Form 10-Q/March 31, 2021



# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

	Form 10-Q		
$\checkmark$	QUARTERLY REPORT PURSUANT TO SECTION 13 OR SECURITIES EXCHANGE ACT OF 1934	15(d) C	F THE
	For the quarterly period ended March 31, 2021 OR	-	
	TRANSITION REPORT PURSUANT TO SECTION 13 OR SECURITIES EXCHANGE ACT OF 1934	15(d) C	OF THE
	For the transition period from (not applicable)		
	Commission file number 1-6880		
	U.S. BANCORP		
	(Exact name of registrant as specified in its charter)		
		0255900	)
		. Employ	
	incorporation or organization) Identif	ication N	No.)
	800 Nicollet Mall		
	Minneapolis, Minnesota 55402		
	(Address of principal executive offices, including zip co	ode)	
	651-466-3000		
	(Registrant's telephone number, including area code	)	
	(not applicable)		
	(Former name, former address and former fiscal year, if changed si	nce last i	report)
	Securities registered pursuant to Section 12(b) of the Act:		N. 6 1 1
	Title of each class	Trading symbols	Name of each exchange on which registered
Commor	n Stock, \$.01 par value per share	USB	New York Stock Exchange
Deposita Preferi	ry Shares (each representing 1/100th interest in a share of Series A Non-Cumulative Perpetual ed Stock, par value \$1.00)		New York Stock Exchange
Perpet	ry Shares (each representing 1/1,000th interest in a share of Series B Non-Cumulative ual Preferred Stock, par value \$1.00) ry Shares (each representing 1/1,000th interest in a share of Series F Non-Cumulative		New York Stock Exchange New York Stock Exchange
Perpet Deposita	ual Preferred Stock, par value \$1.00) ry Shares (each representing 1/1,000th interest in a share of Series K Non-Cumulative		New York Stock Exchange
Deposita	ual Preferred Stock, par value \$1.00) ry Shares (each representing 1/1,000th interest in a share of Series L Non-Cumulative	USB PrQ	New York Stock Exchange
	ual Preferred Stock, par value \$1.00) ry Shares (each representing 1/1,000th interest in a share of Series M Non-Cumulative	USB PrR	New York Stock Exchange
Perpet	ual Preferred Stock, par value \$1.00)		
0.850%	Medium-Term Notes, Series X (Senior), due June 7, 2024	USB/24B	New York Stock Exchange
	licate by check mark whether the registrant (1) has filed all reports required to be filed by Sective Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirem  YES  NO		
	licate by check mark whether the registrant has submitted electronically every Interactive Data 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the regis		
	YES ☑ NO □		
company	licate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a nor or or an emerging growth company. See the definitions of "large accelerated filer," "accelerated erging growth company" in Rule 12b-2 of the Exchange Act.		
		ted filer 🗌	
			ompany 🗌 ompany 🔲
	in emerging growth company, indicate by checkmark if the registrant has elected not to use the growth any new or revised financial accounting standards provided pursuant to Section 13(a) o	extended t	ransition period for
	licate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the		· –
	YES □ NO ☑		

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Outstanding as of April 30, 2021 1,489,677,942 shares

Class Common Stock, \$0.01 Par Value

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#### "Safe Harbor" Statement under the Private Securities Litigation Reform Act of 1995.

This quarterly report on Form 10-Q contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements and are based on the information available to, and assumptions and estimates made by, management as of the date hereof. These forward-looking statements cover, among other things, anticipated future revenue and expenses and the future plans and prospects of U.S. Bancorp. Forward-looking statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated. The COVID-19 pandemic is adversely affecting U.S. Bancorp, its customers, counterparties, employees, and third-party service providers, and the ultimate extent of the impacts on its business, financial position, results of operations, liquidity, and prospects is uncertain. Continued deterioration in general business and economic conditions or turbulence in domestic or global financial markets could adversely affect U.S. Bancorp's revenues and the values of its assets and liabilities, reduce the availability of funding to certain financial institutions, lead to a tightening of credit, and increase stock price volatility. In addition, changes to statutes, regulations, or regulatory policies or practices could affect U.S. Bancorp in substantial and unpredictable ways. U.S. Bancorp's results could also be adversely affected by changes in interest rates; further increases in unemployment rates; deterioration in the credit quality of its loan portfolios or in the value of the collateral securing those loans; deterioration in the value of its investment securities; legal and regulatory developments; litigation; increased competition from both banks and non-banks; civil unrest; changes in customer behavior and preferences; breaches in data security, including as a result of work-from-home arrangements; failures to safeguard personal information; effects of mergers and acquisitions and related integration; effects of critical accounting policies and judgments; and management's ability to effectively manage credit risk, market risk, operational risk, compliance risk, strategic risk, interest rate risk, liquidity risk and reputation risk.

For discussion of these and other risks that may cause actual results to differ from expectations, refer to U.S. Bancorp's Annual Report on Form 10-K for the year ended December 31, 2020, on file with the Securities and Exchange Commission, including the sections entitled "Corporate Risk Profile" and "Risk Factors" contained in Exhibit 13, and all subsequent filings with the Securities and Exchange Commission under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934. In addition, factors other than these risks also could adversely affect U.S. Bancorp's results, and the reader should not consider these risks to be a complete set of all potential risks or uncertainties. Forward-looking statements speak only as of the date hereof, and U.S. Bancorp undertakes no obligation to update them in light of new information or future events.

#### Table 1 Selected Financial Data

	Thre		
(Dollars and Shares in Millions, Except Per Share Data)	2021	2020	Percent Change
Condensed Income Statement	2021	2020	Orial Igo
Net interest income Taxable-equivalent adjustment (a)	\$ 3,063 26	\$ 3,223 24	(5.0)9 8.3
Net interest income (taxable-equivalent basis) (b)  Noninterest income	3,089 2,381	3,247 2,525	(4.9) (5.7)
Total net revenue	5,470 3,379 (827)	5,772 3,316 993	(5.2) 1.9 *
Income before taxes	2,918 633	1,463 284	99.5
Net income	2,285 (5)	1,179 (8)	93.8 37.5
Net income attributable to U.S. Bancorp	\$ 2,280	\$ 1,171	94.7
Net income applicable to U.S. Bancorp common shareholders	\$ 2,175	\$ 1,088	99.9
Per Common Share			
Earnings per share Diluted earnings per share Dividends declared per share	\$ 1.45 1.45 .42	\$ .72 .72 .42	*%
Book value per share (c)	30.53 55.31	30.24 34.45	1.0 60.6
Market value per share	1,502	1,518	(1.1)
Average diluted common shares outstanding	1,503	1,519	(1.1)
Financial Ratios Return on average assets	1.69%	.95%	<u>,</u>
Return on average common equity	19.0	9.7	,
Net interest margin (taxable-equivalent basis) (a)	2.50	2.91	
Efficiency ratio (b)	62.1	58.0 .53	
Net charge-offs as a percent of average loans outstanding	.31	.00	
Loans	\$293,989	\$297,657	(1.2)9
Loans held for sale	10,032	4,748	*
Investment securities (d)	145,520	120,843	20.4
Eaming assets	497,711 548,734	447,722 494,807	11.2 10.9
Noninterest-bearing deposits	118,352	74,142	59.6
Deposits	426,364	362,804	17.5
Short-term borrowings	13,107	20,253	(35.3)
Long-term debt	39,463	43,846	(10.0)
Total U.S. Bancorp shareholders' equity	52,729	51,146	3.1
	March 31,	December 31,	
Booked Ford Bolonco	2021	2020	
Period End Balances	\$294,427	\$297,707	(1.1)9
Investment securities	156,003	136,840	14.0
Assets	553,375	553,905	(.1)
Deposits	433,761	429,770	.9
Long-term debt	37,419 51,678	41,297 53,095	(9.4) (2.7)
Asset Quality	31,076	55,095	(2.1)
Nonperforming assets	\$ 1,202	\$ 1,298	(7.4)9
Allowance for credit losses	6,960	8,010	(13.1)
Allowance for credit losses as a percentage of period-end loans	2.36%	2.69%	Ó
Capital Ratios       Common equity tier 1 capital	9.9%	9.7%	,
Tier 1 capital	11.5	11.3	-
Total risk-based capital	13.5	13.4	
Leverage	8.4	8.3	
Total leverage exposure	7.4	7.3	
Tangible common equity to tangible assets (b) Tangible common equity to risk-weighted assets (b)	6.6 9.1	6.9 9.5	
Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the current expected	5.1	9.0	
credit losses methodology (b)	9.5	9.3	

Not meaningful

Based on a federal income tax rate of 21 percent for those assets and liabilities whose income or expense is not included for federal income tax purposes.

 <sup>(</sup>a) Based on a reotatal income tax fate of 21 percent for those assets and liabilities whose income or expense is not included for redefal income tax purposes.
 (b) See Non-GAAP Financial Measures beginning on page 30.
 (c) Calculated as U.S. Bancorp common shareholders' equity divided by common shares outstanding at end of the period.
 (d) Excludes unrealized gains and losses on available-for-sale investment securities and any premiums or discounts recorded related to the transfer of investment securities at fair value from available-for-sale to held-to-maturity.

## Management's Discussion and Analysis

#### **OVERVIEW**

**Earnings Summary** U.S. Bancorp and its subsidiaries (the "Company") reported net income attributable to U.S. Bancorp of \$2.3 billion for the first quarter of 2021, or \$1.45 per diluted common share, compared with \$1.2 billion, or \$0.72 per diluted common share, for the first quarter of 2020. Return on average assets and return on average common equity were 1.69 percent and 19.0 percent, respectively, for the first quarter of 2021, compared with 0.95 percent and 9.7 percent, respectively, for the first quarter of 2020.

Total net revenue for the first quarter of 2021 was \$302 million (5.2 percent) lower than the first quarter of 2020, reflecting a 5.0 percent decrease in net interest income (4.9 percent on a taxable-equivalent basis) and a 5.7 percent decrease in noninterest income. The decrease in net interest income from the first quarter of 2020 was primarily due to the impact of lower interest rates compared with the prior year and higher premium amortization in the investment portfolio related to mortgage refinance activities, partially offset by changes in deposit and funding mix as well as higher loan fees related to the Small Business Administration ("SBA") Paycheck Protection Program. The noninterest income decrease was driven by lower mortgage banking revenue, deposit service charges, securities gains and other noninterest income, partially offset by improvement in trust and investment management fees and commercial products revenue.

Noninterest expense in the first quarter of 2021 was \$63 million (1.9 percent) higher than the first quarter of 2020, reflecting increases in personnel expense, primarily related to performance-based incentive compensation, as well as technology and communications expense, partially offset by lower net occupancy and equipment expense, marketing and business development expense, and other noninterest expense.

The provision for credit losses for the first quarter of 2021 was a benefit of \$827 million, which was \$1.8 billion lower than the first quarter of 2020, reflecting a decrease in the allowance for credit losses

during the first quarter of 2021 primarily due to improving economic conditions. Net charge-offs in the first quarter of 2021 were \$223 million, compared with \$393 million in the first quarter of 2020. Refer to "Corporate Risk Profile" for further information on the provision for credit losses, net charge-offs, nonperforming assets and other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

#### STATEMENT OF INCOME ANALYSIS

Net Interest Income Net interest income, on a taxableequivalent basis, was \$3.1 billion in the first quarter of 2021, representing a decrease of \$158 million (4.9 percent) compared with the first quarter of 2020. The decrease was primarily due to the impact of lower interest rates compared with the prior year and higher premium amortization related to securities prepayments, partially offset by changes in deposit and funding mix as well as higher loan fees. Average earning assets were \$50.0 billion (11.2 percent) higher than the first quarter of 2020, reflecting increases of \$24.7 billion (20.4 percent) in investment securities and \$23.7 billion (96.8) percent) in other earning assets, including cash balances being maintained for liquidity given the current economic environment, while average loans decreased \$3.7 billion (1.2 percent) due to continued paydowns by corporate customers that accessed the capital markets. The net interest margin, on a taxable-equivalent basis, in the first quarter of 2021 was 2.50 percent, compared with 2.91 percent in the first quarter of 2020. The decrease in net interest margin from the first quarter of 2020 was primarily due to the impact of a lower yield curve on earning assets, higher premium amortization within the investment portfolio and decisions to maintain higher levels of liquidity, partially offset by the net benefit of deposit repricing and funding composition and higher loan fees. Refer to the "Consolidated Daily Average Balance Sheet and Related Yields and Rates" table for further information on net interest income.

#### Table 2 Noninterest Income

	Thre	nded	
(Dollars in Millions)	2021	2020	Percent Change
Credit and debit card revenue	\$ 336	\$ 304	10.5%
Corporate payment products revenue.	126	145	(13.1)
Merchant processing services	318	337	(5.6)
Trust and investment management fees	444	427	4.0
Deposit service charges	161	209	(23.0)
Treasury management fees	147	143	2.8
Commercial products revenue  Mortgage banking revenue	280	246	13.8
Mortgage banking revenue	299	395	(24.3)
Investment products fees	55	49	12.2
Securities gains (losses), net	25	50	(50.0)
Other	190	220	(13.6)
Total noninterest income	\$2,381	\$2,525	(5.7)%

Average total loans in the first quarter of 2021 were \$3.7 billion (1.2 percent) lower than the first quarter of 2020. The decrease was primarily due to lower commercial loans (3.7 percent) driven by continued paydowns by corporate customers that accessed the capital markets, lower credit card loans (11.3 percent) driven by higher customer payment rates, lower commercial real estate loans (3.2 percent) reflecting customer paydowns and a decrease in new loan origination activity, and lower total other retail loans (0.2 percent). The decrease in total other retail loans reflected the net impact of lower home equity and second mortgages (18.7 percent) as more customers chose to refinance their existing first lien residential mortgage balances during the prior year due to the low interest rate environment, partially offset by higher other retail loans (9.5 percent) driven by growth in installment loans due to the impact of COVID-19 on recreational vehicle sales. The decrease in average total loans was further offset by growth in residential mortgages (6.1 percent) driven by loan repurchases from the Government National Mortgage Association ("GNMA").

Average investment securities in the first quarter of 2021 were \$24.7 billion (20.4 percent) higher than the first quarter of 2020, primarily due to purchases of mortgage-backed, U.S. Treasury and state and political securities, net of prepayments and maturities.

Average total deposits for the first quarter of 2021 were \$63.6 billion (17.5 percent) higher than the first quarter of 2020, including approximately \$10 billion related to the acquisition of deposit balances from State Farm Bank in the fourth quarter of 2020. Average noninterest-bearing deposits were \$44.2 billion (59.6 percent) higher than the prior year, reflecting increases across all business lines. Average total savings deposits

were \$33.7 billion (13.6 percent) higher than the prior year, driven by increases in Consumer and Business Banking, and Wealth Management and Investment Services balances, partially offset by a decrease in Corporate and Commercial Banking balances. The growth in average noninterest-bearing and total savings deposits was primarily a result of the actions by the federal government to increase liquidity in the financial system, customers maintaining balance sheet liquidity by utilizing existing credit facilities and government stimulus programs. Average time deposits for the first quarter of 2021 were \$14.4 billion (34.8 percent) lower than the first quarter of 2020, primarily driven by decreases in those deposits managed as an alternative to other funding sources, based largely on relative pricing and liquidity characteristics.

**Provision for Credit Losses** The provision for credit losses for the first quarter of 2021 was a benefit of \$827 million, representing a decrease of \$1.8 billion from the first quarter of 2020. The decrease reflected factors affecting economic conditions during the first quarter of 2021, including the enactment of additional benefits from government stimulus programs, vaccine availability in the United States and reduced levels of new COVID-19 cases. Net charge-offs decreased \$170 million (43.3 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily due to lower commercial, credit card and other retail loan net charge-offs. Refer to "Corporate Risk Profile" for further information on the provision for credit losses, net charge-offs, nonperforming assets and other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

#### **Table 3** Noninterest Expense

		March 31		
(Dollars in Millions)	2021	2020	Percent Change	
Compensation	\$1,803	\$1,620	11.3%	
Employee benefits	384	352	9.1	
Net occupancy and equipment	263	276	(4.7)	
Professional services	98	99	(1.0)	
Marketing and business development	48	74	(35.1)	
Technology and communications	359	289	24.2	
Postage, printing and supplies	69	72	(4.2)	
Other intangibles	38	42	(9.5)	
Other	317	492	(35.6)	
Total noninterest expense	\$3,379	\$3,316	1.9%	
Efficiency ratio (a)	62.1%	58.0%	ó	

(a) See Non-GAAP Financial Measures beginning on page 30.

Noninterest Income Noninterest income was \$2.4 billion in the first quarter of 2021, representing a decrease of \$144 million (5.7 percent), compared with the first quarter of 2020. The decrease from a year ago reflected lower mortgage banking revenue, deposit service charges, securities gains and other noninterest income, partially offset by higher commercial products revenue and trust and investment management fees. Mortgage banking revenue decreased \$96 million (24.3 percent) due to declines in mortgage servicing rights ("MSRs") valuations, net of hedging activities, driven by the impact of prepayments on the servicing portfolio, partially offset by higher production volume and related gain on sale margins compared with the prior year. Deposit service charges decreased \$48 million (23.0 percent) primarily due to lower consumer spending activities and higher consumer deposit levels related to government stimulus. Other noninterest income decreased \$30 million (13.6 percent) primarily due to lower gains on sales of certain businesses and tax-advantaged investment syndication revenue in the first quarter of 2021, partially offset by higher retail leasing end of term residual gains. Commercial products revenue increased \$34 million (13.8 percent) primarily due to better market conditions and higher non-yield loan fees on unused commitments, while trust and investment management fees increased \$17 million (4.0 percent) driven by business growth and favorable market conditions. During the past year, payment services revenue has been adversely affected by the impact of the COVID-19 pandemic on consumer spending, particularly related to travel and entertainment activities. However, consumer spending continues to strengthen across most sectors driven by government stimulus, local jurisdictions reducing restrictions and consumer behaviors normalizing. As a result, payment services revenue was essentially flat compared with the first quarter of 2020. The components of payment services revenue included higher credit and debit card revenue of \$32 million (10.5 percent) driven by higher net interchange revenue related to sales volumes and

higher prepaid fees as a result of government stimulus programs. This increase in payment services revenue was more than offset by lower corporate payment products revenue of \$19 million (13.1 percent) primarily due to lower business spending related to travel and entertainment as well as lower merchant processing services revenue of \$19 million (5.6 percent) driven by lower sales volume and merchant fees.

Three Months Ended

Noninterest Expense Noninterest expense was \$3.4 billion in the first quarter of 2021, representing an increase of \$63 million (1.9 percent) over the first quarter of 2020. The increase from the prior year reflected higher compensation expense, employee benefits expense, and technology and communications expense, partially offset by lower marketing and business development expense, net occupancy and equipment expense, and other noninterest expense. Compensation expense increased \$183 million (11.3 percent) due to merit increases, higher revenue-related compensation driven by business production within mortgage banking, and higher performance-based incentives and stock-based compensation. Employee benefits expense increased \$32 million (9.1 percent) primarily due to higher payroll taxes and related benefits, as well as higher medical claims expense compared with the first quarter of 2020. Technology and communications expense increased \$70 million (24.2 percent) primarily due to higher call center volume related to prepaid cards and capital expenditures supporting business technology investments. Other noninterest expense decreased \$175 million (35.6 percent) primarily due to higher COVID-19 related accruals in the first quarter of 2020 including recognizing liabilities related to future delivery exposures related to merchant and airline processing. Marketing and business development expense decreased \$26 million (35.1 percent) due to a reduction in travel as a result of COVID-19, while net occupancy and equipment expense decreased \$13 million (4.7 percent) primarily due to branch closures.

**Income Tax Expense** The provision for income taxes was \$607 million (an effective rate of 21.0 percent) for the first quarter of 2021, compared with \$260 million (an effective rate of 18.1 percent) for the first quarter of 2020. The increase in the tax rate is due to the marginal impact of providing taxes on higher pretax earnings in the first quarter of 2021. For further information on income taxes, refer to Note 11 of the Notes to Consolidated Financial Statements.

#### **BALANCE SHEET ANALYSIS**

Loans The Company's loan portfolio was \$294.4 billion at March 31, 2021, compared with \$297.7 billion at December 31, 2020, a decrease of \$3.3 billion (1.1 percent). The decrease was driven by lower residential mortgages, credit card loans and commercial real estate loans, partially offset by higher commercial loans and other retail loans.

Residential mortgages held in the loan portfolio decreased \$2.5 billion (3.3 percent) at March 31, 2021, compared with December 31, 2020, due to customers paying down balances in the first quarter of 2021. Residential mortgages originated and placed in the Company's loan portfolio include well-secured jumbo mortgages and branch-originated first lien home equity loans to borrowers with high credit quality.

Credit card loans decreased \$1.5 billion (6.6 percent) at March 31, 2021, compared with December 31, 2020, reflecting higher customer payment rates.

Commercial real estate loans decreased \$879 million (2.2 percent) at March 31, 2021, compared with December 31, 2020, the result of customers paying down balances and a decrease in new loan origination activity.

Commercial loans increased \$1.3 billion (1.3 percent) at March 31, 2021, compared with December 31, 2020, reflecting the impact of loans made

under the SBA Paycheck Protection Program during the first quarter of 2021, partially offset by paydowns by corporate customers that accessed the capital markets.

Other retail loans increased \$317 million (0.6 percent) at March 31, 2021, compared with December 31, 2020, due to increases in auto loans and installment loans, partially offset by decreases in home equity loans, retail leasing balances and revolving credit balances.

The Company generally retains portfolio loans through maturity; however, the Company's intent may change over time based upon various factors such as ongoing asset/liability management activities, assessment of product profitability, credit risk, liquidity needs, and capital implications. If the Company's intent or ability to hold an existing portfolio loan changes, it is transferred to loans held for sale.

Loans Held for Sale Loans held for sale, consisting primarily of residential mortgages to be sold in the secondary market, were \$9.0 billion at March 31, 2021, compared with \$8.8 billion at December 31, 2020. Almost all of the residential mortgage loans the Company originates or purchases for sale follow guidelines that allow the loans to be sold into existing, highly liquid secondary markets; in particular in government agency transactions and to government-sponsored enterprises ("GSEs").

Investment Securities Available-for-sale investment securities totaled \$156.0 billion at March 31, 2021, compared with \$136.8 billion at December 31, 2020. The \$19.2 billion (14.0 percent) increase was primarily due to \$22.6 billion of net investment purchases, partially offset by a \$3.4 billion unfavorable change in net unrealized gains (losses) on available-for-sale

#### Table 4 Available-for-Sale Investment Securities

		March 31, 2021				December		
(Dollars in Millions)	Amortized Cost	Fair Value	Weighted- Average Maturity in Years	Weighted- Average Yield (d)	Amortized Cost	Fair Value	Weighted- Average Maturity in Years	Weighted- Average Yield (d)
U.S. Treasury and agencies	\$ 24,401	\$ 24,317	4.4	1.31%	\$ 21,954	\$ 22,391	3.8	1.37%
Mortgage-backed securities (a)	122,883	122,262	6.1	1.44	103,282	105,374	3.0	1.47
Asset-backed securities (a)	197	202	5.9	1.09	200	205	6.2	1.47
Obligations of state and political subdivisions (b) (c)	8,687	9,215	6.7	3.89	8,166	8,861	6.3	3.99
Other	7	7	.1	2.07	9	9	.1	1.81
Total investment securities	\$156,175	\$156,003	5.9	1.55%	\$133,611	\$136,840	3.4	1.61%

 <sup>(</sup>a) Information related to asset and mortgage-backed securities included above is presented based upon weighted-average maturities that take into account anticipated future prepayments.

<sup>(</sup>b) Information related to obligations of state and political subdivisions is presented based upon yield to first optional call date if the security is purchased at a premium, and yield to maturity if the security is purchased at par or a discount.

<sup>(</sup>c) Maturity calculations for obligations of state and political subdivisions are based on the first optional call date for securities with a fair value above par and the contractual maturity date for securities with a fair value equal to or below par.

<sup>(</sup>d) Yields on investment securities are computed based on amortized cost balances. Weighted-average yields for obligations of state and political subdivisions are presented on a fully-taxable equivalent basis based on a federal income tax rate of 21 percent.

investment securities. The Company had no outstanding investment securities classified as held-to-maturity at March 31, 2021 and December 31, 2020.

The Company's available-for-sale investment securities are carried at fair value with changes in fair value reflected in other comprehensive income (loss) unless a portion of a security's unrealized loss is related to credit and an allowance for credit losses is necessary. At March 31, 2021, the Company's net unrealized losses on available-for-sale investment securities were \$172 million, compared with \$3.2 billion of net unrealized gains at December 31, 2020. The unfavorable change in net unrealized gains (losses) was primarily due to decreases in the fair value of mortgagebacked, U.S. Treasury, and state and political securities as a result of changes in interest rates. Gross unrealized losses on available-for-sale investment securities totaled \$2.3 billion at March 31, 2021, compared with \$53 million at December 31, 2020. At March 31, 2021, the Company had no plans to sell securities with unrealized losses, and believes it is more likely than not that it would not be required to sell such securities before recovery of their amortized cost.

Refer to Notes 3 and 14 in the Notes to Consolidated Financial Statements for further information on investment securities.

**Deposits** Total deposits were \$433.8 billion at March 31, 2021, compared with \$429.8 billion at December 31, 2020. The \$4.0 billion (0.9 percent) increase in total deposits reflected increases in noninterest-bearing and total savings deposits, partially offset by a decrease in time deposits. Noninterest-bearing deposits increased \$8.7 billion (7.3 percent) at March 31, 2021, compared with December 31, 2020, primarily due to higher Corporate and Commercial Banking, Consumer and Business Banking, and Wealth Management and Investment Services balances. Interest checking balances increased \$7.9 billion (8.3 percent), driven by higher Consumer and Business Banking, Wealth Management and Investment Services, and Corporate and Commercial Banking balances. Savings account balances increased \$4.4 billion (7.7 percent), primarily due to higher Consumer and Business Banking balances. Money market deposit balances decreased \$10.0 billion (7.8 percent) at March 31, 2021, compared with December 31, 2020, primarily due to lower Wealth Management and Investment Services, and Corporate and Commercial Banking balances. Time deposits decreased \$7.0 billion (22.8 percent) at March 31, 2021, compared with December 31, 2020, driven by a decrease in those deposits managed as an alternative to other funding sources, based largely on relative pricing and liquidity characteristics.

**Borrowings** The Company utilizes both short-term and long-term borrowings as part of its asset/liability management and funding strategies. Short-term borrowings, which include federal funds purchased, commercial paper, repurchase agreements, borrowings secured by high-grade assets and other short-term borrowings, were \$12.1 billion at March 31, 2021, compared with \$11.8 billion at December 31, 2020. The \$332 million (2.8 percent) increase in short-term borrowings was primarily due to higher repurchase agreement and other short-term borrowings balances. Long-term debt was \$37.4 billion at March 31, 2021, compared with \$41.3 billion at December 31, 2020. The \$3.9 billion (9.4 percent) decrease was primarily due to \$3.7 billion of bank note repayments and maturities. Refer to the "Liquidity Risk Management" section for discussion of liquidity management of the Company.

#### CORPORATE RISK PROFILE

**Overview** Managing risks is an essential part of successfully operating a financial services company. The Company's Board of Directors has approved a risk management framework which establishes governance and risk management requirements for all risk-taking activities. This framework includes Company and business line risk appetite statements which set boundaries for the types and amount of risk that may be undertaken in pursuing business objectives and initiatives. The Board of Directors, primarily through its Risk Management Committee, oversees performance relative to the risk management framework, risk appetite statements, and other policy requirements.

The Executive Risk Committee ("ERC"), which is chaired by the Chief Risk Officer and includes the Chief Executive Officer and other members of the executive management team, oversees execution against the risk management framework and risk appetite statements. The ERC focuses on current and emerging risks, including strategic and reputation risks, by directing timely and comprehensive actions. Senior operating committees have also been established, each responsible for overseeing a specified category of risk.

The Company's most prominent risk exposures are credit, interest rate, market, liquidity, operational, compliance, strategic, and reputation. Leveraging the Company's risk management framework, the specific impacts of COVID-19 and related risks are identified for each of the most prominent exposures. With respect to direct impacts from COVID-19, oversight and governance is managed through a centralized command center with frequent reporting to the Managing

Committee and ERC. The Board of Directors also oversees the Company's responsiveness to the COVID-19 pandemic. Credit risk is the risk of loss associated with a change in the credit profile or the failure of a borrower or counterparty to meet its contractual obligations. Interest rate risk is the potential reduction of net interest income or market valuations as a result of changes in interest rates. Market risk arises from fluctuations in interest rates, foreign exchange rates, and security prices that may result in changes in the values of financial instruments, such as trading and available-for-sale securities, mortgage loans held for sale ("MLHFS"), MSRs and derivatives that are accounted for on a fair value basis. Liquidity risk is the possible inability to fund obligations or new business at a reasonable cost and in a timely manner. Operational risk is the risk to current or projected financial condition and resilience arising from inadequate or failed internal processes or systems, people (including human errors or misconduct), or adverse external events, including the risk of loss resulting from breaches in data security. Operational risk can also include the risk of loss due to failures by third parties with which the Company does business. Compliance risk is the risk that the Company may suffer legal or regulatory sanctions, financial losses, and reputational damage if it fails to adhere to compliance requirements and the Company's compliance policies. Strategic risk is the risk to current or projected financial condition arising from adverse business decisions, poor implementation of business decisions, or lack of responsiveness to changes in the banking industry and operating environment. Reputation risk is the risk to current or anticipated earnings, capital, or franchise or enterprise value arising from negative public opinion. This risk may impair the Company's competitiveness by affecting its ability to establish new relationships or services, or continue serving existing relationships. In addition to the risks identified above, other risk factors exist that may impact the Company. Refer to "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, for a detailed discussion of these factors.

