



# News Release

Contacts:

Thomas Joyce  
Media  
(612) 303-3167

Sean O'Connor  
Investors/Analysts  
(612) 303-0778

## **U.S. BANCORP REPORTS EARNINGS FOR THE FIRST QUARTER OF 2014**

**MINNEAPOLIS, April 16, 2014** -- U.S. Bancorp (NYSE: USB) today reported net income of \$1,397 million for the first quarter of 2014, or \$.73 per diluted common share, compared with \$1,428 million, or \$.73 per diluted common share, in the first quarter of 2013.

Highlights for the first quarter of 2014 included:

- Growth in average total loans of 6.0 percent over the first quarter of 2013 (7.6 percent excluding covered loans) and 1.3 percent on a linked quarter basis (1.7 percent excluding covered loans)
  - Growth in average total commercial loans of 8.5 percent over the first quarter of 2013 and 2.8 percent over the fourth quarter of 2013
  - Growth in average total commercial real estate loans of 7.6 percent over the first quarter of 2013 and 1.9 percent over the fourth quarter of 2013
  - Growth in average commercial and commercial real estate commitments of 11.7 percent year-over-year and 3.4 percent over the prior quarter
- Strong new lending activity of \$41.0 billion during the first quarter, including:
  - \$26.9 billion of new and renewed commercial and commercial real estate commitments
  - \$2.6 billion of lines related to new credit card accounts
  - \$11.5 billion of mortgage and other retail loan originations
- Strong growth in average total deposits of 5.1 percent over the first quarter of 2013
  - Average low cost deposits, including noninterest-bearing and total savings deposits, grew by 7.7 percent year-over-year and were stable on a linked quarter basis
- Industry-leading performance ratios, including:
  - Return on average assets of 1.56 percent
  - Return on average common equity of 14.6 percent
  - Efficiency ratio of 52.9 percent

(MORE)

- Net charge-offs declined 21.2 percent on a year-over-year basis. Provision for credit losses was \$35 million less than net charge-offs
  - Allowance to period-end loans was 1.89 percent at March 31, 2014
  - Annualized net charge-offs to average total loans ratio was .59 percent
- Nonperforming assets decreased on both a linked quarter and a year-over-year basis
  - Nonperforming assets (excluding covered assets) decreased 1.0 percent on a linked quarter basis and 11.6 percent from the first quarter of 2013
  - Allowance to nonperforming assets (excluding covered assets) was 243 percent at March 31, 2014, compared with 242 percent at December 31, 2013, and 221 percent at March 31, 2013
- Capital generation continued to reinforce capital position and returns. Ratios at March 31, 2014, were:
  - Basel III transitional:
    - Common equity tier 1 capital ratio of 9.7 percent
    - Tier 1 capital ratio of 11.4 percent
    - Total risk based capital ratio of 13.5 percent
  - Common equity tier 1 capital to risk-weighted assets estimated for the Basel III fully implemented standardized approach of 9.0 percent
  - Returned 67 percent of first quarter earnings to shareholders through dividends and the buyback of 12 million common shares
- Received the Federal Reserve's non-objection to our capital plan on March 26, 2014
  - Announced a new share repurchase authorization of \$2.3 billion, effective April 1st
  - Expect to recommend a second quarter dividend of \$0.245 per common share, a 6.5 percent increase over the current dividend rate

<b>EARNINGS SUMMARY</b>				<b>Table 1</b>	
(\$ in millions, except per-share data)					
	<b>1Q</b>	<b>4Q</b>	<b>1Q</b>	<b>Percent</b>	<b>Percent</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>Change</b>	<b>Change</b>
				<b>1Q14 vs</b>	<b>1Q14 vs</b>
				<b>4Q13</b>	<b>1Q13</b>
Net income attributable to U.S. Bancorp	\$1,397	\$1,456	\$1,428	(4.1)	(2.2)
Diluted earnings per common share	\$.73	\$.76	\$.73	(3.9)	--
Return on average assets (%)	1.56	1.62	1.65		
Return on average common equity (%)	14.6	15.4	16.0		
Net interest margin (%)	3.35	3.40	3.48		
Efficiency ratio (%)	52.9	54.9	50.7		
Tangible efficiency ratio (%) (a)	51.9	53.7	49.6		
Dividends declared per common share	\$.230	\$.230	\$.195	--	17.9
Book value per common share (period-end)	\$20.48	\$19.92	\$18.71	2.8	9.5

(a) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses) and intangible amortization.

Net income attributable to U.S. Bancorp was \$1,397 million for the first quarter of 2014, 2.2 percent lower than the \$1,428 million for the first quarter of 2013, and 4.1 percent lower than the \$1,456 million for the fourth quarter of 2013. Diluted earnings per common share of \$.73 in the first quarter of 2014 were equal to the first quarter of 2013 and \$.03 lower than the previous quarter. Return on average assets and return on average common equity were 1.56 percent and 14.6 percent, respectively, for the first quarter of 2014, compared with 1.65 percent and 16.0 percent, respectively, for the first quarter of 2013. The provision for credit losses was lower than net charge-offs by \$35 million in the first quarter of 2014 and the fourth quarter of 2013, and \$30 million lower than net charge-offs in the first quarter of 2013.

