U.S. BANCORP REPORTS EARNINGS FOR THE FIRST QUARTER OF 2014

MINNEAPOLIS, April 16, 2014 -- U.S. Bancorp (NYSE: USB) today reported net income of $1,397 million for the first quarter of 2014, or $.73 per diluted common share, compared with $1,428 million, or $.73 per diluted common share, in the first quarter of 2013.

Highlights for the first quarter of 2014 included:

- Growth in average total loans of 6.0 percent over the first quarter of 2013 (7.6 percent excluding covered loans) and 1.3 percent on a linked quarter basis (1.7 percent excluding covered loans)
  - Growth in average total commercial loans of 8.5 percent over the first quarter of 2013 and 2.8 percent over the fourth quarter of 2013
  - Growth in average total commercial real estate loans of 7.6 percent over the first quarter of 2013 and 1.9 percent over the fourth quarter of 2013
  - Growth in average commercial and commercial real estate commitments of 11.7 percent year-over-year and 3.4 percent over the prior quarter
- Strong new lending activity of $41.0 billion during the first quarter, including:
  - $26.9 billion of new and renewed commercial and commercial real estate commitments
  - $2.6 billion of lines related to new credit card accounts
  - $11.5 billion of mortgage and other retail loan originations
- Strong growth in average total deposits of 5.1 percent over the first quarter of 2013
  - Average low cost deposits, including noninterest-bearing and total savings deposits, grew by 7.7 percent year-over-year and were stable on a linked quarter basis
- Industry-leading performance ratios, including:
  - Return on average assets of 1.56 percent
  - Return on average common equity of 14.6 percent
  - Efficiency ratio of 52.9 percent
Net charge-offs declined 21.2 percent on a year-over-year basis. Provision for credit losses was $35 million less than net charge-offs
  - Allowance to period-end loans was 1.89 percent at March 31, 2014
  - Annualized net charge-offs to average total loans ratio was .59 percent
Nonperforming assets decreased on both a linked quarter and a year-over-year basis
  - Nonperforming assets (excluding covered assets) decreased 1.0 percent on a linked quarter basis and 11.6 percent from the first quarter of 2013
  - Allowance to nonperforming assets (excluding covered assets) was 243 percent at March 31, 2014, compared with 242 percent at December 31, 2013, and 221 percent at March 31, 2013
Capital generation continued to reinforce capital position and returns. Ratios at March 31, 2014, were:
  - Basel III transitional:
    - Common equity tier 1 capital ratio of 9.7 percent
    - Tier 1 capital ratio of 11.4 percent
    - Total risk based capital ratio of 13.5 percent
  - Common equity tier 1 capital to risk-weighted assets estimated for the Basel III fully implemented standardized approach of 9.0 percent
  - Returned 67 percent of first quarter earnings to shareholders through dividends and the buyback of 12 million common shares
Received the Federal Reserve’s non-objection to our capital plan on March 26, 2014
  - Announced a new share repurchase authorization of $2.3 billion, effective April 1st
  - Expect to recommend a second quarter dividend of $0.245 per common share, a 6.5 percent increase over the current dividend rate
<table>
<thead>
<tr>
<th>EARNINGS SUMMARY</th>
<th>Table 1</th>
</tr>
</thead>
<tbody>
<tr>
<td>($ in millions, except per-share data)</td>
<td>1Q 2014</td>
</tr>
<tr>
<td>Net income attributable to U.S. Bancorp</td>
<td>$1,397</td>
</tr>
<tr>
<td>Diluted earnings per common share</td>
<td>$.73</td>
</tr>
<tr>
<td>Return on average assets (%)</td>
<td>1.56</td>
</tr>
<tr>
<td>Return on average common equity (%)</td>
<td>14.6</td>
</tr>
<tr>
<td>Net interest margin (%)</td>
<td>3.35</td>
</tr>
<tr>
<td>Efficiency ratio (%)</td>
<td>52.9</td>
</tr>
<tr>
<td>Tangible efficiency ratio (%) (a)</td>
<td>51.9</td>
</tr>
<tr>
<td>Dividends declared per common share</td>
<td>$.230</td>
</tr>
<tr>
<td>Book value per common share (period-end)</td>
<td>$20.48</td>
</tr>
</tbody>
</table>

(a) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses) and intangible amortization.

Net income attributable to U.S. Bancorp was $1,397 million for the first quarter of 2014, 2.2 percent lower than the $1,428 million for the first quarter of 2013, and 4.1 percent lower than the $1,456 million for the fourth quarter of 2013. Diluted earnings per common share of $.73 in the first quarter of 2014 were equal to the first quarter of 2013 and $.03 lower than the previous quarter. Return on average assets and return on average common equity were 1.56 percent and 14.6 percent, respectively, for the first quarter of 2014, compared with 1.65 percent and 16.0 percent, respectively, for the first quarter of 2013. The provision for credit losses was lower than net charge-offs by $35 million in the first quarter of 2014 and the fourth quarter of 2013, and $30 million lower than net charge-offs in the first quarter of 2013.

U.S. Bancorp Chairman, President and Chief Executive Officer Richard K. Davis said, “Our first quarter earnings of $1.4 billion, or $.73 per diluted common share, demonstrated our Company’s ability to generate strong results in the face of a slow-growing and uncertain economy. Our industry-leading returns on average assets of 1.56 percent and average common equity of 14.6 percent, combined with our strong efficiency ratio of 52.9 percent, remain among the top performance ratios in our peer group. Our performance clearly reflects the advantage of our diversified business mix and disciplined expense management which has enabled us to withstand the revenue challenges facing our industry in this slow-growth economy.
“Average loan growth remained strong at 6.0 percent year-over-year and 1.3 percent on a linked quarter basis. Total loan and commitment growth continued to be an area of strength for the Bank, particularly highlighted by our commercial business, which grew loans by 8.5 percent year-over-year and 2.8 percent on a linked quarter basis. This growth demonstrates our ability to gain market share as customers choose to partner with us to expand their businesses when opportunities arise.

“Noninterest income was impacted by seasonal factors, reflected in our payments businesses and in lower deposit service fees. Our mortgage banking revenue stabilized, as expected, on a linked quarter basis and declined compared to the prior year. Our diversified revenue mix helped offset this revenue decline and we managed expenses prudently.

“Credit quality continued to be strong in the first quarter as net charge-offs declined 21.2 percent compared with the prior year and rose modestly on a linked quarter basis due to unusually high recoveries in the prior quarter. Nonperforming assets, excluding covered assets, fell by 1.0 percent and delinquencies also improved in the quarter. Overall credit quality is expected to remain relatively stable in the coming quarters.

“On March 20th, the Federal Reserve released the summary results of the Dodd-Frank Act Stress Test and once again, I am proud to report that, compared with our peer banks, our Company posted the highest pre-provision net revenue and net income before taxes as a percent of average assets under the Federal Reserve’s supervisory severely adverse scenario. On March 26th, we received notice of the Federal Reserve’s non-objection to our capital plan and we announced our new share buyback authorization of $2.3 billion, effective April 1, and our intention to recommend to our board of directors a 6.5% increase in our common stock dividend at our June board meeting. These combined actions allow us to maintain our goal of returning 60 – 80 percent of earnings to our shareholders, a goal we again met in the first quarter when we returned 67 percent. Our ability to generate significant capital each quarter allows us to provide this return to our shareholders while maintaining a strong capital position. Our common equity tier 1 capital ratio is 9.0 percent under the Basel III fully implemented standardized approach and 9.7 percent under the transition rules.

“As I shared at our Annual Shareholder Meeting yesterday in Kansas City, our 67,000 employees are focused every day on extending our advantage by delivering outstanding service and the highest quality products. I am grateful to them for their hard work and dedication. I am also grateful to our nearly 18 million customers who trust U.S. Bank with their business. Our business model has shown strength and resilience through times of challenge, change and new opportunities. We are well positioned for the strengthening economic climate and the team is working every day to create value for our shareholders.”

(MORE)
Net income attributable to U.S. Bancorp for the first quarter of 2014 was $31 million (2.2 percent) lower than the first quarter of 2013, and $59 million (4.1 percent) lower than the fourth quarter of 2013. The decrease in net income year-over-year was principally due to a decrease in mortgage banking revenue, partially offset by a favorable variance in the provision for credit losses. The decrease in net income on a linked quarter basis was principally due to a reduction in total net revenue, mainly due to seasonally lower fee revenue, partially offset by lower noninterest expense.

Total net revenue on a taxable-equivalent basis for the first quarter of 2014 was $4,814 million; $60 million (1.2 percent) lower than the first quarter of 2013, reflecting a .1 percent decrease in net interest income and a 2.6 percent decrease in noninterest income. Net interest income was essentially flat year-over-year, as an increase in average earning assets was offset by a decrease in the net interest margin. Noninterest income declined year-over-year, primarily due to lower mortgage banking revenue. Total net revenue on a taxable-equivalent basis decreased on a linked quarter basis, as a 1.0 percent decrease in net interest income, reflecting the impact of two fewer days in the first quarter relative to the prior quarter and seasonally lower

<table>
<thead>
<tr>
<th>INCOME STATEMENT HIGHLIGHTS</th>
<th>Table 2</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Taxable-equivalent basis, $ in millions, except per-share data)</td>
<td>Percent Change</td>
</tr>
<tr>
<td></td>
<td>1Q 2014</td>
</tr>
<tr>
<td>Net interest income</td>
<td>$2,706</td>
</tr>
<tr>
<td>Noninterest income</td>
<td>2,108</td>
</tr>
<tr>
<td>Total net revenue</td>
<td>4,814</td>
</tr>
<tr>
<td>Noninterest expense</td>
<td>2,544</td>
</tr>
<tr>
<td>Income before provision and taxes</td>
<td>2,270</td>
</tr>
<tr>
<td>Provision for credit losses</td>
<td>306</td>
</tr>
<tr>
<td>Income before taxes</td>
<td>1,964</td>
</tr>
<tr>
<td>Taxable-equivalent adjustment</td>
<td>56</td>
</tr>
<tr>
<td>Applicable income taxes</td>
<td>496</td>
</tr>
<tr>
<td>Net income</td>
<td>1,412</td>
</tr>
<tr>
<td>Net (income) loss attributable to noncontrolling interests</td>
<td>(15)</td>
</tr>
<tr>
<td>Net income attributable to U.S. Bancorp</td>
<td>$1,397</td>
</tr>
<tr>
<td>Net income attributable to U.S. Bancorp common shareholders</td>
<td>$1,331</td>
</tr>
<tr>
<td>Diluted earnings per common share</td>
<td>$ .73</td>
</tr>
</tbody>
</table>

(MORE)
loan fees, was combined with a 2.2 percent decrease in noninterest income, mainly due to seasonally lower fee revenue.

Total noninterest expense in the first quarter of 2014 was $2,544 million; $74 million (3.0 percent) higher than the first quarter of 2013 and $138 million (5.1 percent) lower than the fourth quarter of 2013. The increase in total noninterest expense year-over-year was primarily due to an increase in other expense driven by insurance-related recoveries in the first quarter of 2013, partially offset by a decrease in costs related to foreclosed properties, and the Company’s adoption in first quarter of 2014 of accounting changes for certain affordable housing tax credit investments (“the affordable housing tax credit change”). The decrease in total noninterest expense on a linked quarter basis was primarily due to a decrease in professional services and marketing and business development expense and lower tax-advantaged investment expense due to seasonally lower volume and the affordable housing tax credit change.

The Company’s provision for credit losses for the first quarter of 2014 was $306 million, $29 million higher than the prior quarter and $97 million lower than the first quarter of 2013. The provision for credit losses was lower than net charge-offs by $35 million in the first quarter of 2014 and in the fourth quarter of 2013, and $30 million lower than net charge-offs in the first quarter of 2013. Net charge-offs in the first quarter of 2014 were $341 million, compared with $312 million in the fourth quarter of 2013 and $433 million in the first quarter of 2013. The increase in net charge-offs compared with the prior quarter was due to unusually high recoveries in the fourth quarter of 2013. Given current economic conditions, the Company expects the level of net charge-offs to remain relatively stable in the second quarter of 2014.

Nonperforming assets include assets originated or acquired by the Company, as well as loans and other real estate acquired under FDIC loss sharing agreements that substantially reduce the risk of credit losses to the Company (“covered assets”). Excluding covered assets, nonperforming assets were $1,794 million at March 31, 2014, compared with $1,813 million at December 31, 2013, and $2,029 million at March 31, 2013. The decrease in nonperforming assets, excluding covered assets, compared with a year ago was driven primarily by reductions in the commercial mortgage portfolio, as well as by improvement in construction and development and credit card loans. Covered nonperforming assets were $205 million at March 31, 2014, compared with $224 million at December 31, 2013, and $377 million at March 31, 2013. The ratio of the allowance for credit losses to period-end loans was 1.89 percent at March 31, 2014, compared with 1.93 percent at December 31, 2013, and 2.11 percent at March 31, 2013. The Company expects total nonperforming assets to remain relatively stable in the second quarter of 2014.
<table>
<thead>
<tr>
<th>Components of net interest income</th>
<th>1Q 2014</th>
<th>4Q 2013</th>
<th>1Q 2013</th>
<th>Change 1Q14 vs 1Q13</th>
<th>Change 4Q13 vs 4Q13</th>
</tr>
</thead>
<tbody>
<tr>
<td>Income on earning assets</td>
<td>$3,078</td>
<td>$3,125</td>
<td>$3,168</td>
<td>$(47)</td>
<td>$(90)</td>
</tr>
<tr>
<td>Expense on interest-bearing liabilities</td>
<td>372</td>
<td>392</td>
<td>459</td>
<td>(20)</td>
<td>(87)</td>
</tr>
<tr>
<td>Net interest income</td>
<td>$2,706</td>
<td>$2,733</td>
<td>$2,709</td>
<td>$(27)</td>
<td>$(3)</td>
</tr>
</tbody>
</table>

### Average yields and rates paid

<table>
<thead>
<tr>
<th></th>
<th>1Q 2014</th>
<th>4Q 2013</th>
<th>1Q 2013</th>
<th>Change 1Q14 vs 1Q13</th>
<th>Change 4Q13 vs 4Q13</th>
</tr>
</thead>
<tbody>
<tr>
<td>Earning assets yield</td>
<td>3.81%</td>
<td>3.89%</td>
<td>4.07%</td>
<td>(.08)%</td>
<td>(.26)%</td>
</tr>
<tr>
<td>Rate paid on interest-bearing liabilities</td>
<td>.63</td>
<td>.68</td>
<td>.80</td>
<td>(.05)</td>
<td>(.17)</td>
</tr>
<tr>
<td>Gross interest margin</td>
<td>3.18%</td>
<td>3.21%</td>
<td>3.27%</td>
<td>(.03)%</td>
<td>(.09)%</td>
</tr>
<tr>
<td>Net interest margin</td>
<td>3.35%</td>
<td>3.40%</td>
<td>3.48%</td>
<td>(.05)%</td>
<td>(.13)%</td>
</tr>
</tbody>
</table>

### Average balances

<table>
<thead>
<tr>
<th></th>
<th>1Q 2014</th>
<th>4Q 2013</th>
<th>1Q 2013</th>
<th>Change 1Q14 vs 1Q13</th>
<th>Change 4Q13 vs 4Q13</th>
</tr>
</thead>
<tbody>
<tr>
<td>Investment securities (a)</td>
<td>$82,216</td>
<td>$77,248</td>
<td>$73,467</td>
<td>$4,986</td>
<td>$8,749</td>
</tr>
<tr>
<td>Loans</td>
<td>235,859</td>
<td>232,791</td>
<td>222,421</td>
<td>3,068</td>
<td>13,438</td>
</tr>
<tr>
<td>Earning assets</td>
<td>326,226</td>
<td>319,516</td>
<td>313,992</td>
<td>6,710</td>
<td>12,234</td>
</tr>
<tr>
<td>Interest-bearing liabilities</td>
<td>238,276</td>
<td>229,201</td>
<td>232,186</td>
<td>9,075</td>
<td>6,090</td>
</tr>
</tbody>
</table>

(a) Excludes unrealized gain (loss)

### Net Interest Income

Net interest income on a taxable-equivalent basis in the first quarter of 2014 was $2,706 million, a decrease of $3 million (.1 percent) from the first quarter of 2013. The decrease was the result of lower rates on loans and investment securities, partially offset by growth in the corresponding average balances, growth in lower cost core deposit funding and the positive impact from maturities of higher-rate long-term debt. Average earning assets were $12.2 billion (3.9 percent) higher than the first quarter of 2013, driven by increases of $13.4 billion (6.0 percent) in average total loans and $8.7 billion (11.9 percent) in average investment securities, partially offset by decreases of $6.1 billion (70.0 percent) in average loans held for sale and $3.8 billion (40.8 percent) in other earning assets, principally due to the deconsolidation of certain community development and tax-advantaged project variable interest entities during the second quarter of 2013. Net interest income decreased $27 million (1.0 percent) on a linked quarter basis, due to the impact of two fewer days in the first quarter relative to the prior quarter and seasonally lower loan fees, partially offset by higher average earning assets. The net interest margin in the first quarter of 2014 was 3.35 percent, compared with 3.48 percent in the first quarter of 2013, and 3.40 percent in the fourth quarter of 2013. The
decline in the net interest margin on a year-over-year basis primarily reflected lower reinvestment rates on investment securities, as well as growth in the investment portfolio at lower average rates, and lower rates on loans, partially offset by lower rates on deposits and short-term borrowings and a reduction in higher cost long-term debt. On a linked quarter basis, the reduction in net interest margin was principally due to growth in lower rate investment securities and lower rates on loans.

<table>
<thead>
<tr>
<th>AVERAGE LOANS Table 4</th>
<th>1Q 2014</th>
<th>4Q 2013</th>
<th>1Q 2013</th>
<th>Percent Change 1Q14 vs 4Q13</th>
<th>Percent Change 1Q14 vs 1Q13</th>
</tr>
</thead>
<tbody>
<tr>
<td>($ in millions)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial</td>
<td>$65,645</td>
<td>$63,714</td>
<td>$59,921</td>
<td>3.0</td>
<td>9.6</td>
</tr>
<tr>
<td>Lease financing</td>
<td>5,189</td>
<td>5,210</td>
<td>5,378</td>
<td>(.4)</td>
<td>(3.5)</td>
</tr>
<tr>
<td>Total commercial</td>
<td>70,834</td>
<td>68,924</td>
<td>65,299</td>
<td>2.8</td>
<td>8.5</td>
</tr>
<tr>
<td>Commercial mortgages</td>
<td>32,049</td>
<td>31,780</td>
<td>31,011</td>
<td>.8</td>
<td>3.3</td>
</tr>
<tr>
<td>Construction and development</td>
<td>8,001</td>
<td>7,538</td>
<td>6,207</td>
<td>6.1</td>
<td>28.9</td>
</tr>
<tr>
<td>Total commercial real estate</td>
<td>40,050</td>
<td>39,318</td>
<td>37,218</td>
<td>1.9</td>
<td>7.6</td>
</tr>
<tr>
<td>Residential mortgages</td>
<td>51,584</td>
<td>50,732</td>
<td>45,109</td>
<td>1.7</td>
<td>14.4</td>
</tr>
<tr>
<td>Credit card</td>
<td>17,407</td>
<td>17,366</td>
<td>16,528</td>
<td>.2</td>
<td>5.3</td>
</tr>
<tr>
<td>Retail leasing</td>
<td>5,979</td>
<td>5,847</td>
<td>5,448</td>
<td>2.3</td>
<td>9.7</td>
</tr>
<tr>
<td>Home equity and second mortgages</td>
<td>15,366</td>
<td>15,488</td>
<td>16,434</td>
<td>(.8)</td>
<td>(6.5)</td>
</tr>
<tr>
<td>Other</td>
<td>26,312</td>
<td>26,059</td>
<td>25,364</td>
<td>1.0</td>
<td>3.7</td>
</tr>
<tr>
<td>Total other retail</td>
<td>47,657</td>
<td>47,394</td>
<td>47,246</td>
<td>.6</td>
<td>.9</td>
</tr>
<tr>
<td>Total loans, excluding covered loans</td>
<td>227,532</td>
<td>223,734</td>
<td>211,400</td>
<td>1.7</td>
<td>7.6</td>
</tr>
<tr>
<td>Covered loans</td>
<td>8,327</td>
<td>9,057</td>
<td>11,021</td>
<td>(8.1)</td>
<td>(24.4)</td>
</tr>
<tr>
<td>Total loans</td>
<td>$235,859</td>
<td>$232,791</td>
<td>$222,421</td>
<td>1.3</td>
<td>6.0</td>
</tr>
</tbody>
</table>

Average total loans were $13.4 billion (6.0 percent) higher in the first quarter of 2014 than the first quarter of 2013, driven by growth in residential mortgages (14.4 percent), commercial loans (9.6 percent), retail leasing (9.7 percent), total commercial real estate (7.6 percent), credit card (5.3 percent), and other retail loans (3.7 percent). These increases were partially offset by declines in home equity and second mortgages (6.5 percent), lease financing (3.5 percent) and covered loans (24.4 percent). Average total loans, excluding covered loans, were higher by 7.6 percent year-over-year. Average total loans were $3.1 billion (1.3 percent) higher in the first quarter of 2014 than the fourth quarter of 2013, driven by increases in commercial loans (3.0 percent), retail leasing (2.3 percent), total commercial real estate (1.9 percent),
residential mortgages (1.7 percent), other retail loans (1.0 percent) and credit card (.2 percent), partially
offset by decreases in home equity and second mortgages (.8 percent), lease financing (.4 percent) and
covered loans (8.1 percent). Excluding covered loans, average total loans grew by 1.7 percent on a linked
quarter basis.

