

Form 10-Q/September 30, 2022



**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION**  
Washington, D.C. 20549

**Form 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**  
For the quarterly period ended September 30, 2022  
OR

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE  
SECURITIES EXCHANGE ACT OF 1934**  
For the transition period from (not applicable)  
Commission file number 1-6880

**U.S. BANCORP**

(Exact name of registrant as specified in its charter)

**Delaware**  
(State or other jurisdiction of  
incorporation or organization)

**41-0255900**  
(I.R.S. Employer  
Identification No.)

**800 Nicollet Mall**  
**Minneapolis, Minnesota 55402**  
(Address of principal executive offices, including zip code)

**651-466-3000**  
(Registrant's telephone number, including area code)

**(not applicable)**  
(Former name, former address and former fiscal year, if changed since last report)

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading symbols	Name of each exchange on which registered
Common Stock, \$.01 par value per share	USB	New York Stock Exchange
Depository Shares (each representing 1/100th interest in a share of Series A Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB PrA	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series B Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB PrH	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series K Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB PrP	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series L Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB PrQ	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series M Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB PrR	New York Stock Exchange
Depository Shares (each representing 1/1,000th interest in a share of Series O Non-Cumulative Perpetual Preferred Stock, par value \$1.00)	USB PrS	New York Stock Exchange
0.850% Medium-Term Notes, Series X (Senior), due June 7, 2024	USB/24B	New York Stock Exchange

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) has been subject to such filing requirements for the past 90 days.

YES  NO

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit such files).

YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company, or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer   
Non-accelerated filer

Accelerated filer   
Smaller reporting company   
Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date.

Class  
Common Stock, \$0.01 Par Value

Outstanding as of October 31, 2022  
1,485,823,486 shares

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**“Safe Harbor” Statement under the Private Securities Litigation Reform Act of 1995.**

This quarterly report on Form 10-Q contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements and are based on the information available to, and assumptions and estimates made by, management as of the date hereof. These forward-looking statements cover, among other things, anticipated future revenue and expenses and the future plans and prospects of U.S. Bancorp. Forward-looking statements often use words such as “anticipates,” “targets,” “expects,” “hopes,” “estimates,” “projects,” “forecasts,” “intends,” “plans,” “goals,” “believes,” “continue” and other similar expressions or future or conditional verbs such as “will,” “may,” “might,” “should,” “would” and “could.” Forward-looking statements involve inherent risks and uncertainties, including the following risks and uncertainties and the risks and uncertainties more fully discussed in the section entitled “Risk Factors” of Exhibit 13 to U.S. Bancorp’s Annual Report on Form 10-K for the year ended December 31, 2021, which could cause actual results to differ materially from those anticipated. Deterioration in general business and economic conditions or turbulence in domestic or global financial markets could adversely affect U.S. Bancorp’s revenues and the values of its assets and liabilities, reduce the availability of funding to certain financial institutions, lead to a tightening of credit, and increase stock price volatility. In addition, changes to statutes, regulations, or regulatory policies or practices, and U.S. Bancorp’s ability to address or satisfy those requirements and other requirements or conditions imposed by regulatory entities, could affect U.S. Bancorp in substantial and unpredictable ways. U.S. Bancorp’s results could also be adversely affected by changes in interest rates; the impacts of the COVID-19 pandemic on its business, financial position, results of operations, liquidity and prospects; increases in unemployment rates; deterioration in the credit quality of its loan portfolios or in the value of the collateral securing those loans; deterioration in the value of its investment securities; legal and regulatory developments; litigation; increased competition from both banks and non-banks; civil unrest; the effects of climate change; changes in customer behavior and preferences; breaches in data security, including as a result of work-from-home arrangements; failures to safeguard personal information; the impacts of international hostilities or geopolitical events; impacts of supply chain disruptions and rising inflation; effects of mergers and acquisitions and related integration; effects of critical accounting policies and judgments; and management’s ability to effectively manage credit risk, market risk, operational risk, compliance risk, strategic risk, interest rate risk, liquidity risk and reputation risk. In addition, U.S. Bancorp’s proposed acquisition of MUFG Union Bank presents risks and uncertainties, including, among others: the risk that the cost savings, any revenue synergies and other anticipated benefits of the proposed acquisition may not be realized or may take longer than anticipated to be realized; the risk that U.S. Bancorp’s business could be disrupted as a result of the announcement and pendency of the proposed acquisition and diversion of management’s attention from ongoing business operations and opportunities; the possibility that the proposed acquisition, including the integration of MUFG Union Bank, may be more costly or difficult to complete than anticipated; delays in closing the proposed acquisition; and the failure of any closing conditions in the definitive purchase agreement to be satisfied.

For discussion of these and other risks that may cause actual results to differ from those described in forward-looking statements, refer to U.S. Bancorp’s Annual Report on Form 10-K for the year ended December 31, 2021, on file with the Securities and Exchange Commission, including the sections entitled “Corporate Risk Profile” and “Risk Factors” contained in Exhibit 13, and all subsequent filings with the Securities and Exchange Commission under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934. In addition, factors other than these risks also could adversely affect U.S. Bancorp’s results, and the reader should not consider these risks to be a complete set of all potential risks or uncertainties. Readers are cautioned not to place undue reliance on any forward-looking statements. Forward-looking statements speak only as of the date hereof, and U.S. Bancorp undertakes no obligation to update them in light of new information or future events.



# Management's Discussion and Analysis

## OVERVIEW

**Earnings Summary** U.S. Bancorp and its subsidiaries (the “Company”) reported net income attributable to U.S. Bancorp of \$1.8 billion for the third quarter of 2022, or \$1.16 per diluted common share, compared with \$2.0 billion, or \$1.30 per diluted common share, for the third quarter of 2021. Return on average assets and return on average common equity were 1.22 percent and 15.8 percent, respectively, for the third quarter of 2022, compared with 1.45 percent and 15.9 percent, respectively, for the third quarter of 2021. The results for the third quarter of 2022 included the impact of \$42 million (\$33 million net-of-tax) of merger and integration-related charges associated with the planned acquisition of MUFG Union Bank’s core regional banking franchise from Mitsubishi UFJ Financial Group, Inc. (“MUFG”), which decreased diluted earnings per common share by \$0.02.

Total net revenue for the third quarter of 2022 was \$436 million (7.4 percent) higher than the third quarter of 2021, reflecting a 20.7 percent increase in net interest income (20.6 percent on a taxable-equivalent basis) and an 8.3 percent decrease in noninterest income. The increase in net interest income from the third quarter of 2021 was due to the impact of rising interest rates on earning assets and strong growth in average loan and investment securities balances, partially offset by deposit pricing, changes in funding mix and lower loan fees driven by the impact of loan forgiveness related to the Small Business Administration (“SBA”) Paycheck Protection Program in the third quarter of 2021. The reduction in noninterest income reflected lower mortgage banking revenue driven by a decline in refinancing activities, partially offset by higher trust and investment management fees and payment services revenue.

Noninterest expense in the third quarter of 2022 was \$208 million (6.1 percent) higher than the third quarter of 2021, reflecting increases in compensation expense, employee benefits expense, marketing and business development expense, net occupancy and equipment expense and other noninterest expense, as well as the impact of merger and integration-related charges of \$42 million.

The provision for credit losses for the third quarter of 2022 was \$362 million, compared with a benefit of \$163 million for the third quarter of 2021. The provision

for credit losses in the third quarter of 2022 reflected the impact of strong loan growth and increasing economic uncertainty. The provision for credit losses for the third quarter of 2021 reflected a decrease in the allowance for credit losses as a result of improving economic conditions and credit quality. Net charge-offs in the third quarter of 2022 were \$162 million, compared with \$147 million in the third quarter of 2021. Refer to “Corporate Risk Profile” for further information on the provision for credit losses, net charge-offs, nonperforming assets and other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

Net income attributable to U.S. Bancorp for the first nine months of 2022 was \$4.9 billion, or \$3.13 per diluted common share, compared with \$6.3 billion, or \$4.04 per diluted common share, for the first nine months of 2021. Return on average assets and return on average common equity were 1.13 percent and 14.1 percent, respectively, for the first nine months of 2022, compared with 1.53 percent and 17.0 percent, respectively, for the first nine months of 2021. The results for the first nine months of 2022 included the impact of \$239 million (\$186 million net-of-tax) of merger and integration-related charges, which decreased diluted earnings per common share by \$0.12.

Total net revenue for the first nine months of 2022 was \$791 million (4.6 percent) higher than the first nine months of 2021, reflecting an 11.4 percent increase in net interest income (11.3 percent on a taxable-equivalent basis) and a 3.6 percent decrease in noninterest income. The increase in net interest income from the first nine months of 2021 was due to the impact of rising interest rates on earning assets and strong growth in average loan and investment securities balances, partially offset by deposit pricing, changes in funding mix and lower loan fees driven by the impact of loan forgiveness related to the SBA Paycheck Protection Program in the first nine months of 2021. The reduction in noninterest income reflected lower mortgage banking revenue and other noninterest income, partially offset by higher trust and investment management fees and payment services revenue.

Noninterest expense in the first nine months of 2022 was \$668 million (6.6 percent) higher than the first nine months of 2021, reflecting increases in

compensation expense, employee benefits expense, marketing and business development expense, net occupancy and equipment expense and other noninterest expense, as well as the impact of merger and integration-related charges of \$239 million.

The provision for credit losses for the first nine months of 2022 was \$785 million, compared with a benefit of \$1.2 billion for the first nine months of 2021. The provision for credit losses for the first nine months of 2022 reflected the impact of strong loan growth and increasing economic uncertainty. The provision for credit losses for the first nine months of 2021 reflected a decrease in the allowance for credit losses as a result of improving economic conditions and credit quality. Net charge-offs in the first nine months of 2022 were \$485 million, compared with \$550 million in the first nine months of 2021. Refer to “Corporate Risk Profile” for further information on the provision for credit losses, net charge-offs, nonperforming assets and other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

**Pending Acquisition** In September 2021, the Company announced that it entered into a definitive agreement to acquire MUFG Union Bank’s core regional banking franchise, for an expected purchase price of approximately \$8.0 billion, including \$5.5 billion in cash and approximately 44 million shares of the Company’s common stock. The transaction excludes the purchase of substantially all of MUFG Union Bank’s Global Corporate & Investment Bank (other than certain deposits), certain middle and back office functions, and other assets. MUFG Union Bank has approximately 300 branches in California, Washington and Oregon and is expected to add approximately \$105 billion in total assets, \$58 billion of loans and \$90 billion of deposits to the Company’s consolidated balance sheet. On October 19, 2022, the Company announced that all required regulatory approvals to complete the transaction have been received. The transaction is expected to close on December 1, 2022, pending satisfaction of customary closing conditions.

## STATEMENT OF INCOME ANALYSIS

**Net Interest Income** Net interest income, on a taxable-equivalent basis, was \$3.9 billion in the third quarter and \$10.5 billion in the first nine months of 2022, representing increases of \$660 million (20.6 percent) and \$1.1 billion (11.3 percent), respectively, compared with the same periods of 2021. The increases were primarily due to the impact of rising interest rates on earning assets and strong growth in loan and investment securities

balances, partially offset by deposit pricing, changes in funding mix, and lower loan fees driven by the impact of loan forgiveness related to the SBA Paycheck Protection Program in the first nine months of 2021. Average earning assets for the third quarter and first nine months of 2022 were \$38.3 billion (7.6 percent) and \$35.5 billion (7.1 percent) higher, respectively, than the same periods of the prior year, reflecting increases in loans and investment securities, partially offset by decreases in interest-bearing deposits with banks. The net interest margin, on a taxable-equivalent basis, in the third quarter and first nine months of 2022 was 2.83 percent and 2.62 percent, respectively, compared with 2.53 percent and 2.52 percent in the third quarter and first nine months of 2021, respectively. The increase in net interest margin from the prior year was primarily due to the impact of higher rates on earning assets, partially offset by deposit pricing and short-term borrowing costs given the rise in short-term interest rates. Refer to the “Consolidated Daily Average Balance Sheet and Related Yields and Rates” table for further information on net interest income.

Average total loans in the third quarter and first nine months of 2022 were \$40.0 billion (13.5 percent) and \$29.7 billion (10.1 percent) higher, respectively, than the same periods of 2021. The increases were primarily due to growth in commercial loans, residential mortgages and credit card loans. The increase in commercial loans was primarily due to higher utilization driven by working capital needs of corporate customers, slower payoffs given higher volatility in the capital markets, as well as core growth, partially offset by expected reductions related to the forgiveness of loans in the SBA Paycheck Protection Program. The increase in residential mortgages was driven by stronger on-balance sheet loan activities and slower refinance activity, while the increase in credit cards loans was primarily due to increased consumer spending and account growth. In addition, other retail loans increased in the first nine months of 2022, compared with the first nine months of 2021, driven by higher auto and recreational vehicle loans, partially offset by lower retail leasing balances.

Average investment securities in the third quarter and first nine months of 2022 were \$13.1 billion (8.6 percent) and \$17.6 billion (11.5 percent) higher, respectively, than the same periods of 2021, primarily due to purchases of mortgage-backed and U.S. Treasury securities, net of prepayments, sales and maturities.

Average total deposits for the third quarter and first nine months of 2022 were \$25.3 billion (5.9 percent) and \$26.8 billion (6.2 percent) higher, respectively, than the same periods of 2021. Average total savings deposits for

the third quarter and first nine months of 2022 were \$27.6 billion (9.9 percent) and \$26.0 billion (9.3 percent) higher, respectively, than the same periods of the prior year, driven by increases in Corporate and Commercial Banking, and Consumer and Business Banking balances. The increase in total savings deposits for the first nine months of 2022, compared with the first nine months of 2021, was partially offset by a decrease in Wealth Management and Investment Services balances. Average time deposits for the third quarter and first nine months of 2022 were \$12.7 billion (54.0 percent) and \$4.2 billion (16.8 percent) higher, respectively, than the same periods of the prior year, primarily driven by increases in Corporate and Commercial Banking balances, partially offset by decreases in Consumer and Business Banking balances. Changes in time deposits are primarily related to those deposits managed as an alternative to other funding sources, based largely on relative pricing and liquidity characteristics. Average noninterest-bearing deposits for the third quarter and first nine months of 2022 were \$15.0 billion (11.6 percent) and \$3.4 billion (2.7 percent) lower, respectively, than the same periods of the prior year, driven by decreases in Corporate and Commercial Banking, Consumer and Business Banking, and Payment Services balances. The decrease in average noninterest-bearing deposits in the first nine months of 2022, compared with the first nine months of 2021, was partially offset by an increase in Wealth Management and Investment Services balances.

**Provision for Credit Losses** The provision for credit losses was \$362 million in the third quarter and \$785 million in the first nine months of 2022, compared with a benefit of \$163 million and \$1.2 billion, respectively, for the same periods of 2021. The provision for credit losses in the third quarter and first nine months of 2022 reflected the impact of strong loan growth and increasing economic uncertainty. The provision for credit losses in the third quarter and first nine months of 2021 reflected the enactment of additional government stimulus programs and widespread COVID-19 vaccine availability, contributing to economic improvement during the period, which resulted in significant decreases in the allowance for credit losses. Net charge-offs increased \$15 million (10.2 percent) in the third quarter of 2022, compared with the third quarter of 2021, reflecting higher commercial, credit card and other retail loan net charge-offs, partially offset by a decrease in commercial real estate loan charge-offs. Net charge-offs

decreased \$65 million (11.8 percent) in the first nine months of 2022, compared with the first nine months of 2021, primarily driven by lower credit card net charge-offs in the first nine months of 2022. Refer to “Corporate Risk Profile” for further information on the provision for credit losses, net charge-offs, nonperforming assets and other factors considered by the Company in assessing the credit quality of the loan portfolio and establishing the allowance for credit losses.

**Noninterest Income** Noninterest income was \$2.5 billion in the third quarter and \$7.4 billion in the first nine months of 2022, representing decreases of \$224 million (8.3 percent) and \$280 million (3.6 percent), respectively, compared with the same periods of 2021. The decreases from the prior year reflected lower mortgage banking revenue, lower deposit service charges and lower gains on the sale of securities, partially offset by higher trust and investment management fees and payment services revenue. Mortgage banking revenue decreased primarily due to lower application volume, given declining refinance activities experienced in the mortgage industry, lower related gain on sale margins and lower performing loan sales. The decrease in mortgage banking revenue in the first nine months of 2022, compared with the first nine months of 2021, was partially offset by increases in mortgage servicing rights (“MSRs”) valuations, net of hedging activities. Deposit service charges decreased primarily due to the impact of the elimination of certain consumer non-sufficient funds fees beginning in the first quarter of 2022. Trust and investment management fees increased primarily due to lower money market fee waivers, activity related to the fourth quarter of 2021 acquisition of PFM Asset Management LLC (“PFM”) and core business growth, partially offset by unfavorable market conditions. Payment services revenue increased as a result of higher corporate payment products revenue due to improving business spending across all product groups, as well as increases in merchant processing services revenue driven by higher sales volume and merchant fees. The increases in merchant processing services revenue were partially offset by the impact of foreign currency rate changes, as the U.S. dollar has strengthened considerably compared to European currencies given recent uncertainties in Europe. Other noninterest income decreased in the first nine months of 2022, compared with the first nine months of 2021, primarily due to lower retail leasing end-of-term residual gains.



**Table 2** Noninterest Income

(Dollars in Millions)	Three Months Ended September 30			Nine Months Ended September 30		
	2022	2021	Percent Change	2022	2021	Percent Change
Credit and debit card revenue	\$ 391	\$ 393	(.5)%	\$1,128	\$1,125	.3%
Corporate payment products revenue	190	156	21.8	520	420	23.8
Merchant processing services	406	392	3.6	1,194	1,084	10.1
Trust and investment management fees	572	459	24.6	1,638	1,349	21.4
Deposit service charges	166	194	(14.4)	508	531	(4.3)
Treasury management fees	151	155	(2.6)	476	462	3.0
Commercial products revenue	285	277	2.9	841	837	.5
Mortgage banking revenue	81	418	(80.6)	423	1,063	(60.2)
Investment products fees	56	62	(9.7)	177	177	—
Securities gains (losses), net	1	20	(95.0)	38	88	(56.8)
Other	170	167	1.8	470	557	(15.6)
Total noninterest income	\$2,469	\$2,693	(8.3)%	\$7,413	\$7,693	(3.6)%

**Noninterest Expense** Noninterest expense was \$3.6 billion in the third quarter and \$10.9 billion in the first nine months of 2022, representing increases of \$208 million (6.1 percent) and \$668 million (6.6 percent), respectively, over the same periods of 2021. The increases from the prior year reflected higher compensation expense, employee benefits expense, marketing and business development expense, net occupancy and equipment expense, other noninterest expense and the impact of merger and integration-related charges associated with the planned acquisition of MUFG Union Bank. Compensation expense increased primarily due to merit increases and hiring to support business growth, partially offset by lower performance-based incentives and variable compensation. Employee benefits expense increased primarily driven by higher post-pandemic medical expenses. Marketing and business development expense increased due to the timing of marketing campaigns as well as increased travel and

entertainment, while net occupancy and equipment expense increased to support business growth. Other noninterest expense increased due to accruals related to future delivery exposures for merchant and airline processing as processing volumes recover, higher Federal Deposit Insurance Corporation (“FDIC”) insurance expense driven by an increase in the assessment base and rate, and higher other accruals, partially offset by lower other expenses related to the decline in mortgage production.

**Income Tax Expense** The provision for income taxes was \$481 million (an effective rate of 20.9 percent) for the third quarter and \$1.3 billion (an effective rate of 20.8 percent) for the first nine months of 2022, compared with \$564 million (an effective rate of 21.7 percent) and \$1.7 billion (an effective rate of 21.4 percent) for the same periods of 2021, respectively. For further information on income taxes, refer to Note 12 of the Notes to Consolidated Financial Statements.

**Table 3** Noninterest Expense

(Dollars in Millions)	Three Months Ended September 30			Nine Months Ended September 30		
	2022	2021	Percent Change	2022	2021	Percent Change
Compensation	\$1,891	\$1,847	2.4%	\$ 5,616	\$ 5,448	3.1%
Employee benefits	369	336	9.8	1,139	1,057	7.8
Net occupancy and equipment	272	259	5.0	806	780	3.3
Professional services	131	126	4.0	356	332	7.2
Marketing and business development	126	99	27.3	312	237	31.6
Technology and communications	355	361	(1.7)	1,054	1,082	(2.6)
Postage, printing and supplies	72	69	4.3	213	203	4.9
Other intangibles	43	41	4.9	130	119	9.2
Other	336	291	15.5	998	937	6.5
Total before merger and integration charges	3,595	3,429	4.8	10,624	10,195	4.2
Merger and integration charges	42	—	*	239	—	*
Total noninterest expense	\$3,637	\$3,429	6.1%	\$10,863	\$10,195	6.6%
Efficiency ratio (a)	57.5%	58.4%		60.7%	59.8%	

\* Not meaningful

a) See Non-GAAP Financial Measures beginning on page 32.

## BALANCE SHEET ANALYSIS

**Loans** The Company's loan portfolio was \$342.7 billion at September 30, 2022, compared with \$312.0 billion at December 31, 2021, an increase of \$30.7 billion (9.8 percent). The increase was driven by higher commercial loans, residential mortgages, credit card loans and commercial real estate loans, partially offset by lower other retail loans.

Commercial loans increased \$19.7 billion (17.6 percent) at September 30, 2022, compared with December 31, 2021, due to higher utilization driven by working capital needs of corporate customers and slower payoffs given higher volatility in the capital markets, as well as core growth.

Residential mortgages held in the loan portfolio increased \$9.8 billion (12.8 percent) at September 30, 2022, compared with December 31, 2021, due to stronger on-balance sheet loan activities and slower refinance activity. Residential mortgages originated and placed in the Company's loan portfolio include jumbo mortgages and branch-originated first lien home equity loans to borrowers with high credit quality.

Credit card loans increased \$2.0 billion (9.1 percent) at September 30, 2022, compared with December 31, 2021, reflecting increased consumer spending and account growth.

Commercial real estate loans increased \$1.3 billion (3.3 percent) at September 30, 2022, compared with

December 31, 2021, primarily the result of new originations.

Other retail loans decreased \$2.1 billion (3.4 percent) at September 30, 2022, compared with December 31, 2021, due to decreases in auto loans and retail leasing balances, partially offset by an increase in home equity loans.

The Company generally retains portfolio loans through maturity; however, the Company's intent may change over time based upon various factors such as ongoing asset/liability management activities, assessment of product profitability, credit risk, liquidity needs, and capital implications. If the Company's intent or ability to hold an existing portfolio loan changes, it is transferred to loans held for sale.

**Loans Held for Sale** Loans held for sale, consisting primarily of residential mortgages to be sold in the secondary market, were \$3.6 billion at September 30, 2022, compared with \$7.8 billion at December 31, 2021. The decrease in loans held for sale was principally due to a lower level of mortgage loan closings in the third quarter of 2022, compared with the fourth quarter of 2021. Almost all of the residential mortgage loans the Company originates or purchases for sale follow guidelines that allow the loans to be sold into existing, highly liquid secondary markets, in particular in government agency transactions and to government-sponsored enterprises ("GSEs").

**Table 4** Investment Securities

	September 30, 2022				December 31, 2021			
	Amortized Cost	Fair Value	Weighted-Average Maturity in Years	Weighted-Average Yield (d)	Amortized Cost	Fair Value	Weighted-Average Maturity in Years	Weighted-Average Yield (d)
(Dollars in Millions)								
<b>Held-to-maturity</b>								
U.S. Treasury and agencies . . . . .	\$ 1,344	\$ 1,288	3.5	2.85%	\$ —	\$ —	—	—%
Mortgage-backed securities (a) . . . . .	84,230	72,840	9.7	2.01	41,858	41,812	7.4	1.45
Total held-to-maturity . . . . .	\$85,574	\$74,128	9.6	2.02%	\$ 41,858	\$ 41,812	7.4	1.45%
<b>Available-for-sale</b>								
U.S. Treasury and agencies . . . . .	\$24,470	\$21,586	6.8	2.18%	\$ 36,648	\$ 36,609	6.7	1.54%
Mortgage-backed securities (a) . . . . .	42,144	37,748	6.7	2.44	85,394	85,564	4.9	1.58
Asset-backed securities (a) . . . . .	25	25	6.1	5.52	62	66	5.2	1.53
Obligations of state and political subdivisions (b) (c) . . . . .	11,105	9,158	15.8	3.66	10,130	10,717	6.6	3.67
Other . . . . .	6	6	2.7	1.99	7	7	3.4	2.07
Total available-for-sale . . . . .	\$77,750	\$68,523	8.0	2.53%	\$132,241	\$132,963	5.5	1.73%

(a) Information related to asset and mortgage-backed securities included above is presented based upon weighted-average maturities that take into account anticipated future prepayments.

(b) Information related to obligations of state and political subdivisions is presented based upon yield to first optional call date if the security is purchased at a premium, and yield to maturity if the security is purchased at par or a discount.

(c) Maturity calculations for obligations of state and political subdivisions are based on the first optional call date for securities with a fair value above par and the contractual maturity date for securities with a fair value equal to or below par.

(d) Weighted-average yields for obligations of state and political subdivisions are presented on a fully-taxable equivalent basis based on a federal income tax rate of 21 percent. Yields on investment securities are computed based on amortized cost balances, excluding any premiums or discounts recorded related to the transfer of investment securities at fair value from available-for-sale to held-to-maturity.

**Investment Securities** Investment securities totaled \$154.1 billion at September 30, 2022, compared with \$174.8 billion at December 31, 2021. The \$20.7 billion (11.9 percent) decrease was primarily due to a \$14.1 billion unfavorable change in net unrealized gains (losses) on available-for-sale investment securities and \$5.6 billion of net investment paydowns, maturities and sales. During the first nine months of 2022, the Company transferred \$45.1 billion amortized cost (\$40.7 billion fair value) of available-for-sale investment securities to the held-to-maturity category to reflect its new intent for these securities.

The Company's available-for-sale investment securities are carried at fair value with changes in fair value reflected in other comprehensive income (loss) unless a portion of a security's unrealized loss is related to credit and an allowance for credit losses is necessary. At September 30, 2022, the Company's net unrealized losses on available-for-sale investment securities were \$9.2 billion, compared with \$722 million of net unrealized gains at December 31, 2021. The unfavorable change in net unrealized gains (losses) was primarily due to decreases in the fair value of mortgage-backed, U.S. Treasury and state and political securities as a result of changes in interest rates, partially offset by the impact of the transfer of available-for-sale investment securities to the held-to-maturity category. Gross unrealized losses on available-for-sale investment securities totaled \$9.2 billion at September 30, 2022, compared with \$812 million at December 31, 2021. At September 30, 2022, the Company had no plans to sell securities with unrealized losses, and believed it is more likely than not that it would not be required to sell such securities before recovery of their amortized cost.

Refer to Notes 4 and 15 in the Notes to Consolidated Financial Statements for further information on investment securities.

**Deposits** Total deposits were \$471.1 billion at September 30, 2022, compared with \$456.1 billion at December 31, 2021. The \$15.0 billion (3.3 percent) increase in total deposits reflected increases in time deposits and total savings deposits, partially offset by a decrease in noninterest-bearing deposits. Time deposits increased \$19.8 billion (87.3 percent) at September 30, 2022, compared with December 31, 2021, driven by higher Corporate and Commercial Banking balances, partially offset by lower Consumer and Business Banking balances. Changes in time deposits are primarily related to those deposits managed as an alternative to other funding sources, based largely on relative pricing and liquidity characteristics. Money market deposit balances increased \$11.6 billion (9.9 percent) at September 30,

2022, compared with December 31, 2021, primarily due to higher Wealth Management and Investment Services, and Corporate and Commercial Banking balances. Interest checking balances increased \$2.1 billion (1.8 percent), primarily due to higher Corporate and Commercial Banking, and Consumer and Business Banking balances, partially offset by lower Wealth Management and Investment Services balances. Savings account balances increased \$1.3 billion (1.9 percent), driven by higher Consumer and Business Banking balances. Noninterest-bearing deposits decreased \$19.7 billion (14.6 percent) at September 30, 2022, compared with December 31, 2021, primarily due to lower Corporate and Commercial Banking, and Wealth Management and Investment Services balances.

**Borrowings** The Company utilizes both short-term and long-term borrowings as part of its asset/liability management and funding strategies. Short-term borrowings, which include federal funds purchased, commercial paper, repurchase agreements, borrowings secured by high-grade assets and other short-term borrowings, were \$25.1 billion at September 30, 2022, compared with \$11.8 billion at December 31, 2021. The \$13.3 billion increase in short-term borrowings was primarily due to increases in short-term Federal Home Loan Bank ("FHLB") advances and commercial paper balances. Long-term debt was \$32.2 billion at September 30, 2022, compared with \$32.1 billion at December 31, 2021. The \$103 million (0.3 percent) increase was primarily due to \$3.9 billion of medium-term note, \$1.3 billion of subordinated note and \$324 million of bank note issuances, partially offset by \$2.6 billion of bank note repayments and maturities, \$1.3 billion of subordinated note repayments and \$1.0 billion of medium-term note repayments. Refer to the "Liquidity Risk Management" section for discussion of liquidity management of the Company.

## CORPORATE RISK PROFILE

**Overview** Managing risks is an essential part of successfully operating a financial services company. The Company's Board of Directors has approved a risk management framework which establishes governance and risk management requirements for all risk-taking activities. This framework includes Company and business line risk appetite statements which set boundaries for the types and amount of risk that may be undertaken in pursuing business objectives and initiatives. The Board of Directors, primarily through its Risk Management Committee, oversees performance relative to the risk management framework, risk appetite statements, and other policy requirements.

The Executive Risk Committee (“ERC”), which is chaired by the Chief Risk Officer and includes the Chief Executive Officer and other members of the executive management team, oversees execution against the risk management framework and risk appetite statements. The ERC focuses on current and emerging risks, including strategic and reputation risks, by directing timely and comprehensive actions. Senior operating committees have also been established, each responsible for overseeing a specified category of risk.

The Company’s most prominent risk exposures are credit, interest rate, market, liquidity, operational, compliance, strategic, and reputation. Credit risk is the risk of loss associated with a change in the credit profile or the failure of a borrower or counterparty to meet its contractual obligations. Interest rate risk is the current or prospective risk to earnings and capital, or market valuations, arising from the impact of changes in interest rates. Market risk arises from fluctuations in interest rates, foreign exchange rates, and security prices that may result in changes in the values of financial instruments, such as trading and available-for-sale securities, mortgage loans held for sale (“MLHFS”), MSRs and derivatives that are accounted for on a fair value basis. Liquidity risk is the risk that financial condition or overall safety and soundness is adversely affected by the Company’s inability, or perceived inability, to meet its cash flow obligations in a timely and complete manner in either normal or stressed conditions. Operational risk is the risk to current or projected financial condition and resilience arising from inadequate or failed internal processes or systems, people (including human errors or misconduct), or adverse external events, including the risk of loss resulting from breaches in data security. Operational risk can also include the risk of loss due to failures by third parties with which the Company does business. Compliance risk is the risk that the Company may suffer legal or regulatory sanctions, financial losses, and reputational damage if it fails to adhere to compliance requirements and the Company’s compliance policies. Strategic risk is the risk to current or projected financial condition and resilience arising from adverse business decisions, poor implementation of business decisions, or lack of responsiveness to changes in the banking industry and operating environment. Reputation risk is the risk to current or anticipated earnings, capital, or franchise or enterprise value arising from negative public opinion. This risk may impair the Company’s competitiveness by affecting its ability to establish new relationships or services, or continue serving existing relationships. In addition to the risks identified above, other risk factors exist that may impact the Company. Refer to “Risk Factors” in the Company’s Annual Report on Form 10-K

for the year ended December 31, 2021, for a detailed discussion of these factors.

The Company’s Board and management-level governance committees are supported by a “three lines of defense” model for establishing effective checks and balances. The first line of defense, the business lines, manages risks in conformity with established limits and policy requirements. In turn, business line leaders and their risk officers establish programs to ensure conformity with these limits and policy requirements. The second line of defense, which includes the Chief Risk Officer’s organization as well as policy and oversight activities of corporate support functions, translates risk appetite and strategy into actionable risk limits and policies. The second line of defense monitors first line of defense conformity with limits and policies, and provides reporting and escalation of emerging risks and other concerns to senior management and the Risk Management Committee of the Board of Directors. The third line of defense, internal audit, is responsible for providing the Audit Committee of the Board of Directors and senior management with independent assessment and assurance regarding the effectiveness of the Company’s governance, risk management and control processes.

Management regularly provides reports to the Risk Management Committee of the Board of Directors. The Risk Management Committee discusses with management the Company’s risk management performance, and provides a summary of key risks to the entire Board of Directors, covering the status of existing matters, areas of potential future concern and specific information on certain types of loss events. The Risk Management Committee considers quarterly reports by management assessing the Company’s performance relative to the risk appetite statements and the associated risk limits, including:

- Macroeconomic environment and other qualitative considerations, such as regulatory and compliance changes, litigation developments, geopolitical events, and technology and cybersecurity;
- Credit measures, including adversely rated and nonperforming loans, leveraged transactions, credit concentrations and lending limits;
- Interest rate and market risk, including market value and net income simulation, and trading-related Value at Risk (“VaR”);
- Liquidity risk, including funding projections under various stressed scenarios;
- Operational and compliance risk, including losses stemming from events such as fraud, processing errors, control breaches, breaches in data security or adverse business decisions, as well as reporting on technology performance, and various legal and regulatory compliance measures;

- Capital ratios and projections, including regulatory measures and stressed scenarios; and
- Strategic and reputation risk considerations, impacts and responses.

**Credit Risk Management** The Company’s strategy for credit risk management includes well-defined, centralized credit policies, uniform underwriting criteria, and ongoing risk monitoring and review processes for all commercial and consumer credit exposures. In evaluating its credit risk, the Company considers changes, if any, in underwriting activities, the loan portfolio composition (including product mix and geographic, industry or customer-specific concentrations), collateral values, trends in loan performance and macroeconomic factors, such as changes in unemployment rates, gross domestic product levels, inflation, interest rates and consumer bankruptcy filings. The Risk Management Committee oversees the Company’s credit risk management process.

In addition, credit quality ratings as defined by the Company are an important part of the Company’s overall credit risk management and evaluation of its allowance for credit losses. Loans with a pass rating represent those loans not classified on the Company’s rating scale for problem credits, as minimal credit risk has been identified. Loans with a special mention or classified rating, including consumer lending and small business loans that are 90 days or more past due and still accruing, nonaccrual loans, those loans considered troubled debt restructurings (“TDRs”), and loans in a junior lien position that are current but are behind a first lien position on nonaccrual, encompass all loans held by the Company that it considers to have a potential or well-defined weakness that may put full collection of contractual cash flows at risk. The Company’s internal credit quality ratings for consumer loans are primarily based on delinquency and nonperforming status, except for a limited population of larger loans within those portfolios that are individually evaluated. For this limited population, the determination of the internal credit quality rating may also consider collateral value and customer cash flows. Refer to Note 5 in the Notes to Consolidated Financial Statements for further discussion of the Company’s loan portfolios including internal credit quality ratings. In addition, refer to “Management’s Discussion and Analysis — Credit Risk Management” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, for a more detailed discussion on credit risk management processes.