U.S. Bancorp Chairman, President and Chief Executive Officer Richard K. Davis said, "Our first quarter earnings of \$1.4 billion, or \$.73 per diluted common share, demonstrated our Company's ability to generate strong results in the face of a slow-growing and uncertain economy. Our industry-leading returns on average assets of 1.56 percent and average common equity of 14.6 percent, combined with our strong efficiency ratio of 52.9 percent, remain among the top performance ratios in our peer group. Our performance clearly reflects the advantage of our diversified business mix and disciplined expense management which has enabled us to withstand the revenue challenges facing our industry in this slow-growth economy.

“Average loan growth remained strong at 6.0 percent year-over-year and 1.3 percent on a linked quarter basis. Total loan and commitment growth continued to be an area of strength for the Bank, particularly highlighted by our commercial business, which grew loans by 8.5 percent year-over-year and 2.8 percent on a linked quarter basis. This growth demonstrates our ability to gain market share as customers choose to partner with us to expand their businesses when opportunities arise.

“Noninterest income was impacted by seasonal factors, reflected in our payments businesses and in lower deposit service fees. Our mortgage banking revenue stabilized, as expected, on a linked quarter basis and declined compared to the prior year. Our diversified revenue mix helped offset this revenue decline and we managed expenses prudently.

“Credit quality continued to be strong in the first quarter as net charge-offs declined 21.2 percent compared with the prior year and rose modestly on a linked quarter basis due to unusually high recoveries in the prior quarter. Nonperforming assets, excluding covered assets, fell by 1.0 percent and delinquencies also improved in the quarter. Overall credit quality is expected to remain relatively stable in the coming quarters.

“On March 20th, the Federal Reserve released the summary results of the Dodd-Frank Act Stress Test and once again, I am proud to report that, compared with our peer banks, our Company posted the highest pre-provision net revenue and net income before taxes as a percent of average assets under the Federal Reserve’s supervisory severely adverse scenario. On March 26th, we received notice of the Federal Reserve’s non-objection to our capital plan and we announced our new share buyback authorization of \$2.3 billion, effective April 1, and our intention to recommend to our board of directors a 6.5% increase in our common stock dividend at our June board meeting. These combined actions allow us to maintain our goal of returning 60 – 80 percent of earnings to our shareholders, a goal we again met in the first quarter when we returned 67 percent. Our ability to generate significant capital each quarter allows us to provide this return to our shareholders while maintaining a strong capital position. Our common equity tier 1 capital ratio is 9.0 percent under the Basel III fully implemented standardized approach and 9.7 percent under the transition rules.

“As I shared at our Annual Shareholder Meeting yesterday in Kansas City, our 67,000 employees are focused every day on extending our advantage by delivering outstanding service and the highest quality products. I am grateful to them for their hard work and dedication. I am also grateful to our nearly 18 million customers who trust U.S. Bank with their business. Our business model has shown strength and resilience through times of challenge, change and new opportunities. We are well positioned for the strengthening economic climate and the team is working every day to create value for our shareholders.”

(MORE)

<b>INCOME STATEMENT HIGHLIGHTS</b>				<b>Table 2</b>	
(Taxable-equivalent basis, \$ in millions, except per-share data)	<b>1Q</b>	<b>4Q</b>	<b>1Q</b>	<b>Percent</b>	<b>Percent</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>Change</b>	<b>Change</b>
				<b>1Q14 vs</b>	<b>1Q14 vs</b>
				<b>4Q13</b>	<b>1Q13</b>
Net interest income	\$2,706	\$2,733	\$2,709	(1.0)	(.1)
Noninterest income	2,108	2,156	2,165	(2.2)	(2.6)
Total net revenue	4,814	4,889	4,874	(1.5)	(1.2)
Noninterest expense	2,544	2,682	2,470	(5.1)	3.0
Income before provision and taxes	2,270	2,207	2,404	2.9	(5.6)
Provision for credit losses	306	277	403	10.5	(24.1)
Income before taxes	1,964	1,930	2,001	1.8	(1.8)
Taxable-equivalent adjustment	56	56	56	--	--
Applicable income taxes	496	403	558	23.1	(11.1)
Net income	1,412	1,471	1,387	(4.0)	1.8
Net (income) loss attributable to noncontrolling interests	(15)	(15)	41	--	nm
Net income attributable to U.S. Bancorp	\$1,397	\$1,456	\$1,428	(4.1)	(2.2)
Net income applicable to U.S. Bancorp common shareholders	\$1,331	\$1,389	\$1,358	(4.2)	(2.0)
Diluted earnings per common share	\$.73	\$.76	\$.73	(3.9)	--

Net income attributable to U.S. Bancorp for the first quarter of 2014 was \$31 million (2.2 percent) lower than the first quarter of 2013, and \$59 million (4.1 percent) lower than the fourth quarter of 2013. The decrease in net income year-over-year was principally due to a decrease in mortgage banking revenue, partially offset by a favorable variance in the provision for credit losses. The decrease in net income on a linked quarter basis was principally due to a reduction in total net revenue, mainly due to seasonally lower fee revenue, partially offset by lower noninterest expense.