The Company's Board and management-level governance committees are supported by a "three lines of defense" model for establishing effective checks and balances. The first line of defense, the business lines, manages risks in conformity with established limits and policy requirements. In turn, business line leaders and their risk officers establish programs to ensure conformity with these limits and policy requirements. The second line of defense, which includes the Chief Risk Officer's organization as well as policy and oversight activities of corporate support functions, translates risk

appetite and strategy into actionable risk limits and policies. The second line of defense monitors first line of defense conformity with limits and policies, and provides reporting and escalation of emerging risks and other concerns to senior management and the Risk Management Committee of the Board of Directors. The third line of defense, internal audit, is responsible for providing the Audit Committee of the Board of Directors and senior management with independent assessment and assurance regarding the effectiveness of the Company's governance, risk management and control processes.

Management regularly provides reports to the Risk Management Committee of the Board of Directors. The Risk Management Committee discusses with management the Company's risk management performance, and provides a summary of key risks to the entire Board of Directors, covering the status of existing matters, areas of potential future concern and specific information on certain types of loss events. The Risk Management Committee considers quarterly reports by management assessing the Company's performance relative to the risk appetite statements and the associated risk limits, including:

- Macroeconomic environment and other qualitative considerations, such as regulatory and compliance changes, litigation developments, and technology and cybersecurity;
- Credit measures, including adversely rated and nonperforming loans, leveraged transactions, credit concentrations and lending limits;
- Interest rate and market risk, including market value and net income simulation, and trading-related Value at Risk ("VaR");
- Liquidity risk, including funding projections under various stressed scenarios;
- Operational and compliance risk, including losses stemming from events such as fraud, processing errors, control breaches, breaches in data security or adverse business decisions, as well as reporting on technology performance, and various legal and regulatory compliance measures;
- Capital ratios and projections, including regulatory measures and stressed scenarios; and
- Strategic and reputation risk considerations, impacts and responses.

**Credit Risk Management** The Company's strategy for credit risk management includes well-defined, centralized credit policies, uniform underwriting criteria, and ongoing risk monitoring and review processes for all commercial and consumer credit exposures. In evaluating its credit risk, the Company considers changes, if any, in underwriting activities, the loan portfolio composition

(including product mix and geographic, industry or customer-specific concentrations), collateral values, trends in loan performance and macroeconomic factors, such as changes in unemployment rates, gross domestic product levels and consumer bankruptcy filings, as well as the potential impact on customers and the domestic economy resulting from the COVID-19 pandemic. The Risk Management Committee oversees the Company's credit risk management process.

In addition, credit quality ratings as defined by the Company, are an important part of the Company's overall credit risk management and evaluation of its allowance for credit losses. Loans with a pass rating represent those loans not classified on the Company's rating scale for problem credits, as minimal credit risk has been identified. Loans with a special mention or classified rating, including consumer lending and small business loans that are 90 days or more past due and still accruing, nonaccrual loans, those loans considered troubled debt restructurings ("TDRs"), and loans in a junior lien position that are current but are behind a first lien position on nonaccrual, encompass all loans held by the Company that it considers to have a potential or well-defined weakness that may put full collection of contractual cash flows at risk. The Company's internal credit quality ratings for consumer loans are primarily based on delinquency and nonperforming status, except for a limited population of larger loans within those portfolios that are individually evaluated. For this limited population, the determination of the internal credit quality rating may also consider collateral value and customer cash flows. Refer to Note 4 in the Notes to Consolidated Financial Statements for further discussion of the Company's loan portfolios including internal credit quality ratings. In addition, refer to "Management's Discussion and Analysis — Credit Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, for a more detailed discussion on credit risk management processes.

The Company manages its credit risk, in part, through diversification of its loan portfolio which is achieved through limit setting by product type criteria, such as industry, and identification of credit concentrations. As part of its normal business activities, the Company offers a broad array of lending products. The Company categorizes its loan portfolio into two segments, which is the level at which it develops and documents a systematic methodology to determine the allowance for credit losses. The Company's two loan portfolio segments are commercial lending and consumer lending.

The commercial lending segment includes loans and leases made to small business, middle market, large corporate, commercial real estate, financial institution, non-profit and public sector customers. Key risk characteristics relevant to commercial lending segment loans include the industry and geography of the borrower's business, purpose of the loan, repayment source, borrower's debt capacity and financial flexibility, loan covenants, and nature of pledged collateral, if any, as well as macroeconomic factors such as unemployment rates, gross domestic product levels, corporate bond spreads and long-term interest rates, all of which have been impacted by the COVID-19 pandemic. These risk characteristics, among others, are considered in determining estimates about the likelihood of default by the borrowers and the severity of loss in the event of default. The Company considers these risk characteristics in assigning internal risk ratings to, or forecasting losses on, these loans, which are the significant factors in determining the allowance for credit losses for loans in the commercial lending segment.

The consumer lending segment represents loans and leases made to consumer customers, including residential mortgages, credit card loans, and other retail loans such as revolving consumer lines, auto loans and leases, home equity loans and lines, and student loans, a run-off portfolio. Home equity or second mortgage loans are junior lien closed-end accounts fully disbursed at origination. These loans typically are fixed rate loans, secured by residential real estate, with a 10- or 15-year fixed payment amortization schedule. Home equity lines are revolving accounts giving the borrower the ability to draw and repay balances repeatedly, up to a maximum commitment, and are secured by residential real estate. These include accounts in either a first or junior lien position. Typical terms on home equity lines in the portfolio are variable rates benchmarked to the prime rate, with a 10- or 15-year draw period during which a minimum payment is equivalent to the monthly interest, followed by a 20- or 10-year amortization period, respectively. At March 31, 2021, substantially all of the Company's home equity lines were in the draw period. Approximately \$1.2 billion, or 12 percent, of the outstanding home equity line balances at March 31, 2021, will enter the amortization period within the next 36 months. Key risk characteristics relevant to consumer lending segment loans primarily relate to the borrowers' capacity and willingness to repay and include unemployment rates, consumer bankruptcy filings and other macroeconomic factors, customer payment history and credit scores, and in some cases, updated loan-to-value ("LTV") information reflecting current

market conditions on real estate-based loans. These and other risk characteristics, including elevated risk resulting from the COVID-19 pandemic, are reflected in forecasts of delinquency levels, bankruptcies and losses which are the primary factors in determining the allowance for credit losses for the consumer lending segment.

The Company further disaggregates its loan portfolio segments into various classes based on their underlying risk characteristics. The two classes within the commercial lending segment are commercial loans and commercial real estate loans. The three classes within the consumer lending segment are residential mortgages, credit card loans and other retail loans.

The Company's consumer lending segment utilizes several distinct business processes and channels to originate consumer credit, including traditional branch lending, mobile and on-line banking, indirect lending, alliance partnerships, correspondent banks and loan brokers. Each distinct underwriting and origination activity manages unique credit risk characteristics and prices its loan production commensurate with the differing risk profiles.

Residential mortgage originations are generally limited to prime borrowers and are performed through the Company's branches, loan production offices, mobile and on-line services and a wholesale network of originators. The Company may retain residential mortgage loans it originates on its balance sheet or sell the loans into the secondary market while retaining the servicing rights and customer relationships. Utilizing the secondary markets enables the Company to effectively reduce its credit and other asset/liability risks. For residential mortgages that are retained in the Company's portfolio and for home equity and second mortgages, credit risk is also diversified by geography and managed by adherence to LTV and borrower credit criteria during the underwriting process.

The Company estimates updated LTV information on its outstanding residential mortgages quarterly, based on a method that combines automated valuation model updates and relevant home price indices. LTV is the ratio of the loan's outstanding principal balance to the current estimate of property value. For home equity and second mortgages, combined loan-to-value ("CLTV") is the combination of the first mortgage original principal balance and the second lien outstanding principal balance, relative to the current estimate of property value. Certain loans do not have an LTV or CLTV, primarily due to lack of availability of relevant automated valuation model and/or home price indices values, or lack of necessary valuation data on acquired loans.

The following tables provide summary information of residential mortgages and home equity and second mortgages by LTV at March 31, 2021:

Residential Mortgages (Dollars in Millions)	Interest Only	Amortizing	Total	Percent of Total
Loan-to-Value				
Less than or equal to 80%	\$3,138	\$55,505	\$58,643	79.7%
Over 80% through 90%	7	3,146	3,153	4.3
Over 90% through 100%	_	291	291	.4
Over 100%	_	91	91	.1
No LTV available	_	10	10	_
Loans purchased from GNMA				
mortgage pools (a)	_	11,436	11,436	15.5
Total (b)	\$3,145	\$70,479	\$73,624	100.0%

- (a) Represents loans purchased from Government National Mortgage Association ("GNMA") mortgage pools whose payments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.
- (b) At March 31, 2021, approximately \$494 million of residential mortgage balances were considered sub-prime.

Home Equity and Second Mortgages (Dollars in Millions)	Lines	Loans	Total	Percent of Total
Loan-to-Value				
Less than or equal to 80%	\$ 9,796	\$ 654	\$10,450	89.5%
Over 80% through 90%	625	317	942	8.1
Over 90% through 100%	98	36	134	1.1
Over 100%	67	6	73	.6
No LTV/CLTV available	76	4	80	.7
Total (a)	\$10,662	\$1,017	\$11,679	100.0%

(a) At March 31, 2020, approximately \$46 million of home equity and second mortgage balances were considered sub-prime.

Home equity and second mortgages were \$11.7 billion at March 31, 2021, compared with \$12.5 billion at December 31, 2020, and included \$3.3 billion of home equity lines in a first lien position and \$8.4 billion of home equity and second mortgage loans and lines in a junior lien position. Loans and lines in a junior lien position at March 31, 2021, included approximately \$3.2 billion of loans and lines for which the Company also serviced the related first lien loan, and approximately \$5.2 billion where the Company did not service the related first lien loan. The Company was able to determine the status of the related first liens using information the Company has as the servicer of the first lien or information reported on customer credit bureau files. The Company also evaluates other indicators of credit risk for these junior lien loans and lines including delinquency, estimated average CLTV ratios and updated weighted-average credit scores in making its assessment of credit risk, related loss estimates and determining the allowance for credit losses.

The following table provides a summary of delinquency statistics and other credit quality indicators for the Company's junior lien positions at March 31, 2021:

	Junior Liens E	Behind	
(Dollars in Millions)	Company Owned or Serviced First Lien	Third Party First Lien	Total
Total	31% 07% 64%	6 .069	% .33% % .07%

See the "Analysis and Determination of the Allowance for Credit Losses" section for additional information on how the Company determines the allowance for credit losses for loans in a junior lien position.

**Loan Delinquencies** Trends in delinquency ratios are an indicator, among other considerations, of credit risk within the Company's loan portfolios. The Company

measures delinquencies, both including and excluding nonperforming loans, to enable comparability with other companies. Accruing loans 90 days or more past due totaled \$476 million at March 31, 2021, compared with \$477 million at December 31, 2020. These balances exclude loans purchased from GNMA mortgage pools whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. Accruing loans 90 days or more past due are not included in nonperforming assets and continue to accrue interest because they are adequately secured by collateral, are in the process of collection and are reasonably expected to result in repayment or restoration to current status, or are managed in homogeneous portfolios with specified charge-off timeframes adhering to regulatory guidelines. The ratio of accruing loans 90 days or more past due to total loans was 0.16 percent at March 31, 2021 and December 31, 2020.

#### Table 5 Delinquent Loan Ratios as a Percent of Ending Loan Balances

90 days or more past due <b>excluding</b> nonperforming loans	March 31, 2021	December 31, 2020
Commercial		
Commercial	.06%	.06%
Lease financing	_	_
Total commercial	.06	.05
Commercial mortgages	_	_
Construction and development	.03	.02
Total commercial real estate	.01	.01
Residential Mortgages (a)	.19	.18
Credit Card Other Retail	.95	.88
Retail leasing	.01	.05
Home equity and second mortgages	.36	.36
Other	.07	.10
Total other retail	.12	.15
Total loans	.16%	.16%
90 days or more past due <b>including</b> nonperforming loans	March 31, 2021	December 31, 2020
Commercial	.39%	.42%
Commercial real estate	.94	1.15
Residential mortgages (a)	.54	.50
Credit card	.95	.88
Other retail	.42	.42
Total loans	.54%	.57%

<sup>(</sup>a) Delinquent loan ratios exclude \$1.7 billion at March 31, 2021, and \$1.8 billion at December 31, 2020, of loans purchased from GNMA mortgage pools whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. Including these loans, the ratio of residential mortgages 90 days or more past due including all nonperforming loans was 2.81 percent at March 31, 2021, and 2.87 percent at December 31, 2020.

The following table provides summary delinquency information for residential mortgages, credit card and other retail loans included in the consumer lending segment:

		mount	As a Percent of Ending Loan Balances	
(Dollars in Millions)	March 31, 2021	December 31, 2020	March 31, 2021	December 31, 2020
Residential Mortgages (a)				
30-89 days	\$204	\$244	.28%	.32%
90 days or more	143	137	.19	.18
Nonperforming	253	245	.34	.32
Total	\$600	\$626	.81%	.82%
30-89 days	\$188	\$231	.90%	1.04%
90 days or more	198	197	.95	.88
Nonperforming	_	_	_	_
Total	\$386	\$428	1.85%	1.92%
Retail Leasing				
30-89 days	\$ 27	\$ 35	.34%	.43%
90 days or more	1	4	.01	.05
Nonperforming	14	13	.18	.16
Total	\$ 42	\$ 52	.53%	.64%
Home Equity and Second Mortgages				
30-89 days	\$ 44	\$ 68	.37%	.54%
90 days or more	42	45	.36	.36
Nonperforming	127	107	1.09	.86
Total	\$213	\$220	1.82%	1.76%
Other (b)				
30-89 days	\$150	\$215	.40%	.60%
90 days or more	27	37	.07	.10
Nonperforming	31	34	.08	.09
Total	\$208	\$286	.55%	.79%

<sup>(</sup>a) Excludes \$1.5 billion of loans 30-89 days past due and \$1.7 billion of loans 90 days or more past due at March 31, 2021, purchased from GNMA mortgage pools that continue to accrue interest, compared with \$1.4 billion and \$1.8 billion at December 31, 2020, respectively.

**Restructured Loans** In certain circumstances, the Company may modify the terms of a loan to maximize the collection of amounts due when a borrower is experiencing financial difficulties or is expected to experience difficulties in the near-term. In most cases the modification is either a concessionary reduction in interest rate, extension of the maturity date or reduction in the principal balance that would otherwise not be considered.

**Troubled Debt Restructurings** Concessionary modifications are classified as TDRs unless the modification results in only an insignificant delay in the payments to be received. TDRs accrue interest if the borrower complies with the revised terms and conditions and has demonstrated repayment performance at a level commensurate with the modified terms over several payment cycles, which is generally six months or greater. At March 31, 2021, performing TDRs were \$3.5 billion, compared with \$3.6 billion at December 31, 2020.

The Company continues to work with customers to modify loans for borrowers who are experiencing financial difficulties. Many of the Company's TDRs are determined on a case-by-case basis in connection with ongoing loan collection processes. The modifications vary within each of the Company's loan classes. Commercial lending segment

TDRs generally include extensions of the maturity date and may be accompanied by an increase or decrease to the interest rate. The Company may also work with the borrower to make other changes to the loan to mitigate losses, such as obtaining additional collateral and/or guarantees to support the loan.

The Company has also implemented certain residential mortgage loan restructuring programs that may result in TDRs. The Company modifies residential mortgage loans under Federal Housing Administration, United States Department of Veterans Affairs, and its own internal programs. Under these programs, the Company offers qualifying homeowners the opportunity to permanently modify their loan and achieve more affordable monthly payments by providing loan concessions. These concessions may include adjustments to interest rates, conversion of adjustable rates to fixed rates, extensions of maturity dates or deferrals of payments, capitalization of accrued interest and/or outstanding advances, or in limited situations, partial forgiveness of loan principal. In most instances, participation in residential mortgage loan restructuring programs requires the customer to complete a short-term trial period. A permanent loan modification is contingent on the customer successfully completing the trial period

<sup>(</sup>b) Includes revolving credit, installment, automobile and student loans,

arrangement, and the loan documents are not modified until that time. The Company reports loans in a trial period arrangement as TDRs and continues to report them as TDRs after the trial period.

Credit card and other retail loan TDRs are generally part of distinct restructuring programs providing customers modification solutions over a specified time period, generally up to 60 months.

In accordance with regulatory guidance, the Company considers secured consumer loans that have

had debt discharged through bankruptcy where the borrower has not reaffirmed the debt to be TDRs. If the loan amount exceeds the collateral value, the loan is charged down to collateral value and the remaining amount is reported as nonperforming.

Loan modifications or concessions granted to customers resulting directly from the effects of the COVID-19 pandemic, who were otherwise in current payment status, are not considered to be TDRs.

The following table provides a summary of TDRs by loan class, including the delinquency status for TDRs that continue to accrue interest and TDRs included in nonperforming assets:

		As a Percent c	f Performing TDRs		
At March 31, 2021 (Dollars in Millions)	Performing TDRs	30-89 Days Past Due	90 Days or More Past Due	Nonperforming TDRs	Total TDRs
Commercial Commercial real estate	\$ 183 139	5.1% 1.8	2.6%	\$212(a) 156(b)	\$ 395 295
Residential mortgages . Credit card Other retail	1,449 235 198	6.0 8.4 10.1	4.2 4.2 5.4	140 — 46(c)	1,589(d) 235 244(e)
TDRs, excluding loans purchased from GNMA mortgage pools	2,204 1,322	6.3	3.9	554	2,758 1,322(f)
Total	\$3,526	3.9%	2.4%	\$554	\$4,080

<sup>(</sup>a) Primarily represents loans less than six months from the modification date that have not met the performance period required to return to accrual status (generally six months) and small business credit cards with a modified rate equal to 0 percent.

<sup>(</sup>b) Primarily represents loans less than six months from the modification date that have not met the performance period required to return to accrual status (generally six months).

Primarily represents loans with a modified rate equal to 0 percent.

<sup>(</sup>d) Includes \$264 million of residential mortgage loans to borrowers that have had debt discharged through bankruptcy and \$57 million in trial period arrangements or previously placed in trial period arrangements but not successfully completed.

<sup>(</sup>e) Includes \$80 million of other retail loans to borrowers that have had debt discharged through bankruptcy and \$17 million in trial period arrangements or previously placed in trial period arrangements but not successfully completed.

<sup>(</sup>f) Includes \$169 million of Federal Housing Administration and United States Department of Veterans Affairs residential mortgage loans to borrowers that have had debt discharged through bankruptcy and \$269 million in trial period arrangements or previously placed in trial period arrangements but not successfully completed.

<sup>(</sup>g) Approximately 14.9 percent and 39.0 percent of the total TDR loans purchased from GNMA mortgage pools are 30-89 days past due and 90 days or more past due, respectively, but are not classified as delinquent as their repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

Short-term and Other Loan Modifications The Company makes short-term and other modifications that it does not consider to be TDRs, in limited circumstances, to assist borrowers experiencing temporary hardships. Short-term consumer lending modification programs include payment reductions, deferrals of up to three past due payments, and the ability to return to current status if the borrower makes required payments. The Company may also make short-term modifications to commercial lending loans, with the most common modification being an extension of the maturity date of three months or less. Such extensions generally are used when the maturity date is imminent and the borrower is experiencing some level of financial stress, but the Company believes the borrower will pay all contractual amounts owed.

**COVID-19 Payment Relief** The Company has offered payment relief, including forbearance, payment deferrals and other customer accommodations, to assist borrowers that have experienced financial hardship resulting from the effects of the COVID-19 pandemic. The majority of

these borrowers were not delinquent on payments at the time they received the payment relief. From March 2020 through March 31, 2021, the Company had approved approximately 385,000 loan modifications for these borrowers, representing approximately \$27.0 billion. The loans modified consisted primarily of payment forbearance or deferrals of 90 days or less. A portion of the borrowers who received account modifications are no longer participating in these payment relief programs, as the programs are generally short-term; and at March 31, 2021, approximately 57,000 accounts, representing approximately \$7.3 billion, were currently in an active payment relief program. The recognition of delinquent or nonaccrual loans and loan net charge-offs may be delayed for those customers enrolled in these payment relief programs who would have otherwise moved into past due or nonaccrual status, as these customer accounts do not continue to age during the period the payment delay is provided.

The following table summarizes borrowers enrolled in payment relief programs as a result of the COVID-19 pandemic at March 31, 2021, as a percentage of the Company's loans and loan balances:

	Percentage of Loan Accounts in Payment Relief Programs	Percentage of Loan Balances in Payment Relief Programs	Program Details
Commercial	.07%	.03%	Primarily 3 month payment deferral up to a maximum of 6 months; interest continues to accrue with various payment options; may include short-term covenant waivers
Commercial real estate	.30	.62	Primarily 3 month payment deferral up to a maximum of 6 months; interest continues to accrue with various payment options; may include short-term covenant waivers
Residential mortgages (a)	2.28	2.99	Primarily 6 month payment forbearance, which may be extended up to 18 months; interest continues to accrue; cumulative payments suspended during forbearance period are either paid-off immediately or under a short-term repayment plan, or addressed through a permanent loan modification that either requires repayment at maturity or through restructured payments over time
Credit cards	.10	.22	Primarily payment reduction up to 6 months; payment relief of up to 3 months; interest continues to accrue
Other retail	.35	.65	Home equity loan programs are similar to residential mortgage programs; programs for other loan portfolios are primarily 2 month payment deferral up to a maximum of 4 months; interest continues to accrue
Total loans (a)	.18%	.91%	-

Note: Payment relief generally includes payment deferrals, forbearances, extensions and re-ages, and excludes loans made under the Small Business Administration's ("SBA") Paycheck Protection Program, as amounts due under that program are expected to be fully forgiven by the SBA.

<sup>(</sup>a) Excludes loans purchased from GNMA mortgage pools, whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. At March 31, 2021, 40.08 percent of the total number of accounts and 42.15 percent of the total loan balances of loans purchased from GNMA mortgage pools were to borrowers enrolled in payment relief programs as a result of the COVID-19 pandemic. Including these loans, 11.15 percent of the total number of accounts and 9.07 percent of the total balances of residential mortgages were to borrowers enrolled in payment relief programs as a result of the COVID-19 pandemic. Including these loans, .43 percent of the total number of accounts and 2.55 percent of the total balances of all loans were to borrowers enrolled in payment relief programs as a result of the COVID-19 pandemic.

Nonperforming Assets The level of nonperforming assets represents another indicator of the potential for future credit losses. Nonperforming assets include nonaccrual loans, restructured loans not performing in accordance with modified terms and not accruing interest, restructured loans that have not met the performance period required to return to accrual status, other real estate owned ("OREO") and other nonperforming assets owned by the Company. Interest payments collected from assets on nonaccrual status are generally applied against the principal balance and not recorded as income. However, interest income may be recognized for interest payments if the remaining carrying amount of the loan is believed to be collectible.

At March 31, 2021, total nonperforming assets were \$1.2 billion, compared to \$1.3 billion at December 31, 2020. The \$96 million (7.4 percent) decrease in nonperforming assets was driven by decreases in nonperforming commercial real estate and commercial

loans, partially offset by an increase in nonperforming other retail loans. The ratio of total nonperforming assets to total loans and other real estate was 0.41 percent at March 31, 2021, compared with 0.44 percent at December 31, 2020. The Company expects credit quality to return to more normalized levels throughout the remainder of 2021 as the economy rebounds and consumer spending resumes. However, some manageable levels of elevated nonperforming assets in certain industries and loan categories yet to recover from pandemic related impacts are expected.

OREO was \$19 million at March 31, 2021, compared with \$24 million at December 31, 2020, and was related to foreclosed properties that previously secured loan balances. These balances exclude foreclosed GNMA loans whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

The following table provides an analysis of OREO, as a percent of their related loan balances, including geographical location detail for residential (residential mortgage, home equity and second mortgage) and commercial (commercial and commercial real estate) loan balances:

		Amount		As a Percent of Ending Loan Balances	
(Dollars in Millions)	March 31, 2021	December 31, 2020	March 31, 2021	December 31,	
Residential			2021		
California	\$ 3 2	\$ 2 2	.019 .16	6 .01% .17	
Oregon	2	2	.07	.07 .04	
Florida	1	1 14	.03	.03	
Total residential	18	23	.02	.03	
lowa	1 -	1 –	.05	.04	
Total commercial	1	1	_		
Total	\$19	\$24	.019	6 .01%	

#### Table 6 Nonperforming Assets (a)

(Dollars in Millions)	March 31, 2021	December 31, 2020
Commercial		
Commercial	\$ 298	\$ 321
Lease financing	49	54
Total commercial .	347	375
Commercial Real Estate		
Commercial mortgages	266	411
Construction and development	90	39
Total commercial real estate	356	450
Residential Mortgages (b)	253	245
Credit Card	_	_
Other Retail		
Retail leasing	14	13
Home equity and second mortgages	127	107
Other	31	34
Total other retail	172	154
Total nonperforming loans	1.128	1,224
Other Real Estate (c)	19	24
Other Assets	55	50
Total nonperforming assets	\$1,202	\$1,298
Accruing loans 90 days or more past due (b)	\$ 476	\$ 477
Nonperforming loans to total loans	.38%	.41%
Nonperforming assets to total loans plus other real estate (c)	.41%	.44%

#### **Changes in Nonperforming Assets**

(Dollars in Millions)	Commercial and Commercial Real Estate	Residential Mortgages, Credit Card and Other Retail	Total
Balance December 31, 2020 Additions to nonperforming assets	\$ 854	\$444	\$1,298
New nonaccrual loans and foreclosed properties	178 3	79 -	257 3
Total additions	181	79	260
Paydowns, payoffs  Net sales  Return to performing status  Charge-offs (d)	(80) (148) (24) (52)	(21) (6) (19) (6)	(101) (154) (43) (58)
Total reductions	(304)	(52)	(356)
Net additions to (reductions in) nonperforming assets	(123)	27	(96)
Balance March 31, 2021	\$ 731	\$471	\$1,202

<sup>(</sup>a) Throughout this document, nonperforming assets and related ratios do not include accruing loans 90 days or more past due.

Excludes \$1.7 billion at March 31, 2021, and \$1.8 billion at December 31, 2020, of loans purchased from GNMA mortgage pools that are 90 days or more past due that

continue to accrue interest, as their repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. Foreclosed GNMA loans of \$29 million at March 31, 2021, and \$33 million at December 31, 2020, continue to accrue interest and are recorded as other assets and excluded

from nonperforming assets because they are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. Charge-offs exclude actions for certain card products and loan sales that were not classified as nonperforming at the time the charge-off occurred.

#### Table 7 Net Charge-offs as a Percent of Average Loans Outstanding

	Three Months Ended March 31	
	2021	2020
Commercial Commercial Lease financing	.22% .30	.28% .36
Total commercial  Commercial Real Estate  Commercial mortgages  Construction and development	.22 (.17) .19	.28 (.01) (.04)
Total commercial real estate  Residential Mortgages  Credit Card  Other Retail	(.07) (.03) 2.76	(.02) .01 3.95
Retail leasing Home equity and second mortgages Other	.05 (.07) .40	.90 .03 .79
Total other retail	.25	.61
Total loans	.31%	.53%

Analysis of Loan Net Charge-Offs Total loan net charge-offs were \$223 million for the first quarter of 2021, compared with \$393 million for the first quarter of 2020. The ratio of total loan net charge-offs to average loans outstanding on an annualized basis for the first quarter of 2021 was 0.31 percent, compared with 0.53 percent for the first quarter of 2020. The decrease in net charge-offs for the first quarter of 2021, compared with the first quarter of 2020, was primarily due to lower credit card, commercial and other retail loan net charge-offs.

Analysis and Determination of the Allowance for Credit **Losses** The allowance for credit losses is established for current expected credit losses on the Company's loan and lease portfolio, including unfunded credit commitments. The allowance considers expected losses for the remaining lives of the applicable assets, inclusive of expected recoveries. The allowance for credit losses is increased through provisions charged to earnings and reduced by net charge-offs. Management evaluates the appropriateness of the allowance for credit losses on a quarterly basis. Multiple economic scenarios are considered over a three-year reasonable and supportable forecast period, which includes increasing consideration of historical loss experience over years two and three. These economic scenarios are constructed with interrelated projections of multiple economic variables, and loss estimates are produced that consider the historical correlation of those economic variables with credit losses. After the forecast period, the Company fully reverts to long-term historical loss experience, adjusted for prepayments and characteristics of the current loan and lease portfolio, to estimate losses over the remaining life of the portfolio. The economic scenarios are updated at least quarterly and are designed to provide a range of reasonable estimates, which are both better and worse than current expectations. Scenarios are weighted based on the Company's expectation of economic conditions for the foreseeable future and reflect significant judgment and consider uncertainties that exist. Final loss estimates also consider factors affecting credit losses not reflected in the

scenarios, due to the unique aspects of current conditions and expectations. These factors may include, but are not limited to, loan servicing practices, regulatory guidance, and/or fiscal and monetary policy actions. Because business processes and credit risks associated with unfunded credit commitments are essentially the same as for loans, the Company utilizes similar processes to estimate its liability for unfunded credit commitments, which is included in other liabilities in the Consolidated Balance Sheet. Both the allowance for loan losses and the liability for unfunded credit commitments are included in the Company's analysis of credit losses and reported reserve ratios.

The allowance recorded for credit losses utilizes forward-looking expected loss models to consider a variety of factors affecting lifetime credit losses. These factors include, but are not limited to, macroeconomic variables such as unemployment rates, real estate prices, gross domestic product levels, corporate bonds spreads and long-term interest rate forecasts, as well as loan and borrower characteristics, such as internal risk ratings on commercial loans and consumer credit scores, delinquency status, collateral type and available valuation information, consideration of end-of-term losses on lease residuals, and the remaining term of the loan, adjusted for expected prepayments. For each loan portfolio, model estimates are adjusted as necessary to consider any relevant changes in portfolio composition, lending policies, underwriting standards, risk management practices, economic conditions or other factors that may affect the accuracy of the model. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged-off or expected recoveries on collateral-dependent loans where recovery is expected through sale of the collateral. Where loans do not exhibit similar risk characteristics, an individual analysis is performed to consider expected credit losses.