Average investment securities in the first quarter of 2014 were $8.7 billion (11.9 percent) higher year-
over-year and $5.0 billion (6.4 percent) higher than the prior quarter. The increases were primarily due to
purchases of U.S. government agency-backed securities, net of prepayments and maturities, in anticipation of
final liquidity coverage ratio regulatory requirements.

### AVERAGE DEPOSITS

<table>
<thead>
<tr>
<th>($ in millions)</th>
<th>1Q 2014</th>
<th>4Q 2013</th>
<th>1Q 2013</th>
<th>Percent Change 1Q14 vs 4Q13</th>
<th>Percent Change 1Q14 vs 1Q13</th>
</tr>
</thead>
<tbody>
<tr>
<td>Noninterest-bearing deposits</td>
<td>$70,824</td>
<td>$74,468</td>
<td>$66,400</td>
<td>-664</td>
<td>6.7</td>
</tr>
<tr>
<td>Interest-bearing savings deposits</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest checking</td>
<td>51,305</td>
<td>50,112</td>
<td>48,404</td>
<td>2.4</td>
<td>6.0</td>
</tr>
<tr>
<td>Money market savings</td>
<td>59,244</td>
<td>57,550</td>
<td>53,096</td>
<td>2.9</td>
<td>11.6</td>
</tr>
<tr>
<td>Savings accounts</td>
<td>33,200</td>
<td>32,235</td>
<td>31,409</td>
<td>3.0</td>
<td>5.7</td>
</tr>
<tr>
<td>Total of savings deposits</td>
<td>143,749</td>
<td>139,897</td>
<td>132,909</td>
<td>2.8</td>
<td>8.2</td>
</tr>
<tr>
<td>Time deposits less than $100,000</td>
<td>11,443</td>
<td>11,979</td>
<td>13,610</td>
<td>-536</td>
<td>(15.9)</td>
</tr>
<tr>
<td>Time deposits greater than $100,000</td>
<td>31,463</td>
<td>30,562</td>
<td>32,099</td>
<td>2.9</td>
<td>(2.0)</td>
</tr>
<tr>
<td>Total interest-bearing deposits</td>
<td>186,655</td>
<td>182,438</td>
<td>178,618</td>
<td>2.3</td>
<td>4.5</td>
</tr>
<tr>
<td>Total deposits</td>
<td>$257,479</td>
<td>$256,906</td>
<td>$245,018</td>
<td>0.2</td>
<td>5.1</td>
</tr>
</tbody>
</table>

Average total deposits for the first quarter of 2014 were $12.5 billion (5.1 percent) higher than the first
quarter of 2013. Average noninterest-bearing deposits increased $4.4 billion (6.7 percent) year-over-year,
mainly in balances related to corporate trust, commercial real estate and commercial banking businesses.
Average total savings deposits were $10.8 billion (8.2 percent) higher year-over-year, the result of growth in
Consumer and Small Business Banking, Wholesale Banking and Commercial Real Estate balances. Time
deposits less than $100,000 were $2.2 billion (15.9 percent) lower due to maturities, while time deposits
greater than $100,000 decreased $636 million (2.0 percent), primarily due to a decline in Consumer and
Small Business Banking and corporate trust balances, partially offset by an increase in Wholesale Banking
and Commercial Real Estate balances. Time deposits greater than $100,000 are managed as an alternative to
other funding sources, such as wholesale borrowing, based largely on relative pricing.
Average total deposits increased $573 million (.2 percent) over the fourth quarter of 2013. Average noninterest-bearing deposits decreased $3.6 billion (4.9 percent) on a linked quarter basis, due to seasonally lower balances in corporate trust, Consumer and Small Business Banking and Wholesale Banking and Commercial Real Estate. Average total savings deposits increased $3.9 billion (2.8 percent), including increases in Consumer and Small Business Banking and government banking balances. Compared with the fourth quarter of 2013, average time deposits less than $100,000 declined $536 million (4.5 percent) due to maturities. Average time deposits greater than $100,000 increased $901 million (2.9 percent) on a linked quarter basis, principally due to higher broker-dealer balances.

<table>
<thead>
<tr>
<th>NONINTEREST INCOME</th>
<th>1Q 2014</th>
<th>4Q 2014</th>
<th>1Q 2013</th>
<th>4Q13</th>
<th>Percent Change 1Q14 vs 4Q13</th>
<th>Percent Change 1Q14 vs 1Q13</th>
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</thead>
<tbody>
<tr>
<td>Credit and debit card revenue</td>
<td>$239</td>
<td>$263</td>
<td>$214</td>
<td>(9.1)</td>
<td>11.7</td>
<td></td>
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<tr>
<td>Corporate payment products revenue</td>
<td>173</td>
<td>166</td>
<td>172</td>
<td>4.2</td>
<td>.6</td>
<td></td>
</tr>
<tr>
<td>Merchant processing services</td>
<td>356</td>
<td>367</td>
<td>347</td>
<td>(3.0)</td>
<td>2.6</td>
<td></td>
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<tr>
<td>ATM processing services</td>
<td>78</td>
<td>79</td>
<td>82</td>
<td>(1.3)</td>
<td>(4.9)</td>
<td></td>
</tr>
<tr>
<td>Trust and investment management fees</td>
<td>304</td>
<td>297</td>
<td>278</td>
<td>2.4</td>
<td>9.4</td>
<td></td>
</tr>
<tr>
<td>Deposit service charges</td>
<td>157</td>
<td>177</td>
<td>153</td>
<td>(11.3)</td>
<td>2.6</td>
<td></td>
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<tr>
<td>Treasury management fees</td>
<td>133</td>
<td>130</td>
<td>134</td>
<td>2.3</td>
<td>(.7)</td>
<td></td>
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<tr>
<td>Commercial products revenue</td>
<td>205</td>
<td>243</td>
<td>200</td>
<td>(15.6)</td>
<td>2.5</td>
<td></td>
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<tr>
<td>Mortgage banking revenue</td>
<td>236</td>
<td>231</td>
<td>401</td>
<td>2.2</td>
<td>(41.1)</td>
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<tr>
<td>Investment products fees</td>
<td>46</td>
<td>45</td>
<td>41</td>
<td>2.2</td>
<td>12.2</td>
<td></td>
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<tr>
<td>Securities gains (losses), net</td>
<td>5</td>
<td>1</td>
<td>5</td>
<td>nm</td>
<td>--</td>
<td></td>
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<tr>
<td>Other</td>
<td>176</td>
<td>157</td>
<td>138</td>
<td>12.1</td>
<td>27.5</td>
<td></td>
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<tr>
<td>Total noninterest income</td>
<td>$2,108</td>
<td>$2,156</td>
<td>$2,165</td>
<td>(2.2)</td>
<td>(2.6)</td>
<td></td>
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</tbody>
</table>

Noninterest Income

First quarter noninterest income was $2,108 million; $57 million (2.6 percent) lower than the first quarter of 2013 and $48 million (2.2 percent) lower than the fourth quarter of 2013. The year-over-year decrease in noninterest income was principally due to a $165 million (41.1 percent) reduction in mortgage banking revenue due to lower origination and sales revenue. Growth in several fee categories partially offset the decline in mortgage banking revenue. Credit and debit card revenue increased $25 million (11.7 percent) over the prior year primarily due to higher transaction volumes. Merchant processing services revenue was $9 million (2.6 percent) higher as a result of an increase in product fees and higher volumes, partially offset...
by lower rates. Trust and investment management fees increased $26 million (9.4 percent) year-over-year, reflecting account growth, improved market conditions and business expansion. Commercial products revenue increased $5 million (2.5 percent) over the prior year, principally due to higher syndication fees on tax-advantaged projects, while investment products fees increased $5 million (12.2 percent) due to higher sales volumes and fees. In addition, other income increased $38 million (27.5 percent) driven by higher equity investment revenue.

Noninterest income was $48 million (2.2 percent) lower in the first quarter of 2014 than the fourth quarter of 2013, primarily due to decreases in commercial products revenue, deposit service charges, and credit and debit card revenue. Commercial products revenue decreased $38 million (15.6 percent) due to lower wholesale transaction activity and seasonally lower tax-advantaged project-related revenue. Deposit service charges were $20 million (11.3 percent) lower due to seasonality. Credit and debit card revenue was $24 million (9.1 percent) lower due to seasonally lower transaction volumes. Merchant processing revenue was $11 million (3.0 percent) lower on a linked quarter basis due to seasonally lower product fees and volumes. Partially offsetting these declines on a linked quarter basis were increases in corporate payment products revenue, trust and investment management fees and other income. Corporate payment products revenue was higher by $7 million (4.2 percent), primarily due to seasonally higher government-related transaction volumes. Trust and investment management fees were $7 million (2.4 percent) higher than the prior quarter due to improved market conditions and account growth, including business expansion. Other income was $19 million (12.1 percent) higher on a linked quarter basis, primarily due to higher equity investment and retail leasing revenue.
Noninterest Expense

Noninterest expense in the first quarter of 2014 totaled $2,544 million, an increase of $74 million (3.0 percent) from the first quarter of 2013, and a $138 million (5.1 percent) decrease from the fourth quarter of 2013. The increase in total noninterest expense year-over-year was primarily the result of higher compensation expense, reflecting growth in staffing for business initiatives and the impact of merit increases, an increase in other expense driven by insurance-related recoveries in the prior year, partially offset by lower tax-advantaged projects costs, including the affordable housing tax credit change, and lower costs related to other real estate owned. In addition, net occupancy and equipment expense increased $14 million (6.0 percent) due to business initiatives, higher rent expense and maintenance costs, and marketing and business development increased $6 million (8.2 percent) due to the timing of Payment Services projects. Offsetting these increases was a $21 million (6.8 percent) reduction in employee benefits expense driven by lower pension costs and an $8 million (14.0 percent) reduction in other intangibles expense from the reduction or completion of the amortization of certain intangibles.

Noninterest expense decreased $138 million (5.1 percent) on a linked quarter basis, driven by lower professional services costs, costs related to tax-advantaged projects, and marketing and business development costs. Professional services were $35 million (29.7 percent) lower compared with the fourth quarter of 2013 due to seasonally lower costs across a majority of the lines of business. Marketing and business development expense decreased $24 million (23.3 percent) due to the timing of various marketing

(MORE)
programs in Payments Services and Consumer and Small Business Banking. Other expense was $110 million (22.1 percent) lower than the fourth quarter of 2013, principally due to lower costs related to investments in tax-advantaged projects, reflecting seasonally lower volume and the affordable housing tax credit change. In addition, other intangibles expense was $7 million (12.5 percent) lower due to the reduction or completion of the amortization of certain intangibles. Partially offsetting these positive variances was a $12 million (1.1 percent) increase in compensation expense due to merit increases and a $14 million (5.1 percent) increase in employee benefits expense resulting from seasonally higher payroll taxes, partially offset by lower pension expense.

Provision for Income Taxes

The provision for income taxes for the first quarter of 2014 resulted in a tax rate on a taxable-equivalent basis of 28.1 percent (effective tax rate of 26.0 percent), compared with 30.7 percent (effective tax rate of 28.7 percent) in the first quarter of 2013, and 23.8 percent (effective tax rate of 21.5 percent) in the fourth quarter of 2013. The decrease on a year-over-year basis primarily reflected the impact of the accounting presentation changes, begun in the fourth quarter of 2013, related to certain investments in tax-advantaged projects. The increase over the prior quarter principally reflected the affordable housing tax credit change and the favorable conclusion of certain tax matters in the fourth quarter of 2013.
### U.S. Bancorp Reports First Quarter 2014 Results

#### April 16, 2014

**Page 14**

#### ALLOWANCE FOR CREDIT LOSSES

<table>
<thead>
<tr>
<th>($ in millions)</th>
<th>1Q 2014 % (b)</th>
<th>4Q 2013 % (b)</th>
<th>3Q 2013 % (b)</th>
<th>2Q 2013 % (b)</th>
<th>1Q 2013 % (b)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Balance, beginning of period</td>
<td>$4,537</td>
<td>$4,578</td>
<td>$4,612</td>
<td>$4,708</td>
<td>$4,733</td>
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<tr>
<td><strong>Net charge-offs</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial</td>
<td>34 .21</td>
<td>33 .21</td>
<td>18 .11</td>
<td>34 .22</td>
<td>32 .22</td>
</tr>
<tr>
<td>Lease financing</td>
<td>2 .16</td>
<td>3 .23</td>
<td>(7) (.53)</td>
<td>4 .31</td>
<td>3 .23</td>
</tr>
<tr>
<td>Total commercial</td>
<td>36 .21</td>
<td>36 .21</td>
<td>11 .06</td>
<td>38 .23</td>
<td>35 .22</td>
</tr>
<tr>
<td>Commercial mortgages</td>
<td>(1) (.01)</td>
<td>1 .01</td>
<td>2 .03</td>
<td>8 .10</td>
<td>15 .20</td>
</tr>
<tr>
<td>Construction and development</td>
<td>(2) (.10)</td>
<td>(30) (1.58)</td>
<td>(8) (.46)</td>
<td>(25) (1.54)</td>
<td>4 .26</td>
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<tr>
<td>Total commercial real estate</td>
<td>(3) (.03)</td>
<td>(29) (.29)</td>
<td>(6) (.06)</td>
<td>(17) (.18)</td>
<td>19 .21</td>
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<tr>
<td>Residential mortgages</td>
<td>57 .45</td>
<td>49 .38</td>
<td>57 .46</td>
<td>74 .63</td>
<td>92 .83</td>
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<tr>
<td>Credit card</td>
<td>170 .96</td>
<td>163 .37</td>
<td>156 .75</td>
<td>173 .43</td>
<td>160 .39</td>
</tr>
<tr>
<td>Retail leasing</td>
<td>-- --</td>
<td>-- --</td>
<td>1 .07</td>
<td>(1) (.07)</td>
<td>1 .07</td>
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<tr>
<td>Home equity and second mortgages</td>
<td>31 .52</td>
<td>37 .95</td>
<td>43 .09</td>
<td>58 .14</td>
<td>73 .18</td>
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<td>Other</td>
<td>45 .69</td>
<td>52 .79</td>
<td>54 .83</td>
<td>48 .76</td>
<td>52 .83</td>
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<tr>
<td>Total net charge-offs, excluding covered loans</td>
<td>336 .60</td>
<td>308 .55</td>
<td>320 .58</td>
<td>373 .70</td>
<td>432 .83</td>
</tr>
<tr>
<td>Covered loans</td>
<td>5 .24</td>
<td>4 .18</td>
<td>8 .33</td>
<td>19 .73</td>
<td>1 .04</td>
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<tr>
<td>Total net charge-offs</td>
<td>341 .59</td>
<td>312 .73</td>
<td>328 .57</td>
<td>392 .70</td>
<td>433 .79</td>
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<td>Provision for credit losses</td>
<td>306</td>
<td>277</td>
<td>298</td>
<td>362</td>
<td>403</td>
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<tr>
<td>Other changes (a)</td>
<td>(5)</td>
<td>(6)</td>
<td>(4)</td>
<td>(66)</td>
<td>5</td>
</tr>
<tr>
<td>Balance, end of period</td>
<td>$4,497</td>
<td>$4,537</td>
<td>$4,578</td>
<td>$4,612</td>
<td>$4,708</td>
</tr>
</tbody>
</table>

#### Components

<table>
<thead>
<tr>
<th></th>
<th>1Q 2014</th>
<th>4Q 2013</th>
<th>3Q 2013</th>
<th>2Q 2013</th>
<th>1Q 2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Allowance for loan losses</td>
<td>$4,189</td>
<td>$4,250</td>
<td>$4,258</td>
<td>$4,312</td>
<td>$4,390</td>
</tr>
<tr>
<td>Liability for unfunded credit commitments</td>
<td>308</td>
<td>287</td>
<td>320</td>
<td>300</td>
<td>318</td>
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<tr>
<td>Total allowance for credit losses</td>
<td>$4,497</td>
<td>$4,537</td>
<td>$4,578</td>
<td>$4,612</td>
<td>$4,708</td>
</tr>
<tr>
<td>Gross charge-offs</td>
<td>$422</td>
<td>$429</td>
<td>$450</td>
<td>$506</td>
<td>$549</td>
</tr>
<tr>
<td>Gross recoveries</td>
<td>$81</td>
<td>$117</td>
<td>$122</td>
<td>$114</td>
<td>$116</td>
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</table>

**Allowance for credit losses as a percentage of Period-end loans,**

<table>
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<tr>
<th></th>
<th>1Q 2014</th>
<th>4Q 2013</th>
<th>3Q 2013</th>
<th>2Q 2013</th>
<th>1Q 2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>excluding covered loans</td>
<td>1.90</td>
<td>1.94</td>
<td>1.99</td>
<td>2.03</td>
<td>2.11</td>
</tr>
<tr>
<td>Nonperforming loans, excluding covered loans</td>
<td>293</td>
<td>297</td>
<td>294</td>
<td>287</td>
<td>274</td>
</tr>
<tr>
<td>Nonperforming assets, excluding covered assets</td>
<td>243</td>
<td>242</td>
<td>235</td>
<td>231</td>
<td>221</td>
</tr>
<tr>
<td>Period-end loans</td>
<td>1.89</td>
<td>1.93</td>
<td>1.98</td>
<td>2.02</td>
<td>2.11</td>
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<tr>
<td>Nonperforming loans</td>
<td>278</td>
<td>283</td>
<td>276</td>
<td>269</td>
<td>255</td>
</tr>
<tr>
<td>Nonperforming assets</td>
<td>225</td>
<td>223</td>
<td>207</td>
<td>203</td>
<td>196</td>
</tr>
</tbody>
</table>

(a) Includes net changes in credit losses to be reimbursed by the FDIC and, beginning in the second quarter of 2013, reductions in the allowance for covered loans where the reversal of a previously recorded allowance was offset by an associated decrease in the indemnification asset.

(b) Annualized and calculated on average loan balances
Credit Quality

The allowance for credit losses was $4,497 million at March 31, 2014, compared with $4,537 million at December 31, 2013, and $4,708 million at March 31, 2013. Net charge-offs and nonperforming assets declined on a year-over-year basis as economic conditions continued to slowly improve. On a linked quarter basis, net charge-offs increased $29 million (9.3 percent), while nonperforming assets, excluding covered assets, decreased $19 million (1.0 percent). Total net charge-offs in the first quarter of 2014 were $341 million, compared with $312 million in the fourth quarter of 2013, and $433 million in the first quarter of 2013. The $92 million (21.2 percent) decline in net charge-offs year-over-year was due to improvements in the commercial real estate, residential mortgages and home equity and second mortgages portfolios, while the increase on a linked quarter basis reflected recoveries in the prior quarter in commercial real estate. The Company recorded $306 million of provision for credit losses in the current quarter, which was $35 million less than net charge-offs.