The Company manages its credit risk, in part, through diversification of its loan portfolio which is achieved through limit setting by product type criteria, such as industry, and identification of credit concentrations. As

part of its normal business activities, the Company offers a broad array of lending products. The Company categorizes its loan portfolio into two segments, which is the level at which it develops and documents a systematic methodology to determine the allowance for credit losses. The Company’s two loan portfolio segments are commercial lending and consumer lending.

The commercial lending segment includes loans and leases made to small business, middle market, large corporate, commercial real estate, financial institution, non-profit and public sector customers. Key risk characteristics relevant to commercial lending segment loans include the industry and geography of the borrower’s business, purpose of the loan, repayment source, borrower’s debt capacity and financial flexibility, loan covenants, and nature of pledged collateral, if any, as well as macroeconomic factors such as unemployment rates, gross domestic product levels, corporate bond spreads and long-term interest rates. These risk characteristics, among others, are considered in determining estimates about the likelihood of default by the borrowers and the severity of loss in the event of default. The Company considers these risk characteristics in assigning internal risk ratings to, or forecasting losses on, these loans, which are the significant factors in determining the allowance for credit losses for loans in the commercial lending segment.

The consumer lending segment represents loans and leases made to consumer customers, including residential mortgages, credit card loans, and other retail loans such as revolving consumer lines, auto loans and leases, home equity loans and lines, and student loans, a run-off portfolio. Home equity or second mortgage loans are junior lien closed-end accounts fully disbursed at origination. These loans typically are fixed rate loans, secured by residential real estate, with a 10- or 15-year fixed payment amortization schedule. Home equity lines are revolving accounts giving the borrower the ability to draw and repay balances repeatedly, up to a maximum commitment, and are secured by residential real estate. These include accounts in either a first or junior lien position. Typical terms on home equity lines in the portfolio are variable rates benchmarked to the prime rate, with a 10- or 15-year draw period during which a minimum payment is equivalent to the monthly interest, followed by a 20- or 10-year amortization period, respectively. At September 30, 2022, substantially all of the Company’s home equity lines were in the draw period. Key risk characteristics relevant to consumer lending segment loans primarily relate to the borrowers’ capacity and willingness to repay and include unemployment rates, consumer bankruptcy filings and other macroeconomic factors, customer payment history

and credit scores, and in some cases, updated loan-to-value (“LTV”) information reflecting current market conditions on real estate-based loans. These and other risk characteristics are reflected in forecasts of delinquency levels, bankruptcies and losses which are the primary factors in determining the allowance for credit losses for the consumer lending segment.

The Company further disaggregates its loan portfolio segments into various classes based on their underlying risk characteristics. The two classes within the commercial lending segment are commercial loans and commercial real estate loans. The three classes within the consumer lending segment are residential mortgages, credit card loans and other retail loans.

The Company’s consumer lending segment utilizes several distinct business processes and channels to originate consumer credit, including traditional branch lending, mobile and on-line banking, indirect lending, alliance partnerships and correspondent banks. Each distinct underwriting and origination activity manages unique credit risk characteristics and prices its loan production commensurate with the differing risk profiles.

Residential mortgage originations are generally limited to prime borrowers and are performed through the Company’s branches, loan production offices, mobile and on-line services and a wholesale network of originators. The Company may retain residential mortgage loans it originates on its balance sheet or sell the loans into the secondary market while retaining the servicing rights and customer relationships. Utilizing the secondary markets enables the Company to effectively reduce its credit and other asset/liability risks. For residential mortgages that are retained in the Company’s portfolio and for home equity and second mortgages, credit risk is also diversified by geography and managed by adherence to LTV and borrower credit criteria during the underwriting process.

The Company estimates updated LTV information on its outstanding residential mortgages quarterly, based on a method that combines automated valuation model updates and relevant home price indices. LTV is the ratio of the loan’s outstanding principal balance to the current estimate of property value. For home equity and second mortgages, combined loan-to-value (“CLTV”) is the combination of the first mortgage original principal balance and the second lien outstanding principal balance, relative to the current estimate of property value. Certain loans do not have an LTV or CLTV, primarily due to lack of availability of relevant

automated valuation model and/or home price indices values, or lack of necessary valuation data on acquired loans.

The following tables provide summary information of residential mortgages and home equity and second mortgages by LTV at September 30, 2022:

Residential Mortgages (Dollars in Millions)	Interest		Total	Percent of Total
	Only	Amortizing		
<b>Loan-to-Value</b>				
Less than or equal to 80% . . . .	\$4,580	\$72,204	\$76,784	89.0%
Over 80% through 90% . . . . .	2	2,193	2,195	2.5
Over 90% through 100% . . . . .	—	130	130	.2
Over 100% . . . . .	—	40	40	.1
No LTV available . . . . .	—	16	16	—
Loans purchased from GNMA mortgage pools (a) . . . . .	—	7,109	7,109	8.2
<b>Total . . . . .</b>	<b>\$4,582</b>	<b>\$81,692</b>	<b>\$86,274</b>	<b>100.0%</b>

(a) Represents loans purchased and loans that could be purchased from Government National Mortgage Association (“GNMA”) mortgage pools under delinquent loan repurchase options whose payments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

Home Equity and Second Mortgages (Dollars in Millions)			Total	Percent of Total
	Lines	Loans		
<b>Loan-to-Value / Combined</b>				
<b>Loan-to-Value</b>				
Less than or equal to 80% . . . .	\$ 9,755	\$1,094	\$10,849	95.4%
Over 80% through 90% . . . . .	199	208	407	3.6
Over 90% through 100% . . . . .	18	16	34	.3
Over 100% . . . . .	31	3	34	.3
No LTV/CLTV available . . . . .	42	1	43	.4
<b>Total . . . . .</b>	<b>\$10,045</b>	<b>\$1,322</b>	<b>\$11,367</b>	<b>100.0%</b>

Home equity and second mortgages were \$11.4 billion at September 30, 2022, compared with \$10.4 billion at December 31, 2021, and included \$2.9 billion of home equity lines in a first lien position and \$8.5 billion of home equity and second mortgage loans and lines in a junior lien position. Loans and lines in a junior lien position at September 30, 2022, included approximately \$2.8 billion of loans and lines for which the Company also serviced the related first lien loan, and approximately \$5.7 billion where the Company did not service the related first lien loan. The Company was able to determine the status of the related first liens using information the Company has as the servicer of the first lien or information reported on customer credit bureau files. The Company also evaluates other indicators of credit risk for these junior lien loans and lines including delinquency, estimated average CLTV ratios and updated weighted-average credit scores in making its assessment of credit risk, related loss estimates and determining the allowance for credit losses.

The following table provides a summary of delinquency statistics and other credit quality indicators for the Company's junior lien positions at September 30, 2022:

(Dollars in Millions)	Junior Liens Behind		Total
	Company Owned or Serviced First Lien	Third Party First Lien	
Total . . . . .	\$2,846	\$5,652	\$8,498
Percent 30—89 days past due . . . . .	.25%	.29%	.28%
Percent 90 days or more past due . . . . .	.03%	.04%	.04%
Weighted-average CLTV . . . . .	56%	55%	55%
Weighted-average credit score . . . . .	785	786	785

See the “Analysis and Determination of the Allowance for Credit Losses” section for additional information on how the Company determines the allowance for credit losses for loans in a junior lien position.

Credit card and other retail loans are diversified across customer segments and geographies. Diversification in the credit card portfolio is achieved with broad customer relationship distribution through the Company's and financial institution partners' branches, retail and affinity partners, and digital channels.

The following table provides a summary of the Company's credit card loan balances disaggregated based upon updated credit score at September 30, 2022:

	Percent of Total (a)
Credit score > 660 . . . . .	88%
Credit score < 660 . . . . .	12
No credit score . . . . .	—

(a) Credit score distribution excludes loans serviced by others.

**Loan Delinquencies** Trends in delinquency ratios are an indicator, among other considerations, of credit risk within the Company's loan portfolios. Accruing loans 90 days or more past due totaled \$393 million at September 30, 2022, compared with \$472 million at December 31, 2021. These balances exclude loans purchased and loans that could be purchased from GNMA mortgage pools under delinquent loan repurchase options whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. Accruing loans 90 days or more past due are not included in nonperforming assets and continue to accrue interest because they are adequately secured by collateral, are in the process of collection and are reasonably expected to result in repayment or restoration to current status, or are managed in homogeneous portfolios with specified charge-off timeframes adhering to regulatory guidelines. The ratio of accruing loans 90 days or more past due to total loans was 0.11 percent at September 30, 2022 compared with 0.15 percent at December 31, 2021.

**Table 5** Delinquent Loan Ratios as a Percent of Ending Loan Balances

90 days or more past due <b>excluding</b> nonperforming loans	September 30, 2022	December 31, 2021
<b>Commercial</b>		
Commercial	.03%	.05%
Lease financing	—	—
Total commercial	.03	.04
<b>Commercial Real Estate</b>		
Commercial mortgages	—	—
Construction and development	.19	.10
Total commercial real estate	.05	.03
<b>Residential Mortgages (a)</b>	.10	.24
<b>Credit Card</b>	.74	.73
<b>Other Retail</b>		
Retail leasing	.03	.04
Home equity and second mortgages	.33	.35
Other	.06	.06
Total other retail	.11	.11
Total loans	.11%	.15%

  

90 days or more past due <b>including</b> nonperforming loans	September 30, 2022	December 31, 2021
Commercial	.12%	.20%
Commercial real estate	.46	.76
Residential mortgages (a)	.35	.53
Credit card	.74	.73
Other retail	.32	.35
Total loans	.30%	.42%

(a) Delinquent loan ratios exclude \$1.9 billion at September 30, 2022, and \$1.5 billion at December 31, 2021, of loans purchased and loans that could be purchased from GNMA mortgage pools under delinquent loan repurchase options whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. Including these loans, the ratio of residential mortgages 90 days or more past due including all nonperforming loans was 2.50 percent at September 30, 2022, and 2.43 percent at December 31, 2021.

The following table provides summary delinquency information for residential mortgages, credit card and other retail loans included in the consumer lending segment:

(Dollars in Millions)	Amount		As a Percent of Ending Loan Balances	
	September 30, 2022	December 31, 2021	September 30, 2022	December 31, 2021
<b>Residential Mortgages (a)</b>				
30-89 days	\$ 87	\$124	.10%	.15%
90 days or more	89	181	.10	.24
Nonperforming	211	226	.24	.30
Total	\$387	\$531	.45	.69
<b>Credit Card</b>				
30-89 days	\$237	\$193	.97	.86
90 days or more	181	165	.74	.73
Nonperforming	—	—	—	—
Total	\$418	\$358	1.70	1.59
<b>Other Retail</b>				
<b>Retail Leasing</b>				
30-89 days	\$ 24	\$ 29	.40	.40
90 days or more	2	3	.03	.04
Nonperforming	8	10	.13	.14
Total	\$ 34	\$ 42	.56	.58
<b>Home Equity and Second Mortgages</b>				
30-89 days	\$ 38	\$ 55	.33	.53
90 days or more	37	37	.33	.35
Nonperforming	102	116	.90	1.11
Total	\$177	\$208	1.56	1.99
<b>Other (b)</b>				
30-89 days	\$182	\$191	.43	.43
90 days or more	24	26	.06	.06
Nonperforming	20	24	.05	.05
Total	\$226	\$241	.53	.54

(a) Excludes \$638 million of loans 30-89 days past due and \$1.9 billion of loans 90 days or more past due at September 30, 2022, purchased and that could be purchased from GNMA mortgage pools under delinquent loan repurchase options that continue to accrue interest, compared with \$791 million and \$1.5 billion at December 31, 2021, respectively.

(b) Includes revolving credit, installment, automobile and student loans.



**Restructured Loans** In certain circumstances, the Company may modify the terms of a loan to maximize the collection of amounts due when a borrower is experiencing financial difficulties or is expected to experience difficulties in the near-term. In most cases the modification is either a concessionary reduction in interest rate, extension of the maturity date or reduction in the principal balance that would otherwise not be considered.

**Troubled Debt Restructurings** Concessionary modifications are classified as TDRs unless the modification results in only an insignificant delay in the payments to be received. TDRs accrue interest if the borrower complies with the revised terms and conditions and has demonstrated repayment performance at a level commensurate with the modified terms over several payment cycles, which is generally six months or greater. At September 30, 2022, performing TDRs were \$3.2 billion, compared with \$3.1 billion at December 31, 2021.

The Company continues to work with customers to modify loans for borrowers who are experiencing financial difficulties. Many of the Company's TDRs are determined on a case-by-case basis in connection with ongoing loan collection processes. The modifications vary within each of the Company's loan classes. Commercial lending segment TDRs generally include extensions of the maturity date and may be accompanied by an increase or decrease to the interest rate. The Company may also work with the borrower to make other changes to the loan to mitigate losses, such as obtaining additional collateral and/or guarantees to support the loan.

The Company has also implemented certain residential mortgage loan restructuring programs that

may result in TDRs. The Company modifies residential mortgage loans under Federal Housing Administration, United States Department of Veterans Affairs, and its own internal programs. Under these programs, the Company offers qualifying homeowners the opportunity to permanently modify their loan and achieve more affordable monthly payments by providing loan concessions. These concessions may include adjustments to interest rates, conversion of adjustable rates to fixed rates, extensions of maturity dates or deferrals of payments, capitalization of accrued interest and/or outstanding advances, or in limited situations, partial forgiveness of loan principal. In most instances, participation in residential mortgage loan restructuring programs requires the customer to complete a short-term trial period. A permanent loan modification is contingent on the customer successfully completing the trial period arrangement, and the loan documents are not modified until that time. The Company reports loans in a trial period arrangement as TDRs and continues to report them as TDRs after the trial period.

Credit card and other retail loan TDRs are generally part of distinct restructuring programs providing customers modification solutions over a specified time period, generally up to 60 months.

In accordance with regulatory guidance, the Company considers secured consumer loans that have had debt discharged through bankruptcy where the borrower has not reaffirmed the debt to be TDRs. If the loan amount exceeds the collateral value, the loan is charged down to collateral value and the remaining amount is reported as nonperforming.

The following table provides a summary of TDRs by loan class, including the delinquency status for TDRs that continue to accrue interest and TDRs included in nonperforming assets:

At September 30, 2022 (Dollars in Millions)	As a Percent of Performing TDRs				Total TDRs
	Performing TDRs	30-89 Days Past Due	90 Days or More Past Due	Nonperforming TDRs	
Commercial . . . . .	\$ 149	9.0%	2.3%	\$ 57(a)	\$ 206
Commercial real estate . . . . .	100	.3	—	103(b)	203
Residential mortgages . . . . .	1,564	2.4	2.4	127	1,691(d)
Credit card . . . . .	260	14.4	7.1	—	260
Other retail . . . . .	182	8.6	4.3	32(c)	214(e)
TDRs, excluding loans purchased from GNMA mortgage pools . . . . .	2,255	4.6	3.0	319	2,574
Loans purchased from GNMA mortgage pools (g) . . . . .	982	—	—	—	982(f)
Total . . . . .	\$3,237	3.2%	2.1%	\$319	\$3,556

- (a) Primarily represents loans less than six months from the modification date that have not met the performance period required to return to accrual status (generally six months) and small business credit cards with a modified rate equal to 0 percent.
- (b) Primarily represents loans less than six months from the modification date that have not met the performance period required to return to accrual status (generally six months).
- (c) Primarily represents loans with a modified rate equal to 0 percent.
- (d) Includes \$207 million of residential mortgage loans to borrowers that have had debt discharged through bankruptcy and \$19 million in trial period arrangements or previously placed in trial period arrangements but not successfully completed.
- (e) Includes \$ 56 million of other retail loans to borrowers that have had debt discharged through bankruptcy and \$ 14 million in trial period arrangements or previously placed in trial period arrangements but not successfully completed.
- (f) Includes \$ 156 million of Federal Housing Administration and United States Department of Veterans Affairs residential mortgage loans to borrowers that have had debt discharged through bankruptcy and \$ 116 million in trial period arrangements or previously placed in trial period arrangements but not successfully completed.
- (g) Approximately 7.6 percent and 33.8 percent of the total TDR loans purchased from GNMA mortgage pools are 30-89 days past due and 90 days or more past due, respectively, but are not classified as delinquent as their repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

**Short-term and Other Loan Modifications** The Company makes short-term and other modifications that it does not consider to be TDRs, in limited circumstances, to assist borrowers experiencing temporary hardships, including previously offering payment relief to borrowers that experienced financial hardship resulting directly from the effects of the COVID-19 pandemic. Short-term consumer lending modification programs include payment reductions, deferrals of up to three past due payments, and the ability to return to current status if the borrower makes required payments. The Company may also make short-term modifications to commercial lending loans, with the most common modification being an extension of the maturity date of three months or less. Such extensions generally are used when the maturity date is imminent and the borrower is experiencing some level of financial stress, but the Company believes the borrower will pay all contractual amounts owed.

**Nonperforming Assets** The level of nonperforming assets represents another indicator of the potential for future credit losses. Nonperforming assets include nonaccrual loans, restructured loans not performing in accordance with modified terms and not accruing interest, restructured loans that have not met the performance

period required to return to accrual status, other real estate owned (“OREO”) and other nonperforming assets owned by the Company. Interest payments collected from assets on nonaccrual status are generally applied against the principal balance and not recorded as income. However, interest income may be recognized for interest payments if the remaining carrying amount of the loan is believed to be collectible.

At September 30, 2022, total nonperforming assets were \$677 million, compared to \$878 million at December 31, 2021. The \$201 million (22.9 percent) decrease in nonperforming assets was driven by a decrease in nonperforming commercial real estate and commercial loans. The ratio of total nonperforming assets to total loans and other real estate was 0.20 percent at September 30, 2022, compared with 0.28 percent at December 31, 2021.

OREO was \$24 million at September 30, 2022, compared with \$22 million at December 31, 2021, and was related to foreclosed properties that previously secured loan balances. These balances exclude foreclosed GNMA loans whose repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

**Table 6** Nonperforming Assets (a)

(Dollars in Millions)	September 30, 2022	December 31, 2021
<b>Commercial</b>		
Commercial . . . . .	\$92	\$139
Lease financing . . . . .	30	35
Total commercial . . . . .	122	174
<b>Commercial Real Estate</b>		
Commercial mortgages . . . . .	110	213
Construction and development . . . . .	57	71
Total commercial real estate . . . . .	167	284
<b>Residential Mortgages (b)</b>	211	226
<b>Credit Card</b>	—	—
<b>Other Retail</b>		
Retail leasing . . . . .	8	10
Home equity and second mortgages . . . . .	102	116
Other . . . . .	20	24
Total other retail . . . . .	130	150
Total nonperforming loans (1) . . . . .	630	834
<b>Other Real Estate (c)</b>	24	22
<b>Other Assets</b>	23	22
Total nonperforming assets . . . . .	\$677	\$878
Accruing loans 90 days or more past due (b) . . . . .	\$393	\$472
Period-end loans (2) . . . . .	\$342,708	\$312,028
Nonperforming loans to total loans (1)/(2) . . . . .	.18 %	.27 %
Nonperforming assets to total loans plus other real estate (c) . . . . .	.20 %	.28 %

**Changes in Nonperforming Assets**

(Dollars in Millions)	Commercial and Commercial Real Estate	Residential Mortgages, Credit Card and Other Retail	Total
<b>Balance December 31, 2021</b> . . . . .	\$ 461	\$ 417	\$ 878
Additions to nonperforming assets			
New nonaccrual loans and foreclosed properties . . . . .	222	159	381
Advances on loans . . . . .	6	1	7
Total additions . . . . .	228	160	388
Reductions in nonperforming assets			
Paydowns, payoffs . . . . .	(255)	(57)	(312)
Net sales . . . . .	(6)	(16)	(22)
Return to performing status . . . . .	(56)	(113)	(169)
Charge-offs (d) . . . . .	(80)	(6)	(86)
Total reductions . . . . .	(397)	(192)	(589)
Net additions to (reductions in) nonperforming assets . . . . .	(169)	(32)	(201)
<b>Balance September 30, 2022</b> . . . . .	\$ 292	\$ 385	\$ 677

(a) Throughout this document, nonperforming assets and related ratios do not include accruing loans 90 days or more past due.

(b) Excludes \$1.9 billion at September 30, 2022, and \$1.5 billion at December 31, 2021, of loans purchased and loans that could be purchased from GNMA Mortgage pools under delinquent loan repurchase options that are 90 days or more past due that continue to accrue interest, as their repayments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

(c) Foreclosed GNMA loans of \$46 million at September 30, 2022, and \$22 million at December 31, 2021, continue to accrue interest and are recorded as other assets and excluded from nonperforming assets because they are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

(d) Charge-offs exclude actions for certain card products and loan sales that were not classified as nonperforming at the time the charge-off occurred.

**Table 7** Net Charge-offs as a Percent of Average Loans Outstanding

(Dollars in Millions)	Three Months Ended September 30					
	2022			2021		
	Average Loan Balance	Net Charge-offs	Percent	Average Loan Balance	Net Charge-offs	Percent
<b>Commercial</b>						
Commercial	\$123,745	\$ 24	.08%	\$ 96,673	\$ 13	.05%
Lease financing	4,774	3	.25	5,159	1	.08
Total commercial	128,519	27	.08	101,832	14	.05
<b>Commercial real estate</b>						
Commercial mortgages	30,002	(6)	(.08)	28,080	1	.01
Construction	10,008	—	—	10,841	12	.44
Total commercial real estate	40,010	(6)	(.06)	38,921	13	.13
<b>Residential mortgages</b>	84,018	(5)	(.02)	74,104	(10)	(.05)
<b>Credit card</b>	24,105	119	1.96	21,905	111	2.01
<b>Other retail</b>						
Retail leasing	6,259	1	.06	7,643	1	.05
Home equity and second mortgages	11,142	(2)	(.07)	10,936	(3)	(.11)
Other	42,725	28	.26	41,398	21	.20
Total other retail	60,126	27	.18	59,977	19	.13
Total loans	\$336,778	\$162	.19%	\$296,739	\$147	.20%

  

(Dollars in Millions)	Nine Months Ended September 30					
	2022			2021		
	Average Loan Balance	Net Charge-offs	Percent	Average Loan Balance	Net Charge-offs	Percent
<b>Commercial</b>						
Commercial	\$115,832	\$ 78	.09%	\$ 97,047	\$ 91	.13%
Lease financing	4,891	11	.30	5,251	6	.15
Total commercial	120,723	89	.10	102,298	97	.13
<b>Commercial real estate</b>						
Commercial mortgages	29,506	(8)	(.04)	27,923	(11)	(.05)
Construction	10,035	3	.04	10,834	17	.21
Total commercial real estate	39,541	(5)	(.02)	38,757	6	.02
<b>Residential mortgages</b>	80,589	(20)	(.03)	74,215	(25)	(.05)
<b>Credit card</b>	22,907	349	2.04	21,391	403	2.52
<b>Other retail</b>						
Retail leasing	6,689	2	.04	7,829	1	.02
Home equity and second mortgages	10,757	(7)	(.09)	11,451	(8)	(.09)
Other	43,525	77	.24	39,073	76	.26
Total other retail	60,971	72	.16	58,353	69	.16
Total loans	\$324,731	\$485	.20%	\$295,014	\$550	.25%

**Analysis of Loan Net Charge-Offs** Total loan net charge-offs were \$162 million for the third quarter of 2022, compared with \$147 million in the third quarter of 2021. The increase reflected higher commercial, credit card and other retail loan net charge-offs, partially offset by a decrease in commercial real estate loan charge-offs. Total loan net charge-offs were \$485 million for the first nine months of 2022, compared with \$550 million in the first nine months of 2021. The decrease was driven by lower credit card net charge-offs in the first nine months of 2022. The ratio of total loan net charge-offs to average loans outstanding on an annualized basis for the third quarter and first nine months of 2022 was 0.19 percent and 0.20 percent, respectively, compared with 0.20 percent and 0.25 percent, respectively, for the same periods of 2021.

**Analysis and Determination of the Allowance for Credit Losses** The allowance for credit losses is established for current expected credit losses on the Company's loan and lease portfolio, including unfunded credit commitments. The allowance considers expected losses for the remaining lives of the applicable assets, inclusive of expected recoveries. The allowance for credit losses is increased through provisions charged to earnings and reduced by net charge-offs.

Management evaluates the appropriateness of the allowance for credit losses on a quarterly basis. Multiple economic scenarios are considered over a three-year reasonable and supportable forecast period, which includes increasing consideration of historical loss experience over years two and three. These economic scenarios are constructed with interrelated projections of

multiple economic variables, and loss estimates are produced that consider the historical correlation of those economic variables with credit losses. After the forecast period, the Company fully reverts to long-term historical loss experience, adjusted for prepayments and characteristics of the current loan and lease portfolio, to estimate losses over the remaining life of the portfolio. The economic scenarios are updated at least quarterly and are designed to provide a range of reasonable estimates from better to worse than current expectations. Scenarios are weighted based on the Company's expectation of economic conditions for the foreseeable future and reflect significant judgment and consideration of economic forecast uncertainty. Final loss estimates also consider factors affecting credit losses not reflected in the scenarios, due to the unique aspects of current conditions and expectations. These factors may include, but are not limited to, loan servicing practices, regulatory guidance, and/or fiscal and monetary policy actions.

Because business processes and credit risks associated with unfunded credit commitments are essentially the same as for loans, the Company utilizes similar processes to estimate its liability for unfunded credit commitments, which is included in other liabilities in the Consolidated Balance Sheet. Both the allowance for loan losses and the liability for unfunded credit commitments are included in the Company's analysis of credit losses and reported reserve ratios.

The allowance recorded for credit losses utilizes forward-looking expected loss models to consider a variety of factors affecting lifetime credit losses. These factors include, but are not limited to, macroeconomic variables such as unemployment rates, real estate prices, gross domestic product levels, inflation, interest rates, and corporate bond spreads, as well as loan and borrower characteristics, such as internal risk ratings on commercial loans and consumer credit scores, delinquency status, collateral type and available valuation information, consideration of end-of-term losses on lease residuals, and the remaining term of the loan, adjusted for expected prepayments. For each loan portfolio, model estimates are adjusted as necessary to consider any relevant changes in portfolio composition, lending policies, underwriting standards, risk management practices, economic conditions or other factors that may affect the accuracy of the model. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged-off or expected recoveries on collateral-dependent loans where recovery is expected through sale of the collateral. Where loans do not exhibit similar risk characteristics, an individual analysis is performed to consider expected credit losses.

The allowance recorded for individually evaluated loans greater than \$5 million in the commercial lending segment is based on an analysis utilizing expected cash flows discounted using the original effective interest rate, the observable market price of the loan, or the fair value of the collateral, less selling costs, for collateral-dependent loans as appropriate. For commercial TDRs individually evaluated for impairment, attributes of the borrower are the primary factors in determining the allowance for credit losses. For smaller commercial loans collectively evaluated for impairment, historical loss experience is also incorporated into the allowance methodology applied to this category of loans.

The allowance recorded for TDR loans in the consumer lending segment is determined on a homogenous pool basis utilizing expected cash flows discounted using the original effective interest rate of the pool. The expected cash flows on TDR loans consider subsequent payment defaults since modification, the borrower's ability to pay under the restructured terms, and the timing and amount of payments. The allowance for collateral-dependent loans in the consumer lending segment is determined based on the current fair value of the collateral less costs to sell.

When evaluating the appropriateness of the allowance for credit losses for any loans and lines in a junior lien position, the Company considers the delinquency and modification status of the first lien. At September 30, 2022, the Company serviced the first lien on 34 percent of the home equity loans and lines in a junior lien position. The Company also considers the status of first lien mortgage accounts reported on customer credit bureau files when the first lien is not serviced by the Company. Regardless of whether the Company services the first lien, an assessment is made of economic conditions, problem loans, recent loss experience and other factors in determining the allowance for credit losses. Based on the available information, the Company estimated \$187 million or 1.6 percent of its total home equity portfolio at September 30, 2022, represented non-delinquent junior liens where the first lien was delinquent or modified.

The Company considers historical loss experience on the loans and lines in a junior lien position to establish loss estimates for junior lien loans and lines the Company services that are current, but the first lien is delinquent or modified. The historical long-term average loss experience related to junior liens has been relatively limited (less than 1 percent of the total portfolio annually), and estimates are adjusted to consider current collateral support and portfolio risk characteristics. These include updated credit scores and collateral estimates obtained on the Company's home equity

portfolio each quarter. In its evaluation of the allowance for credit losses, the Company also considers the increased risk of loss associated with home equity lines that are contractually scheduled to convert from a revolving status to a fully amortizing payment.

When a loan portfolio is purchased, the acquired loans are divided into those considered purchased with more than insignificant credit deterioration (“PCD”) and those not considered PCD. An allowance is established for each population and considers product mix, risk characteristics of the portfolio, bankruptcy experience, delinquency status and refreshed LTV ratios when possible. The allowance established for purchased loans not considered PCD is recognized through provision expense upon acquisition, whereas the allowance established for loans considered PCD at acquisition is offset by an increase in the basis of the acquired loans. Any subsequent increases and decreases in the allowance related to purchased loans, regardless of PCD status, are recognized through provision expense, with charge-offs charged to the allowance. The Company did not have a material amount of PCD loans included in its loan portfolio at September 30, 2022.

The Company’s methodology for determining the appropriate allowance for credit losses also considers the imprecision inherent in the methodologies used and allocated to the various loan portfolios. As a result, amounts determined under the methodologies described above are adjusted by management to consider the potential impact of other qualitative factors not captured in quantitative model adjustments which include, but are not limited to, the following: model imprecision, imprecision in economic scenario assumptions, and emerging risks related to either changes in the economic environment that are affecting specific portfolios, or changes in portfolio concentrations over time that may affect model performance. The consideration of these items results in adjustments to allowance amounts included in the Company’s allowance for credit losses for each loan portfolio.

Although the Company determined the amount of each element of the allowance separately and considers this process to be an important credit management tool, the entire allowance for credit losses is available for the entire loan portfolio. The actual amount of losses can vary significantly from the estimated amounts.

At September 30, 2022, the allowance for credit losses was \$6.5 billion (1.88 percent of period-end loans), compared with an allowance of \$6.2 billion (1.97 percent of period-end loans) at December 31, 2021. The ratio of the allowance for credit losses to nonperforming loans was 1,025 percent at September 30,

2022, compared with 738 percent at December 31, 2021. The ratio of the allowance for credit losses to annualized loan net charge-offs was 1,004 percent at September 30, 2022, compared with 902 percent of full year 2021 net charge-offs at December 31, 2021.

The increase in the allowance for credit losses of \$300 million (4.9 percent) at September 30, 2022, compared with December 31, 2021, was driven by strong loan growth and increased economic uncertainty. Economic uncertainty and recession risk has been increasing due to ongoing supply chain challenges, rising interest rates and inflationary concerns, market volatility, rising energy prices resulting from the Russia-Ukraine conflict and related pressure on corporate earnings. In addition to these broad economic factors, expected loss estimates consider various factors including customer specific information impacting changes in risk ratings, projected delinquencies, potential effects of inflationary pressures and the impact of rising interest rates on selected borrowers’ liquidity and ability to repay.

Economic conditions considered in estimating the allowance for credit losses at September 30, 2022 included changes in projected gross domestic product and unemployment levels. These factors are evaluated through a combination of quantitative calculations using economic scenarios and qualitative assessments that consider the high degree of economic uncertainty in the current environment.

The following table summarizes the baseline forecast for key economic variables the Company used in its estimate of the allowance for credit losses at September 30, 2022 and December 31, 2021:

	September 30, 2022	December 31, 2021
United States unemployment rate for the three months ending (a)		
September 30, 2022 . . . . .	3.7%	3.5%
December 31, 2022 . . . . .	3.7	3.5
United States real gross domestic product for the three months ending (b)		
September 30, 2022 . . . . .	1.5%	4.5%
December 31, 2022 . . . . .	(.1)	3.4

(a) Reflects quarterly average of forecasted reported United States unemployment rate.  
 (b) Reflects year-over-year growth rates.

The allowance for credit losses related to commercial lending segment loans decreased \$34 million during the first nine months of 2022, reflecting select commercial portfolios continuing to recover from the effects of the COVID-19 pandemic, partially offset by the impacts of loan growth and increasing economic uncertainty.

The allowance for credit losses related to consumer lending segment loans increased \$334 million during the first nine months of 2022, mainly due to loan growth and increasing economic uncertainty, along with the effects of higher interest rates on the life of the residential mortgage portfolios.

**Table 8** Summary of Allowance for Credit Losses

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
Balance at beginning of period . . . . .	\$ 6,255	\$ 6,610	\$6,155	\$ 8,010
<b>Charge-Offs</b>				
Commercial				
Commercial . . . . .	51	37	146	171
Lease financing . . . . .	5	3	18	13
Total commercial . . . . .	56	40	164	184
Commercial real estate				
Commercial mortgages . . . . .	—	1	1	9
Construction and development . . . . .	—	13	9	19
Total commercial real estate . . . . .	—	14	10	28
Residential mortgages . . . . .	2	3	9	13
Credit card . . . . .	161	154	481	536
Other retail				
Retail leasing . . . . .	5	5	14	20
Home equity and second mortgages . . . . .	2	3	7	9
Other . . . . .	49	47	146	164
Total other retail . . . . .	56	55	167	193
Total charge-offs . . . . .	275	266	831	954
<b>Recoveries</b>				
Commercial				
Commercial . . . . .	27	24	68	80
Lease financing . . . . .	2	2	7	7
Total commercial . . . . .	29	26	75	87
Commercial real estate				
Commercial mortgages . . . . .	6	—	9	20
Construction and development . . . . .	—	1	6	2
Total commercial real estate . . . . .	6	1	15	22
Residential mortgages . . . . .	7	13	29	38
Credit card . . . . .	42	43	132	133
Other retail				
Retail leasing . . . . .	4	4	12	19
Home equity and second mortgages . . . . .	4	6	14	17
Other . . . . .	21	26	69	88
Total other retail . . . . .	29	36	95	124
Total recoveries . . . . .	113	119	346	404
<b>Net Charge-Offs</b>				
Commercial				
Commercial . . . . .	24	13	78	91
Lease financing . . . . .	3	1	11	6
Total commercial . . . . .	27	14	89	97
Commercial real estate				
Commercial mortgages . . . . .	(6)	1	(8)	(11)
Construction and development . . . . .	—	12	3	17
Total commercial real estate . . . . .	(6)	13	(5)	6
Residential mortgages . . . . .	(5)	(10)	(20)	(25)
Credit card . . . . .	119	111	349	403
Other retail				
Retail leasing . . . . .	1	1	2	1
Home equity and second mortgages . . . . .	(2)	(3)	(7)	(8)
Other . . . . .	28	21	77	76
Total other retail . . . . .	27	19	72	69
Total net charge-offs . . . . .	162	147	485	550
Provision for credit losses . . . . .	362	(163)	785	(1,160)
Balance at end of period . . . . .	\$ 6,455	\$ 6,300	\$6,455	\$ 6,300
<b>Components</b>				
Allowance for loan losses . . . . .	\$ 6,017	\$ 5,792		
Liability for unfunded credit commitments . . . . .	438	508		
Total allowance for credit losses (1) . . . . .	\$ 6,455	\$ 6,300		
Period-end loans (2) . . . . .	\$342,708	\$297,608		
Nonperforming loans (3) . . . . .	630	906		
<b>Allowance for Credit Losses as a Percentage of</b>				
Period-end loans (1)/(2) . . . . .	1.88%	2.12%		
Nonperforming loans (1)/(3) . . . . .	1,025	695		
Nonperforming and accruing loans 90 days or more past due . . . . .	631	488		
Nonperforming assets . . . . .	953	667		
Annualized net charge-offs . . . . .	1,004	1,080		

**Residual Value Risk Management** The Company manages its risk to changes in the residual value of leased vehicles, office and business equipment, and other assets through disciplined residual valuation at the inception of a lease, diversification of its leased assets, regular residual asset valuation reviews and monitoring of residual value gains or losses upon the disposition of assets. As of September 30, 2022, no significant change in the amount of residual values or concentration of the portfolios had occurred since December 31, 2021. Refer to “Management’s Discussion and Analysis — Residual Value Risk Management” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, for further discussion on residual value risk management.