The allowance recorded for individually evaluated loans greater than \$5 million in the commercial lending segment is based on an analysis utilizing expected cash

flows discounted using the original effective interest rate, the observable market price of the loan, or the fair value of the collateral, less selling costs, for collateral-dependent loans as appropriate. For commercial TDRs individually evaluated for impairment, attributes of the borrower are the primary factors in determining the allowance for credit losses. However, historical loss experience is also incorporated into the allowance methodology applied to this category of loans. Commercial lending segment TDR loans may be collectively evaluated for impairment where observed performance history, including defaults, is a primary driver of the loss allocation.

The allowance recorded for TDR loans in the consumer lending segment is determined on a homogenous pool basis utilizing expected cash flows discounted using the original effective interest rate of the pool. The expected cash flows on TDR loans consider subsequent payment defaults since modification, the borrower's ability to pay under the restructured terms, and the timing and amount of payments. The allowance for collateral-dependent loans in the consumer lending segment is determined based on the current fair value of the collateral less costs to sell.

When evaluating the appropriateness of the allowance for credit losses for any loans and lines in a junior lien position, the Company considers the delinquency and modification status of the first lien. At March 31, 2021, the Company serviced the first lien on 38 percent of the home equity loans and lines in a junior lien position. The Company also considers the status of first lien mortgage accounts reported on customer credit bureau files when the first lien is not serviced by the Company. Regardless of whether the Company services the first lien, an assessment is made of economic conditions, problem loans, recent loss experience and other factors in determining the allowance for credit losses. Based on the available information, the Company estimated \$243 million or 2.1 percent of its total home equity portfolio at March 31, 2021, represented non-delinquent junior liens where the first lien was delinquent or modified, excluding loans in COVID-related forbearance programs.

The Company considers historical loss experience on the loans and lines in a junior lien position to establish loss estimates for junior lien loans and lines the Company services that are current, but the first lien is delinquent or modified. The historical long-term average loss experience related to junior liens has been relatively limited (less than 1 percent of the total portfolio annually), and estimates are adjusted to consider current collateral support and portfolio risk characteristics. These include updated credit scores and collateral estimates obtained on the Company's home equity portfolio each quarter. In its evaluation of the allowance for credit losses, the Company also considers the increased risk of loss associated with home equity lines

that are contractually scheduled to convert from a revolving status to a fully amortizing payment.

Beginning January 1, 2020, when a loan portfolio is purchased, the acquired loans are divided into those considered purchased with more than insignificant credit deterioration ("PCD") and those not considered purchased with more than insignificant credit deterioration. An allowance is established for each population and considers product mix, risk characteristics of the portfolio, bankruptcy experience, delinquency status and refreshed LTV ratios when possible. The allowance established for purchased loans not considered PCD is recognized through provision expense upon acquisition, whereas the allowance established for loans considered PCD at acquisition is offset by an increase in the basis of the acquired loans. Any subsequent increases and decreases in the allowance related to purchased loans, regardless of PCD status, are recognized through provision expense, with charge-offs charged to the allowance. The Company did not have a material amount of PCD loans included in its loan portfolio at March 31, 2021.

The Company's methodology for determining the appropriate allowance for credit losses also considers the imprecision inherent in the methodologies used and allocated to the various loan portfolios. As a result, amounts determined under the methodologies described above are adjusted by management to consider the potential impact of other qualitative factors not captured in quantitative model adjustments which include, but are not limited to, the following: model imprecision, imprecision in economic scenario assumptions, and emerging risks related to either changes in the economic environment that are affecting specific portfolios, or changes in portfolio concentrations over time that may affect model performance. The consideration of these items results in adjustments to allowance amounts included in the Company's allowance for credit losses for each loan portfolio.

Although the Company determined the amount of each element of the allowance separately and considers this process to be an important credit management tool, the entire allowance for credit losses is available for the entire loan portfolio. The actual amount of losses can vary significantly from the estimated amounts.

At March 31, 2021, the allowance for credit losses was \$7.0 billion (2.36 percent of period-end loans), compared with an allowance of \$8.0 billion (2.69 percent of period-end loans) at December 31, 2020. The ratio of the allowance for credit losses to nonperforming loans was 617 percent at March 31, 2021, compared with 654 percent at December 31, 2020. The ratio of the allowance for credit losses to annualized loan net charge-offs was 770 percent at March 31, 2021, compared with 448 percent of full year 2020 net charge-offs at December 31, 2020.

The decrease in the allowance for credit losses of \$1.1 billion (13.1 percent) at March 31, 2021, compared with December 31, 2020, reflected factors affecting economic conditions during the first quarter of 2021, including the enactment of additional benefits from government stimulus programs, vaccine availability in the United States and reduced levels of new COVID-19 cases. In addition to these factors, expected loss estimates consider various factors including customer specific information impacting changes in risk ratings, projected delinquencies and the impact of industry-wide loan modification efforts designed to limit long-term effects of the COVID-19 pandemic, among other factors. Currently, consumer credit trends continue to perform better than expected, although select commercial portfolios most impacted by COVID-19 continue to be monitored for structural shifts associated with the pandemic.

Changes in economic conditions during the first quarter of 2021 included improvements in projected gross domestic product and unemployment levels for 2021, which reflected the additional government stimulus and availability of vaccines. These factors are evaluated through a combination of quantitative calculations using economic scenarios and qualitative assessments that consider the high degree of uncertainty related to the unprecedented levels of both economic stress and the stimulus response.

The following table summarizes the baseline forecast for key economic variables the Company used in its estimate of the allowance for credit losses at March 31, 2021 and December 31, 2020:

	March 31, 2021	December 31, 2020
United States unemployment rate for the three months ending (a)		
March 31, 2021	6.3% 6.0	6.9% 7.1
December 31, 2021	5.0	6.8
the three months ending (b) March 31, 2021 June 30, 2021 December 31, 2021	(1.3)% .2 3.7	6 (2.1)% (1.1) 1.5

(a) Reflects quarterly average of forecasted reported United States unemployment rate.

(b) Reflects cumulative change from December 31, 2019.

Baseline economic forecasts are used in combination with alternative scenarios and historical loss experience as is considered reasonable and supportable to inform the Company's allowance for credit losses. Changes in the allowance for credit losses are based on a variety of factors, including loan balance changes, portfolio credit quality and

mix changes, and changes in general economic conditions and expectations (including for unemployment and gross domestic product), among other factors. Based on economic conditions at March 31, 2021, it was difficult to estimate the length and severity of the economic downturn that may result from COVID-19 and the impact of other factors that may influence the level of eventual losses and corresponding requirements for the allowance for credit losses, including the impact of economic stimulus programs and customer accommodation activity. While reserves consider the uncertainty in these estimates, the unpredictability of the COVID-19 pandemic could result in the recognition of credit losses in the Company's loan portfolios and increases in the allowance for credit losses. Scenarios worse than the Company's expected outcome at March 31, 2021 include risks that government stimulus in response to the COVID-19 pandemic is less effective than expected, or that a longer or more severe health crisis prolongs the downturn in economic activity, potentially reducing the number of businesses that are ultimately able to resume operations after the crisis has passed. Other factors considered include the potential of rising interest rates and unsupported increases in the values of certain assets.

The allowance for credit losses related to commercial lending segment loans decreased \$503 million during the first quarter of 2021, as improvements in general economic conditions and portfolio credit quality offset the impact of COVID-19 on certain industry sectors, including the retail and restaurants, energy, media and entertainment, lodging and airline industries that have been severely impacted by virus containment measures.

The following table summarizes the Company's commercial lending segment credit exposure to customers within the industry sectors most impacted by COVID-19, as a percentage of total loans and legal commitments outstanding at March 31, 2021:

Loans	Outstanding Commitments
Retail	5.0%
Energy (includes Oil and gas)	2.2
Media and entertainment	2.2
Lodging	.9
Airline	.5

The allowance for credit losses related to consumer lending segment loans decreased \$547 million during the first quarter of 2021, due to improving economic risks, including those due to decreased unemployment, along with continued strong underlying credit quality that supports expectations of long-term repayment.

### Table 8 Summary of Allowance for Credit Losses

	Three Mon Marc	
(Dollars in Millions)	2021	2020
Balance at beginning of period	\$8,010 —	\$4,491 1,499
Commercial Commercial Case financing Commercial Case financing Cas	80 6	81 7
Total commercial	86	88
Commercial mortgages  Construction and development	5 5	_ _
Total commercial real estate	10	_
Residential mortgages Credit card Other retail	5 190	8 274
Retail leasing	11 4	25 5
Other	68	91
Total other retail	83	121
Total charge-offs	374	491
Commercial	28	12
Lease financing	2	2
Total commercial	30	14
Commercial mortgages	17 —	1 1
Total commercial real estate	17	2
Residential mortgages  Credit card  Other retail	10 46	7 40
Retail leasing	10 6	6
Other	32	25
Total other retail	48	35
Total recoveries  Net Charge-Offs  Commercial  Commercial.	151 52	98
Lease financing	4	5
Total commercial	56 (12)	74
Construction and development	(7)	(1)
Residential mortgages Credit card	(7) (5) 144	(2, 1 234
Other retail Retail leasing	1 (2)	19 1
Other	36	66
Total other retail	35	86
Total net charge-offs	(827)	393 993
Balance at end of period	\$6,960	\$6,590
Components Allowance for loan losses Liability for unfunded credit commitments	\$6,343 617	\$6,216 374
Total allowance for credit losses	\$6,960	\$6,590
Allowance for Credit Losses as a Percentage of		\$5,000
Period-end loans	2.36%	2.07
Nonperforming loans  Nonperforming and accruing loans 90 days or more past due  Nonperforming assets	617 434 579	809 473 697
Annualized net charge-offs	770	417

<sup>(</sup>a) Effective January 1, 2020, the Company adopted accounting guidance which changed impairment recognition of financial instruments to a model that is based on expected losses rather than incurred losses.

Residual Value Risk Management The Company manages its risk to changes in the residual value of leased vehicles, office and business equipment, and other assets through disciplined residual valuation setting at the inception of a lease, diversification of its leased assets, regular residual asset valuation reviews and monitoring of residual value gains or losses upon the disposition of assets. As of March 31, 2021, no significant change in the amount of residual values or concentration of the portfolios had occurred since December 31, 2020. Refer to "Management's Discussion and Analysis — Residual Value Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, for further discussion on residual value risk management.

Operational Risk Management The Company operates in many different businesses in diverse markets and relies on the ability of its employees and systems to process a high number of transactions. Operational risk is inherent in all business activities, and the management of this risk is important to the achievement of the Company's objectives. Business lines have direct and primary responsibility and accountability for identifying, controlling, and monitoring operational risks embedded in their business activities, including those additional or increased risks created by the economic and financial disruptions, and the Company's alternative working arrangements resulting from the COVID-19 pandemic. The Company maintains a system of controls with the objective of providing proper transaction authorization and execution, proper system operations, proper oversight of third parties with whom it does business, safeguarding of assets from misuse or theft, and ensuring the reliability and security of financial and other data. Refer to "Management's Discussion and Analysis -Operational Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, for further discussion on operational risk management.

Compliance Risk Management The Company may suffer legal or regulatory sanctions, material financial loss, or damage to its reputation through failure to comply with laws, regulations, rules, standards of good practice, and codes of conduct, including those related to compliance with Bank Secrecy Act/anti-money laundering requirements, sanctions compliance requirements as administered by the Office of Foreign Assets Control, consumer protection and other requirements. The Company has controls and processes in place for the assessment, identification, monitoring, management and reporting of compliance risks and issues including those created or increased by the economic and financial

disruptions caused by the COVID-19 pandemic. Refer to "Management's Discussion and Analysis — Compliance Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, for further discussion on compliance risk management.

Interest Rate Risk Management In the banking industry, changes in interest rates are a significant risk that can impact earnings and the safety and soundness of an entity. The Company manages its exposure to changes in interest rates through asset and liability management activities within guidelines established by its Asset Liability Management Committee ("ALCO") and approved by the Board of Directors. The ALCO has the responsibility for approving and ensuring compliance with the ALCO management policies, including interest rate risk exposure. One way the Company measures and analyzes its interest rate risk is through net interest income simulation analysis.

Simulation analysis incorporates substantially all of the Company's assets and liabilities and off-balance sheet instruments, together with forecasted changes in the balance sheet and assumptions that reflect the current interest rate environment. Through this simulation, management estimates the impact on net interest income of various interest rate changes that differ in the direction, amount and speed of change over time, as well as the shape of the yield curve. This simulation includes assumptions about how the balance sheet is likely to be affected by changes in loan and deposit growth. Assumptions are made to project interest rates for new loans and deposits based on historical analysis, management's outlook and re-pricing strategies. These assumptions are reviewed and validated on a periodic basis with sensitivity analysis being provided for key variables of the simulation. The results are reviewed monthly by the ALCO and are used to guide asset/ liability management strategies.

The Company manages its interest rate risk position by holding assets with desired interest rate risk characteristics on its balance sheet, implementing certain pricing strategies for loans and deposits and selecting derivatives and various funding and investment portfolio strategies.

Table 9 summarizes the projected impact to net interest income over the next 12 months of various potential interest rate changes. The sensitivity of the projected impact to net interest income over the next 12 months is dependent on balance sheet growth, product mix, deposit behavior, pricing and funding decisions. While the Company utilizes models and assumptions based on historical information and expected behaviors, actual outcomes could vary significantly.

	March	31, 2021			Decemb	er 31, 2020	
Down 50 bps	Up 50 bps	Down 200 bps	Up 200 bps	Down 50 bps	Up 50 bps	Down 200 bps	Up 2
Immediate	Immediate	Gradual	Gradual	Immediate	Immediate	Gradual	

\* Given the level of interest rates, downward rate scenario is not computed.

Use of Derivatives to Manage Interest Rate and Other Risks To manage the sensitivity of earnings and capital to interest rate, prepayment, credit, price and foreign currency fluctuations (asset and liability management positions), the Company enters into derivative transactions. The Company uses derivatives for asset and liability management purposes primarily in the following ways:

- To convert fixed-rate debt and available-for-sale investment securities from fixed-rate payments to floating-rate payments;
- To convert floating-rate debt from floating-rate payments to fixed-rate payments;
- To mitigate changes in value of the Company's unfunded mortgage loan commitments, funded MLHFS and MSRs;
- To mitigate remeasurement volatility of foreign currency denominated balances; and
- To mitigate the volatility of the Company's net investment in foreign operations driven by fluctuations in foreign currency exchange rates.

In addition, the Company enters into interest rate and foreign exchange derivative contracts to support the business requirements of its customers (customer-related positions). The Company minimizes the market and liquidity risks of customer-related positions by either entering into similar offsetting positions with broker-dealers, or on a portfolio basis by entering into other derivative or non-derivative financial instruments that partially or fully offset the exposure from these customer-related positions. The Company may enter into derivative contracts that are either exchange-traded, centrally cleared through clearinghouses or over-the-counter. The Company does not utilize derivatives for speculative purposes.

The Company does not designate all of the derivatives that it enters into for risk management purposes as accounting hedges because of the inefficiency of applying the accounting requirements and may instead elect fair value accounting for the related hedged items. In particular, the Company enters into interest rate swaps, swaptions, forward commitments to buy to-be-announced securities ("TBAs"), U.S. Treasury and Eurodollar futures and options on U.S. Treasury futures to mitigate fluctuations in the value of its MSRs, but does not designate those derivatives as accounting hedges.

Additionally, the Company uses forward commitments to sell TBAs and other commitments to sell residential mortgage loans at specified prices to economically hedge the interest rate risk in its residential mortgage loan production activities. At March 31, 2021, the Company had \$13.7 billion of forward commitments to sell, hedging \$7.7 billion of MLHFS and \$8.7 billion of unfunded mortgage loan commitments. The forward commitments to sell and the unfunded mortgage loan commitments on loans intended to be sold are considered derivatives under the accounting guidance related to accounting for derivative instruments and hedging activities. The Company has elected the fair value option for the MLHFS.

200 bps Gradual

Derivatives are subject to credit risk associated with counterparties to the contracts. Credit risk associated with derivatives is measured by the Company based on the probability of counterparty default, including consideration of the COVID-19 pandemic. The Company manages the credit risk of its derivative positions by diversifying its positions among various counterparties, by entering into master netting arrangements, and, where possible, by requiring collateral arrangements. The Company may also transfer counterparty credit risk related to interest rate swaps to third parties through the use of risk participation agreements. In addition, certain interest rate swaps, interest rate forwards and credit contracts are required to be centrally cleared through clearinghouses to further mitigate counterparty credit risk.

For additional information on derivatives and hedging activities, refer to Notes 12 and 13 in the Notes to Consolidated Financial Statements.

LIBOR Transition In July 2017, the United Kingdom's Financial Conduct Authority announced that it would no longer require banks to submit rates for the London InterBank Offered Rate ("LIBOR") after 2021. In 2020, the Intercontinental Exchange Benchmark Administration, which is the administrator of LIBOR, proposed to cease the publication of all non-United States Dollar LIBOR rates and one week and two month United States Dollar LIBOR rates on December 31, 2021, but extend the publication of the remainder of United States Dollar LIBOR rates until June 30, 2023. The Company holds financial instruments that will be impacted by the discontinuance of LIBOR, including certain loans,

investment securities, derivatives, borrowings and other financial instruments that use LIBOR as the benchmark rate. The Company also provides various services to customers in its capacity as trustee, which involve financial instruments that will be similarly impacted by the discontinuance of LIBOR. The Company anticipates these financial instruments will require transition to a new reference rate. This transition will occur over time as many of these arrangements do not have an alternative rate referenced in their contracts or a clear path for the parties to agree upon an alternative reference rate. In order to facilitate the transition process, the Company has instituted a LIBOR Transition Office and commenced an enterprise-wide project to identify, assess and monitor risks associated with the expected discontinuance or unavailability of LIBOR, actively engage with industry working groups and regulators, achieve operational readiness and engage impacted customers. Starting in 2020, the Company began modifying its systems, models, procedures and internal infrastructure to be prepared to accept alternative reference rates. The Company also adopted industry best practice guidelines for fallback language for new transactions, converted its cleared interest rate swaps discounting to Secured Overnight Financing Rate discounting, and distributed communications to certain impacted parties, both inside and outside the Company, on the transition. Refer to "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, for further discussion on potential risks that could adversely affect the Company's financial results as a result of the LIBOR transition.

Market Risk Management In addition to interest rate risk, the Company is exposed to other forms of market risk, principally related to trading activities which support customers' strategies to manage their own foreign currency, interest rate risk and funding activities. For purposes of its internal capital adequacy assessment process, the Company considers risk arising from its trading activities, as well as the remeasurement volatility of foreign currency denominated balances included on its Consolidated Balance Sheet (collectively, "Covered Positions"), employing methodologies consistent with the requirements of regulatory rules for market risk. The Company's Market Risk Committee ("MRC"), within the framework of the ALCO, oversees market risk management. The MRC monitors and reviews the Company's Covered Positions and establishes policies for market risk management, including exposure limits for each portfolio. The Company uses a VaR approach to measure general market risk. Theoretically, VaR represents the statistical risk of loss the Company has to

adverse market movements over a one-day time horizon. The Company uses the Historical Simulation method to calculate VaR for its Covered Positions measured at the ninety-ninth percentile using a one-year look-back period for distributions derived from past market data. The market factors used in the calculations include those pertinent to market risks inherent in the underlying trading portfolios, principally those that affect the Company's corporate bond trading business, foreign currency transaction business, client derivatives business, loan trading business and municipal securities business, as well as those inherent in the Company's foreign denominated balances and the derivatives used to mitigate the related measurement volatility. On average, the Company expects the one-day VaR to be exceeded by actual losses two to three times per year related to these positions. The Company monitors the accuracy of internal VaR models and modeling processes by backtesting model performance, regularly updating the historical data used by the VaR models and regular model validations to assess the accuracy of the models' input, processing, and reporting components. All models are required to be independently reviewed and approved prior to being placed in use. If the Company were to experience market losses in excess of the estimated VaR more often than expected, the VaR models and associated assumptions would be analyzed and adjusted.

The average, high, low and period-end one-day VaR amounts for the Company's Covered Positions were as follows:

(Dollars in Millions) 2021	
	2020
Average	\$2
High	
Low	1
Period-end	3

The Company did not experience any actual losses for its combined Covered Positions that exceeded VaR during the three months ended March 31, 2021. Given the market volatility in the first quarter of 2020 resulting from effects of the COVID-19 pandemic, the Company experienced actual losses for its combined Covered Positions that exceeded VaR five times during the three months ended March 31, 2020. The Company stress tests its market risk measurements to provide management with perspectives on market events that may not be captured by its VaR models, including worst case historical market movement combinations that have not necessarily occurred on the same date.

The Company calculates Stressed VaR using the same underlying methodology and model as VaR, except that a historical continuous one-year look-back period is utilized that reflects a period of significant financial stress

appropriate to the Company's Covered Positions. The period selected by the Company includes the significant market volatility of the last four months of 2008.

The average, high, low and period-end one-day Stressed VaR amounts for the Company's Covered Positions were as follows:

Three Months Ended March 31		
(Dollars in Millions)	2021	2020
Average	\$7	\$6
High	9	7
Low	5	4
Period-end	a	7

Valuations of positions in client derivatives and foreign currency activities are based on discounted cash flow or other valuation techniques using market-based assumptions. These valuations are compared to third party quotes or other market prices to determine if there are significant variances. Significant variances are approved by senior management in the Company's corporate functions. Valuation of positions in the corporate bond trading, loan trading and municipal securities businesses are based on trader marks. These trader marks are evaluated against third-party prices, with significant variances approved by senior management in the Company's corporate functions.

The Company also measures the market risk of its hedging activities related to residential MLHFS and MSRs using the Historical Simulation method. The VaRs are measured at the ninety-ninth percentile and employ factors pertinent to the market risks inherent in the valuation of the assets and hedges. A one-year look-back period is used to obtain past market data for the models.

The average, high and low VaR amounts for the residential MLHFS and related hedges and the MSRs and related hedges were as follows:

Three Months Ended March 31 (Dollars in Millions)	2021	2020
Residential Mortgage Loans Held For Sale and		
Related Hedges Average	\$12	\$ 5
High	19 7	12 2
Mortgage Servicing Rights and Related Hedges		_
Average	\$ 5 11	\$13 34
Low	2	6

Liquidity Risk Management The Company's liquidity risk management process is designed to identify, measure, and manage the Company's funding and liquidity risk to meet its daily funding needs and to address expected and unexpected changes in its funding requirements. The Company engages in various activities to manage its liquidity risk. These activities include diversifying its funding sources, stress testing, and holding readilymarketable assets which can be used as a source of

liquidity if needed. In addition, the Company's profitable operations, sound credit quality and strong capital position have enabled it to develop a large and reliable base of core deposit funding within its market areas and in domestic and global capital markets.

The Company's Board of Directors approves the Company's liquidity policy. The Risk Management Committee of the Company's Board of Directors oversees the Company's liquidity risk management process and approves a contingency funding plan. The ALCO reviews the Company's liquidity policy and limits, and regularly assesses the Company's ability to meet funding requirements arising from adverse company-specific or market events.

The Company regularly projects its funding needs under various stress scenarios and maintains a contingency funding plan consistent with the Company's access to diversified sources of contingent funding. The Company maintains a substantial level of total available liquidity in the form of on-balance sheet and off-balance sheet funding sources. These liquidity sources include cash at the Federal Reserve Bank and certain European central banks, unencumbered liquid assets, and capacity to borrow from the FHLB and at Federal Reserve Bank's Discount Window. At March 31, 2021, the fair value of unencumbered investment securities totaled \$116.8 billion, compared with \$125.9 billion at December 31, 2020. Refer to Note 3 of the Notes to Consolidated Financial Statements and "Balance Sheet Analysis" for further information on investment securities maturities and trends. Asset liquidity is further enhanced by the Company's practice of pledging loans to access secured borrowing facilities through the FHLB and Federal Reserve Bank. At March 31, 2021, the Company could have borrowed a total of an additional \$94.5 billion from the FHLB and Federal Reserve Bank based on collateral available for additional borrowings.

The Company's diversified deposit base provides a sizeable source of relatively stable and low-cost funding, while reducing the Company's reliance on the wholesale markets. Total deposits were \$433.8 billion at March 31, 2021, compared with \$429.8 billion at December 31, 2020. Refer to "Balance Sheet Analysis" for further information on the Company's deposits.

Additional funding is provided by long-term debt and short-term borrowings. Long-term debt was \$37.4 billion at March 31, 2021, and is an important funding source because of its multi-year borrowing structure. Short-term borrowings were \$12.1 billion at March 31, 2021, and supplement the Company's other funding sources. Refer to "Balance Sheet Analysis" for further information on the Company's long-term debt and short-term borrowings.

In addition to assessing liquidity risk on a consolidated basis, the Company monitors the parent company's liquidity. The Company establishes limits for the minimal number of months into the future where the parent company can meet existing and forecasted obligations with cash and securities held that can be readily monetized. The Company measures and manages this limit in both normal and adverse conditions. The Company maintains sufficient funding to meet expected capital and debt service obligations for 24 months without the support of dividends from subsidiaries and assuming access to the wholesale markets is maintained. The Company maintains sufficient liquidity to meet its capital and debt service obligations for 12 months under adverse conditions without the support of dividends from subsidiaries or access to the wholesale markets. The parent company is currently well in excess of required liquidity minimums.

At March 31, 2021, parent company long-term debt outstanding was \$20.8 billion, compared with \$20.9 billion at December 31, 2020. As of March 31, 2021, there was \$1.5 billion of parent company debt scheduled to mature in the remainder of 2021.

The Company is subject to a regulatory Liquidity Coverage Ratio ("LCR") requirement which requires banks to maintain an adequate level of unencumbered high quality liquid assets to meet estimated liquidity needs over a 30-day stressed period. At March 31, 2021, the Company was compliant with this requirement.

Refer to "Management's Discussion and Analysis — Liquidity Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, for further discussion on liquidity risk management.

**European Exposures** The Company provides merchant processing and corporate trust services in Europe either directly or through banking affiliations in Europe. Revenue generated from sources in Europe represented approximately 2 percent of the Company's total net revenue for the three months ended March 31, 2021. Operating cash for these businesses is deposited on a short-term basis typically with certain European central banks. For deposits placed at other European banks, exposure is mitigated by the Company placing deposits at multiple banks and managing the amounts on deposit at any bank based on institution-specific deposit limits. At March 31, 2021, the Company had an aggregate amount on deposit with European banks of approximately \$12.3 billion, predominately with the Central Bank of Ireland and Bank of England.

In addition, the Company provides financing to domestic multinational corporations that generate

revenue from customers in European countries, transacts with various European banks as counterparties to certain derivative-related activities, and through a subsidiary, manages money market funds that hold certain investments in European sovereign debt. Any further deterioration in economic conditions in Europe, including the potential negative impact of the United Kingdom's withdrawal from the European Union ("Brexit"), is not expected to have a significant effect on the Company related to these activities. The Company is focused on providing continuity of services, with minimal disruption resulting from Brexit, to customers with activities in European countries. The Company has made certain structural changes to its legal entities and operations in the United Kingdom and European Union, where needed, and migrated certain business activities to the appropriate jurisdictions to continue to provide such services and generate revenue.

Off-Balance Sheet Arrangements Off-balance sheet arrangements include any contractual arrangements to which an unconsolidated entity is a party, under which the Company has an obligation to provide credit or liquidity enhancements or market risk support. In the ordinary course of business, the Company enters into an array of commitments to extend credit, letters of credit and various forms of guarantees that may be considered off-balance sheet arrangements. Refer to Note 15 of the Notes to Consolidated Financial Statements for further information on these arrangements. The Company does not utilize private label asset securitizations as a source of funding. Off-balance sheet arrangements also include any obligation related to a variable interest held in an unconsolidated entity that provides financing, liquidity, credit enhancement or market risk support. Refer to Note 5 of the Notes to Consolidated Financial Statements for further information related to the Company's interests in variable interest entities.

Capital Management The Company is committed to managing capital to maintain strong protection for depositors and creditors and for maximum shareholder benefit. The Company also manages its capital to exceed regulatory capital requirements for banking organizations. The regulatory capital requirements effective for the Company follow Basel III, with the Company being subject to calculating its capital adequacy as a percentage of risk-weighted assets under the standardized approach. Beginning in 2020, the Company elected to adopt a rule issued in 2020 by its regulators which permits banking organizations who adopt accounting guidance related to the impairment of financial instruments based on the current expected credit losses ("CECL") methodology during 2020, the

#### Table 10 Regulatory Capital Ratios

(Dollars in Millions)	March 31, 2021	December 31, 2020
Basel III standardized approach:		
Common equity tier 1 capital	\$ 39,103	\$ 38,045
Tier 1 capital	45,517	44,474
Total risk-based capital	53,625	52,602
Risk-weighted assets	396,351	393,648
Common equity tier 1 capital as a percent of risk-weighted assets	9.9%	9.7%
Tier 1 capital as a percent of risk-weighted assets.	11.5	11.3
Total risk-based capital as a percent of risk-weighted assets	13.5	13.4
Tier 1 capital as a percent of adjusted quarterly average assets (leverage ratio)	8.4	8.3
Tier 1 capital as a percent of total on- and off-balance sheet leverage exposure (total leverage exposure ratio)	7.4	7.3

option to defer the impact of the effect of that guidance at adoption plus 25 percent of its quarterly credit reserve increases over the next two years on its regulatory capital requirements, followed by a three-year transition period to phase in the cumulative deferred impact. Table 10 provides a summary of statutory regulatory capital ratios in effect for the Company at March 31, 2021 and December 31, 2020. All regulatory ratios exceeded regulatory "well-capitalized" requirements.

The Company believes certain other capital ratios are useful in evaluating its capital adequacy. The Company's tangible common equity, as a percent of tangible assets and as a percent of risk-weighted assets determined in accordance with transitional regulatory capital requirements related to the CECL methodology under the standardized approach, was 6.6 percent and 9.1 percent, respectively, at March 31, 2021, compared with 6.9 percent and 9.5 percent, respectively, at December 31, 2020. In addition, the Company's common equity tier 1 capital to risk-weighted assets ratio, reflecting the full implementation of the CECL methodology was 9.5 percent at March 31, 2021, compared with 9.3 percent at December 31, 2020. Refer to "Non-GAAP Financial Measures" beginning on page 30 for further information on these other capital ratios.