Commercial and commercial real estate loan net charge-offs were $33 million (.12 percent of average loans outstanding) in the first quarter of 2014, compared with $7 million (.03 percent of average loans outstanding) in the fourth quarter of 2013, and $54 million (.21 percent of average loans outstanding) in the first quarter of 2013.

Residential mortgage loan net charge-offs were $57 million (.45 percent of average loans outstanding) in the first quarter of 2014, compared with $49 million (.38 percent of average loans outstanding) in the fourth quarter of 2013, and $92 million (.83 percent of average loans outstanding) in the first quarter of 2013.

Credit card loan net charge-offs were $170 million (3.96 percent of average loans outstanding) in the first quarter of 2014, compared with $163 million (3.72 percent of average loans outstanding) in the fourth quarter of 2013, and $160 million (3.93 percent of average loans outstanding) in the first quarter of 2013. Total other retail loan net charge-offs were $76 million (.65 percent of average loans outstanding) in the first quarter of 2014, compared with $89 million (.75 percent of average loans outstanding) in the fourth quarter of 2013, and $126 million (1.08 percent of average loans outstanding) in the first quarter of 2013.
The ratio of the allowance for credit losses to period-end loans was 1.89 percent (1.90 percent excluding covered loans) at March 31, 2014, compared with 1.93 percent (1.94 percent excluding covered loans) at December 31, 2013, and 2.11 percent (2.11 percent excluding covered loans) at March 31, 2013. The ratio of the allowance for credit losses to nonperforming loans was 278 percent (293 percent excluding covered loans) at March 31, 2014, compared with 283 percent (297 percent excluding covered loans) at December 31, 2013, and 255 percent (274 percent excluding covered loans) at March 31, 2013.

<table>
<thead>
<tr>
<th>DELINQUENT LOAN RATIOS AS A PERCENT OF ENDING LOAN BALANCES</th>
<th>Table 9</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Percent)</td>
<td></td>
</tr>
<tr>
<td></td>
<td>Mar 31</td>
</tr>
<tr>
<td></td>
<td>2014</td>
</tr>
<tr>
<td>Delinquent loan ratios - 90 days or more past due <strong>excluding</strong> nonperforming loans</td>
<td></td>
</tr>
<tr>
<td>Commercial</td>
<td>.06</td>
</tr>
<tr>
<td>Commercial real estate</td>
<td>.06</td>
</tr>
<tr>
<td>Residential mortgages</td>
<td>.64</td>
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<tr>
<td>Credit card</td>
<td>1.21</td>
</tr>
<tr>
<td>Other retail</td>
<td>.18</td>
</tr>
<tr>
<td>Total loans, excluding covered loans</td>
<td>.30</td>
</tr>
<tr>
<td>Covered loans</td>
<td>5.83</td>
</tr>
<tr>
<td>Total loans</td>
<td>.49</td>
</tr>
</tbody>
</table>

Delinquent loan ratios - 90 days or more past due **including** nonperforming loans

| Commercial                                                | .32    | .27    | .24    | .24    | .25    |
| Commercial real estate                                    | .73    | .83    | .94    | 1.13   | 1.38   |
| Residential mortgages                                     | 2.14   | 2.16   | 1.99   | 1.96   | 2.01   |
| Credit card                                               | 1.59   | 1.60   | 1.66   | 1.75   | 2.04   |
| Other retail                                              | .58    | .58    | .60    | .63    | .67    |
| Total loans, excluding covered loans                      | .95    | .97    | .94    | .97    | 1.06   |
| Covered loans                                             | 7.46   | 7.13   | 7.13   | 7.08   | 7.13   |
| Total loans                                               | 1.17   | 1.19   | 1.20   | 1.24   | 1.35   |

(MORE)
### ASSET QUALITY

<table>
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<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
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<tbody>
<tr>
<td>Commercial</td>
<td>$174</td>
<td>$122</td>
<td>$104</td>
<td>$91</td>
<td>$85</td>
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<tr>
<td>Lease financing</td>
<td>14</td>
<td>12</td>
<td>12</td>
<td>14</td>
<td>16</td>
</tr>
<tr>
<td>Total commercial</td>
<td>188</td>
<td>134</td>
<td>116</td>
<td>105</td>
<td>101</td>
</tr>
<tr>
<td>Commercial mortgages</td>
<td>156</td>
<td>182</td>
<td>210</td>
<td>263</td>
<td>289</td>
</tr>
<tr>
<td>Construction and development</td>
<td>113</td>
<td>121</td>
<td>146</td>
<td>161</td>
<td>218</td>
</tr>
<tr>
<td>Total commercial real estate</td>
<td>269</td>
<td>303</td>
<td>356</td>
<td>424</td>
<td>507</td>
</tr>
<tr>
<td>Residential mortgages</td>
<td>777</td>
<td>770</td>
<td>732</td>
<td>685</td>
<td>673</td>
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<tr>
<td>Credit card</td>
<td>65</td>
<td>78</td>
<td>94</td>
<td>109</td>
<td>127</td>
</tr>
<tr>
<td>Other retail</td>
<td>188</td>
<td>191</td>
<td>206</td>
<td>222</td>
<td>228</td>
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<tr>
<td>Total nonperforming loans, excluding covered loans</td>
<td>1,487</td>
<td>1,476</td>
<td>1,504</td>
<td>1,545</td>
<td>1,636</td>
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<tr>
<td>Covered loans</td>
<td>132</td>
<td>127</td>
<td>156</td>
<td>168</td>
<td>209</td>
</tr>
<tr>
<td>Total nonperforming loans</td>
<td>1,619</td>
<td>1,603</td>
<td>1,660</td>
<td>1,713</td>
<td>1,845</td>
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<tr>
<td>Other real estate (a)</td>
<td>296</td>
<td>327</td>
<td>366</td>
<td>364</td>
<td>379</td>
</tr>
<tr>
<td>Covered other real estate (a)</td>
<td>73</td>
<td>97</td>
<td>176</td>
<td>187</td>
<td>168</td>
</tr>
<tr>
<td>Other nonperforming assets</td>
<td>11</td>
<td>10</td>
<td>10</td>
<td>12</td>
<td>14</td>
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<td>Total nonperforming assets (b)</td>
<td>$1,999</td>
<td>$2,037</td>
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<tr>
<td>Total nonperforming assets, excluding covered assets</td>
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<td>$1,880</td>
<td>$1,921</td>
<td>$2,029</td>
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<td>Accruing loans 90 days or more past due, excluding covered loans</td>
<td>$695</td>
<td>$713</td>
<td>$591</td>
<td>$580</td>
<td>$609</td>
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<tr>
<td>Accruing loans 90 days or more past due</td>
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<td>$1,189</td>
<td>$1,105</td>
<td>$1,119</td>
<td>$1,165</td>
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<tr>
<td>Performing restructured loans, excluding GNMA and covered loans</td>
<td>$3,006</td>
<td>$3,067</td>
<td>$3,097</td>
<td>$3,311</td>
<td>$3,318</td>
</tr>
<tr>
<td>Performing restructured GNMA and covered loans</td>
<td>$3,003</td>
<td>$2,932</td>
<td>$2,262</td>
<td>$2,217</td>
<td>$2,294</td>
</tr>
</tbody>
</table>

Nonperforming assets at March 31, 2014, totaled $1,999 million, compared with $2,037 million at December 31, 2013, and $2,406 million at March 31, 2013. Total nonperforming assets at March 31, 2014, included $205 million of covered assets. The ratio of nonperforming assets to loans and other real estate was .84 percent (.78 percent excluding covered assets) at March 31, 2014, compared with .86 percent (.80 percent excluding covered assets) at December 31, 2013, and 1.07 percent (.95 percent excluding covered assets) at March 31, 2013. Total commercial nonperforming assets were $54 million (40.3 percent) higher on a linked
quarter basis and $87 million (86.1 percent) higher year-over-year. Commercial real estate nonperforming assets declined by $34 million (11.2 percent) on a linked quarter basis and $238 million (46.9 percent) year-over-year. Residential mortgage nonperforming assets increased $7 million (.9 percent) on a linked quarter basis and $104 million (15.5 percent) year-over-year. Credit card nonperforming assets were $13 million (16.7 percent) lower on a linked basis and $62 million (48.8 percent) lower year-over-year. Other retail nonperforming assets decreased $3 million (1.6 percent) on a linked quarter basis and $40 million (17.5 percent) year-over-year.

Accruing loans 90 days or more past due were $1,167 million ($695 million excluding covered loans) at March 31, 2014, compared with the $1,189 million ($713 million excluding covered loans) at December 31, 2013, and the $1,165 million ($609 million excluding covered loans) at March 31, 2013.

<table>
<thead>
<tr>
<th>CAPITAL POSITION</th>
<th>Table 11</th>
</tr>
</thead>
<tbody>
<tr>
<td>($ in millions)</td>
<td>Mar 31</td>
</tr>
<tr>
<td></td>
<td>2014</td>
</tr>
<tr>
<td>Total U.S. Bancorp shareholders' equity</td>
<td>$42,054</td>
</tr>
<tr>
<td>Basel III transitional standardized approach/Basel I (a)</td>
<td></td>
</tr>
<tr>
<td>Common equity tier 1 capital</td>
<td>$29,463</td>
</tr>
<tr>
<td>Tier 1 capital</td>
<td>34,627</td>
</tr>
<tr>
<td>Total risk-based capital</td>
<td>40,741</td>
</tr>
<tr>
<td>Common equity tier 1 capital ratio</td>
<td>9.7 %</td>
</tr>
<tr>
<td>Tier 1 capital ratio</td>
<td>11.4</td>
</tr>
<tr>
<td>Total risk-based capital ratio</td>
<td>13.5</td>
</tr>
<tr>
<td>Leverage ratio</td>
<td>9.7</td>
</tr>
<tr>
<td>Common equity tier 1 capital to risk-weighted assets estimated for the Basel III fully implemented standardized approach (b)</td>
<td>9.0</td>
</tr>
<tr>
<td>Tangible common equity to tangible assets</td>
<td>7.8</td>
</tr>
<tr>
<td>Tangible common equity to risk-weighted assets</td>
<td>9.3</td>
</tr>
</tbody>
</table>

(a) March 31, 2014, based on the Basel III transitional standardized approach, all prior periods under Basel I
(b) The Basel III regulatory requirements for March 31, 2013, were based on the proposed rules for the Basel III fully implemented standardized approach released June 2012, all other periods were based on the final rules for the Basel III fully implemented standardized approach

(MORE)
Total U.S. Bancorp shareholders’ equity was $42.1 billion at March 31, 2014, compared with $41.1 billion at December 31, 2013, and $39.5 billion at March 31, 2013. During the first quarter, the Company returned 67 percent of first quarter earnings to shareholders, including $420 million in common stock dividends and $482 million of repurchased common stock.

Prior to 2014, the regulatory capital requirements effective for the Company followed Basel I. During 2013, U.S. banking regulators approved final regulatory capital rule enhancements, which implemented aspects of Basel III and the Dodd-Frank Act, such as redefining the regulatory capital elements and minimum capital ratios, introducing regulatory capital buffers above those minimums, revising rules for calculating risk-weighted assets and introducing a new common equity tier 1 ratio. Beginning January 1, 2014, the regulatory capital requirements effective for the company follow Basel III, subject to certain transition provisions from Basel I over the next four years to full implementation by January 1, 2018. The common equity tier 1 capital ratio using the transition provisions was 9.7 percent at March 31, 2014. The tier 1 capital ratio was 11.4 percent at March 31, 2014, compared with 11.2 percent at December 31, 2013, and 11.0 percent at March 31, 2013. The tangible common equity to tangible assets ratio was 7.8 percent at March 31, 2014, compared with 7.7 percent at December 31, 2013, and 7.4 percent at March 31, 2013. All regulatory ratios continue to be in excess of “well-capitalized” requirements. The common equity tier 1 capital to risk-weighted assets ratio estimated for the Basel III fully implemented standardized approach was 9.0 percent at March 31, 2014, compared with 8.8 percent at December 31, 2013, and 8.2 percent at March 31, 2013.

<table>
<thead>
<tr>
<th>COMMON SHARES</th>
<th>Table 12</th>
</tr>
</thead>
<tbody>
<tr>
<td>(Millions)</td>
<td>1Q 2014</td>
</tr>
<tr>
<td>Beginning shares outstanding</td>
<td>1,825</td>
</tr>
<tr>
<td>Shares issued for stock option and</td>
<td></td>
</tr>
<tr>
<td>stock purchase plans, acquisitions</td>
<td></td>
</tr>
<tr>
<td>and other corporate purposes</td>
<td>8</td>
</tr>
<tr>
<td>Shares repurchased</td>
<td>(12)</td>
</tr>
<tr>
<td>Ending shares outstanding</td>
<td>1,821</td>
</tr>
</tbody>
</table>

(MORE)
Table 13
LINE OF BUSINESS FINANCIAL PERFORMANCE (a)

<table>
<thead>
<tr>
<th>Business Line</th>
<th>Net Income Attributable to U.S. Bancorp</th>
<th>Percent Change</th>
<th>1Q 2014 Earnings Composition</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>1Q 2014</td>
<td>4Q 2013</td>
<td>1Q 2013</td>
</tr>
<tr>
<td>Wholesale Banking and Commercial Real Estate</td>
<td>$288</td>
<td>$289</td>
<td>$319</td>
</tr>
<tr>
<td>Consumer and Small Business Banking</td>
<td>291</td>
<td>396</td>
<td>368</td>
</tr>
<tr>
<td>Wealth Management and Securities Services</td>
<td>48</td>
<td>40</td>
<td>34</td>
</tr>
<tr>
<td>Payment Services</td>
<td>233</td>
<td>236</td>
<td>210</td>
</tr>
<tr>
<td>Treasury and Corporate Support</td>
<td>537</td>
<td>495</td>
<td>497</td>
</tr>
</tbody>
</table>

Consolidated Company $1,397 $1,456 $1,428 (4.1) (2.2) 100 %

(a) preliminary data

Lines of Business

The Company’s major lines of business are Wholesale Banking and Commercial Real Estate, Consumer and Small Business Banking, Wealth Management and Securities Services, Payment Services, and Treasury and Corporate Support. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance. Noninterest expenses incurred by centrally managed operations or business lines that directly support another business line’s operations are charged to the applicable business line based on its utilization of those services, primarily measured by the volume of customer activities, number of employees or other relevant factors. These allocated expenses are reported as net shared services expense within noninterest expense. Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company’s diverse customer base. During 2014, certain organization and methodology changes were made and, accordingly, prior period results were restated and presented on a comparable basis.

Wholesale Banking and Commercial Real Estate offers lending, equipment finance and small-ticket leasing, depository services, treasury management, capital markets, international trade services and other financial services to middle market, large corporate, commercial real estate, financial institution, non-profit

(MORE)
and public sector clients. Wholesale Banking and Commercial Real Estate contributed $288 million of the Company’s net income in the first quarter of 2014, compared with $319 million in the first quarter of 2013 and $289 million in the fourth quarter of 2013. Wholesale Banking and Commercial Real Estate’s net income decreased $31 million (9.7 percent) from the same quarter of 2013 due to a decrease in total net revenue and a higher provision for credit losses, partially offset by a reduction in total noninterest expense. Total net revenue declined by $38 million (4.9 percent), due to a 12.1 percent decrease in total noninterest income, and a .8 percent decrease in net interest income. Net interest income decreased $4 million (.8 percent) year-over-year, primarily due to lower rates on loans and the impact of lower rates on the margin benefit from deposits, partially offset by an increase in average total loans. Total noninterest income decreased by $34 million (12.1 percent), driven by lower wholesale transaction activity and other loan-related fees. In addition, equity investment revenue was lower year-over-year. Total noninterest expense decreased by $6 million (1.9 percent) from a year ago, primarily due to lower costs related to other real estate owned. The provision for credit losses was $18 million higher year-over-year due to an unfavorable change in the reserve allocation, partially offset by lower net charge-offs.

Wholesale Banking and Commercial Real Estate’s contribution to net income in the first quarter of 2014 was $1 million (.3 percent) lower than the fourth quarter of 2013, mainly due to lower total net revenue, partially offset by a decrease in the provision for credit losses. Total net revenue decreased by $48 million (6.1 percent) compared with the prior quarter. Net interest income decreased by $20 million (3.9 percent) on a linked quarter basis, primarily due to lower loan rates, the impact of lower rates on the margin benefit from deposits and two fewer days in the current quarter relative to the prior quarter, partially offset by an increase in average total loans. Total noninterest income decreased by $28 million (10.2 percent), driven by lower wholesale transaction activity, in part due to seasonally higher transaction volumes in the prior quarter and lower equity investment revenue, partially offset by higher treasury management fees. Total noninterest expense was relatively flat, decreasing $2 million (.7 percent), as lower professional services and loan-related expense was offset by higher net shared services costs. The provision for credit losses decreased by $43 million due to a favorable change in the reserve allocation, partially offset by higher net charge-offs due to a high level of recoveries in the prior quarter.

**Consumer and Small Business Banking** delivers products and services through banking offices, telephone servicing and sales, on-line services, direct mail, ATM processing and mobile devices, such as mobile phones and tablet computers. It encompasses community banking, metropolitan banking, in-store banking, small business banking, consumer lending, mortgage banking, workplace banking, student banking...
and 24-hour banking. Consumer and Small Business Banking contributed $291 million of the Company’s net income in the first quarter of 2014, a $77 million (20.9 percent) decrease from the first quarter of 2013 and a $105 million (26.5 percent) decrease from the prior quarter. Within Consumer and Small Business Banking, the retail banking division reported a 7.5 percent increase in its contribution over the same quarter of last year, principally due to a reduction in the provision for credit losses. Retail banking’s total net revenue was 2.2 percent lower than the first quarter of 2013. Net interest income decreased 3.5 percent, primarily due to the lower rates on loans and the impact of lower rates on the margin benefit from deposits, partially offset by higher average loan and deposit balances. Total noninterest income for the retail banking division increased 1.0 percent over a year ago, principally due to higher deposit service charges, mainly due to increased monthly account fees, and an increase in retail lease revenue, partially offset by decreases in ATM processing services and commercial products revenue. Total noninterest expense for the retail banking division in the first quarter of 2014 increased 1.5 percent from the same quarter of the prior year, largely due to higher compensation and employee benefits expense and net shared services costs, partially offset by lower other intangibles expense. The provision for credit losses for the retail banking division decreased 30.0 percent on a year-over-year basis due to lower net charge-offs and a favorable change in the reserve allocation. The contribution of the mortgage banking division was lower by 42.6 percent than the first quarter of 2013, reflecting a decrease in total net revenue, partially offset by a reduction in total noninterest expense. The division’s 35.4 percent decrease in total net revenue was due to a 41.9 percent decrease in total noninterest income, driven by lower mortgage origination and sales revenue, as well as a 21.3 percent decrease in net interest income, primarily the result of lower average loans held for sale. Total noninterest expense was 14.2 percent lower than the prior year, reflecting lower compensation and employee benefits expense and mortgage servicing-related costs. The provision for credit losses for the mortgage banking division decreased by $32 million due to a favorable change in the reserve allocation and lower net charge-offs.