**Operational Risk Management** The Company operates in many different businesses in diverse markets and relies on the ability of its employees and systems to process a high number of transactions. Operational risk is inherent in all business activities, and the management of this risk is important to the achievement of the Company’s objectives. Business lines have direct and primary responsibility and accountability for identifying, controlling, and monitoring operational risks embedded in their business activities, including those additional or increased risks created by economic and financial disruptions. The Company maintains a system of controls with the objective of providing proper transaction authorization and execution, proper system operations, proper oversight of third parties with whom it does business, safeguarding of assets from misuse or theft, and ensuring the reliability and security of financial and other data. Refer to “Management’s Discussion and Analysis — Operational Risk Management” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, for further discussion on operational risk management.

**Compliance Risk Management** The Company may suffer legal or regulatory sanctions, material financial loss, or damage to its reputation through failure to comply with laws, regulations, rules, standards of good practice, and codes of conduct, including those related to compliance with Bank Secrecy Act/anti-money laundering requirements, sanctions compliance requirements as administered by the Office of Foreign Assets Control, consumer protection and other requirements. The Company has controls and processes in place for the assessment, identification, monitoring, management and reporting of compliance risks and issues including those created or increased by economic and financial disruptions. Refer to “Management’s Discussion and Analysis — Compliance Risk Management” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, for further discussion on compliance risk management.

**Interest Rate Risk Management** In the banking industry, changes in interest rates are a significant risk that can impact earnings and the safety and soundness of an entity. The Company manages its exposure to changes in interest rates through asset and liability management activities within guidelines established by its Asset Liability Management Committee (“ALCO”) and approved by the Board of Directors. The ALCO has the responsibility for approving and overseeing compliance with the ALCO management policies, including interest rate risk exposure. One way the Company measures and analyzes its interest rate risk is through net interest income simulation analysis.

Simulation analysis incorporates substantially all of the Company’s assets and liabilities and off-balance sheet instruments, together with forecasted changes in the balance sheet and assumptions that reflect the current interest rate environment. Through this simulation, management estimates the impact on net interest income of various interest rate changes that differ in the direction, amount and speed of change over time, as well as the shape of the yield curve. This simulation includes assumptions about how the balance sheet is likely to be affected by changes in loan and deposit growth. Assumptions are made to project interest rates for new loans and deposits based on historical analysis, management’s outlook and re-pricing strategies. These assumptions are reviewed and validated on a periodic basis with sensitivity analysis being provided for key variables of the simulation. The results are reviewed monthly by the ALCO and are used to guide asset/liability management strategies.

The Company manages its interest rate risk position by holding assets with desired interest rate risk characteristics on its balance sheet, implementing certain pricing strategies for loans and deposits and selecting derivatives and various funding and investment portfolio strategies.

Table 9 summarizes the projected impact to net interest income over the next 12 months of various potential interest rate changes. The sensitivity of the projected impact to net interest income over the next 12 months is dependent on balance sheet growth, product mix, deposit behavior, pricing and funding decisions. While the Company utilizes models and assumptions based on historical information and expected behaviors, actual outcomes could vary significantly. Net interest income sensitivities reflect the impact of current market expectations for interest rates, driving an increase in baseline projected net interest income. As market expectations are reflected in projected results, incremental interest rate sensitivity declines on a percentage basis.



**Table 9** Sensitivity of Net Interest Income

	September 30, 2022				December 31, 2021			
	Down 50 bps	Up 50 bps Immediate	Down 200 bps Gradual	Up 200 bps Gradual	Down 50 bps	Up 50 bps Immediate	Down 200 bps Gradual	Up 200 bps Gradual
Net interest income . . . . .	(.51)%	.52%	(1.86)%	.61%	(3.77)%	3.09%	*	5.39%

\* Given the level of interest rates, downward rate scenario is not computed.

**Use of Derivatives to Manage Interest Rate and Other**

**Risks** To manage the sensitivity of earnings and capital to interest rate, prepayment, credit, price and foreign currency fluctuations (asset and liability management positions), the Company enters into derivative transactions. The Company uses derivatives for asset and liability management purposes primarily in the following ways:

- To convert fixed-rate debt and available-for-sale investment securities from fixed-rate payments to floating-rate payments;
- To convert floating-rate loans and debt from floating-rate payments to fixed-rate payments;
- To mitigate changes in value of the Company’s unfunded mortgage loan commitments, funded MLHFS and MSRs;
- To mitigate remeasurement volatility of foreign currency denominated balances; and
- To mitigate the volatility of the Company’s net investment in foreign operations driven by fluctuations in foreign currency exchange rates.

In addition, the Company enters into interest rate and foreign exchange derivative contracts to support the business requirements of its customers (customer-related positions). The Company minimizes the market and liquidity risks of customer-related positions by either entering into similar offsetting positions with broker-dealers, or on a portfolio basis by entering into other derivative or non-derivative financial instruments that partially or fully offset the exposure from these customer-related positions. The Company may enter into derivative contracts that are either exchange-traded, centrally cleared through clearinghouses or over-the-counter. The Company does not utilize derivatives for speculative purposes.

The Company does not designate all of the derivatives that it enters into for risk management purposes as accounting hedges because of the inefficiency of applying the accounting requirements and may instead elect fair value accounting for the related hedged items. In particular, the Company enters into interest rate swaps, swaptions, forward commitments to buy to-be-announced securities (“TBAs”), U.S. Treasury and Eurodollar futures and options on U.S. Treasury futures to mitigate fluctuations in the value of its MSRs, but does not designate those derivatives as accounting hedges.

Additionally, the Company uses forward commitments to sell TBAs and other commitments to sell residential mortgage loans at specified prices to economically hedge the interest rate risk in its residential mortgage loan production activities. At September 30, 2022, the Company had \$5.3 billion of forward commitments to sell, hedging \$2.7 billion of MLHFS and \$3.0 billion of unfunded mortgage loan commitments. The forward commitments to sell and the unfunded mortgage loan commitments on loans intended to be sold are considered derivatives under the accounting guidance related to accounting for derivative instruments and hedging activities. The Company has elected the fair value option for the MLHFS.

Derivatives are subject to credit risk associated with counterparties to the contracts. Credit risk associated with derivatives is measured by the Company based on the probability of counterparty default. The Company manages the credit risk of its derivative positions by diversifying its positions among various counterparties, by entering into master netting arrangements, and, where possible, by requiring collateral arrangements. The Company may also transfer counterparty credit risk related to interest rate swaps to third parties through the use of risk participation agreements. In addition, certain interest rate swaps, interest rate forwards and credit contracts are required to be centrally cleared through clearinghouses to further mitigate counterparty credit risk.

For additional information on derivatives and hedging activities, refer to Notes 13 and 14 in the Notes to Consolidated Financial Statements.

**LIBOR Transition** In July 2017, the United Kingdom’s Financial Conduct Authority (the “FCA”) announced that it would no longer require banks to submit rates for the London InterBank Offered Rate (“LIBOR”) after 2021. In March 2021, the FCA and the administrator of LIBOR announced that, with respect to the most commonly used tenors of United States Dollar LIBOR, LIBOR will no longer be published on a representative basis after June 30, 2023. The publication of all other tenors of United States Dollar LIBOR ceased to be provided or ceased to be representative after December 31, 2021. The Company holds financial instruments impacted by the discontinuance of LIBOR,

including certain loans, investment securities, derivatives, borrowings and other financial instruments that use LIBOR as the benchmark rate. The Company also provides various services to customers in its capacities as trustee and servicer, which involve financial instruments that will be similarly impacted by the discontinuance of LIBOR.

The Company has transitioned financial instruments associated to LIBOR currencies and tenors that ceased or became nonrepresentative on December 31, 2021 to alternative reference rates, with limited exceptions. The Company also anticipates that additional financial instruments associated to the remaining United States Dollar LIBOR tenors will require transition to a new reference rate by June 30, 2023. The Company is currently assessing the applicability and scope of the Adjustable Interest Rate (LIBOR) Act (the “LIBOR Act”), which was enacted on March 15, 2022. The LIBOR Act establishes a process for replacing LIBOR on existing LIBOR contracts that do not provide for the use of a clearly defined or practicable replacement benchmark rate by providing that a benchmark replacement identified by the Federal Reserve Board that is based on the Secured Overnight Financing Rate (“SOFR”) will replace LIBOR as the benchmark for such contracts. The final implementation of the LIBOR Act currently remains uncertain, as the Federal Reserve has not yet issued final regulations that are necessary for its administration.

In order to facilitate the transition process, the Company has instituted a LIBOR Transition Office and commenced an enterprise-wide project to identify, assess, monitor and mitigate risks associated with the expected discontinuance or unavailability of LIBOR, actively engage with industry working groups and regulators, achieve operational readiness for the use of alternative reference rates and engage impacted customers to remediate and transition impacted instruments. The Company has also invested in updating its systems, models, procedures and internal infrastructure as part of the transition program. Additionally, in alignment with guidance from United States banking agencies and the FCA, the Company has ceased the use of LIBOR as a reference rate in new contracts, with limited exceptions, and continues to increase the usage of alternative reference rates such as SOFR. The Company has been undergoing an enterprise-wide effort to proactively reprice LIBOR loans with customers to an alternative reference rate. The Company has also adopted industry best practice guidelines for fallback language for new transactions, converted its cleared interest rate swaps discounting to SOFR discounting, and distributed communications related to the transition to certain impacted parties, both inside and outside the Company.

Refer to “Risk Factors” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, for further discussion on potential risks that could adversely affect the Company’s financial results as a result of the LIBOR transition.

**Market Risk Management** In addition to interest rate risk, the Company is exposed to other forms of market risk, principally related to trading activities which support customers’ strategies to manage their own foreign currency, interest rate risk and funding activities. For purposes of its internal capital adequacy assessment process, the Company considers risk arising from its trading activities, as well as the remeasurement volatility of foreign currency denominated balances included on its Consolidated Balance Sheet (collectively, “Covered Positions”), employing methodologies consistent with the requirements of regulatory rules for market risk. The Company’s Market Risk Committee (“MRC”), within the framework of the ALCO, oversees market risk management. The MRC monitors and reviews the Company’s Covered Positions and establishes policies for market risk management, including exposure limits for each portfolio. The Company uses a VaR approach to measure general market risk. Theoretically, VaR represents the statistical risk of loss the Company has to adverse market movements over a one-day time horizon. The Company uses the Historical Simulation method to calculate VaR for its Covered Positions measured at the ninety-ninth percentile using a one-year look-back period for distributions derived from past market data. The market factors used in the calculations include those pertinent to market risks inherent in the underlying trading portfolios, principally those that affect the Company’s corporate bond trading business, foreign currency transaction business, client derivatives business, loan trading business and municipal securities business, as well as those inherent in the Company’s foreign denominated balances and the derivatives used to mitigate the related measurement volatility. On average, the Company expects the one-day VaR to be exceeded by actual losses two to three times per year related to these positions. The Company monitors the accuracy of internal VaR models and modeling processes by back-testing model performance, regularly updating the historical data used by the VaR models and regular model validations to assess the accuracy of the models’ input, processing, and reporting components. All models are required to be independently reviewed and approved prior to being placed in use. If the Company were to experience market losses in excess of the estimated VaR more often than expected, the VaR models and associated assumptions would be analyzed and adjusted.

The average, high, low and period-end one-day VaR amounts for the Company's Covered Positions were as follows:

Nine Months Ended September 30 (Dollars in Millions)	2022	2021
Average . . . . .	\$2	\$2
High . . . . .	4	4
Low . . . . .	1	1
Period-end . . . . .	3	2

The Company did not experience any actual losses for its combined Covered Positions that exceeded VaR during the nine months ended September 30, 2022 and 2021. The Company stress tests its market risk measurements to provide management with perspectives on market events that may not be captured by its VaR models, including worst case historical market movement combinations that have not necessarily occurred on the same date.

The Company calculates Stressed VaR using the same underlying methodology and model as VaR, except that a historical continuous one-year look-back period is utilized that reflects a period of significant financial stress appropriate to the Company's Covered Positions. The period selected by the Company includes the significant market volatility of the last four months of 2008.

The average, high, low and period-end one-day Stressed VaR amounts for the Company's Covered Positions were as follows:

Nine Months Ended September 30 (Dollars in Millions)	2022	2021
Average . . . . .	\$ 9	\$7
High . . . . .	18	9
Low . . . . .	6	5
Period-end . . . . .	17	7

Valuations of positions in client derivatives and foreign currency activities are based on discounted cash flow or other valuation techniques using market-based assumptions. These valuations are compared to third party quotes or other market prices to determine if there are significant variances. Significant variances are approved by senior management in the Company's corporate functions. Valuation of positions in the corporate bond trading, loan trading and municipal securities businesses are based on trader marks. These trader marks are evaluated against third-party prices, with significant variances approved by senior management in the Company's corporate functions.

The Company also measures the market risk of its hedging activities related to residential MLHFS and MSRs using the Historical Simulation method. The VaRs are measured at the ninety-ninth percentile and employ factors pertinent to the market risks inherent in the valuation of the assets and hedges. A one-year look-back period is used to obtain past market data for the models.

The average, high and low VaR amounts for the residential MLHFS and related hedges and the MSRs and related hedges were as follows:

Nine Months Ended September 30 (Dollars in Millions)	2022	2021
<b>Residential Mortgage Loans Held For Sale and Related Hedges</b>		
Average . . . . .	\$ 2	\$10
High . . . . .	5	19
Low . . . . .	1	5
<b>Mortgage Servicing Rights and Related Hedges</b>		
Average . . . . .	\$ 8	\$ 4
High . . . . .	20	11
Low . . . . .	3	1

**Liquidity Risk Management** The Company's liquidity risk management process is designed to identify, measure, and manage the Company's funding and liquidity risk to meet its daily funding needs and to address expected and unexpected changes in its funding requirements. The Company engages in various activities to manage its liquidity risk. These activities include diversifying its funding sources, stress testing, and holding readily-marketable assets which can be used as a source of liquidity if needed. In addition, the Company's profitable operations, sound credit quality and strong capital position have enabled it to develop a large and reliable base of core deposit funding within its market areas and in domestic and global capital markets.

The Company's Board of Directors approves the Company's liquidity policy. The Risk Management Committee of the Company's Board of Directors oversees the Company's liquidity risk management process and approves a contingency funding plan. The ALCO reviews the Company's liquidity policy and limits, and regularly assesses the Company's ability to meet funding requirements arising from adverse company-specific or market events.

The Company regularly projects its funding needs under various stress scenarios and maintains a contingency funding plan consistent with the Company's access to diversified sources of contingent funding. The Company maintains a substantial level of total available liquidity in the form of on-balance sheet and off-balance sheet funding sources. These liquidity sources include cash at the Federal Reserve Bank and certain European central banks, unencumbered liquid assets, and capacity to borrow from the FHLB and at the Federal Reserve Bank's Discount Window. At September 30, 2022, the fair value of unencumbered investment securities totaled \$128.4 billion, compared with \$144.0 billion at December 31, 2021. Refer to Note 4 of the Notes to Consolidated Financial Statements and "Balance Sheet Analysis" for further information on investment securities maturities and trends. Asset liquidity is further enhanced by the Company's practice of pledging loans to access secured borrowing facilities through the FHLB and Federal Reserve Bank. At September 30, 2022, the

Company could have borrowed a total of an additional \$101.2 billion from the FHLB and Federal Reserve Bank based on collateral available for additional borrowings.

The Company's diversified deposit base provides a sizeable source of relatively stable and low-cost funding, while reducing the Company's reliance on the wholesale markets. Total deposits were \$471.1 billion at September 30, 2022, compared with \$456.1 billion at December 31, 2021. Refer to "Balance Sheet Analysis" for further information on the Company's deposits.

Additional funding is provided by long-term debt and short-term borrowings. Long-term debt was \$32.2 billion at September 30, 2022, and is an important funding source because of its multi-year borrowing structure. Short-term borrowings were \$25.1 billion at September 30, 2022, and supplement the Company's other funding sources. Refer to "Balance Sheet Analysis" for further information on the Company's long-term debt and short-term borrowings.

In addition to assessing liquidity risk on a consolidated basis, the Company monitors the parent company's liquidity. The Company establishes limits for the minimal number of months into the future where the parent company can meet existing and forecasted obligations with cash and securities held that can be readily monetized. The Company measures and manages this limit in both normal and adverse conditions. The Company maintains sufficient funding to meet expected capital and debt service obligations for 24 months without the support of dividends from subsidiaries and assuming access to the wholesale markets is maintained. The Company maintains sufficient liquidity to meet its capital and debt service obligations for 12 months under adverse conditions without the support of dividends from subsidiaries or access to the wholesale markets. The parent company is currently well in excess of required liquidity minimums.

At September 30, 2022, parent company long-term debt outstanding was \$20.9 billion, compared with \$18.9 billion at December 31, 2021. The increase was primarily due to \$3.9 billion of medium-term note and \$1.3 billion of subordinated note issuances, partially offset by \$1.3 billion of subordinated note and \$1.0 billion of medium-term note repayments. As of September 30, 2022, there was no parent company debt scheduled to mature in the remainder of 2022.

The Company is subject to a regulatory Liquidity Coverage Ratio ("LCR") requirement which requires banks to maintain an adequate level of unencumbered high quality liquid assets to meet estimated liquidity needs over a 30-day stressed period. At September 30, 2022, the Company was compliant with this requirement.

The Company is also subject to a regulatory Net Stable Funding Ratio ("NSFR") requirement which requires banks to maintain a minimum level of stable funding based on the liquidity characteristics of their

assets, commitments, and derivative exposures over a one-year time horizon. At September 30, 2022, the Company was compliant with this requirement.

Refer to "Management's Discussion and Analysis — Liquidity Risk Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, for further discussion on liquidity risk management.

**European Exposures** The Company provides merchant processing and corporate trust services in Europe either directly or through banking affiliations in Europe. Revenue generated from sources in Europe represented approximately 2 percent of the Company's total net revenue for both the three and nine months ended September 30, 2022. Operating cash for these businesses is deposited on a short-term basis typically with certain European central banks. For deposits placed at other European banks, exposure is mitigated by the Company placing deposits at multiple banks and managing the amounts on deposit at any bank based on institution-specific deposit limits. At September 30, 2022, the Company had an aggregate amount on deposit with European banks of approximately \$6.5 billion, predominately with the Central Bank of Ireland and Bank of England.

In addition, the Company provides financing to domestic multinational corporations that generate revenue from customers in European countries, transacts with various European banks as counterparties to certain derivative-related activities, and through a subsidiary, manages money market funds that hold certain investments in European sovereign debt. Any deterioration in economic conditions in Europe, including the impacts resulting from the Russia-Ukraine conflict, is not expected to have a significant effect on the Company related to these activities.

#### **Commitments, Contingent Liabilities and Other**

**Contractual Obligations** The Company participates in many different contractual arrangements which may or may not be recorded on its balance sheet, with unrelated or consolidated entities, under which the Company has an obligation to pay certain amounts, provide credit or liquidity enhancements or provide market risk support. These arrangements include commitments to extend credit, letters of credit and various forms of guarantees. Refer to Note 16 of the Notes to Consolidated Financial Statements for further information on guarantees and contingent liabilities. These arrangements also include any obligation related to a variable interest held in an unconsolidated entity that provides financing, liquidity, credit enhancement or market risk support. Refer to Note 6 of the Notes to Consolidated Financial Statements for further information related to the Company's interests in variable interest entities.

**Table 10** Regulatory Capital Ratios

(Dollars in Millions)	September 30, 2022	December 31, 2021
Basel III standardized approach:		
Common equity tier 1 capital	\$ 44,094	\$ 41,701
Tier 1 capital	51,346	48,516
Total risk-based capital	60,738	56,250
Risk-weighted assets	456,928	418,571
Common equity tier 1 capital as a percent of risk-weighted assets	9.7%	10.0%
Tier 1 capital as a percent of risk-weighted assets	11.2	11.6
Total risk-based capital as a percent of risk-weighted assets	13.3	13.4
Tier 1 capital as a percent of adjusted quarterly average assets (leverage ratio)	8.7	8.6
Tier 1 capital as a percent of total on- and off-balance sheet leverage exposure (total leverage exposure ratio)	7.1	6.9

**Capital Management** The Company is committed to managing capital to maintain strong protection for depositors and creditors and for maximum shareholder benefit. The Company also manages its capital to exceed regulatory capital requirements for banking organizations. The regulatory capital requirements effective for the Company follow Basel III, with the Company being subject to calculating its capital adequacy as a percentage of risk-weighted assets under the standardized approach. Beginning in 2022, the Company began to phase into its regulatory capital requirements the cumulative deferred impact of its 2020 adoption of the accounting guidance related to the impairment of financial instruments based on the current expected credit losses (“CECL”) methodology plus 25 percent of its quarterly credit reserve increases over the past two years. This cumulative deferred impact will be phased into the Company’s regulatory capital over the next three years, culminating with a fully phased in regulatory capital calculation beginning in 2025. Table 10 provides a summary of statutory regulatory capital ratios in effect for the Company at September 30, 2022 and December 31, 2021. All regulatory ratios exceeded regulatory “well-capitalized” requirements.

The Company believes certain other capital ratios are useful in evaluating its capital adequacy. The Company’s tangible common equity, as a percent of tangible assets and as a percent of risk-weighted assets determined in accordance with transitional regulatory capital requirements related to the CECL methodology under the standardized approach, was 5.2 percent and 6.7 percent, respectively, at September 30, 2022, compared with 6.8 percent and 9.2 percent, respectively, at December 31, 2021. In addition, the Company’s common equity tier 1 capital to risk-weighted assets ratio, reflecting the full implementation of the CECL methodology was 9.4 percent at September 30, 2022, compared with 9.6 percent at December 31, 2021. Refer to “Non-GAAP Financial Measures” beginning on page 32 for further information on these other capital ratios.

Total U.S. Bancorp shareholders’ equity was \$47.5 billion at September 30, 2022, compared with \$54.9 billion at December 31, 2021. The decrease was

primarily the result of changes in unrealized gains and losses on available-for-sale investment securities included in other comprehensive income (loss) and dividends paid, partially offset by corporate earnings and the issuance of preferred stock.

The Company announced on December 22, 2020 that its Board of Directors had approved an authorization to repurchase \$3.0 billion of its common stock beginning January 1, 2021, and repurchased \$1.5 billion of its common stock during the first six months of 2021 under this program. The Company suspended all common stock repurchases at the beginning of the third quarter of 2021, except for those done exclusively in connection with its stock-based compensation programs, due to its pending acquisition of MUFG Union Bank’s core regional banking franchise. The Company’s target common equity tier 1 capital ratio is 8.5 percent and it expects to operate at a common equity tier 1 capital ratio of approximately 8.3 percent at the time of closing the acquisition, given interest rates at the time of the Company’s third quarter 2022 earnings release of October 13, 2022. The Company’s common equity tier 1 capital ratio is expected to increase toward 9.0 percent subsequent to the acquisition as a result of corporate earnings, which will include the impact of accretion of the purchase accounting valuation adjustments. The Company does not expect to commence repurchasing its common stock until after the acquisition closes and its common equity tier 1 capital ratio approximates 9.0 percent. The following table provides a detailed analysis of all shares of common stock of the Company purchased by the Company or any affiliated purchaser during the third quarter of 2022:

Period	Total Number of Shares Purchased	Average Price Paid Per Share	Total Number of Shares Purchased as Part of Publicly Announced Program	Approximate Dollar Value of Shares that May Yet Be Purchased Under the Program (In Millions)
July . . . . .	105,455(a)	\$46.89	5,455	\$1,389
August . . . . .	2,311	47.88	2,311	1,389
September . . . . .	3,107	45.78	3,107	1,389
Total . . . . .	110,873(a)	\$46.87	10,873	\$1,389

(a) Includes 100,000 shares of common stock purchased, at an average price per share of \$46.86, in open-market transactions by U.S. Bank National Association, the Company’s banking subsidiary, in its capacity as trustee of the U.S. Bank 401(k) Savings Plan, which is the Company’s employee retirement savings plan.

The Company will continue to monitor its capital position and may adjust its capital distributions based on economic conditions and its financial performance. Capital distributions, including dividends and stock repurchases, are subject to the approval of the Company's Board of Directors and compliance with regulatory requirements.

Refer to "Management's Discussion and Analysis — Capital Management" in the Company's Annual Report on Form 10-K for the year ended December 31, 2021, for further discussion on capital management.

## LINE OF BUSINESS FINANCIAL REVIEW

The Company's major lines of business are Corporate and Commercial Banking, Consumer and Business Banking, Wealth Management and Investment Services, Payment Services, and Treasury and Corporate Support. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance.

**Basis for Financial Presentation** Business line results are derived from the Company's business unit profitability reporting systems by specifically attributing managed balance sheet assets, deposits and other liabilities and their related income or expense. Refer to Note 17 of the Notes to Consolidated Financial Statements for further information on the business lines' basis for financial presentation.

Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company's diverse customer base. During 2022, certain organization and methodology changes were made and, accordingly, 2021 results were restated and presented on a comparable basis.

**Corporate and Commercial Banking** Corporate and Commercial Banking offers lending, equipment finance and small-ticket leasing, depository services, treasury management, capital markets services, international trade services and other financial services to middle market, large corporate, commercial real estate, financial institution, non-profit and public sector clients. Corporate and Commercial Banking contributed \$502 million of the Company's net income in the third quarter and \$1.3 billion in the first nine months of 2022, or increases of \$121 million (31.8 percent) and \$39 million (3.1 percent), respectively, compared with the same periods of 2021.

Net revenue increased \$235 million (24.6 percent) in the third quarter and \$303 million (10.3 percent) in the first nine months of 2022, compared with the same periods of 2021. Net interest income, on a taxable-equivalent basis, increased \$233 million (33.2 percent) in the third quarter and \$317 million (14.7 percent) in the first nine months of 2022, compared with the same periods of 2021. The increases were primarily due to higher loan and interest-bearing deposit balances and the impact of higher rates on the margin benefit from deposits, partially offset by lower spreads on loans and lower noninterest-bearing deposits. Noninterest income increased \$2 million (0.8 percent) in the third quarter of 2022, compared with the third quarter of 2021, primarily due to stronger trust and investment management fees driven by lower money market fee waivers and core growth, and higher commercial products revenue due to higher capital markets revenue, partially offset by lower treasury management fees driven by the impact of rising interest rates on earnings credits. Noninterest income decreased \$14 million (1.8 percent) in the first nine months of 2022, compared with the first nine months of 2021, primarily due to lower corporate bond fees within the capital markets business, partially offset by higher treasury management fees.

Noninterest expense increased \$17 million (3.9 percent) in the third quarter and \$47 million (3.6 percent) in the first nine months of 2022, compared with the same periods of 2021, primarily due to higher FDIC insurance expense and higher compensation expense primarily due to merit increases and hiring to support business growth. The increase in noninterest expense for the first nine months of 2022, compared with the first nine months of 2021, was partially offset by lower performance-based incentives related to capital markets activity. The provision for credit losses increased \$56 million in the third quarter and \$204 million in the first nine months of 2022, compared with the same periods of 2021, primarily due to loan loss provisions supporting growth in loan balances.

**Consumer and Business Banking** Consumer and Business Banking comprises consumer banking, small business banking and consumer lending. Products and services are delivered through banking offices, telephone servicing and sales, on-line services, direct mail, ATM processing, mobile devices, distributed mortgage loan officers, and intermediary relationships including auto dealerships, mortgage banks, and strategic partners. Consumer and Business Banking contributed \$467 million of the Company's net income in the third quarter and \$1.3 billion in the first nine months of 2022, or decreases of \$198 million (29.8 percent) and \$527 million (28.1 percent), respectively, compared with the same periods of 2021.

**Table 11** Line of Business Financial Performance

Three Months Ended September 30 (Dollars in Millions)	Corporate and Commercial Banking			Consumer and Business Banking			Wealth Management and Investment Services		
	2022	2021	Percent Change	2022	2021	Percent Change	2022	2021	Percent Change
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis) . . . . .	\$ 934	\$ 701	33.2%	\$ 1,726	\$ 1,558	10.8%	\$ 477	\$ 236	*%
Noninterest income . . . . .	256	254	.8	336	714	(52.9)	652	558	16.8
Total net revenue . . . . .	1,190	955	24.6	2,062	2,272	(9.2)	1,129	794	42.2
Noninterest expense . . . . .	452	435	3.9	1,399	1,412	(.9)	592	520	13.8
Income (loss) before provision and income taxes . . . . .	738	520	41.9	663	860	(22.9)	537	274	96.0
Provision for credit losses . . . . .	68	12	*	40	(27)	*	3	2	50.0
Income (loss) before income taxes . . . . .	670	508	31.9	623	887	(29.8)	534	272	96.3
Income taxes and taxable-equivalent adjustment . . . . .	168	127	32.3	156	222	(29.7)	134	68	97.1
Net income (loss) . . . . .	502	381	31.8	467	665	(29.8)	400	204	96.1
Net (income) loss attributable to noncontrolling interests . . . . .	—	—	—	—	—	—	—	—	—
Net income (loss) attributable to U.S. Bancorp . . . . .	\$ 502	\$ 381	31.8	\$ 467	\$ 665	(29.8)	\$ 400	\$ 204	96.1
<b>Average Balance Sheet</b>									
Loans . . . . .	\$131,614	\$102,800	28.0	\$142,986	\$140,468	1.8	\$22,871	\$18,452	23.9
Goodwill . . . . .	1,912	1,650	15.9	3,241	3,506	(7.6)	1,700	1,618	5.1
Other intangible assets . . . . .	3	5	(40.0)	3,726	2,755	35.2	311	80	*
Assets . . . . .	147,671	115,033	28.4	158,439	160,515	(1.3)	26,439	21,633	22.2
Noninterest-bearing deposits . . . . .	53,388	63,565	(16.0)	31,083	33,401	(6.9)	23,852	24,542	(2.8)
Interest-bearing deposits . . . . .	100,433	69,304	44.9	166,196	159,475	4.2	73,229	72,255	1.3
Total deposits . . . . .	153,821	132,869	15.8	197,279	192,876	2.3	97,081	96,797	.3
Total U.S. Bancorp shareholders' equity . . . . .	14,609	13,766	6.1	12,466	12,247	1.8	3,726	3,171	17.5

Three Months Ended September 30 (Dollars in Millions)	Payment Services			Treasury and Corporate Support			Consolidated Company		
	2022	2021	Percent Change	2022	2021	Percent Change	2022	2021	Percent Change
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis) . . . . .	\$ 627	\$ 616	1.8%	\$ 93	\$ 86	8.1%	\$ 3,857	\$ 3,197	20.6%
Noninterest income . . . . .	995	946	5.2	230	221	4.1	2,469	2,693	(8.3)
Total net revenue . . . . .	1,622	1,562	3.8	323	307	5.2	6,326	5,890	7.4
Noninterest expense . . . . .	897	862	4.1	297	200	48.5	3,637	3,429	6.1
Income (loss) before provision and income taxes . . . . .	725	700	3.6	26	107	(75.7)	2,689	2,461	9.3
Provision for credit losses . . . . .	285	166	71.7	(34)	(316)	89.2	362	(163)	*
Income (loss) before income taxes . . . . .	440	534	(17.6)	60	423	(85.8)	2,327	2,624	(11.3)
Income taxes and taxable-equivalent adjustment . . . . .	110	134	(17.9)	(57)	39	*	511	590	(13.4)
Net income (loss) . . . . .	330	400	(17.5)	117	384	(69.5)	1,816	2,034	(10.7)
Net (income) loss attributable to noncontrolling interests . . . . .	—	—	—	(4)	(6)	33.3	(4)	(6)	33.3
Net income (loss) attributable to U.S. Bancorp . . . . .	\$ 330	\$ 400	(17.5)	\$ 113	\$ 378	(70.1)	\$ 1,812	\$ 2,028	(10.7)
<b>Average Balance Sheet</b>									
Loans . . . . .	\$35,819	\$31,378	14.2	\$ 3,488	\$ 3,641	(4.2)	\$336,778	\$296,739	13.5
Goodwill . . . . .	3,292	3,168	3.9	—	—	—	10,145	9,942	2.0
Other intangible assets . . . . .	405	495	(18.2)	—	—	—	4,445	3,335	33.3
Assets . . . . .	42,090	37,170	13.2	214,125	219,095	(2.3)	588,764	553,446	6.4
Noninterest-bearing deposits . . . . .	3,312	4,913	(32.6)	2,409	2,597	(7.2)	114,044	129,018	(11.6)
Interest-bearing deposits . . . . .	171	150	14.0	2,696	1,285	*	342,725	302,469	13.3
Total deposits . . . . .	3,483	5,063	(31.2)	5,105	3,882	31.5	456,769	431,487	5.9
Total U.S. Bancorp shareholders' equity . . . . .	8,257	7,561	9.2	10,762	17,528	(38.6)	49,820	54,273	(8.2)

\* Not meaningful

Nine Months Ended September 30 (Dollars in Millions)	Corporate and Commercial Banking			Consumer and Business Banking			Wealth Management and Investment Services		
	2022	2021	Percent Change	2022	2021	Percent Change	2022	2021	Percent Change
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis)	\$ 2,475	\$ 2,158	14.7%	\$ 4,835	\$ 4,580	5.6%	\$ 1,107	\$ 752	47.2%
Noninterest income	774	788	(1.8)	1,191	1,915	(37.8)	1,900	1,639	15.9
Total net revenue	3,249	2,946	10.3	6,026	6,495	(7.2)	3,007	2,391	25.8
Noninterest expense	1,352	1,305	3.6	4,215	4,129	2.1	1,768	1,539	14.9
Income (loss) before provision and income taxes	1,897	1,641	15.6	1,811	2,366	(23.5)	1,239	852	45.4
Provision for credit losses	172	(32)	*	12	(136)	*	7	2	*
Income (loss) before income taxes	1,725	1,673	3.1	1,799	2,502	(28.1)	1,232	850	44.9
Income taxes and taxable-equivalent adjustment	432	419	3.1	450	626	(28.1)	309	213	45.1
Net income (loss)	1,293	1,254	3.1	1,349	1,876	(28.1)	923	637	44.9
Net (income) loss attributable to noncontrolling interests	—	—	—	—	—	—	—	—	—
Net income (loss) attributable to U.S. Bancorp	\$ 1,293	\$ 1,254	3.1	\$ 1,349	\$ 1,876	(28.1)	\$ 923	\$ 637	44.9
<b>Average Balance Sheet</b>									
Loans	\$123,644	\$102,427	20.7	\$141,637	\$140,914	.5	\$21,972	\$17,582	25.0
Goodwill	1,912	1,648	16.0	3,248	3,487	(6.9)	1,726	1,618	6.7
Other intangible assets	4	5	(20.0)	3,514	2,693	30.5	292	69	*
Assets	137,874	114,525	20.4	157,311	162,013	(2.9)	25,563	20,743	23.2
Noninterest-bearing deposits	58,517	60,648	(3.5)	30,990	32,857	(5.7)	25,437	23,096	10.1
Interest-bearing deposits	93,762	70,406	33.2	166,806	156,052	6.9	71,852	76,464	(6.0)
Total deposits	152,279	131,054	16.2	197,796	188,909	4.7	97,289	99,560	(2.3)
Total U.S. Bancorp shareholders' equity	14,114	13,984	.9	12,361	12,352	.1	3,647	3,099	17.7

Nine Months Ended September 30 (Dollars in Millions)	Payment Services			Treasury and Corporate Support			Consolidated Company		
	2022	2021	Percent Change	2022	2021	Percent Change	2022	2021	Percent Change
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis)	\$ 1,868	\$ 1,840	1.5%	\$ 236	\$ 120	96.7%	\$ 10,521	\$ 9,450	11.3%
Noninterest income	2,847	2,644	7.7	701	707	(.8)	7,413	7,693	(3.6)
Total net revenue	4,715	4,484	5.2	937	827	13.3	17,934	17,143	4.6
Noninterest expense	2,626	2,488	5.5	902	734	22.9	10,863	10,195	6.6
Income (loss) before provision and income taxes	2,089	1,996	4.7	35	93	(62.4)	7,071	6,948	1.8
Provision for credit losses	636	216	*	(42)	(1,210)	96.5	785	(1,160)	*
Income (loss) before income taxes	1,453	1,780	(18.4)	77	1,303	(94.1)	6,286	8,108	(22.5)
Income taxes and taxable-equivalent adjustment	364	446	(18.4)	(177)	97	*	1,378	1,801	(23.5)
Net income (loss)	1,089	1,334	(18.4)	254	1,206	(78.9)	4,908	6,307	(22.2)
Net (income) loss attributable to noncontrolling interests	—	—	—	(8)	(17)	52.9	(8)	(17)	52.9
Net income (loss) attributable to U.S. Bancorp	\$ 1,089	\$ 1,334	(18.4)	\$ 246	\$ 1,189	(79.3)	\$ 4,900	\$ 6,290	(22.1)
<b>Average Balance Sheet</b>									
Loans	\$33,820	\$30,353	11.4	\$ 3,658	\$ 3,738	(2.1)	\$324,731	\$295,014	10.1
Goodwill	3,312	3,172	4.4	—	—	—	10,198	9,925	2.8
Other intangible assets	435	518	(16.0)	—	—	—	4,245	3,285	29.2
Assets	40,573	35,966	12.8	220,746	217,952	1.3	582,067	551,199	5.6
Noninterest-bearing deposits	3,459	5,068	(31.7)	2,490	2,593	(4.0)	120,893	124,262	(2.7)
Interest-bearing deposits	166	141	17.7	2,350	1,714	37.1	334,936	304,777	9.9
Total deposits	3,625	5,209	(30.4)	4,840	4,307	12.4	455,829	429,039	6.2
Total U.S. Bancorp shareholders' equity	8,131	7,543	7.8	12,551	16,349	(23.2)	50,804	53,327	(4.7)

\* Not meaningful



Net revenue decreased \$210 million (9.2 percent) in the third quarter and \$469 million (7.2 percent) in the first nine months of 2022, compared with the same periods of 2021. Noninterest income decreased \$378 million (52.9 percent) in the third quarter and \$724 million (37.8 percent) in the first nine months of 2022, compared with the same periods of 2021, primarily due to lower mortgage banking revenue reflecting lower application volume, given declining refinance activities experienced in the mortgage industry, lower related gain on sale margins and lower performing loan sales. The decrease in mortgage banking revenue in the first nine months of 2022, compared with the first nine months of 2021, was partially offset by an increase in the fair value of MSRs, net of hedging activities. Net interest income, on a taxable-equivalent basis, increased \$168 million (10.8 percent) in the third quarter and \$255 million (5.6 percent) in the first nine months of 2022, compared with the same periods of 2021, reflecting the favorable impact of higher rates on the margin benefit from deposits and higher deposit balances, partially offset by lower spreads on loans and lower loan fees driven by the impact of loan forgiveness related to the SBA Paycheck Protection Program.