Total U.S. Bancorp shareholders' equity was \$51.7 billion at March 31, 2021, compared with \$53.1 billion at December 31, 2020. The decrease was primarily the result of changes in unrealized gains and losses on available-for-sale investment securities included in other comprehensive income (loss), dividends and common share repurchases, partially offset by corporate earnings.

Beginning in March of 2020 and continuing through the remainder of 2020, the Company suspended all common stock repurchases except for those done exclusively in connection with its stock-based compensation programs. This action was initially taken to maintain strong capital levels given the impact and uncertainties of COVID-19 on the economy and global markets. Due to continued economic uncertainty, the Federal Reserve Board implemented measures beginning in the fourth quarter of 2020 and extending through 2021, restricting capital distributions of all large bank holding companies, including the Company. These restrictions limit the aggregate amount of common stock dividends and share repurchases to an amount that does not exceed the average net income of the four preceding calendar quarters. Based on the results of the December 2020 Federal Reserve Board Stress Test, the Company announced on December 22, 2020 that its Board of Directors had approved an authorization to repurchase up to \$3.0 billion of its common stock beginning January 1, 2021.

The following table provides a detailed analysis of all shares purchased by the Company or any affiliated purchaser during the first quarter of 2021:

				Approximate Dollar
			Total Number of	Value of Shares
			Shares Purchased	that May Yet Be
	Total Number	Average	as Part of Publicly	Purchased Under
	of Shares	Price Paid	Announced	the Program
Period	Purchased	Per Share	Program (a)	(In Millions)
January	5,559,648(b)	\$44.91	5,194,648	\$2,767
February	5,343,085	49.37	5,343,085	2,503
March	2,838,065	54.13	2,838,065	2,350
Total	13,740,798(b)	\$48.55	13,375,798	\$2,350

All shares were purchased under the \$3.0 billion common stock repurchase authorization program announced December 22, 2020.

The Company will continue to monitor the economic environment and will adjust its capital distributions as circumstances warrant. Additional capital distributions are subject to the approval of the Company's Board of Directors, and will be consistent with regulatory requirements.

Refer to "Management's Discussion and Analysis — Capital Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, for further discussion on capital management.

<sup>(</sup>b) Includes 365,000 shares of common stock purchased, at an average price per share of \$45,52, in open-market transactions by U.S. Bank National Association, the Company's banking subsidiary, in its capacity as trustee of the U.S. Bank 401(k) Savings Plan, which is the Company's employee retirement savings plan.

#### LINE OF BUSINESS FINANCIAL REVIEW

The Company's major lines of business are Corporate and Commercial Banking, Consumer and Business Banking, Wealth Management and Investment Services, Payment Services, and Treasury and Corporate Support. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance.

Basis for Financial Presentation Business line results are derived from the Company's business unit profitability reporting systems by specifically attributing managed balance sheet assets, deposits and other liabilities and their related income or expense. Refer to Note 16 of the Notes to Consolidated Financial Statements for further information on the business lines' basis for financial presentation.

Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company's diverse customer base. During 2021, certain organization and methodology changes were made and, accordingly, 2020 results were restated and presented on a comparable basis.

Corporate and Commercial Banking Corporate and Commercial Banking offers lending, equipment finance and small-ticket leasing, depository services, treasury management, capital markets services, international trade services and other financial services to middle market, large corporate, commercial real estate, financial institution, non-profit and public sector clients. Corporate and Commercial Banking contributed \$419 million of the Company's net income in the first quarter of 2021, or an increase of \$278 million compared with the first quarter of 2020.

Net revenue decreased \$130 million (12.3 percent) in the first quarter of 2021, compared with the first quarter of 2020. Net interest income, on a taxable-equivalent basis, decreased \$118 million (15.1 percent) in the first quarter of 2021, compared with the first quarter of 2020. The decrease was primarily due to the impact of declining interest rates on the margin benefit from deposits and lower loan balances, partially offset by favorable deposit mix with higher noninterest-bearing deposit balances and higher loan fees. Noninterest income decreased \$12 million (4.4 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily driven by lower capital markets activities, including trading revenue, and lower commercial leasing fees, partially offset by higher non-yield loan fees on unused commitments.

Noninterest expense decreased \$37 million (8.4 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily due to lower net shared services expense and production incentives as well as lower marketing and business development expense driven by a reduction in travel as a result of COVID-19. The provision for credit losses decreased \$464 million in the first quarter of 2021, compared with the first quarter of 2020, primarily due to a favorable change in the reserve allocation driven by improving credit risk ratings.

Consumer and Business Banking Consumer and Business Banking delivers products and services through banking offices, telephone servicing and sales, on-line services, direct mail, ATM processing and mobile devices. It encompasses community banking, metropolitan banking and indirect lending, as well as mortgage banking. Consumer and Business Banking contributed \$671 million of the Company's net income in the first quarter of 2021, or an increase of \$52 million (8.4 percent), compared with the first quarter of 2020.

Net revenue decreased \$46 million (2.0 percent) in the first quarter of 2021, compared with the first quarter of 2020. Net interest income, on a taxable-equivalent basis, increased \$94 million (6.1 percent) in the first quarter of 2021, compared with the first quarter of 2020, reflecting continued strong growth in deposit balances and loan growth, driven by mortgage and indirect lending as well as by loans made under the SBA's Paycheck Protection Program and GNMA buybacks. The increase in net interest income also reflected higher loan fees and favorable loan spreads, partially offset by the impact of declining interest rates on deposit spreads. Noninterest income decreased \$140 million (18.5 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily due to lower mortgage banking revenue reflecting a reduction in the fair value of MSRs, net of hedging activities, partially offset by higher production volume and related gain on sale margins compared with the prior year as well as lower deposit service charges.

Noninterest expense increased \$51 million (3.8 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily due to an increase in net shared services expense due to investments in digital capabilities and higher variable compensation related to mortgage banking origination activities. The provision for credit losses decreased \$167 million in the first quarter of 2021, compared with the first quarter of 2020, due to a favorable change in the reserve allocation primarily reflecting lower delinquency rates in consumer portfolios and a reduction in end of period outstanding loan balances in the first quarter of 2021 compared with loan growth in the first quarter of 2020.

#### Table 11 Line of Business Financial Performance

		Corporate and nmercial Bankin	g	C Bu:		
Three Month Ended March 31 (Dollars in Millions)	2021	2020	Percent Change	2021	2020	Percent Change
Condensed Income Statement Net interest income (taxable-equivalent basis) Noninterest income	\$ 666 259	\$ 784 271	(15.1)% (4.4)	\$ 1,625 617	\$ 1,531 757	6.1% (18.5)
Total net revenue . Noninterest expense . Other intangibles .	925 406 –	1,055 443 –	(12.3) (8.4) –	2,242 1,388 3	2,288 1,336 4	(2.0) 3.9 (25.0)
Total noninterest expense	406	443	(8.4)	1,391	1,340	3.8
Income (loss) before provision and income taxes	519 (40)	612 424	(15.2)	851 (44)	948 123	(10.2)
Income (loss) before income taxes	559 140	188 47	*	895 224	825 206	8.5 8.7
Net income (loss)	419	141	*	671 -	619	8.4
Net income (loss) attributable to U.S. Bancorp	\$ 419	\$ 141	*	\$ 671	\$ 619	8.4
Average Balance Sheet Commercial Commercial real estate Residential mortgages Credit card Other retail	\$ 74,055 20,808 2 - 7	\$ 82,167 21,190 3 - 8	(9.9)% (1.8) (33.3) – (12.5)	\$ 13,378 15,151 70,085 - 54,563	\$ 8,860 16,305 66,634 - 54,919	51.0% (7.1) 5.2 – (.6)
Total loans Goodwill Other intangible assets Assets Noninterest-bearing deposits Interest checking Savings products Time deposits	94,872 1,647 5 107,022 51,020 13,024 46,112 8,614	103,368 1,647 7 115,308 29,370 14,064 48,207 18,386	(8.2) - (28.6) (7.2) 73.7 (7.4) (4.3) (53.1)	153,177 3,475 2,491 175,541 39,186 69,785 80,220 16,871	146,718 3,574 2,411 161,886 27,866 53,017 64,189 16,512	4.4 (2.8) 3.3 8.4 40.6 31.6 25.0 2.2
Total deposits	118,770 13,074	110,027 14,182	7.9 (7.8)	206,062 13,453	161,584 13,422	27.5 .2

<sup>\*</sup> Not meaningful

Wealth Management and Investment Services Wealth Management and Investment Services provides private banking, financial advisory services, investment management, retail brokerage services, insurance, trust, custody and fund servicing through four businesses: Wealth Management, Global Corporate Trust & Custody, U.S. Bancorp Asset Management and Fund Services. Wealth Management and Investment Services contributed \$171 million of the Company's net income in the first quarter of 2021, or a decrease of \$35 million (17.0 percent) compared with the first quarter of 2020.

Net revenue decreased \$54 million (7.2 percent) in the first quarter of 2021, compared with the first quarter of 2020. Net interest income, on a taxable-equivalent basis, decreased \$80 million (28.2 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily due to the declining margin benefit from deposits given lower interest rates, partially offset by higher noninterest-bearing deposit balances and favorable deposit mix. Noninterest income increased \$26 million (5.6 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily due to the impact of core business growth on trust and

investment management fees and favorable market conditions, partially offset by higher fee waivers related to money market funds.

Noninterest expense increased \$9 million (2.0 percent) in the first quarter of 2021, compared with the first quarter of 2020, reflecting increased other noninterest expense and higher salary expense due to merit increases in the first quarter of 2021. The provision for credit losses decreased \$16 million (69.6 percent) in the first quarter of 2021, compared with the first quarter of 2020, reflecting a favorable change in the reserve allocation primarily driven by stable credit quality relative to credit quality deterioration in the first quarter of 2020.

Payment Services Payment Services includes consumer and business credit cards, stored-value cards, debit cards, corporate, government and purchasing card services, consumer lines of credit and merchant processing. Payment Services contributed \$479 million of the Company's net income in the first quarter of 2021, or an increase of \$176 million (58.1 percent) compared with the first quarter of 2020.

Net revenue decreased \$42 million (2.9 percent) in the first quarter of 2021, compared with the first quarter

	n Managemei estment Servi			Payment Services			Treasury and prporate Suppor	t	(	Consolidated Company	
2021	2020	Percent Change	2021	2020	Percent Change	2021	2020	Percent Change	2021	2020	Percent Change
\$ 204 492	\$ 284 466	(28.2)% 5.6	\$ 628 785		(5.0)% (1.1)	\$ (34) 228	\$ (13) 237	*% (3.8)	\$ 3,089 2,381	\$ 3,247 2,525	(4.9)% (5.7)
696 459 2	750 449 3	(7.2) 2.2 (33.3)	1,413 782 33	754	(2.9) 3.7 (5.7)	194 306 -	224 292 -	(13.4) 4.8 –	5,470 3,341 38	5,772 3,274 42	(5.2) 2.0 (9.5)
461	452	2.0	815	789	3.3	306	292	4.8	3,379	3,316	1.9
235 7	298 23	(21.1) (69.6)	598 (41		(10.2)	(112) (709)	(68) 161	(64.7)	2,091 (827)	2,456 993	(14.9)
228 57	275 69	(17.1) (17.4)	639 160		58.2 58.4	597 52	(229) (139)	*	2,918 633	1,463 284	99.5
171	206	(17.0)	479		58.1 –	545 (5)	(90) (8)	* 37.5	2,285 (5)	1,179 (8)	93.8 37.5
\$ 171	\$ 206	(17.0)	\$ 479	\$ 303	58.1	\$ 540	\$ (98)	*	\$ 2,280	\$ 1,171	94.7
\$ 4,838 514 5,114 - 1,977	\$ 4,189 536 4,255 - 1,628	15.5% (4.1) 20.2 – 21.4	\$ 8,266 - - 21,144 220	- '	(13.4)% - (11.3) (28.8)	\$ 1,554 2,313 - - -	\$ 1,228 2,047 - -	26.5% 13.0 – –	\$102,091 38,786 75,201 21,144 56,767	\$105,987 40,078 70,892 23,836 56,864	(3.7)% (3.2) 6.1 (11.3) (.2)
12,443 1,619 42 15,662 20,277 13,829 56,398 1,402	10,608 1,617 44 13,950 13,232 10,027 56,646 2,169	17.3 .1 (4.5) 12.3 53.2 37.9 (.4) (35.4)	29,630 3,173 544 35,095 5,264 - 132	2,856 557 38,285 1,471 - 112	(12.0) 11.1 (2.3) (8.3) * - 17.9	3,867 - - 215,414 2,605 747 811 67	3,275 - - 165,378 2,203 251 840 4,240	18.1 - 30.3 18.2 * (3.5) (98.4)	293,989 9,914 3,082 548,734 118,352 97,385 183,673 26,954	297,657 9,694 3,019 494,807 74,142 77,359 169,994 41,309	(1.2) 2.3 2.1 10.9 59.6 25.9 8.0 (34.8)
91,906 2,634	82,074 2,571	12.0 2.5	5,396 7,480		(1.8)	4,230 16,088	7,534 13,352	(43.9) 20.5	426,364 52,729	362,804 51,146	17.5 3.1

of 2020. Net interest income, on a taxable-equivalent basis, decreased \$33 million (5.0 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily due to lower loan balances as a result of higher credit card payment rates, and lower loan fees, mostly offset by higher deposit balances as a result of state unemployment programs utilizing prepaid debit cards. Noninterest income decreased \$9 million (1.1 percent) in the first quarter of 2021, compared with the first quarter of 2020, mainly due to the impact of COVID-19 on consumer spending, particularly related to travel and entertainment activities. However, consumer spending continues to strengthen across most sectors driven by government stimulus, local jurisdictions reducing restrictions and consumer behaviors normalizing, resulting in payment services revenue being essentially flat compared with the prior year. Payment services revenue included higher credit and debit card revenue driven by higher net interchange revenue related to sales volumes and higher prepaid fees as a result of government stimulus programs, offset by lower corporate payment products revenue primarily due to lower business spending related to travel and entertainment and lower merchant processing services revenue driven by lower sales volume and merchant fees.

Noninterest expense increased \$26 million (3.3 percent) in the first quarter of 2021, compared with the first quarter of 2020, reflecting incremental costs related to the prepaid card business. The provision for credit losses decreased \$303 million in the first quarter of 2021, compared with the first quarter of 2020, primarily due to a favorable change in the reserve allocation due to lower delinquency rates in the first quarter of 2021.

Treasury and Corporate Support Treasury and Corporate Support includes the Company's investment portfolios, funding, capital management, interest rate risk management, income taxes not allocated to the business lines, including most investments in tax-advantaged projects, and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis. Treasury and Corporate Support recorded net income of \$540 million in the first quarter of 2021, compared with a net loss of \$98 million in the first quarter of 2020.

Net revenue decreased \$30 million (13.4 percent) in the first quarter of 2021, compared with the first quarter of 2020. Net interest income, on a taxable-equivalent basis, decreased \$21 million in the first quarter of 2021, compared with the first quarter of 2020, primarily due to higher premium amortization and lower reinvestment

yields within the investment portfolio compared with the prior year. Noninterest income decreased \$9 million (3.8 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily due to lower other noninterest income driven by lower gains on sales of businesses and tax-advantaged investment syndication revenue, mostly offset by the impact of favorable market conditions.

Noninterest expense increased \$14 million (4.8 percent) in the first quarter of 2021, compared with the first quarter of 2020, primarily due to higher compensation expense as a result of merit increases, and higher performance-based incentives and stock-based compensation as well as related payroll taxes and benefits. These increases were mostly offset by lower COVID-19 related accruals compared with the first quarter of 2020, including recognizing liabilities related to future delivery exposures for merchant and airline processing, and lower net shared services expense. The provision for credit losses decreased \$870 million in the first quarter of 2021, compared with the first quarter of 2020, reflecting the residual impact of changes in the allowance for credit losses being impacted by improving economic conditions.

Income taxes are assessed to each line of business at a managerial tax rate of 25.0 percent with the residual tax expense or benefit to arrive at the consolidated effective tax rate included in Treasury and Corporate Support.

#### NON-GAAP FINANCIAL MEASURES

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets,
- Tangible common equity to risk-weighted assets, and
- Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the CECL methodology.

These capital measures are viewed by management as useful additional methods of evaluating the Company's utilization of its capital held and the level of capital available to withstand unexpected negative market or economic conditions. Additionally, presentation of these measures allows investors, analysts and banking regulators to assess the Company's capital position relative to other financial services companies. These capital measures are not defined in generally accepted accounting principles ("GAAP"), or are not currently effective or defined in banking regulations. In addition, certain of these measures differ from currently effective capital ratios defined by banking regulations principally in that the currently effective ratios, which are subject to certain transitional provisions, temporarily exclude the impact of the 2020 adoption of accounting guidance related to impairment of financial instruments based on the CECL methodology. As a result, these capital measures disclosed by the Company may be considered non-GAAP financial measures. Management believes this information helps investors assess trends in the Company's capital adequacy.

The Company also discloses net interest income and related ratios and analysis on a taxable-equivalent basis, which may also be considered non-GAAP financial measures. The Company believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison of net interest income arising from taxable and tax-exempt sources. In addition, certain performance measures, including the efficiency ratio and net interest margin utilize net interest income on a taxable-equivalent basis.

There may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this report in their entirety, and not to rely on any single financial measure.

#### The following table shows the Company's calculation of these non-GAAP financial measures:

(Dollars in Millions)	March 31, 2021	Dece	ember 31, 2020
Total equity Preferred stock Noncontrolling interests Goodwill (net of deferred tax liability) (1) Intangible assets, other than mortgage servicing rights	\$ 52,308 (5,968) (630) (8,992) (675)	) ) )	53,725 (5,983) (630) (9,014) (654)
Tangible common equity (a)  Common equity tier 1 capital, determined in accordance with transitional regulatory capital requirements related to the CECL methodology implementation  Adjustments (2)	36,043 39,103 (1,732)		37,444 38,045 (1,733)
Common equity tier 1 capital, reflecting the full implementation of the CECL methodology (b) .  Total assets Goodwill (net of deferred tax liability) (1) Intangible assets, other than mortgage servicing rights	37,371 553,375 (8,992) (675)	)	36,312 553,905 (9,014) (654)
Tangible assets (c) Risk-weighted assets, determined in accordance with prescribed regulatory capital requirements effective for the Company (d) Adjustments (3)	543,708 396,351 (1,440)	(	544,237 393,648 (1,471)
Risk-weighted assets, reflecting the full implementation of the CECL methodology (e)	394,911	(	392,177
Ratios Tangible common equity to tangible assets (a)/(c) Tangible common equity to risk-weighted assets (a)/(d) Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the CECL methodology (b)/(e)	6.6' 9.1 9.5	, -	6.9% 9.5 9.3 ths Ended
		2021	2020
Net interest income .  Taxable-equivalent adjustment (4) .		3,063 26	\$3,223 24
Net interest income, on a taxable-equivalent basis	3	3,089	3,247
Net interest income, on a taxable-equivalent basis (as calculated above)  Noninterest income  Less: Securities gains (losses), net		3,089 2,381 25	3,247 2,525 50
Total net revenue, excluding net securities gains (losses) (f)	5	,445	5,722
Noninterest expense (g)		3,379	3,316
Efficiency ratio (g)/(f)		62.1%	58.0%

Includes goodwill related to certain investments in unconsolidated financial institutions per prescribed regulatory requirements.
 Includes the estimated increase in the allowance for credit losses related to the adoption of the CECL methodology net of deferred taxes.
 Includes the impact of the estimated increase in the allowance for credit losses related to the adoption of the CECL methodology.
 Based on a federal income tax rate of 21 percent for those assets and liabilities whose income or expense is not included for federal income tax purposes.

#### CRITICAL ACCOUNTING POLICIES

The accounting and reporting policies of the Company comply with accounting principles generally accepted in the United States and conform to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions. The Company's financial position and results of operations can be affected by these estimates and assumptions, which are integral to understanding the Company's financial statements. Critical accounting policies are those policies management believes are the most important to the portrayal of the Company's financial condition and results, and require management to make estimates that are difficult, subjective or complex. Most accounting policies are not considered by management to be critical accounting policies. Management has discussed the development and the selection of critical accounting policies with the Company's Audit Committee. Those policies considered to be critical accounting policies relate to the allowance for credit losses, fair value estimates, MSRs, and income taxes. These accounting policies are discussed in detail in "Management's Discussion and Analysis — Critical

Accounting Policies" and the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2020.

#### **CONTROLS AND PROCEDURES**

Under the supervision and with the participation of the Company's management, including its principal executive officer and principal financial officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")). Based upon this evaluation, the principal executive officer and principal financial officer have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective.

During the most recently completed fiscal quarter, there was no change made in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

## U.S. Bancorp

## Consolidated Balance Sheet

(Dollars in Millions)	March 31, 2021	December 31, 2020
	(Unaudited)	
Assets Cash and due from banks Available-for-sale investment securities (\$596 and \$402 pledged as collateral, respectively) (a). Loans held for sale (including \$8,869 and \$8,524 of mortgage loans carried at fair value, respectively)	\$ 43,501 156,003 8,991	\$ 62,580 136,840 8,761
Loans Commercial Commercial real estate Residential mortgages Credit card Other retail	104,158 38,432 73,624 20,872 57,341	102,871 39,311 76,155 22,346 57,024
Total loans	294,427 (6,343)	297,707 (7,314)
Net loans	288,084 3,388 9,905 3,462 40,041	290,393 3,468 9,918 2,864 39,081
Total assets	\$553,375	\$553,905
Liabilities and Shareholders' Equity Deposits		
Noninterest-bearing	\$126,754 307,007	\$118,089 311,681
Total deposits Short-term borrowings Long-term debt Other liabilities	433,761 12,098 37,419 17,789	429,770 11,766 41,297 17,347
Total liabilities	501,067 5,968	500,180 5,983
Confining stock, par value \$0.01 a share—authorized. 4,000,000 shares, issued. 3/31/21 and 12/31/20— 2,125,725,742 shares  Capital surplus  Retained earnings  Less cost of common stock in treasury: 3/31/21—628,716,254 shares; 12/31/20—618,618,084 shares  Accumulated other comprehensive income (loss).	21 8,487 65,740 (26,443) (2,095)	21 8,511 64,188 (25,930) 322
Total U.S. Bancorp shareholders' equity	51,678 630	53,095 630
Total equity	52,308	53,725
Total liabilities and equity	\$553,375	\$553,905

See Notes to Consolidated Financial Statements.

<sup>(</sup>a) Includes only collateral pledged by the Company where counterparties have the right to sell or pledge the collateral.
(b) Includes time deposits greater than \$250,000 balances of \$3.1 billion and \$4.4 billion at March 31, 2021 and December 31, 2020, respectively.

## U.S. Bancorp

## Consolidated Statement of Income

(Dollars and Shares in Millions, Except Per Share Data)		s Ended 31
(Unaudited)	2021	2020
Interest Income		
Loans	\$2,724	\$3,311
Loans held for sale	67	44
Investment securities	517	692
Other interest income	33	69
Total interest income	3,341	4,116
Deposits	85	525
Short-term borrowings	16	71
Long-term debt	177	297
Total interest expense	278	893
Not interest income	3,063	3,223
Net interest income	(827)	3,223 993
-		
Net interest income after provision for credit losses	3,890	2,230
Noninterest Income Credit and debit card revenue	336	304
Corporate payment products revenue	126	145
Merchant processing services	318	337
Trust and investment management fees.	444	427
Deposit service charges	161	209
Treasury management fees	147	143
Commercial products revenue	280	246
Mortgage banking revenue	299	395
Investment products fees	55	49
Securities gains (losses), net	25	50
Other	190	220
Total noninterest income	2,381	2,525
Noninterest Expense	1 000	1 000
Compensation	1,803 384	1,620 352
Employee benefits	263	276
Professional services	98	99
Marketing and business development	48	74
Technology and communications .	359	289
Postage, printing and supplies	69	72
Other intangibles	38	42
Other	317	492
Total noninterest expense	3,379	3,316
Income before income taxes	2,892	1,439
Applicable income taxes	607	260
		1,179
Net income	2,285 (5)	(8
Net income	,	
Net income  Net (income) loss attributable to noncontrolling interests	(5)	\$1,171 \$1,088
Net income  Net (income) loss attributable to noncontrolling interests  Net income attributable to U.S. Bancorp	(5) \$2,280	\$1,171 \$1,088
Net income  Net (income) loss attributable to noncontrolling interests  Net income attributable to U.S. Bancorp  Net income applicable to U.S. Bancorp common shareholders	(5) \$2,280 \$2,175	\$1,171 \$1,088 \$ .72
Net income Net (income) loss attributable to noncontrolling interests Net income attributable to U.S. Bancorp Net income applicable to U.S. Bancorp common shareholders Earnings per common share	\$2,280 \$2,175 \$ 1.45	\$1,171 \$1,088 \$ .72

See Notes to Consolidated Financial Statements.

# Consolidated Statement of Comprehensive Income

(Dollars in Millions)	Three Month March	
(Unaudited)	2021	2020
Net income Other Comprehensive Income (Loss)	\$ 2,285	\$1,179
Changes in unrealized gains and losses on investment securities available-for-sale	(3,378)	2,787
Changes in unrealized gains and losses on derivative hedges	99	(257)
Foreign currency translation	25	(13)
Reclassification to earnings of realized gains and losses	18	(6)
Income taxes related to other comprehensive income (loss)	819	(635)
Total other comprehensive income (loss)	(2,417)	1,876
Comprehensive income (loss)	(132)	3,055
Comprehensive (income) loss attributable to noncontrolling interests	(5)	(8)
Comprehensive income (loss) attributable to U.S. Bancorp	\$ (137)	\$3,047

See Notes to Consolidated Financial Statements.

# Consolidated Statement of Shareholders' Equity

			U.S. Banc	orp Shareho	olders				
(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	Common Shares Pre		on Capital			Accumulated Other Comprehensive Income (Loss)		Noncontrolling Interests	Total Equity
Balance December 31, 2019 Change in accounting principle (a) Net income (loss) Other comprehensive income (loss) Preferred stock dividends (b) Common stock dividends (\$4.2 per	1,534 \$£				\$(24,440)	. ,	\$51,853 (1,099) 1,171	\$630	\$52,483 (1,099) 1,179 1,876 (78)
share) Issuance of common and treasury stock Purchase of treasury stock Distributions to noncontrolling interests Stock option and restricted stock grants	(31)		(108 <u>)</u> 85	(636)	117 (1,649)		(636) 9 (1,649) — 85		(636) 9 (1,649) (8) 85
Balance March 31, 2020	1,506 \$5	5,984 \$2	1 \$8,452	\$62,544	\$(25,972)	\$ 503	\$51,532	\$630	\$52,162
Relatance December 31, 2020  Net income (loss)  Other comprehensive income (loss)  Preferred stock dividends (c)  Comment and dividends (d)	1,507 \$6	5,983 \$2	21 \$8,511	\$64,188 2,280 (90)	\$(25,930)	\$ 322 (2,417)	2,280	5	\$53,725 2,285 (2,417) (90)
Common stock dividends (\$.42 per share) Issuance of preferred stock Call of preferred stock Issuance of common and treasury stock Purchase of treasury stock Distributions to noncontrolling interests Stock option and restricted stock grants	3 (13)	730 (745)	(119 <u>)</u> 95	(633) (5)			(633) 730 (750) 18 (650) — 95		(633) 730 (750) 18 (650) (5) 95
Balance March 31, 2021	1,497 \$8	5,968 \$2	1 \$8,487	\$65,740	\$(26,443)	\$(2,095)	\$51,678	\$630	\$52,308

<sup>(</sup>a) Effective January 1, 2020, the Company adopted accounting guidance which changed impairment recognition of financial instruments to a model that is based on expected losses rather than incurred losses. Upon adoption, the Company increased its allowance for credit losses and reduced retained earnings net of deferred taxes through a cumulative-effect adjustment.

See Notes to Consolidated Financial Statements.

<sup>(</sup>b) Reflects dividends declared per share on the Company's Series A, Series B, Series F, Series J and Series K Non-Cumulative Perpetual Preferred Stock of \$884.722,

Reflects dividends declared per share on the Company's Series B, Series F, Series F, Series J, Series S and Series K Non-Cumulative Perpetual Preferred Stock of \$654.722 Reflects dividends declared per share on the Company's Series B, Series B, Series I, Series J, Series L and Series M Non-Cumulative Perpetual Preferred Stock of \$875.00, \$218.75, \$406.25, \$232.953, \$662.50, \$343.75, \$234.375, and \$202.778 respectively.

# Consolidated Statement of Cash Flows

(Dollars in Millions)	Three Mon Marc	
(Unaudited)	2021	2020
Operating Activities		
Net income attributable to U.S. Bancorp	\$ 2,280	\$ 1,171
Adjustments to reconcile net income to net cash provided by operating activities		
Provision for credit losses	(827)	993
Depreciation and amortization of premises and equipment	84	87
Amortization of intangibles	38	42
(Gain) loss on sale of loans held for sale	(213)	(303)
(Gain) loss on sale of securities and other assets	(66)	(120)
Loans originated for sale, net of repayments	(20,928)	(10,882)
Proceeds from sales of loans held for sale	20,397	12,032
Other, net	172	(666)
Net cash provided by operating activities	937	2,354
Investing Activities		
Proceeds from sales of available-for-sale investment securities	1,062	9,916
Proceeds from maturities of available-for-sale investment securities	12,550	5,649
Purchases of available-for-sale investment securities	(36,182)	(14,937)
Net decrease (increase) in loans outstanding	3,562	(22,272)
Proceeds from sales of loans	1,062 (1,600)	575 (893)
Purchases of loans	(1,000)	(093) 788
Other, net	106	(1,085)
Net cash used in investing activities	(19,466)	(22,259)
Net increase in deposits	3.991	32.938
Net increase in short-term borrowings	332	2,621
Proceeds from issuance of long-term debt	69	11,271
Principal payments or redemption of long-term debt	(3,830)	(156)
Proceeds from issuance of preferred stock	730	(100)
Proceeds from issuance of common stock	17	9
Repurchase of preferred stock	(500)	_
Repurchase of common stock	(646)	(1,660)
Cash dividends paid on preferred stock	(76)	(71)
Cash dividends paid on common stock	(637)	(647)
Net cash (used in) provided by financing activities	(550)	44,305
Change in cash and due from banks	(19,079)	24.400
Cash and due from banks at beginning of period	62,580	22,405
Cash and due from banks at end of period	\$ 43,501	\$ 46,805

See Notes to Consolidated Financial Statements.