Consumer and Small Business Banking’s contribution in the first quarter of 2014 was $105 million (26.5 percent) lower than the fourth quarter of 2013, driven by a higher provision for credit losses and lower total net revenue. Within Consumer and Small Business Banking, the retail banking division’s contribution decreased 43.8 percent, mainly due to an increase in the provision for credit losses and lower total net revenue. Total net revenue for the retail banking division decreased 3.7 percent compared with the previous quarter. Net interest income was 4.3 percent lower, primarily due to lower rates on loans, two less days in the current quarter relative to the prior quarter and seasonally lower loan fees, partially offset by higher

(MORE)
average loan and deposits balances. Total noninterest income was 2.2 percent lower on a linked quarter basis, driven by seasonally lower deposit service charges, partially offset by higher retail lease revenue. Total noninterest expense for the retail banking division was relatively flat on a linked quarter basis, as an increase in compensation and employee benefits expense was offset by lower marketing expense and other intangibles expense. The provision for credit losses increased $157 million on a linked quarter basis due to an unfavorable change in the reserve allocation, reflecting a reduction in the home equity allocation in the prior quarter, and higher net charge-offs in the current quarter. The contribution of the mortgage banking division increased 30.4 percent from the fourth quarter of 2013 mainly due to a decrease in the provision for credit losses. Total net revenue decreased 1.1 percent due to a 4.6 percent decline in net interest income, the result of lower average loans held for sale, partially offset by a 1.3 percent increase in total noninterest income, primarily due to a favorable change in the valuation of mortgage servicing rights, net of hedging activities, partially offset by lower origination and sales revenue. Total noninterest expense increased 1.5 percent, primarily reflecting higher net shared services costs and employee benefits expense, partially offset by lower professional services expense. The provision for credit losses for the mortgage banking division decreased by $51 million on a linked quarter basis due to a favorable change in the reserve allocation.

Wealth Management and Securities Services provides private banking, financial advisory services, investment management, retail brokerage services, insurance, trust, custody and fund servicing through five businesses: Wealth Management, Corporate Trust Services, U.S. Bancorp Asset Management, Institutional Trust & Custody and Fund Services. Wealth Management and Securities Services contributed $48 million of the Company’s net income in the first quarter of 2014, compared with $34 million in the first quarter of 2013 and $40 million in the fourth quarter of 2013. The business line’s contribution was $14 million (41.2 percent) higher than the same quarter of 2013, as an increase in total net revenue was partially offset by higher total noninterest expense. Total net revenue increased by $31 million (8.1 percent) year-over-year, driven by a $36 million (12.2 percent) increase in total noninterest income, reflecting the impact of account growth, improved market conditions, business expansion and higher investment products fees. Net interest income decreased $5 million (5.7 percent), principally due to the impact of lower rates on the margin benefit from deposits, partially offset by higher average loan balances. Total noninterest expense increased by $12 million (3.6 percent) primarily as a result of higher compensation and employee benefits expense, including the impact of business expansion. The provision for credit losses decreased $4 million mainly from a favorable change in the reserve allocation.
The business line’s contribution in the first quarter of 2014 was $8 million (20.0 percent) higher than the prior quarter. Total net revenue remained relatively flat on a linked quarter basis, reflecting a decrease in net interest income (2.4 percent), principally due to lower average deposit balances and the impact of lower rates on the margin benefit of deposits, offset by an increase in total noninterest income (1.9 percent), primarily due to higher trust and investment management fees, resulting from improved market conditions and account growth, including business expansion. Total noninterest expense decreased $6 million (1.7 percent), primarily as a result of lower professional services and litigation-related costs, partially offset by higher compensation and employee benefits expense. The provision for credit losses decreased $3 million on a linked quarter basis due to lower net charge-offs.

**Payment Services** includes consumer and business credit cards, stored-value cards, debit cards, corporate and purchasing card services, consumer lines of credit and merchant processing. Payment Services contributed $233 million of the Company’s net income in the first quarter of 2014, compared with $210 million in the first quarter of 2013 and $236 million in the fourth quarter of 2013. The $23 million (11.0 percent) increase in the business line’s contribution from the prior year was driven by an increase in total net revenue, partially offset by an increase in total noninterest expense. Total net revenue increased by $54 million (4.8 percent) year-over-year. Net interest income increased by $26 million (6.7 percent), primarily due to higher average loan balances and improved loan rates. Total noninterest income was $28 million (3.7 percent) higher year-over-year, due to an increase in credit and debit card revenue on higher transaction volumes, and higher merchant processing services revenue, the result of an increase in product fees and higher volumes, partially offset lower rates. Total noninterest expense increased by $22 million (3.8 percent) over the first quarter of 2013, primarily due to higher compensation and employee benefits expense, including the impact of business expansion, partially offset by reductions in technology and communications expense and other intangibles expense. The provision for credit losses decreased by $4 million (2.0 percent) due to a favorable change in the reserve allocation, partially offset by higher net charge-offs.

Payment Services’ contribution in the first quarter of 2014 declined $3 million (1.3 percent) from the fourth quarter of 2013. Total net revenue decreased $35 million (2.9 percent) on a linked quarter basis. Net interest income decreased by $2 million (.5 percent) due to two fewer days in the current quarter and higher rebate costs on the Company’s government card program, partially offset by improved loan rates. Total noninterest income declined by $33 million (4.1 percent), reflecting a decrease in credit and debit card revenue due to seasonally lower transaction volumes, and a decline in merchant processing revenue due to seasonally lower product fees and volumes, partially offset by an increase in corporate payment products

(MORE)
revenue on seasonally higher volumes. Total noninterest expense decreased by $13 million (2.1 percent) due to lower net shared services, professional services, marketing and other intangibles expense, partially offset by an increase in compensation and employee benefits expense, due principally to seasonally higher payroll taxes. The provision for credit losses was $15 million (6.9 percent) lower on a linked quarter basis due to a favorable change in the reserve allocation, partially offset by an increase in net charge-offs.

**Treasury and Corporate Support** includes the Company’s investment portfolios, most covered commercial and commercial real estate loans and related other real estate owned, funding, capital management, interest rate risk management, the net effect of transfer pricing related to average balances, income taxes not allocated to business lines, including most investments in tax-advantaged projects, and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis. Treasury and Corporate Support recorded net income of $537 million in the first quarter of 2014, compared with net income of $497 million in the first quarter of 2013 and net income of $495 million in the fourth quarter of 2013. Net interest income increased by $53 million (9.2 percent) from the first quarter of 2013, principally due to an increase in the investment portfolio average balances and lower rates on short-term borrowings. Total noninterest income increased by $75 million over the first quarter of last year, driven by higher equity investment and commercial products revenue, including an increase in syndication fees on tax-advantaged projects. Total noninterest expense increased by $65 million (62.5 percent), principally reflecting an increase in other expense driven by insurance-related recoveries in the prior year and an increase in occupancy costs, partially offset by lower costs related to investments in tax-advantaged projects. The provision for credit losses was $12 million lower year-over-year, due to a favorable change in the reserve allocation, partially offset by higher net charge-offs.

Net income in the first quarter of 2014 was $42 million (8.5 percent) higher on a linked quarter basis, driven by higher total net revenue and lower total noninterest expense. Total net revenue was $59 million (8.4 percent) higher than the prior quarter, driven by higher equity investment revenue, partially offset by a decrease in commercial products revenue, mainly due to seasonally lower syndication fees on tax-advantaged projects. A $121 million (41.7 percent) decrease in total noninterest expense was primarily due to lower tax-advantaged investment expense due to seasonally lower volume and the affordable housing tax credit change. The provision for credit losses was $16 million lower compared with the fourth quarter of 2013, due to a favorable change in the reserve allocation.

(MORE)
Additional schedules containing more detailed information about the Company’s business line results are available on the web at usbank.com or by calling Investor Relations at 612-303-4328.

On Wednesday, April 16, 2014, at 8:00 a.m. (CDT) Richard K. Davis, chairman, president and chief executive officer, and Andrew Cecere, vice chairman and chief financial officer, will host a conference call to review the financial results. The conference call will be available by telephone or on the Internet. A presentation will be used during the call and will be available on the Company’s website at www.usbank.com. To access the conference call from locations within the United States and Canada, please dial 866-316-1409. Participants calling from outside the United States and Canada, please dial 706-634-9086. The conference ID number for all participants is 32344679. For those unable to participate during the live call, a recording of the call will be available approximately two hours after the conference call ends on Wednesday, April 16th, and will run through Wednesday, April 23rd, at 11:00 p.m. (CDT). To access the recorded message within the United States and Canada, dial 855-859-2056. If calling from outside the United States and Canada, please dial 404-537-3406 to access the recording. The conference ID is 32344679. To access the webcast and presentation go to www.usbank.com and click on “About U.S. Bank.” The “Webcasts & Presentations” link can be found under the Investor/Shareholder information heading, which is at the left side of the bottom of the page.

Minneapolis-based U.S. Bancorp (“USB”), with $371 billion in assets as of March 31, 2014, is the parent company of U.S. Bank National Association, the 5th largest commercial bank in the United States. The Company operates 3,083 banking offices in 25 states and 4,878 ATMs and provides a comprehensive line of banking, brokerage, insurance, investment, mortgage, trust and payment services products to consumers, businesses and institutions. Visit U.S. Bancorp on the web at usbank.com.
Forward-Looking Statements

The following information appears in accordance with the Private Securities Litigation Reform Act of 1995:

This press release contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements and are based on the information available to, and assumptions and estimates made by, management as of the date hereof. These forward-looking statements cover, among other things, anticipated future revenue and expenses and the future plans and prospects of U.S. Bancorp. Forward-looking statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated. A reversal or slowing of the current moderate economic recovery or another severe contraction could adversely affect U.S. Bancorp’s revenues and the values of its assets and liabilities. Global financial markets could experience a recurrence of significant turbulence, which could reduce the availability of funding to certain financial institutions and lead to a tightening of credit, a reduction of business activity, and increased market volatility. Continued stress in the commercial real estate markets, as well as a delay or failure of recovery in the residential real estate markets could cause additional credit losses and deterioration in asset values. In addition, U.S. Bancorp’s business and financial performance is likely to be negatively impacted by recently enacted and future legislation and regulation. U.S. Bancorp’s results could also be adversely affected by deterioration in general business and economic conditions; changes in interest rates; deterioration in the credit quality of its loan portfolios or in the value of the collateral securing those loans; deterioration in the value of securities held in its investment securities portfolio; legal and regulatory developments; increased competition from both banks and non-banks; changes in customer behavior and preferences; effects of mergers and acquisitions and related integration; effects of critical accounting policies and judgments; and management’s ability to effectively manage credit risk, residual value risk, market risk, operational risk, interest rate risk and liquidity risk.

For discussion of these and other risks that may cause actual results to differ from expectations, refer to U.S. Bancorp’s Annual Report on Form 10-K for the year ended December 31, 2013, on file with the Securities and Exchange Commission, including the sections entitled “Risk Factors” and “Corporate Risk Profile” contained in Exhibit 13, and all subsequent filings with the Securities and Exchange Commission under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934. However, factors other than these also could adversely affect U.S. Bancorp’s results, and the reader should not consider these factors to be a complete set of all potential risks or uncertainties. Forward-looking statements speak only as of the date hereof, and U.S. Bancorp undertakes no obligation to update them in light of new information or future events.
Non-GAAP Financial Measures

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets,
- Tangible common equity to risk-weighted assets,
- Tier 1 common equity to risk-weighted assets using Basel I definition, and
- Common equity tier 1 capital to risk-weighted assets estimated for the Basel III fully implemented standardized approach

These measures are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market or economic conditions. Additionally, presentation of these measures allows investors, analysts and banking regulators to assess the Company’s capital position relative to other financial services companies. These measures differ from currently effective capital ratios defined by banking regulations principally in that the numerator includes unrealized gains and losses related to available-for-sale securities and excludes preferred securities, including preferred stock, the nature and extent of which varies among different financial services companies. These measures are not defined in generally accepted accounting principles ("GAAP"), or are not currently effective or defined in federal banking regulations. As a result, these measures disclosed by the Company may be considered non-GAAP financial measures.

There may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this press release in their entirety, and not to rely on any single financial measure. A table follows that shows the Company’s calculation of these non-GAAP financial measures.

###

(MORE)
U.S. Bancorp  
**Consolidated Statement of Income**

(Dollars and Shares in Millions, Except Per Share Data)  
(Unaudited)  

<table>
<thead>
<tr>
<th>Three Months Ended</th>
<th>March 31,</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>2014</td>
</tr>
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**Interest Income**

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
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<tbody>
<tr>
<td>Loans</td>
<td>$2,522</td>
<td>$2,562</td>
</tr>
<tr>
<td>Loans held for sale</td>
<td>27</td>
<td>72</td>
</tr>
<tr>
<td>Investment securities</td>
<td>441</td>
<td>410</td>
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<tr>
<td>Other interest income</td>
<td>32</td>
<td>67</td>
</tr>
<tr>
<td><strong>Total interest income</strong></td>
<td><strong>3,022</strong></td>
<td><strong>3,111</strong></td>
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</table>

**Interest Expense**

<p>| | | |</p>
<table>
<thead>
<tr>
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<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Deposits</td>
<td>119</td>
<td>155</td>
</tr>
<tr>
<td>Short-term borrowings</td>
<td>69</td>
<td>85</td>
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<tr>
<td>Long-term debt</td>
<td>184</td>
<td>218</td>
</tr>
<tr>
<td><strong>Total interest expense</strong></td>
<td><strong>372</strong></td>
<td><strong>458</strong></td>
</tr>
<tr>
<td>Net interest income</td>
<td>2,650</td>
<td>2,653</td>
</tr>
<tr>
<td>Provision for credit losses</td>
<td>306</td>
<td>403</td>
</tr>
<tr>
<td><strong>Net interest income after provision for credit losses</strong></td>
<td><strong>2,344</strong></td>
<td><strong>2,250</strong></td>
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</table>

**Noninterest Income**

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Credit and debit card revenue</td>
<td>239</td>
<td>214</td>
</tr>
<tr>
<td>Corporate payment products revenue</td>
<td>173</td>
<td>172</td>
</tr>
<tr>
<td>Merchant processing services</td>
<td>356</td>
<td>347</td>
</tr>
<tr>
<td>ATM processing services</td>
<td>78</td>
<td>82</td>
</tr>
<tr>
<td>Trust and investment management fees</td>
<td>304</td>
<td>278</td>
</tr>
<tr>
<td>Deposit service charges</td>
<td>157</td>
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</tr>
<tr>
<td>Treasury management fees</td>
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<tr>
<td>Mortgage banking revenue</td>
<td>236</td>
<td>401</td>
</tr>
<tr>
<td>Investment products fees</td>
<td>46</td>
<td>41</td>
</tr>
<tr>
<td>Securities gains (losses), net</td>
<td>5</td>
<td>5</td>
</tr>
<tr>
<td>Other</td>
<td>176</td>
<td>138</td>
</tr>
<tr>
<td><strong>Total noninterest income</strong></td>
<td><strong>2,108</strong></td>
<td><strong>2,165</strong></td>
</tr>
</tbody>
</table>

**Noninterest Expense**

<p>| | | |</p>
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<thead>
<tr>
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<th></th>
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<tr>
<td>Compensation</td>
<td>1,115</td>
<td>1,082</td>
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<tr>
<td>Employee benefits</td>
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<td>310</td>
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<tr>
<td>Net occupancy and equipment</td>
<td>249</td>
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<tr>
<td>Professional services</td>
<td>83</td>
<td>78</td>
</tr>
<tr>
<td>Marketing and business development</td>
<td>79</td>
<td>73</td>
</tr>
<tr>
<td>Technology and communications</td>
<td>211</td>
<td>211</td>
</tr>
<tr>
<td>Postage, printing and supplies</td>
<td>81</td>
<td>76</td>
</tr>
<tr>
<td>Other intangibles</td>
<td>49</td>
<td>57</td>
</tr>
<tr>
<td>Other</td>
<td>388</td>
<td>348</td>
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<tr>
<td><strong>Total noninterest expense</strong></td>
<td><strong>2,544</strong></td>
<td><strong>2,470</strong></td>
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<tr>
<td>Income before income taxes</td>
<td>1,908</td>
<td>1,945</td>
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<tr>
<td>Applicable income taxes</td>
<td>496</td>
<td>558</td>
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<tr>
<td><strong>Net income</strong></td>
<td><strong>1,412</strong></td>
<td><strong>1,387</strong></td>
</tr>
<tr>
<td>Net (income) loss attributable to noncontrolling interests</td>
<td>(15)</td>
<td>41</td>
</tr>
<tr>
<td><strong>Net income attributable to U.S. Bancorp</strong></td>
<td><strong>$1,397</strong></td>
<td><strong>$1,428</strong></td>
</tr>
<tr>
<td><strong>Net income applicable to U.S. Bancorp common shareholders</strong></td>
<td><strong>$1,331</strong></td>
<td><strong>$1,358</strong></td>
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<tr>
<td>Earnings per common share</td>
<td>$.73</td>
<td>$.73</td>
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<tr>
<td>Diluted earnings per common share</td>
<td>$.73</td>
<td>$.73</td>
</tr>
<tr>
<td>Dividends declared per common share</td>
<td>$2.30</td>
<td>$1.95</td>
</tr>
<tr>
<td>Average common shares outstanding</td>
<td>1,818</td>
<td>1,858</td>
</tr>
<tr>
<td>Average diluted common shares outstanding</td>
<td>1,828</td>
<td>1,867</td>
</tr>
</tbody>
</table>
U.S. Bancorp

Consolidated Ending Balance Sheet

(Dollars in Millions)  March 31,  December 31,  March 31,

Assets (Unaudited) (Unaudited) (Unaudited)
Cash and due from banks  $7,408        $8,477        $6,932
Investment securities
  Held-to-maturity  40,712        38,920        34,716
  Available-for-sale  44,761        40,935        40,570
Loans held for sale  1,843        3,268         7,719
Loans
  Commercial  73,701        70,033        66,323
  Commercial real estate  40,131        39,885        37,400
  Residential mortgages  51,708        51,126        45,984
  Credit card  17,129        18,021        16,229
  Other retail  47,607        47,678        46,680
  Total loans, excluding covered loans  230,276  226,773  212,616
  Covered loans  8,099         8,462         10,735
  Total loans  238,375  235,235  223,351
  Less allowance for loan losses (4,189) (4,250) (4,390)
  Net loans  234,186  230,985  218,961
Premises and equipment  2,589         2,606         2,656
Goodwill  9,204         9,205         9,152
Other intangible assets  3,422         3,529         2,918
Other assets  27,164        26,096        31,823
  Total assets  $371,289 $364,021 $355,447

Liabilities and Shareholders' Equity

Deposits
  Noninterest-bearing  $73,363       $76,941       $67,802
  Interest-bearing  157,918        156,165        148,906
  Time deposits greater than $100,000  29,331        29,017        31,304
  Total deposits  260,612        262,123        248,012
Short-term borrowings  30,781        27,608        27,126
Long-term debt  23,774         20,049         25,239
Other liabilities  13,379         12,434         14,223
  Total liabilities  328,546        322,214        314,600
Shareholders' equity
  Preferred stock  4,756         4,756         4,769
  Common stock  21            21            21
  Capital surplus  8,236         8,216         8,138
  Retained earnings  39,584        38,667        35,720
  Less treasury stock (9,693) (9,476) (8,176)
  Accumulated other comprehensive income (loss) (850) (1,071) (941)
  Total U.S. Bancorp shareholders' equity  42,054        41,113        39,531
Noncontrolling interests  689            694           1,316
  Total equity  42,743        41,807        40,847
  Total liabilities and equity  $371,289 $364,021 $355,447
## Non-GAAP Financial Measures