Noninterest expense decreased \$13 million (0.9 percent) in the third quarter of 2022, compared with the third quarter of 2021, due to lower compensation expense reflecting lower revenue-related compensation due to mortgage production and lower mortgage related loan expense, partially offset by increases in net shared services expense due to investments in digital capabilities. Noninterest expense increased \$86 million (2.1 percent) in the first nine months of 2022, compared with the first nine months of 2021, primarily due to increases in net shared services expense, partially offset by lower compensation expense and mortgage related loan expense. The provision for credit losses increased \$67 million in the third quarter and \$148 million in the first nine months of 2022, compared with the same periods of 2021, due to loan balance growth and more favorable credit trends in the prior year.

**Wealth Management and Investment Services** Wealth Management and Investment Services provides private banking, financial advisory services, investment management, retail brokerage services, insurance, trust, custody and fund servicing through four businesses: Wealth Management, Global Corporate Trust & Custody, U.S. Bancorp Asset Management and Fund Services. Wealth Management and Investment Services contributed \$400 million of the Company's net income in the third quarter and \$923 million in the first nine months of 2022, or increases of \$196 million

(96.1 percent) and \$286 million (44.9 percent), respectively, compared with the same periods of 2021.

Net revenue increased \$335 million (42.2 percent) in the third quarter and \$616 million (25.8 percent) in the first nine months of 2022, compared with the same periods of 2021. Net interest income, on a taxable-equivalent basis, increased \$241 million in the third quarter and \$355 million (47.2 percent) in the first nine months of 2022, compared with the same periods of 2021, primarily due to the favorable impact of higher rates on the margin benefit from deposits. Noninterest income increased \$94 million (16.8 percent) in the third quarter and \$261 million (15.9 percent) in the first nine months of 2022, compared with the same periods of 2021, primarily driven by higher trust and investment management fees reflecting lower money market fund fee waivers, the impact of the PFM acquisition and core business growth, partially offset by the impact of unfavorable market conditions.

Noninterest expense increased \$72 million (13.8 percent) in the third quarter and \$229 million (14.9 percent) in the first nine months of 2022, compared with the same periods of 2021, reflecting higher compensation expense as a result of merit increases, the PFM acquisition, core business growth and performance-based incentives, as well as higher net shared services expense driven by investment in support of business growth. The provision for credit losses increased \$1 million (50.0 percent) in the third quarter and \$5 million in the first nine months of 2022, compared with the same periods of 2021.

**Payment Services** Payment Services includes consumer and business credit cards, stored-value cards, debit cards, corporate, government and purchasing card services, consumer lines of credit and merchant processing. Payment Services contributed \$330 million of the Company's net income in the third quarter and \$1.1 billion in the first nine months of 2022, or decreases of \$70 million (17.5 percent) and \$245 million (18.4 percent), respectively, compared with the same periods of 2021.

Net revenue increased \$60 million (3.8 percent) in the third quarter and \$231 million (5.2 percent) in the first nine months of 2022, compared with the same periods of 2021. Noninterest income increased \$49 million (5.2 percent) in the third quarter and \$203 million (7.7 percent) in the first nine months of 2022, compared with the same periods of 2021, mainly due to continued strengthening of consumer and business spending across most sectors. As a result, there was strong growth in corporate payment products revenue driven by improving business spending across all product

groups. In addition, merchant processing services revenue increased due to higher sales volume and higher merchant fees, partially offset by the impact of foreign currency rate changes in Europe. Credit and debit card revenue was negatively impacted by declining prepaid processing fees as the beneficial impact of government stimulus programs dissipated year-over-year, offset by strong sales. Net interest income, on a taxable-equivalent basis, increased \$11 million (1.8 percent) in the third quarter and \$28 million (1.5 percent) in the first nine months of 2022, compared with the same periods of 2021, primarily due to higher loan balances and loan fees, partially offset by higher funding costs. Net interest income further increased in the third quarter of 2022, compared with the third quarter of 2021, due to higher loan yields driven by higher interest rates net of lower customer revolve rates.

Noninterest expense increased \$35 million (4.1 percent) in the third quarter and \$138 million (5.5 percent) in the first nine months of 2022, compared with the same periods of 2021, reflecting higher net shared services expense driven by investment in infrastructure and technology development, in addition to higher compensation expense as a result of merit increases, core business growth and variable compensation. The provision for credit losses increased \$119 million (71.7 percent) in the third quarter and \$420 million in the first nine months of 2022, compared with the same periods of 2021, primarily due to the impacts of increasing delinquency rates, along with stronger growth in loan balances.

**Treasury and Corporate Support** Treasury and Corporate Support includes the Company's investment portfolios, funding, capital management, interest rate risk management, income taxes not allocated to the business lines, including most investments in tax-advantaged projects, and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis. Treasury and Corporate Support recorded net income of \$113 million in the third quarter and \$246 million in the first nine months of 2022, compared with net income of \$378 million and \$1.2 billion in the same periods of 2021, respectively.

Net revenue increased \$16 million (5.2 percent) in the third quarter and \$110 million (13.3 percent) in the first nine months of 2022, compared with the same periods of 2021. Net interest income, on a taxable-equivalent basis, increased \$7 million (8.1 percent) in the third quarter and \$116 million (96.7 percent) in the first nine months of 2022, compared with the same periods of 2021, primarily due to higher yields on the investment securities portfolio and interest-bearing deposits with

banks, mostly offset by higher funding costs. Noninterest income increased \$9 million (4.1 percent) in the third quarter of 2022, compared with the third quarter of 2021, primarily due to higher tax-advantaged investment syndication revenue and gains on the sale of certain assets, partially offset by lower securities gains. Noninterest income decreased \$6 million (0.8 percent) in the first nine months of 2022, compared with the first nine months of 2021, primarily due to lower securities gains, partially offset by higher tax-advantaged investment syndication revenue, gains on the sale of certain assets, and higher commercial products revenue.

Noninterest expense increased \$97 million (48.5 percent) in the third quarter and \$168 million (22.9 percent) in the first nine months of 2022, compared with the same periods of 2021, primarily due to merger and integration-related charges associated with the planned acquisition of MUFG Union Bank and higher compensation expense reflecting merit increases, hiring to support business growth and core business growth net of lower variable compensation, partially offset by lower net shared services expense. The provision for credit losses increased \$282 million (89.2 percent) in the third quarter and \$1.2 billion (96.5 percent) in the first nine months of 2022, compared with the same periods of 2021, reflecting the increase in the allowance for credit losses due to increasing economic uncertainty in the current year, compared to the reduction in the allowance for credit losses associated with improving economic conditions in the prior year.

Income taxes are assessed to each line of business at a managerial tax rate of 25.0 percent with the residual tax expense or benefit to arrive at the consolidated effective tax rate included in Treasury and Corporate Support.

## NON-GAAP FINANCIAL MEASURES

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets,
- Tangible common equity to risk-weighted assets, and
- Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the CECL methodology.

These capital measures are viewed by management as useful additional methods of evaluating the Company's utilization of its capital held and the level of capital available to withstand unexpected negative market or economic conditions. Additionally, presentation of these measures allows investors, analysts

and banking regulators to assess the Company's capital position relative to other financial services companies. These capital measures are not defined in generally accepted accounting principles ("GAAP"), or are not currently effective or defined in banking regulations. In addition, certain of these measures differ from currently effective capital ratios defined by banking regulations principally in that the currently effective ratios, which are subject to certain transitional provisions, temporarily exclude the impact of the 2020 adoption of accounting guidance related to impairment of financial instruments based on the CECL methodology. As a result, these capital measures disclosed by the Company may be considered non-GAAP financial measures. Management believes this information helps investors assess trends in the Company's capital adequacy.

The Company also discloses net interest income and related ratios and analysis on a taxable-equivalent basis, which may also be considered non-GAAP financial measures. The Company believes this presentation to be the preferred industry measurement of net interest income as it provides a relevant comparison of net interest income arising from taxable and tax-exempt sources. In addition, certain performance measures, including the efficiency ratio and net interest margin utilize net interest income on a taxable-equivalent basis.

There may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this report in their entirety, and not to rely on any single financial measure.

The following table shows the Company's calculation of these non-GAAP financial measures:

(Dollars in Millions)	September 30, 2022	December 31, 2021
Total equity	\$ 47,978	\$ 55,387
Preferred stock	(6,808)	(6,371)
Noncontrolling interests	(465)	(469)
Goodwill (net of deferred tax liability) (1)	(9,165)	(9,323)
Intangible assets, other than mortgage servicing rights	(735)	(785)
Tangible common equity (a)	30,805	38,439
Common equity tier 1 capital, determined in accordance with transitional regulatory capital requirements related to the CECL methodology implementation	44,094	41,701
Adjustments (2)	(1,300)	(1,733)
Common equity tier 1 capital, reflecting the full implementation of the CECL methodology (b)	42,794	39,968
Total assets	600,973	573,284
Goodwill (net of deferred tax liability) (1)	(9,165)	(9,323)
Intangible assets, other than mortgage servicing rights	(735)	(785)
Tangible assets (c)	591,073	563,176
Risk-weighted assets, determined in accordance with prescribed regulatory capital requirements effective for the Company (d)	456,928	418,571
Adjustments (3)	(337)	(357)
Risk-weighted assets, reflecting the full implementation of the CECL methodology (e)	456,591	418,214
<b>Ratios</b>		
Tangible common equity to tangible assets (a)/(c)	5.2%	6.8%
Tangible common equity to risk-weighted assets (a)/(d)	6.7	9.2
Common equity tier 1 capital to risk-weighted assets, reflecting the full implementation of the CECL methodology (b)/(e)	9.4	9.6

	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
Net interest income	\$3,827	\$3,171	\$10,435	\$ 9,371
Taxable-equivalent adjustment (4)	30	26	86	79
Net interest income, on a taxable-equivalent basis	3,857	3,197	10,521	9,450
Net interest income, on a taxable-equivalent basis (as calculated above)	3,857	3,197	10,521	9,450
Noninterest income	2,469	2,693	7,413	7,693
Less: Securities gains (losses), net	1	20	38	88
Total net revenue, excluding net securities gains (losses) (f)	6,325	5,870	17,896	17,055
Noninterest expense (g)	3,637	3,429	10,863	10,195
Efficiency ratio (g)/(f)	57.5%	58.4%	60.7%	59.8%

(1) Includes goodwill related to certain investments in unconsolidated financial institutions per prescribed regulatory requirements.

(2) Includes the estimated increase in the allowance for credit losses related to the adoption of the CECL methodology net of deferred taxes.

(3) Includes the impact of the estimated increase in the allowance for credit losses related to the adoption of the CECL methodology.

(4) Based on a federal income tax rate of 21 percent for those assets and liabilities whose income or expense is not included for federal income tax purposes.

## CRITICAL ACCOUNTING POLICIES

The accounting and reporting policies of the Company comply with accounting principles generally accepted in the United States and conform to general practices within the banking industry. The preparation of financial statements in conformity with GAAP requires management to make estimates and assumptions. The Company's financial position and results of operations can be affected by these estimates and assumptions, which are integral to understanding the Company's financial statements. Critical accounting policies are those policies management believes are the most important to the portrayal of the Company's financial condition and results, and require management to make estimates that are difficult, subjective or complex. Most accounting policies are not considered by management to be critical accounting policies. Management has discussed the development and the selection of critical accounting policies with the Company's Audit Committee. Those policies considered to be critical accounting policies relate to the allowance for credit losses, fair value estimates, MSR, and income taxes. These accounting policies are discussed in detail in "Management's Discussion and Analysis — Critical

Accounting Policies" and the Notes to Consolidated Financial Statements in the Company's Annual Report on Form 10-K for the year ended December 31, 2021.

## CONTROLS AND PROCEDURES

Under the supervision and with the participation of the Company's management, including its principal executive officer and principal financial officer, the Company has evaluated the effectiveness of the design and operation of its disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 (the "Exchange Act")). Based upon this evaluation, the principal executive officer and principal financial officer have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures were effective.

During the most recently completed fiscal quarter, there was no change made in the Company's internal control over financial reporting (as defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) that has materially affected, or is reasonably likely to materially affect, the Company's internal control over financial reporting.

# U.S. Bancorp

## Consolidated Balance Sheet

(Dollars in Millions)	September 30, 2022	December 31, 2021
	(Unaudited)	
<b>Assets</b>		
Cash and due from banks	\$ 41,652	\$ 28,905
Investment securities		
Held-to-maturity (fair value \$74,128 and \$41,812, respectively)	85,574	41,858
Available-for-sale (\$858 and \$557 pledged as collateral, respectively) (a)	68,523	132,963
Loans held for sale (including \$3,483 and \$6,623 of mortgage loans carried at fair value, respectively)	3,647	7,775
Loans		
Commercial	131,687	112,023
Commercial real estate	40,329	39,053
Residential mortgages	86,274	76,493
Credit card	24,538	22,500
Other retail	59,880	61,959
Total loans	342,708	312,028
Less allowance for loan losses	(6,017)	(5,724)
Net loans	336,691	306,304
Premises and equipment	3,155	3,305
Goodwill	10,125	10,262
Other intangible assets	4,604	3,738
Other assets (including \$1,235 and \$1,193 of trading securities at fair value pledged as collateral, respectively) (a)	47,002	38,174
Total assets	\$600,973	\$573,284
<b>Liabilities and Shareholders' Equity</b>		
Deposits		
Noninterest-bearing	\$115,206	\$134,901
Interest-bearing	355,942	321,182
Total deposits	471,148	456,083
Short-term borrowings	25,066	11,796
Long-term debt	32,228	32,125
Other liabilities	24,553	17,893
Total liabilities	552,995	517,897
Shareholders' equity		
Preferred stock	6,808	6,371
Common stock, par value \$0.01 a share—authorized: 4,000,000,000 shares; issued: 9/30/22 and 12/31/21— 2,125,725,742 shares	21	21
Capital surplus	8,590	8,539
Retained earnings	71,782	69,201
Less cost of common stock in treasury: 9/30/22—639,921,995 shares; 12/31/21—642,223,571 shares	(27,188)	(27,271)
Accumulated other comprehensive income (loss)	(12,500)	(1,943)
Total U.S. Bancorp shareholders' equity	47,513	54,918
Noncontrolling interests	465	469
Total equity	47,978	55,387
Total liabilities and equity	\$600,973	\$573,284

(a) Includes only collateral pledged by the Company where counterparties have the right to sell or pledge the collateral.

See Notes to Consolidated Financial Statements.

# U.S. Bancorp

## Consolidated Statement of Income

(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
<b>Interest Income</b>				
Loans	\$3,603	\$2,711	\$ 9,071	\$ 8,112
Loans held for sale	49	54	163	176
Investment securities	867	606	2,390	1,741
Other interest income	209	38	347	103
Total interest income	4,728	3,409	11,971	10,132
<b>Interest Expense</b>				
Deposits	534	78	791	245
Short-term borrowings	169	18	247	52
Long-term debt	198	142	498	464
Total interest expense	901	238	1,536	761
Net interest income	3,827	3,171	10,435	9,371
Provision for credit losses	362	(163)	785	(1,160)
Net interest income after provision for credit losses	3,465	3,334	9,650	10,531
<b>Noninterest Income</b>				
Credit and debit card revenue	391	393	1,128	1,125
Corporate payment products revenue	190	156	520	420
Merchant processing services	406	392	1,194	1,084
Trust and investment management fees	572	459	1,638	1,349
Deposit service charges	166	194	508	531
Treasury management fees	151	155	476	462
Commercial products revenue	285	277	841	837
Mortgage banking revenue	81	418	423	1,063
Investment products fees	56	62	177	177
Securities gains (losses), net	1	20	38	88
Other	170	167	470	557
Total noninterest income	2,469	2,693	7,413	7,693
<b>Noninterest Expense</b>				
Compensation	1,891	1,847	5,616	5,448
Employee benefits	369	336	1,139	1,057
Net occupancy and equipment	272	259	806	780
Professional services	131	126	356	332
Marketing and business development	126	99	312	237
Technology and communications	355	361	1,054	1,082
Postage, printing and supplies	72	69	213	203
Other intangibles	43	41	130	119
Merger and integration charges	42	—	239	—
Other	336	291	998	937
Total noninterest expense	3,637	3,429	10,863	10,195
Income before income taxes	2,297	2,598	6,200	8,029
Applicable income taxes	481	564	1,292	1,722
Net income	1,816	2,034	4,908	6,307
Net (income) loss attributable to noncontrolling interests	(4)	(6)	(8)	(17)
Net income attributable to U.S. Bancorp	\$1,812	\$2,028	\$ 4,900	\$ 6,290
Net income applicable to U.S. Bancorp common shareholders	\$1,718	\$1,934	\$ 4,648	\$ 6,023
Earnings per common share	\$ 1.16	\$ 1.30	\$ 3.13	\$ 4.04
Diluted earnings per common share	\$ 1.16	\$ 1.30	\$ 3.13	\$ 4.04
Average common shares outstanding	1,486	1,483	1,486	1,491
Average diluted common shares outstanding	1,486	1,484	1,486	1,492

See Notes to Consolidated Financial Statements.

# U.S. Bancorp

## Consolidated Statement of Comprehensive Income

(Dollars in Millions) (Unaudited)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
Net income	\$ 1,816	\$ 2,034	\$ 4,908	\$ 6,307
<b>Other Comprehensive Income (Loss)</b>				
Changes in unrealized gains (losses) on investment securities available-for-sale	(2,810)	(825)	(14,325)	(3,008)
Changes in unrealized gains (losses) on derivative hedges	(232)	8	(134)	121
Foreign currency translation	(8)	(1)	(11)	23
Reclassification to earnings of realized (gains) losses	186	27	337	34
Income taxes related to other comprehensive income (loss)	725	201	3,576	716
Total other comprehensive income (loss)	(2,139)	(590)	(10,557)	(2,114)
Comprehensive income (loss)	(323)	1,444	(5,649)	4,193
Comprehensive (income) loss attributable to noncontrolling interests	(4)	(6)	(8)	(17)
Comprehensive income (loss) attributable to U.S. Bancorp	\$ (327)	\$ 1,438	\$ (5,657)	\$ 4,176

See Notes to Consolidated Financial Statements.

# Consolidated Statement of Shareholders' Equity

(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	U.S. Bancorp Shareholders									
	Common Shares Outstanding	Preferred Stock	Common Stock	Capital Surplus	Retained Earnings	Treasury Stock	Accumulated Other Comprehensive Income (Loss)	Total U.S. Bancorp Shareholders' Equity	Noncontrolling Interests	Total Equity
<b>Balance June 30, 2021</b>	1,483	\$5,968	\$21	\$8,518	\$67,039	\$(27,305)	\$ (1,202)	\$ 53,039	\$635	\$ 53,674
Net income (loss)					2,028			2,028	6	2,034
Other comprehensive income (loss)							(590)	(590)		(590)
Preferred stock dividends (a)					(84)			(84)		(84)
Common stock dividends (\$ .46 per share)					(686)			(686)		(686)
Issuance of common and treasury stock				(1)		4		3		3
Distributions to noncontrolling interests									(5)	(5)
Net other changes in noncontrolling interests										
Stock option and restricted stock grants				33				33	(1)	(1)
<b>Balance September 30, 2021</b>	1,483	\$5,968	\$21	\$8,550	\$68,297	\$(27,301)	\$ (1,792)	\$ 53,743	\$635	\$ 54,378
<b>Balance June 30, 2022</b>	1,486	\$6,808	\$21	\$8,555	\$70,772	\$(27,190)	\$(10,361)	\$ 48,605	\$464	\$ 49,069
Net income (loss)					1,812			1,812	4	1,816
Other comprehensive income (loss)							(2,139)	(2,139)		(2,139)
Preferred stock dividends (b)					(85)			(85)		(85)
Common stock dividends (\$ .48 per share)					(717)			(717)		(717)
Issuance of common and treasury stock				(1)		2		1		1
Distributions to noncontrolling interests									(4)	(4)
Net other changes in noncontrolling interests										
Stock option and restricted stock grants				36				36	1	1
<b>Balance September 30, 2022</b>	1,486	\$6,808	\$21	\$8,590	\$71,782	\$(27,188)	\$(12,500)	\$ 47,513	\$465	\$ 47,978
<b>Balance December 31, 2020</b>	1,507	\$5,983	\$21	\$8,511	\$64,188	\$(25,930)	\$ 322	\$ 53,095	\$630	\$ 53,725
Net income (loss)					6,290			6,290	17	6,307
Other comprehensive income (loss)							(2,114)	(2,114)		(2,114)
Preferred stock dividends (c)					(232)			(232)		(232)
Common stock dividends (\$1.30 per share)					(1,944)			(1,944)		(1,944)
Issuance of preferred stock		730						730		730
Redemption of preferred stock		(745)			(5)			(750)		(750)
Issuance of common and treasury stock	4			(127)		166		39		39
Purchase of treasury stock	(28)					(1,537)		(1,537)		(1,537)
Distributions to noncontrolling interests									(16)	(16)
Net other changes in noncontrolling interests										
Stock option and restricted stock grants				166				166	4	4
<b>Balance September 30, 2021</b>	1,483	\$5,968	\$21	\$8,550	\$68,297	\$(27,301)	\$ (1,792)	\$ 53,743	\$635	\$ 54,378
<b>Balance December 31, 2021</b>	1,484	\$6,371	\$21	\$8,539	\$69,201	\$(27,271)	\$ (1,943)	\$ 54,918	\$469	\$ 55,387
Net income (loss)					4,900			4,900	8	4,908
Other comprehensive income (loss)							(10,557)	(10,557)		(10,557)
Preferred stock dividends (d)					(228)			(228)		(228)
Common stock dividends (\$1.40 per share)					(2,091)			(2,091)		(2,091)
Issuance of preferred stock		437						437		437
Issuance of common and treasury stock	3			(120)		138		18		18
Purchase of treasury stock	(1)					(55)		(55)		(55)
Distributions to noncontrolling interests									(8)	(8)
Net other changes in noncontrolling interests										
Stock option and restricted stock grants				171				171	(4)	(4)
<b>Balance September 30, 2022</b>	1,486	\$6,808	\$21	\$8,590	\$71,782	\$(27,188)	\$(12,500)	\$ 47,513	\$465	\$ 47,978

(a) Reflects dividends declared per share on the Company's Series A, Series B, Series F, Series J, Series K, Series L and Series M Non-Cumulative Perpetual Preferred Stock of \$894.444, \$223.611, \$406.25, \$662.50, \$343.75, \$234.375 and \$250.00, respectively.

(b) Reflects dividends declared per share on the Company's Series A, Series B, Series J, Series K, Series L, Series M, Series N and Series O Non-Cumulative Perpetual Preferred Stock of \$902.622, \$223.611, \$662.50, \$343.75, \$234.375, \$250.00, \$231.25 and \$281.25 respectively.

(c) Reflects dividends declared per share on the Company's Series A, Series B, Series F, Series I, Series J, Series K, Series L and Series M Non-Cumulative Perpetual Preferred Stock of \$2,654.166, \$663.542, \$1,218.75, \$232.953, \$1,325.00, \$1,031.25, \$703.125 and \$702.778, respectively.

(d) Reflects dividends declared per share on the Company's Series A, Series B, Series J, Series K, Series L, Series M, Series N and Series O Non-Cumulative Perpetual Preferred Stock of \$2,662.344, \$663.542, \$1,325.00, \$1,031.25, \$703.125, \$750.00, \$693.75 and \$768.75 respectively.

See Notes to Consolidated Financial Statements.



# U.S. Bancorp

## Consolidated Statement of Cash Flows

(Dollars in Millions) (Unaudited)	Nine Months Ended September 30	
	2022	2021
<b>Operating Activities</b>		
Net income attributable to U.S. Bancorp . . . . .	\$ 4,900	\$ 6,290
Adjustments to reconcile net income to net cash provided by operating activities		
Provision for credit losses . . . . .	785	(1,160)
Depreciation and amortization of premises and equipment . . . . .	255	253
Amortization of intangibles . . . . .	130	119
(Gain) loss on sale of loans held for sale . . . . .	136	(950)
(Gain) loss on sale of securities and other assets . . . . .	(173)	(297)
Loans originated for sale, net of repayments . . . . .	(26,357)	(56,256)
Proceeds from sales of loans held for sale . . . . .	28,701	58,517
Other, net . . . . .	5,854	2,651
Net cash provided by operating activities . . . . .	14,231	9,167
<b>Investing Activities</b>		
Proceeds from sales of available-for-sale investment securities . . . . .	15,392	13,383
Proceeds from maturities of held-to-maturity investment securities . . . . .	4,148	—
Proceeds from maturities of available-for-sale investment securities . . . . .	12,407	33,740
Purchases of held-to-maturity investment securities . . . . .	(6,941)	—
Purchases of available-for-sale investment securities . . . . .	(19,377)	(62,764)
Net increase in loans outstanding . . . . .	(30,380)	(1,157)
Proceeds from sales of loans . . . . .	3,050	4,228
Purchases of loans . . . . .	(1,932)	(3,278)
Net increase in securities purchased under agreements to resell . . . . .	(37)	(41)
Other, net . . . . .	(3,407)	120
Net cash used in investing activities . . . . .	(27,077)	(15,769)
<b>Financing Activities</b>		
Net increase in deposits . . . . .	15,065	13,132
Net increase in short-term borrowings . . . . .	13,270	4,322
Proceeds from issuance of long-term debt . . . . .	5,631	1,211
Principal payments or redemption of long-term debt . . . . .	(5,398)	(6,603)
Proceeds from issuance of preferred stock . . . . .	437	730
Proceeds from issuance of common stock . . . . .	16	38
Repurchase of preferred stock . . . . .	(1,100)	(1,250)
Repurchase of common stock . . . . .	(55)	(1,537)
Cash dividends paid on preferred stock . . . . .	(213)	(223)
Cash dividends paid on common stock . . . . .	(2,060)	(1,894)
Net cash provided by financing activities . . . . .	25,593	7,926
Change in cash and due from banks . . . . .	12,747	1,324
Cash and due from banks at beginning of period . . . . .	28,905	62,580
Cash and due from banks at end of period . . . . .	\$ 41,652	\$ 63,904

See Notes to Consolidated Financial Statements.

# Notes to Consolidated Financial Statements

(Unaudited)

## **Note 1** Basis of Presentation

The accompanying consolidated financial statements have been prepared in accordance with the instructions to Form 10-Q and, therefore, do not include all information and notes necessary for a complete presentation of financial position, results of operations and cash flow activity required in accordance with accounting principles generally accepted in the United States. In the opinion of management of U.S. Bancorp (the “Company”), all adjustments (consisting only of normal recurring adjustments) necessary for a fair statement of results for the interim periods have been made. These financial statements and notes should be read in conjunction with the consolidated financial statements and notes included in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021. Certain amounts in prior periods have been reclassified to conform to the current period presentation.

## **Note 2** Accounting Changes

**Reference Interest Rate Transition** In March 2020, the Financial Accounting Standards Board (“FASB”) issued accounting guidance, providing temporary optional expedients and exceptions to the guidance in United States generally accepted accounting principles on contract modifications and hedge accounting, to ease the financial reporting burdens related to the expected market transition from the London Interbank Offered Rate (“LIBOR”) and other interbank offered rates to alternative reference rates. Under the guidance, a company can elect not to apply certain modification accounting requirements to contracts affected by reference rate transition, if certain criteria are met. A company that makes this election would not be required to remeasure the contracts at the modification date or reassess a previous accounting determination. This guidance also permits a company to elect various optional expedients that would allow it to continue applying hedge accounting for hedging relationships affected by reference rate transition, if certain criteria are met. The guidance is effective upon issuance and generally can be applied through December 31, 2022. The Company is in the process of evaluating and applying, as applicable, the optional expedients and exceptions in accounting for eligible contract modifications, eligible existing hedging relationships and new hedging relationships available through December 31, 2022. The adoption of this guidance has not had, and is expected to continue to not have, a material impact on the Company’s financial statements.

**Fair Value Hedging – Portfolio Layer Method** In March 2022, the FASB issued accounting guidance, effective for the Company no later than January 1, 2023, related to fair value hedge accounting of portfolios of financial assets. This guidance expands the current last-of-layer hedging method that permits a company to apply fair value hedging to a stated amount of a closed portfolio of prepayable financial assets, by allowing it to designate multiple hedging relationships on a single closed portfolio, resulting in a larger portion of the interest rate risk associated with such a portfolio being eligible to be hedged. The guidance also expands the scope of the method to include non-prepayable financial assets and clarifies other technical questions from the original accounting guidance. The Company expects the adoption of this guidance will not be material to its financial statements.

**Financial Instruments – Troubled Debt Restructurings and Vintage Disclosures** In March 2022, the FASB issued accounting guidance, effective for the Company no later than January 1, 2023, related to the recognition and measurement of troubled debt restructurings (“TDRs”) by creditors. This guidance removes the separate recognition and measurement requirements for TDRs by replacing them with a requirement for a company to apply existing accounting guidance to determine whether a modification results in a new loan or a continuation of an existing loan. This guidance also replaces existing TDR disclosures with similar but more expansive disclosures for certain modifications of receivables made to borrowers experiencing financial difficulty. Further, this guidance also requires companies to disclose current-period gross write-offs by year of origination for financing receivables. The guidance can be adopted on a prospective or modified retrospective basis. The Company expects the adoption of this guidance will not be material to its financial statements.

### Note 3 Business Combinations

In September 2021, the Company announced that it entered into a definitive agreement to acquire MUFG Union Bank's core regional banking franchise from Mitsubishi UFJ Financial Group, Inc. ("MUFG"), for an expected purchase price of approximately \$8.0 billion, including \$5.5 billion in cash and approximately 44 million shares of the Company's common stock. The transaction excludes the purchase of substantially all of MUFG Union Bank's Global Corporate & Investment Bank (other than certain deposits), certain middle and back office functions, and other assets. MUFG Union Bank has approximately 300 branches in California, Washington and Oregon and is expected to add approximately \$105 billion in total assets, \$58 billion of loans and \$90 billion of deposits to the Company's consolidated balance sheet. On October 19, 2022, the Company announced that all required regulatory approvals to complete the transaction have been received. The transaction is expected to close on December 1, 2022, pending satisfaction of customary closing conditions.

### Note 4 Investment Securities

The Company's held-to-maturity investment securities are carried at historical cost, adjusted for amortization of premiums and accretion of discounts. The Company's available-for-sale investment securities are carried at fair value with unrealized net gains or losses reported within accumulated other comprehensive income (loss) in shareholders' equity.