# Notes to Consolidated Financial Statements

(Unaudited)

#### Note 1 Basis of Presentation

The accompanying consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all information and notes necessary for a complete presentation of financial position, results of operations and cash flow activity required in accordance with accounting principles generally accepted in the United States. In the opinion of management of U.S. Bancorp (the "Company"), all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of results for the interim periods have been made. These financial statements and notes should be read in conjunction with the consolidated financial statements and notes included in the Company's Annual Report on Form 10-K for the year ended December 31, 2020. Certain amounts in prior periods have been reclassified to conform to the current presentation.

#### Note 2 Accounting Changes

Reference Interest Rate Transition In March 2020, the FASB issued accounting guidance, providing temporary optional expedients and exceptions to the guidance in United States generally accepted accounting principles on contract modifications and hedge accounting, to ease the financial reporting burdens related to the expected market transition from the London Interbank Offered Rate ("LIBOR") and other interbank offered rates to alternative reference rates. Under the guidance, a company can elect not to apply certain modification accounting requirements to contracts affected by reference rate transition, if certain criteria are met. A company that makes this election would not be required to remeasure the contracts at the modification date or reassess a previous accounting determination. This guidance also permits a company to elect various optional expedients that would allow it to continue applying hedge accounting for hedging relationships affected by reference rate transition, if certain criteria are met. The guidance is effective upon issuance and generally can be applied through December 31, 2022. The Company is in the process of evaluating and applying, as applicable, the optional expedients and exceptions in accounting for eligible contract modifications, eligible existing hedging relationships and new hedging relationships available through December 31, 2022. The adoption of this guidance has not had, and is expected to continue to not have, a material impact on the Company's financial statements.

#### Note 3 Investment Securities

The Company's available-for-sale investment securities are carried at fair value with unrealized net gains or losses reported within accumulated other comprehensive income (loss) in shareholders' equity. The Company had no outstanding investment securities classified as held-to-maturity at March 31, 2021 and December 31, 2020.

The amortized cost, gross unrealized holding gains and losses, and fair value of available-for-sale investment securities were as follows:

		March 3	31, 2021		Decembe			
(Dollars in Millions)	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
U.S. Treasury and agencies	\$ 24,401	\$ 288	\$ (372)	\$ 24,317	\$ 21,954	\$ 462	\$(25)	\$ 22,391
Residential agency	116,629	1,230	(1,683)	116,176	98,031	1,950	(13)	99,968
Commercial agency	6,254	53	(221)	6,086	5,251	170	(15)	5,406
Asset-backed securities	197	5	_	202	200	5	_	205
Obligations of state and political subdivisions	8,687	546	(18)	9,215	8,166	695	_	8,861
Other	7	_	_	7	9	_	_	9
Total available-for-sale	\$156,175	\$2,122	\$(2,294)	\$156,003	\$133,611	\$3,282	\$(53)	\$136,840

Investment securities with a fair value of \$39.3 billion at March 31, 2021, and \$11.0 billion at December 31, 2020, were pledged to secure public, private and trust deposits, repurchase agreements and for other purposes required by contractual obligation or law. Included in these amounts were securities where the Company and certain counterparties have agreements granting the counterparties the right to sell or pledge the securities. Investment securities securing these types of arrangements had a fair value of \$596 million at March 31, 2021, and \$402 million at December 31, 2020.

The following table provides information about the amount of interest income from taxable and non-taxable investment securities:

	Three Mont March	ino Endod
(Dollars in Millions)	2021	2020
Taxable	\$455	\$640
Non-taxable	62	52
Total interest income from investment securities	\$517	\$692

The following table provides information about the amount of gross gains and losses realized through the sales of available-for-sale investment securities:

	Three Mont March	ino Endod
(Dollars in Millions)	2021	2020
Realized gains		\$73 (23)
Net realized gains	\$25	\$50
Income tax on net realized gains	\$ 6	\$13

The Company conducts a regular assessment of its available-for-sale investment securities with unrealized losses to determine whether all or some portion of a security's unrealized loss is related to credit and an allowance for credit losses is necessary. If the Company intends to sell or it is more likely than not the Company will be required to sell an investment security, the amortized cost of the security is written down to fair value. When evaluating credit losses, the Company considers various factors such as the nature of the investment security, the credit ratings or financial condition of the issuer, the extent of the unrealized loss, expected cash flows of underlying collateral, the existence of any government or agency guarantees, and market conditions. The Company measures the allowance for credit losses using market information where available and discounting the cash flows at the original effective rate of the investment security. The allowance for credit losses is adjusted each period through earnings and can be subsequently recovered. The allowance for credit losses on the Company's available-for-sale investment securities was immaterial at March 31, 2021 and December 31, 2020.

At March 31, 2021, certain investment securities had a fair value below amortized cost. The following table shows the gross unrealized losses and fair value of the Company's available-for-sale investment securities with unrealized losses, aggregated by investment category and length of time the individual investment securities have been in continuous unrealized loss positions, at March 31, 2021:

	Less Than 12 Months 12 Months or Greater			hs or Greater	Total		
(Dollars in Millions)	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	
U.S. Treasury and agencies Residential agency mortgage-backed securities		\$ (372) (1,678)	\$ - 150	\$ - (5)	\$ 9,519 60,066	\$ (372) (1,683)	
Commercial agency mortgage-backed securities	,	(221)	6	(0)	4,136	(221)	
Asset-backed securities	1,037	(18)	2 -	_	1,037	(18)	
Total investment securities	\$74,602	\$(2,289)	\$158	\$(5)	\$74,760	\$(2,294)	

These unrealized losses primarily relate to changes in interest rates and market spreads subsequent to purchase of the investment securities. U.S. Treasury and agencies securities and agency mortgage-backed securities are issued, guaranteed or otherwise supported by the United States government. The Company's obligations of state and political subdivisions are generally high grade. Accordingly, the Company does not consider these unrealized losses to be credit-related and an allowance for credit losses is not necessary. In general, the issuers of the investment securities are contractually prohibited from prepayment at less than par, and the Company did not pay significant purchase premiums for these investment securities. At March 31, 2021, the Company had no plans to sell investment securities with unrealized losses, and believes it is more likely than not it would not be required to sell such investment securities before recovery of their amortized cost.

During the three months ended March 31, 2021 and 2020, the Company did not purchase any available-for-sale investment securities that had more-than-insignificant credit deterioration.

The following table provides information about the amortized cost, fair value and yield by maturity date of the available-for-sale investment securities outstanding at March 31, 2021:

(Dollars in Millions)	Α	Amortized Cost	F	=air Value	Weighted- Average Maturity in Years	Weighted- Average Yield (e)
U.S. Treasury and Agencies						
Maturing in one year or less	\$	4,264	\$	4,292	.4	1.54%
Maturing after one year through five years		11,534		11,694	2.6	1.15
Maturing after five years through ten years		7,364		7,150	8.1	1.33
Maturing after ten years	_	1,239		1,181	13.0	1.78
Total	\$	24,401	\$	24,317	4.4	1.31%
Mortgage-Backed Securities (a)						
Maturing in one year or less	\$	110	\$	112	.6	2.07%
Maturing after one year through five years		47,936		49,021	3.6	1.40
Maturing after five years through ten years		74,785		73,077	7.8	1.46
Maturing after ten years		52		52	11.9	1.13
Total	\$1	122,883	\$1	22,262	6.1	1.44%
Asset-Backed Securities (a)	_					
Maturing in one year or less	\$	_	\$	-	.9	2.69%
Maturing after one year through five years		3		4	2.9	1.74
Maturing after five years through ten years		194		197	6.0	1.08
Maturing after ten years		-		1	13.6	2.41
Total	\$	197	\$	202	5.9	1.09%
Obligations of State and Political Subdivisions (b) (c)						
Maturing in one year or less	\$	178	\$	182	.7	4.21%
Maturing after one year through five years		1,451		1,539	3.5	4.39
Maturing after five years through ten years		6,624		7,066	6.9	3.86
Maturing after ten years		434		428	17.4	2.57
Total	\$	8,687	\$	9,215	6.7	3.89%
Other						
Maturing in one year or less	\$	7	\$	7	.1	2.07%
Maturing after one year through five years		-		-	_	_
Maturing after five years through ten years		-		-	-	-
Maturing after ten years		-		_	_	
Total	\$	7	\$	7	.1	2.07%
Total investment securities (d)	\$1	156,175	\$1	156,003	5.9	1.55%

<sup>(</sup>a) Information related to asset and mortgage-backed securities included above is presented based upon weighted-average maturities that take into account anticipated future prepayments.

<sup>(</sup>b) Information related to obligations of state and political subdivisions is presented based upon yield to first optional call date if the security is purchased at a premium, and yield to maturity if the security is purchased at par or a discount.

<sup>(</sup>c) Maturity calculations for obligations of state and political subdivisions are based on the first optional call date for securities with a fair value above par and the contractual maturity date for securities with a fair value equal to or below par.

<sup>(</sup>d) The weighted-average maturity of total available-for-sale investment securities was 3.4 years at December 31, 2020, with a corresponding weighted-average yield of 1.61 percent.

<sup>(</sup>e) Weighted-average yields for obligations of state and political subdivisions are presented on a fully-taxable equivalent basis based on a federal income tax rate of 21 percent. Yields on investment securities are computed based on amortized cost balances.

## Note 4 Loans and Allowance for Credit Losses

The composition of the loan portfolio, disaggregated by class and underlying specific portfolio type, was as follows:

	March 31	, 2021	December 31, 2020		
(Dollars in Millions)		Percent of Total	Amount	Percent of Total	
Commercial					
Commercial	\$ 98,847	33.6%	\$ 97,315	32.7%	
Lease financing	5,311	1.8	5,556	1.9	
Total commercial	104,158	35.4	102,871	34.6	
Commercial Real Estate					
Commercial mortgages	27,649	9.4	28,472	9.6	
Construction and development	10,783	3.6	10,839	3.6	
Total commercial real estate	38,432	13.0	39,311	13.2	
Residential Mortgages					
Residential mortgages	64,238	21.8	66,525	22.4	
Home equity loans, first liens	9,386	3.2	9,630	3.2	
Total residential mortgages	73,624	25.0	76,155	25.6	
Credit Card	20,872	7.1	22,346	7.5	
Other Retail					
Retail leasing	7,880	2.7	8,150	2.7	
Home equity and second mortgages	11,679	4.0	12,472	4.2	
Revolving credit	2,536	.9	2,688	.9	
Installment	14,562	4.9	13,823	4.6	
Automobile	20,527	7.0	19,722	6.6	
Student	157	_	169	1	
Total other retail	57,341	19.5	57,024	19.1	
Total loans	\$294,427	100.0%	\$297,707	100.0%	

The Company had loans of \$94.4 billion at March 31, 2021, and \$96.1 billion at December 31, 2020, pledged at the Federal Home Loan Bank, and loans of \$65.4 billion at March 31, 2021, and \$67.8 billion at December 31, 2020, pledged at the Federal Reserve Bank.

Originated loans are reported at the principal amount outstanding, net of unearned interest and deferred fees and costs, and any partial charge-offs recorded. Net unearned interest and deferred fees and costs amounted to \$849 million at March 31, 2021 and \$763 million at December 31, 2020. All purchased loans are recorded at fair value at the date of purchase. Beginning January 1, 2020, the Company evaluates purchased loans for more-than-insignificant deterioration at the date of purchase in accordance with applicable authoritative accounting guidance. Purchased loans that have experienced more-than-insignificant deterioration from origination are considered purchased credit deteriorated loans. All other purchased loans are considered non-purchased credit deteriorated loans.

Allowance for Credit Losses Beginning January 1, 2020, the allowance for credit losses is established for current expected credit losses on the Company's loan and lease portfolio, including unfunded credit commitments. The allowance considers expected losses for the remaining lives of the applicable assets, inclusive of expected recoveries. The allowance for credit losses is increased through provisions charged to earnings and reduced by net charge-offs. Management evaluates the appropriateness of the allowance for credit losses on a quarterly basis. Multiple economic scenarios are considered over a three-year reasonable and supportable forecast period, which includes increasing consideration of historical loss experience over years two and three. These economic scenarios are constructed with interrelated projections of multiple economic variables, and loss estimates are produced that consider the historical correlation of those economic variables with credit losses. After the forecast period, the Company fully reverts to longterm historical loss experience, adjusted for prepayments and characteristics of the current loan and lease portfolio, to estimate losses over the remaining life of the portfolio. The economic scenarios are updated at least quarterly and are designed to provide a range of reasonable estimates, both better and worse than current expectations. Scenarios are weighted based on the Company's expectation of economic conditions for the foreseeable future and reflect significant judgment and consider uncertainties that exist. Final loss estimates also consider factors affecting credit losses not reflected in the scenarios, due to the unique aspects of current conditions and expectations. These factors may include, but are not limited to, loan servicing practices, regulatory guidance, and/or fiscal and monetary policy actions.

The allowance recorded for credit losses utilizes forward-looking expected loss models to consider a variety of factors affecting lifetime credit losses. These factors include, but are not limited to, macroeconomic variables such as unemployment rate, real estate prices, gross domestic product levels, corporate bonds spreads and long-term interest rate forecasts, as well as loan and borrower characteristics, such as internal risk ratings on commercial loans and

consumer credit scores, delinquency status, collateral type and available valuation information, consideration of end-of-term losses on lease residuals, and the remaining term of the loan, adjusted for expected prepayments. For each loan portfolio, model estimates are adjusted as necessary to consider any relevant changes in portfolio composition, lending policies, underwriting standards, risk management practices, economic conditions or other factors that would affect the accuracy of the model. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged-off or expected recoveries on collateral dependent loans where recovery is expected through sale of the collateral. Where loans do not exhibit similar risk characteristics, an individual analysis is performed to consider expected credit losses. The allowance recorded for individually evaluated loans greater than \$5 million in the commercial lending segment is based on an analysis utilizing expected cash flows discounted using the original effective interest rate, the observable market price of the loan, or the fair value of the collateral, less selling costs, for collateral-dependent loans as appropriate.

The allowance recorded for Troubled Debt Restructuring ("TDR") loans in the consumer lending segment is determined on a homogenous pool basis utilizing expected cash flows discounted using the original effective interest rate of the pool. TDRs generally do not include loan modifications granted to customers resulting directly from the economic effects of the COVID-19 pandemic, who were otherwise in current payment status. The expected cash flows on TDR loans consider subsequent payment defaults since modification, the borrower's ability to pay under the restructured terms, and the timing and amount of payments. The allowance for collateral-dependent loans in the consumer lending segment is determined based on the fair value of the collateral less costs to sell. With respect to the commercial lending segment, TDRs may be collectively evaluated for impairment where observed performance history, including defaults, is a primary driver of the loss allocation. For commercial TDRs individually evaluated for impairment, attributes of the borrower are the primary factors in determining the allowance for credit losses. However, historical loss experience is also incorporated into the allowance methodology applied to this category of loans.

Beginning January 1, 2020, when a loan portfolio is purchased, the acquired loans are divided into those considered purchased with more than insignificant credit deterioration ("PCD") and those not considered purchased with more than insignificant credit deterioration. An allowance is established for each population and considers product mix, risk characteristics of the portfolio, bankruptcy experience, delinquency status and refreshed LTV ratios when possible. The allowance established for purchased loans not considered PCD is recognized through provision expense upon acquisition, whereas the allowance established for loans considered PCD at acquisition is offset by an increase in the basis of the acquired loans. Any subsequent increases and decreases in the allowance related to purchased loans, regardless of PCD status, are recognized through provision expense, with charge-offs charged to the allowance. The Company did not have a material amount of PCD loans included in its loan portfolio at March 31, 2021.

The Company's methodology for determining the appropriate allowance for credit losses also considers the imprecision inherent in the methodologies used and allocated to the various loan portfolios. As a result, amounts determined under the methodologies described above, are adjusted by management to consider the potential impact of other qualitative factors not captured in the quantitative model adjustments which include, but are not limited to the following: model imprecision, imprecision in economic scenario assumptions, and emerging risks related to either changes in the environment that are affecting specific portfolios, or changes in portfolio concentrations over time that may affect model performance. The consideration of these items results in adjustments to allowance amounts included in the Company's allowance for credit losses for each loan portfolio.

The Company also assesses the credit risk associated with off-balance sheet loan commitments, letters of credit, investment securities and derivatives. Credit risk associated with derivatives is reflected in the fair values recorded for those positions. The liability for off-balance sheet credit exposure related to loan commitments and other credit guarantees is included in other liabilities. Because business processes and credit risks associated with unfunded credit commitments are essentially the same as for loans, the Company utilizes similar processes to estimate its liability for unfunded credit commitments.

Prior to January 1, 2020, the allowance for credit losses was established based on an incurred loss model. The allowance recorded for loans in the commercial lending segment was based on the migration analysis of commercial loans and actual loss experience. The allowance recorded for loans in the consumer lending segment was determined on a homogenous pool basis and primarily included consideration of delinquency status and historical losses. In addition to the amounts determined under the methodologies described above, management also considered the potential impact of qualitative factors.

Activity in the allowance for credit losses by portfolio class was as follows:

(Dollars in Millions)	Commercial	Real Estate	Residential Mortgages	Credit	Other Retail	Loans
Balance at December 31, 2020 Add	\$2,423	\$1,544	\$573	\$2,355	\$1,115	\$8,010
Provision for credit losses	(435)	(19)	(39)	(259)	(75)	(827)
Loans charged-off	86 (30)	10 (17)	5 (10)	190 (46)	83 (48)	374 (151)
Net loan charge-offs (recoveries)	56	(7)	(5)	144	35	223
Balance at March 31, 2021	\$1,932	\$1,532	\$539	\$1,952	\$1,005	\$6,960
Balance at December 31, 2019	\$1,484	\$ 799	\$433	\$1,128	\$ 647	\$4,491
Change in accounting principle (a)  Provision for credit losses	378 452	(122) 162	(30) 10	872 246	401 123	1,499 993
Deduct  Loans charged-off  Less recoveries of loans charged-off	88 (14)	- (2)	8 (7)	274 (40)	121 (35)	491 (98)
Net loan charge-offs (recoveries)	74	(2)	1	234	86	393
Balance at March 31, 2020	\$2,240	\$ 841	\$412	\$2,012	\$1,085	\$6,590

<sup>(</sup>a) Effective January 1, 2020, the Company adopted accounting guidance which changed impairment recognition of financial instruments to a model that is based on expected losses rather than incurred losses.

The decrease in the allowance for credit losses from December 31, 2020 to March 31, 2021 reflected factors affecting economic conditions during the first quarter of 2021, including the enactment of additional benefits from government stimulus programs, vaccine availability in the United States and reduced levels of new COVID-19 cases.

**Credit Quality** The credit quality of the Company's loan portfolios is assessed as a function of net credit losses, levels of nonperforming assets and delinquencies, and credit quality ratings as defined by the Company.

For all loan portfolio classes, loans are considered past due based on the number of days delinquent except for monthly amortizing loans which are classified delinquent based upon the number of contractually required payments not made (for example, two missed payments is considered 30 days delinquent). When a loan is placed on nonaccrual status, unpaid accrued interest is reversed, reducing interest income in the current period.

Commercial lending segment loans are generally placed on nonaccrual status when the collection of principal and interest has become 90 days past due or is otherwise considered doubtful. Commercial lending segment loans are generally fully or partially charged down to the fair value of the collateral securing the loan, less costs to sell, when the loan is placed on nonaccrual.

Consumer lending segment loans are generally charged-off at a specific number of days or payments past due. Residential mortgages and other retail loans secured by 1-4 family properties are generally charged down to the fair value of the collateral securing the loan, less costs to sell, at 180 days past due. Residential mortgage loans and lines in a first lien position are placed on nonaccrual status in instances where a partial charge-off occurs unless the loan is well secured and in the process of collection. Residential mortgage loans and lines in a junior lien position secured by 1-4 family properties are placed on nonaccrual status at 120 days past due or when they are behind a first lien that has become 180 days or greater past due or placed on nonaccrual status. Any secured consumer lending segment loan whose borrower has had debt discharged through bankruptcy, for which the loan amount exceeds the fair value of the collateral, is charged down to the fair value of the related collateral and the remaining balance is placed on nonaccrual status. Credit card loans continue to accrue interest until the account is charged-off. Credit cards are charged-off at 180 days past due. Other retail loans not secured by 1-4 family properties are charged-off at 120 days past due; and revolving consumer lines are charged-off at 180 days past due. Similar to credit cards, other retail loans are generally not placed on nonaccrual status because of the relative short period of time to charge-off. Certain retail customers having financial difficulties may have the terms of their credit card and other loan agreements modified to require only principal payments and, as such, are reported as nonaccrual.

For all loan classes, interest payments received on nonaccrual loans are generally recorded as a reduction to a loan's carrying amount while a loan is on nonaccrual and are recognized as interest income upon payoff of the loan. However, interest income may be recognized for interest payments if the remaining carrying amount of the loan is believed to be collectible. In certain circumstances, loans in any class may be restored to accrual status, such as when a

loan has demonstrated sustained repayment performance or no amounts are past due and prospects for future payment are no longer in doubt; or when the loan becomes well secured and is in the process of collection. Loans where there has been a partial charge-off may be returned to accrual status if all principal and interest (including amounts previously charged-off) is expected to be collected and the loan is current.

The following table provides a summary of loans by portfolio class, including the delinquency status of those that continue to accrue interest, and those that are nonperforming:

		Accruing			
(Dollars in Millions)	Current	30-89 Days Past Due	90 Days or More Past Due	Nonperforming (b)	Total
March 31, 2021 Commercial Commercial real estate Residential mortgages (a) Credit card Other retail	\$103,557 37,953 73,024 20,486 56,878	\$ 193 119 204 188 221	\$ 61 4 143 198 70	\$ 347 356 253 - 172	\$104,158 38,432 73,624 20,872 57,341
Total loans	\$291,898	\$ 925	\$476	\$1,128	\$294,427
December 31, 2020 Commercial Commercial real estate Residential mortgages (a) Credit card Other retail	\$102,127 38,676 75,529 21,918 56,466	\$ 314 183 244 231 318	\$ 55 2 137 197 86	\$ 375 450 245 - 154	\$102,871 39,311 76,155 22,346 57,024
Total loans	\$294,716	\$1,290	\$477	\$1,224	\$297,707

<sup>(</sup>a) At March 31, 2021, \$1.5 billion of loans 30–89 days past due and \$1.7 billion of loans 90 days or more past due purchased from Government National Mortgage Association ("GNMA") mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs, were classified as current, compared with \$1.4 billion and \$1.8 billion at December 31, 2020, respectively.

At March 31, 2021, the amount of foreclosed residential real estate held by the Company, and included in OREO, was \$18 million, compared with \$23 million at December 31, 2020. These amounts excluded \$29 million and \$33 million at March 31, 2021 and December 31, 2020, respectively, of foreclosed residential real estate related to mortgage loans whose payments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. In addition, the amount of residential mortgage loans secured by residential real estate in the process of foreclosure at March 31, 2021 and December 31, 2020, was \$936 million and \$1.0 billion, respectively, of which \$756 million and \$812 million, respectively, related to loans purchased from Government National Mortgage Association ("GNMA") mortgage pools whose repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

The Company classifies its loan portfolio classes using internal credit quality ratings on a quarterly basis. These ratings include pass, special mention and classified, and are an important part of the Company's overall credit risk management process and evaluation of the allowance for credit losses. Loans with a pass rating represent those loans not classified on the Company's rating scale for problem credits, as minimal credit risk has been identified. Special mention loans are those loans that have a potential weakness deserving management's close attention. Classified loans are those loans where a well-defined weakness has been identified that may put full collection of contractual cash flows at risk. It is possible that others, given the same information, may reach different reasonable conclusions regarding the credit quality rating classification of specific loans.

<sup>(</sup>b) Substantially all nonperforming loans at March 31, 2021 and December 31, 2020, had an associated allowance for credit losses. The Company recognized interest income on nonperforming loans of \$3 million and \$5 million for the three months ended March 31, 2021 and 2020, respectively.

The following table provides a summary of loans by portfolio class and the Company's internal credit quality rating:

			March 31, 202	21		December 31, 2020				
			Criticized					Criticized		
(Dollars in Millions)	Pass	Special Mention	Classified (a)	Total Criticized	Total	Pass	Special Mention	Classified (a)	Total Criticized	Total
Commercial										
Originated in 2021	\$ 12,604	\$ 313	\$ 218	\$ 531	\$ 13,135	\$ -	\$ -	\$ -	\$ -	\$ -
Originated in 2020	28,890	1,003	1,302	2,305	31,195	34,557	1,335	1,753	3,088	37,645
Originated in 2019	15,710	351	223	574	16,284	17,867	269	349	618	18,485
Originated in 2018	10,909	372	151	523	11,432	12,349	351	176	527	12,876
Originated in 2017	4,658	81	181	262	4,920	5,257	117	270	387	5,644
Originated prior to 2017	4,133	168	73	241	4,374	4,954	128	115	243	5,197
Revolving	22,377	206	235	441	22,818	22,445	299	280	579	23,024
Total commercial	99,281	2,494	2,383	4,877	104,158	97,429	2,499	2,943	5,442	102,871
Commercial real estate										
Originated in 2021	2,368	39	408	447	2,815		- 101	- 4 407	4 500	-
Originated in 2020	8,889	336	901	1,237	10,126	9,446	461	1,137	1,598	11,044
Originated in 2019	8,788	450	947	1,397	10,185	9,514	454	1,005	1,459	10,973
Originated in 2018 Originated in 2017	5,296 2,375	373 141	499 350	872 491	6,168 2,866	6,053 2,650	411 198	639 340	1,050 538	7,103 3.188
Originated prior to 2017	4,272	151	161	312	4,584	4,762	240	309	549	5,311
Revolving	1,457	5	226	231	1,688	1,445	240	238	247	1,692
Total commercial real					,	,				,
estate	33,445	1,495	3,492	4,987	38,432	33,870	1,773	3,668	5,441	39,311
Residential mortgages (b)										
Originated in 2021	4,208	_	_	-	4,208	-	-	-	-	-
Originated in 2020	22,053	_	5	5	22,058	23,262	1	3	4	23,266
Originated in 2019	12,084	1	23	24	12,108	13,969	1	17	18	13,987
Originated in 2018	4,989	1	25	26	5,015	5,670	1	22	23	5,693
Originated in 2017	6,091 23,782	1 3	22 335	23 338	6,114 24,120	6,918 25,921	1 2	24 342	25 344	6,943 26,265
Originated prior to 2017 Revolving	23,702	_	330	-	24,120	25,921	_	542	344	20,200
Total residential						<u> </u>				
mortgages	73,208	6	410	416	73,624	75,741	6	408	414	76,155
Credit card (c)	20,674	=	198	198	20,872	22,149	-	197	197	22,346
Other retail										
Originated in 2021	5,690	_	1	1	5,691	_	_	_	_	_
Originated in 2020	15,954	_	6	6	15,960	17,589	_	7	7	17,596
Originated in 2019	10,351	_	16	16	10,367	11,605	_	23	23	11,628
Originated in 2018	5,822	_	20	20	5,842	6,814	-	27	27	6,841
Originated in 2017	3,106	_	14	14	3,120	3,879	_	22	22	3,901
Originated prior to 2017	3,134	_	18	18	3,152	3,731	_	29	29	3,760
Revolving	12,536	-	135	135	12,671	12,647	-	110	110	12,757
term	495	_	43	43	538	503	_	38	38	541
Total other retail	57,088	_	253	253	57,341	56,768	_	256	256	57,024
Total loans	\$283,696	\$3,995	\$6,736	\$10,731	\$294,427	\$285,957	\$4,278	\$7,472	\$11,750	\$297,707
Total outstanding commitments	\$629,280	\$8,140	\$9,239	\$17,379	\$646,659	\$627,606	\$8,772	\$9,374	\$18,146	\$645,752

Note: Year of origination is based on the origination date of a loan or the date when the maturity date, pricing or commitment amount is amended.

**Troubled Debt Restructurings** In certain circumstances, the Company may modify the terms of a loan to maximize the collection of amounts due when a borrower is experiencing financial difficulties or is expected to experience difficulties in the near-term. Concessionary modifications are classified as TDRs unless the modification results in only an insignificant delay in payments to be received. The Company recognizes interest on TDRs if the borrower complies with the revised terms and conditions as agreed upon with the Company and has demonstrated repayment performance at a level commensurate with the modified terms over several payment cycles, which is generally six months or greater. To the extent a previous restructuring was insignificant, the Company considers the cumulative effect of past restructurings related to the receivable when determining whether a current restructuring is a TDR.

<sup>(</sup>a) Classified rating on consumer loans primarily based on delinquency status.

<sup>(</sup>b) At March 31, 2021, \$1.7 billion of GNMA loans 90 days or more past due and \$1.3 billion of restructured GNMA loans whose repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs were classified with a pass rating, compared with \$1.8 billion and \$1.4 billion at December 31, 2020, respectively.

<sup>(</sup>c) All credit card loans are considered revolving loans.