Total net revenue on a taxable-equivalent basis for the first quarter of 2014 was \$4,814 million; \$60 million (1.2 percent) lower than the first quarter of 2013, reflecting a .1 percent decrease in net interest income and a 2.6 percent decrease in noninterest income. Net interest income was essentially flat year-over-year, as an increase in average earning assets was offset by a decrease in the net interest margin. Noninterest income declined year-over-year, primarily due to lower mortgage banking revenue. Total net revenue on a taxable-equivalent basis decreased on a linked quarter basis, as a 1.0 percent decrease in net interest income, reflecting the impact of two fewer days in the first quarter relative to the prior quarter and seasonally lower

(MORE)

loan fees, was combined with a 2.2 percent decrease in noninterest income, mainly due to seasonally lower fee revenue.

Total noninterest expense in the first quarter of 2014 was \$2,544 million; \$74 million (3.0 percent) higher than the first quarter of 2013 and \$138 million (5.1 percent) lower than the fourth quarter of 2013. The increase in total noninterest expense year-over-year was primarily due to an increase in other expense driven by insurance-related recoveries in the first quarter of 2013, partially offset by a decrease in costs related to foreclosed properties, and the Company's adoption in first quarter of 2014 of accounting changes for certain affordable housing tax credit investments ("the affordable housing tax credit change"). The decrease in total noninterest expense on a linked quarter basis was primarily due to a decrease in professional services and marketing and business development expense and lower tax-advantaged investment expense due to seasonally lower volume and the affordable housing tax credit change.

The Company's provision for credit losses for the first quarter of 2014 was \$306 million, \$29 million higher than the prior quarter and \$97 million lower than the first quarter of 2013. The provision for credit losses was lower than net charge-offs by \$35 million in the first quarter of 2014 and in the fourth quarter of 2013, and \$30 million lower than net charge-offs in the first quarter of 2013. Net charge-offs in the first quarter of 2014 were \$341 million, compared with \$312 million in the fourth quarter of 2013 and \$433 million in the first quarter of 2013. The increase in net charge-offs compared with the prior quarter was due to unusually high recoveries in the fourth quarter of 2013. Given current economic conditions, the Company expects the level of net charge-offs to remain relatively stable in the second quarter of 2014.

Nonperforming assets include assets originated or acquired by the Company, as well as loans and other real estate acquired under FDIC loss sharing agreements that substantially reduce the risk of credit losses to the Company ("covered assets"). Excluding covered assets, nonperforming assets were \$1,794 million at March 31, 2014, compared with \$1,813 million at December 31, 2013, and \$2,029 million at March 31, 2013. The decrease in nonperforming assets, excluding covered assets, compared with a year ago was driven primarily by reductions in the commercial mortgage portfolio, as well as by improvement in construction and development and credit card loans. Covered nonperforming assets were \$205 million at March 31, 2014, compared with \$224 million at December 31, 2013, and \$377 million at March 31, 2013. The ratio of the allowance for credit losses to period-end loans was 1.89 percent at March 31, 2014, compared with 1.93 percent at December 31, 2013, and 2.11 percent at March 31, 2013. The Company expects total nonperforming assets to remain relatively stable in the second quarter of 2014.

<b>NET INTEREST INCOME</b>				<b>Table 3</b>	
(Taxable-equivalent basis; \$ in millions)					
	<b>1Q</b>	<b>4Q</b>	<b>1Q</b>	<b>Change</b>	<b>Change</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>1Q14 vs</b>	<b>1Q14 vs</b>
				<b>4Q13</b>	<b>1Q13</b>
<b>Components of net interest income</b>					
Income on earning assets	\$3,078	\$3,125	\$3,168	\$(47)	\$(90)
Expense on interest-bearing liabilities	372	392	459	(20)	(87)
Net interest income	\$2,706	\$2,733	\$2,709	\$(27)	\$(3)
<b>Average yields and rates paid</b>					
Earning assets yield	3.81%	3.89%	4.07%	(.08)%	(.26)%
Rate paid on interest-bearing liabilities	.63	.68	.80	(.05)	(.17)
Gross interest margin	3.18%	3.21%	3.27%	(.03)%	(.09)%
Net interest margin	3.35%	3.40%	3.48%	(.05)%	(.13)%
<b>Average balances</b>					
Investment securities (a)	\$82,216	\$77,248	\$73,467	\$4,968	\$8,749
Loans	235,859	232,791	222,421	3,068	13,438
Earning assets	326,226	319,516	313,992	6,710	12,234
Interest-bearing liabilities	238,276	229,201	232,186	9,075	6,090
(a) Excludes unrealized gain (loss)					