The amortized cost, gross unrealized holding gains and losses, and fair value of held-to-maturity and available-for-sale investment securities were as follows:

(Dollars in Millions)	September 30, 2022				December 31, 2021			
	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value	Amortized Cost	Unrealized Gains	Unrealized Losses	Fair Value
<b>Held-to-maturity</b>								
U.S. Treasury and agencies	\$ 1,344	\$ -	\$ (56)	\$ 1,288	\$ -	\$ -	\$ -	\$ -
Residential agency mortgage-backed securities	84,230	-	(11,390)	72,840	41,858	2	(48)	41,812
Total held-to-maturity	\$85,574	\$ -	\$(11,446)	\$74,128	\$ 41,858	\$ 2	\$(48)	\$ 41,812
<b>Available-for-sale</b>								
U.S. Treasury and agencies	\$24,470	\$ -	\$ (2,884)	\$21,586	\$ 36,648	\$ 205	\$(244)	\$ 36,609
Mortgage-backed securities								
Residential agency	33,398	12	(2,753)	30,657	76,761	665	(347)	77,079
Commercial agency	8,746	-	(1,655)	7,091	8,633	53	(201)	8,485
Asset-backed securities	25	-	-	25	62	4	-	66
Obligations of state and political subdivisions	11,105	2	(1,949)	9,158	10,130	607	(20)	10,717
Other	6	-	-	6	7	-	-	7
Total available-for-sale	\$77,750	\$14	\$(9,241)	\$68,523	\$132,241	\$1,534	\$(812)	\$132,963

During the first nine months of 2022, the Company transferred \$45.1 billion amortized cost (\$40.7 billion fair value) of available-for-sale investment securities to the held-to-maturity category to reflect its new intent for these securities.

Investment securities with a fair value of \$14.3 billion at September 30, 2022, and \$30.7 billion at December 31, 2021, were pledged to secure public, private and trust deposits, repurchase agreements and for other purposes required by contractual obligation or law. Included in these amounts were securities where the Company and certain counterparties have agreements granting the counterparties the right to sell or pledge the securities. Investment securities securing these types of arrangements had a fair value of \$858 million at September 30, 2022, and \$557 million at December 31, 2021.

The following table provides information about the amount of interest income from taxable and non-taxable investment securities:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
Taxable	\$793	\$539	\$2,171	\$1,548
Non-taxable	74	67	219	193
Total interest income from investment securities	\$867	\$606	\$2,390	\$1,741

The following table provides information about the amount of gross gains and losses realized through the sales of available-for-sale investment securities:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
Realized gains . . . . .	\$1	\$39	\$78	\$107
Realized losses . . . . .	–	(19)	(40)	(19)
Net realized gains . . . . .	\$1	\$20	\$38	\$ 88
Income tax on net realized gains . . . . .	\$–	\$ 5	\$ 9	\$ 22

The Company conducts a regular assessment of its available-for-sale investment securities with unrealized losses to determine whether all or some portion of a security's unrealized loss is related to credit and an allowance for credit losses is necessary. If the Company intends to sell or it is more likely than not the Company will be required to sell an investment security, the amortized cost of the security is written down to fair value. When evaluating credit losses, the Company considers various factors such as the nature of the investment security, the credit ratings or financial condition of the issuer, the extent of the unrealized loss, expected cash flows of underlying collateral, the existence of any government or agency guarantees, and market conditions. The Company measures the allowance for credit losses using market information where available and discounting the cash flows at the original effective rate of the investment security. The allowance for credit losses is adjusted each period through earnings and can be subsequently recovered. The allowance for credit losses on the Company's available-for-sale investment securities was immaterial at September 30, 2022 and December 31, 2021.

At September 30, 2022, certain investment securities had a fair value below amortized cost. The following table shows the gross unrealized losses and fair value of the Company's available-for-sale investment securities with unrealized losses, aggregated by investment category and length of time the individual investment securities have been in continuous unrealized loss positions, at September 30, 2022:

(Dollars in Millions)	Less Than 12 Months		12 Months or Greater		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
U.S. Treasury and agencies . . . . .	\$16,648	\$(1,870)	\$ 4,831	\$(1,014)	\$21,479	\$(2,884)
Residential agency mortgage-backed securities . . . . .	24,355	(1,787)	5,377	(966)	29,732	(2,753)
Commercial agency mortgage-backed securities . . . . .	2,992	(559)	4,100	(1,096)	7,092	(1,655)
Obligations of state and political subdivisions . . . . .	8,006	(1,481)	960	(468)	8,966	(1,949)
Other . . . . .	2	–	4	–	6	–
Total investment securities . . . . .	\$52,003	\$(5,697)	\$15,272	\$(3,544)	\$67,275	\$(9,241)

These unrealized losses primarily relate to changes in interest rates and market spreads subsequent to purchase of these available-for-sale investment securities. U.S. Treasury and agencies securities and agency mortgage-backed securities are issued, guaranteed or otherwise supported by the United States government. The Company's obligations of state and political subdivisions are generally high grade. Accordingly, the Company does not consider these unrealized losses to be credit-related and an allowance for credit losses is not necessary. In general, the issuers of the investment securities are contractually prohibited from prepayment at less than par, and the Company did not pay significant purchase premiums for these investment securities. At September 30, 2022, the Company had no plans to sell investment securities with unrealized losses, and believes it is more likely than not it would not be required to sell such investment securities before recovery of their amortized cost.

During the nine months ended September 30, 2022 and 2021, the Company did not purchase any investment securities that had more-than-insignificant credit deterioration.

All of the Company's held-to-maturity investment securities are U.S. Treasury and agencies securities and highly rated agency mortgage-backed securities that are guaranteed or otherwise supported by the United States government and have no history of credit losses. Accordingly the Company does not expect to incur any credit losses on held-to-maturity investment securities and has no allowance for credit losses recorded for these securities.

The following table provides information about the amortized cost, fair value and yield by maturity date of the investment securities outstanding at September 30, 2022:

(Dollars in Millions)	Amortized Cost	Fair Value	Weighted- Average Maturity in Years	Weighted- Average Yield (e)
<b>Held-to-maturity</b>				
U.S. Treasury and Agencies				
Maturing in one year or less	\$ —	\$ —	—	—%
Maturing after one year through five years	1,344	1,288	3.5	2.85
Maturing after five years through ten years	—	—	—	—
Maturing after ten years	—	—	—	—
Total	<u>\$ 1,344</u>	<u>\$ 1,288</u>	<u>3.5</u>	<u>2.85%</u>
Mortgage-Backed Securities (a)				
Maturing in one year or less	\$ —	\$ —	—	—%
Maturing after one year through five years	—	—	—	—
Maturing after five years through ten years	50,750	44,735	9.3	2.06
Maturing after ten years	33,480	28,105	10.3	1.92
Total	<u>\$84,230</u>	<u>\$72,840</u>	<u>9.7</u>	<u>2.01%</u>
Total held-to-maturity (b)				
	<u>\$85,574</u>	<u>\$74,128</u>	<u>9.6</u>	<u>2.02%</u>
<b>Available-for-sale</b>				
U.S. Treasury and Agencies				
Maturing in one year or less	\$ 1,172	\$ 1,170	.2	2.05%
Maturing after one year through five years	3,697	3,382	4.1	1.95
Maturing after five years through ten years	16,944	15,024	7.1	2.27
Maturing after ten years	2,657	2,010	11.6	1.99
Total	<u>\$24,470</u>	<u>\$21,586</u>	<u>6.8</u>	<u>2.18%</u>
Mortgage-Backed Securities (a)				
Maturing in one year or less	\$ 34	\$ 33	.8	2.84%
Maturing after one year through five years	11,601	10,724	3.2	2.19
Maturing after five years through ten years	28,896	25,569	7.8	2.52
Maturing after ten years	1,613	1,422	11.3	2.77
Total	<u>\$42,144</u>	<u>\$37,748</u>	<u>6.7</u>	<u>2.44%</u>
Asset-Backed Securities				
Maturing in one year or less	\$ —	\$ —	—	—%
Maturing after one year through five years	—	—	—	—
Maturing after five years through ten years	25	25	6.1	5.52
Maturing after ten years	—	—	—	—
Total	<u>\$ 25</u>	<u>\$ 25</u>	<u>6.1</u>	<u>5.52%</u>
Obligations of State and Political				
Subdivisions (c) (d)				
Maturing in one year or less	\$ 102	\$ 102	.3	4.73%
Maturing after one year through five years	402	398	3.5	4.54
Maturing after five years through ten years	442	411	8.4	4.01
Maturing after ten years	10,159	8,247	16.7	3.60
Total	<u>\$11,105</u>	<u>\$ 9,158</u>	<u>15.8</u>	<u>3.66%</u>
Other				
Maturing in one year or less	\$ —	\$ —	—	—%
Maturing after one year through five years	6	6	2.7	1.99
Maturing after five years through ten years	—	—	—	—
Maturing after ten years	—	—	—	—
Total	<u>\$ 6</u>	<u>\$ 6</u>	<u>2.7</u>	<u>1.99%</u>
Total available-for-sale (b)				
	<u>\$77,750</u>	<u>\$68,523</u>	<u>8.0</u>	<u>2.53%</u>

- (a) Information related to asset and mortgage-backed securities included above is presented based upon weighted-average maturities that take into account anticipated future prepayments.
- (b) The weighted-average maturity of total held-to-maturity investment securities was 7.4 years at December 31, 2021, with a corresponding weighted-average yield of 1.45 percent. The weighted-average maturity of total available-for-sale investment securities was 5.5 years at December 31, 2021, with a corresponding weighted-average yield of 1.73 percent.
- (c) Information related to obligations of state and political subdivisions is presented based upon yield to first optional call date if the security is purchased at a premium, and yield to maturity if the security is purchased at par or a discount.
- (d) Maturity calculations for obligations of state and political subdivisions are based on the first optional call date for securities with a fair value above par and the contractual maturity date for securities with a fair value equal to or below par.
- (e) Weighted-average yields for obligations of state and political subdivisions are presented on a fully-taxable equivalent basis based on a federal income tax rate of 21 percent. Yields on investment securities are computed based on amortized cost balances, excluding any premiums or discounts recorded related to the transfer of investment securities at fair value from available-for-sale to held-to-maturity.

## Note 5 Loans and Allowance for Credit Losses

The composition of the loan portfolio, disaggregated by class and underlying specific portfolio type, was as follows:

(Dollars in Millions)	September 30, 2022		December 31, 2021	
	Amount	Percent of Total	Amount	Percent of Total
<b>Commercial</b>				
Commercial	\$126,930	37.0%	\$106,912	34.3%
Lease financing	4,757	1.4	5,111	1.6
Total commercial	131,687	38.4	112,023	35.9
<b>Commercial Real Estate</b>				
Commercial mortgages	30,223	8.8	28,757	9.2
Construction and development	10,106	2.9	10,296	3.3
Total commercial real estate	40,329	11.7	39,053	12.5
<b>Residential Mortgages</b>				
Residential mortgages	78,006	22.8	67,546	21.6
Home equity loans, first liens	8,268	2.4	8,947	2.9
Total residential mortgages	86,274	25.2	76,493	24.5
<b>Credit Card</b>	24,538	7.2	22,500	7.2
<b>Other Retail</b>				
Retail leasing	6,037	1.8	7,256	2.3
Home equity and second mortgages	11,367	3.3	10,446	3.4
Revolving credit	2,721	.8	2,750	.9
Installment	16,417	4.8	16,514	5.3
Automobile	23,236	6.8	24,866	8.0
Student	102	–	127	–
Total other retail	59,880	17.5	61,959	19.9
Total loans	\$342,708	100.0%	\$312,028	100.0%

The Company had loans of \$98.2 billion at September 30, 2022, and \$92.1 billion at December 31, 2021, pledged at the Federal Home Loan Bank, and loans of \$84.0 billion at September 30, 2022, and \$76.9 billion at December 31, 2021, pledged at the Federal Reserve Bank.

Originated loans are reported at the principal amount outstanding, net of unearned interest and deferred fees and costs, and any partial charge-offs recorded. Net unearned interest and deferred fees and costs amounted to \$331 million at September 30, 2022 and \$475 million at December 31, 2021. All purchased loans are recorded at fair value at the date of purchase. The Company evaluates purchased loans for more-than-insignificant deterioration at the date of purchase in accordance with applicable authoritative accounting guidance. Purchased loans that have experienced more-than-insignificant deterioration from origination are considered purchased credit deteriorated loans. All other purchased loans are considered non-purchased credit deteriorated loans.

**Allowance for Credit Losses** The allowance for credit losses is established for current expected credit losses on the Company's loan and lease portfolio, including unfunded credit commitments. The allowance considers expected losses for the remaining lives of the applicable assets, inclusive of expected recoveries. The allowance for credit losses is increased through provisions charged to earnings and reduced by net charge-offs. Management evaluates the appropriateness of the allowance for credit losses on a quarterly basis.

Multiple economic scenarios are considered over a three-year reasonable and supportable forecast period, which includes increasing consideration of historical loss experience over years two and three. These economic scenarios are constructed with interrelated projections of multiple economic variables, and loss estimates are produced that consider the historical correlation of those economic variables with credit losses. After the forecast period, the Company fully reverts to long-term historical loss experience, adjusted for prepayments and characteristics of the current loan and lease portfolio, to estimate losses over the remaining life of the portfolio. The economic scenarios are updated at least quarterly and are designed to provide a range of reasonable estimates, from better to worse than current expectations. Scenarios are weighted based on the Company's expectation of economic conditions for the foreseeable future and reflect significant judgment and consideration of economic forecast uncertainty. Final loss estimates also consider factors affecting credit losses not reflected in the scenarios, due to the unique aspects of current conditions and expectations. These factors may include, but are not limited to, loan servicing practices, regulatory guidance, and/or fiscal and monetary policy actions.

The allowance recorded for credit losses utilizes forward-looking expected loss models to consider a variety of factors affecting lifetime credit losses. These factors include, but are not limited to, macroeconomic variables such as

unemployment rates, real estate prices, gross domestic product levels, inflation, interest rates and corporate bonds spreads, as well as loan and borrower characteristics, such as internal risk ratings on commercial loans and consumer credit scores, delinquency status, collateral type and available valuation information, consideration of end-of-term losses on lease residuals, and the remaining term of the loan, adjusted for expected prepayments. For each loan portfolio, model estimates are adjusted as necessary to consider any relevant changes in portfolio composition, lending policies, underwriting standards, risk management practices, economic conditions or other factors that would affect the accuracy of the model. Expected credit loss estimates also include consideration of expected cash recoveries on loans previously charged-off or expected recoveries on collateral dependent loans where recovery is expected through sale of the collateral. Where loans do not exhibit similar risk characteristics, an individual analysis is performed to consider expected credit losses. The allowance recorded for individually evaluated loans greater than \$5 million in the commercial lending segment is based on an analysis utilizing expected cash flows discounted using the original effective interest rate, the observable market price of the loan, or the fair value of the collateral, less selling costs, for collateral-dependent loans as appropriate.

The allowance recorded for Troubled Debt Restructuring (“TDR”) loans in the consumer lending segment is determined on a homogenous pool basis utilizing expected cash flows discounted using the original effective interest rate of the pool. The expected cash flows on TDR loans consider subsequent payment defaults since modification, the borrower’s ability to pay under the restructured terms, and the timing and amount of payments. The allowance for collateral-dependent loans in the consumer lending segment is determined based on the fair value of the collateral less costs to sell. For commercial TDRs individually evaluated for impairment, attributes of the borrower are the primary factors in determining the allowance for credit losses. For smaller commercial loans collectively evaluated for impairment, historical loss experience is also incorporated into the allowance methodology applied to this category of loans.

The Company’s methodology for determining the appropriate allowance for credit losses also considers the imprecision inherent in the methodologies used and allocated to the various loan portfolios. As a result, amounts determined under the methodologies described above, are adjusted by management to consider the potential impact of other qualitative factors not captured in the quantitative model adjustments which include, but are not limited to the following: model imprecision, imprecision in economic scenario assumptions, and emerging risks related to either changes in the environment that are affecting specific portfolios, or changes in portfolio concentrations over time that may affect model performance. The consideration of these items results in adjustments to allowance amounts included in the Company’s allowance for credit losses for each loan portfolio.

The Company also assesses the credit risk associated with off-balance sheet loan commitments, letters of credit, investment securities and derivatives. Credit risk associated with derivatives is reflected in the fair values recorded for those positions. The liability for off-balance sheet credit exposure related to loan commitments and other credit guarantees is included in other liabilities. Because business processes and credit risks associated with unfunded credit commitments are essentially the same as for loans, the Company utilizes similar processes to estimate its liability for unfunded credit commitments.

The results of the analysis are evaluated quarterly to confirm the estimates are appropriate for each specific loan portfolio, as well as the entire loan portfolio, as the entire allowance for credit losses is available for the entire loan portfolio.

Activity in the allowance for credit losses by portfolio class was as follows:

Three Months Ended September 30 (Dollars in Millions)	Commercial	Commercial Real Estate	Residential Mortgages	Credit Card	Other Retail	Total Loans
<b>2022</b>						
Balance at beginning of period	\$1,896	\$ 973	\$658	\$1,746	\$ 982	\$6,255
Add						
Provision for credit losses	97	(7)	38	222	12	362
Deduct						
Loans charged-off	56	–	2	161	56	275
Less recoveries of loans charged-off	(29)	(6)	(7)	(42)	(29)	(113)
Net loan charge-offs (recoveries)	27	(6)	(5)	119	27	162
Balance at end of period	\$1,966	\$ 972	\$701	\$1,849	\$967	\$6,455
<b>2021</b>						
Balance at beginning of period	\$1,838	\$1,409	\$478	\$1,891	\$994	\$6,610
Add						
Provision for credit losses	(75)	(104)	3	(23)	36	(163)
Deduct						
Loans charged-off	40	14	3	154	55	266
Less recoveries of loans charged-off	(26)	(1)	(13)	(43)	(36)	(119)
Net loan charge-offs (recoveries)	14	13	(10)	111	19	147
Balance at end of period	\$1,749	\$1,292	\$491	\$1,757	\$1,011	\$6,300
<b>2022</b>						
Nine Months Ended September 30 (Dollars in Millions)						
	Commercial	Commercial Real Estate	Residential Mortgages	Credit Card	Other Retail	Total Loans
<b>2022</b>						
Balance at beginning of period	\$1,849	\$1,123	\$565	\$1,673	\$ 945	\$6,155
Add						
Provision for credit losses	206	(156)	116	525	94	785
Deduct						
Loans charged-off	164	10	9	481	167	831
Less recoveries of loans charged-off	(75)	(15)	(29)	(132)	(95)	(346)
Net loan charge-offs (recoveries)	89	(5)	(20)	349	72	485
Balance at end of period	\$1,966	\$ 972	\$701	\$1,849	\$967	\$6,455
<b>2021</b>						
Balance at beginning of period	\$2,423	\$1,544	\$573	\$2,355	\$1,115	\$8,010
Add						
Provision for credit losses	(577)	(246)	(107)	(195)	(35)	(1,160)
Deduct						
Loans charged-off	184	28	13	536	193	954
Less recoveries of loans charged-off	(87)	(22)	(38)	(133)	(124)	(404)
Net loan charge-offs (recoveries)	97	6	(25)	403	69	550
Balance at end of period	\$1,749	\$1,292	\$491	\$1,757	\$1,011	\$6,300

The increase in the allowance for credit losses from December 31, 2021 to September 30, 2022 reflected strong loan growth and increased economic uncertainty.

**Credit Quality** The credit quality of the Company's loan portfolios is assessed as a function of net credit losses, levels of nonperforming assets and delinquencies, and credit quality ratings as defined by the Company.

For all loan portfolio classes, loans are considered past due based on the number of days delinquent except for monthly amortizing loans which are classified delinquent based upon the number of contractually required payments not made (for example, two missed payments is considered 30 days delinquent). When a loan is placed on nonaccrual status, unpaid accrued interest is reversed, reducing interest income in the current period.

Commercial lending segment loans are generally placed on nonaccrual status when the collection of principal and interest has become 90 days past due or is otherwise considered doubtful. Commercial lending segment loans are generally fully charged down if unsecured by collateral or partially charged down to the fair value of the collateral securing the loan, less costs to sell, when the loan is placed on nonaccrual.

Consumer lending segment loans are generally charged-off at a specific number of days or payments past due. Residential mortgages and other retail loans secured by 1-4 family properties are generally charged down to the fair value of the collateral securing the loan, less costs to sell, at 180 days past due. Residential mortgage loans and lines in a first lien position are placed on nonaccrual status in instances where a partial charge-off occurs unless the loan is well



secured and in the process of collection. Residential mortgage loans and lines in a junior lien position secured by 1-4 family properties are placed on nonaccrual status at 120 days past due or when they are behind a first lien that has become 180 days or greater past due or placed on nonaccrual status. Any secured consumer lending segment loan whose borrower has had debt discharged through bankruptcy, for which the loan amount exceeds the fair value of the collateral, is charged down to the fair value of the related collateral and the remaining balance is placed on nonaccrual status. Credit card loans continue to accrue interest until the account is charged-off. Credit cards are charged-off at 180 days past due. Other retail loans not secured by 1-4 family properties are charged-off at 120 days past due; and revolving consumer lines are charged-off at 180 days past due. Similar to credit cards, other retail loans are generally not placed on nonaccrual status because of the relative short period of time to charge-off. Certain retail customers having financial difficulties may have the terms of their credit card and other loan agreements modified to require only principal payments and, as such, are reported as nonaccrual.

For all loan classes, interest payments received on nonaccrual loans are generally recorded as a reduction to a loan's carrying amount while a loan is on nonaccrual and are recognized as interest income upon payoff of the loan. However, interest income may be recognized for interest payments if the remaining carrying amount of the loan is believed to be collectible. In certain circumstances, loans in any class may be restored to accrual status, such as when a loan has demonstrated sustained repayment performance or no amounts are past due and prospects for future payment are no longer in doubt; or when the loan becomes well secured and is in the process of collection. Loans where there has been a partial charge-off may be returned to accrual status if all principal and interest (including amounts previously charged-off) is expected to be collected and the loan is current.

The following table provides a summary of loans by portfolio class, including the delinquency status of those that continue to accrue interest, and those that are nonperforming:

(Dollars in Millions)	Accruing			Nonperforming (b)	Total
	Current	30-89 Days Past Due	90 Days or More Past Due		
<b>September 30, 2022</b>					
Commercial . . . . .	\$131,189	\$ 335	\$ 41	\$122	\$131,687
Commercial real estate . . . . .	40,135	8	19	167	40,329
Residential mortgages (a) . . . . .	85,887	87	89	211	86,274
Credit card . . . . .	24,120	237	181	–	24,538
Other retail . . . . .	59,443	244	63	130	59,880
Total loans . . . . .	\$340,774	\$ 911	\$393	\$630	\$342,708
<b>December 31, 2021</b>					
Commercial . . . . .	\$111,270	\$ 530	\$ 49	\$174	\$112,023
Commercial real estate . . . . .	38,678	80	11	284	39,053
Residential mortgages (a) . . . . .	75,962	124	181	226	76,493
Credit card . . . . .	22,142	193	165	–	22,500
Other retail . . . . .	61,468	275	66	150	61,959
Total loans . . . . .	\$309,520	\$1,202	\$472	\$834	\$312,028

(a) At September 30, 2022, \$638 million of loans 30–89 days past due and \$1.9 billion of loans 90 days or more past due purchased and that could be purchased from Government National Mortgage Association (“GNMA”) mortgage pools under delinquent loan repurchase options whose repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs, were classified as current, compared with \$791 million and \$1.5 billion at December 31, 2021, respectively.

(b) Substantially all nonperforming loans at September 30, 2022 and December 31, 2021, had an associated allowance for credit losses. The Company recognized interest income on nonperforming loans of \$4 million for both the three months ended September 30, 2022 and 2021, and \$12 million and \$11 million for the nine months ended September 30, 2022 and 2021, respectively.

At September 30, 2022, the amount of foreclosed residential real estate held by the Company, and included in other real estate owned (“OREO”), was \$24 million, compared with \$22 million at December 31, 2021. These amounts excluded \$46 million and \$22 million at September 30, 2022 and December 31, 2021, respectively, of foreclosed residential real estate related to mortgage loans whose payments are primarily insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs. In addition, the amount of residential mortgage loans secured by residential real estate in the process of foreclosure at September 30, 2022 and December 31, 2021, was \$1.1 billion and \$696 million, respectively, of which \$841 million and \$555 million, respectively, related to loans purchased and that could be purchased from Government National Mortgage Association (“GNMA”) mortgage pools under delinquent loan repurchase options whose repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs.

The Company classifies its loan portfolio classes using internal credit quality ratings on a quarterly basis. These ratings include pass, special mention and classified, and are an important part of the Company's overall credit risk

management process and evaluation of the allowance for credit losses. Loans with a pass rating represent those loans not classified on the Company's rating scale for problem credits, as minimal credit risk has been identified. Special mention loans are those loans that have a potential weakness deserving management's close attention. Classified loans are those loans where a well-defined weakness has been identified that may put full collection of contractual cash flows at risk. It is possible that others, given the same information, may reach different reasonable conclusions regarding the credit quality rating classification of specific loans.

The following table provides a summary of loans by portfolio class and the Company's internal credit quality rating:

(Dollars in Millions)	September 30, 2022					December 31, 2021				
	Criticized				Total	Criticized				Total
	Pass	Special Mention	Classified (a)	Total Criticized		Pass	Special Mention	Classified (a)	Total Criticized	
<b>Commercial</b>										
Originated in 2022	\$ 51,614	\$ 166	\$ 209	\$ 375	\$ 51,989	\$ -	\$ -	\$ -	\$ -	\$ -
Originated in 2021	32,393	179	27	206	32,599	51,155	387	287	674	51,829
Originated in 2020	7,634	35	81	116	7,750	14,091	304	133	437	14,528
Originated in 2019	5,057	67	67	134	5,191	10,159	151	54	205	10,364
Originated in 2018	2,569	5	20	25	2,594	5,122	3	36	39	5,161
Originated prior to 2018	3,571	4	42	46	3,617	4,923	30	81	111	5,034
Revolving (b)	27,263	397	287	684	27,947	24,722	268	117	385	25,107
<b>Total commercial</b>	<b>130,101</b>	<b>853</b>	<b>733</b>	<b>1,586</b>	<b>131,687</b>	<b>110,172</b>	<b>1,143</b>	<b>708</b>	<b>1,851</b>	<b>112,023</b>
<b>Commercial real estate</b>										
Originated in 2022	9,925	70	511	581	10,506	-	-	-	-	-
Originated in 2021	11,746	44	256	300	12,046	13,364	6	990	996	14,360
Originated in 2020	5,818	63	119	182	6,000	7,459	198	263	461	7,920
Originated in 2019	4,469	110	182	292	4,761	6,368	251	610	861	7,229
Originated in 2018	2,069	28	135	163	2,232	2,996	29	229	258	3,254
Originated prior to 2018	3,122	23	82	105	3,227	4,473	55	224	279	4,752
Revolving	1,553	-	4	4	1,557	1,494	1	43	44	1,538
<b>Total commercial real estate</b>	<b>38,702</b>	<b>338</b>	<b>1,289</b>	<b>1,627</b>	<b>40,329</b>	<b>36,154</b>	<b>540</b>	<b>2,359</b>	<b>2,899</b>	<b>39,053</b>
<b>Residential mortgages (c)</b>										
Originated in 2022	17,964	-	-	-	17,964	-	-	-	-	-
Originated in 2021	29,224	-	2	2	29,226	29,882	-	3	3	29,885
Originated in 2020	14,230	-	5	5	14,235	15,948	1	8	9	15,957
Originated in 2019	5,649	-	18	18	5,667	6,938	-	36	36	6,974
Originated in 2018	2,300	-	18	18	2,318	2,889	-	30	30	2,919
Originated prior to 2018	16,580	-	257	257	16,837	20,415	-	342	342	20,757
Revolving	24	-	3	3	27	1	-	-	-	1
<b>Total residential mortgages</b>	<b>85,971</b>	<b>-</b>	<b>303</b>	<b>303</b>	<b>86,274</b>	<b>76,073</b>	<b>1</b>	<b>419</b>	<b>420</b>	<b>76,493</b>
<b>Credit card (d)</b>	<b>24,358</b>	<b>-</b>	<b>180</b>	<b>180</b>	<b>24,538</b>	<b>22,335</b>	<b>-</b>	<b>165</b>	<b>165</b>	<b>22,500</b>
<b>Other retail</b>										
Originated in 2022	10,211	-	3	3	10,214	-	-	-	-	-
Originated in 2021	17,403	-	9	9	17,412	22,455	-	6	6	22,461
Originated in 2020	9,133	-	10	10	9,143	12,071	-	9	9	12,080
Originated in 2019	4,663	-	13	13	4,676	7,223	-	17	17	7,240
Originated in 2018	1,887	-	9	9	1,896	3,285	-	14	14	3,299
Originated prior to 2018	2,315	-	17	17	2,332	3,699	-	24	24	3,723
Revolving	13,610	-	97	97	13,707	12,532	-	112	112	12,644
Revolving converted to term	457	-	43	43	500	472	-	40	40	512
<b>Total other retail</b>	<b>59,679</b>	<b>-</b>	<b>201</b>	<b>201</b>	<b>59,880</b>	<b>61,737</b>	<b>-</b>	<b>222</b>	<b>222</b>	<b>61,959</b>
<b>Total loans</b>	<b>\$338,811</b>	<b>\$1,191</b>	<b>\$2,706</b>	<b>\$3,897</b>	<b>\$342,708</b>	<b>\$306,471</b>	<b>\$1,684</b>	<b>\$3,873</b>	<b>\$5,557</b>	<b>\$312,028</b>
<b>Total outstanding commitments</b>	<b>\$713,989</b>	<b>\$1,947</b>	<b>\$4,034</b>	<b>\$5,981</b>	<b>\$719,970</b>	<b>\$662,363</b>	<b>\$3,372</b>	<b>\$5,684</b>	<b>\$9,056</b>	<b>\$671,419</b>

Note: Year of origination is based on the origination date of a loan, or for existing loans the date when the maturity date, pricing or commitment amount is amended.

(a) Classified rating on consumer loans primarily based on delinquency status.

(b) Includes an immaterial amount of revolving converted to term loans.

(c) At September 30, 2022, \$1.9 billion of GNMA loans 90 days or more past due and \$982 million of restructured GNMA loans whose repayments are insured by the Federal Housing Administration or guaranteed by the United States Department of Veterans Affairs were classified with a pass rating, compared with \$1.5 billion and \$1.1 billion at December 31, 2021, respectively.

(d) Predominately all credit card loans are considered revolving loans. Includes an immaterial amount of revolving converted to term loans.

**Troubled Debt Restructurings** In certain circumstances, the Company may modify the terms of a loan to maximize the collection of amounts due when a borrower is experiencing financial difficulties or is expected to experience difficulties in the near-term. Concessionary modifications are classified as TDRs unless the modification results in only an insignificant delay in payments to be received. The Company recognizes interest on TDRs if the borrower complies

with the revised terms and conditions as agreed upon with the Company and has demonstrated repayment performance at a level commensurate with the modified terms over several payment cycles, which is generally six months or greater. To the extent a previous restructuring was insignificant, the Company considers the cumulative effect of past restructurings related to the receivable when determining whether a current restructuring is a TDR.

The following table provides a summary of loans modified as TDRs for the periods presented by portfolio class:

(Dollars in Millions)	2022			2021		
	Number of Loans	Pre-Modification Outstanding Loan Balance	Post-Modification Outstanding Loan Balance	Number of Loans	Pre-Modification Outstanding Loan Balance	Post-Modification Outstanding Loan Balance
<b>Three Months Ended September 30</b>						
Commercial	552	\$ 34	\$ 35	506	\$ 46	\$ 47
Commercial real estate	24	23	23	14	12	13
Residential mortgages	283	84	85	171	54	54
Credit card	11,632	63	64	6,656	38	38
Other retail	479	14	13	382	9	9
Total loans, excluding loans purchased from GNMA mortgage pools	12,970	218	220	7,729	159	161
Loans purchased from GNMA mortgage pools	421	61	62	802	113	118
Total loans	13,391	\$ 279	\$282	8,531	\$ 272	\$ 279
<b>Nine Months Ended September 30</b>						
Commercial	1,567	\$ 122	\$108	1,736	\$ 133	\$ 120
Commercial real estate	61	45	42	100	136	125
Residential mortgages	1,489	418	417	867	299	298
Credit card	29,667	161	163	17,492	102	103
Other retail	1,963	75	70	2,175	64	58
Total loans, excluding loans purchased from GNMA mortgage pools	34,747	821	800	22,370	734	704
Loans purchased from GNMA mortgage pools	1,164	163	167	1,839	267	276
Total loans	35,911	\$ 984	\$967	24,209	\$1,001	\$ 980

Residential mortgages, home equity and second mortgages, and loans purchased from GNMA mortgage pools in the table above include trial period arrangements offered to customers during the periods presented. The post-modification balances for these loans reflect the current outstanding balance until a permanent modification is made. In addition, the post-modification balances typically include capitalization of unpaid accrued interest and/or fees under the various modification programs. At September 30, 2022, 9 residential mortgages, 7 home equity and second mortgage loans and 64 loans purchased from GNMA mortgage pools with outstanding balances of less than \$1 million, less than \$1 million and \$8 million, respectively, were in a trial period and have estimated post-modification balances of \$1 million, less than \$1 million and \$8 million, respectively, assuming permanent modification occurs at the end of the trial period.

The Company has implemented certain restructuring programs that may result in TDRs. However, many of the Company's TDRs are also determined on a case-by-case basis in connection with ongoing loan collection processes.

For the commercial lending segment, modifications generally result in the Company working with borrowers on a case-by-case basis. Commercial and commercial real estate modifications generally include extensions of the maturity date and may be accompanied by an increase or decrease to the interest rate, which may not be deemed a market interest rate. In addition, the Company may work with the borrower in identifying other changes that mitigate loss to the Company, which may include additional collateral or guarantees to support the loan. To a lesser extent, the Company may waive contractual principal. The Company classifies all of the above concessions as TDRs to the extent the Company determines that the borrower is experiencing financial difficulty.

Modifications for the consumer lending segment are generally part of programs the Company has initiated. The Company modifies residential mortgage loans under Federal Housing Administration, United States Department of Veterans Affairs, or its own internal programs. Under these programs, the Company offers qualifying homeowners the opportunity to permanently modify their loan and achieve more affordable monthly payments by providing loan concessions. These concessions may include adjustments to interest rates, conversion of adjustable rates to fixed rates, extension of maturity dates or deferrals of payments, capitalization of accrued interest and/or outstanding advances, or in limited situations, partial forgiveness of loan principal. In most instances, participation in residential mortgage loan

restructuring programs requires the customer to complete a short-term trial period. A permanent loan modification is contingent on the customer successfully completing the trial period arrangement, and the loan documents are not modified until that time. The Company reports loans in a trial period arrangement as TDRs and continues to report them as TDRs after the trial period.

Credit card and other retail loan TDRs are generally part of distinct restructuring programs providing customers experiencing financial difficulty with modifications whereby balances may be amortized up to 60 months, and generally include waiver of fees and reduced interest rates.

In addition, the Company considers secured loans to consumer borrowers that have debt discharged through bankruptcy where the borrower has not reaffirmed the debt to be TDRs.