The following table provides a summary of loans modified as TDRs for the periods presented by portfolio class:

		2021		2020					
Three Months Ended March 31 (Dollars in Millions)	Number of Loans	Pre-Modification Outstanding Loan Balance	Post-Modification Outstanding Loan Balance	Number of Loans	Pre-Modification Outstanding Loan Balance	Post-Modification Outstanding Loan Balance			
Commercial	704	\$ 75	\$ 60	999	\$ 99	\$ 101			
Commercial real estate	56	86	71	27	21	21			
Residential mortgages	336	104	104	90	10	10			
Credit card	5,786	33	34	8,415	46	47			
Other retail	1,325	37	32	655	15	14			
Total loans, excluding loans purchased from GNMA									
mortgage pools	8,207	335	301	10,186	191	193			
Loans purchased from GNMA mortgage pools	559	87	89	1,904	266	260			
Total loans	8,766	\$422	\$390	12,090	\$457	\$ 453			

Residential mortgages, home equity and second mortgages, and loans purchased from GNMA mortgage pools in the table above include trial period arrangements offered to customers during the periods presented. The post-modification balances for these loans reflect the current outstanding balance until a permanent modification is made. In addition, the post-modification balances typically include capitalization of unpaid accrued interest and/or fees under the various modification programs. At March 31, 2021, 89 residential mortgages, 33 home equity and second mortgage loans and 304 loans purchased from GNMA mortgage pools with outstanding balances of \$28 million, \$2 million and \$52 million, respectively, were in a trial period and have estimated post-modification balances of \$28 million, \$2 million, respectively, assuming permanent modification occurs at the end of the trial period.

The Company has implemented certain restructuring programs that may result in TDRs. However, many of the Company's TDRs are also determined on a case-by-case basis in connection with ongoing loan collection processes.

For the commercial lending segment, modifications generally result in the Company working with borrowers on a case-by-case basis. Commercial and commercial real estate modifications generally include extensions of the maturity date and may be accompanied by an increase or decrease to the interest rate, which may not be deemed a market interest rate. In addition, the Company may work with the borrower in identifying other changes that mitigate loss to the Company, which may include additional collateral or guarantees to support the loan. To a lesser extent, the Company may waive contractual principal. The Company classifies all of the above concessions as TDRs to the extent the Company determines that the borrower is experiencing financial difficulty.

Modifications for the consumer lending segment are generally part of programs the Company has initiated. The Company modifies residential mortgage loans under Federal Housing Administration, United States Department of Veterans Affairs, or its own internal programs. Under these programs, the Company offers qualifying homeowners the opportunity to permanently modify their loan and achieve more affordable monthly payments by providing loan concessions. These concessions may include adjustments to interest rates, conversion of adjustable rates to fixed rates, extension of maturity dates or deferrals of payments, capitalization of accrued interest and/or outstanding advances, or in limited situations, partial forgiveness of loan principal. In most instances, participation in residential mortgage loan restructuring programs requires the customer to complete a short-term trial period. A permanent loan modification is contingent on the customer successfully completing the trial period arrangement, and the loan documents are not modified until that time. The Company reports loans in a trial period arrangement as TDRs and continues to report them as TDRs after the trial period.

Credit card and other retail loan TDRs are generally part of distinct restructuring programs providing customers experiencing financial difficulty with modifications whereby balances may be amortized up to 60 months, and generally include waiver of fees and reduced interest rates.

In addition, the Company considers secured loans to consumer borrowers that have debt discharged through bankruptcy where the borrower has not reaffirmed the debt to be TDRs.

Loan modifications or concessions granted to borrowers resulting directly from the effects of the COVID-19 pandemic, who were otherwise in current payment status, are generally not considered to be TDRs. As of March 31, 2021, approximately \$7.3 billion of loan modifications included on the Company's consolidated balance sheet related to borrowers impacted by the COVID-19 pandemic, consisting primarily of payment deferrals.

The following table provides a summary of TDR loans that defaulted (fully or partially charged-off or became 90 days or more past due) for the periods presented, that were modified as TDRs within 12 months previous to default:

	20	2021		)20
Three Months Ended March 31 (Dollars in Millions)	Number of Loans	Amount Defaulted	Number of Loans	Amount Defaulted
Commercial	285	\$16	287	\$20
Commercial real estate	7	5	16	10
Residential mortgages	15	2	13	1
Credit card	1,764	9	2,070	10
Other retail	280	5	108	1
Total loans, excluding loans purchased from GNMA mortgage pools	2,351	37	2,494	42
Loans purchased from GNMA mortgage pools	30	4	304	41
Total loans	2,381	\$41	2,798	\$83

In addition to the defaults in the table above, the Company had a total of 19 residential mortgage loans, home equity and second mortgage loans and loans purchased from GNMA mortgage pools for the three months ended March 31, 2021, where borrowers did not successfully complete the trial period arrangement and, therefore, are no longer eligible for a permanent modification under the applicable modification program. These loans had aggregate outstanding balances of \$4 million for the three months ended March 31, 2021.

As of March 31, 2021, the Company had \$134 million of commitments to lend additional funds to borrowers whose terms of their outstanding owed balances have been modified in TDRs.

#### Note 5 Accounting for Transfers and Servicing of Financial Assets and Variable Interest Entities

The Company transfers financial assets in the normal course of business. The majority of the Company's financial asset transfers are residential mortgage loan sales primarily to government-sponsored enterprises ("GSEs"), transfers of tax-advantaged investments, commercial loan sales through participation agreements, and other individual or portfolio loan and securities sales. In accordance with the accounting guidance for asset transfers, the Company considers any ongoing involvement with transferred assets in determining whether the assets can be derecognized from the balance sheet. Guarantees provided to certain third parties in connection with the transfer of assets are further discussed in Note 15.

For loans sold under participation agreements, the Company also considers whether the terms of the loan participation agreement meet the accounting definition of a participating interest. With the exception of servicing and certain performance-based guarantees, the Company's continuing involvement with financial assets sold is minimal and generally limited to market customary representation and warranty clauses. Any gain or loss on sale depends on the previous carrying amount of the transferred financial assets, the consideration received, and any liabilities incurred in exchange for the transferred assets. Upon transfer, any servicing assets and other interests that continue to be held by the Company are initially recognized at fair value. For further information on mortgage servicing rights ("MSRs"), refer to Note 6. On a limited basis, the Company may acquire and package high-grade corporate bonds for select corporate customers, in which the Company generally has no continuing involvement with these transactions. Additionally, the Company is an authorized GNMA issuer and issues GNMA securities on a regular basis. The Company has no other asset securitizations or similar asset-backed financing arrangements that are off-balance sheet.

The Company also provides financial support primarily through the use of waivers of trust and investment management fees associated with various unconsolidated registered money market funds it manages. The Company provided \$47 million and \$8 million of support to the funds during the three months ended March 31, 2021 and 2020, respectively.

The Company is involved in various entities that are considered to be variable interest entities ("VIEs"). The Company's investments in VIEs are primarily related to investments promoting affordable housing, community development and renewable energy sources. Some of these tax-advantaged investments support the Company's regulatory compliance with the Community Reinvestment Act. The Company's investments in these entities generate a return primarily through the realization of federal and state income tax credits, and other tax benefits, such as tax deductions from operating losses of the investments, over specified time periods. These tax credits are recognized as a reduction of tax expense or, for investments qualifying as investment tax credits, as a reduction to the related investment asset. The Company recognized federal and state income tax credits related to its affordable housing and other tax-advantaged investments in tax expense of \$133 million and \$150 million for the three months ended March 31, 2021 and 2020, respectively. The Company also recognized \$37 million and \$99 million of investment tax

credits for the three months ended March 31, 2021 and 2020, respectively. The Company recognized \$126 million and \$142 million of expenses related to all of these investments for the three months ended March 31, 2021 and 2020, respectively, of which \$92 million and \$101 million, respectively, were included in tax expense and the remaining amounts were included in noninterest expense.

The Company is not required to consolidate VIEs in which it has concluded it does not have a controlling financial interest, and thus is not the primary beneficiary. In such cases, the Company does not have both the power to direct the entities' most significant activities and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIEs.

The Company's investments in these unconsolidated VIEs are carried in other assets on the Consolidated Balance Sheet. The Company's unfunded capital and other commitments related to these unconsolidated VIEs are generally carried in other liabilities on the Consolidated Balance Sheet. The Company's maximum exposure to loss from these unconsolidated VIEs include the investment recorded on the Company's Consolidated Balance Sheet, net of unfunded capital commitments, and previously recorded tax credits which remain subject to recapture by taxing authorities based on compliance features required to be met at the project level. While the Company believes potential losses from these investments are remote, the maximum exposure was determined by assuming a scenario where the community-based business and housing projects completely fail and do not meet certain government compliance requirements resulting in recapture of the related tax credits.

The following table provides a summary of investments in community development and tax-advantaged VIEs that the Company has not consolidated:

(Dollars in Millions)	March 31, 2021	December 31, 2020
Investment carrying amount	\$ 5,161	\$ 5,378
Unfunded capital and other commitments	2,236	2,334
Maximum exposure to loss	10,903	11,219

The Company also has noncontrolling financial investments in private investment funds and partnerships considered to be VIEs, which are not consolidated. The Company's recorded investment in these entities, carried in other assets on the Consolidated Balance Sheet, was approximately \$35 million at March 31, 2021 and December 31, 2020. The maximum exposure to loss related to these VIEs was \$58 million at March 31, 2021 and \$57 million at December 31, 2020, representing the Company's investment balance and its unfunded commitments to invest additional amounts.

The Company's individual net investments in unconsolidated VIEs, which exclude any unfunded capital commitments, ranged from less than \$1 million to \$78 million at March 31, 2021 and December 31, 2020.

The Company is required to consolidate VIEs in which it has concluded it has a controlling financial interest. The Company sponsors entities to which it transfers its interests in tax-advantaged investments to third parties. At March 31, 2021, approximately \$4.8 billion of the Company's assets and \$3.6 billion of its liabilities included on the Consolidated Balance Sheet were related to community development and tax-advantaged investment VIEs which the Company has consolidated, primarily related to these transfers. These amounts compared to \$4.9 billion and \$3.7 billion, respectively, at December 31, 2020. The majority of the assets of these consolidated VIEs are reported in other assets, and the liabilities are reported in long-term debt and other liabilities. The assets of a particular VIE are the primary source of funds to settle its obligations. The creditors of the VIEs do not have recourse to the general credit of the Company. The Company's exposure to the consolidated VIEs is generally limited to the carrying value of its variable interests plus any related tax credits previously recognized or transferred to others with a guarantee.

In addition, the Company sponsors a municipal bond securities tender option bond program. The Company controls the activities of the program's entities, is entitled to the residual returns and provides liquidity and remarketing arrangements to the program. As a result, the Company has consolidated the program's entities. At March 31, 2021, \$1.7 billion of available-for-sale investment securities and \$1.2 billion of short-term borrowings on the Consolidated Balance Sheet were related to the tender option bond program, compared with \$2.4 billion of available-for-sale investment securities and \$1.5 billion of short-term borrowings at December 31, 2020.

# Note 6 Mortgage Servicing Rights

The Company capitalizes MSRs as separate assets when loans are sold and servicing is retained. MSRs may also be purchased from others. The Company carries MSRs at fair value, with changes in the fair value recorded in earnings during the period in which they occur. The Company serviced \$211.6 billion of residential mortgage loans for others at March 31, 2021, and \$211.8 billion at December 31, 2020, including subserviced mortgages with no corresponding MSR asset. Included in mortgage banking revenue are the MSR fair value changes arising from market rate and model assumption changes, net of the value change in derivatives used to economically hedge MSRs. These changes resulted in a net loss of \$120 million and a net gain of \$25 million for the three months ended March 31, 2021 and 2020, respectively. Loan servicing and ancillary fees, not including valuation changes, included in mortgage banking revenue were \$175 million and \$186 million for the three months ended March 31, 2021 and 2020, respectively.

Changes in fair value of capitalized MSRs are summarized as follows:

·		ths Ended h 31	
(Dollars in Millions)	2021	2020	
Balance at beginning of period	\$2,210	\$2,546	
Rights purchased	16	5	
Rights capitalized	319	201	
Rights sold (a)	_	1	
Due to fluctuations in market interest rates (b)	486	(743)	
Due to revised assumptions or models (c)	(102)	17	
Other changes in fair value (d)	(142)	(140)	
Balance at end of period	\$2,787	\$1,887	

- (a) MSRs sold include those having a negative fair value, resulting from the loans being severely delinquent.
- (b) Includes changes in MSR value associated with changes in market interest rates, including estimated prepayment rates and anticipated earnings on escrow deposits.
- c) Includes changes in MSR value not caused by changes in market interest rates, such as changes in assumed cost to service, ancillary income and option adjusted spread, as well as the impact of any model changes.
- (d) Primarily the change in MSR value from passage of time and cash flows realized (decay), but also includes the impact of changes to expected cash flows not associated with changes in market interest rates, such as the impact of delinquencies.

The estimated sensitivity to changes in interest rates of the fair value of the MSR portfolio and the related derivative instruments was as follows:

		March 31, 2021 December 31, 2020										
(Dollars in Millions)	Down	Down	Down	Up	Up	Up	Down	Down	Down	Up	Up	Up
	100 bps	50 bps	25 bps	25 bps	50 bps	100 bps	100 bps	50 bps	25 bps	25 bps	50 bps	100 bps
MSR portfolio	\$(563)	\$(293)	\$(149)	\$ 143	\$ 272	\$ 483	\$(442)	\$(271)	\$(150)	\$ 169	\$ 343	\$ 671
	611	299	146	(136)	(266)	(513)	523	281	145	(149)	(304)	(625)
Net sensitivity	\$ 48	\$ 6	\$ (3)	\$ 7	\$ 6	\$ (30)	\$ 81	\$ 10	\$ (5)	\$ 20	\$ 39	\$ 46

The fair value of MSRs and their sensitivity to changes in interest rates is influenced by the mix of the servicing portfolio and characteristics of each segment of the portfolio. The Company's servicing portfolio consists of the distinct portfolios of government-insured mortgages, conventional mortgages and Housing Finance Agency ("HFA") mortgages. The servicing portfolios are predominantly comprised of fixed-rate agency loans with limited adjustable-rate or jumbo mortgage loans. The HFA servicing portfolio is comprised of loans originated under state and local housing authority program guidelines which assist purchases by first-time or low- to moderate-income homebuyers through a favorable rate subsidy, down payment and/or closing cost assistance on government- and conventional-insured mortgages.

#### A summary of the Company's MSRs and related characteristics by portfolio was as follows:

		March 31	, 2021			December 3	31, 2020	
(Dollars in Millions)	HFA	Government Co	onventional (d)	Total	HFA	Government Co	nventional (d)	Total
Servicing portfolio (a) Fair value Value (bps) (b) Weighted-average servicing fees (bps) Multiple (value/servicing fees) Weighted-average note rate Weighted-average age (in years) Weighted-average expected prepayment (constant prepayment rate)	\$ 499 126 35 3.56 4.33% 3.8	\$23,734 \$ 312 131 40 3.31 3.88% 5.9	\$145,171 \$: \$ 1,976 \$ 136 30 4.47 3.64% 3.8		\$40,396 \$ 406 101 35 2.87 4.43% 3.8	5.6	\$143,085 \$2 \$ 1,543 \$ 108 30 3.55 3.78% 4.2	208,955 2,210 106 32 3.26 3.92% 4.3
Weighted-average expected life (in years)	6.8	5.6 7.3%	6.9 6.3%	6.7 6.7%	5.6 7.7%	4.3 7.3%	5.5 6.2%	5.4 6.6%

- (a) Represents principal balance of mortgages having corresponding MSR asset.
- (b) Calculated as fair value divided by the servicing portfolio
- (c) Option adjusted spread is the incremental spread added to the risk-free rate to reflect optionality and other risk inherent in the MSRs.
- (d) Represents loans sold primarily to GSEs.

## Note 7 Preferred Stock

At March 31, 2021 and December 31, 2020, the Company had authority to issue 50 million shares of preferred stock. The number of shares issued and outstanding and the carrying amount of each outstanding series of the Company's preferred stock were as follows:

		March 31,		December 31, 2020				
(Dollars in Millions)	Shares Issued and Outstanding	Liquidation Preference	Discount	Carrying Amount	Shares Issued and Outstanding	Liquidation Preference	Discount	Carrying Amount
Series A	12,510 40,000	\$1,251 1.000	\$145	\$1,106 1,000	12,510 40,000	\$1,251 1,000	\$145	\$1,106
Series B	44,000	1,100	12	1,000	44,000	1,100	12	1,000
Series I	_	_	_	_	30,000	750	5	745
Series J	40,000	1,000	7	993	40,000	1,000	7	993
Series K	23,000	575	10	565	23,000	575	10	565
Series L	20,000	500	14	486	20,000	500	14	486
Series M	30,000	750	20	730	_	_	_	
Total preferred stock (a)	209,510	\$6,176	\$208	\$5,968	209,510	\$6,176	\$193	\$5,983

<sup>(</sup>a) The par value of all shares issued and outstanding at March 31, 2021 and December 31, 2020, was \$1.00 per share.

During the first quarter of 2021, the Company issued depositary shares representing an ownership interest in 30,000 shares of Series M Non-Cumulative Perpetual Preferred Stock with a liquidation preference of \$25,000 per share (the "Series M Preferred Stock"). The Series M Preferred Stock has no stated maturity and will not be subject to any sinking fund or other obligation of the Company. Dividends, if declared, will accrue and be payable quarterly, in arrears, at a rate per annum equal to 4.00 percent. The Series M Preferred Stock is redeemable at the Company's option, in whole or in part, on or after April 15, 2026. The Series M Preferred Stock is redeemable at the Company's option, in whole, but not in part, prior to April 15, 2026 within 90 days following an official administrative or judicial decision, amendment to, or change in the laws or regulations that would not allow the Company to treat the full liquidation value of the Series M Preferred Stock as Tier 1 capital for purposes of the capital adequacy guidelines of the Federal Reserve Board.

During the first quarter of 2021, the Company provided notice of its intent to redeem all outstanding shares of the Series I Non-Cumulative Perpetual Preferred Stock (the "Series I Preferred Stock") during the second quarter of 2021. The Company removed the outstanding liquidation preference amount of the Series I Preferred Stock from shareholders' equity and included it in other liabilities on the Consolidated Balance Sheet as of March 31, 2021, because upon the notification date it became mandatorily redeemable. The liquidation preference amount equals the redemption price for all outstanding shares of the Series I Preferred Stock. The Company included a \$5 million loss in the computation of earnings per diluted common share for the first quarter of 2021, which represents the stock issuance costs recorded in preferred stock upon the issuance of the Series I Preferred Stock that were reclassified to retained earnings on the notification date. On April 15, 2021, the Company redeemed all outstanding shares of the Series I Preferred Stock.

# Note 8 Accumulated Other Comprehensive Income (Loss)

Shareholders' equity is affected by transactions and valuations of asset and liability positions that require adjustments to accumulated other comprehensive income (loss). The reconciliation of the transactions affecting accumulated other comprehensive income (loss) included in shareholders' equity for the three months ended March 31, is as follows:

(Dollars in Millions)	Unrealized Gains (Losses) on Investment Securities Available-For- Sale	Unrealized Gains (Losses) on Derivative Hedges	Unrealized Gains (Losses) on Retirement Plans	Foreign Currency Translation	Total
2021					
Balance at beginning of period	\$ 2,417	\$(189)	\$(1,842)	\$(64)	\$ 322
Changes in unrealized gains and losses	(3,378)	99	_	_	(3,279)
Foreign currency translation adjustment (a)	_	_	_	25	25
Reclassification to earnings of realized gains and losses	(25)	4	39	_	18
Applicable income taxes	861	(26)	(10)	(6)	819
Balance at end of period	\$ (125)	\$(112)	\$(1,813)	\$(45)	\$(2,095)
2020					
Balance at beginning of period	\$ 379	\$ (51)	\$(1,636)	\$(65)	\$(1,373)
Changes in unrealized gains and losses	2,787	(257)	_	_	2,530
Foreign currency translation adjustment (a)	_	_	_	(13)	(13)
Reclassification to earnings of realized gains and losses	(50)	13	31	_	(6)
Applicable income taxes	(692)	62	(8)	3	(635)
Balance at end of period	\$ 2,424	\$(233)	\$(1,613)	\$(75)	\$ 503

<sup>(</sup>a) Represents the impact of changes in foreign currency exchange rates on the Company's investment in foreign operations and related hedges.

Additional detail about the impact to net income for items reclassified out of accumulated other comprehensive income (loss) and into earnings for the three months ended March 31, is as follows:

	Impact to I	Net Income	Affected Line Item in the
(Dollars in Millions)	2021	2020	Consolidated Statement of Income
Unrealized gains (losses) on investment securities available-for-sale Realized gains (losses) on sale of investment securities	\$ 25 (6)	\$ 50 (13)	Securities gains (losses), net Applicable income taxes
Unrealized gains (losses) on derivative hedges Realized gains (losses) on derivative hedges	19 (4) 1	37 (13) 3	Net-of-tax Interest expense Applicable income taxes
Unrealized gains (losses) on retirement plans Actuarial gains (losses) and prior service cost (credit) amortization	(3) (39) 10 (29)	(10) (31) 8 (23)	Net-of-tax  Other noninterest expense Applicable income taxes  Net-of-tax
Total impact to net income	\$(13)	\$ 4	NOT OF LOX

## Note 9 Earnings Per Share

The components of earnings per share were:

(Dollars and Shares in Millions, Except Per Share Data)	2021	2020
Net income attributable to U.S. Bancorp Preferred dividends Impact of preferred stock call (a) Earnings allocated to participating stock awards	(90) (5)	\$1,171 (78) — (5)
Net income applicable to U.S. Bancorp common shareholders	\$2,175	\$1,088
Average common shares outstanding		1,518 1
Average diluted common shares outstanding	1,503	1,519
Earnings per common share	\$ 1.45 \$ 1.45	\$ .72 \$ .72

<sup>(</sup>a) Represents stock issuance costs originally recorded in preferred stock upon issuance of the Company's Series I Preferred Stock that were reclassified to retained earnings on the date the Company announced its intent to redeem the outstanding shares.

Options outstanding at March 31, 2021 and 2020, to purchase 1 million common shares, were not included in the computation of diluted earnings per share for the three months ended March 31, 2021 and 2020, because they were antidilutive.

## Note 10 Employee Benefits

The components of net periodic benefit cost for the Company's retirement plans were:

	Three	Three Months Ended Mar				
	Pensio	Pension Plans		irement e Plan		
(Dollars in Millions)	2021	2020	2021	2020		
Service cost	\$ 66 55	\$ 59 58	\$- -	\$- 1		
Expected return on plan assets	(112)	(101)	_	(1)		
Prior service cost (credit) amortization	_	_	(1)	(1)		
Actuarial loss (gain) amortization	42	34	(2)	(2)		
Net periodic benefit cost (a)	\$ 51	\$ 50	\$ (3)	\$ (3)		

<sup>(</sup>a) Service cost is included in employee benefits expense on the Consolidated Statement of Income. All other components are included in other noninterest expense on the Consolidated Statement of Income.

# Note 11 Income Taxes

The components of income tax expense were:

		ths Ended h 31
(Dollars in Millions)	2021	2020
Federal		
Current	\$353 130	\$315 (106)
Federal income tax	483	209
Current	94	70 (19)
State income tax	124	51
Total income tax provision	\$607	\$ 260

A reconciliation of expected income tax expense at the federal statutory rate of 21 percent to the Company's applicable income tax expense follows:

		ths Ended h 31
(Dollars in Millions)	2021	2020
Tax at statutory rate State income tax, at statutory rates, net of federal tax benefit Tax effect of	\$607 114	\$ 302 59
Tax credits and benefits, net of related expenses.  Tax-exempt income.  Other items	(93) (28) 7	(102) (29) 30
Applicable income taxes	\$607	\$ 260

The Company's income tax returns are subject to review and examination by federal, state, local and foreign government authorities. On an ongoing basis, numerous federal, state, local and foreign examinations are in progress and cover multiple tax years. As of March 31, 2021, federal tax examinations for all years ending through December 31, 2014 are completed and resolved. The Company's tax returns for the years ended December 31, 2015, 2016, 2017 and 2018 are under examination by the Internal Revenue Service. The years open to examination by foreign, state and local government authorities vary by jurisdiction.

The Company's net deferred tax asset was \$1.3 billion at March 31, 2021 and \$597 million at December 31, 2020.

#### Note 12 Derivative Instruments

In the ordinary course of business, the Company enters into derivative transactions to manage various risks and to accommodate the business requirements of its customers. The Company recognizes all derivatives on the Consolidated Balance Sheet at fair value in other assets or in other liabilities. On the date the Company enters into a derivative contract, the derivative is designated as either a fair value hedge, cash flow hedge, net investment hedge, or a designation is not made as it is a customer-related transaction, an economic hedge for asset/liability risk management purposes or another stand-alone derivative created through the Company's operations ("free-standing derivative"). When a derivative is designated as a fair value, cash flow or net investment hedge, the Company performs an assessment, at inception and, at a minimum, quarterly thereafter, to determine the effectiveness of the derivative in offsetting changes in the value or cash flows of the hedged item(s).

**Fair Value Hedges** These derivatives are interest rate swaps the Company uses to hedge the change in fair value related to interest rate changes of its underlying available-for-sale investment securities and fixed-rate debt. Changes in the fair value of derivatives designated as fair value hedges, and changes in the fair value of the hedged items, are recorded in earnings.

Cash Flow Hedges These derivatives are interest rate swaps the Company uses to hedge the forecasted cash flows from its underlying variable-rate debt. Changes in the fair value of derivatives designated as cash flow hedges are recorded in other comprehensive income (loss) until the cash flows of the hedged items are realized. If a derivative designated as a cash flow hedge is terminated or ceases to be highly effective, the gain or loss in other comprehensive income (loss) is amortized to earnings over the period the forecasted hedged transactions impact earnings. If a hedged forecasted transaction is no longer probable, hedge accounting is ceased and any gain or loss included in other comprehensive income (loss) is reported in earnings immediately, unless the forecasted transaction is at least reasonably possible of occurring, whereby the amounts remain within other comprehensive income (loss). At March 31, 2021, the Company had \$112 million (net-of-tax) of realized and unrealized losses on derivatives classified as cash flow hedges recorded in other comprehensive income (loss), compared with \$189 million (net-of-tax) of realized and unrealized losses at December 31, 2020. The estimated amount to be reclassified from other comprehensive income (loss) into earnings during the remainder of 2021 and the next 12 months are losses of \$31 million (net-of-tax) and \$39 million (net-of-tax), respectively. All cash flow hedges were highly effective for the three months ended March 31, 2021.

**Net Investment Hedges** The Company uses forward commitments to sell specified amounts of certain foreign currencies, and non-derivative debt instruments, to hedge the volatility of its net investment in foreign operations driven by fluctuations in foreign currency exchange rates. The carrying amount of non-derivative debt instruments designated as net investment hedges was \$1.4 billion at March 31, 2021 and December 31, 2020.

Other Derivative Positions The Company enters into free-standing derivatives to mitigate interest rate risk and for other risk management purposes. These derivatives include forward commitments to sell to-be-announced securities ("TBAs") and other commitments to sell residential mortgage loans, which are used to economically hedge the interest rate risk related to mortgage loans held for sale ("MLHFS") and unfunded mortgage loan commitments. The Company also enters into interest rate swaps, swaptions, forward commitments to buy TBAs, U.S. Treasury and Eurodollar futures and options on U.S. Treasury futures to economically hedge the change in the fair value of the Company's MSRs. The Company also enters into foreign currency forwards to economically hedge remeasurement gains and losses the Company recognizes on foreign currency denominated assets and liabilities. In addition, the Company acts as a seller and buyer of interest rate derivatives and foreign exchange contracts for its customers. The Company mitigates the market and liquidity risk associated with these customer derivatives by entering into similar offsetting positions with broker-dealers, or on a portfolio basis by entering into other derivative or non-derivative financial instruments that partially or fully offset the exposure to earnings from these customer-related positions. The Company's customer derivatives and related hedges are monitored and reviewed by the Company's Market Risk Committee, which establishes policies for market risk management, including exposure limits for each portfolio. The Company also has derivative contracts that are created through its operations, including certain unfunded mortgage loan commitments and swap agreements related to the sale of a portion of its Class B common and preferred shares of Visa Inc. Refer to Note 14 for further information on these swap agreements.

# The following table summarizes the asset and liability management derivative positions of the Company:

	Asset Derivatives			Liability Derivatives			
(Dollars in Millions)	Notional Value	Fair Value	Weighted- Average Remaining Maturity In Years	Notional Value	Fair Value	Weighted- Average Remaining Maturity In Years	
March 31, 2021							
Fair value hedges Interest rate contracts Receive fixed/pay floating swaps	\$ 6,600	\$ -	1.96	\$ -	\$ -	-	
Interest rate contracts Pay fixed/receive floating swaps	-	-	-	3,250	-	4.34	
Net investment hedges Foreign exchange forward contracts Other economic hedges Interest rate contracts	781	10	.05	_	-		
Futures and forwards Buy Sell Options	6,044 30,218	31 349	.06 .19	11,179 9,364	107 66	.10 .04	
Purchased Written Receive fixed/pay floating swaps Pay fixed/receive floating swaps Foreign exchange forward contracts Equity contracts	18,370 4,373 4,333 3,379 270 117	290 109 - - 1	3.68 .12 4.72 4.20 .06	6,740 6,373 4,389 344 74	300 - 2 2 2	2.33 10.03 4.85 .04	
Other (a)	311 \$74,796	5 \$795	.03	2,096 \$43,809	172 \$649	1.92	
	Ψ1 +,1 00	Ψ/ 00		Ψ-10,000	Φ0+0		
Pecember 31, 2020 Fair value hedges Interest rate contracts Receive fixed/pay floating swaps Pay fixed/receive floating swaps Cash flow hedges	\$ 8,400 -	\$ -	1.76	\$ - 100	\$ -	- 9.63	
Interest rate contracts Pay fixed/receive floating swaps	_	_	_	3,250	_	4.59	
Net investment hedges	479		.06	336	3	.06	
Foreign exchange forward contracts	479	_	.00	330	٥	.00	
Buy	16,431 10,440	73 48	.50 .04	1,925 28,976	5 157	.07 .07	
Purchased Written Receive fixed/pay floating swaps Pay fixed/receive floating swaps Foreign exchange forward contracts Equity contracts Other (a)	11,610 5,073 11,064 78 292 127 47	121 202 - - 1 3	4.11 .13 7.31 13.68 .04 .39	7,770 907 8,538 341 45 1,832	- 198 - - 2 - 183	2.53 23.43 5.67 .05 .46 2.44	
Total	\$64,041	\$449		\$54,020	\$548		

<sup>(</sup>a) Includes derivative liability swap agreements related to the sale of a portion of the Company's Class B common and preferred shares of Visa Inc. The Visa swap agreements had a total notional value, fair value and weighted-average remaining maturity of \$1.8 billion, \$167 million and 2.25 years at March 31, 2021, respectively, compared to \$1.8 billion, \$182 million and 2.50 years at December 31, 2020, respectively. In addition, includes short-term underwriting purchase and sale commitments with total asset and liability notional values of \$311 million at March 31, 2021, and \$47 million at December 31, 2020.