(Dollars in Millions, Unaudited)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
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<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Total equity</td>
<td>$42,743</td>
<td>$41,807</td>
<td>$41,552</td>
<td>$41,050</td>
<td>$40,847</td>
</tr>
<tr>
<td>Preferred stock</td>
<td>(4,756)</td>
<td>(4,756)</td>
<td>(4,756)</td>
<td>(4,756)</td>
<td>(4,769)</td>
</tr>
<tr>
<td>Noncontrolling interests</td>
<td>(689)</td>
<td>(694)</td>
<td>(1,420)</td>
<td>(1,367)</td>
<td>(1,316)</td>
</tr>
<tr>
<td>Goodwill (net of deferred tax liability)</td>
<td>(8,352)</td>
<td>(8,343)</td>
<td>(8,319)</td>
<td>(8,317)</td>
<td>(8,333)</td>
</tr>
<tr>
<td>Intangible assets, other than mortgage servicing rights</td>
<td>(804)</td>
<td>(849)</td>
<td>(878)</td>
<td>(910)</td>
<td>(963)</td>
</tr>
<tr>
<td><strong>Tangible common equity (a)</strong></td>
<td>28,142</td>
<td>27,165</td>
<td>26,179</td>
<td>25,700</td>
<td>25,466</td>
</tr>
<tr>
<td><strong>Tangible common equity (as calculated above)</strong></td>
<td>28,142</td>
<td>27,165</td>
<td>26,179</td>
<td>25,700</td>
<td>25,466</td>
</tr>
<tr>
<td>Adjustments (2)</td>
<td>239</td>
<td>224</td>
<td>258</td>
<td>195</td>
<td>81</td>
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<tr>
<td><strong>Common equity tier 1 capital estimated for the Basel III fully implemented standardized approach (b)</strong></td>
<td>28,381</td>
<td>27,389</td>
<td>26,437</td>
<td>25,895</td>
<td>25,547</td>
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<tr>
<td>Tier 1 capital, determined in accordance with prescribed regulatory requirements using Basel I definition</td>
<td>33,386</td>
<td>32,707</td>
<td>32,219</td>
<td>31,774</td>
<td>31,774</td>
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<tr>
<td>Preferred stock</td>
<td>(4,756)</td>
<td>(4,756)</td>
<td>(4,756)</td>
<td>(4,756)</td>
<td>(4,769)</td>
</tr>
<tr>
<td>Noncontrolling interests, less preferred stock not eligible for Tier 1 capital</td>
<td>(688)</td>
<td>(686)</td>
<td>(685)</td>
<td>(684)</td>
<td>(684)</td>
</tr>
<tr>
<td><strong>Tier 1 common equity using Basel I definition (c)</strong></td>
<td>27,942</td>
<td>27,265</td>
<td>26,778</td>
<td>26,321</td>
<td>26,321</td>
</tr>
<tr>
<td>Total assets</td>
<td>371,289</td>
<td>364,021</td>
<td>360,681</td>
<td>353,415</td>
<td>355,447</td>
</tr>
<tr>
<td>Goodwill (net of deferred tax liability)</td>
<td>(8,352)</td>
<td>(8,343)</td>
<td>(8,319)</td>
<td>(8,317)</td>
<td>(8,333)</td>
</tr>
<tr>
<td>Intangible assets, other than mortgage servicing rights</td>
<td>(804)</td>
<td>(849)</td>
<td>(878)</td>
<td>(910)</td>
<td>(963)</td>
</tr>
<tr>
<td><strong>Tangible assets (d)</strong></td>
<td>362,133</td>
<td>354,829</td>
<td>351,484</td>
<td>344,188</td>
<td>346,151</td>
</tr>
<tr>
<td>Risk-weighted assets, determined in accordance with prescribed regulatory requirements (e)</td>
<td>302,841</td>
<td>297,919</td>
<td>293,155</td>
<td>289,613</td>
<td>289,672</td>
</tr>
<tr>
<td>Adjustments (3)</td>
<td>13,238</td>
<td>13,712</td>
<td>13,473</td>
<td>12,476</td>
<td>21,021</td>
</tr>
<tr>
<td><strong>Risk-weighted assets estimated for the Basel III fully implemented standardized approach (f)</strong></td>
<td>316,079</td>
<td>311,631</td>
<td>306,628</td>
<td>302,089</td>
<td>310,693</td>
</tr>
<tr>
<td><strong>Ratios</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Tangible common equity to tangible assets (a)/(d)</td>
<td>7.8 %</td>
<td>7.7 %</td>
<td>7.4 %</td>
<td>7.5 %</td>
<td>7.4 %</td>
</tr>
<tr>
<td>Tangible common equity to risk-weighted assets (a)/(e)</td>
<td>9.3</td>
<td>9.1</td>
<td>8.9</td>
<td>8.9</td>
<td>8.8</td>
</tr>
<tr>
<td>Tier 1 common equity to risk-weighted assets using Basel I definition (c)/(e)</td>
<td>--</td>
<td>9.4</td>
<td>9.3</td>
<td>9.2</td>
<td>9.1</td>
</tr>
<tr>
<td>Common equity tier 1 capital to risk-weighted assets estimated for the Basel III fully implemented standardized approach (b)/(f)</td>
<td>9.0</td>
<td>8.8</td>
<td>8.6</td>
<td>8.6</td>
<td>8.2</td>
</tr>
</tbody>
</table>

* Preliminary data. Subject to change prior to filings with applicable regulatory agencies.

Note: The Basel III regulatory requirements for March 31, 2013, were based on the proposed rules for the Basel III fully implemented standardized approach released June 2012, all other periods were based on the final rules for the Basel III fully implemented standardized approach.

1. Includes goodwill related to certain investments in unconsolidated financial institutions per prescribed regulatory requirements beginning March 31, 2014.
2. Includes net losses on cash flow hedges included in accumulated other comprehensive income and other adjustments. March 31, 2013, also includes a deduction for disallowed mortgage servicing rights.
3. Includes higher risk-weighting for unfunded loan commitments, investment securities, mortgage servicing rights and other adjustments. March 31, 2013, also includes higher risk-weighting for residential mortgages.
Supplemental Analyst Schedules

1Q 2014
U.S. Bancorp

Income Statement Highlights

<table>
<thead>
<tr>
<th>(Dollars and Shares in Millions, Except Per Share Data)</th>
<th>March 31, 2014</th>
<th>December 31, 2013</th>
<th>March 31, 2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net interest income (taxable-equivalent basis)</td>
<td>$2,706</td>
<td>$2,733</td>
<td>$2,709</td>
</tr>
<tr>
<td>Noninterest income</td>
<td>2,108</td>
<td>2,156</td>
<td>2,165</td>
</tr>
<tr>
<td>Total net revenue</td>
<td>4,814</td>
<td>4,889</td>
<td>4,874</td>
</tr>
<tr>
<td>Noninterest expense</td>
<td>2,544</td>
<td>2,682</td>
<td>2,470</td>
</tr>
<tr>
<td>Income before provision and income taxes</td>
<td>2,270</td>
<td>2,207</td>
<td>2,404</td>
</tr>
<tr>
<td>Provision for credit losses</td>
<td>306</td>
<td>277</td>
<td>403</td>
</tr>
<tr>
<td>Income before income taxes</td>
<td>1,964</td>
<td>1,930</td>
<td>2,001</td>
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<tr>
<td>Taxable-equivalent adjustment</td>
<td>56</td>
<td>56</td>
<td>56</td>
</tr>
<tr>
<td>Applicable income taxes</td>
<td>496</td>
<td>403</td>
<td>558</td>
</tr>
<tr>
<td>Net income</td>
<td>1,412</td>
<td>1,471</td>
<td>1,387</td>
</tr>
<tr>
<td>Net (income) loss attributable to noncontrolling interests</td>
<td>(15)</td>
<td>(15)</td>
<td>41</td>
</tr>
<tr>
<td>Net income attributable to U.S. Bancorp</td>
<td>$1,397</td>
<td>$1,456</td>
<td>$1,428</td>
</tr>
<tr>
<td>Net income applicable to U.S. Bancorp common shareholders</td>
<td>$1,331</td>
<td>$1,389</td>
<td>$1,358</td>
</tr>
<tr>
<td>Diluted earnings per common share</td>
<td>$.73</td>
<td>$.76</td>
<td>$.73</td>
</tr>
<tr>
<td>Revenue per diluted common share (a)</td>
<td>$2.63</td>
<td>$2.67</td>
<td>$2.61</td>
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**Financial Ratios**

<table>
<thead>
<tr>
<th></th>
<th>Three Months Ended</th>
<th>Percent Change v. March 31, 2014</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net interest margin (b)</td>
<td>3.35 %</td>
<td>3.40 %</td>
</tr>
<tr>
<td>Interest yield on average loans (b)</td>
<td>4.36 %</td>
<td>4.47 %</td>
</tr>
<tr>
<td>Rate paid on interest-bearing liabilities (b)</td>
<td>.63 %</td>
<td>.68 %</td>
</tr>
<tr>
<td>Return on average assets</td>
<td>1.56 %</td>
<td>1.62 %</td>
</tr>
<tr>
<td>Return on average common equity</td>
<td>14.6 %</td>
<td>15.4 %</td>
</tr>
<tr>
<td>Efficiency ratio (c)</td>
<td>52.9 %</td>
<td>54.9 %</td>
</tr>
<tr>
<td>Tangible efficiency ratio (d)</td>
<td>51.9 %</td>
<td>53.7 %</td>
</tr>
</tbody>
</table>

* Not meaningful

(a) Computed as the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses), divided by average diluted common shares outstanding

(b) On a taxable-equivalent basis

(c) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses)

(d) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses) and intangible amortization
U.S. Bancorp
Quarterly Consolidated Statement of Income

<table>
<thead>
<tr>
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<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td><strong>Interest Income</strong></td>
<td></td>
<td></td>
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</tr>
<tr>
<td>Loans</td>
<td>$2,522</td>
<td>$2,595</td>
<td>$2,568</td>
<td>$2,552</td>
<td>$2,562</td>
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<td>Loans held for sale</td>
<td>27</td>
<td>31</td>
<td>46</td>
<td>54</td>
<td>72</td>
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<tr>
<td>Investment securities</td>
<td>441</td>
<td>409</td>
<td>420</td>
<td>392</td>
<td>410</td>
</tr>
<tr>
<td>Other interest income</td>
<td>32</td>
<td>33</td>
<td>34</td>
<td>40</td>
<td>67</td>
</tr>
<tr>
<td><strong>Total interest income</strong></td>
<td>3,022</td>
<td>3,068</td>
<td>3,068</td>
<td>3,038</td>
<td>3,111</td>
</tr>
<tr>
<td><strong>Interest Expense</strong></td>
<td></td>
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</tr>
<tr>
<td>Deposits</td>
<td>119</td>
<td>128</td>
<td>134</td>
<td>144</td>
<td>155</td>
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<tr>
<td>Short-term borrowings</td>
<td>69</td>
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<td>98</td>
<td>87</td>
<td>85</td>
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<td>Long-term debt</td>
<td>184</td>
<td>180</td>
<td>178</td>
<td>191</td>
<td>218</td>
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<tr>
<td><strong>Total interest expense</strong></td>
<td>372</td>
<td>391</td>
<td>410</td>
<td>422</td>
<td>458</td>
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<tr>
<td>Net interest income</td>
<td>2,650</td>
<td>2,677</td>
<td>2,658</td>
<td>2,616</td>
<td>2,653</td>
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<tr>
<td>Provision for credit losses</td>
<td>306</td>
<td>277</td>
<td>298</td>
<td>362</td>
<td>403</td>
</tr>
<tr>
<td><strong>Net interest income after provision for credit losses</strong></td>
<td>2,344</td>
<td>2,400</td>
<td>2,360</td>
<td>2,254</td>
<td>2,250</td>
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<tr>
<td><strong>Noninterest Income</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Credit and debit card revenue</td>
<td>239</td>
<td>263</td>
<td>244</td>
<td>244</td>
<td>214</td>
</tr>
<tr>
<td>Corporate payment products revenue</td>
<td>173</td>
<td>166</td>
<td>192</td>
<td>176</td>
<td>172</td>
</tr>
<tr>
<td>Merchant processing services</td>
<td>356</td>
<td>367</td>
<td>371</td>
<td>373</td>
<td>347</td>
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<tr>
<td>ATM processing services</td>
<td>78</td>
<td>79</td>
<td>83</td>
<td>83</td>
<td>82</td>
</tr>
<tr>
<td>Trust and investment management fees</td>
<td>304</td>
<td>297</td>
<td>280</td>
<td>284</td>
<td>278</td>
</tr>
<tr>
<td>Deposit service charges</td>
<td>157</td>
<td>177</td>
<td>180</td>
<td>160</td>
<td>153</td>
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<tr>
<td>Treasury management fees</td>
<td>133</td>
<td>130</td>
<td>134</td>
<td>140</td>
<td>134</td>
</tr>
<tr>
<td>Commercial products revenue</td>
<td>205</td>
<td>243</td>
<td>207</td>
<td>209</td>
<td>200</td>
</tr>
<tr>
<td>Mortgage banking revenue</td>
<td>236</td>
<td>231</td>
<td>328</td>
<td>396</td>
<td>401</td>
</tr>
<tr>
<td>Investment products fees</td>
<td>46</td>
<td>45</td>
<td>46</td>
<td>46</td>
<td>41</td>
</tr>
<tr>
<td>Securities gains (losses), net</td>
<td>5</td>
<td>1</td>
<td>(3)</td>
<td>6</td>
<td>5</td>
</tr>
<tr>
<td>Other</td>
<td>176</td>
<td>157</td>
<td>115</td>
<td>159</td>
<td>138</td>
</tr>
<tr>
<td><strong>Total noninterest income</strong></td>
<td>2,108</td>
<td>2,156</td>
<td>2,177</td>
<td>2,276</td>
<td>2,165</td>
</tr>
<tr>
<td><strong>Noninterest Expense</strong></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Compensation</td>
<td>1,115</td>
<td>1,103</td>
<td>1,088</td>
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<td>Employee benefits</td>
<td>289</td>
<td>275</td>
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<td>277</td>
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<td>Net occupancy and equipment</td>
<td>249</td>
<td>240</td>
<td>240</td>
<td>234</td>
<td>235</td>
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<td>Professional services</td>
<td>83</td>
<td>118</td>
<td>94</td>
<td>91</td>
<td>78</td>
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<tr>
<td>Marketing and business development</td>
<td>79</td>
<td>103</td>
<td>85</td>
<td>96</td>
<td>73</td>
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<tr>
<td>Technology and communications</td>
<td>211</td>
<td>209</td>
<td>214</td>
<td>214</td>
<td>211</td>
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<tr>
<td>Postage, printing and supplies</td>
<td>81</td>
<td>80</td>
<td>76</td>
<td>78</td>
<td>76</td>
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<tr>
<td>Other intangibles</td>
<td>49</td>
<td>56</td>
<td>55</td>
<td>55</td>
<td>57</td>
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<tr>
<td>Other</td>
<td>388</td>
<td>498</td>
<td>435</td>
<td>414</td>
<td>348</td>
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<tr>
<td><strong>Total noninterest expense</strong></td>
<td>2,544</td>
<td>2,682</td>
<td>2,565</td>
<td>2,557</td>
<td>2,470</td>
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<td>Income before income taxes</td>
<td>1,908</td>
<td>1,874</td>
<td>1,972</td>
<td>1,973</td>
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<td>Applicable income taxes</td>
<td>496</td>
<td>403</td>
<td>542</td>
<td>529</td>
<td>558</td>
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<td><strong>Net income</strong></td>
<td>1,412</td>
<td>1,471</td>
<td>1,430</td>
<td>1,444</td>
<td>1,387</td>
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<td><strong>Net income (loss) attributable to noncontrolling interests</strong></td>
<td>(15)</td>
<td>(15)</td>
<td>38</td>
<td>40</td>
<td>41</td>
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<tr>
<td><strong>Net income attributable to U.S. Bancorp</strong></td>
<td>$1,397</td>
<td>$1,456</td>
<td>$1,468</td>
<td>$1,484</td>
<td>$1,428</td>
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<tr>
<td><strong>Net income applicable to U.S. Bancorp common shareholders</strong></td>
<td>$1,331</td>
<td>$1,389</td>
<td>$1,400</td>
<td>$1,405</td>
<td>$1,358</td>
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<tr>
<td>Earnings per common share</td>
<td>$.73</td>
<td>$.76</td>
<td>$.76</td>
<td>$.76</td>
<td>$.73</td>
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<tr>
<td>Diluted earnings per common share</td>
<td>$.73</td>
<td>$.76</td>
<td>$.76</td>
<td>$.76</td>
<td>$.73</td>
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<tr>
<td>Dividends declared per common share</td>
<td>$.230</td>
<td>$.230</td>
<td>$.230</td>
<td>$.230</td>
<td>$.195</td>
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<tr>
<td>Average common shares outstanding</td>
<td>1,818</td>
<td>1,821</td>
<td>1,832</td>
<td>1,843</td>
<td>1,858</td>
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<tr>
<td>Average diluted common shares outstanding</td>
<td>1,828</td>
<td>1,832</td>
<td>1,843</td>
<td>1,853</td>
<td>1,867</td>
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<td><strong>Financial Ratios</strong></td>
<td></td>
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<tr>
<td>Net interest margin (a)</td>
<td>3.35 %</td>
<td>3.40 %</td>
<td>3.43 %</td>
<td>3.43 %</td>
<td>3.48 %</td>
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<tr>
<td>Interest yield on average loans (a)</td>
<td>4.36</td>
<td>4.47</td>
<td>4.49</td>
<td>4.58</td>
<td>4.70</td>
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<tr>
<td>Rate paid on interest-bearing liabilities (a)</td>
<td>.63</td>
<td>.68</td>
<td>.71</td>
<td>.74</td>
<td>.80</td>
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<tr>
<td>Return on average assets</td>
<td>1.56</td>
<td>1.62</td>
<td>1.65</td>
<td>1.70</td>
<td>1.65</td>
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<tr>
<td>Return on average common equity</td>
<td>14.6</td>
<td>15.4</td>
<td>15.8</td>
<td>16.1</td>
<td>16.0</td>
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<tr>
<td>Efficiency ratio (b)</td>
<td>52.9</td>
<td>54.9</td>
<td>52.4</td>
<td>51.7</td>
<td>50.7</td>
</tr>
<tr>
<td>Tangible efficiency ratio (c)</td>
<td>51.9</td>
<td>53.7</td>
<td>51.3</td>
<td>50.6</td>
<td>49.6</td>
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</table>

(a) On a taxable-equivalent basis
(b) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses)
(c) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses) and intangible amortization
### U.S. Bancorp

#### Consolidated Ending Balance Sheet

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<thead>
<tr>
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</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td>(Unaudited)</td>
<td>(Unaudited)</td>
<td>(Unaudited)</td>
<td>(Unaudited)</td>
<td>(Unaudited)</td>
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<tr>
<td>Cash and due from banks</td>
<td>$7,408</td>
<td>$8,477</td>
<td>$11,615</td>
<td>$6,618</td>
<td>$6,932</td>
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<td>Investment securities</td>
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<tr>
<td>Held-to-maturity</td>
<td>40,712</td>
<td>38,920</td>
<td>36,904</td>
<td>34,668</td>
<td>34,716</td>
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<td>Available-for-sale</td>
<td>44,761</td>
<td>40,935</td>
<td>39,307</td>
<td>40,307</td>
<td>40,570</td>
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<tr>
<td>Loans held for sale</td>
<td>1,843</td>
<td>3,268</td>
<td>3,858</td>
<td>4,766</td>
<td>7,719</td>
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<tr>
<td><strong>Loans</strong></td>
<td></td>
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<tr>
<td>Commercial</td>
<td>73,701</td>
<td>70,033</td>
<td>68,958</td>
<td>68,185</td>
<td>66,323</td>
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<td>Commercial real estate</td>
<td>40,131</td>
<td>39,885</td>
<td>38,678</td>
<td>38,298</td>
<td>37,400</td>
</tr>
<tr>
<td>Residential mortgages</td>
<td>51,708</td>
<td>51,156</td>
<td>50,170</td>
<td>47,753</td>
<td>45,984</td>
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<tr>
<td>Credit card</td>
<td>17,129</td>
<td>18,021</td>
<td>17,063</td>
<td>16,649</td>
<td>16,229</td>
</tr>
<tr>
<td>Other retail</td>
<td>47,607</td>
<td>47,678</td>
<td>47,114</td>
<td>47,105</td>
<td>46,680</td>
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<tr>
<td>Total loans, excluding covered loans</td>
<td>230,276</td>
<td>226,773</td>
<td>221,983</td>
<td>217,990</td>
<td>212,616</td>
</tr>
<tr>
<td>Covered loans</td>
<td>8,099</td>
<td>8,462</td>
<td>9,396</td>
<td>9,985</td>
<td>10,735</td>
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<tr>
<td>Total loans</td>
<td>238,375</td>
<td>235,235</td>
<td>231,379</td>
<td>227,975</td>
<td>223,351</td>
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<tr>
<td>Less allowance for loan losses</td>
<td>(4,189)</td>
<td>(4,250)</td>
<td>(4,258)</td>
<td>(4,312)</td>
<td>(4,390)</td>
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<tr>
<td>Net loans</td>
<td>234,186</td>
<td>230,985</td>
<td>227,121</td>
<td>223,663</td>
<td>218,961</td>
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<td>Premises and equipment</td>
<td>2,589</td>
<td>2,606</td>
<td>2,608</td>
<td>2,622</td>
<td>2,656</td>
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<td>Goodwill</td>
<td>9,204</td>
<td>9,205</td>
<td>9,173</td>
<td>9,156</td>
<td>9,152</td>
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<tr>
<td>Other intangible assets</td>
<td>3,422</td>
<td>3,529</td>
<td>3,455</td>
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<td>2,918</td>
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<td>Other assets</td>
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<td>26,096</td>
<td>26,640</td>
<td>28,328</td>
<td>31,823</td>
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<tr>
<td><strong>Total assets</strong></td>
<td>$371,289</td>
<td>$364,021</td>
<td>$360,681</td>
<td>$353,415</td>
<td>$355,447</td>
</tr>
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</table>