The following table provides a summary of TDR loans that defaulted (fully or partially charged-off or became 90 days or more past due) for the periods presented, that were modified as TDRs within 12 months previous to default:

(Dollars in Millions)	2022		2021	
	Number of Loans	Amount Defaulted	Number of Loans	Amount Defaulted
<b>Three Months Ended September 30</b>				
Commercial	186	\$ 15	244	\$ 5
Commercial real estate	5	6	4	1
Residential mortgages	67	8	20	2
Credit card	2,117	11	2,069	12
Other retail	73	1	124	2
Total loans, excluding loans purchased from GNMA mortgage pools	2,448	41	2,461	22
Loans purchased from GNMA mortgage pools	113	17	29	5
Total loans	2,561	\$ 58	2,490	\$ 27
<b>Nine Months Ended September 30</b>				
Commercial	575	\$ 21	856	\$ 29
Commercial real estate	10	8	16	7
Residential mortgages	180	18	47	5
Credit card	5,478	29	5,638	32
Other retail	216	3	595	10
Total loans, excluding loans purchased from GNMA mortgage pools	6,459	79	7,152	83
Loans purchased from GNMA mortgage pools	282	42	102	15
Total loans	6,741	\$121	7,254	\$ 98

In addition to the defaults in the table above, the Company had a total of 17 and 45 residential mortgage loans, home equity and second mortgage loans and loans purchased from GNMA mortgage pools for the three months and nine months ended September 30, 2022, respectively, where borrowers did not successfully complete the trial period arrangement and, therefore, are no longer eligible for a permanent modification under the applicable modification program. These loans had aggregate outstanding balances of \$3 million and \$7 million for the three months and nine months ended September 30, 2022, respectively.

As of September 30, 2022, the Company had \$40 million of commitments to lend additional funds to borrowers whose terms of their outstanding owed balances have been modified in TDRs.

## **Note 6 Accounting for Transfers and Servicing of Financial Assets and Variable Interest Entities**

The Company transfers financial assets in the normal course of business. The majority of the Company's financial asset transfers are residential mortgage loan sales primarily to government-sponsored enterprises ("GSEs"), transfers of tax-advantaged investments, commercial loan sales through participation agreements, and other individual or portfolio loan and securities sales. In accordance with the accounting guidance for asset transfers, the Company considers any ongoing involvement with transferred assets in determining whether the assets can be derecognized from the balance sheet. Guarantees provided to certain third parties in connection with the transfer of assets are further discussed in Note 16.

For loans sold under participation agreements, the Company also considers whether the terms of the loan participation agreement meet the accounting definition of a participating interest. With the exception of servicing and certain performance-based guarantees, the Company's continuing involvement with financial assets sold is minimal and generally limited to market customary representation and warranty clauses. Any gain or loss on sale depends on the previous carrying amount of the transferred financial assets, the consideration received, and any liabilities incurred in exchange for the transferred assets. Upon transfer, any servicing assets and other interests that continue to be held by

the Company are initially recognized at fair value. For further information on mortgage servicing rights (“MSRs”), refer to Note 7. On a limited basis, the Company may acquire and package high-grade corporate bonds for select corporate customers, in which the Company generally has no continuing involvement with these transactions. Additionally, the Company is an authorized GNMA issuer and issues GNMA securities on a regular basis. The Company has no other asset securitizations or similar asset-backed financing arrangements that are off-balance sheet.

The Company previously provided financial support primarily through the use of waivers of trust and investment management fees associated with various unconsolidated registered money market funds it manages. The Company discontinued providing this support beginning in the third quarter of 2022 due to rising interest rates in the current year. The Company provided \$67 million of support to the funds during the three months ended September 30, 2021, and \$65 million and \$184 million during the nine months ended September 30, 2022 and 2021, respectively.

The Company is involved in various entities that are considered to be variable interest entities (“VIEs”). The Company’s investments in VIEs are primarily related to investments promoting affordable housing, community development and renewable energy sources. Some of these tax-advantaged investments support the Company’s regulatory compliance with the Community Reinvestment Act. The Company’s investments in these entities generate a return primarily through the realization of federal and state income tax credits, and other tax benefits, such as tax deductions from operating losses of the investments, over specified time periods. These tax credits are recognized as a reduction of tax expense or, for investments qualifying as investment tax credits, as a reduction to the related investment asset. The Company recognized federal and state income tax credits related to its affordable housing and other tax-advantaged investments in tax expense of \$111 million and \$113 million for the three months ended September 30, 2022 and 2021, respectively, and \$336 million and \$356 million for the nine months ended September 30, 2022 and 2021, respectively. The Company also recognized \$117 million and \$75 million of investment tax credits for the three months ended September 30, 2022 and 2021, respectively, and \$292 million and \$235 million for the nine months ended September 30, 2022 and 2021, respectively. The Company recognized \$102 million and \$101 million of expenses related to all of these investments for the three months ended September 30, 2022 and 2021, respectively, of which \$87 million and \$83 million, respectively, were included in tax expense and the remaining amounts were included in noninterest expense. The Company recognized \$310 million and \$333 million of expenses related to all of these investments for the nine months ended September 30, 2022 and 2021, respectively, of which \$270 million and \$262 million, respectively, were included in tax expense and the remaining amounts were included in noninterest expense.

The Company is not required to consolidate VIEs in which it has concluded it does not have a controlling financial interest, and thus is not the primary beneficiary. In such cases, the Company does not have both the power to direct the entities’ most significant activities and the obligation to absorb losses or the right to receive benefits that could potentially be significant to the VIEs.

The Company’s investments in these unconsolidated VIEs are carried in other assets on the Consolidated Balance Sheet. The Company’s unfunded capital and other commitments related to these unconsolidated VIEs are generally carried in other liabilities on the Consolidated Balance Sheet. The Company’s maximum exposure to loss from these unconsolidated VIEs include the investment recorded on the Company’s Consolidated Balance Sheet, net of unfunded capital commitments, and previously recorded tax credits which remain subject to recapture by taxing authorities based on compliance features required to be met at the project level. While the Company believes potential losses from these investments are remote, the maximum exposure was determined by assuming a scenario where the community-based business and housing projects completely fail and do not meet certain government compliance requirements resulting in recapture of the related tax credits.

The following table provides a summary of investments in community development and tax-advantaged VIEs that the Company has not consolidated:

(Dollars in Millions)	September 30, 2022	December 31, 2021
Investment carrying amount . . . . .	\$5,617	\$4,484
Unfunded capital and other commitments . . . . .	2,842	1,890
Maximum exposure to loss . . . . .	9,922	9,899

The Company also has noncontrolling financial investments in private investment funds and partnerships considered to be VIEs, which are not consolidated. The Company’s recorded investment in these entities, carried in

other assets on the Consolidated Balance Sheet, was approximately \$48 million at September 30, 2022 and \$40 million at December 31, 2021. The maximum exposure to loss related to these VIEs was \$87 million at September 30, 2022 and \$84 million at December 31, 2021, representing the Company's investment balance and its unfunded commitments to invest additional amounts.

The Company's individual net investments in unconsolidated VIEs, which exclude any unfunded capital commitments, ranged from less than \$1 million to \$123 million at September 30, 2022, compared with less than \$1 million to \$75 million at December 31, 2021.

The Company is required to consolidate VIEs in which it has concluded it has a controlling financial interest. The Company sponsors entities to which it transfers its interests in tax-advantaged investments to third parties. At September 30, 2022, approximately \$5.2 billion of the Company's assets and \$3.7 billion of its liabilities included on the Consolidated Balance Sheet were related to community development and tax-advantaged investment VIEs which the Company has consolidated, primarily related to these transfers. These amounts compared to \$5.0 billion and \$3.4 billion, respectively, at December 31, 2021. The majority of the assets of these consolidated VIEs are reported in other assets, and the liabilities are reported in long-term debt and other liabilities. The assets of a particular VIE are the primary source of funds to settle its obligations. The creditors of the VIEs do not have recourse to the general credit of the Company. The Company's exposure to the consolidated VIEs is generally limited to the carrying value of its variable interests plus any related tax credits previously recognized or transferred to others with a guarantee.

In addition, the Company sponsors a municipal bond securities tender option bond program. The Company controls the activities of the program's entities, is entitled to the residual returns and provides liquidity and remarketing arrangements to the program. As a result, the Company has consolidated the program's entities. At September 30, 2022, \$1.4 billion of available-for-sale investment securities and \$1.5 billion of short-term borrowings on the Consolidated Balance Sheet were related to the tender option bond program, compared with \$1.7 billion of available-for-sale investment securities and \$1.2 billion of short-term borrowings at December 31, 2021.

## Note 7 Mortgage Servicing Rights

The Company capitalizes MSR as separate assets when loans are sold and servicing is retained. MSR may also be purchased from others. The Company carries MSR at fair value, with changes in the fair value recorded in earnings during the period in which they occur. The Company serviced \$229.0 billion of residential mortgage loans for others at September 30, 2022, and \$222.4 billion at December 31, 2021, including subserviced mortgages with no corresponding MSR asset. Included in mortgage banking revenue are the MSR fair value changes arising from market rate and model assumption changes, net of the value change in derivatives used to economically hedge MSR. These changes resulted in net losses of \$19 million and \$21 million for the three months ended September 30, 2022 and 2021, respectively, and net losses of \$35 million and \$168 million for the nine months ended September 30, 2022 and 2021, respectively. Loan servicing and ancillary fees, not including valuation changes, included in mortgage banking revenue were \$190 million and \$183 million for the three months ended September 30, 2022 and 2021 respectively, and \$561 million and \$536 million for the nine months ended September 30, 2022 and 2021, respectively.

Changes in fair value of capitalized MSR are summarized as follows:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
Balance at beginning of period . . . . .	\$3,707	\$2,713	\$2,953	\$2,210
Rights purchased . . . . .	1	9	7	36
Rights capitalized . . . . .	134	284	473	896
Rights sold (a) . . . . .	—	—	1	1
Changes in fair value of MSR				
Due to fluctuations in market interest rates (b) . . . . .	153	53	810	307
Due to revised assumptions or models (c) . . . . .	(5)	(30)	(26)	(169)
Other changes in fair value (d) . . . . .	(121)	(119)	(349)	(371)
Balance at end of period . . . . .	\$3,869	\$2,910	\$3,869	\$2,910

(a) MSR sold include those having a negative fair value, resulting from the loans being severely delinquent.

(b) Includes changes in MSR value associated with changes in market interest rates, including estimated prepayment rates and anticipated earnings on escrow deposits.

(c) Includes changes in MSR value not caused by changes in market interest rates, such as changes in assumed cost to service, ancillary income and option adjusted spread, as well as the impact of any model changes.

(d) Primarily the change in MSR value from passage of time and cash flows realized (decay), but also includes the impact of changes to expected cash flows not associated with changes in market interest rates, such as the impact of delinquencies.

The estimated sensitivity to changes in interest rates of the fair value of the MSR portfolio and the related derivative instruments was as follows:

(Dollars in Millions)	September 30, 2022						December 31, 2021					
	Down 100 bps	Down 50 bps	Down 25 bps	Up 25 bps	Up 50 bps	Up 100 bps	Down 100 bps	Down 50 bps	Down 25 bps	Up 25 bps	Up 50 bps	Up 100 bps
MSR portfolio . . . . .	\$(289)	\$(131)	\$(62)	\$ 55	\$ 104	\$ 184	\$(636)	\$(324)	\$(160)	\$ 150	\$ 287	\$ 511
Derivative instrument hedges . . . . .	303	131	61	(53)	(100)	(179)	614	309	152	(142)	(278)	(536)
Net sensitivity . . . . .	\$ 14	\$ —	\$ (1)	\$ 2	\$ 4	\$ 5	\$ (22)	\$ (15)	\$ (8)	\$ 8	\$ 9	\$ (25)

The fair value of MSRs and their sensitivity to changes in interest rates is influenced by the mix of the servicing portfolio and characteristics of each segment of the portfolio. The Company’s servicing portfolio consists of the distinct portfolios of government-insured mortgages, conventional mortgages and Housing Finance Agency (“HFA”) mortgages. The servicing portfolios are predominantly comprised of fixed-rate agency loans with limited adjustable-rate or jumbo mortgage loans. The HFA servicing portfolio is comprised of loans originated under state and local housing authority program guidelines which assist purchases by first-time or low- to moderate-income homebuyers through a favorable rate subsidy, down payment and/or closing cost assistance on government- and conventional-insured mortgages.

A summary of the Company’s MSRs and related characteristics by portfolio was as follows:

(Dollars in Millions)	September 30, 2022				December 31, 2021			
	HFA	Government	Conventional (d)	Total	HFA	Government	Conventional (d)	Total
Servicing portfolio (a) . . . . .	\$42,952	\$21,800	\$160,433	\$225,185	\$40,652	\$21,919	\$156,382	\$218,953
Fair value . . . . .	\$ 731	\$ 440	\$ 2,698	\$ 3,869	\$ 527	\$ 308	\$ 2,118	\$ 2,953
Value (bps) (b) . . . . .	170	202	168	172	130	141	135	135
Weighted-average servicing fees (bps) . . . . .	36	42	31	33	36	41	30	32
Multiple (value/servicing fees) . . . . .	4.73	4.80	5.51	5.26	3.63	3.43	4.50	4.18
Weighted-average note rate . . . . .	4.08%	3.73%	3.45%	3.60%	4.07%	3.70%	3.41%	3.56%
Weighted-average age (in years) . . . . .	4.0	6.0	3.5	3.8	3.8	5.9	3.3	3.7
Weighted-average expected prepayment (constant prepayment rate) . . . . .	7.1%	8.0%	6.5%	6.8%	11.5%	13.2%	9.6%	10.3%
Weighted-average expected life (in years) . . . . .	8.9	7.7	8.2	8.3	6.5	5.6	6.9	6.7
Weighted-average option adjusted spread (c) . . . . .	6.9%	6.5%	5.6%	5.9%	7.3%	7.3%	6.3%	6.6%

(a) Represents principal balance of mortgages having corresponding MSR asset.

(b) Calculated as fair value divided by the servicing portfolio.

(c) Option adjusted spread is the incremental spread added to the risk-free rate to reflect optionality and other risk inherent in the MSRs.

(d) Represents loans sold primarily to GSEs.

## Note 8 Preferred Stock

At September 30, 2022 and December 31, 2021, the Company had authority to issue 50 million shares of preferred stock. The number of shares issued and outstanding and the carrying amount of each outstanding series of the Company’s preferred stock were as follows:

(Dollars in Millions)	September 30, 2022				December 31, 2021			
	Shares Issued and Outstanding	Liquidation Preference	Discount	Carrying Amount	Shares Issued and Outstanding	Liquidation Preference	Discount	Carrying Amount
Series A . . . . .	12,510	\$1,251	\$145	\$1,106	12,510	\$1,251	\$145	\$1,106
Series B . . . . .	40,000	1,000	—	1,000	40,000	1,000	—	1,000
Series J . . . . .	40,000	1,000	7	993	40,000	1,000	7	993
Series K . . . . .	23,000	575	10	565	23,000	575	10	565
Series L . . . . .	20,000	500	14	486	20,000	500	14	486
Series M . . . . .	30,000	750	21	729	30,000	750	21	729
Series N . . . . .	60,000	1,500	8	1,492	60,000	1,500	8	1,492
Series O . . . . .	18,000	450	13	437	—	—	—	—
Total preferred stock (a) . . . . .	243,510	\$7,026	\$218	\$6,808	225,510	\$6,576	\$205	\$6,371

(a) The par value of all shares issued and outstanding at September 30, 2022 and December 31, 2021, was \$1.00 per share.

During the first nine months of 2022, the Company issued depositary shares representing an ownership interest in 18,000 shares of Series O Non-Cumulative Perpetual Preferred Stock with a liquidation preference of \$25,000 per

share (the “Series O Preferred Stock”). The Series O Preferred Stock has no stated maturity and will not be subject to any sinking fund or other obligation of the Company. Dividends, if declared, will accrue and be payable quarterly, in arrears, at a rate per annum equal to 4.50 percent. The Series O Preferred Stock is redeemable at the Company’s option, in whole or in part, on or after April 15, 2027. The Series O Preferred Stock is redeemable at the Company’s option, in whole, but not in part, prior to April 15, 2027 within 90 days following an official administrative or judicial decision, amendment to, or change in the laws or regulations that would not allow the Company to treat the full liquidation value of the Series O Preferred Stock as Tier 1 capital for purposes of the capital adequacy guidelines of the Federal Reserve Board.

## Note 9 Accumulated Other Comprehensive Income (Loss)

Shareholders’ equity is affected by transactions and valuations of asset and liability positions that require adjustments to accumulated other comprehensive income (loss). The reconciliation of the transactions affecting accumulated other comprehensive income (loss) included in shareholders’ equity is as follows:

Three Months Ended September 30 (Dollars in Millions)	Unrealized Gains (Losses) on Investment Securities Available-For- Sale	Unrealized Gains (Losses) on Investment Securities Transferred From Available- For-Sale to Held-To-Maturity	Unrealized Gains (Losses) on Derivative Hedges	Unrealized Gains (Losses) on Retirement Plans	Foreign Currency Translation	Total
<b>2022</b>						
Balance at beginning of period	\$(7,058)	\$(1,890)	\$ 4	\$(1,378)	\$(39)	\$(10,361)
Changes in unrealized gains (losses)	(2,810)	—	(232)	—	—	(3,042)
Transfer of securities from available-for-sale to held-to-maturity	3,032	(3,032)	—	—	—	—
Foreign currency translation adjustment (a)	—	—	—	—	(8)	(8)
Reclassification to earnings of realized (gains) losses	(1)	147	8	32	—	186
Applicable income taxes	(56)	730	57	(8)	2	725
Balance at end of period	\$(6,893)	\$(4,045)	\$(163)	\$(1,354)	\$(45)	\$(12,500)
<b>2021</b>						
Balance at beginning of period	\$ 735	\$ —	\$(107)	\$(1,783)	\$(47)	\$(1,202)
Changes in unrealized gains (losses)	(825)	—	8	—	—	(817)
Foreign currency translation adjustment (a)	—	—	—	—	(1)	(1)
Reclassification to earnings of realized (gains) losses	(20)	—	8	39	—	27
Applicable income taxes	215	—	(4)	(10)	—	201
Balance at end of period	\$ 105	\$ —	\$ (95)	\$(1,754)	\$(48)	\$(1,792)

(a) Represents the impact of changes in foreign currency exchange rates on the Company’s investment in foreign operations and related hedges.

Nine Months Ended September 30 (Dollars in Millions)	Unrealized Gains (Losses) on Investment Securities Available-For- Sale	Unrealized Gains (Losses) on Investment Securities Transferred From Available- For-Sale to Held-To-Maturity	Unrealized Gains (Losses) on Derivative Hedges	Unrealized Gains (Losses) on Retirement Plans	Foreign Currency Translation	Total
<b>2022</b>						
Balance at beginning of period	\$ 540	\$(935)	\$ (85)	\$(1,426)	\$(37)	\$(1,943)
Changes in unrealized gains (losses)	(14,325)	—	(134)	—	—	(14,459)
Transfer of securities from available-for-sale to held-to-maturity	4,413	(4,413)	—	—	—	—
Foreign currency translation adjustment (a)	—	—	—	—	(11)	(11)
Reclassification to earnings of realized (gains) losses	(38)	250	29	96	—	337
Applicable income taxes	2,517	1,053	27	(24)	3	3,576
Balance at end of period	\$(6,893)	\$(4,045)	\$(163)	\$(1,354)	\$(45)	\$(12,500)
<b>2021</b>						
Balance at beginning of period	\$ 2,417	\$ —	\$(189)	\$(1,842)	\$(64)	\$ 322
Changes in unrealized gains (losses)	(3,008)	—	121	—	—	(2,887)
Foreign currency translation adjustment (a)	—	—	—	—	23	23
Reclassification to earnings of realized (gains) losses	(88)	—	4	118	—	34
Applicable income taxes	784	—	(31)	(30)	(7)	716
Balance at end of period	\$ 105	\$ —	\$ (95)	\$(1,754)	\$(48)	\$(1,792)

(a) Represents the impact of changes in foreign currency exchange rates on the Company’s investment in foreign operations and related hedges.



Additional detail about the impact to net income for items reclassified out of accumulated other comprehensive income (loss) and into earnings is as follows:

(Dollars in Millions)	Impact to Net Income				Affected Line Item in the Consolidated Statement of Income
	Three Months Ended September 30		Nine Months Ended September 30		
	2022	2021	2022	2021	
Unrealized gains (losses) on investment securities available-for-sale					
Realized gains (losses) on sale of investment securities	\$ 1	\$ 20	\$ 38	\$ 88	Securities gains (losses), net
	—	(5)	(9)	(22)	Applicable income taxes
	1	15	29	66	Net-of-tax
Unrealized gains (losses) on investment securities transferred from available-for-sale to held-to-maturity					
Amortization of unrealized gains	(147)	—	(250)	—	Interest income
	37	—	63	—	Applicable income taxes
	(110)	—	(187)	—	Net-of-tax
Unrealized gains (losses) on derivative hedges					
Realized gains (losses) on derivative hedges	(8)	(8)	(29)	(4)	Interest expense
	2	2	7	1	Applicable income taxes
	(6)	(6)	(22)	(3)	Net-of-tax
Unrealized gains (losses) on retirement plans					
Actuarial gains (losses) and prior service cost (credit) amortization	(32)	(39)	(96)	(118)	Other noninterest expense
	8	10	24	30	Applicable income taxes
	(24)	(29)	(72)	(88)	Net-of-tax
Total impact to net income	\$(139)	\$(20)	\$(252)	\$ (25)	

## Note 10 Earnings Per Share

The components of earnings per share were:

(Dollars and Shares in Millions, Except Per Share Data)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
Net income attributable to U.S. Bancorp	\$1,812	\$2,028	\$4,900	\$6,290
Preferred dividends	(85)	(84)	(228)	(232)
Impact of preferred stock call (a)	—	—	—	(5)
Earnings allocated to participating stock awards	(9)	(10)	(24)	(30)
Net income applicable to U.S. Bancorp common shareholders	\$1,718	\$1,934	\$4,648	\$6,023
Average common shares outstanding	1,486	1,483	1,485	1,491
Net effect of the exercise and assumed purchase of stock awards	—	1	1	1
Average diluted common shares outstanding	1,486	1,484	1,486	1,492
Earnings per common share	\$ 1.16	\$ 1.30	\$ 3.13	\$ 4.04
Diluted earnings per common share	\$ 1.16	\$ 1.30	\$ 3.13	\$ 4.04

(a) Represents stock issuance costs originally recorded in preferred stock upon issuance of the Company's Series I Preferred Stock that were reclassified to retained earnings on the date the Company announced its intent to redeem the outstanding shares.

Options outstanding at September 30, 2022, to purchase 1 million common shares for the three months and nine months ended September 30, 2022, were not included in the computation of diluted earnings per share because they were antidilutive.

## Note 11 Employee Benefits

The components of net periodic benefit cost for the Company's retirement plans were:

(Dollars in Millions)	Three Months Ended September 30				Nine Months Ended September 30			
	Pension Plans		Postretirement Welfare Plan		Pension Plans		Postretirement Welfare Plan	
	2022	2021	2022	2021	2022	2021	2022	2021
Service cost	\$ 69	\$ 66	\$—	\$—	\$ 206	\$ 198	\$—	\$—
Interest cost	62	54	—	1	185	164	—	1
Expected return on plan assets	(119)	(112)	—	—	(358)	(337)	—	—
Prior service cost (credit) amortization	(1)	—	—	(1)	(2)	(1)	(2)	(3)
Actuarial loss (gain) amortization	35	42	(2)	(2)	105	127	(5)	(5)
Net periodic benefit cost (a)	\$ 46	\$ 50	\$ (2)	\$ (2)	\$ 136	\$ 151	\$ (7)	\$ (7)

(a) Service cost is included in employee benefits expense on the Consolidated Statement of Income. All other components are included in other noninterest expense on the Consolidated Statement of Income.

## Note 12 Income Taxes

The components of income tax expense were:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
<b>Federal</b>				
Current . . . . .	\$427	\$354	\$1,052	\$1,057
Deferred . . . . .	(51)	99	(46)	305
Federal income tax . . . . .	376	453	1,006	1,362
<b>State</b>				
Current . . . . .	150	94	328	297
Deferred . . . . .	(45)	17	(42)	63
State income tax . . . . .	105	111	286	360
Total income tax provision . . . . .	\$481	\$564	\$1,292	\$1,722

A reconciliation of expected income tax expense at the federal statutory rate of 21 percent to the Company's applicable income tax expense follows:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
Tax at statutory rate . . . . .	\$482	\$546	\$1,302	\$1,686
State income tax, at statutory rates, net of federal tax benefit . . . . .	91	108	259	327
Tax effect of				
Tax credits and benefits, net of related expenses . . . . .	(79)	(91)	(231)	(267)
Tax-exempt income . . . . .	(30)	(28)	(87)	(85)
Other items . . . . .	17	29	49	61
Applicable income taxes . . . . .	\$481	\$564	\$1,292	\$1,722

The Company's income tax returns are subject to review and examination by federal, state, local and foreign government authorities. On an ongoing basis, numerous federal, state, local and foreign examinations are in progress and cover multiple tax years. As of September 30, 2022, federal tax examinations for all years ending through December 31, 2014 are completed and resolved. The Company's tax returns for the years ended December 31, 2015 through December 31, 2020 are under examination by the Internal Revenue Service. The years open to examination by foreign, state and local government authorities vary by jurisdiction.

The Company's net deferred tax asset was \$4.4 billion at September 30, 2022 and \$785 million at December 31, 2021.

## Note 13 Derivative Instruments

In the ordinary course of business, the Company enters into derivative transactions to manage various risks and to accommodate the business requirements of its customers. The Company recognizes all derivatives on the Consolidated Balance Sheet at fair value in other assets or in other liabilities. On the date the Company enters into a derivative contract, the derivative is designated as either a fair value hedge, cash flow hedge, net investment hedge, or a designation is not made as it is a customer-related transaction, an economic hedge for asset/liability risk management purposes or another stand-alone derivative created through the Company's operations ("free-standing derivative"). When a derivative is designated as a fair value, cash flow or net investment hedge, the Company performs an assessment, at inception and, at a minimum, quarterly thereafter, to determine the effectiveness of the derivative in offsetting changes in the value or cash flows of the hedged item(s).

**Fair Value Hedges** These derivatives are interest rate swaps the Company uses to hedge the change in fair value related to interest rate changes of its underlying available-for-sale investment securities and fixed-rate debt. Changes in the fair value of derivatives designated as fair value hedges, and changes in the fair value of the hedged items, are recorded in earnings.

**Cash Flow Hedges** These derivatives are interest rate swaps the Company uses to hedge the forecasted cash flows from its underlying variable-rate loans and debt. Changes in the fair value of derivatives designated as cash flow hedges are recorded in other comprehensive income (loss) until the cash flows of the hedged items are realized. If a derivative designated as a cash flow hedge is terminated or ceases to be highly effective, the gain or loss in other comprehensive income (loss) is

amortized to earnings over the period the forecasted hedged transactions impact earnings. If a hedged forecasted transaction is no longer probable, hedge accounting is ceased and any gain or loss included in other comprehensive income (loss) is reported in earnings immediately, unless the forecasted transaction is at least reasonably possible of occurring, whereby the amounts remain within other comprehensive income (loss). At September 30, 2022, the Company had \$163 million (net-of-tax) of realized and unrealized losses on derivatives classified as cash flow hedges recorded in other comprehensive income (loss), compared with \$85 million (net-of-tax) of realized and unrealized losses at December 31, 2021. The estimated amount to be reclassified from other comprehensive income (loss) into earnings during the next 12 months is a loss of \$11 million (net-of-tax). All cash flow hedges were highly effective for the three months ended September 30, 2022. There were no derivatives held as cash flow hedges at December 31, 2021.

**Net Investment Hedges** The Company uses forward commitments to sell specified amounts of certain foreign currencies, and non-derivative debt instruments, to hedge the volatility of its net investment in foreign operations driven by fluctuations in foreign currency exchange rates. The carrying amount of non-derivative debt instruments designated as net investment hedges was \$1.1 billion at September 30, 2022, compared with \$1.3 billion at December 31, 2021.

**Other Derivative Positions** The Company enters into free-standing derivatives to mitigate interest rate risk and for other risk management purposes. These derivatives include forward commitments to sell to-be-announced securities (“TBAs”) and other commitments to sell residential mortgage loans, which are used to economically hedge the interest rate risk related to mortgage loans held for sale (“MLHFS”) and unfunded mortgage loan commitments. The Company also enters into interest rate swaps, swaptions, forward commitments to buy TBAs, U.S. Treasury and Eurodollar futures and options on U.S. Treasury futures to economically hedge the change in the fair value of the Company’s MSRs. The Company also enters into foreign currency forwards to economically hedge remeasurement gains and losses the Company recognizes on foreign currency denominated assets and liabilities. In addition, the Company acts as a seller and buyer of interest rate derivatives and foreign exchange contracts for its customers. The Company mitigates the market and liquidity risk associated with these customer derivatives by entering into similar offsetting positions with broker-dealers, or on a portfolio basis by entering into other derivative or non-derivative financial instruments that partially or fully offset the exposure to earnings from these customer-related positions. The Company’s customer derivatives and related hedges are monitored and reviewed by the Company’s Market Risk Committee, which establishes policies for market risk management, including exposure limits for each portfolio. The Company also has derivative contracts that are created through its operations, including certain unfunded mortgage loan commitments and swap agreements related to the sale of a portion of its Class B common and preferred shares of Visa Inc. Refer to Note 15 for further information on these swap agreements.

The following table summarizes the asset and liability management derivative positions of the Company:

(Dollars in Millions)	September 30, 2022			December 31, 2021		
	Notional Value	Fair Value		Notional Value	Fair Value	
		Assets	Liabilities		Assets	Liabilities
Fair value hedges						
Interest rate contracts						
Receive fixed/pay floating swaps	\$ 17,400	\$ —	\$ —	\$ 12,350	\$ —	\$ —
Pay fixed/receive floating swaps	3,820	—	—	16,650	—	—
Cash flow hedges						
Interest rate contracts						
Receive fixed/pay floating swaps	10,800	—	24	—	—	—
Net investment hedges						
Foreign exchange forward contracts	782	25	—	793	—	4
Other economic hedges						
Interest rate contracts						
Futures and forwards						
Buy	7,211	42	160	9,322	10	16
Sell	16,777	341	102	29,348	25	27
Options						
Purchased	11,350	357	2	18,570	256	—
Written	9,443	4	127	9,662	52	231
Receive fixed/pay floating swaps	10,570	—	1	9,653	—	—
Pay fixed/receive floating swaps	12,154	—	—	7,033	—	—
Foreign exchange forward contracts	665	9	4	735	2	6
Equity contracts	181	—	14	209	5	—
Other (a)	2,289	13	188	1,792	—	125
Total	\$ 103,442	\$ 791	\$ 622	\$ 116,117	\$ 350	\$ 409

(a) Includes derivative liability swap agreements related to the sale of a portion of the Company’s Class B common and preferred shares of Visa Inc. The Visa swap agreements had a total notional value and fair value of \$1.8 billion and \$186 million at September 30, 2022, respectively, compared to \$1.8 billion and \$125 million at December 31, 2021, respectively. In addition, includes short-term underwriting purchase and sale commitments with total notional values of \$465 million at September 30, 2022, and \$8 million at December 31, 2021.

The following table summarizes the customer-related derivative positions of the Company:

(Dollars in Millions)	September 30, 2022			December 31, 2021		
	Notional Value	Fair Value		Notional Value	Fair Value	
		Assets	Liabilities		Assets	Liabilities
Interest rate contracts						
Receive fixed/pay floating swaps	\$225,353	\$ 303	\$ 5,251	\$178,701	\$2,007	\$ 438
Pay fixed/receive floating swaps	211,261	2,219	131	174,176	134	670
Other (a)	23,258	1	4	16,267	1	2
Options						
Purchased	98,660	1,648	—	89,679	194	36
Written	95,636	—	1,640	85,211	36	176
Futures						
Buy	736	—	—	3,607	—	—
Sell	2,085	—	—	3,941	—	—
Foreign exchange rate contracts						
Forwards, spots and swaps	96,952	3,883	3,874	89,321	1,145	1,143
Options						
Purchased	746	54	—	805	19	—
Written	746	—	54	805	—	19
Credit contracts	9,068	2	7	9,331	1	5
Total	\$764,501	\$8,110	\$10,961	\$651,844	\$3,537	\$2,489

(a) Primarily represents floating rate interest rate swaps that pay based on differentials between specified interest rate indexes.

The table below shows the effective portion of the gains (losses) recognized in other comprehensive income (loss) and the gains (losses) reclassified from other comprehensive income (loss) into earnings (net-of-tax):

(Dollars in Millions)	Three Months Ended September 30				Nine Months Ended September 30			
	Gains (Losses) Recognized in Other Comprehensive Income (Loss)		Gains (Losses) Reclassified from Other Comprehensive Income (Loss) into Earnings		Gains (Losses) Recognized in Other Comprehensive Income (Loss)		Gains (Losses) Reclassified from Other Comprehensive Income (Loss) into Earnings	
	2022	2021	2022	2021	2022	2021	2022	2021
<b>Asset and Liability Management Positions</b>								
Cash flow hedges								
Interest rate contracts	\$(173)	\$ 6	\$(6)	\$(6)	\$(100)	\$91	\$(22)	\$(3)
Net investment hedges								
Foreign exchange forward contracts	37	17	—	—	63	16	—	—
Non-derivative debt instruments	56	27	—	—	139	61	—	—

Note: The Company does not exclude components from effectiveness testing for cash flow and net investment hedges.

The table below shows the effect of fair value and cash flow hedge accounting on the Consolidated Statement of Income:

(Dollars in Millions)	Three Months Ended September 30				Nine Months Ended September 30			
	Interest Income		Interest Expense		Interest Income		Interest Expense	
	2022	2021	2022	2021	2022	2021	2022	2021
Total amount of income and expense line items presented in the Consolidated Statement of Income in which the effects of fair value or cash flow hedges are recorded	\$4,728	\$3,409	\$ 901	\$ 238	\$11,971	\$10,132	\$1,536	\$ 761
<b>Asset and Liability Management Positions</b>								
Fair value hedges								
Interest rate contract derivatives	180	45	457	112	511	14	491	185
Hedged items	(179)	(45)	(460)	(113)	(510)	(15)	(495)	(185)
Cash flow hedges								
Interest rate contract derivatives	—	—	8	8	—	—	29	4

Note: The Company does not exclude components from effectiveness testing for fair value and cash flow hedges. The Company reclassified losses of \$8 million and \$29 million into earnings during the three and nine months ended September 30, 2022, respectively, as a result of realized cash flows on discontinued cash flow hedges, compared with \$13 million and \$40 million during the three and nine months ended September 30, 2021, respectively. No amounts were reclassified into earnings on discontinued cash flow hedges because it is probable the original hedged forecasted cash flows will not occur.

The table below shows cumulative hedging adjustments and the carrying amount of assets and liabilities designated in fair value hedges:

(Dollars in Millions)	Carrying Amount of the Hedged Assets and Liabilities		Cumulative Hedging Adjustment (a)	
	September 30, 2022	December 31, 2021	September 30, 2022	December 31, 2021
<b>Line Item in the Consolidated Balance Sheet</b>				
Available-for-sale investment securities . . . . .	\$ 2,902	\$16,445	\$(937)	\$ (26)
Long-term debt . . . . .	16,831	12,278	(116)	585

(a) The cumulative hedging adjustment related to discontinued hedging relationships on available-for-sale investment securities and long-term debt was \$(406) million and \$434 million, respectively, at September 30, 2022, compared with \$(6) million and \$640 million at December 31, 2021, respectively.