# The following table summarizes the customer-related derivative positions of the Company:

	Asset Derivatives			Liability Derivatives		
(Dollars in Millions)	Notional Value	Fair Value	Weighted- Average Remaining Maturity In Years	Notional Value	Fair Value	Weighted- Average Remaining Maturity In Years
March 31, 2021						
Interest rate contracts						
Receive fixed/pay floating swaps	\$121,392	\$2,416	4.42	\$ 40,305	\$ 494	7.50
Pay fixed/receive floating swaps	39,173	115	7.22	115,251	801	4.32
Other (a)	9,128	2	3.74	6,901	2	4.73
Options						
Purchased	80,134	204	1.32	1,465	31	2.71
Written	1,391	31	2.77	75,365	195	1.25
Futures						
Buy	921	_	.95	1,628	_	1.14
Sell	1,468	_	1.10	1,310	_	.45
Foreign exchange rate contracts						
Forwards, spots and swaps	41,612	1,307	1.09	41,887	1,284	1.25
Options						
Purchased	650	23	.98	_	_	_
Written		-		650	20	.98
Credit contracts	2,906	1	2.68	7,495	10	4.45
Total	\$298,775	\$4,099		\$292,257	\$2,837	
December 31, 2020						
Interest rate contracts						
Receive fixed/pay floating swaps	\$144,859	\$3,782	4.93	\$ 12,027	\$ 99	8.72
Pay fixed/receive floating swaps	15,048	2	8.43	134,963	1,239	4.71
Other (a)	9,921	6	3.75	6,387	3	4.22
Options						
Purchased	72,655	111	1.40	1,454	46	2.96
Written	1,736	46	2.76	68,205	81	1.25
Futures						
Buy	1,851	-	1.22	924	-	.05
Sell	-	-	_	4,090	-	.72
Foreign exchange rate contracts						
Forwards, spots and swaps	44,845	1,590	.96	45,992	1,565	1.13
Options						
Purchased	519	14	.90	_	_	_
Written	_	_	_	519	14	.90
Credit contracts	2,876	1	2.75	7,479	7	3.81
Total	\$294,310	\$5,552		\$282,040	\$3,054	

<sup>(</sup>a) Primarily represents floating rate interest rate swaps that pay based on differentials between specified interest rate indexes.

The table below shows the effective portion of the gains (losses) recognized in other comprehensive income (loss) and the gains (losses) reclassified from other comprehensive income (loss) into earnings (net-of-tax) for the three months ended March 31:

		(Losses) gnized in ther rehensive come oss)	Gains (Losses) Reclassified from Other Comprehensive Income (Loss) into Earnings	
(Dollars in Millions)	2021	2020	2021	2020
Asset and Liability Management Positions Cash flow hedges				
Interest rate contracts	\$74	\$(192)	\$(3)	\$(10)
Foreign exchange forward contracts  Non-derivative debt instruments	7 48	16 25		_

 ${\it Note: The Company does not exclude components from effectiveness testing for cash flow and net investment hedges.}$ 

The table below shows the effect of fair value and cash flow hedge accounting on the Consolidated Statement of Income for the three months ended March 31:

		Income	Interest Expense		
(Dollars in Millions)	2021	2020	2021	2020	
Total amount of income and expense line items presented in the Consolidated Statement of Income in which the effects of fair value or cash flow hedges are recorded	\$3,341	\$4,116	\$278	\$ 893	
Asset and Liability Management Positions Fair value hedges Interest rate contract derivatives Hedged items Cash flow hedges	(1) 1	- -	55 (55)	(1,035) 1,028	
Interest rate contract derivatives	_	-	4	13	

Note: The Company does not exclude components from effectiveness testing for fair value and cash flow hedges. The Company reclassified losses of \$15 million into earnings during the three months ended March 31, 2021, as a result of the discontinuance of cash flow hedges. The Company did not reclassify gains or losses into earnings as a result of the discontinuance of cash flow hedges during the three months ended March 31, 2020.

The table below shows cumulative hedging adjustments and the carrying amount of assets and liabilities designated in fair value hedges:

	, 0	of the Hedged Assets Liabilities	Cumulative Hedging Adjustment (a)		
(Dollars in Millions)	March 31, 2021	December 31, 2020	March 31, 2021	December 31, 2020	
Line Item in the Consolidated Balance Sheet					
Available-for-sale investment securities	*	\$ 99	\$ (4)	\$ (1)	
Long-term debt	6,713	8,567	800	903	

<sup>(</sup>a) The cumulative hedging adjustment related to the discontinued hedging relationships on available-for-sale investment securities and long-term debt was \$(4) million and \$678 million, respectively, at March 31, 2021. The cumulative hedging adjustment related to discontinued hedging relationships on long-term debt was \$726 million at December 31, 2020.

The table below shows the gains (losses) recognized in earnings for other economic hedges and the customer-related positions for the three months ended March 31:

(D-11	Location of Gains (Losses)	0001	0000
(Dollars in Millions)	Recognized in Earnings	2021	2020
Asset and Liability Management Positions			
Other economic hedges			
Interest rate contracts			
Futures and forwards	Mortgage banking revenue/		
	other noninterest income	\$ 430	\$ (75)
Purchased and written options	Mortgage banking revenue	12	280
Swaps	Mortgage banking revenue	(390)	729
Foreign exchange forward contracts	Other noninterest income	(3)	17
		' '	
Equity contracts	Compensation expense	4	(4)
Other	Other noninterest income	_	(1)
Customer-Related Positions			
Interest rate contracts			
Swaps	Commercial products revenue	27	(22)
Purchased and written options	Commercial products revenue	(7)	17
Futures	Commercial products revenue	_	(18)
Foreign exchange rate contracts			
Forwards, spots and swaps	Commercial products revenue	19	17
Purchased and written options	Commercial products revenue	_	_
Credit contracts	Commercial products revenue	2	18

Derivatives are subject to credit risk associated with counterparties to the derivative contracts. The Company measures that credit risk using a credit valuation adjustment and includes it within the fair value of the derivative. The Company manages counterparty credit risk through diversification of its derivative positions among various counterparties, by entering into derivative positions that are centrally cleared through clearinghouses, by entering into master netting arrangements and, where possible, by requiring collateral arrangements. A master netting arrangement allows two counterparties, who have multiple derivative contracts with each other, the ability to net settle amounts under all contracts, including any related collateral, through a single payment and in a single currency. Collateral arrangements generally require the counterparty to deliver collateral (typically cash or U.S. Treasury and agency securities) equal to the Company's net derivative receivable, subject to minimum transfer and credit rating requirements.

The Company's collateral arrangements are predominately bilateral and, therefore, contain provisions that require collateralization of the Company's net liability derivative positions. Required collateral coverage is based on net liability thresholds and may be contingent upon the Company's credit rating from two of the nationally recognized statistical rating organizations. If the Company's credit rating were to fall below credit ratings thresholds established in the collateral arrangements, the counterparties to the derivatives could request immediate additional collateral coverage up to and including full collateral coverage for derivatives in a net liability position. The aggregate fair value of all derivatives under collateral arrangements that were in a net liability position at March 31, 2021, was \$1.0 billion. At March 31, 2021, the Company had \$783 million of cash posted as collateral against this net liability position.

# Note 13 Netting Arrangements for Certain Financial Instruments and Securities Financing Activities

The Company's derivative portfolio consists of bilateral over-the-counter trades, certain interest rate derivatives and credit contracts required to be centrally cleared through clearinghouses per current regulations, and exchange-traded positions which may include U.S. Treasury and Eurodollar futures or options on U.S. Treasury futures. Of the Company's \$709.6 billion total notional amount of derivative positions at March 31, 2021, \$375.4 billion related to bilateral over-the-counter trades, \$319.4 billion related to those centrally cleared through clearinghouses and \$14.8 billion related to those that were exchange-traded. The Company's derivative contracts typically include offsetting rights (referred to as netting arrangements), and depending on expected volume, credit risk, and counterparty preference, collateral maintenance may be required. For all derivatives under collateral support arrangements, fair value is determined daily and, depending on the collateral maintenance requirements, the Company and a counterparty may receive or deliver collateral, based upon the net fair value of all derivative positions between the Company and the counterparty. Collateral is typically cash, but securities may be allowed under collateral arrangements with certain counterparties. Receivables and payables related to cash collateral are included in other assets and other liabilities on the Consolidated Balance Sheet, along with the related derivative asset and liability fair values. Any securities pledged to counterparties as collateral remain on the Consolidated Balance Sheet. Securities received from counterparties as collateral are not recognized on the Consolidated Balance Sheet, unless the counterparty defaults. In general, securities used as collateral can be sold, repledged or otherwise used by the party in possession. No restrictions exist on the use of cash collateral by either party. Refer to Note 12 for further discussion of the Company's derivatives, including collateral arrangements.

As part of the Company's treasury and broker-dealer operations, the Company executes transactions that are treated as securities sold under agreements to repurchase or securities purchased under agreements to resell, both of which are accounted for as collateralized financings. Securities sold under agreements to repurchase include repurchase agreements and securities loaned transactions. Securities purchased under agreements to resell include reverse repurchase agreements and securities borrowed transactions. For securities sold under agreements to repurchase, the Company records a liability for the cash received, which is included in short-term borrowings on the Consolidated Balance Sheet. For securities purchased under agreements to resell, the Company records a receivable for the cash paid, which is included in other assets on the Consolidated Balance Sheet.

Securities transferred to counterparties under repurchase agreements and securities loaned transactions continue to be recognized on the Consolidated Balance Sheet, are measured at fair value, and are included in investment securities or other assets. Securities received from counterparties under reverse repurchase agreements and securities borrowed transactions are not recognized on the Consolidated Balance Sheet unless the counterparty defaults. The securities transferred under repurchase and reverse repurchase transactions typically are U.S. Treasury and agency securities, residential agency mortgage-backed securities or corporate debt securities. The securities loaned or borrowed typically are corporate debt securities traded by the Company's broker-dealer subsidiary. In general, the securities transferred can be sold, repledged or otherwise used by the party in possession. No restrictions exist on the use of cash collateral by either party. Repurchase/reverse repurchase and securities loaned/borrowed transactions expose the Company to counterparty risk. The Company manages this risk by performing assessments, independent of business line managers, and establishing concentration limits on each counterparty. Additionally, these transactions include collateral arrangements that require the fair values of the underlying securities to be determined daily, resulting in cash being obtained or refunded to counterparties to maintain specified collateral levels.

The following table summarizes the maturities by category of collateral pledged for repurchase agreements and securities loaned transactions:

(Dollars in Millions)	Overnight and Continuous	Less Than 30 Days	30-89 Days	Greater Than 90 Days	Total
March 31, 2021					
Repurchase agreements U.S. Treasury and agencies Residential agency mortgage-backed securities Corporate debt securities	\$ 272 588 814	\$- - -	\$- - -	\$- - -	\$ 272 588 814
Total repurchase agreements	1,674	-		-	1,674
Total securities loaned	230				230
Gross amount of recognized liabilities	\$1,904	\$-	\$-	\$-	\$1,904
December 31, 2020 Repurchase agreements U.S. Treasury and agencies Residential agency mortgage-backed securities Corporate debt securities	\$ 472 398 560	\$- - -	\$- - -	\$- - -	\$ 472 398 560
Total repurchase agreements	1,430 218	-	-	-	1,430 218
Total securities loaned	218	_	_	_	218
Gross amount of recognized liabilities	\$1,648	\$-	\$-	\$-	\$1,648

The Company executes its derivative, repurchase/reverse repurchase and securities loaned/borrowed transactions under the respective industry standard agreements. These agreements include master netting arrangements that allow for multiple contracts executed with the same counterparty to be viewed as a single arrangement. This allows for net settlement of a single amount on a daily basis. In the event of default, the master netting arrangement provides for close-out netting, which allows all of these positions with the defaulting counterparty to be terminated and net settled with a single payment amount.

The Company has elected to offset the assets and liabilities under netting arrangements for the balance sheet presentation of the majority of its derivative counterparties. The netting occurs at the counterparty level, and includes all assets and liabilities related to the derivative contracts, including those associated with cash collateral received or delivered. The Company has not elected to offset the assets and liabilities under netting arrangements for the balance sheet presentation of repurchase/reverse repurchase and securities loaned/borrowed transactions.

The following tables provide information on the Company's netting adjustments, and items not offset on the Consolidated Balance Sheet but available for offset in the event of default:

		Gross Amounts	Net Amounts	Gross Amounts No Consolidated Ba		
(Dollars in Millions)	Gross Recognized Assets	Offset on the Consolidated Balance Sheet (a)	Presented on the Consolidated Balance Sheet	Financial Instruments (b)	Collateral Received (c)	Net Amount
March 31, 2021 Derivative assets (d) Reverse repurchase agreements Securities borrowed	\$4,776 403 1,915	\$(1,938) - -	\$2,838 403 1,915	\$(159) (207)	\$ (147) (196) (1,862)	\$2,532 - 53
Total	\$7,094	\$(1,938)	\$5,156	\$(366)	\$(2,205)	\$2,585
December 31, 2020 Derivative assets (d) Reverse repurchase agreements Securities borrowed	\$5,744 377 1,716	\$(1,874)	\$3,870 377 1,716	\$(109) (262) -	\$ (287) (115) (1,670)	\$3,474 - 46
Total	\$7,837	\$(1,874)	\$5,963	\$(371)	\$(2,072)	\$3,520

<sup>(</sup>a) Includes \$637 million and \$898 million of cash collateral related payables that were netted against derivative assets at March 31, 2021 and December 31, 2020, respectively.

<sup>(</sup>b) For derivative assets this includes any derivative liability fair values that could be offset in the event of counterparty default; for reverse repurchase agreements this includes any repurchase agreement payables that could be offset in the event of counterparty default; for securities borrowed this includes any securities loaned payables that could be offset in the event of counterparty default.

<sup>(</sup>c) Includes the fair value of securities received by the Company from the counterparty. These securities are not included on the Consolidated Balance Sheet unless the counterparty defaults.

<sup>(</sup>d) Excludes \$118 million and \$257 million at March 31, 2021 and December 31, 2020, respectively, of derivative assets not subject to netting arrangements.

		Gross Amounts	Net Amounts	Consolidated Ba		
(Dollars in Millions)	Gross Recognized Liabilities	Offset on the Consolidated Balance Sheet (a)	Presented on the Consolidated Balance Sheet	Financial Instruments (b)	Collateral Pledged (c)	Net Amount
March 31, 2021 Derivative liabilities (d)	\$3,280 1,674 230	\$(2,084)	\$1,196 1,674 230	\$(159) (207) —	\$ - (1,465) (227)	\$1,037 2 3
Total	\$5,184	\$(2,084)	\$3,100	\$(366)	\$(1,692)	\$1,042
December 31, 2020 Derivative liabilities (d) Repurchase agreements Securities loaned	\$3,419 1,430 218	\$(2,312) — —	\$1,107 1,430 218	\$(109) (262) —	\$ - (1,168) (215)	\$ 998 - 3
Total	\$5,067	\$(2,312)	\$2,755	\$(371)	\$(1,383)	\$1,001

Gross Amounts Not Offset on the

- (a) Includes \$783 million and \$1.3 billion of cash collateral related receivables that were netted against derivative liabilities at March 31, 2021 and December 31, 2020, respectively.
- (b) For derivative liabilities this includes any derivative asset fair values that could be offset in the event of counterparty default; for repurchase agreements this includes any reverse repurchase agreement receivables that could be offset in the event of counterparty default; for securities loaned this includes any securities borrowed receivables that could be offset in the event of counterparty default.
- (c) Includes the fair value of securities pledged by the Company to the counterparty. These securities are included on the Consolidated Balance Sheet unless the Company defaults.
- (d) Excludes \$206 million and \$183 million at March 31, 2021 and December 31, 2020, respectively, of derivative liabilities not subject to netting arrangements.

#### Note 14 Fair Values of Assets and Liabilities

The Company uses fair value measurements for the initial recording of certain assets and liabilities, periodic remeasurement of certain assets and liabilities, and disclosures. Derivatives, trading and available-for-sale investment securities, MSRs and substantially all MLHFS are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower-of-cost-or-fair value accounting or impairment write-downs of individual assets.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A fair value measurement reflects all of the assumptions that market participants would use in pricing the asset or liability, including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance.

The Company groups its assets and liabilities measured at fair value into a three-level hierarchy for valuation techniques used to measure financial assets and financial liabilities at fair value. This hierarchy is based on whether the valuation inputs are observable or unobservable. These levels are:

- Level 1 Quoted prices in active markets for identical assets or liabilities. Level 1 includes U.S. Treasury securities, as well as exchange-traded instruments.
- Level 2 Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 includes debt securities that are traded less frequently than exchange-traded instruments and which are typically valued using third party pricing services; derivative contracts and other assets and liabilities, including securities, whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data; and MLHFS whose values are determined using quoted prices for similar assets or pricing models with inputs that are observable in the market or can be corroborated by observable market data.
- Level 3 Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose values are determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category includes MSRs and certain derivative contracts.

#### **Valuation Methodologies**

The valuation methodologies used by the Company to measure financial assets and liabilities at fair value are described below. In addition, the following section includes an indication of the level of the fair value hierarchy in which the

assets or liabilities are classified. Where appropriate, the descriptions include information about the valuation models and key inputs to those models. During the three months ended March 31, 2021 and 2020, there were no significant changes to the valuation techniques used by the Company to measure fair value.

**Available-For-Sale Investment Securities** When quoted market prices for identical securities are available in an active market, these prices are used to determine fair value and these securities are classified within Level 1 of the fair value hierarchy. Level 1 investment securities include U.S. Treasury and exchange-traded securities.

For other securities, quoted market prices may not be readily available for the specific securities. When possible, the Company determines fair value based on market observable information, including quoted market prices for similar securities, inactive transaction prices, and broker quotes. These securities are classified within Level 2 of the fair value hierarchy. Level 2 valuations are generally provided by a third party pricing service. Level 2 investment securities are predominantly agency mortgage-backed securities, certain other asset-backed securities, obligations of state and political subdivisions and agency debt securities.

Mortgage Loans Held For Sale MLHFS measured at fair value, for which an active secondary market and readily available market prices exist, are initially valued at the transaction price and are subsequently valued by comparison to instruments with similar collateral and risk profiles. MLHFS are classified within Level 2. Included in mortgage banking revenue was a net loss of \$215 million and a net gain of \$93 million for the three months ended March 31, 2021 and 2020, respectively, from the changes to fair value of these MLHFS under fair value option accounting guidance. Changes in fair value due to instrument specific credit risk were immaterial. Interest income for MLHFS is measured based on contractual interest rates and reported as interest income on the Consolidated Statement of Income. Electing to measure MLHFS at fair value reduces certain timing differences and better matches changes in fair value of these assets with changes in the value of the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting.

**Mortgage Servicing Rights** MSRs are valued using a discounted cash flow methodology, and are classified within Level 3. The Company determines fair value of the MSRs by projecting future cash flows for different interest rate scenarios using prepayment rates and other assumptions, and discounts these cash flows using a risk adjusted rate based on option adjusted spread levels. There is minimal observable market activity for MSRs on comparable portfolios and, therefore, the determination of fair value requires significant management judgment. Refer to Note 6 for further information on MSR valuation assumptions.

Derivatives The majority of derivatives held by the Company are executed over-the-counter or centrally cleared through clearinghouses and are valued using market standard cash flow valuation techniques. The models incorporate inputs, depending on the type of derivative, including interest rate curves, foreign exchange rates and volatility. All derivative values incorporate an assessment of the risk of counterparty nonperformance, measured based on the Company's evaluation of credit risk including external assessments of credit risk. The Company monitors and manages its nonperformance risk by considering its ability to net derivative positions under master netting arrangements, as well as collateral received or provided under collateral arrangements. Accordingly, the Company has elected to measure the fair value of derivatives, at a counterparty level, on a net basis. The majority of the derivatives are classified within Level 2 of the fair value hierarchy, as the significant inputs to the models, including nonperformance risk, are observable. However, certain derivative transactions are with counterparties where risk of nonperformance cannot be observed in the market and, therefore, the credit valuation adjustments result in these derivatives being classified within Level 3 of the fair value hierarchy.

The Company also has other derivative contracts that are created through its operations, including commitments to purchase and originate mortgage loans and swap agreements executed in conjunction with the sale of a portion of its Class B common and preferred shares of Visa Inc. (the "Visa swaps"). The mortgage loan commitments are valued by pricing models that include market observable and unobservable inputs, which result in the commitments being classified within Level 3 of the fair value hierarchy. The unobservable inputs include assumptions about the percentage of commitments that actually become a closed loan and the MSR value that is inherent in the underlying loan value. The Visa swaps require payments by either the Company or the purchaser of the Visa Inc. Class B common and preferred shares when there are changes in the conversion rate of the Visa Inc. Class B common and preferred shares to Visa Inc. Class A common and preferred shares, respectively, as well as quarterly payments to the purchaser based on specified terms of the agreements. Management reviews and updates the Visa swaps fair value in conjunction with its review of Visa Inc. related litigation contingencies, and the associated escrow funding. The expected litigation

resolution impacts the Visa Inc. Class B common share to Visa Inc. Class A common share conversion rate, as well as the ultimate termination date for the Visa swaps. Accordingly, the Visa swaps are classified within Level 3. Refer to Note 15 for further information on the Visa Inc. restructuring and related card association litigation.

#### Significant Unobservable Inputs of Level 3 Assets and Liabilities

The following section provides information to facilitate an understanding of the uncertainty in the fair value measurements for the Company's Level 3 assets and liabilities recorded at fair value on the Consolidated Balance Sheet. This section includes a description of the significant inputs used by the Company and a description of any interrelationships between these inputs. The discussion below excludes nonrecurring fair value measurements of collateral value used for impairment measures for loans and OREO. These valuations utilize third party appraisal or broker price opinions, and are classified as Level 3 due to the significant judgment involved.

Mortgage Servicing Rights The significant unobservable inputs used in the fair value measurement of the Company's MSRs are expected prepayments and the option adjusted spread that is added to the risk-free rate to discount projected cash flows. Significant increases in either of these inputs in isolation would have resulted in a significantly lower fair value measurement. Significant decreases in either of these inputs in isolation would have resulted in a significantly higher fair value measurement. There is no direct interrelationship between prepayments and option adjusted spread. Prepayment rates generally move in the opposite direction of market interest rates. Option adjusted spread is generally impacted by changes in market return requirements.

The following table shows the significant valuation assumption ranges for MSRs at March 31, 2021:

	Minimum	Maximum	vveignted- average (a)
Expected prepayment	4%	15%	10%
Option adjusted spread	6	11	7

(a) Determined based on the relative fair value of the related mortgage loans serviced.

**Derivatives** The Company has two distinct Level 3 derivative portfolios: (i) the Company's commitments to purchase and originate mortgage loans that meet the requirements of a derivative and (ii) the Company's asset/liability and customer-related derivatives that are Level 3 due to unobservable inputs related to measurement of risk of nonperformance by the counterparty. In addition, the Company's Visa swaps are classified within Level 3.

The significant unobservable inputs used in the fair value measurement of the Company's derivative commitments to purchase and originate mortgage loans are the percentage of commitments that actually become a closed loan and the MSR value that is inherent in the underlying loan value. A significant increase in the rate of loans that close would have resulted in a larger derivative asset or liability. A significant increase in the inherent MSR value would have resulted in an increase in the derivative asset or a reduction in the derivative liability. Expected loan close rates and the inherent MSR values are directly impacted by changes in market rates and will generally move in the same direction as interest rates.

The following table shows the significant valuation assumption ranges for the Company's derivative commitments to purchase and originate mortgage loans at March 31, 2021:

	Minimum	Maximum	Weighted- average (a)
Expected loan close rate	4%	100%	76%
Inherent MSR value (basis points per loan)	53	201	123

(a) Determined based on the relative fair value of the related mortgage loans.

The significant unobservable input used in the fair value measurement of certain of the Company's asset/liability and customer-related derivatives is the credit valuation adjustment related to the risk of counterparty nonperformance. A significant increase in the credit valuation adjustment would have resulted in a lower fair value measurement. A significant decrease in the credit valuation adjustment would have resulted in a higher fair value measurement. The credit valuation adjustment is impacted by changes in market rates, volatility, market implied credit spreads, and loss recovery rates, as well as the Company's assessment of the counterparty's credit position. At March 31, 2021, the minimum, maximum and weighted-average credit valuation adjustment as a percentage of the net fair value of the counterparty's derivative contracts prior to adjustment was 0 percent, 95 percent and 1 percent, respectively.

The significant unobservable inputs used in the fair value measurement of the Visa swaps are management's estimate of the probability of certain litigation scenarios occurring, and the timing of the resolution of the related litigation loss estimates in excess, or shortfall, of the Company's proportional share of escrow funds. An increase in the loss estimate or a delay in the resolution of the related litigation would have resulted in an increase in the derivative liability. A decrease in the loss estimate or an acceleration of the resolution of the related litigation would have resulted in a decrease in the derivative liability.

The following table summarizes the balances of assets and liabilities measured at fair value on a recurring basis:

(Dollars in Millions)	Level 1	Level 2	Level 3	Netting	Total
March 31, 2021 Available-for-sale securities					
U.S. Treasury and agencies	\$21,406	\$ 2,911	\$ -	\$ -	\$ 24,317
Residential agency.	=	116,176 6,086	-	-	116,176 6.086
Asset-backed securities	-	195	7	=	202
Obligations of state and political subdivisions		9,214	1 =		9,215
Total available-for-sale	21,406	134,589 8,869	8 –	_	156,003 8,869
Mortgage servicing rights Derivative assets	- 7	3,066	2,787 1,821	(1,938)	2,787 2,956
Other assets	120	2,029			2,149
Total	\$21,533	\$148,553	\$4,616	\$(1,938)	\$172,764
Derivative liabilities	\$ - 199	\$ 2,821 1,890	\$ 665 -	\$(2,084) -	\$ 1,402 2,089
Total	\$ 199	\$ 4,711	\$ 665	\$(2,084)	\$ 3,491
December 31, 2020					
Available-for-sale securities  U.S. Treasury and agencies  Mortgage-backed securities	\$19,251	\$ 3,140	\$ -	\$ -	\$ 22,391
Residential agency	_	99,968	-	=	99,968
Commercial agency	_	5,406 198	7	_	5,406 205
Obligations of state and political subdivisions	=	8,860 9	1 –	_	8,861 9
Total available-for-sale	19,251	117,581	8	_	136,840
Mortgage loans held for sale	_	8,524	0.010	_	8,524 2,210
Mortgage servicing rights	4	3,235	2,210 2,762	(1,874)	4,127
Other assets	302	1,601			1,903
Total	\$19,557	\$130,941	\$4,980	\$(1,874)	\$153,604
Derivative liabilities	\$ - 85	\$ 3,166 1,672	\$ 436 -	\$(2,312) -	\$ 1,290 1,757
Total	\$ 85	\$ 4,838	\$ 436	\$(2,312)	\$ 3,047

Note: Excluded from the table above are equity investments without readily determinable fair values. The Company has elected to carry these investments at historical cost, adjusted for impairment and any changes resulting from observable price changes for identical or similar investments of the issuer. The aggregate carrying amount of these equity investments was \$71 million and \$85 million at March 31, 2021 and December 31, 2020, respectively. The Company has not recorded impairments or adjustments for observable price changes on these equity investments during the first three months of 2021 and 2020, or on a cumulative basis.

<sup>(</sup>a) Primarily represents the Company's obligation on securities sold short required to be accounted for at fair value per applicable accounting guidance.

The following table presents the changes in fair value for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31:

(Dollars in Millions)	Beginning of Period Balance	Net Gains (Losses) Included in Net Income	Net Gains (Losses) Included in Other Comprehensive Income (Loss)	Purchases	Sales	Issuances	Settlements	End of Period Balance	Net Change in Unrealized Gains (Losses) Relating to Assets and Liabilities Held at End of Period
2021									
Available-for-sale securities  Asset-backed securities  Obligations of state and political	\$ 7	\$ -	\$-	\$ -	\$-	\$ -	\$ -	\$ 7	\$ -
subdivisions	1	-	_	_	_	_	_	1	_
Total available-for-sale	8	-	_	_	-	-	-	8	_
Mortgage servicing rights	2,210	242 (	,	16	_	319 (c	,	2,787	242 (a)
Net derivative assets and liabilities	2,326	(935) (	O) —	2	_	_	(237)	1,156	(900) (d)
<b>2020</b> Available-for-sale securities									
Asset-backed securities Obligations of state and political	\$ 8	\$ -	\$-	\$ -	\$-	\$ -	\$ -	\$ 8	\$ -
subdivisions	1	-	1	-	-	=	-	2	1
Total available-for-sale	9	_	1	_	-	_	_	10	1
Mortgage servicing rights	2,546	(866) (		5	1	201 (c	*	1,887	(866) (a)
Net derivative assets and liabilities	810	1,742 (	e) –	4	_	-	(60)	2,496	1,726 (f)

<sup>(</sup>a) Included in mortgage banking revenue.

The Company is also required periodically to measure certain other financial assets at fair value on a nonrecurring basis. These measurements of fair value usually result from the application of lower-of-cost-or-fair value accounting or write-downs of individual assets.

The following table summarizes the balances as of the measurement date of assets measured at fair value on a nonrecurring basis, and still held as of the reporting date:

		March 31, 2021			December 31, 2020				
(Dollars in Millions)	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total	
Loans (a)	\$-	\$-	\$81	\$81	\$-	\$-	\$385	\$385	
Other assets (b)	-	_	9	9	_	-	30	30	

<sup>(</sup>a) Represents the carrying value of loans for which adjustments were based on the fair value of the collateral, excluding loans fully charged-off.