#### Liabilities and Shareholders' Equity

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<thead>
<tr>
<th></th>
<th></th>
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</thead>
<tbody>
<tr>
<td><strong>Deposits</strong></td>
<td></td>
<td></td>
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<tr>
<td>Noninterest-bearing</td>
<td>$73,363</td>
<td>$76,941</td>
<td>$72,333</td>
<td>$70,632</td>
<td>$67,802</td>
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<td>Interest-bearing</td>
<td>157,918</td>
<td>156,165</td>
<td>152,861</td>
<td>147,693</td>
<td>148,906</td>
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<td>Time deposits greater than $100,000</td>
<td>29,331</td>
<td>29,017</td>
<td>36,522</td>
<td>33,243</td>
<td>31,034</td>
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<td><strong>Total deposits</strong></td>
<td>260,612</td>
<td>262,123</td>
<td>261,716</td>
<td>251,568</td>
<td>248,012</td>
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<tr>
<td><strong>Short-term borrowings</strong></td>
<td>30,781</td>
<td>27,608</td>
<td>26,128</td>
<td>26,179</td>
<td>27,126</td>
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<tr>
<td><strong>Long-term debt</strong></td>
<td>23,774</td>
<td>20,049</td>
<td>18,750</td>
<td>19,724</td>
<td>25,239</td>
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<tr>
<td><strong>Other liabilities</strong></td>
<td>13,379</td>
<td>12,434</td>
<td>12,535</td>
<td>14,894</td>
<td>14,223</td>
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<tr>
<td><strong>Total liabilities</strong></td>
<td>328,546</td>
<td>322,214</td>
<td>319,129</td>
<td>312,365</td>
<td>314,600</td>
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<tr>
<td><strong>Shareholders' equity</strong></td>
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<tr>
<td>Preferred stock</td>
<td>4,756</td>
<td>4,756</td>
<td>4,756</td>
<td>4,756</td>
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<tr>
<td>Common stock</td>
<td>21</td>
<td>21</td>
<td>21</td>
<td>21</td>
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<td>Capital surplus</td>
<td>8,236</td>
<td>8,216</td>
<td>8,188</td>
<td>8,167</td>
<td>8,138</td>
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<td>Retained earnings</td>
<td>39,584</td>
<td>38,667</td>
<td>37,692</td>
<td>36,707</td>
<td>35,720</td>
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<tr>
<td>Less treasury stock</td>
<td>(9,693)</td>
<td>(9,476)</td>
<td>(9,174)</td>
<td>(8,680)</td>
<td>(8,176)</td>
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<td>Accumulated other comprehensive income (loss)</td>
<td>(850)</td>
<td>(1,071)</td>
<td>(1,351)</td>
<td>(1,288)</td>
<td>(941)</td>
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<tr>
<td><strong>Total U.S. Bancorp shareholders' equity</strong></td>
<td>42,054</td>
<td>41,113</td>
<td>40,132</td>
<td>39,683</td>
<td>39,531</td>
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<td><strong>Noncontrolling interests</strong></td>
<td>689</td>
<td>694</td>
<td>1,420</td>
<td>1,367</td>
<td>1,316</td>
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<td><strong>Total equity</strong></td>
<td>42,743</td>
<td>41,807</td>
<td>41,552</td>
<td>41,050</td>
<td>40,847</td>
</tr>
<tr>
<td><strong>Total liabilities and equity</strong></td>
<td>$371,289</td>
<td>$364,021</td>
<td>$360,681</td>
<td>$353,415</td>
<td>$355,447</td>
</tr>
</tbody>
</table>
### U.S. Bancorp

#### Consolidated Quarterly Average Balance Sheet

(Dollars in Millions, Unaudited)

<table>
<thead>
<tr>
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<tbody>
<tr>
<td><strong>Assets</strong></td>
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<td>Investment securities</td>
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<tr>
<td>Commercial</td>
<td></td>
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<tr>
<td>Commercial</td>
<td>$65,645</td>
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<td>Total commercial</td>
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<td>Commercial real estate</td>
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<tr>
<td>Commercial mortgages</td>
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<td>Residential mortgages</td>
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<td>Credit card</td>
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<td>17,366</td>
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<td>16,528</td>
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<td>Other retail</td>
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<td>Retail leasing</td>
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<td>5,653</td>
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<td>Home equity and second mortgages</td>
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<td>15,488</td>
<td>15,648</td>
<td>15,989</td>
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<td>26,059</td>
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<td>Total other retail</td>
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<td>Total loans, excluding covered loans</td>
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<td>$223,734</td>
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<td>Covered loans</td>
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<td>10,385</td>
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<td>Other earning assets</td>
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<td>9,340</td>
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<td>Total earning assets</td>
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<td>Unrealized gain (loss) on investment securities</td>
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<td>1,183</td>
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<td>Other assets</td>
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<td>42,109</td>
<td>41,202</td>
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<td>Total assets</td>
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<td>$349,589</td>
<td>$351,387</td>
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</table>

#### Liabilities and Shareholders' Equity

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<tr>
<th></th>
<th></th>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Noninterest-bearing deposits</td>
<td>$70,824</td>
<td>$74,468</td>
<td>$68,264</td>
<td>$66,866</td>
<td>$66,400</td>
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<tr>
<td>Interest-bearing deposits</td>
<td></td>
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<td></td>
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<tr>
<td>Interest checking</td>
<td>51,305</td>
<td>50,112</td>
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<td>48,403</td>
<td>48,404</td>
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<tr>
<td>Money market savings</td>
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<td>57,550</td>
<td>55,982</td>
<td>55,368</td>
<td>53,096</td>
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<tr>
<td>Savings accounts</td>
<td>33,200</td>
<td>32,235</td>
<td>32,083</td>
<td>31,929</td>
<td>31,409</td>
</tr>
<tr>
<td>Time deposits less than $100,000</td>
<td>11,443</td>
<td>11,979</td>
<td>12,495</td>
<td>13,152</td>
<td>13,610</td>
</tr>
<tr>
<td>Time deposits greater than $100,000</td>
<td>31,463</td>
<td>30,562</td>
<td>35,309</td>
<td>31,667</td>
<td>32,099</td>
</tr>
<tr>
<td>Total interest-bearing deposits</td>
<td>$186,655</td>
<td>$182,438</td>
<td>$184,104</td>
<td>$180,519</td>
<td>$178,618</td>
</tr>
<tr>
<td>Short-term borrowings</td>
<td>29,490</td>
<td>27,527</td>
<td>27,495</td>
<td>27,557</td>
<td>28,164</td>
</tr>
<tr>
<td>Long-term debt</td>
<td>22,131</td>
<td>19,236</td>
<td>19,226</td>
<td>21,343</td>
<td>25,404</td>
</tr>
<tr>
<td>Total interest-bearing liabilities</td>
<td>$238,276</td>
<td>$229,201</td>
<td>$230,825</td>
<td>$229,419</td>
<td>$232,186</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>12,763</td>
<td>11,794</td>
<td>11,740</td>
<td>12,029</td>
<td>12,335</td>
</tr>
<tr>
<td>Shareholders' equity</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preferred equity</td>
<td>4,756</td>
<td>4,756</td>
<td>4,756</td>
<td>4,936</td>
<td>4,769</td>
</tr>
<tr>
<td>Common equity</td>
<td>37,005</td>
<td>35,879</td>
<td>35,180</td>
<td>34,968</td>
<td>34,408</td>
</tr>
<tr>
<td>Total U.S. Bancorp shareholders' equity</td>
<td>$41,761</td>
<td>$40,635</td>
<td>$39,936</td>
<td>$39,904</td>
<td>$39,177</td>
</tr>
<tr>
<td>Noncontrolling interests</td>
<td>688</td>
<td>1,425</td>
<td>1,396</td>
<td>1,371</td>
<td>1,289</td>
</tr>
<tr>
<td>Total equity</td>
<td>42,449</td>
<td>42,060</td>
<td>41,332</td>
<td>41,275</td>
<td>40,466</td>
</tr>
<tr>
<td>Total liabilities and equity</td>
<td>$364,312</td>
<td>$357,523</td>
<td>$352,161</td>
<td>$349,589</td>
<td>$351,387</td>
</tr>
</tbody>
</table>
# U.S. Bancorp

## Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

For the Three Months Ended March 31, 2014 & 2013

<table>
<thead>
<tr>
<th>(Dollars in Millions)</th>
<th>Average Balances</th>
<th>Interest and Rates</th>
<th>Average Balances</th>
<th>Interest and Rates</th>
<th>% Change Average Balances</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment securities</td>
<td>$82,216</td>
<td>$473</td>
<td>2.30 %</td>
<td>$73,467</td>
<td>$445</td>
</tr>
<tr>
<td>Loans held for sale</td>
<td>2,626</td>
<td>27</td>
<td>4.14</td>
<td>8,764</td>
<td>72</td>
</tr>
<tr>
<td><strong>Loans (b)</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial</td>
<td>70,834</td>
<td>534</td>
<td>3.05</td>
<td>65,299</td>
<td>539</td>
</tr>
<tr>
<td>Commercial real estate</td>
<td>40,050</td>
<td>387</td>
<td>3.92</td>
<td>37,218</td>
<td>393</td>
</tr>
<tr>
<td>Residential mortgages</td>
<td>51,584</td>
<td>503</td>
<td>3.92</td>
<td>45,109</td>
<td>477</td>
</tr>
<tr>
<td>Credit card</td>
<td>17,407</td>
<td>434</td>
<td>10.11</td>
<td>16,528</td>
<td>415</td>
</tr>
<tr>
<td>Other retail</td>
<td>47,657</td>
<td>558</td>
<td>4.74</td>
<td>47,246</td>
<td>582</td>
</tr>
<tr>
<td>Total loans, excluding covered loans</td>
<td>227,532</td>
<td>2,416</td>
<td>4.30</td>
<td>211,400</td>
<td>2,406</td>
</tr>
<tr>
<td>Covered loans</td>
<td>8,327</td>
<td>130</td>
<td>6.27</td>
<td>11,021</td>
<td>178</td>
</tr>
<tr>
<td>Total loans</td>
<td>235,859</td>
<td>2,546</td>
<td>4.36</td>
<td>222,421</td>
<td>2,584</td>
</tr>
<tr>
<td>Other earning assets</td>
<td>5,525</td>
<td>32</td>
<td>2.32</td>
<td>9,340</td>
<td>67</td>
</tr>
<tr>
<td>Total earning assets</td>
<td>326,226</td>
<td>3,078</td>
<td>3.81</td>
<td>313,992</td>
<td>3,168</td>
</tr>
<tr>
<td>Allowance for loan losses</td>
<td>(4,260)</td>
<td></td>
<td></td>
<td>(4,468)</td>
<td></td>
</tr>
<tr>
<td>Unrealized gain (loss) on investment securities</td>
<td>257</td>
<td></td>
<td>1,183</td>
<td>(78.3)</td>
<td></td>
</tr>
<tr>
<td>Other assets</td>
<td>42,089</td>
<td></td>
<td></td>
<td>40,680</td>
<td></td>
</tr>
<tr>
<td>Total assets</td>
<td>$364,312</td>
<td></td>
<td></td>
<td>$351,387</td>
<td></td>
</tr>
<tr>
<td><strong>Liabilities and Shareholders' Equity</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Noninterest-bearing deposits</td>
<td>$70,824</td>
<td></td>
<td>$66,400</td>
<td></td>
<td>6.7</td>
</tr>
<tr>
<td>Interest-bearing deposits</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest checking</td>
<td>51,305</td>
<td>8</td>
<td>.06</td>
<td>48,404</td>
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<tr>
<td>Money market savings</td>
<td>59,244</td>
<td>24</td>
<td>.17</td>
<td>53,096</td>
<td>17</td>
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<tr>
<td>Savings accounts</td>
<td>33,200</td>
<td>12</td>
<td>.15</td>
<td>31,409</td>
<td>14</td>
</tr>
<tr>
<td>Time deposits less than $100,000</td>
<td>11,443</td>
<td>34</td>
<td>1.22</td>
<td>13,610</td>
<td>54</td>
</tr>
<tr>
<td>Time deposits greater than $100,000</td>
<td>31,463</td>
<td>41</td>
<td>.53</td>
<td>32,099</td>
<td>60</td>
</tr>
<tr>
<td>Total interest-bearing deposits</td>
<td>186,655</td>
<td>119</td>
<td>.26</td>
<td>178,618</td>
<td>155</td>
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<tr>
<td>Short-term borrowings</td>
<td>29,490</td>
<td>69</td>
<td>.95</td>
<td>28,164</td>
<td>86</td>
</tr>
<tr>
<td>Long-term debt</td>
<td>22,131</td>
<td>184</td>
<td>3.35</td>
<td>25,404</td>
<td>218</td>
</tr>
<tr>
<td>Total interest-bearing liabilities</td>
<td>238,276</td>
<td>372</td>
<td>.63</td>
<td>232,186</td>
<td>459</td>
</tr>
<tr>
<td>Other liabilities</td>
<td>12,763</td>
<td></td>
<td></td>
<td>12,335</td>
<td></td>
</tr>
<tr>
<td>Total liabilities</td>
<td>$364,312</td>
<td></td>
<td></td>
<td>$351,387</td>
<td></td>
</tr>
<tr>
<td><strong>Net interest income</strong></td>
<td>$2,706</td>
<td></td>
<td>$2,709</td>
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<td>3.18 %</td>
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<tr>
<td><strong>Gross interest margin</strong></td>
<td></td>
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<td>3.11</td>
</tr>
<tr>
<td><strong>Gross interest margin without taxable-equivalent increments</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>3.28</td>
</tr>
<tr>
<td><strong>Percent of Earning Assets</strong></td>
<td></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Interest income</td>
<td>3.81 %</td>
<td></td>
<td></td>
<td>4.07 %</td>
<td></td>
</tr>
<tr>
<td>Interest expense</td>
<td>.46</td>
<td></td>
<td></td>
<td>.59</td>
<td></td>
</tr>
<tr>
<td>Net interest margin</td>
<td>3.35 %</td>
<td></td>
<td></td>
<td>3.48 %</td>
<td></td>
</tr>
<tr>
<td>Net interest margin without taxable-equivalent increments</td>
<td>3.28</td>
<td></td>
<td>3.41</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

(a) Interest and rates are presented on a fully taxable-equivalent basis utilizing a tax rate of 35 percent.

(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.
U.S. Bancorp

Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

For the Three Months Ended
March 31, 2014 December 31, 2013

<table>
<thead>
<tr>
<th>(Dollars in Millions)</th>
<th>Average Balances</th>
<th>Yields and Rates</th>
<th>Average Balances</th>
<th>Yields and Rates</th>
<th>% Change</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Investment securities</td>
<td>$82,216</td>
<td>$473</td>
<td>2.30 %</td>
<td>$77,248</td>
<td>$442</td>
</tr>
<tr>
<td>Loans held for sale</td>
<td>2,626</td>
<td>27</td>
<td>4.14 %</td>
<td>2,946</td>
<td>31</td>
</tr>
<tr>
<td>Loans (b)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial</td>
<td>70,834</td>
<td>534</td>
<td>3.05 %</td>
<td>68,924</td>
<td>542</td>
</tr>
<tr>
<td>Commercial real estate</td>
<td>40,050</td>
<td>387</td>
<td>3.92 %</td>
<td>39,318</td>
<td>401</td>
</tr>
<tr>
<td>Residential mortgages</td>
<td>51,584</td>
<td>503</td>
<td>3.92 %</td>
<td>50,732</td>
<td>507</td>
</tr>
<tr>
<td>Credit card</td>
<td>17,407</td>
<td>434</td>
<td>10.11 %</td>
<td>17,366</td>
<td>435</td>
</tr>
<tr>
<td>Other retail</td>
<td>47,657</td>
<td>558</td>
<td>4.74 %</td>
<td>47,394</td>
<td>582</td>
</tr>
<tr>
<td>Total loans, excluding covered loans</td>
<td>227,532</td>
<td>2,416</td>
<td>4.30 %</td>
<td>223,734</td>
<td>2,467</td>
</tr>
<tr>
<td>Covered loans</td>
<td>8,327</td>
<td>130</td>
<td>6.27 %</td>
<td>9,057</td>
<td>151</td>
</tr>
<tr>
<td>Total loans</td>
<td>235,859</td>
<td>2,546</td>
<td>4.36 %</td>
<td>232,791</td>
<td>2,618</td>
</tr>
<tr>
<td>Other earning assets</td>
<td>5,525</td>
<td>32</td>
<td>2.32 %</td>
<td>6,531</td>
<td>34</td>
</tr>
<tr>
<td>Total earning assets</td>
<td>326,226</td>
<td>3,078</td>
<td>3.81 %</td>
<td>319,516</td>
<td>3,125</td>
</tr>
<tr>
<td>Allowance for loan losses</td>
<td>(4,260)</td>
<td>(4,285)</td>
<td>.6</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrealized gain (loss) on investment securities</td>
<td>257</td>
<td>183</td>
<td>40.4</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Other assets</td>
<td>42,089</td>
<td></td>
<td></td>
<td>42,109</td>
<td></td>
</tr>
<tr>
<td>Total assets</td>
<td>$364,312</td>
<td></td>
<td></td>
<td>$357,523</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th><strong>Liabilities and Shareholders’ Equity</strong></th>
</tr>
</thead>
<tbody>
<tr>
<td>Noninterest-bearing deposits</td>
</tr>
<tr>
<td>Interest-bearing deposits</td>
</tr>
<tr>
<td>Interest checking</td>
</tr>
<tr>
<td>Money market savings</td>
</tr>
<tr>
<td>Savings accounts</td>
</tr>
<tr>
<td>Time deposits less than $100,000</td>
</tr>
<tr>
<td>Time deposits greater than $100,000</td>
</tr>
<tr>
<td>Total interest-bearing deposits</td>
</tr>
<tr>
<td>Short-term borrowings</td>
</tr>
<tr>
<td>Long-term debt</td>
</tr>
<tr>
<td>Total interest-bearing liabilities</td>
</tr>
<tr>
<td>Other liabilities</td>
</tr>
<tr>
<td>Shareholders’ equity</td>
</tr>
<tr>
<td>Preferred equity</td>
</tr>
<tr>
<td>Common equity</td>
</tr>
<tr>
<td>Total U.S. Bancorp shareholders’ equity</td>
</tr>
<tr>
<td>Noncontrolling interests</td>
</tr>
<tr>
<td>Total equity</td>
</tr>
<tr>
<td>Total liabilities and equity</td>
</tr>
</tbody>
</table>

Net interest income                     | $2,706           | $2,733           |
Gross interest margin                    | 3.18 %           | 3.21 %           |
Gross interest margin without taxable-equivalent increments | 3.1 | 3.14 |

**Percent of Earning Assets**

<p>| | | |</p>
<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Interest income</td>
<td>3.81 %</td>
<td>3.89 %</td>
</tr>
<tr>
<td>Interest expense</td>
<td>.46</td>
<td>.49</td>
</tr>
<tr>
<td>Net interest margin</td>
<td>3.35 %</td>
<td>3.40 %</td>
</tr>
<tr>
<td>Net interest margin without taxable-equivalent increments</td>
<td>3.28 %</td>
<td>3.33 %</td>
</tr>
</tbody>
</table>

(a) Interest and rates are presented on a fully taxable-equivalent basis utilizing a tax rate of 35 percent.