The table below shows the gains (losses) recognized in earnings for other economic hedges and the customer-related positions:

(Dollars in Millions)	Location of Gains (Losses) Recognized in Earnings	Three Months Ended September 30		Nine Months Ended September 30	
		2022	2021	2022	2021
<b>Asset and Liability Management Positions</b>					
Other economic hedges					
Interest rate contracts					
Futures and forwards . . . . .	Mortgage banking revenue	\$ 142	\$101	\$ 439	\$ 432
Purchased and written options . . . . .	Mortgage banking revenue	(28)	171	(69)	436
Swaps . . . . .	Mortgage banking revenue	(118)	(39)	(569)	(236)
Foreign exchange forward contracts . . . . .	Other noninterest income	12	9	13	(1)
Equity contracts . . . . .	Compensation expense	(1)	1	(4)	6
Other . . . . .	Other noninterest income	(154)	2	(154)	3
<b>Customer-Related Positions</b>					
Interest rate contracts					
Swaps . . . . .	Commercial products revenue	26	26	73	78
Purchased and written options . . . . .	Commercial products revenue	6	(1)	10	(4)
Futures . . . . .	Commercial products revenue	7	—	31	—
Foreign exchange rate contracts					
Forwards, spots and swaps . . . . .	Commercial products revenue	40	23	75	69
Purchased and written options . . . . .	Commercial products revenue	—	1	1	1
Credit contracts . . . . .	Commercial products revenue	(1)	(1)	21	(3)

Derivatives are subject to credit risk associated with counterparties to the derivative contracts. The Company measures that credit risk using a credit valuation adjustment and includes it within the fair value of the derivative. The Company manages counterparty credit risk through diversification of its derivative positions among various counterparties, by entering into derivative positions that are centrally cleared through clearinghouses, by entering into master netting arrangements and, where possible, by requiring collateral arrangements. A master netting arrangement allows two counterparties, who have multiple derivative contracts with each other, the ability to net settle amounts under all contracts, including any related collateral, through a single payment and in a single currency. Collateral arrangements generally require the counterparty to deliver collateral (typically cash or U.S. Treasury and agency securities) equal to the Company's net derivative receivable, subject to minimum transfer and credit rating requirements.

The Company's collateral arrangements are predominately bilateral and, therefore, contain provisions that require collateralization of the Company's net liability derivative positions. Required collateral coverage is based on net liability thresholds and may be contingent upon the Company's credit rating from two of the nationally recognized statistical rating organizations. If the Company's credit rating were to fall below credit ratings thresholds established in the collateral arrangements, the counterparties to the derivatives could request immediate additional collateral coverage up to and including full collateral coverage for derivatives in a net liability position. The aggregate fair value of all derivatives under collateral arrangements that were in a net liability position at September 30, 2022, was \$2.8 billion. At September 30, 2022, the Company had \$2.1 billion of cash posted as collateral against this net liability position.

**Note 14 Netting Arrangements for Certain Financial Instruments and Securities Financing Activities**

The Company's derivative portfolio consists of bilateral over-the-counter trades, certain interest rate derivatives and credit contracts required to be centrally cleared through clearinghouses per current regulations, and exchange-traded positions which may include U.S. Treasury and Eurodollar futures or options on U.S. Treasury futures. Of the

Company's \$867.9 billion total notional amount of derivative positions at September 30, 2022, \$441.9 billion related to bilateral over-the-counter trades, \$420.0 billion related to those centrally cleared through clearinghouses and \$6.0 billion related to those that were exchange-traded. The Company's derivative contracts typically include offsetting rights (referred to as netting arrangements), and depending on expected volume, credit risk, and counterparty preference, collateral maintenance may be required. For all derivatives under collateral support arrangements, fair value is determined daily and, depending on the collateral maintenance requirements, the Company and a counterparty may receive or deliver collateral, based upon the net fair value of all derivative positions between the Company and the counterparty. Collateral is typically cash, but securities may be allowed under collateral arrangements with certain counterparties. Receivables and payables related to cash collateral are included in other assets and other liabilities on the Consolidated Balance Sheet, along with the related derivative asset and liability fair values. Any securities pledged to counterparties as collateral remain on the Consolidated Balance Sheet. Securities received from counterparties as collateral are not recognized on the Consolidated Balance Sheet, unless the counterparty defaults. In general, securities used as collateral can be sold, repledged or otherwise used by the party in possession. No restrictions exist on the use of cash collateral by either party. Refer to Note 13 for further discussion of the Company's derivatives, including collateral arrangements.

As part of the Company's treasury and broker-dealer operations, the Company executes transactions that are treated as securities sold under agreements to repurchase or securities purchased under agreements to resell, both of which are accounted for as collateralized financings. Securities sold under agreements to repurchase include repurchase agreements and securities loaned transactions. Securities purchased under agreements to resell include reverse repurchase agreements and securities borrowed transactions. For securities sold under agreements to repurchase, the Company records a liability for the cash received, which is included in short-term borrowings on the Consolidated Balance Sheet. For securities purchased under agreements to resell, the Company records a receivable for the cash paid, which is included in other assets on the Consolidated Balance Sheet.

Securities transferred to counterparties under repurchase agreements and securities loaned transactions continue to be recognized on the Consolidated Balance Sheet, are measured at fair value, and are included in investment securities or other assets. Securities received from counterparties under reverse repurchase agreements and securities borrowed transactions are not recognized on the Consolidated Balance Sheet unless the counterparty defaults. The securities transferred under repurchase and reverse repurchase transactions typically are U.S. Treasury and agency securities, residential agency mortgage-backed securities or corporate debt securities. The securities loaned or borrowed typically are corporate debt securities traded by the Company's broker-dealer subsidiary. In general, the securities transferred can be sold, repledged or otherwise used by the party in possession. No restrictions exist on the use of cash collateral by either party. Repurchase/reverse repurchase and securities loaned/borrowed transactions expose the Company to counterparty risk. The Company manages this risk by performing assessments, independent of business line managers, and establishing concentration limits on each counterparty. Additionally, these transactions include collateral arrangements that require the fair values of the underlying securities to be determined daily, resulting in cash being obtained or refunded to counterparties to maintain specified collateral levels.

The following table summarizes the maturities by category of collateral pledged for repurchase agreements and securities loaned transactions:

(Dollars in Millions)	Overnight and Continuous	Less Than 30 Days	30-89 Days	Greater Than 90 Days	Total
<b>September 30, 2022</b>					
Repurchase agreements					
U.S. Treasury and agencies	\$ 321	\$-	\$-	\$-	\$ 321
Residential agency mortgage-backed securities	849	-	-	-	849
Corporate debt securities	732	-	-	-	732
Total repurchase agreements	1,902	-	-	-	1,902
Securities loaned					
Corporate debt securities	188	-	-	-	188
Total securities loaned	188	-	-	-	188
Gross amount of recognized liabilities	\$2,090	\$-	\$-	\$-	\$2,090
<b>December 31, 2021</b>					
Repurchase agreements					
U.S. Treasury and agencies	\$ 378	\$-	\$-	\$-	\$ 378
Residential agency mortgage-backed securities	551	-	-	-	551
Corporate debt securities	646	-	-	-	646
Total repurchase agreements	1,575	-	-	-	1,575
Securities loaned					
Corporate debt securities	169	-	-	-	169
Total securities loaned	169	-	-	-	169
Gross amount of recognized liabilities	\$1,744	\$-	\$-	\$-	\$1,744

The Company executes its derivative, repurchase/reverse repurchase and securities loaned/borrowed transactions under the respective industry standard agreements. These agreements include master netting arrangements that allow for multiple contracts executed with the same counterparty to be viewed as a single arrangement. This allows for net settlement of a single amount on a daily basis. In the event of default, the master netting arrangement provides for close-out netting, which allows all of these positions with the defaulting counterparty to be terminated and net settled with a single payment amount.

The Company has elected to offset the assets and liabilities under netting arrangements for the balance sheet presentation of the majority of its derivative counterparties. The netting occurs at the counterparty level, and includes all assets and liabilities related to the derivative contracts, including those associated with cash collateral received or delivered. The Company has not elected to offset the assets and liabilities under netting arrangements for the balance sheet presentation of repurchase/reverse repurchase and securities loaned/borrowed transactions.

The following tables provide information on the Company's netting adjustments, and items not offset on the Consolidated Balance Sheet but available for offset in the event of default:

(Dollars in Millions)	Gross Recognized Assets	Gross Amounts Offset on the Consolidated Balance Sheet (a)	Net Amounts Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		
				Financial Instruments (b)	Collateral Received (c)	Net Amount
<b>September 30, 2022</b>						
Derivative assets (d)	\$ 8,884	\$(6,174)	\$2,710	\$(101)	\$ (101)	\$2,508
Reverse repurchase agreements	396	-	396	(305)	(89)	2
Securities borrowed	1,699	-	1,699	-	(1,642)	57
Total	\$10,979	\$(6,174)	\$4,805	\$(406)	\$(1,832)	\$2,567
<b>December 31, 2021</b>						
Derivative assets (d)	\$ 3,830	\$(1,609)	\$2,221	\$(142)	\$ (106)	\$1,973
Reverse repurchase agreements	359	-	359	(249)	(110)	-
Securities borrowed	1,868	-	1,868	-	(1,818)	50
Total	\$ 6,057	\$(1,609)	\$4,448	\$(391)	\$(2,034)	\$2,023

(a) Includes \$3.5 billion and \$528 million of cash collateral related payables that were netted against derivative assets at September 30, 2022 and December 31, 2021, respectively.

(b) For derivative assets this includes any derivative liability fair values that could be offset in the event of counterparty default; for reverse repurchase agreements this includes any repurchase agreement payables that could be offset in the event of counterparty default; for securities borrowed this includes any securities loaned payables that could be offset in the event of counterparty default.

(c) Includes the fair value of securities received by the Company from the counterparty. These securities are not included on the Consolidated Balance Sheet unless the counterparty defaults.

(d) Excludes \$17 million and \$57 million at September 30, 2022 and December 31, 2021, respectively, of derivative assets not subject to netting arrangements.

(Dollars in Millions)	Gross Recognized Liabilities	Gross Amounts Offset on the Consolidated Balance Sheet (a)	Net Amounts Presented on the Consolidated Balance Sheet	Gross Amounts Not Offset on the Consolidated Balance Sheet		
				Financial Instruments (b)	Collateral Pledged (c)	Net Amount
<b>September 30, 2022</b>						
Derivative liabilities (d)	\$11,313	\$(4,768)	\$6,545	\$(101)	\$ -	\$6,444
Repurchase agreements	1,902	-	1,902	(305)	(1,595)	2
Securities loaned	188	-	188	-	(185)	3
Total	\$13,403	\$(4,768)	\$8,635	\$(406)	\$(1,780)	\$6,449
<b>December 31, 2021</b>						
Derivative liabilities (d)	\$ 2,761	\$(1,589)	\$1,172	\$(142)	\$ -	\$1,030
Repurchase agreements	1,575	-	1,575	(249)	(1,326)	-
Securities loaned	169	-	169	-	(167)	2
Total	\$ 4,505	\$(1,589)	\$2,916	\$(391)	\$(1,493)	\$1,032

(a) Includes \$2.1 billion and \$508 million of cash collateral related receivables that were netted against derivative liabilities at September 30, 2022 and December 31, 2021, respectively.

(b) For derivative liabilities this includes any derivative asset fair values that could be offset in the event of counterparty default; for repurchase agreements this includes any reverse repurchase agreement receivables that could be offset in the event of counterparty default; for securities loaned this includes any securities borrowed receivables that could be offset in the event of counterparty default.

(c) Includes the fair value of securities pledged by the Company to the counterparty. These securities are included on the Consolidated Balance Sheet unless the Company defaults.

(d) Excludes \$270 million and \$137 million at September 30, 2022 and December 31, 2021, respectively, of derivative liabilities not subject to netting arrangements.

## Note 15 Fair Values of Assets and Liabilities

The Company uses fair value measurements for the initial recording of certain assets and liabilities, periodic remeasurement of certain assets and liabilities, and disclosures. Derivatives, trading and available-for-sale investment securities, MSRs and substantially all MLHFS are recorded at fair value on a recurring basis. Additionally, from time to time, the Company may be required to record at fair value other assets on a nonrecurring basis, such as loans held for sale, loans held for investment and certain other assets. These nonrecurring fair value adjustments typically involve application of lower-of-cost-or-fair value accounting or impairment write-downs of individual assets.

Fair value is defined as the exchange price that would be received for an asset or paid to transfer a liability (an exit price) in the principal or most advantageous market for the asset or liability in an orderly transaction between market participants on the measurement date. A fair value measurement reflects all of the assumptions that market participants would use in pricing the asset or liability, including assumptions about the risk inherent in a particular valuation technique, the effect of a restriction on the sale or use of an asset and the risk of nonperformance.

The Company groups its assets and liabilities measured at fair value into a three-level hierarchy for valuation techniques used to measure financial assets and financial liabilities at fair value. This hierarchy is based on whether the valuation inputs are observable or unobservable. These levels are:

- Level 1 — Quoted prices in active markets for identical assets or liabilities. Level 1 includes U.S. Treasury securities, as well as exchange-traded instruments.
- Level 2 — Observable inputs other than Level 1 prices, such as quoted prices for similar assets or liabilities; quoted prices in markets that are not active; or other inputs that are observable or can be corroborated by observable market data for substantially the full term of the assets or liabilities. Level 2 includes debt securities that are traded less frequently than exchange-traded instruments and which are typically valued using third party pricing services; derivative contracts and other assets and liabilities, including securities, whose value is determined using a pricing model with inputs that are observable in the market or can be derived principally from or corroborated by observable market data; and MLHFS whose values are determined using quoted prices for similar assets or pricing models with inputs that are observable in the market or can be corroborated by observable market data.
- Level 3 — Unobservable inputs that are supported by little or no market activity and that are significant to the fair value of the assets or liabilities. Level 3 assets and liabilities include financial instruments whose values are determined using pricing models, discounted cash flow methodologies, or similar techniques, as well as instruments for which the determination of fair value requires significant management judgment or estimation. This category includes MSRs and certain derivative contracts.



## Valuation Methodologies

The valuation methodologies used by the Company to measure financial assets and liabilities at fair value are described below. In addition, the following section includes an indication of the level of the fair value hierarchy in which the assets or liabilities are classified. Where appropriate, the descriptions include information about the valuation models and key inputs to those models. During the nine months ended September 30, 2022 and 2021, there were no significant changes to the valuation techniques used by the Company to measure fair value.

**Available-For-Sale Investment Securities** When quoted market prices for identical securities are available in an active market, these prices are used to determine fair value and these securities are classified within Level 1 of the fair value hierarchy. Level 1 investment securities include U.S. Treasury and exchange-traded securities.

For other securities, quoted market prices may not be readily available for the specific securities. When possible, the Company determines fair value based on market observable information, including quoted market prices for similar securities, inactive transaction prices, and broker quotes. These securities are classified within Level 2 of the fair value hierarchy. Level 2 valuations are generally provided by a third-party pricing service. Level 2 investment securities are predominantly agency mortgage-backed securities, certain other asset-backed securities, obligations of state and political subdivisions and agency debt securities.

**Mortgage Loans Held For Sale** MLHFS measured at fair value, for which an active secondary market and readily available market prices exist, are initially valued at the transaction price and are subsequently valued by comparison to instruments with similar collateral and risk profiles. MLHFS are classified within Level 2. Included in mortgage banking revenue were net losses of \$144 million and \$18 million for the three months ended September 30, 2022 and 2021, respectively, and net losses of \$442 million and \$135 million for the nine months ended September 30, 2022 and 2021, respectively, from the changes to fair value of these MLHFS under fair value option accounting guidance. Changes in fair value due to instrument specific credit risk were immaterial. Interest income for MLHFS is measured based on contractual interest rates and reported as interest income on the Consolidated Statement of Income. Electing to measure MLHFS at fair value reduces certain timing differences and better matches changes in fair value of these assets with changes in the value of the derivative instruments used to economically hedge them without the burden of complying with the requirements for hedge accounting.

**Mortgage Servicing Rights** MSRs are valued using a discounted cash flow methodology, and are classified within Level 3. The Company determines fair value of the MSRs by projecting future cash flows for different interest rate scenarios using prepayment rates and other assumptions, and discounts these cash flows using a risk adjusted rate based on option adjusted spread levels. There is minimal observable market activity for MSRs on comparable portfolios and, therefore, the determination of fair value requires significant management judgment. Refer to Note 7 for further information on MSR valuation assumptions.

**Derivatives** The majority of derivatives held by the Company are executed over-the-counter or centrally cleared through clearinghouses and are valued using market standard cash flow valuation techniques. The models incorporate inputs, depending on the type of derivative, including interest rate curves, foreign exchange rates and volatility. All derivative values incorporate an assessment of the risk of counterparty nonperformance, measured based on the Company's evaluation of credit risk including external assessments of credit risk. The Company monitors and manages its nonperformance risk by considering its ability to net derivative positions under master netting arrangements, as well as collateral received or provided under collateral arrangements. Accordingly, the Company has elected to measure the fair value of derivatives, at a counterparty level, on a net basis. The majority of the derivatives are classified within Level 2 of the fair value hierarchy, as the significant inputs to the models, including nonperformance risk, are observable. However, certain derivative transactions are with counterparties where risk of nonperformance cannot be observed in the market and, therefore, the credit valuation adjustments result in these derivatives being classified within Level 3 of the fair value hierarchy.

The Company also has other derivative contracts that are created through its operations, including commitments to purchase and originate mortgage loans and swap agreements executed in conjunction with the sale of a portion of its Class B common and preferred shares of Visa Inc. (the "Visa swaps"). The mortgage loan commitments are valued by pricing models that include market observable and unobservable inputs, which result in the commitments being classified within Level 3 of the fair value hierarchy. The unobservable inputs include assumptions about the percentage of commitments that actually become a closed loan and the MSR value that is inherent in the underlying loan value.

The Visa swaps require payments by either the Company or the purchaser of the Visa Inc. Class B common and preferred shares when there are changes in the conversion rate of the Visa Inc. Class B common and preferred shares to Visa Inc. Class A common and preferred shares, respectively, as well as quarterly payments to the purchaser based on specified terms of the agreements. Management reviews and updates the Visa swaps fair value in conjunction with its review of Visa Inc. related litigation contingencies, and the associated escrow funding. The expected litigation resolution impacts the Visa Inc. Class B common share to Visa Inc. Class A common share conversion rate, as well as the ultimate termination date for the Visa swaps. Accordingly, the Visa swaps are classified within Level 3. Refer to Note 16 for further information on the Visa Inc. restructuring and related card association litigation.

### Significant Unobservable Inputs of Level 3 Assets and Liabilities

The following section provides information to facilitate an understanding of the uncertainty in the fair value measurements for the Company's Level 3 assets and liabilities recorded at fair value on the Consolidated Balance Sheet. This section includes a description of the significant inputs used by the Company and a description of any interrelationships between these inputs. The discussion below excludes nonrecurring fair value measurements of collateral value used for impairment measures for loans and OREO. These valuations utilize third party appraisal or broker price opinions, and are classified as Level 3 due to the significant judgment involved.

**Mortgage Servicing Rights** The significant unobservable inputs used in the fair value measurement of the Company's MSR are expected prepayments and the option adjusted spread that is added to the risk-free rate to discount projected cash flows. Significant increases in either of these inputs in isolation would have resulted in a significantly lower fair value measurement. Significant decreases in either of these inputs in isolation would have resulted in a significantly higher fair value measurement. There is no direct interrelationship between prepayments and option adjusted spread. Prepayment rates generally move in the opposite direction of market interest rates. Option adjusted spread is generally impacted by changes in market return requirements.

The following table shows the significant valuation assumption ranges for MSRs at September 30, 2022:

	Minimum	Maximum	Weighted-Average (a)
Expected prepayment . . . . .	5%	11%	7%
Option adjusted spread . . . . .	5	11	6

(a) Determined based on the relative fair value of the related mortgage loans serviced.

**Derivatives** The Company has two distinct Level 3 derivative portfolios: (i) the Company's commitments to purchase and originate mortgage loans that meet the requirements of a derivative and (ii) the Company's asset/liability and customer-related derivatives that are Level 3 due to unobservable inputs related to measurement of risk of nonperformance by the counterparty. In addition, the Company's Visa swaps are classified within Level 3.

The significant unobservable inputs used in the fair value measurement of the Company's derivative commitments to purchase and originate mortgage loans are the percentage of commitments that actually become a closed loan and the MSR value that is inherent in the underlying loan value. A significant increase in the rate of loans that close would have resulted in a larger derivative asset or liability. A significant increase in the inherent MSR value would have resulted in an increase in the derivative asset or a reduction in the derivative liability. Expected loan close rates and the inherent MSR values are directly impacted by changes in market rates and will generally move in the same direction as interest rates.

The following table shows the significant valuation assumption ranges for the Company's derivative commitments to purchase and originate mortgage loans at September 30, 2022:

	Minimum	Maximum	Weighted-Average (a)
Expected loan close rate . . . . .	19%	100%	84%
Inherent MSR value (basis points per loan) . . . . .	41	194	112

(a) Determined based on the relative fair value of the related mortgage loans.

The significant unobservable input used in the fair value measurement of certain of the Company's asset/liability and customer-related derivatives is the credit valuation adjustment related to the risk of counterparty nonperformance.

A significant increase in the credit valuation adjustment would have resulted in a lower fair value measurement. A significant decrease in the credit valuation adjustment would have resulted in a higher fair value measurement. The credit valuation adjustment is impacted by changes in market rates, volatility, market implied credit spreads, and loss recovery rates, as well as the Company's assessment of the counterparty's credit position. At September 30, 2022, the minimum, maximum and weighted-average credit valuation adjustment as a percentage of the net fair value of the counterparty's derivative contracts prior to adjustment was 0 percent, 234 percent and 1 percent, respectively.

The significant unobservable inputs used in the fair value measurement of the Visa swaps are management's estimate of the probability of certain litigation scenarios occurring, and the timing of the resolution of the related litigation loss estimates in excess, or shortfall, of the Company's proportional share of escrow funds. An increase in the loss estimate or a delay in the resolution of the related litigation would have resulted in an increase in the derivative liability. A decrease in the loss estimate or an acceleration of the resolution of the related litigation would have resulted in a decrease in the derivative liability.

The following table summarizes the balances of assets and liabilities measured at fair value on a recurring basis:

(Dollars in Millions)	Level 1	Level 2	Level 3	Netting	Total
<b>September 30, 2022</b>					
Available-for-sale securities					
U.S. Treasury and agencies	\$16,737	\$ 4,849	\$ -	\$ -	\$ 21,586
Mortgage-backed securities					
Residential agency	-	30,657	-	-	30,657
Commercial agency	-	7,091	-	-	7,091
Asset-backed securities	-	25	-	-	25
Obligations of state and political subdivisions	-	9,157	1	-	9,158
Other	-	6	-	-	6
Total available-for-sale	16,737	51,785	1	-	68,523
Mortgage loans held for sale	-	3,483	-	-	3,483
Mortgage servicing rights	-	-	3,869	-	3,869
Derivative assets	-	7,793	1,108	(6,174)	2,727
Other assets	322	1,990	-	-	2,312
Total	\$17,059	\$ 65,051	\$4,978	\$(6,174)	\$ 80,914
Derivative liabilities	\$ -	\$ 6,599	\$4,984	\$(4,768)	\$ 6,815
Short-term borrowings and other liabilities (a)	245	1,661	-	-	1,906
Total	\$ 245	\$ 8,260	\$4,984	\$(4,768)	\$ 8,721
<b>December 31, 2021</b>					
Available-for-sale securities					
U.S. Treasury and agencies	\$30,917	\$ 5,692	\$ -	\$ -	\$ 36,609
Mortgage-backed securities					
Residential agency	-	77,079	-	-	77,079
Commercial agency	-	8,485	-	-	8,485
Asset-backed securities	-	59	7	-	66
Obligations of state and political subdivisions	-	10,716	1	-	10,717
Other	-	7	-	-	7
Total available-for-sale	30,917	102,038	8	-	132,963
Mortgage loans held for sale	-	6,623	-	-	6,623
Mortgage servicing rights	-	-	2,953	-	2,953
Derivative assets	8	2,490	1,389	(1,609)	2,278
Other assets	278	1,921	-	-	2,199
Total	\$31,203	\$113,072	\$4,350	\$(1,609)	\$147,016
Derivative liabilities	\$ -	\$ 2,308	\$ 590	\$(1,589)	\$ 1,309
Short-term borrowings and other liabilities (a)	209	1,837	-	-	2,046
Total	\$ 209	\$ 4,145	\$ 590	\$(1,589)	\$ 3,355

Note: Excluded from the table above are equity investments without readily determinable fair values. The Company has elected to carry these investments at historical cost, adjusted for impairment and any changes resulting from observable price changes for identical or similar investments of the issuer. The aggregate carrying amount of these equity investments was \$78 million and \$79 million at September 30, 2022 and December 31, 2021, respectively. The Company has not recorded impairments or adjustments for observable price changes on these equity investments during the first nine months of 2022 and 2021, or on a cumulative basis.

(a) Primarily represents the Company's obligation on securities sold short required to be accounted for at fair value per applicable accounting guidance.

The following table presents the changes in fair value for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended September 30:

(Dollars in Millions)	Beginning of Period Balance	Net Gains (Losses) Included in Net Income	Net Gains (Losses) Included in Other Comprehensive Income (Loss)	Purchases	Sales	Issuances	Settlements	End of Period Balance	Net Change in Unrealized Gains (Losses) Relating to Assets and Liabilities Held at End of Period
<b>2022</b>									
Available-for-sale securities									
Obligations of state and political subdivisions	\$ 1	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	\$ 1	\$ -
Total available-for-sale	1	-	-	-	-	-	-	1	-
Mortgage servicing rights	3,707	27 (a)	-	1	-	134 (c)	-	3,869	27 (a)
Net derivative assets and liabilities	(2,175)	(2,398) (b)	-	259	(29)	11	456	(3,876)	(1,978) (d)
<b>2021</b>									
Available-for-sale securities									
Asset-backed securities	\$ 8	\$ -	\$-	\$ -	\$ -	\$ -	\$ -	\$ 8	\$ -
Obligations of state and political subdivisions	1	-	-	-	-	-	-	1	-
Total available-for-sale	9	-	-	-	-	-	-	9	-
Mortgage servicing rights	2,713	(96) (a)	-	9	-	284 (c)	-	2,910	(96) (a)
Net derivative assets and liabilities	1,500	(225) (e)	-	106	(1)	-	(262)	1,118	(203) (f)

(a) Included in mortgage banking revenue.

(b) Approximately \$(95) million, \$(2.1) billion and \$(154) million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

(c) Represents MSR's capitalized during the period.

(d) Approximately \$(78) million, \$(1.7) billion and \$(154) million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

(e) Approximately \$208 million, \$(434) million and \$1 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

(f) Approximately \$57 million, \$(261) million and \$1 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

The following table presents the changes in fair value for all assets and liabilities measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the nine months ended September 30:

(Dollars in Millions)	Beginning of Period Balance	Net Gains (Losses) Included in Net Income	Net Gains (Losses) Included in Other Comprehensive Income (Loss)	Purchases	Sales	Issuances	Settlements	End of Period Balance	Net Change in Unrealized Gains (Losses) Relating to Assets and Liabilities Held at End of Period
<b>2022</b>									
Available-for-sale securities									
Asset-backed securities	\$ 7	\$ -	\$(3)	\$ -	\$(4)	\$ -	\$ -	\$ -	\$ -
Obligations of state and political subdivisions	1	-	-	-	-	-	-	1	-
Total available-for-sale	8	-	(3)	-	(4)	-	-	1	-
Mortgage servicing rights	2,953	435 (a)	-	7	1	473 (c)	-	3,869	435 (a)
Net derivative assets and liabilities	799	(5,759) (b)	-	351	(30)	11	752	(3,876)	(4,240) (d)
<b>2021</b>									
Available-for-sale securities									
Asset-backed securities	\$ 7	\$ -	\$1	\$ -	\$ -	\$ -	\$ -	\$ 8	\$ 1
Obligations of state and political subdivisions	1	-	-	-	-	-	-	1	-
Total available-for-sale	8	-	1	-	-	-	-	9	1
Mortgage servicing rights	2,210	(233) (a)	-	36	1	896 (c)	-	2,910	(233) (a)
Net derivative assets and liabilities	2,326	(604) (e)	-	166	(2)	-	(768)	1,118	(761) (f)

(a) Included in mortgage banking revenue.

(b) Approximately \$(198) million, \$(5.4) billion and \$(154) million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

(c) Represents MSR's capitalized during the period.

(d) Approximately \$(78) million, \$(4.0) billion and \$(154) million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

(e) Approximately \$544 million, \$(1.2) billion and \$2 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

(f) Approximately \$57 million, \$(820) million and \$2 million included in mortgage banking revenue, commercial products revenue and other noninterest income, respectively.

The Company is also required periodically to measure certain other financial assets at fair value on a nonrecurring basis. These measurements of fair value usually result from the application of lower-of-cost-or-fair value accounting or write-downs of individual assets.

The following table summarizes the balances as of the measurement date of assets measured at fair value on a nonrecurring basis, and still held as of the reporting date:

(Dollars in Millions)	September 30, 2022				December 31, 2021			
	Level 1	Level 2	Level 3	Total	Level 1	Level 2	Level 3	Total
Loans (a)	\$-	\$-	\$80	\$80	\$-	\$-	\$59	\$59
Other assets (b)	-	-	30	30	-	-	77	77

(a) Represents the carrying value of loans for which adjustments were based on the fair value of the collateral, excluding loans fully charged-off.

(b) Primarily represents the fair value of foreclosed properties that were measured at fair value based on an appraisal or broker price opinion of the collateral subsequent to their initial acquisition.

The following table summarizes losses recognized related to nonrecurring fair value measurements of individual assets or portfolios:

(Dollars in Millions)	Three Months Ended September 30		Nine Months Ended September 30	
	2022	2021	2022	2021
Loans (a)	\$2	\$15	\$35	\$58
Other assets (b)	1	1	12	7

(a) Represents write-downs of loans which were based on the fair value of the collateral, excluding loans fully charged-off.

(b) Primarily represents related losses of foreclosed properties that were measured at fair value subsequent to their initial acquisition.

### Fair Value Option

The following table summarizes the differences between the aggregate fair value carrying amount of MLHFS for which the fair value option has been elected and the aggregate unpaid principal amount that the Company is contractually obligated to receive at maturity:

(Dollars in Millions)	September 30, 2022			December 31, 2021		
	Fair Value Carrying Amount	Aggregate Unpaid Principal	Carrying Amount Over (Under) Unpaid Principal	Fair Value Carrying Amount	Aggregate Unpaid Principal	Carrying Amount Over (Under) Unpaid Principal
Total loans	\$3,483	\$3,584	\$(101)	\$6,623	\$6,453	\$170
Nonaccrual loans	1	1	-	1	1	-
Loans 90 days or more past due	1	1	-	2	2	-

### Fair Value of Financial Instruments

The following section summarizes the estimated fair value for financial instruments accounted for at amortized cost as of September 30, 2022 and December 31, 2021. In accordance with disclosure guidance related to fair values of financial instruments, the Company did not include assets and liabilities that are not financial instruments, such as the value of goodwill, long-term relationships with deposit, credit card, merchant processing and trust customers, other purchased intangibles, premises and equipment, deferred taxes and other liabilities. Additionally, in accordance with the disclosure guidance, receivables and payables due in one year or less, insurance contracts, equity investments not accounted for at fair value, and deposits with no defined or contractual maturities are excluded.

The estimated fair values of the Company's financial instruments are shown in the table below:

(Dollars in Millions)	September 30, 2022					December 31, 2021				
	Carrying Amount	Fair Value				Carrying Amount	Fair Value			
		Level 1	Level 2	Level 3	Total		Level 1	Level 2	Level 3	Total
<b>Financial Assets</b>										
Cash and due from banks . . .	\$ 41,652	\$41,652	\$ -	\$ -	\$ 41,652	\$ 28,905	\$28,905	\$ -	\$ -	\$ 28,905
Federal funds sold and securities purchased under resale agreements . . . . .	440	-	440	-	440	359	-	359	-	359
Investment securities held-to-maturity . . . . .	85,574	1,288	72,840	-	74,128	41,858	-	41,812	-	\$ 41,812
Loans held for sale (a) . . . . .	164	-	-	164	164	1,152	-	-	1,152	1,152
Loans . . . . .	336,691	-	-	326,896	326,896	306,304	-	-	312,724	312,724
Other (b) . . . . .	2,199	-	1,491	708	2,199	1,521	-	630	891	1,521
<b>Financial Liabilities</b>										
Time deposits . . . . .	42,459	-	41,643	-	41,643	22,665	-	22,644	-	22,644
Short-term borrowings (c) . . . . .	23,160	-	22,662	-	22,662	9,750	-	9,646	-	9,646
Long-term debt . . . . .	32,228	-	30,624	-	30,624	32,125	-	32,547	-	32,547
Other (d) . . . . .	4,219	-	1,132	3,087	4,219	3,862	-	1,170	2,692	3,862

- (a) Excludes mortgages held for sale for which the fair value option under applicable accounting guidance was elected.  
(b) Includes investments in Federal Reserve Bank and Federal Home Loan Bank stock and tax-advantaged investments.  
(c) Excludes the Company's obligation on securities sold short required to be accounted for at fair value per applicable accounting guidance.  
(d) Includes operating lease liabilities and liabilities related to tax-advantaged investments.

The fair value of unfunded commitments, deferred non-yield related loan fees, standby letters of credit and other guarantees is approximately equal to their carrying value. The carrying value of unfunded commitments, deferred non-yield related loan fees and standby letters of credit was \$499 million and \$495 million at September 30, 2022 and December 31, 2021, respectively. The carrying value of other guarantees was \$233 million and \$245 million at September 30, 2022 and December 31, 2021, respectively.

## Note 16 Guarantees and Contingent Liabilities

**Visa Restructuring and Card Association Litigation** The Company's payment services business issues credit and debit cards and acquires credit and debit card transactions through the Visa U.S.A. Inc. card association or its affiliates (collectively "Visa"). In 2007, Visa completed a restructuring and issued shares of Visa Inc. common stock to its financial institution members in contemplation of its initial public offering ("IPO") completed in the first quarter of 2008 (the "Visa Reorganization"). As a part of the Visa Reorganization, the Company received its proportionate number of shares of Visa Inc. common stock, which were subsequently converted to Class B shares of Visa Inc. ("Class B shares").

Visa U.S.A. Inc. ("Visa U.S.A.") and MasterCard International (collectively, the "Card Brands") are defendants in antitrust lawsuits challenging the practices of the Card Brands (the "Visa Litigation"). Visa U.S.A. member banks have a contingent obligation to indemnify Visa Inc. under the Visa U.S.A. bylaws (which were modified at the time of the restructuring in October 2007) for potential losses arising from the Visa Litigation. The indemnification by the Visa U.S.A. member banks has no specific maximum amount. Using proceeds from its IPO and through reductions to the conversion ratio applicable to the Class B shares held by Visa U.S.A. member banks, Visa Inc. has funded an escrow account for the benefit of member financial institutions to fund their indemnification obligations associated with the Visa Litigation. The receivable related to the escrow account is classified in other liabilities as a direct offset to the related Visa Litigation contingent liability.