The following table summarizes losses recognized related to nonrecurring fair value measurements of individual assets or portfolios for the three months ended March 31:

(Dollars in Millions)	2021	2020
Loans (a)	\$31	\$5
Other assets (b)	1	3

<sup>(</sup>a) Represents write-downs of loans which were based on the fair value of the collateral, excluding loans fully charged-off.

<sup>(</sup>b) Approximately \$60 million included in mortgage banking revenue and \$(995) million included in commercial products revenue.

<sup>(</sup>c) Represents MSRs capitalized during the period.

<sup>(</sup>d) Approximately \$78 million included in mortgage banking revenue and \$(978) million included in commercial products revenue.

<sup>(</sup>e) Approximately \$357 million, \$1.4 billion and \$(1) million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

<sup>(</sup>f) Approximately \$214 million, \$1.5 billion and \$(1) million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

<sup>(</sup>b) Primarily represents the fair value of foreclosed properties that were measured at fair value based on an appraisal or broker price opinion of the collateral subsequent to their initial acquisition

<sup>(</sup>b) Primarily represents related losses of foreclosed properties that were measured at fair value subsequent to their initial acquisition.

#### **Fair Value Option**

The following table summarizes the differences between the aggregate fair value carrying amount of MLHFS for which the fair value option has been elected and the aggregate unpaid principal amount that the Company is contractually obligated to receive at maturity:

		March 31, 2	2021	December 31, 2020		
(Dollars in Millions)	Fair Value Carrying Amount	Aggregate Unpaid Principal	Carrying Amount Over (Under) Unpaid Principal	Fair Value Carrying Amount	Aggregate Unpaid Principal	Carrying Amount Over (Under) Unpaid Principal
Total loans	\$8,869	\$8,685 1 1	\$184 - -	\$8,524 1 2	\$8,136 1 2	\$388

#### **Fair Value of Financial Instruments**

The following section summarizes the estimated fair value for financial instruments accounted for at amortized cost as of March 31, 2021 and December 31, 2020. In accordance with disclosure guidance related to fair values of financial instruments, the Company did not include assets and liabilities that are not financial instruments, such as the value of goodwill, long-term relationships with deposit, credit card, merchant processing and trust customers, other purchased intangibles, premises and equipment, deferred taxes and other liabilities. Additionally, in accordance with the disclosure guidance, receivables and payables due in one year or less, insurance contracts, equity investments not accounted for at fair value, and deposits with no defined or contractual maturities are excluded.

The estimated fair values of the Company's financial instruments are shown in the table below:

		March 31, 2021					December 31, 2020						
	Carrying .		Fai	r Value		Carrying .		Fai	r Value				
(Dollars in Millions)	Amount	Level 1	Level 2	Level 3	Total	Amount	Level 1	Level 2	Level 3	Total			
Financial Assets Cash and due from banks Federal funds sold and securities purchased	\$ 43,501	\$43,501	\$ -	\$ -	\$ 43,501	\$ 62,580	\$62,580	\$ -	\$ -	\$ 62,580			
under resale agreements Loans held for sale (a) Loans Other (b)	403 122 288,084 1,877	- - - -	403 - - 899	- 122 296,703 978	403 122 296,703 1,877	377 237 290,393 1,772	- - - -	377 - - 731	237 300,419 1,041	377 237 300,419 1,772			
Financial Liabilities Time deposits	23,711 10,009 37,419 3,905	- - - -	23,834 9,963 38,086 1,175	- - - 2,730	23,834 9,963 38,086 3,905	30,694 10,009 41,297 4,052	- - - -	30,864 9,956 42,485 1,234	- - - 2,818	30,864 9,956 42,485 4,052			

- (a) Excludes mortgages held for sale for which the fair value option under applicable accounting guidance was elected.
- (b) Includes investments in Federal Reserve Bank and Federal Home Loan Bank stock and tax-advantaged investments
- (c) Excludes the Company's obligation on securities sold short required to be accounted for at fair value per applicable accounting guidance.
- (d) Includes operating lease liabilities and liabilities related to tax-advantaged investments.

The fair value of unfunded commitments, deferred non-yield related loan fees, standby letters of credit and other guarantees is approximately equal to their carrying value. The carrying value of unfunded commitments, deferred non-yield related loan fees and standby letters of credit was \$691 million and \$774 million at March 31, 2021 and December 31, 2020, respectively. The carrying value of other guarantees was \$288 million and \$362 million at March 31, 2021 and December 31, 2020, respectively.

#### Note 15 Guarantees and Contingent Liabilities

**Visa Restructuring and Card Association Litigation** The Company's payment services business issues credit and debit cards and acquires credit and debit card transactions through the Visa U.S.A. Inc. card association or its affiliates (collectively "Visa"). In 2007, Visa completed a restructuring and issued shares of Visa Inc. common stock to its financial institution members in contemplation of its initial public offering ("IPO") completed in the first quarter of 2008 (the "Visa Reorganization"). As a part of the Visa Reorganization, the Company received its proportionate number of shares of Visa Inc. common stock, which were subsequently converted to Class B shares of Visa Inc. ("Class B shares").

Visa U.S.A. Inc. ("Visa U.S.A.") and MasterCard International (collectively, the "Card Brands") are defendants in antitrust lawsuits challenging the practices of the Card Brands (the "Visa Litigation"). Visa U.S.A. member banks have a contingent obligation to indemnify Visa Inc. under the Visa U.S.A. bylaws (which were modified at the time of the restructuring in October 2007) for potential losses arising from the Visa Litigation. The indemnification by the Visa U.S.A. member banks has no specific maximum amount. Using proceeds from its IPO and through reductions to the conversion ratio applicable to the Class B shares held by Visa U.S.A. member banks, Visa Inc. has funded an escrow account for the benefit of member financial institutions to fund their indemnification obligations associated with the Visa Litigation. The receivable related to the escrow account is classified in other liabilities as a direct offset to the related Visa Litigation contingent liability.

In October 2012, Visa signed a settlement agreement to resolve class action claims associated with the multi-district interchange litigation pending in the United States District Court for the Eastern District of New York (the "Multi-District Litigation"). The U.S. Court of Appeals for the Second Circuit reversed the approval of that settlement and remanded the matter to the district court. Thereafter, the case was split into two putative class actions, one seeking damages (the "Damages Action") and a separate class action seeking injunctive relief only (the "Injunctive Action"). In September 2018, Visa signed a new settlement agreement, superseding the original settlement agreement, to resolve the Damages Action. The Damages Action settlement was approved by the United States District Court for the Eastern District of New York, but is now on appeal. The Injunctive Action, which generally seeks changes to Visa rules, is still pending.

#### **Other Guarantees and Contingent Liabilities**

The following table is a summary of other guarantees and contingent liabilities of the Company at March 31, 2021:

(Dollars in Millions)	Collateral Held	Carrying Amount	Potential Future Payments
Standby letters of credit	\$ -	\$ 68	\$ 9,789
Third party borrowing arrangements	_	_	3
Securities lending indemnifications	8,254	-	8,106
Asset sales	_	82	6,132 (a)
Merchant processing	559	179	91,183
Tender option bond program guarantee	1,720	-	1,493
Other	-	27	1,214

<sup>(</sup>a) The maximum potential future payments do not include loan sales where the Company provides standard representation and warranties to the buyer against losses related to loan underwriting documentation defects that may have existed at the time of sale that generally are identified after the occurrence of a triggering event such as delinquency. For these types of loan sales, the maximum potential future payments is generally the unpaid principal balance of loans sold measured at the end of the current reporting period. Actual losses will be significantly less than the maximum exposure, as only a fraction of loans sold will have a representation and warranty breach, and any losses on repurchase would generally be mitigated by any collateral held against the loans.

**Merchant Processing** The Company, through its subsidiaries, provides merchant processing services. Under the rules of credit card associations, a merchant processor retains a contingent liability for credit card transactions processed. This contingent liability arises in the event of a billing dispute between the merchant and a cardholder that is ultimately resolved in the cardholder's favor. In this situation, the transaction is "charged-back" to the merchant and the disputed amount is credited or otherwise refunded to the cardholder. If the Company is unable to collect this amount from the merchant, it bears the loss for the amount of the refund paid to the cardholder.

The Company currently processes card transactions in the United States, Canada and Europe through wholly-owned subsidiaries. In the event a merchant was unable to fulfill product or services subject to future delivery, such as airline tickets, the Company could become financially liable for refunding the purchase price of such products or services purchased through the credit card associations under the charge-back provisions. Charge-back risk related to these merchants is evaluated in a manner similar to credit risk assessments and, as such, merchant processing contracts contain various provisions to protect the Company in the event of default. At March 31, 2021, the value of airline tickets purchased to be delivered at a future date through card transactions processed by the Company was \$4.9 billion. The Company held collateral of \$367 million in escrow deposits, letters of credit and indemnities from financial institutions, and liens on various assets. In addition to specific collateral or other credit enhancements, the Company maintains a liability for its implied guarantees associated with future delivery. At March 31, 2021, the liability was \$155 million primarily related to these airline processing arrangements.

**Asset Sales** The Company regularly sells loans to GSEs as part of its mortgage banking activities. The Company provides customary representations and warranties to GSEs in conjunction with these sales. These representations and

warranties generally require the Company to repurchase assets if it is subsequently determined that a loan did not meet specified criteria, such as a documentation deficiency or rescission of mortgage insurance. If the Company is unable to cure or refute a repurchase request, the Company is generally obligated to repurchase the loan or otherwise reimburse the GSE for losses. At March 31, 2021 and December 31, 2020, the Company had reserved \$19 million for potential losses from representation and warranty obligations. The Company's reserve reflects management's best estimate of losses for representation and warranty obligations. The Company's repurchase reserve is modeled at the loan level, taking into consideration the individual credit quality and borrower activity that has transpired since origination. The model applies credit quality and economic risk factors to derive a probability of default and potential repurchase that are based on the Company's historical loss experience, and estimates loss severity based on expected collateral value. The Company also considers qualitative factors that may result in anticipated losses differing from historical loss trends.

As of March 31, 2021 and December 31, 2020, the Company had \$10 million and \$13 million, respectively, of unresolved representation and warranty claims from GSEs. The Company does not have a significant amount of unresolved claims from investors other than GSEs.

#### **Litigation and Regulatory Matters**

The Company is subject to various litigation and regulatory matters that arise in the ordinary course of its business. The Company establishes reserves for such matters when potential losses become probable and can be reasonably estimated. The Company believes the ultimate resolution of existing legal and regulatory matters will not have a material adverse effect on the financial condition, results of operations or cash flows of the Company. However, in light of the uncertainties inherent in these matters, it is possible that the ultimate resolution of one or more of these matters may have a material adverse effect on the Company's results from operations for a particular period, and future changes in circumstances or additional information could result in additional accruals or resolution in excess of established accruals, which could adversely affect the Company's results from operations, potentially materially.

**Residential Mortgage-Backed Securities Litigation** Starting in 2011, the Company and other large financial institutions have been sued in their capacity as trustee for residential mortgage–backed securities trusts. In the lawsuits brought against the Company, the investors allege that the Company's banking subsidiary, U.S. Bank National Association ("U.S. Bank"), as trustee caused them to incur substantial losses by failing to enforce loan repurchase obligations and failing to abide by appropriate standards of care after events of default allegedly occurred. The plaintiffs in these matters seek monetary damages in unspecified amounts and most also seek equitable relief.

**Regulatory Matters** The Company is continually subject to examinations, inquiries and investigations in areas of heightened regulatory scrutiny, such as compliance, risk management, third-party risk management and consumer protection. For example, the Consumer Financial Protection Bureau ("CFPB") is investigating certain of the Company's consumer sales practices, and the Company has responded and continues to respond to the CFPB. The Company is cooperating fully with all pending examinations, inquiries and investigations, any of which could lead to administrative or legal proceedings or settlements. Remedies in these proceedings or settlements may include fines, penalties, restitution or alterations in the Company's business practices (which may increase the Company's operating expenses and decrease its revenue).

**Outlook** Due to their complex nature, it can be years before litigation and regulatory matters are resolved. The Company may be unable to develop an estimate or range of loss where matters are in early stages, there are significant factual or legal issues to be resolved, damages are unspecified or uncertain, or there is uncertainty as to a litigation class being certified or the outcome of pending motions, appeals or proceedings. For those litigation and regulatory matters where the Company has information to develop an estimate or range of loss, the Company believes the upper end of the range of reasonably possible losses in aggregate, in excess of any reserves established for matters where a loss is considered probable, will not be material to its financial condition, results of operations or cash flows. The Company's estimates are subject to significant judgment and uncertainties, and the matters underlying the estimates will change from time to time. Actual results may vary significantly from the current estimates.

#### Note 16 Business Segments

Within the Company, financial performance is measured by major lines of business based on the products and services provided to customers through its distribution channels. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance. The Company has five reportable operating segments:

**Corporate and Commercial Banking** Corporate and Commercial Banking offers lending, equipment finance and small-ticket leasing, depository services, treasury management, capital markets services, international trade services and other financial services to middle market, large corporate, commercial real estate, financial institution, non-profit and public sector clients.

**Consumer and Business Banking** Consumer and Business Banking delivers products and services through banking offices, telephone servicing and sales, on-line services, direct mail, ATM processing and mobile devices. It encompasses community banking, metropolitan banking and indirect lending, as well as mortgage banking.

Wealth Management and Investment Services Wealth Management and Investment Services provides private banking, financial advisory services, investment management, retail brokerage services, insurance, trust, custody and fund servicing through four businesses: Wealth Management, Global Corporate Trust & Custody, U.S. Bancorp Asset Management and Fund Services.

**Payment Services** Payment Services includes consumer and business credit cards, stored-value cards, debit cards, corporate, government and purchasing card services, consumer lines of credit and merchant processing.

**Treasury and Corporate Support** Treasury and Corporate Support includes the Company's investment portfolios, funding, capital management, interest rate risk management, income taxes not allocated to business segments, including most investments in tax-advantaged projects, and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis.

Basis of Presentation Business segment results are derived from the Company's business unit profitability reporting systems by specifically attributing managed balance sheet assets, deposits and other liabilities and their related income or expense. The allowance for credit losses and related provision expense are allocated to the business segments according to the volume and credit quality of the loan balances managed, but with the impact of changes in economic forecasts recorded in Treasury and Corporate Support. Goodwill and other intangible assets are assigned to the business segments based on the mix of business of an entity acquired by the Company. Within the Company, capital levels are evaluated and managed centrally; however, capital is allocated to the business segments to support evaluation of business performance. Business segments are allocated capital on a risk-adjusted basis considering economic and regulatory capital requirements. Generally, the determination of the amount of capital allocated to each business segment includes credit allocations following a Basel III regulatory framework. Interest income and expense is determined based on the assets and liabilities managed by the business segment. Because funding and asset liability management is a central function, funds transfer-pricing methodologies are utilized to allocate a cost of funds used or credit for funds provided to all business segment assets and liabilities, respectively, using a matched funding concept. Also, each business unit is allocated the taxable-equivalent benefit of tax-exempt products. The residual effect on net interest income of asset/ liability management activities is included in Treasury and Corporate Support. Noninterest income and expenses directly managed by each business segment, including fees, service charges, salaries and benefits, and other direct revenues and costs are accounted for within each segment's financial results in a manner similar to the consolidated financial statements. Occupancy costs are allocated based on utilization of facilities by the business segments. Generally, operating losses are charged to the business segment when the loss event is realized in a manner similar to a loan charge-off. Noninterest expenses incurred by centrally managed operations or business segments that directly support another business segment's operations are charged to the applicable business segment based on its utilization of those services, primarily measured by the volume of customer activities, number of employees or other relevant factors. These allocated expenses are reported as net shared services expense within noninterest expense. Certain activities that do not directly support the operations of the business segments or for which the business segments are not considered financially accountable in evaluating their performance are not charged to the business segments. The income or expenses associated with these corporate activities is reported within the Treasury and Corporate Support business segment. Income taxes are assessed to each business segment at a standard tax rate with the residual tax expense or benefit to arrive at the consolidated effective tax rate included in Treasury and Corporate Support.

Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company's diverse customer base. During 2021, certain organization and methodology changes were made and, accordingly, 2020 results were restated and presented on a comparable basis.

## Business segment results for the three months ended March 31 were as follows:

		nd Commercial nking		mer and Banking	Wealth Management and Investment Services		
(Dollars in Millions)	2021	2020	2021	2020	2021	2020	
Condensed Income Statement Net interest income (taxable-equivalent basis)	\$ 666 259	\$ 784 271	\$ 1,625 617	\$ 1,531 757	\$ 204 492	\$ 284 466	
Total net revenue .  Noninterest expense .  Other intangibles .	925 406 –	1,055 443 -	2,242 1,388 3	2,288 1,336 4	696 459 2	750 449 3	
Total noninterest expense	406	443	1,391	1,340	461	452	
Income (loss) before provision and income taxes	519 (40)	612 424	851 (44)	948 123	235 7	298 23	
Income (loss) before income taxes	559 140	188 47	895 224	825 206	228 57	275 69	
Net income (loss)	419	141	671 -	619 -	171 -	206	
Net income (loss) attributable to U.S. Bancorp	\$ 419	\$ 141	\$ 671	\$ 619	\$ 171	\$ 206	
Average Balance Sheet Loans Other earning assets Goodwill Other intangible assets Assets	\$ 94,872 4,308 1,647 5 107,022	\$103,368 4,555 1,647 7 115,308	\$153,177 10,203 3,475 2,491 175,541	\$146,718 4,967 3,574 2,411 161,886	\$ 12,443 279 1,619 42 15,662	\$ 10,608 281 1,617 44 13,950	
Noninterest-bearing deposits	51,020 67,750	29,370 80,657	39,186 166,876	27,866 133,718	20,277 71,629	13,232 68,842	
Total deposits	118,770	110,027	206,062	161,584	91,906	82,074	
Total U.S. Bancorp shareholders' equity	13,074	14,182	13,453	13,422	2,634	2,571	

		ment vices		ury and e Support	Consolio Comp	
(Dollars in Millions)	2021	2020	2021	2020	2021	2020
Condensed Income Statement Net interest income (taxable-equivalent basis)	\$ 628 785 (a	\$ 661 a) 794 (a)	\$ (34) 228	\$ (13) 237	\$ 3,089 2,381 (b)	\$ 3,247 2,525 (b)
Total net revenue	1,413 782 33	1,455 754 35	194 306 -	224 292 –	5,470 (c) 3,341 38	5,772 (c) 3,274 42
Total noninterest expense	815	789	306	292	3,379	3,316
Income (loss) before provision and income taxes	598 (41)	666 262	(112) (709)	(68) 161	2,091 (827)	2,456 993
Income (loss) before income taxes	639 160	404 101	597 52	(229) (139)	2,918 633	1,463 284
Net income (loss)	479 -	303	545 (5)	(90) (8)	2,285 (5)	1,179 (8)
Net income (loss) attributable to U.S. Bancorp	\$ 479	\$ 303	\$ 540	\$ (98)	\$ 2,280	\$ 1,171
Average Balance Sheet Loans. Other earning assets Goodwill Other intangible assets Assets	\$ 29,630 5 3,173 544 35,095	\$ 33,688 6 2,856 557 38,285	\$ 3,867 188,927 - 215,414	\$ 3,275 140,256 - - 165,378	\$293,989 203,722 9,914 3,082 548,734	\$297,657 150,065 9,694 3,019 494,807
Noninterest-bearing deposits	5,264 132	1,471 114	2,605 1,625	2,203 5,331	118,352 308,012	74,142 288,662
Total deposits	5,396	1,585	4,230	7,534	426,364	362,804
Total U.S. Bancorp shareholders' equity	7,480	7,619	16,088	13,352	52,729	51,146

<sup>(</sup>a) Presented net of related rewards and rebate costs and certain partner payments of \$535 million and \$530 million for the three months ended March 31, 2021 and 2020, respectively.

<sup>(</sup>b) Includes revenue generated from certain contracts with customers of \$1.7 billion for the three months ended March 31, 2021 and 2020.

<sup>(</sup>c) The Company, as a lessor, originates retail and commercial leases either directly to the consumer or indirectly through dealer networks. Under these arrangements, the Company recorded \$228 million and \$238 million of revenue for the three months ended March 31, 2021 and 2020, respectively, primarily consisting of interest income on sales-type and direct financing leases.

# Note 17 Subsequent Events

The Company has evaluated the impact of events that have occurred subsequent to March 31, 2021 through the date the consolidated financial statements were filed with the United States Securities and Exchange Commission. Based on this evaluation, the Company has determined none of these events were required to be recognized or disclosed in the consolidated financial statements and related notes.

# Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

For the Three Months Ended March 31

		2021			2020		
(Dollars in Millions) (Unaudited)	Average Balances	Interest	Yields and Rates	Average Balances	Interest	Yields and Rates	% Change Average Balances
Assets Investment securities Loans held for sale Loans (b)	\$145,520 10,032	\$ 534 67	1.47% 2.69	\$120,843 4,748	\$ 706 44	2.34% 3.75	20.4%
Commercial	102,091 38,786 75,201 21,144 56,767	673 305 645 578 532	2.67 3.19 3.44 11.08 3.80	105,987 40,078 70,892 23,836 56,864	941 428 663 659 632	3.57 4.30 3.74 11.11 4.47	(3.7) (3.2) 6.1 (11.3) (.2)
Total loans	293,989 48,170	2,733 33	3.76 .27	297,657 24,474	3,323 69	4.49 1.14	(1.2) 96.8
Total earning assets	497,711 (7,272)	3,367	2.73	447,722 (5,588)	4,142	3.71	11.2 (30.1)
securities	1,838 56,457			1,426 51,247			28.9 10.2
Total assets	\$548,734			\$494,807			10.9
Liabilities and Shareholders' Equity Noninterest-bearing deposits	\$118,352			\$ 74,142			59.6%
Interest checking Money market savings Savings accounts Time deposits	97,385 124,825 58,848 26,954	6 50 2 27	.02 .16 .01 .41	77,359 121,946 48,048 41,309	39 311 26 149	.21 1.02 .22 1.46	25.9 2.4 22.5 (34.8)
Total interest-bearing deposits	308,012 13,107 39,463	85 16 177	.11 .51 1.81	288,662 20,253 43,846	525 73 297	.73 1.45 2.73	6.7 (35.3) (10.0)
Total interest-bearing liabilities Other liabilities	360,582 16,441	278	.31	352,761 16,128	895	1.02	2.2 1.9
Preferred equity	6,213 46,516			5,984 45,162			3.8 3.0
Total U.S. Bancorp shareholders' equity Noncontrolling interests	52,729 630			51,146 630			3.1
Total equity	53,359			51,776			3.1
Total liabilities and equity	\$548,734			\$494,807			10.9
Net interest income	_	\$3,089		_	\$3,247		
Gross interest margin			2.42%			2.69%	
Gross interest margin without taxable- equivalent increments			2.40%			2.67%	
Percent of Earning Assets Interest income			2.73% .23			3.71% .80	
Net interest margin		-	2.50%		,	2.91%	
Net interest margin without taxable- equivalent increments		•	2.48%			2.89%	

Not meaningful

<sup>(</sup>a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.
(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

# Part II — Other Information

**Item 1. Legal Proceedings** — See the information set forth in Note 15 in the Notes to Consolidated Financial Statements under Part I, Item 1 of this Report, which is incorporated herein by reference.

**Item 1A. Risk Factors** — There are a number of factors that may adversely affect the Company's business, financial results or stock price. Refer to "Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2020, for discussion of these risks.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds** — Refer to the "Capital Management" section within Management's Discussion and Analysis in Part I, Item 2 of this Report for information regarding shares repurchased by the Company during the first quarter of 2021.

#### Item 6. Exhibits

3.1	Restated Certificate of Incorporation, as amended (incorporated by reference to Exhibit 3.1 to the
21 1	Company's Annual Report on Form 10-K for the year ended December 31, 2020).
31.1	Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange
24.2	Act of 1934.
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange
	Act of 1934.
32	Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. section
	1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.
101.INS	XBRL Instance Document - the instance document does not appear in the Interactive Data File
	because its XBRL tags are embedded within the Inline XBRL document.
101.SCH	XBRL Taxonomy Extension Schema Document.
101.CAL	XBRL Taxonomy Extension Calculation Linkbase Document.
101.DEF	XBRL Taxonomy Extension Definition Linkbase Document.
101.LAB	XBRL Taxonomy Extension Label Linkbase Document.
101.PRE	XBRL Taxonomy Extension Presentation Linkbase Document.
104	The cover page of U.S. Bancorp's Quarterly Report on Form 10-Q for the quarter ended

March 31, 2021, formatted in Inline XBRL (included within the Exhibit 101 attachments).

# **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

U.S. BANCORP

By: /s/ LISA R. STARK

Lisa R. Stark Controller

Dated: May 4, 2021

(Principal Accounting Officer and Duly Authorized Officer)

#### EXHIBIT 31.1

#### CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934

- I, Andrew Cecere, certify that:
- (1) I have reviewed this Quarterly Report on Form 10-Q of U.S. Bancorp;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Andrew Cecere

Andrew Cecere
Chief Executive Officer

Dated: May 4, 2021

#### **EXHIBIT 31.2**

#### CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934

- I, Terrance R. Dolan, certify that:
- (1) I have reviewed this Quarterly Report on Form 10-Q of U.S. Bancorp;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officers and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officers and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ Terrance R. Dolan

Terrance R. Dolan
Chief Financial Officer

Dated: May 4, 2021

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Chief Executive Officer and Chief Financial Officer of U.S. Bancorp, a Delaware corporation (the "Company"), do hereby certify that:

- (1) The Quarterly Report on Form 10-Q for the quarter ended March 31, 2021 (the "Form 10-Q") of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

Terrance R. Dolan

/s/ Andrew Cecere /s/ Terrance R. Dolan

Andrew Cecere
Chief Executive Officer

ief Executive Officer Chief Financial Officer

Dated: May 4, 2021

# Corporate Information

#### **Executive Offices**

U.S. Bancorp 800 Nicollet Mall Minneapolis, MN 55402

#### **Common Stock Transfer Agent and Registrar**

Computershare acts as our transfer agent and registrar, dividend paying agent and dividend reinvestment plan administrator, and maintains all shareholder records for the Company. Inquiries related to shareholder records, stock transfers, changes of ownership, lost stock certificates, changes of address and dividend payment should be directed to the transfer agent at:

Computershare P.O. Box 505000 Louisville, KY 40233

Phone: 888-778-1311 or 201-680-6578 (international calls)

Internet: www.computershare.com/investor

Registered or Certified Mail: Computershare 462 South 4th Street, Suite 1600 Louisville, KY 40202

Telephone representatives are available weekdays from 8 a.m. to 6 p.m., Central Time, and automated support is available 24 hours a day, seven days a week. Specific information about your account is available on Computershare's Investor Center website.

#### **Independent Auditor**

Ernst & Young LLP serves as the independent auditor for U.S. Bancorp's financial statements.

#### **Common Stock Listing and Trading**

U.S. Bancorp common stock is listed and traded on the New York Stock Exchange under the ticker symbol USB.

#### **Dividends and Reinvestment Plan**

U.S. Bancorp currently pays quarterly dividends on our common stock on or about the 15th day of January, April, July and October, subject to approval by our Board of Directors. U.S. Bancorp shareholders can choose to participate in a plan that provides automatic reinvestment of dividends and/or optional cash purchase of additional shares of U.S. Bancorp common stock. For more information, please contact our transfer agent, Computershare.

#### **Investor Relations Contact**

Jennifer A. Thompson, CFA Executive Vice President, Investor Relations jen.thompson@usbank.com Phone: 612-303-0778 or 866-775-9668

#### **Financial Information**

U.S. Bancorp news and financial results are available through our website and by mail.

Website For information about U.S. Bancorp, including news, financial results, annual reports and other documents filed with the Securities and Exchange Commission, visit usbank.com and click on

Mail At your request, we will mail to you our quarterly earnings, news releases, quarterly financial data reported on Form 10-Q, Form 10-K and additional copies of our annual reports. Please

U.S. Bancorp Investor Relations 800 Nicollet Mall Minneapolis, MN 55402 investorrelations@usbank.com

Phone: 866-775-9668

#### **Media Requests**

David R. Palombi Global Chief Communications Officer Public Affairs and Communications david.palombi@usbank.com Phone: 612-303-3167

#### **Privacy**

U.S. Bancorp is committed to respecting the privacy of our customers and safeguarding the financial and personal information provided to us. To learn more about the U.S. Bancorp commitment to protecting privacy, visit usbank.com and click on Privacy.

#### **Code of Ethics**

At U.S. Bancorp, our commitment to high ethical standards guides everything we do. Demonstrating this commitment through our words and actions is how each of us does the right thing every day for our customers, shareholders, communities and each other. Our ethical culture has been recognized by the Ethisphere Institute, which again named us to its World's Most Ethical Companies® list.

For details about our Code of Ethics and Business Conduct, visit usbank.com and click on About Us and then Investor Relations and then Corporate Governance.

#### **Diversity and Inclusion**

At U.S. Bancorp, embracing diversity, championing equity and fostering inclusion are business imperatives. We view everything we do through a diversity, equity and inclusion lens to deepen our relationships with our stakeholders: our employees, customers, shareholders and communities.

Our employees bring their whole selves to work. We respect and value each other's differences, strengths and perspectives, and we strive to reflect the communities we serve. This makes us stronger, more innovative and more responsive to our diverse customers' needs.

#### **Equal Opportunity and Affirmative Action**

U.S. Bancorp and our subsidiaries are committed to providing Equal Employment Opportunity to all employees and applicants for employment. In keeping with this commitment, employment decisions are made based on abilities, not race, color, religion, creed, citizenship, national origin or ancestry, gender, age, disability, veteran status, sexual orientation, marital status, gender identity or expression, genetic information or any other factors protected by law. The Company complies with municipal, state and federal fair employment laws, including regulations applying to federal

U.S. Bancorp, including each of our subsidiaries, is an equal opportunity employer committed to creating a diverse workforce.

#### Accessibility

U.S. Bancorp is committed to providing ready access to our products and services so all of our customers, including people with disabilities, can succeed financially. To learn more, visit usbank.com and click on Accessibility.



U.S. Bancorp
Member FDIC