### Net Interest Income

Net interest income on a taxable-equivalent basis in the first quarter of 2014 was \$2,706 million, a decrease of \$3 million (.1 percent) from the first quarter of 2013. The decrease was the result of lower rates on loans and investment securities, partially offset by growth in the corresponding average balances, growth in lower cost core deposit funding and the positive impact from maturities of higher-rate long-term debt. Average earning assets were \$12.2 billion (3.9 percent) higher than the first quarter of 2013, driven by increases of \$13.4 billion (6.0 percent) in average total loans and \$8.7 billion (11.9 percent) in average investment securities, partially offset by decreases of \$6.1 billion (70.0 percent) in average loans held for sale and \$3.8 billion (40.8 percent) in other earning assets, principally due to the deconsolidation of certain community development and tax-advantaged project variable interest entities during the second quarter of 2013. Net interest income decreased \$27 million (1.0 percent) on a linked quarter basis, due to the impact of two fewer days in the first quarter relative to the prior quarter and seasonally lower loan fees, partially offset by higher average earning assets. The net interest margin in the first quarter of 2014 was 3.35 percent, compared with 3.48 percent in the first quarter of 2013, and 3.40 percent in the fourth quarter of 2013. The

(MORE)

decline in the net interest margin on a year-over-year basis primarily reflected lower reinvestment rates on investment securities, as well as growth in the investment portfolio at lower average rates, and lower rates on loans, partially offset by lower rates on deposits and short-term borrowings and a reduction in higher cost long-term debt. On a linked quarter basis, the reduction in net interest margin was principally due to growth in lower rate investment securities and lower rates on loans.

<b>AVERAGE LOANS</b>				<b>Table 4</b>	
(\$ in millions)				<b>Percent</b>	<b>Percent</b>
	<b>1Q</b>	<b>4Q</b>	<b>1Q</b>	<b>Change</b>	<b>Change</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>1Q14 vs</b>	<b>1Q14 vs</b>
				<b>4Q13</b>	<b>1Q13</b>
Commercial	\$65,645	\$63,714	\$59,921	3.0	9.6
Lease financing	5,189	5,210	5,378	(.4)	(3.5)
Total commercial	70,834	68,924	65,299	2.8	8.5
Commercial mortgages	32,049	31,780	31,011	.8	3.3
Construction and development	8,001	7,538	6,207	6.1	28.9
Total commercial real estate	40,050	39,318	37,218	1.9	7.6
Residential mortgages	51,584	50,732	45,109	1.7	14.4
Credit card	17,407	17,366	16,528	.2	5.3
Retail leasing	5,979	5,847	5,448	2.3	9.7
Home equity and second mortgages	15,366	15,488	16,434	(.8)	(6.5)
Other	26,312	26,059	25,364	1.0	3.7
Total other retail	47,657	47,394	47,246	.6	.9
Total loans, excluding covered loans	227,532	223,734	211,400	1.7	7.6
Covered loans	8,327	9,057	11,021	(8.1)	(24.4)
Total loans	\$235,859	\$232,791	\$222,421	1.3	6.0

Average total loans were \$13.4 billion (6.0 percent) higher in the first quarter of 2014 than the first quarter of 2013, driven by growth in residential mortgages (14.4 percent), commercial loans (9.6 percent), retail leasing (9.7 percent), total commercial real estate (7.6 percent), credit card (5.3 percent), and other retail loans (3.7 percent). These increases were partially offset by declines in home equity and second mortgages (6.5 percent), lease financing (3.5 percent) and covered loans (24.4 percent). Average total loans, excluding covered loans, were higher by 7.6 percent year-over-year. Average total loans were \$3.1 billion (1.3 percent) higher in the first quarter of 2014 than the fourth quarter of 2013, driven by increases in commercial loans (3.0 percent), retail leasing (2.3 percent), total commercial real estate (1.9 percent),

(MORE)



residential mortgages (1.7 percent), other retail loans (1.0 percent) and credit card (.2 percent), partially offset by decreases in home equity and second mortgages (.8 percent), lease financing (.4 percent) and covered loans (8.1 percent). Excluding covered loans, average total loans grew by 1.7 percent on a linked quarter basis.

Average investment securities in the first quarter of 2014 were \$8.7 billion (11.9 percent) higher year-over-year and \$5.0 billion (6.4 percent) higher than the prior quarter. The increases were primarily due to purchases of U.S. government agency-backed securities, net of prepayments and maturities, in anticipation of final liquidity coverage ratio regulatory requirements.