In October 2012, Visa signed a settlement agreement to resolve class action claims associated with the multidistrict interchange litigation pending in the United States District Court for the Eastern District of New York (the "Multi-District Litigation"). The U.S. Court of Appeals for the Second Circuit reversed the approval of that settlement and remanded the matter to the district court. Thereafter, the case was split into two putative class actions, one seeking damages (the "Damages Action") and a separate class action seeking injunctive relief only (the "Injunctive Action"). In September 2018, Visa signed a new settlement agreement, superseding the original settlement agreement, to resolve the Damages Action. The Damages Action settlement was approved by the United States District Court for the Eastern District of New York, but is now on appeal. The Injunctive Action, which generally seeks changes to Visa rules, is still pending.

## Other Guarantees and Contingent Liabilities

The following table is a summary of other guarantees and contingent liabilities of the Company at September 30, 2022:

(Dollars in Millions)	Collateral Held	Carrying Amount	Maximum Potential Future Payments
Standby letters of credit . . . . .	\$ —	\$ 53	\$ 9,974
Third party borrowing arrangements . . . . .	—	—	10
Securities lending indemnifications . . . . .	6,869	—	6,625
Asset sales . . . . .	—	89	7,616 (a)
Merchant processing . . . . .	727	123	139,808
Tender option bond program guarantee . . . . .	1,418	—	1,497
Other . . . . .	—	21	2,081

(a) *The maximum potential future payments do not include loan sales where the Company provides standard representation and warranties to the buyer against losses related to loan underwriting documentation defects that may have existed at the time of sale that generally are identified after the occurrence of a triggering event such as delinquency. For these types of loan sales, the maximum potential future payments is generally the unpaid principal balance of loans sold measured at the end of the current reporting period. Actual losses will be significantly less than the maximum exposure, as only a fraction of loans sold will have a representation and warranty breach, and any losses on repurchase would generally be mitigated by any collateral held against the loans.*

**Merchant Processing** The Company, through its subsidiaries, provides merchant processing services. Under the rules of credit card associations, a merchant processor retains a contingent liability for credit card transactions processed. This contingent liability arises in the event of a billing dispute between the merchant and a cardholder that is ultimately resolved in the cardholder’s favor. In this situation, the transaction is “charged-back” to the merchant and the disputed amount is credited or otherwise refunded to the cardholder. If the Company is unable to collect this amount from the merchant, it bears the loss for the amount of the refund paid to the cardholder.

The Company currently processes card transactions in the United States, Canada and Europe through wholly-owned subsidiaries. In the event a merchant was unable to fulfill product or services subject to future delivery, such as airline tickets, the Company could become financially liable for refunding the purchase price of such products or services purchased through the credit card associations under the charge-back provisions. Charge-back risk related to these merchants is evaluated in a manner similar to credit risk assessments and, as such, merchant processing contracts contain various provisions to protect the Company in the event of default. At September 30, 2022, the value of airline tickets purchased to be delivered at a future date through card transactions processed by the Company was \$9.3 billion. The Company held collateral of \$536 million in escrow deposits, letters of credit and indemnities from financial institutions, and liens on various assets. In addition to specific collateral or other credit enhancements, the Company maintains a liability for its implied guarantees associated with future delivery. At September 30, 2022, the liability was \$105 million primarily related to these airline processing arrangements.

**Asset Sales** The Company regularly sells loans to GSEs as part of its mortgage banking activities. The Company provides customary representations and warranties to GSEs in conjunction with these sales. These representations and warranties generally require the Company to repurchase assets if it is subsequently determined that a loan did not meet specified criteria, such as a documentation deficiency or rescission of mortgage insurance. If the Company is unable to cure or refute a repurchase request, the Company is generally obligated to repurchase the loan or otherwise reimburse the GSE for losses. At September 30, 2022, the Company had reserved \$13 million for potential losses from representation and warranty obligations, compared with \$18 million at December 31, 2021. The Company’s reserve reflects management’s best estimate of losses for representation and warranty obligations. The Company’s repurchase reserve is modeled at the loan level, taking into consideration the individual credit quality and borrower activity that has transpired since origination. The model applies credit quality and economic risk factors to derive a probability of default and potential repurchase that are based on the Company’s historical loss experience, and estimates loss severity based on expected collateral value. The Company also considers qualitative factors that may result in anticipated losses differing from historical loss trends.

As of September 30, 2022 and December 31, 2021, the Company had \$39 million and \$19 million, respectively, of unresolved representation and warranty claims from GSEs. The Company does not have a significant amount of unresolved claims from investors other than GSEs.

## Litigation and Regulatory Matters

The Company is subject to various litigation and regulatory matters that arise in the ordinary course of its business. The Company establishes reserves for such matters when potential losses become probable and can be reasonably estimated. The Company believes the ultimate resolution of existing legal and regulatory matters will not have a material adverse effect on the financial condition, results of operations or cash flows of the Company. However, in light of the uncertainties inherent in these matters, it is possible that the ultimate resolution of one or more of these matters may have a material adverse effect on the Company's results from operations for a particular period, and future changes in circumstances or additional information could result in additional accruals or resolution in excess of established accruals, which could adversely affect the Company's results from operations, potentially materially.

**Residential Mortgage-Backed Securities Litigation** Starting in 2011, the Company and other large financial institutions have been sued in their capacity as trustee for residential mortgage-backed securities trusts. In the lawsuits brought against the Company, the investors and a monoline insurer allege that the Company's banking subsidiary, U.S. Bank National Association ("U.S. Bank"), as trustee caused them to incur substantial losses by failing to enforce loan repurchase obligations and failing to abide by appropriate standards of care after events of default allegedly occurred. The plaintiffs in these matters seek monetary damages in unspecified amounts and most also seek equitable relief.

**Regulatory Matters** The Company is continually subject to examinations, inquiries and investigations in areas of heightened regulatory scrutiny, such as compliance, risk management, third-party risk management and consumer protection. For example, the Consumer Financial Protection Bureau is investigating the Company's administration of unemployment insurance benefit prepaid debit cards during the pandemic timeframe. The Company is cooperating fully with all pending examinations, inquiries and investigations, any of which could lead to administrative or legal proceedings or settlements. Remedies in these proceedings or settlements may include fines, penalties, restitution or alterations in the Company's business practices (which may increase the Company's operating expenses and decrease its revenue).

**Outlook** Due to their complex nature, it can be years before litigation and regulatory matters are resolved. The Company may be unable to develop an estimate or range of loss where matters are in early stages, there are significant factual or legal issues to be resolved, damages are unspecified or uncertain, or there is uncertainty as to a litigation class being certified or the outcome of pending motions, appeals or proceedings. For those litigation and regulatory matters where the Company has information to develop an estimate or range of loss, the Company believes the upper end of the range of reasonably possible losses in aggregate, in excess of any reserves established for matters where a loss is considered probable, will not be material to its financial condition, results of operations or cash flows. The Company's estimates are subject to significant judgment and uncertainties, and the matters underlying the estimates will change from time to time. Actual results may vary significantly from the current estimates.

## Note 17 Business Segments

Within the Company, financial performance is measured by major lines of business based on the products and services provided to customers through its distribution channels. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance. The Company has five reportable operating segments:

**Corporate and Commercial Banking** Corporate and Commercial Banking offers lending, equipment finance and small-ticket leasing, depository services, treasury management, capital markets services, international trade services and other financial services to middle market, large corporate, commercial real estate, financial institution, non-profit and public sector clients.

**Consumer and Business Banking** Consumer and Business Banking comprises consumer banking, small business banking and consumer lending. Products and services are delivered through banking offices, telephone servicing and sales, on-line services, direct mail, ATM processing, mobile devices, distributed mortgage loan officers, and intermediary relationships including auto dealerships, mortgage banks, and strategic business partners.



**Wealth Management and Investment Services** Wealth Management and Investment Services provides private banking, financial advisory services, investment management, retail brokerage services, insurance, trust, custody and fund servicing through four businesses: Wealth Management, Global Corporate Trust & Custody, U.S. Bancorp Asset Management and Fund Services.

**Payment Services** Payment Services includes consumer and business credit cards, stored-value cards, debit cards, corporate, government and purchasing card services, consumer lines of credit and merchant processing.

**Treasury and Corporate Support** Treasury and Corporate Support includes the Company's investment portfolios, funding, capital management, interest rate risk management, income taxes not allocated to business segments, including most investments in tax-advantaged projects, and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis.

**Basis of Presentation** Business segment results are derived from the Company's business unit profitability reporting systems by specifically attributing managed balance sheet assets, deposits and other liabilities and their related income or expense. The allowance for credit losses and related provision expense are allocated to the business segments according to the volume and credit quality of the loan balances managed, but with the impact of changes in economic forecasts recorded in Treasury and Corporate Support. Goodwill and other intangible assets are assigned to the business segments based on the mix of business of an entity acquired by the Company. Within the Company, capital levels are evaluated and managed centrally; however, capital is allocated to the business segments to support evaluation of business performance. Business segments are allocated capital on a risk-adjusted basis considering economic and regulatory capital requirements. Generally, the determination of the amount of capital allocated to each business segment includes credit allocations following a Basel III regulatory framework. Interest income and expense is determined based on the assets and liabilities managed by the business segment. Because funding and asset/liability management is a central function, funds transfer-pricing methodologies are utilized to allocate a cost of funds used or credit for funds provided to all business segment assets and liabilities, respectively, using a matched funding concept. Also, each business unit is allocated the taxable-equivalent benefit of tax-exempt products. The residual effect on net interest income of asset/ liability management activities is included in Treasury and Corporate Support. Noninterest income and expenses directly managed by each business segment, including fees, service charges, salaries and benefits, and other direct revenues and costs are accounted for within each segment's financial results in a manner similar to the consolidated financial statements. Occupancy costs are allocated based on utilization of facilities by the business segments. Generally, operating losses are charged to the business segment when the loss event is realized in a manner similar to a loan charge-off. Noninterest expenses incurred by centrally managed operations or business segments that directly support another business segment's operations are charged to the applicable business segment based on its utilization of those services, primarily measured by the volume of customer activities, number of employees or other relevant factors. These allocated expenses are reported as net shared services expense within noninterest expense. Certain activities that do not directly support the operations of the business segments or for which the business segments are not considered financially accountable in evaluating their performance are not charged to the business segments. The income or expenses associated with these corporate activities, including merger and integration charges, are reported within the Treasury and Corporate Support business segment. Income taxes are assessed to each business segment at a standard tax rate with the residual tax expense or benefit to arrive at the consolidated effective tax rate included in Treasury and Corporate Support.

Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company's diverse customer base. During 2022, certain organization and methodology changes were made and, accordingly, 2021 results were restated and presented on a comparable basis.

Business segment results for the three months ended September 30 were as follows:

(Dollars in Millions)	Corporate and Commercial Banking		Consumer and Business Banking		Wealth Management and Investment Services	
	2022	2021	2022	2021	2022	2021
<b>Condensed Income Statement</b>						
Net interest income (taxable-equivalent basis)	\$ 934	\$ 701	\$ 1,726	\$ 1,558	\$ 477	\$ 236
Noninterest income	256	254	336	714	652	558
Total net revenue	1,190	955	2,062	2,272	1,129	794
Noninterest expense	452	435	1,399	1,412	592	520
Income (loss) before provision and income taxes	738	520	663	860	537	274
Provision for credit losses	68	12	40	(27)	3	2
Income (loss) before income taxes	670	508	623	887	534	272
Income taxes and taxable-equivalent adjustment	168	127	156	222	134	68
Net income (loss)	502	381	467	665	400	204
Net (income) loss attributable to noncontrolling interests	—	—	—	—	—	—
Net income (loss) attributable to U.S. Bancorp	\$ 502	\$ 381	\$ 467	\$ 665	\$ 400	\$ 204
<b>Average Balance Sheet</b>						
Loans	\$131,614	\$102,800	\$142,986	\$140,468	\$ 22,871	\$ 18,452
Other earning assets	4,506	4,722	3,043	7,645	249	225
Goodwill	1,912	1,650	3,241	3,506	1,700	1,618
Other intangible assets	3	5	3,726	2,755	311	80
Assets	147,671	115,033	158,439	160,515	26,439	21,633
Noninterest-bearing deposits	53,388	63,565	31,083	33,401	23,852	24,542
Interest-bearing deposits	100,433	69,304	166,196	159,475	73,229	72,255
Total deposits	153,821	132,869	197,279	192,876	97,081	96,797
Total U.S. Bancorp shareholders' equity	14,609	13,766	12,466	12,247	3,726	3,171

(Dollars in Millions)	Payment Services		Treasury and Corporate Support		Consolidated Company	
	2022	2021	2022	2021	2022	2021
<b>Condensed Income Statement</b>						
Net interest income (taxable-equivalent basis)	\$ 627	\$ 616	\$ 93	\$ 86	\$ 3,857	\$ 3,197
Noninterest income	995 (a)	946 (a)	230	221	2,469 (b)	2,693 (b)
Total net revenue	1,622	1,562	323	307	6,326 (c)	5,890 (c)
Noninterest expense	897	862	297	200	3,637	3,429
Income (loss) before provision and income taxes	725	700	26	107	2,689	2,461
Provision for credit losses	285	166	(34)	(316)	362	(163)
Income (loss) before income taxes	440	534	60	423	2,327	2,624
Income taxes and taxable-equivalent adjustment	110	134	(57)	39	511	590
Net income (loss)	330	400	117	384	1,816	2,034
Net (income) loss attributable to noncontrolling interests	—	—	(4)	(6)	(4)	(6)
Net income (loss) attributable to U.S. Bancorp	\$ 330	\$ 400	\$ 113	\$ 378	\$ 1,812	\$ 2,028
<b>Average Balance Sheet</b>						
Loans	\$ 35,819	\$ 31,378	\$ 3,488	\$ 3,641	\$336,778	\$296,739
Other earning assets	392	5	196,698	193,989	204,888	206,586
Goodwill	3,292	3,168	—	—	10,145	9,942
Other intangible assets	405	495	—	—	4,445	3,335
Assets	42,090	37,170	214,125	219,095	588,764	553,446
Noninterest-bearing deposits	3,312	4,913	2,409	2,597	114,044	129,018
Interest-bearing deposits	171	150	2,696	1,285	342,725	302,469
Total deposits	3,483	5,063	5,105	3,882	456,769	431,487
Total U.S. Bancorp shareholders' equity	8,257	7,561	10,762	17,528	49,820	54,273

(a) Presented net of related rewards and rebate costs and certain partner payments of \$754 million and \$652 million for the three months ended September 30, 2022 and 2021, respectively.

(b) Includes revenue generated from certain contracts with customers of \$2.1 billion and \$2.0 billion for the three months ended September 30, 2022 and 2021, respectively.

(c) The Company, as a lessor, originates retail and commercial leases either directly to the consumer or indirectly through dealer networks. Under these arrangements, the Company recorded \$190 million and \$220 million of revenue for the three months ended September 30, 2022 and 2021, respectively, primarily consisting of interest income on sales-type and direct financing leases.

Business segment results for the nine months ended September 30 were as follows:

(Dollars in Millions)	Corporate and Commercial Banking		Consumer and Business Banking		Wealth Management and Investment Services	
	2022	2021	2022	2021	2022	2021
<b>Condensed Income Statement</b>						
Net interest income (taxable-equivalent basis)	\$ 2,475	\$ 2,158	\$ 4,835	\$ 4,580	\$ 1,107	\$ 752
Noninterest income	774	788	1,191	1,915	1,900	1,639
Total net revenue	3,249	2,946	6,026	6,495	3,007	2,391
Noninterest expense	1,352	1,305	4,215	4,129	1,768	1,539
Income (loss) before provision and income taxes	1,897	1,641	1,811	2,366	1,239	852
Provision for credit losses	172	(32)	12	(136)	7	2
Income (loss) before income taxes	1,725	1,673	1,799	2,502	1,232	850
Income taxes and taxable-equivalent adjustment	432	419	450	626	309	213
Net income (loss)	1,293	1,254	1,349	1,876	923	637
Net (income) loss attributable to noncontrolling interests	—	—	—	—	—	—
Net income (loss) attributable to U.S. Bancorp	\$ 1,293	\$ 1,254	\$ 1,349	\$ 1,876	\$ 923	\$ 637
<b>Average Balance Sheet</b>						
Loans	\$123,644	\$102,427	\$141,637	\$140,914	\$ 21,972	\$ 17,582
Other earning assets	4,447	4,485	3,330	8,606	253	247
Goodwill	1,912	1,648	3,248	3,487	1,726	1,618
Other intangible assets	4	5	3,514	2,693	292	69
Assets	137,874	114,525	157,311	162,013	25,563	20,743
Noninterest-bearing deposits	58,517	60,648	30,990	32,857	25,437	23,096
Interest-bearing deposits	93,762	70,406	166,806	156,052	71,852	76,464
Total deposits	152,279	131,054	197,796	188,909	97,289	99,560
Total U.S. Bancorp shareholders' equity	14,114	13,984	12,361	12,352	3,647	3,099

(Dollars in Millions)	Payment Services		Treasury and Corporate Support		Consolidated Company	
	2022	2021	2022	2021	2022	2021
<b>Condensed Income Statement</b>						
Net interest income (taxable-equivalent basis)	\$ 1,868	\$ 1,840	\$ 236	\$ 120	\$ 10,521	\$ 9,450
Noninterest income	2,847 (a)	2,644 (a)	701	707	7,413 (b)	7,693 (b)
Total net revenue	4,715	4,484	937	827	17,934 (c)	17,143 (c)
Noninterest expense	2,626	2,488	902	734	10,863	10,195
Income (loss) before provision and income taxes	2,089	1,996	35	93	7,071	6,948
Provision for credit losses	636	216	(42)	(1,210)	785	(1,160)
Income (loss) before income taxes	1,453	1,780	77	1,303	6,286	8,108
Income taxes and taxable-equivalent adjustment	364	446	(177)	97	1,378	1,801
Net income (loss)	1,089	1,334	254	1,206	4,908	6,307
Net (income) loss attributable to noncontrolling interests	—	—	(8)	(17)	(8)	(17)
Net income (loss) attributable to U.S. Bancorp	\$ 1,089	\$ 1,334	\$ 246	\$ 1,189	\$ 4,900	\$ 6,290
<b>Average Balance Sheet</b>						
Loans	\$ 33,820	\$ 30,353	\$ 3,658	\$ 3,738	\$324,731	\$295,014
Other earning assets	810	5	202,560	192,259	211,400	205,602
Goodwill	3,312	3,172	—	—	10,198	9,925
Other intangible assets	435	518	—	—	4,245	3,285
Assets	40,573	35,966	220,746	217,952	582,067	551,199
Noninterest-bearing deposits	3,459	5,068	2,490	2,593	120,893	124,262
Interest-bearing deposits	166	141	2,350	1,714	334,936	304,777
Total deposits	3,625	5,209	4,840	4,307	455,829	429,039
Total U.S. Bancorp shareholders' equity	8,131	7,543	12,551	16,349	50,804	53,327

(a) Presented net of related rewards and rebate costs and certain partner payments of \$2.2 billion and \$1.8 billion for the nine months ended September 30, 2022 and 2021, respectively.

(b) Includes revenue generated from certain contracts with customers of \$6.0 billion and \$5.6 billion for the nine months ended September 30, 2022 and 2021, respectively.

(c) The Company, as a lessor, originates retail and commercial leases either directly to the consumer or indirectly through dealer networks. Under these arrangements, the Company recorded \$582 million and \$686 million of revenue for the nine months ended September 30, 2022 and 2021, respectively, primarily consisting of interest income on sales-type and direct financing leases.

**Note 18** Subsequent Events

The Company has evaluated the impact of events that have occurred subsequent to September 30, 2022 through the date the consolidated financial statements were filed with the United States Securities and Exchange Commission. Based on this evaluation, the Company has determined none of these events were required to be recognized or disclosed in the consolidated financial statements and related notes.

# U.S. Bancorp

## Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

For the Three Months Ended September 30

	2022			2021			% Change Average Balances
(Dollars in Millions) (Unaudited)	Average Balances	Interest	Yields and Rates	Average Balances	Interest	Yields and Rates	
<b>Assets</b>							
Investment securities . . . . .	\$164,851	\$ 888	2.15%	\$151,755	\$ 624	1.64%	8.6%
Loans held for sale . . . . .	3,499	49	5.61	7,438	54	2.92	(53.0)
Loans (b)							
Commercial . . . . .	128,519	1,230	3.80	101,832	711	2.77	26.2
Commercial real estate . . . . .	40,010	428	4.25	38,921	303	3.09	2.8
Residential mortgages . . . . .	84,018	687	3.27	74,104	604	3.25	13.4
Credit card . . . . .	24,105	676	11.13	21,905	569	10.30	10.0
Other retail . . . . .	60,126	592	3.91	59,977	532	3.52	.2
Total loans . . . . .	336,778	3,613	4.26	296,739	2,719	3.64	13.5
Interest-bearing deposits with banks . . . . .	29,130	151	2.05	40,710	12	.12	(28.4)
Other earning assets . . . . .	7,408	58	3.16	6,683	26	1.50	10.8
Total earning assets . . . . .	541,666	4,759	3.50	503,325	3,435	2.72	7.6
Allowance for loan losses . . . . .	(5,885)			(5,972)			1.5
Unrealized gain (loss) on investment securities . . . . .	(6,862)			1,231			*
Other assets . . . . .	59,845			54,862			9.1
Total assets . . . . .	\$588,764			\$553,446			6.4
<b>Liabilities and Shareholders' Equity</b>							
Noninterest-bearing deposits . . . . .	\$114,044			\$129,018			(11.6)%
Interest-bearing deposits							
Interest checking . . . . .	113,364	54	.19	103,036	5	.02	10.0
Money market savings . . . . .	125,389	350	1.11	112,543	50	.17	11.4
Savings accounts . . . . .	67,782	2	.01	63,387	2	.01	6.9
Time deposits . . . . .	36,190	128	1.41	23,503	21	.35	54.0
Total interest-bearing deposits . . . . .	342,725	534	.62	302,469	78	.10	13.3
Short-term borrowings							
Federal funds purchased . . . . .	442	2	2.01	1,198	—	.13	(63.1)
Securities sold under agreements to repurchase . . . . .	2,130	7	1.25	1,877	1	.10	13.5
Commercial paper . . . . .	7,301	18	.99	8,008	—	.01	(8.8)
Other short-term borrowings . . . . .	19,161	143	2.96	3,605	17	1.86	*
Total short-term borrowings . . . . .	29,034	170	2.33	14,688	18	.49	97.7
Long-term debt . . . . .	31,814	198	2.47	35,972	142	1.57	(11.6)
Total interest-bearing liabilities . . . . .	403,573	902	.89	353,129	238	.27	14.3
Other liabilities . . . . .	20,863			16,391			27.3
Shareholders' equity							
Preferred equity . . . . .	6,808			5,968			14.1
Common equity . . . . .	43,012			48,305			(11.0)
Total U.S. Bancorp shareholders' equity . . . . .	49,820			54,273			(8.2)
Noncontrolling interests . . . . .	464			635			(26.9)
Total equity . . . . .	50,284			54,908			(8.4)
Total liabilities and equity . . . . .	\$588,764			\$553,446			6.4
Net interest income . . . . .		\$3,857			\$3,197		
Gross interest margin . . . . .			2.61%			2.45%	
Gross interest margin without taxable-equivalent increments . . . . .			2.59%			2.43%	
<b>Percent of Earning Assets</b>							
Interest income . . . . .			3.50%			2.72%	
Interest expense . . . . .			.67			.19	
Net interest margin . . . . .			2.83%			2.53%	
Net interest margin without taxable-equivalent increments . . . . .			2.81%			2.51%	

\* Not meaningful

(a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.

(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

# U.S. Bancorp

## Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)

For the Nine Months Ended September 30

	2022			2021			% Change Average Balances
(Dollars in Millions) (Unaudited)	Average Balances	Interest	Yields and Rates	Average Balances	Interest	Yields and Rates	
<b>Assets</b>							
Investment securities . . . . .	\$170,267	\$ 2,449	1.92%	\$152,653	\$ 1,793	1.57%	11.5%
Loans held for sale . . . . .	4,214	163	5.17	8,422	176	2.79	(50.0)
Loans (b)							
Commercial . . . . .	120,723	2,653	2.94	102,298	2,060	2.69	18.0
Commercial real estate . . . . .	39,541	1,053	3.56	38,757	914	3.15	2.0
Residential mortgages . . . . .	80,589	1,937	3.21	74,215	1,870	3.36	8.6
Credit card . . . . .	22,907	1,827	10.66	21,391	1,701	10.63	7.1
Other retail . . . . .	60,971	1,629	3.57	58,353	1,594	3.65	4.5
Total loans . . . . .	324,731	9,099	3.74	295,014	8,139	3.69	10.1
Interest-bearing deposits with banks . . . . .	30,030	222	.99	37,947	27	.09	(20.9)
Other earning assets . . . . .	6,889	125	2.43	6,580	76	1.55	4.7
Total earning assets . . . . .	536,131	12,058	3.00	500,616	10,211	2.72	7.1
Allowance for loan losses . . . . .	(5,766)			(6,513)			11.5
Unrealized gain (loss) on investment securities . . . . .	(6,229)			1,304			*
Other assets . . . . .	57,931			55,792			3.8
Total assets . . . . .	\$582,067			\$551,199			5.6
<b>Liabilities and Shareholders' Equity</b>							
Noninterest-bearing deposits . . . . .	\$120,893			\$124,262			(2.7)%
Interest-bearing deposits . . . . .							
Interest checking . . . . .	115,095	83	.10	101,280	18	.02	13.6
Money market savings . . . . .	122,943	523	.57	116,968	150	.17	5.1
Savings accounts . . . . .	67,632	6	.01	61,462	5	.01	10.0
Time deposits . . . . .	29,266	179	.82	25,067	72	.38	16.8
Total interest-bearing deposits . . . . .	334,936	791	.32	304,777	245	.11	9.9
Short-term borrowings							
Federal funds purchased . . . . .	770	4	.65	1,623	1	.10	(52.6)
Securities sold under agreements to repurchase . . . . .	2,035	10	.62	1,737	2	.13	17.2
Commercial paper . . . . .	6,691	22	.44	6,894	—	.01	(2.9)
Other short-term borrowings . . . . .	14,329	213	1.99	4,504	49	1.45	*
Total short-term borrowings . . . . .	23,825	249	1.40	14,758	52	.47	61.4
Long-term debt . . . . .	32,055	498	2.07	37,196	464	1.67	(13.8)
Total interest-bearing liabilities . . . . .	390,816	1,538	.53	356,731	761	.28	9.6
Other liabilities . . . . .	19,088			16,247			17.5
Shareholders' equity							
Preferred equity . . . . .	6,746			6,049			11.5
Common equity . . . . .	44,058			47,278			(6.8)
Total U.S. Bancorp shareholders' equity . . . . .	50,804			53,327			(4.7)
Noncontrolling interests . . . . .	466			632			(26.3)
Total equity . . . . .	51,270			53,959			(5.0)
Total liabilities and equity . . . . .	\$582,067			\$551,199			5.6
Net interest income . . . . .		\$10,520			\$ 9,450		
Gross interest margin . . . . .			2.47%			2.44%	
Gross interest margin without taxable-equivalent increments . . . . .			2.45%			2.42%	
<b>Percent of Earning Assets</b>							
Interest income . . . . .			3.00%			2.72%	
Interest expense . . . . .			.38			.20	
Net interest margin . . . . .			2.62%			2.52%	
Net interest margin without taxable-equivalent increments . . . . .			2.60%			2.50%	

\* Not meaningful

(a) Interest and rates are presented on a fully taxable-equivalent basis based on a federal income tax rate of 21 percent.

(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.

## Part II — Other Information

**Item 1. Legal Proceedings** — See the information set forth in “Litigation and Regulatory Matters” in Note 16 in the Notes to Consolidated Financial Statements on page 70 of this Report, which is incorporated herein by reference.

**Item 1A. Risk Factors** — There are a number of factors that may adversely affect the Company’s business, financial results or stock price. Refer to “Risk Factors” in the Company’s Annual Report on Form 10-K for the year ended December 31, 2021, for discussion of these risks.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds** — See the information set forth in the “Capital Management” section on page 27 of this Report for information regarding shares repurchased by the Company during the third quarter of 2022, which is incorporated herein by reference.

### Item 6. Exhibits

- 3.1 Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.4 to the Company’s Form 8-K filed on April 20, 2022).
- 3.2 Amended and Restated Bylaws (incorporated by reference to Exhibit 3.1 to the Company’s Form 8-K filed on April 20, 2021).
- 31.1 Certification of Chief Executive Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 31.2 Certification of Chief Financial Officer pursuant to Rule 13a-14(a) under the Securities Exchange Act of 1934.
- 32 Certification of Chief Executive Officer and Chief Financial Officer pursuant to 18 U.S.C. section 1350 as adopted pursuant to section 906 of the Sarbanes-Oxley Act of 2002.
- 101 The following financial statements from the Company’s Quarterly Report on Form 10-Q for the quarter ended September 30, 2022, formatted in Inline XBRL: (i) Consolidated Balance Sheet, (ii) Consolidated Statement of Income, (iii) Consolidated Statement of Comprehensive Income, (iv) Consolidated Statement of Shareholders’ Equity, (v) Consolidated Statement of Cash Flows and (vi) Notes to Consolidated Financial Statements, tagged as blocks of text and including detailed tags.
- 104 Cover Page Interactive Data File (embedded within the Inline XBRL document and included in Exhibit 101).

**SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

U.S. BANCORP

By: /s/ LISA R. STARK

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Lisa R. Stark

Controller

(Principal Accounting Officer and Duly Authorized Officer)

Dated: November 1, 2022



EXHIBIT 31.1

CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, Andrew Cecere, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-Q of U.S. Bancorp;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ ANDREW CECERE

Andrew Cecere  
*Chief Executive Officer*

Dated: November 1, 2022

EXHIBIT 31.2

CERTIFICATION PURSUANT TO RULE 13a-14(a) UNDER THE SECURITIES EXCHANGE ACT OF 1934

I, Terrance R. Dolan, certify that:

- (1) I have reviewed this Quarterly Report on Form 10-Q of U.S. Bancorp;
- (2) Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- (3) Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- (4) The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- (5) The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ TERRANCE R. DOLAN

Terrance R. Dolan  
*Chief Financial Officer*

Dated: November 1, 2022

CERTIFICATION PURSUANT TO  
18 U.S.C. SECTION 1350,  
AS ADOPTED PURSUANT TO  
SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

Pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, the undersigned, Chief Executive Officer and Chief Financial Officer of U.S. Bancorp, a Delaware corporation (the “Company”), do hereby certify that:

- (1) The Quarterly Report on Form 10-Q for the quarter ended September 30, 2022 (the “Form 10-Q”) of the Company fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and
- (2) The information contained in the Form 10-Q fairly presents, in all material respects, the financial condition and results of operations of the Company.

/s/ ANDREW CECERE

Andrew Cecere  
*Chief Executive Officer*

Dated: November 1, 2022

/s/ TERRANCE R. DOLAN

Terrance R. Dolan  
*Chief Financial Officer*

# Corporate Information

## Executive Offices

U.S. Bancorp  
800 Nicollet Mall  
Minneapolis, MN 55402

## Common Stock Transfer Agent and Registrar

Computershare acts as our transfer agent and registrar, dividend paying agent and dividend reinvestment plan administrator, and maintains all shareholder records for the Company. Inquiries related to shareholder records, stock transfers, changes of ownership, lost stock certificates, changes of address and dividend payment should be directed to the transfer agent at:

Computershare  
P.O. Box 505000  
Louisville, KY 40233  
Phone: 888-778-1311 or 201-680-6578 (international calls)  
Internet: [www.computershare.com/investor](http://www.computershare.com/investor)

Registered or Certified Mail:

Computershare  
462 South 4th Street, Suite 1600  
Louisville, KY 40202

Telephone representatives are available weekdays from 8 a.m. to 6 p.m., Central Time, and automated support is available 24 hours a day, seven days a week. Specific information about your account is available on Computershare's Investor Center website.

## Independent Auditor

Ernst & Young LLP serves as the independent auditor for U.S. Bancorp's financial statements.

## Common Stock Listing and Trading

U.S. Bancorp common stock is listed and traded on the New York Stock Exchange under the ticker symbol USB.

## Dividends and Reinvestment Plan

U.S. Bancorp currently pays quarterly dividends on our common stock on or about the 15th day of January, April, July and October, subject to approval by our Board of Directors. U.S. Bancorp shareholders can choose to participate in a plan that provides automatic reinvestment of dividends and/or optional cash purchase of additional shares of U.S. Bancorp common stock. For more information, please contact our transfer agent, Computershare.

## Investor Relations Contact

George Andersen  
Senior Vice President, Investor Relations  
[george.andersen@usbank.com](mailto:george.andersen@usbank.com)  
Phone: 612-303-4288 or 866-775-9668

## Financial Information

U.S. Bancorp news and financial results are available through our website and by mail.

**Website** For information about U.S. Bancorp, including news, financial results, annual reports and other documents filed with the Securities and Exchange Commission, visit [usbank.com](http://usbank.com) and click on *About Us*.

**Mail** At your request, we will mail to you our quarterly earnings, news releases, quarterly financial data reported on Form 10-Q, Form 10-K and additional copies of our annual reports. Please contact:

U.S. Bancorp Investor Relations  
800 Nicollet Mall  
Minneapolis, MN 55402  
[investorrelations@usbank.com](mailto:investorrelations@usbank.com)  
Phone: 866-775-9668

## Media Requests

David R. Palombi  
Global Chief Communications Officer  
Public Affairs and Communications  
[david.palombi@usbank.com](mailto:david.palombi@usbank.com)  
Phone: 612-303-3167

## Privacy

U.S. Bancorp is committed to respecting the privacy of our customers and safeguarding the financial and personal information provided to us. To learn more about the U.S. Bancorp commitment to protecting privacy, visit [usbank.com](http://usbank.com) and click on *Privacy*.

## Code of Ethics

At U.S. Bancorp, our commitment to high ethical standards guides everything we do. Demonstrating this commitment through our words and actions is how each of us does the right thing every day for our customers, shareholders, communities and each other. Our ethical culture has been recognized by the Ethisphere Institute, which again named us to its World's Most Ethical Companies® list.

For details about our Code of Ethics and Business Conduct, visit [usbank.com](http://usbank.com) and click on *About Us* and then *Investor Relations* then *Corporate Governance*, and then *Governance Documents*.

## Diversity and Inclusion

At U.S. Bancorp, embracing diversity, championing equity and fostering inclusion are business imperatives. We view everything we do through a diversity, equity and inclusion lens to deepen our relationships with our stakeholders: our employees, customers, shareholders and communities.

Our employees bring their whole selves to work. We respect and value each other's differences, strengths and perspectives, and we strive to reflect the communities we serve. This makes us stronger, more innovative and more responsive to our diverse customers' needs.

## Equal Opportunity and Affirmative Action

U.S. Bancorp and our subsidiaries are committed to providing Equal Employment Opportunity to all employees and applicants for employment. In keeping with this commitment, employment decisions are made based on abilities, not race, color, religion, creed, citizenship, national origin or ancestry, gender, age, disability, veteran status, sexual orientation, marital status, gender identity or expression, genetic information or any other factors protected by law. The Company complies with municipal, state and federal fair employment laws, including regulations applying to federal contractors.

U.S. Bancorp, including each of our subsidiaries, is an equal opportunity employer committed to creating a diverse workforce.

## Accessibility

U.S. Bancorp is committed to providing ready access to our products and services so all of our customers, including people with disabilities, can succeed financially. To learn more, visit [usbank.com](http://usbank.com) and click on *Accessibility*.



U.S. Bancorp  
Member FDIC