(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.
## U.S. Bancorp
### Loan Portfolio

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Amount</td>
<td>Percent of Total</td>
<td>Amount</td>
<td>Percent of Total</td>
<td>Amount</td>
</tr>
<tr>
<td><strong>Commercial</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial</td>
<td>$68,556</td>
<td>28.8%</td>
<td>$64,762</td>
<td>27.5%</td>
<td>$63,696</td>
</tr>
<tr>
<td>Lease financing</td>
<td>5,145</td>
<td>2.1%</td>
<td>5,271</td>
<td>2.3%</td>
<td>5,262</td>
</tr>
<tr>
<td>Total commercial</td>
<td>73,701</td>
<td>30.9%</td>
<td>70,033</td>
<td>29.8%</td>
<td>68,958</td>
</tr>
<tr>
<td><strong>Commercial real estate</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Commercial mortgages</td>
<td>31,878</td>
<td>13.4%</td>
<td>32,183</td>
<td>13.7%</td>
<td>31,467</td>
</tr>
<tr>
<td>Construction and development</td>
<td>8,253</td>
<td>3.4%</td>
<td>7,702</td>
<td>3.3%</td>
<td>7,211</td>
</tr>
<tr>
<td>Total commercial real estate</td>
<td>40,131</td>
<td>16.8%</td>
<td>39,885</td>
<td>17.0%</td>
<td>38,678</td>
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<tr>
<td><strong>Residential mortgages</strong></td>
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<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Residential mortgages</td>
<td>38,316</td>
<td>16.1%</td>
<td>37,545</td>
<td>15.9%</td>
<td>36,484</td>
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<tr>
<td>Home equity loans, first liens</td>
<td>13,392</td>
<td>5.6%</td>
<td>13,611</td>
<td>5.8%</td>
<td>13,686</td>
</tr>
<tr>
<td>Total residential mortgages</td>
<td>51,708</td>
<td>21.7%</td>
<td>51,156</td>
<td>21.7%</td>
<td>50,170</td>
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<tr>
<td><strong>Credit card</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Retail leasing</td>
<td>6,009</td>
<td>2.5%</td>
<td>5,929</td>
<td>2.5%</td>
<td>5,761</td>
</tr>
<tr>
<td>Home equity and second mortgages</td>
<td>15,261</td>
<td>6.4%</td>
<td>15,442</td>
<td>6.6%</td>
<td>15,544</td>
</tr>
<tr>
<td>Revolving credit</td>
<td>3,187</td>
<td>1.3%</td>
<td>3,276</td>
<td>1.4%</td>
<td>3,289</td>
</tr>
<tr>
<td>Installment</td>
<td>5,751</td>
<td>2.4%</td>
<td>5,709</td>
<td>2.4%</td>
<td>5,717</td>
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<tr>
<td>Automobile</td>
<td>13,933</td>
<td>5.9%</td>
<td>13,743</td>
<td>5.8%</td>
<td>13,130</td>
</tr>
<tr>
<td>Student</td>
<td>3,466</td>
<td>1.5%</td>
<td>3,579</td>
<td>1.5%</td>
<td>3,673</td>
</tr>
<tr>
<td>Total other retail</td>
<td>47,607</td>
<td>20.0%</td>
<td>47,678</td>
<td>20.2%</td>
<td>47,114</td>
</tr>
<tr>
<td>Total loans, excluding covered loans</td>
<td>230,276</td>
<td>96.6%</td>
<td>226,773</td>
<td>96.4%</td>
<td>221,983</td>
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<tr>
<td>Covered loans</td>
<td>8,099</td>
<td>3.4%</td>
<td>8,462</td>
<td>3.6%</td>
<td>9,396</td>
</tr>
<tr>
<td>Total loans</td>
<td>$238,375</td>
<td>100.0%</td>
<td>$235,235</td>
<td>100.0%</td>
<td>$231,379</td>
</tr>
</tbody>
</table>
# U.S. Bancorp

## Supplemental Financial Data

(Dollars in Millions, Unaudited)

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Goodwill</td>
<td>$9,204</td>
<td>$9,205</td>
<td>$9,173</td>
<td>$9,156</td>
<td>$9,152</td>
</tr>
<tr>
<td>Merchant processing contracts</td>
<td>215</td>
<td>229</td>
<td>244</td>
<td>257</td>
<td>275</td>
</tr>
<tr>
<td>Core deposit benefits</td>
<td>128</td>
<td>135</td>
<td>145</td>
<td>156</td>
<td>166</td>
</tr>
<tr>
<td>Mortgage servicing rights</td>
<td>2,618</td>
<td>2,680</td>
<td>2,577</td>
<td>2,377</td>
<td>1,955</td>
</tr>
<tr>
<td>Trust relationships</td>
<td>116</td>
<td>122</td>
<td>131</td>
<td>132</td>
<td>141</td>
</tr>
<tr>
<td>Other identified intangibles</td>
<td>345</td>
<td>363</td>
<td>358</td>
<td>365</td>
<td>381</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$12,626</strong></td>
<td><strong>$12,734</strong></td>
<td><strong>$12,628</strong></td>
<td><strong>$12,443</strong></td>
<td><strong>$12,070</strong></td>
</tr>
</tbody>
</table>

(March 31, December 31, September 30, June 30, March 31,

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Merchant processing contracts</td>
<td>$14</td>
<td>$16</td>
<td>$15</td>
<td>$17</td>
<td>$16</td>
</tr>
<tr>
<td>Core deposit benefits</td>
<td>7</td>
<td>10</td>
<td>11</td>
<td>10</td>
<td>10</td>
</tr>
<tr>
<td>Trust relationships</td>
<td>7</td>
<td>9</td>
<td>8</td>
<td>8</td>
<td>9</td>
</tr>
<tr>
<td>Other identified intangibles</td>
<td>21</td>
<td>21</td>
<td>21</td>
<td>20</td>
<td>22</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>$49</strong></td>
<td><strong>$56</strong></td>
<td><strong>$55</strong></td>
<td><strong>$55</strong></td>
<td><strong>$57</strong></td>
</tr>
</tbody>
</table>

## Mortgage Banking Division Data

### Mortgage Banking Division Data

**Mortgage banking revenue**

- Origination and sales (a) $73 $120 $130 $312 $295
- Loan servicing 188 188 192 187 187
- Mortgage servicing rights fair value changes, net of economic hedges (b) 58 30 108 13 41
- Other changes in mortgage servicing rights fair value (c) (83) (107) (102) (116) (122)

**Total mortgage banking revenue** $236 $231 $328 $396 $401

**Mortgage production volume** $6,245 $8,563 $15,192 $17,796 $21,698

**Mortgage application volume** $10,149 $10,605 $13,335 $23,867 $21,681

**Mortgages serviced for others (d)** $227,186 $226,842 $226,727 $233,904 $220,321

**Mortgages repurchased and make-whole payments made** $36 $32 $42 $41 $79

**Realized losses on mortgage repurchases and make-whole payments** 10 63 13 16 23

**Mortgage representation and warranties reserve (d)** 44 89 114 64 66

### A summary of the Company's mortgage servicing rights and related characteristics by portfolio as of March 31, 2014, was as follows:

(Dollars in Millions)

<table>
<thead>
<tr>
<th></th>
<th>MRBP (e)</th>
<th>Government</th>
<th>Conventional (f)</th>
<th>Total</th>
</tr>
</thead>
<tbody>
<tr>
<td>Servicing portfolio</td>
<td>$16,459</td>
<td>$41,550</td>
<td>$166,628</td>
<td>$224,637</td>
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<tr>
<td>Fair value</td>
<td>$188</td>
<td>$485</td>
<td>$1,945</td>
<td>$2,618</td>
</tr>
<tr>
<td>Value (bps)</td>
<td>114</td>
<td>117</td>
<td>117</td>
<td>117</td>
</tr>
<tr>
<td>Weighted-average servicing fees (bps)</td>
<td>39</td>
<td>32</td>
<td>29</td>
<td>30</td>
</tr>
<tr>
<td>Multiple value</td>
<td>2.92</td>
<td>3.66</td>
<td>4.03</td>
<td>3.90</td>
</tr>
<tr>
<td>Weighted-average note rate</td>
<td>4.67 %</td>
<td>4.23 %</td>
<td>4.16 %</td>
<td>4.21 %</td>
</tr>
<tr>
<td>Weighted-average age (in years)</td>
<td>3.8</td>
<td>2.8</td>
<td>2.7</td>
<td>2.8</td>
</tr>
<tr>
<td>Weighted-average expected prepayment (constant prepayment rate)</td>
<td>13.3 %</td>
<td>11.8 %</td>
<td>11.1 %</td>
<td>11.4 %</td>
</tr>
<tr>
<td>Weighted-average expected life (in years)</td>
<td>6.2</td>
<td>6.7</td>
<td>7.0</td>
<td>6.9</td>
</tr>
<tr>
<td>Weighted-average discount rate</td>
<td>11.9 %</td>
<td>11.2 %</td>
<td>9.8 %</td>
<td>10.2 %</td>
</tr>
</tbody>
</table>

(a) Origination and sales revenue recorded based on estimated number of applications that will close.
(b) Represents the net impact of changes in the fair value of mortgage servicing rights related to assumption changes and the derivatives used to economically hedge the mortgage servicing rights fair value changes.
(c) Primarily represents changes due to realization of expected cash flows over time (decay).
(d) Amounts reported reflect end of period balances and include subserviced mortgages with no corresponding mortgage servicing rights asset.
(e) MRBP represents mortgage revenue bond programs.
(f) Represents loans primarily sold to government-sponsored enterprises.
(g) Value is calculated as fair value divided by the servicing portfolio.
### U.S. Bancorp

#### Line of Business Financial Performance*

<table>
<thead>
<tr>
<th></th>
<th>Wholesale Banking and Commercial Real Estate</th>
<th>Consumer and Small Business Banking</th>
<th>Wealth Management and Securities Services</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Condensed Income Statement</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total net revenue</td>
<td>736</td>
<td>774</td>
<td>(4.9)</td>
</tr>
<tr>
<td>Noninterest expense</td>
<td>302</td>
<td>308</td>
<td>(1.9)</td>
</tr>
<tr>
<td>Income before provision and income taxes</td>
<td>434</td>
<td>466</td>
<td>(6.9)</td>
</tr>
<tr>
<td>Provision for credit losses</td>
<td>(18)</td>
<td>(36)</td>
<td>50.0</td>
</tr>
<tr>
<td>Income before income taxes</td>
<td>452</td>
<td>502</td>
<td>(10.0)</td>
</tr>
<tr>
<td>Income taxes and taxable-equivalent adjustment</td>
<td>164</td>
<td>183</td>
<td>(10.4)</td>
</tr>
<tr>
<td>Net income</td>
<td>288</td>
<td>319</td>
<td>(9.7)</td>
</tr>
<tr>
<td><strong>Average Balance Sheet Data</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Loans</td>
<td>$75,328</td>
<td>$68,624</td>
<td>9.8 %</td>
</tr>
<tr>
<td>Other earning assets</td>
<td>1,935</td>
<td>1,642</td>
<td>17.8</td>
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<tr>
<td>Goodwill</td>
<td>1,604</td>
<td>1,604</td>
<td>--</td>
</tr>
<tr>
<td>Other intangible assets</td>
<td>21</td>
<td>27</td>
<td>(22.2)</td>
</tr>
<tr>
<td>Assets</td>
<td>82,249</td>
<td>74,720</td>
<td>10.1</td>
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<tr>
<td>Noninterest-bearing deposits</td>
<td>32,218</td>
<td>29,908</td>
<td>7.7</td>
</tr>
<tr>
<td>Interest-bearing deposits</td>
<td>45,985</td>
<td>39,260</td>
<td>17.1</td>
</tr>
<tr>
<td>Total deposits</td>
<td>78,203</td>
<td>69,168</td>
<td>13.1</td>
</tr>
<tr>
<td><strong>Net income attributable to U.S. Bancorp</strong></td>
<td>$288</td>
<td>$319</td>
<td>(9.7)</td>
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</tbody>
</table>

#### Payment Services

<table>
<thead>
<tr>
<th></th>
<th></th>
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<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Condensed Income Statement</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Total net revenue</td>
<td>1,189</td>
<td>1,135</td>
<td>4.8</td>
<td>761</td>
<td>633</td>
<td>20.2</td>
<td>4,814</td>
<td>4,874</td>
<td>(1.2)</td>
</tr>
<tr>
<td>Noninterest expense</td>
<td>577</td>
<td>551</td>
<td>4.7</td>
<td>169</td>
<td>104</td>
<td>62.5</td>
<td>2,495</td>
<td>2,413</td>
<td>3.4</td>
</tr>
<tr>
<td>Other intangibles</td>
<td>31</td>
<td>35</td>
<td>(11.4)</td>
<td>--</td>
<td>--</td>
<td>--</td>
<td>49</td>
<td>57</td>
<td>(14.0)</td>
</tr>
<tr>
<td>Total noninterest expense</td>
<td>608</td>
<td>586</td>
<td>3.8</td>
<td>169</td>
<td>104</td>
<td>62.5</td>
<td>2,544</td>
<td>2,470</td>
<td>3.0</td>
</tr>
<tr>
<td>Income before provision and income taxes</td>
<td>581</td>
<td>549</td>
<td>5.8</td>
<td>592</td>
<td>529</td>
<td>11.9</td>
<td>2,270</td>
<td>2,404</td>
<td>(5.6)</td>
</tr>
<tr>
<td>Provision for credit losses</td>
<td>201</td>
<td>205</td>
<td>(2.0)</td>
<td>(6)</td>
<td>6</td>
<td>**</td>
<td>306</td>
<td>403</td>
<td>(24.1)</td>
</tr>
<tr>
<td>Income before income taxes</td>
<td>380</td>
<td>344</td>
<td>10.5</td>
<td>598</td>
<td>523</td>
<td>14.3</td>
<td>1,964</td>
<td>2,001</td>
<td>(1.8)</td>
</tr>
<tr>
<td>Income taxes and taxable-equivalent adjustment</td>
<td>138</td>
<td>125</td>
<td>10.4</td>
<td>55</td>
<td>76</td>
<td>(27.6)</td>
<td>552</td>
<td>614</td>
<td>(10.1)</td>
</tr>
<tr>
<td>Net income</td>
<td>242</td>
<td>219</td>
<td>10.5</td>
<td>543</td>
<td>447</td>
<td>21.5</td>
<td>1,412</td>
<td>1,387</td>
<td>1.8</td>
</tr>
<tr>
<td><strong>Average Balance Sheet Data</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Loans</td>
<td>$24,106</td>
<td>$23,156</td>
<td>4.1 %</td>
<td>$2,439</td>
<td>$3,916</td>
<td>(37.7)</td>
<td>$235,859</td>
<td>$222,421</td>
<td>6.0 %</td>
</tr>
<tr>
<td>Other earning assets</td>
<td>459</td>
<td>433</td>
<td>6.0</td>
<td>84,645</td>
<td>80,102</td>
<td>5.7</td>
<td>90,367</td>
<td>91,571</td>
<td>(1.3)</td>
</tr>
<tr>
<td>Goodwill</td>
<td>2,519</td>
<td>2,508</td>
<td>.4</td>
<td>--</td>
<td>--</td>
<td>--</td>
<td>9,203</td>
<td>9,155</td>
<td>.5</td>
</tr>
<tr>
<td>Other intangible assets</td>
<td>507</td>
<td>612</td>
<td>(17.2)</td>
<td>1</td>
<td>2</td>
<td>(50.0)</td>
<td>3,441</td>
<td>2,838</td>
<td>21.2</td>
</tr>
<tr>
<td>Assets</td>
<td>30,372</td>
<td>29,444</td>
<td>3.2</td>
<td>101,780</td>
<td>99,708</td>
<td>2.1</td>
<td>364,312</td>
<td>351,387</td>
<td>3.7</td>
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<tr>
<td>Noninterest-bearing deposits</td>
<td>698</td>
<td>692</td>
<td>.9</td>
<td>1,250</td>
<td>342</td>
<td>**</td>
<td>70,824</td>
<td>66,400</td>
<td>6.7</td>
</tr>
<tr>
<td>Interest-bearing deposits</td>
<td>610</td>
<td>477</td>
<td>27.9</td>
<td>1,751</td>
<td>929</td>
<td>88.5</td>
<td>186,655</td>
<td>178,618</td>
<td>4.5</td>
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<tr>
<td>Total deposits</td>
<td>1,308</td>
<td>1,169</td>
<td>11.9</td>
<td>3,001</td>
<td>1,271</td>
<td>**</td>
<td>257,479</td>
<td>245,018</td>
<td>5.1</td>
</tr>
<tr>
<td><strong>Total U.S. Bancorp shareholders’ equity</strong></td>
<td>$5,669</td>
<td>$5,961</td>
<td>(4.9)</td>
<td>$14,700</td>
<td>11,667</td>
<td>26.0</td>
<td>$41,761</td>
<td>39,177</td>
<td>6.6</td>
</tr>
</tbody>
</table>

---

* Preliminary data
** Not meaningful
U.S. Bancorp

Line of Business Financial Performance*

<table>
<thead>
<tr>
<th>Line of Business Financial Performance*</th>
<th>Wholesale Banking and Commercial Real Estate</th>
<th>Consumer and Small Business Banking</th>
<th>Wealth Management and Securities Services</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Condensed Income Statement</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net interest income (taxable-equivalent basis)</td>
<td>$490</td>
<td>$510</td>
<td>(3.9) %</td>
</tr>
<tr>
<td>Noninterest income</td>
<td>246</td>
<td>274</td>
<td>(10.2) %</td>
</tr>
<tr>
<td>Securities gains (losses), net</td>
<td>--</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Total net revenue</td>
<td>736</td>
<td>784</td>
<td>(6.1) %</td>
</tr>
<tr>
<td>Noninterest expense</td>
<td>30</td>
<td>32</td>
<td>(6.2) %</td>
</tr>
<tr>
<td>Other intangibles</td>
<td>1</td>
<td>2</td>
<td>(50.0)</td>
</tr>
<tr>
<td>Total noninterest expense</td>
<td>302</td>
<td>304</td>
<td>(.7) %</td>
</tr>
<tr>
<td>Income before provision and income taxes</td>
<td>434</td>
<td>480</td>
<td>(9.6) %</td>
</tr>
<tr>
<td>Provision for credit losses</td>
<td>(18)</td>
<td>25</td>
<td>**</td>
</tr>
<tr>
<td>Income before income taxes</td>
<td>416</td>
<td>455</td>
<td>(9.2) %</td>
</tr>
<tr>
<td>Income taxes and taxable-equivalent adjustment</td>
<td>164</td>
<td>166</td>
<td>(1.2)</td>
</tr>
<tr>
<td>Net income</td>
<td>288</td>
<td>289</td>
<td>(38) %</td>
</tr>
<tr>
<td>Net income attributable to noncontrolling interests</td>
<td>--</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Net income attributable to U.S. Bancorp</td>
<td>$288</td>
<td>$289</td>
<td>(38) %</td>
</tr>
</tbody>
</table>