<b>AVERAGE DEPOSITS</b>				<b>Table 5</b>	
(\$ in millions)					
	<b>1Q</b>	<b>4Q</b>	<b>1Q</b>	<b>Percent</b>	<b>Percent</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>Change</b>	<b>Change</b>
				<b>1Q14 vs</b>	<b>1Q14 vs</b>
				<b>4Q13</b>	<b>1Q13</b>
Noninterest-bearing deposits	\$70,824	\$74,468	\$66,400	(4.9)	6.7
Interest-bearing savings deposits					
Interest checking	51,305	50,112	48,404	2.4	6.0
Money market savings	59,244	57,550	53,096	2.9	11.6
Savings accounts	33,200	32,235	31,409	3.0	5.7
Total of savings deposits	143,749	139,897	132,909	2.8	8.2
Time deposits less than \$100,000	11,443	11,979	13,610	(4.5)	(15.9)
Time deposits greater than \$100,000	31,463	30,562	32,099	2.9	(2.0)
Total interest-bearing deposits	186,655	182,438	178,618	2.3	4.5
Total deposits	\$257,479	\$256,906	\$245,018	.2	5.1

Average total deposits for the first quarter of 2014 were \$12.5 billion (5.1 percent) higher than the first quarter of 2013. Average noninterest-bearing deposits increased \$4.4 billion (6.7 percent) year-over-year, mainly in balances related to corporate trust, commercial real estate and commercial banking businesses. Average total savings deposits were \$10.8 billion (8.2 percent) higher year-over-year, the result of growth in Consumer and Small Business Banking, Wholesale Banking and Commercial Real Estate balances. Time deposits less than \$100,000 were \$2.2 billion (15.9 percent) lower due to maturities, while time deposits greater than \$100,000 decreased \$636 million (2.0 percent), primarily due to a decline in Consumer and Small Business Banking and corporate trust balances, partially offset by an increase in Wholesale Banking and Commercial Real Estate balances. Time deposits greater than \$100,000 are managed as an alternative to other funding sources, such as wholesale borrowing, based largely on relative pricing.

Average total deposits increased \$573 million (.2 percent) over the fourth quarter of 2013. Average noninterest-bearing deposits decreased \$3.6 billion (4.9 percent) on a linked quarter basis, due to seasonally lower balances in corporate trust, Consumer and Small Business Banking and Wholesale Banking and Commercial Real Estate. Average total savings deposits increased \$3.9 billion (2.8 percent), including increases in Consumer and Small Business Banking and government banking balances. Compared with the fourth quarter of 2013, average time deposits less than \$100,000 declined \$536 million (4.5 percent) due to maturities. Average time deposits greater than \$100,000 increased \$901 million (2.9 percent) on a linked quarter basis, principally due to higher broker-dealer balances.

<b>NONINTEREST INCOME</b>				<b>Table 6</b>	
(\$ in millions)					
	<b>1Q</b>	<b>4Q</b>	<b>1Q</b>	<b>Percent</b>	<b>Percent</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>Change</b>	<b>Change</b>
				<b>1Q14 vs</b>	<b>1Q14 vs</b>
				<b>4Q13</b>	<b>1Q13</b>
Credit and debit card revenue	\$239	\$263	\$214	(9.1)	11.7
Corporate payment products revenue	173	166	172	4.2	.6
Merchant processing services	356	367	347	(3.0)	2.6
ATM processing services	78	79	82	(1.3)	(4.9)
Trust and investment management fees	304	297	278	2.4	9.4
Deposit service charges	157	177	153	(11.3)	2.6
Treasury management fees	133	130	134	2.3	(.7)
Commercial products revenue	205	243	200	(15.6)	2.5
Mortgage banking revenue	236	231	401	2.2	(41.1)
Investment products fees	46	45	41	2.2	12.2
Securities gains (losses), net	5	1	5	nm	--
Other	176	157	138	12.1	27.5
<b>Total noninterest income</b>	<b>\$2,108</b>	<b>\$2,156</b>	<b>\$2,165</b>	<b>(2.2)</b>	<b>(2.6)</b>

### Noninterest Income

First quarter noninterest income was \$2,108 million; \$57 million (2.6 percent) lower than the first quarter of 2013 and \$48 million (2.2 percent) lower than the fourth quarter of 2013. The year-over-year decrease in noninterest income was principally due to a \$165 million (41.1 percent) reduction in mortgage banking revenue due to lower origination and sales revenue. Growth in several fee categories partially offset the decline in mortgage banking revenue. Credit and debit card revenue increased \$25 million (11.7 percent) over the prior year primarily due to higher transaction volumes. Merchant processing services revenue was \$9 million (2.6 percent) higher as a result of an increase in product fees and higher volumes, partially offset

(MORE)

by lower rates. Trust and investment management fees increased \$26 million (9.4 percent) year-over-year, reflecting account growth, improved market conditions and business expansion. Commercial products revenue increased \$5 million (2.5 percent) over the prior year, principally due to higher syndication fees on tax-advantaged projects, while investment products fees increased \$5 million (12.2 percent) due to higher sales volumes and fees. In addition, other income increased \$38 million (27.5 percent) driven by higher equity investment revenue.

Noninterest income was \$48 million (2.2 percent) lower in the first quarter of 2014 than the fourth quarter of 2013, primarily due to decreases in commercial products revenue, deposit service charges, and credit and debit card revenue. Commercial products revenue decreased \$38 million (15.6 percent) due to lower wholesale transaction activity and seasonally lower tax-advantaged project-related revenue. Deposit service charges were \$20 million (11.3 percent) lower due to seasonality. Credit and debit card revenue was \$24 million (9.1 percent) lower due to seasonally lower transaction volumes. Merchant processing revenue was \$11 million (3.0 percent) lower on a linked quarter basis due to seasonally lower product fees and volumes. Partially offsetting these declines on a linked quarter basis were increases in corporate payment products revenue, trust and investment management fees and other income. Corporate payment products revenue was higher by \$7 million (4.2 percent), primarily due to seasonally higher government-related transaction volumes. Trust and investment management fees were \$7 million (2.4 percent) higher than the prior quarter due to improved market conditions and account growth, including business expansion. Other income was \$19 million (12.1 percent) higher on a linked quarter basis, primarily due to higher equity investment and retail leasing revenue.

<b>NONINTEREST EXPENSE</b>				<b>Table 7</b>	
(\$ in millions)				<b>Percent</b>	<b>Percent</b>
	<b>1Q</b>	<b>4Q</b>	<b>1Q</b>	<b>Change</b>	<b>Change</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>1Q14 vs</b>	<b>1Q14 vs</b>
				<b>4Q13</b>	<b>1Q13</b>
Compensation	\$1,115	\$1,103	\$1,082	1.1	3.0
Employee benefits	289	275	310	5.1	(6.8)
Net occupancy and equipment	249	240	235	3.8	6.0
Professional services	83	118	78	(29.7)	6.4
Marketing and business development	79	103	73	(23.3)	8.2
Technology and communications	211	209	211	1.0	--
Postage, printing and supplies	81	80	76	1.3	6.6
Other intangibles	49	56	57	(12.5)	(14.0)
Other	388	498	348	(22.1)	11.5
<b>Total noninterest expense</b>	<b>\$2,544</b>	<b>\$2,682</b>	<b>\$2,470</b>	<b>(5.1)</b>	<b>3.0</b>

### Noninterest Expense

Noninterest expense in the first quarter of 2014 totaled \$2,544 million, an increase of \$74 million (3.0 percent) from the first quarter of 2013, and a \$138 million (5.1 percent) decrease from the fourth quarter of 2013. The increase in total noninterest expense year-over-year was primarily the result of higher compensation expense, reflecting growth in staffing for business initiatives and the impact of merit increases, an increase in other expense driven by insurance-related recoveries in the prior year, partially offset by lower tax-advantaged projects costs, including the affordable housing tax credit change, and lower costs related to other real estate owned. In addition, net occupancy and equipment expense increased \$14 million (6.0 percent) due to business initiatives, higher rent expense and maintenance costs, and marketing and business development increased \$6 million (8.2 percent) due to the timing of Payment Services projects. Offsetting these increases was a \$21 million (6.8 percent) reduction in employee benefits expense driven by lower pension costs and an \$8 million (14.0 percent) reduction in other intangibles expense from the reduction or completion of the amortization of certain intangibles.

Noninterest expense decreased \$138 million (5.1 percent) on a linked quarter basis, driven by lower professional services costs, costs related to tax-advantaged projects, and marketing and business development costs. Professional services were \$35 million (29.7 percent) lower compared with the fourth quarter of 2013 due to seasonally lower costs across a majority of the lines of business. Marketing and business development expense decreased \$24 million (23.3 percent) due to the timing of various marketing

(MORE)

programs in Payments Services and Consumer and Small Business Banking. Other expense was \$110 million (22.1 percent) lower than the fourth quarter of 2013, principally due to lower costs related to investments in tax-advantaged projects, reflecting seasonally lower volume and the affordable housing tax credit change. In addition, other intangibles expense was \$7 million (12.5 percent) lower due to the reduction or completion of the amortization of certain intangibles. Partially offsetting these positive variances was a \$12 million (1.1 percent) increase in compensation expense due to merit increases and a \$14 million (5.1 percent) increase in employee benefits expense resulting from seasonally higher payroll taxes, partially offset by lower pension expense.

#### Provision for Income Taxes

The provision for income taxes for the first quarter of 2014 resulted in a tax rate on a taxable-equivalent basis of 28.1 percent (effective tax rate of 26.0 percent), compared with 30.7 percent (effective tax rate of 28.7 percent) in the first quarter of 2013, and 23.8 percent (effective tax rate of 21.5 percent) in the fourth quarter of 2013. The decrease on a year-over-year basis primarily reflected the impact of the accounting presentation changes, begun in the fourth quarter of 2013, related to certain investments in tax-advantaged projects. The increase over the prior quarter principally reflected the affordable housing tax credit change and the favorable conclusion of certain tax matters in the fourth quarter of 2013.