**Average Balance Sheet Data**

<table>
<thead>
<tr>
<th>Average Balance Sheet Data</th>
<th>Loans</th>
<th>Other earning assets</th>
<th>Goodwill</th>
<th>Other intangible assets</th>
<th>Assets</th>
<th>Noninterest-bearing deposits</th>
<th>Interest-bearing deposits</th>
<th>Total deposits</th>
<th>Total U.S. Bancorp shareholders' equity</th>
</tr>
</thead>
<tbody>
<tr>
<td>Three Months Ended</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>(Dollars in Millions, Unaudited)</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net interest income (taxable-equivalent basis)</td>
<td>$414</td>
<td>$416</td>
<td>(.5) %</td>
<td>$629</td>
<td>$583</td>
<td>7.9 %</td>
<td>$2,706</td>
<td>$2,733</td>
<td>(1.0) %</td>
</tr>
<tr>
<td>Noninterest income</td>
<td>775</td>
<td>808</td>
<td>(4.1) %</td>
<td>127</td>
<td>118</td>
<td>7.6</td>
<td>2,103</td>
<td>2,155</td>
<td>(2.4) %</td>
</tr>
<tr>
<td>Securities gains (losses), net</td>
<td>1,224</td>
<td>1,224</td>
<td>(2.9) %</td>
<td>761</td>
<td>702</td>
<td>8.4</td>
<td>4,814</td>
<td>4,889</td>
<td>(1.5)</td>
</tr>
<tr>
<td>Total net revenue</td>
<td>32,181</td>
<td>32,258</td>
<td>(.2) %</td>
<td>21,945</td>
<td>22,442</td>
<td>(2.2)</td>
<td>14,713</td>
<td>17,001</td>
<td>(13.5)</td>
</tr>
<tr>
<td>Income before provision and income taxes</td>
<td>581</td>
<td>603</td>
<td>(3.6) %</td>
<td>592</td>
<td>412</td>
<td>43.7</td>
<td>2,270</td>
<td>2,207</td>
<td>2.9</td>
</tr>
<tr>
<td>Provision for credit losses</td>
<td>201</td>
<td>216</td>
<td>(7.6) %</td>
<td>60</td>
<td>60</td>
<td>**</td>
<td>306</td>
<td>277</td>
<td>10.5</td>
</tr>
<tr>
<td>Income before income taxes</td>
<td>561</td>
<td>643</td>
<td>(13.7) %</td>
<td>532</td>
<td>452</td>
<td>17.3</td>
<td>1,964</td>
<td>1,930</td>
<td>1.8</td>
</tr>
<tr>
<td>Income taxes and taxable-equivalent adjustment</td>
<td>185</td>
<td>191</td>
<td>(3.2) %</td>
<td>58</td>
<td>58</td>
<td>**</td>
<td>552</td>
<td>459</td>
<td>20.3</td>
</tr>
<tr>
<td>Net income</td>
<td>426</td>
<td>454</td>
<td>(6.2) %</td>
<td>534</td>
<td>500</td>
<td>6.8</td>
<td>1,412</td>
<td>1,471</td>
<td>(4.0)</td>
</tr>
<tr>
<td>Net income attributable to noncontrolling interests</td>
<td>(9)</td>
<td>(9)</td>
<td>10.0%</td>
<td>(6)</td>
<td>(5)</td>
<td>(20.0)</td>
<td>(15)</td>
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</tr>
<tr>
<td>Net income attributable to U.S. Bancorp</td>
<td>$233</td>
<td>$236</td>
<td>(1.3) %</td>
<td>$537</td>
<td>$495</td>
<td>8.5</td>
<td>$1,397</td>
<td>$1,456</td>
<td>(4.1)</td>
</tr>
</tbody>
</table>

* Preliminary data
** Not meaningful
### U.S. Bancorp

#### Residential Mortgages

**(Dollars in Millions, Unaudited)**

<table>
<thead>
<tr>
<th></th>
<th></th>
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<tbody>
<tr>
<td><strong>Prime Borrowers</strong></td>
<td></td>
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</tr>
<tr>
<td>Loans outstanding</td>
<td>$43,593</td>
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<td>Nonperforming loans</td>
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<td>548</td>
<td>521</td>
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<tr>
<td><strong>Delinquency Ratios</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>30-89 days past due</td>
<td>.49 %</td>
<td>.55 %</td>
<td>.56 %</td>
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<td>.60 %</td>
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<tr>
<td>90 days or more past due</td>
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<tr>
<td>Nonperforming loans</td>
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<td><strong>Sub-Prime Borrowers</strong></td>
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<td>Loans outstanding</td>
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<td>184</td>
<td>168</td>
<td>150</td>
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<td><strong>Delinquency Ratios</strong></td>
<td></td>
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</tr>
<tr>
<td>30-89 days past due</td>
<td>6.09 %</td>
<td>7.60 %</td>
<td>6.91 %</td>
<td>7.38 %</td>
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<td>90 days or more past due</td>
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<td><strong>Other Borrowers</strong></td>
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<tr>
<td>Loans outstanding</td>
<td>$893</td>
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<td>$907</td>
<td>$887</td>
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<td>Nonperforming loans</td>
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<td><strong>Delinquency Ratios</strong></td>
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</tr>
<tr>
<td>30-89 days past due</td>
<td>1.35 %</td>
<td>1.65 %</td>
<td>1.43 %</td>
<td>1.69 %</td>
<td>1.40 %</td>
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<tr>
<td>90 days or more past due</td>
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<td>1.21</td>
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<td>.82</td>
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<td>Nonperforming loans</td>
<td>2.13</td>
<td>2.09</td>
<td>1.77</td>
<td>1.58</td>
<td>1.52</td>
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<tr>
<td><strong>Loans Purchased From GNMA Mortgage Pools</strong></td>
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<tr>
<td>Loans outstanding</td>
<td>$5,875</td>
<td>$5,766</td>
<td>$5,621</td>
<td>$5,503</td>
<td>$5,527</td>
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#### Three Months Ended

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<tbody>
<tr>
<td><strong>Prime Borrowers</strong></td>
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</tr>
<tr>
<td>Net charge-offs</td>
<td>$39</td>
<td>$32</td>
<td>$42</td>
<td>$55</td>
<td>$63</td>
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<tr>
<td>Net charge-off ratio</td>
<td>.36 %</td>
<td>.30 %</td>
<td>.40 %</td>
<td>.57 %</td>
<td>.68 %</td>
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<td><strong>Sub-Prime Borrowers</strong></td>
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<tr>
<td>Net charge-offs</td>
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<td>$15</td>
<td>$12</td>
<td>$17</td>
<td>$26</td>
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<tr>
<td>Net charge-off ratio</td>
<td>5.07 %</td>
<td>4.22 %</td>
<td>3.28 %</td>
<td>4.55 %</td>
<td>6.79 %</td>
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<tr>
<td><strong>Other Borrowers</strong></td>
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<tr>
<td>Net charge-offs</td>
<td>$1</td>
<td>$2</td>
<td>$2</td>
<td>$2</td>
<td>$3</td>
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<tr>
<td>Net charge-off ratio</td>
<td>.45 %</td>
<td>.87 %</td>
<td>.88 %</td>
<td>.92 %</td>
<td>1.44 %</td>
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</tr>
<tr>
<td>Net charge-offs</td>
<td>$--</td>
<td>$--</td>
<td>$1</td>
<td>$--</td>
<td>$--</td>
</tr>
<tr>
<td>Net charge-off ratio</td>
<td>-- %</td>
<td>-- %</td>
<td>.07 %</td>
<td>-- %</td>
<td>-- %</td>
</tr>
</tbody>
</table>

* Past due GNMA loans are excluded from delinquency ratios as their repayments are primarily insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs.
U.S. Bancorp
Residential Mortgages
(Dollars in Millions, Unaudited)

<table>
<thead>
<tr>
<th>March 31, 2014</th>
<th>Loans Outstanding</th>
<th>As a Percent of Total Loan Balances</th>
<th>Weighted Average Credit Score</th>
<th>Weighted Average Loan-to-Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prime Borrowers</td>
<td>$43,593</td>
<td>84 %</td>
<td>756</td>
<td>70 %</td>
</tr>
<tr>
<td>Sub-Prime Borrowers</td>
<td>1,347</td>
<td>3</td>
<td>622</td>
<td>86</td>
</tr>
<tr>
<td>Other Borrowers</td>
<td>893</td>
<td>2</td>
<td>705</td>
<td>88</td>
</tr>
<tr>
<td>Loans Purchased From GNMA Mortgage Pools</td>
<td>5,875</td>
<td>11</td>
<td>*</td>
<td>*</td>
</tr>
<tr>
<td>Total</td>
<td>$51,708</td>
<td>100 %</td>
<td>751</td>
<td>71 %</td>
</tr>
</tbody>
</table>

Three Months Ended March 31, 2014

<table>
<thead>
<tr>
<th>Loans Originated</th>
<th>Weighted Average Credit Score</th>
<th>Weighted Average Loan-to-Value</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prime Borrowers</td>
<td>$2,152</td>
<td>759</td>
</tr>
<tr>
<td>Sub-Prime Borrowers</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Other Borrowers</td>
<td>15</td>
<td>678</td>
</tr>
<tr>
<td>Loans Purchased From GNMA Mortgage Pools</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Total</td>
<td>$2,167</td>
<td>759</td>
</tr>
</tbody>
</table>

March 31, 2014

<table>
<thead>
<tr>
<th>Loans Outstanding</th>
<th>As a Percent of Total Loan Balances</th>
<th>Nonperforming Loans Balances</th>
<th>As a Percent of Loan Balances</th>
</tr>
</thead>
<tbody>
<tr>
<td>Prime Borrowers</td>
<td>$9,305</td>
<td>21.3 %</td>
<td>$46</td>
</tr>
<tr>
<td>California</td>
<td>3,680</td>
<td>8.4</td>
<td>52</td>
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<tr>
<td>Minnesota</td>
<td>2,785</td>
<td>6.4</td>
<td>24</td>
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<tr>
<td>Colorado</td>
<td>2,734</td>
<td>6.3</td>
<td>71</td>
</tr>
<tr>
<td>Illinois</td>
<td>2,644</td>
<td>6.1</td>
<td>35</td>
</tr>
<tr>
<td>Washington</td>
<td>22,445</td>
<td>51.5</td>
<td>340</td>
</tr>
<tr>
<td>Other</td>
<td>$43,593</td>
<td>100.0 %</td>
<td>$568</td>
</tr>
<tr>
<td>Sub-Prime Borrowers</td>
<td>$111</td>
<td>8.2 %</td>
<td>$15</td>
</tr>
<tr>
<td>Ohio</td>
<td>85</td>
<td>6.3</td>
<td>13</td>
</tr>
<tr>
<td>Pennsylvania</td>
<td>76</td>
<td>5.7</td>
<td>16</td>
</tr>
<tr>
<td>Florida</td>
<td>73</td>
<td>5.4</td>
<td>8</td>
</tr>
<tr>
<td>Tennessee</td>
<td>61</td>
<td>4.5</td>
<td>6</td>
</tr>
<tr>
<td>Missouri</td>
<td>941</td>
<td>69.9</td>
<td>132</td>
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<tr>
<td>Other</td>
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<td>100.0 %</td>
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<tr>
<td>Other Borrowers</td>
<td>$78</td>
<td>8.7 %</td>
<td>$1</td>
</tr>
<tr>
<td>California</td>
<td>72</td>
<td>8.1</td>
<td>1</td>
</tr>
<tr>
<td>Colorado</td>
<td>72</td>
<td>8.1</td>
<td>1</td>
</tr>
<tr>
<td>Minnesota</td>
<td>70</td>
<td>7.8</td>
<td>--</td>
</tr>
<tr>
<td>Missouri</td>
<td>67</td>
<td>7.5</td>
<td>1</td>
</tr>
<tr>
<td>Ohio</td>
<td>534</td>
<td>59.8</td>
<td>15</td>
</tr>
<tr>
<td>Other</td>
<td>$893</td>
<td>100.0 %</td>
<td>$19</td>
</tr>
<tr>
<td>Loans Purchased From GNMA Mortgage Pools</td>
<td>$688</td>
<td>11.7 %</td>
<td>$--</td>
</tr>
<tr>
<td>Florida</td>
<td>640</td>
<td>10.9</td>
<td>--</td>
</tr>
<tr>
<td>Ohio</td>
<td>373</td>
<td>6.3</td>
<td>--</td>
</tr>
<tr>
<td>New York</td>
<td>336</td>
<td>5.7</td>
<td>--</td>
</tr>
<tr>
<td>Tennessee</td>
<td>268</td>
<td>4.6</td>
<td>--</td>
</tr>
<tr>
<td>Missouri</td>
<td>3,570</td>
<td>60.8</td>
<td>--</td>
</tr>
<tr>
<td>Other</td>
<td>$5,875</td>
<td>100.0 %</td>
<td>$--</td>
</tr>
</tbody>
</table>

* Not applicable.
### U.S. Bancorp
### Home Equity and Second Mortgages


**Prime Borrowers**

<table>
<thead>
<tr>
<th>Loans outstanding</th>
<th>$14,491</th>
<th>$14,662</th>
<th>$14,778</th>
<th>$15,050</th>
<th>$15,352</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonperforming loans</td>
<td>144</td>
<td>144</td>
<td>154</td>
<td>165</td>
<td>176</td>
</tr>
</tbody>
</table>

**Delinquency Ratios**

- **30-89 days past due**: 0.50 %, 0.57 %, 0.56 %, 0.64 %, 0.61 %
- **90 days or more past due**: 0.28, 0.27, 0.24, 0.24, 0.25
- **Nonperforming loans**: 0.99, 0.98, 1.04, 1.09, 1.15

**Sub-Prime Borrowers**

<table>
<thead>
<tr>
<th>Loans outstanding</th>
<th>$280</th>
<th>$296</th>
<th>$306</th>
<th>$327</th>
<th>$347</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonperforming loans</td>
<td>13</td>
<td>14</td>
<td>16</td>
<td>19</td>
<td>15</td>
</tr>
</tbody>
</table>

**Delinquency Ratios**

- **30-89 days past due**: 3.93 %, 4.39 %, 3.92 %, 4.58 %, 4.04 %
- **90 days or more past due**: 1.79, 2.03, 0.65, 0.92, 1.15
- **Nonperforming loans**: 4.64, 4.73, 5.23, 5.81, 4.32

**Other Borrowers**

<table>
<thead>
<tr>
<th>Loans outstanding</th>
<th>$490</th>
<th>$484</th>
<th>$460</th>
<th>$439</th>
<th>$432</th>
</tr>
</thead>
<tbody>
<tr>
<td>Nonperforming loans</td>
<td>10</td>
<td>9</td>
<td>9</td>
<td>10</td>
<td>10</td>
</tr>
</tbody>
</table>

**Delinquency Ratios**

- **30-89 days past due**: 0.82 %, 1.24 %, 1.52 %, 1.36 %, 1.39 %
- **90 days or more past due**: 0.82, 0.62, 0.22, 0.23, 0.23
- **Nonperforming loans**: 2.03, 1.86, 1.96, 2.28, 2.32

#### Three Months Ended

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Net charge-offs</td>
<td>$27</td>
<td>$33</td>
<td>$37</td>
<td>$48</td>
<td>$62</td>
</tr>
<tr>
<td>Net charge-off ratio</td>
<td>0.75 %</td>
<td>0.89 %</td>
<td>0.99 %</td>
<td>1.27 %</td>
<td>1.61 %</td>
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</table>

<table>
<thead>
<tr>
<th></th>
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</tr>
</thead>
<tbody>
<tr>
<td>Net charge-offs</td>
<td>$3</td>
<td>$3</td>
<td>$5</td>
<td>$8</td>
<td>$7</td>
</tr>
<tr>
<td>Net charge-off ratio</td>
<td>4.46 %</td>
<td>3.98 %</td>
<td>6.36 %</td>
<td>9.64 %</td>
<td>8.02 %</td>
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</table>

<table>
<thead>
<tr>
<th></th>
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<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Net charge-offs</td>
<td>$1</td>
<td>$1</td>
<td>$1</td>
<td>$2</td>
<td>$4</td>
</tr>
<tr>
<td>Net charge-off ratio</td>
<td>0.83 %</td>
<td>0.83 %</td>
<td>0.88 %</td>
<td>1.83 %</td>
<td>3.77 %</td>
</tr>
</tbody>
</table>
### U.S. Bancorp

**Home Equity and Second Mortgages**

(Dollars in Millions, Unaudited)

<table>
<thead>
<tr>
<th>Date</th>
<th>Loans Outstanding</th>
<th>As a Percent of Total Loan Balances</th>
<th>Weighted Average Credit Score</th>
<th>Weighted Average Loan-to-Value</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>PORTFOLIO PROFILE</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Prime Borrowers</td>
<td>$14,491</td>
<td>95 %</td>
<td>752</td>
<td>72 %</td>
</tr>
<tr>
<td>Sub-Prime Borrowers</td>
<td>280</td>
<td>2</td>
<td>654</td>
<td>89 %</td>
</tr>
<tr>
<td>Other Borrowers</td>
<td>490</td>
<td>3</td>
<td>699</td>
<td>72 %</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$15,261</td>
<td>100 %</td>
<td>748</td>
<td>73 %</td>
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</table>

<table>
<thead>
<tr>
<th>Date</th>
<th>Loans Originated</th>
<th>Loans Updated</th>
<th>As a Percent of Loan Balances</th>
<th>Weighted Average Credit Score</th>
<th>Weighted Average Loan-to-Value</th>
</tr>
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<tbody>
<tr>
<td><strong>LOAN ORIGINATIONS</strong></td>
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<tr>
<td>Prime Borrowers</td>
<td>$815</td>
<td>768</td>
<td>70 %</td>
<td></td>
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</tr>
<tr>
<td>Sub-Prime Borrowers</td>
<td>--</td>
<td>--</td>
<td>--</td>
<td>--</td>
<td>--</td>
</tr>
<tr>
<td>Other Borrowers</td>
<td>24</td>
<td>672</td>
<td>72</td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$839</td>
<td>765</td>
<td>70 %</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Date</th>
<th>Loans Outstanding</th>
<th>As a Percent of Total Loan Balances</th>
<th>Nonperforming Loans Balances</th>
<th>As a Percent of Loan Balances</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>LOAN PORTFOLIO BY GEOGRAPHY - TOP STATES</strong></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td><strong>Prime Borrowers</strong></td>
<td></td>
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<td></td>
<td></td>
</tr>
<tr>
<td>California</td>
<td>$2,410</td>
<td>16.6 %</td>
<td>$26</td>
<td>1.1 %</td>
</tr>
<tr>
<td>Minnesota</td>
<td>2,242</td>
<td>15.5 %</td>
<td>18</td>
<td>.8</td>
</tr>
<tr>
<td>Colorado</td>
<td>1,151</td>
<td>7.9 %</td>
<td>13</td>
<td>1.1</td>
</tr>
<tr>
<td>Washington</td>
<td>1,072</td>
<td>7.4 %</td>
<td>13</td>
<td>1.2</td>
</tr>
<tr>
<td>Oregon</td>
<td>942</td>
<td>6.5 %</td>
<td>11</td>
<td>1.2</td>
</tr>
<tr>
<td>Other</td>
<td>6,674</td>
<td>46.1 %</td>
<td>63</td>
<td>.9</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td>$14,491</td>
<td>100.0 %</td>
<td>$144</td>
<td>1.0 %</td>
</tr>
</tbody>
</table>

| **Sub-Prime Borrowers** |                 |                                     |                             |                               |
| Ohio           | $27              | 9.7 %                               | $2                           | 7.4 %                         |
| Minnesota      | 25               | 8.9 %                               | 1                            | 4.0                           |
| Colorado       | 20               | 7.1 %                               | 1                            | 5.0                           |
| Missouri       | 18               | 6.4 %                               | 1                            | 5.6                           |
| Washington     | 17               | 6.1 %                               | 1                            | 5.9                           |
| Other          | 173              | 61.8 %                              | 7                            | 4.0                           |
| **Total**      | $280             | 100.0 %                             | $13                          | 4.6 %                         |

| **Other Borrowers** |                 |                                     |                             |                               |
| California      | $218             | 44.5 %                              | $7                           | 3.2 %                         |
| Minnesota       | 30               | 6.1 %                               | --                           | --                            |
| Colorado        | 29               | 5.9 %                               | --                           | --                            |
| Washington      | 28               | 5.7 %                               | --                           | --                            |
| Ohio            | 23               | 4.7 %                               | --                           | --                            |
| Other           | 162              | 33.1 %                              | 3                            | 1.9                            |
| **Total**       | $490             | 100.0 %                             | $10                          | 2.0 %                         |