U.S. Bancorp Reports First Quarter 2014 Results

April 16, 2014

Page 14

<b>ALLOWANCE FOR CREDIT LOSSES</b>										<b>Table 8</b>	
(\$ in millions)											
	<b>1Q</b>		<b>4Q</b>		<b>3Q</b>		<b>2Q</b>		<b>1Q</b>		
	<b>2014</b>	<b>% (b)</b>	<b>2013</b>	<b>% (b)</b>	<b>2013</b>	<b>% (b)</b>	<b>2013</b>	<b>% (b)</b>	<b>2013</b>	<b>% (b)</b>	
Balance, beginning of period	\$4,537		\$4,578		\$4,612		\$4,708		\$4,733		
Net charge-offs											
Commercial	34	.21	33	.21	18	.11	34	.22	32	.22	
Lease financing	2	.16	3	.23	(7)	(.53)	4	.31	3	.23	
Total commercial	36	.21	36	.21	11	.06	38	.23	35	.22	
Commercial mortgages	(1)	(.01)	1	.01	2	.03	8	.10	15	.20	
Construction and development	(2)	(.10)	(30)	(1.58)	(8)	(.46)	(25)	(1.54)	4	.26	
Total commercial real estate	(3)	(.03)	(29)	(.29)	(6)	(.06)	(17)	(.18)	19	.21	
Residential mortgages	57	.45	49	.38	57	.46	74	.63	92	.83	
Credit card	170	3.96	163	3.72	160	3.75	173	4.23	160	3.93	
Retail leasing	--	--	--	--	1	.07	(1)	(.07)	1	.07	
Home equity and second mortgages	31	.82	37	.95	43	1.09	58	1.45	73	1.80	
Other	45	.69	52	.79	54	.83	48	.76	52	.83	
Total other retail	76	.65	89	.75	98	.83	105	.90	126	1.08	
Total net charge-offs, excluding covered loans	336	.60	308	.55	320	.58	373	.70	432	.83	
Covered loans	5	.24	4	.18	8	.33	19	.73	1	.04	
Total net charge-offs	341	.59	312	.53	328	.57	392	.70	433	.79	
Provision for credit losses	306		277		298		362		403		
Other changes (a)	(5)		(6)		(4)		(66)		5		
Balance, end of period	\$4,497		\$4,537		\$4,578		\$4,612		\$4,708		
Components											
Allowance for loan losses	\$4,189		\$4,250		\$4,258		\$4,312		\$4,390		
Liability for unfunded credit commitments	308		287		320		300		318		
Total allowance for credit losses	\$4,497		\$4,537		\$4,578		\$4,612		\$4,708		
Gross charge-offs	\$422		\$429		\$450		\$506		\$549		
Gross recoveries	\$81		\$117		\$122		\$114		\$116		
Allowance for credit losses as a percentage of											
Period-end loans, excluding covered loans	1.90		1.94		1.99		2.03		2.11		
Nonperforming loans, excluding covered loans	293		297		294		287		274		
Nonperforming assets, excluding covered assets	243		242		235		231		221		
Period-end loans	1.89		1.93		1.98		2.02		2.11		
Nonperforming loans	278		283		276		269		255		
Nonperforming assets	225		223		207		203		196		
(a) Includes net changes in credit losses to be reimbursed by the FDIC and, beginning in the second quarter of 2013, reductions in the allowance for covered loans where the reversal of a previously recorded allowance was offset by an associated decrease in the indemnification asset.											
(b) Annualized and calculated on average loan balances											

(MORE)

### Credit Quality

The allowance for credit losses was \$4,497 million at March 31, 2014, compared with \$4,537 million at December 31, 2013, and \$4,708 million at March 31, 2013. Net charge-offs and nonperforming assets declined on a year-over-year basis as economic conditions continued to slowly improve. On a linked quarter basis, net charge-offs increased \$29 million (9.3 percent), while nonperforming assets, excluding covered assets, decreased \$19 million (1.0 percent). Total net charge-offs in the first quarter of 2014 were \$341 million, compared with \$312 million in the fourth quarter of 2013, and \$433 million in the first quarter of 2013. The \$92 million (21.2 percent) decline in net charge-offs year-over-year was due to improvements in the commercial real estate, residential mortgages and home equity and second mortgages portfolios, while the increase on a linked quarter basis reflected recoveries in the prior quarter in commercial real estate. The Company recorded \$306 million of provision for credit losses in the current quarter, which was \$35 million less than net charge-offs.

Commercial and commercial real estate loan net charge-offs were \$33 million (.12 percent of average loans outstanding) in the first quarter of 2014, compared with \$7 million (.03 percent of average loans outstanding) in the fourth quarter of 2013, and \$54 million (.21 percent of average loans outstanding) in the first quarter of 2013.

Residential mortgage loan net charge-offs were \$57 million (.45 percent of average loans outstanding) in the first quarter of 2014, compared with \$49 million (.38 percent of average loans outstanding) in the fourth quarter of 2013, and \$92 million (.83 percent of average loans outstanding) in the first quarter of 2013. Credit card loan net charge-offs were \$170 million (3.96 percent of average loans outstanding) in the first quarter of 2014, compared with \$163 million (3.72 percent of average loans outstanding) in the fourth quarter of 2013, and \$160 million (3.93 percent of average loans outstanding) in the first quarter of 2013. Total other retail loan net charge-offs were \$76 million (.65 percent of average loans outstanding) in the first quarter of 2014, compared with \$89 million (.75 percent of average loans outstanding) in the fourth quarter of 2013, and \$126 million (1.08 percent of average loans outstanding) in the first quarter of 2013.

The ratio of the allowance for credit losses to period-end loans was 1.89 percent (1.90 percent excluding covered loans) at March 31, 2014, compared with 1.93 percent (1.94 percent excluding covered loans) at December 31, 2013, and 2.11 percent (2.11 percent excluding covered loans) at March 31, 2013. The ratio of the allowance for credit losses to nonperforming loans was 278 percent (293 percent excluding covered loans) at March 31, 2014, compared with 283 percent (297 percent excluding covered loans) at December 31, 2013, and 255 percent (274 percent excluding covered loans) at March 31, 2013.

<b>DELINQUENT LOAN RATIOS AS A PERCENT OF ENDING LOAN BALANCES</b>					<b>Table 9</b>
(Percent)	<b>Mar 31</b>	<b>Dec 31</b>	<b>Sep 30</b>	<b>Jun 30</b>	<b>Mar 31</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>2013</b>	<b>2013</b>
Delinquent loan ratios - 90 days or more past due <b>excluding</b> nonperforming loans					
Commercial	.06	.08	.07	.09	.09
Commercial real estate	.06	.07	.02	.03	.02
Residential mortgages	.64	.65	.53	.53	.54
Credit card	1.21	1.17	1.11	1.10	1.26
Other retail	.18	.18	.16	.16	.18
Total loans, excluding covered loans	.30	.31	.27	.27	.29
Covered loans	5.83	5.63	5.47	5.40	5.18
Total loans	.49	.51	.48	.49	.52
Delinquent loan ratios - 90 days or more past due <b>including</b> nonperforming loans					
Commercial	.32	.27	.24	.24	.25
Commercial real estate	.73	.83	.94	1.13	1.38
Residential mortgages	2.14	2.16	1.99	1.96	2.01
Credit card	1.59	1.60	1.66	1.75	2.04
Other retail	.58	.58	.60	.63	.67
Total loans, excluding covered loans	.95	.97	.94	.97	1.06
Covered loans	7.46	7.13	7.13	7.08	7.13
Total loans	1.17	1.19	1.20	1.24	1.35



<b>ASSET QUALITY</b>		<b>Table 10</b>				
(\$ in millions)		<b>Mar 31</b>	<b>Dec 31</b>	<b>Sep 30</b>	<b>Jun 30</b>	<b>Mar 31</b>
		<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>2013</b>	<b>2013</b>
Nonperforming loans						
Commercial		\$174	\$122	\$104	\$91	\$85
Lease financing		14	12	12	14	16
Total commercial		188	134	116	105	101
Commercial mortgages		156	182	210	263	289
Construction and development		113	121	146	161	218
Total commercial real estate		269	303	356	424	507
Residential mortgages		777	770	732	685	673
Credit card		65	78	94	109	127
Other retail		188	191	206	222	228
Total nonperforming loans, excluding covered loans		1,487	1,476	1,504	1,545	1,636
Covered loans		132	127	156	168	209
Total nonperforming loans		1,619	1,603	1,660	1,713	1,845
Other real estate (a)		296	327	366	364	379
Covered other real estate (a)		73	97	176	187	168
Other nonperforming assets		11	10	10	12	14
Total nonperforming assets (b)		\$1,999	\$2,037	\$2,212	\$2,276	\$2,406
Total nonperforming assets, excluding covered assets		\$1,794	\$1,813	\$1,880	\$1,921	\$2,029
Accruing loans 90 days or more past due, excluding covered loans		\$695	\$713	\$591	\$580	\$609
Accruing loans 90 days or more past due		\$1,167	\$1,189	\$1,105	\$1,119	\$1,165
Performing restructured loans, excluding GNMA and covered loans		\$3,006	\$3,067	\$3,097	\$3,311	\$3,318
Performing restructured GNMA and covered loans		\$3,003	\$2,932	\$2,262	\$2,217	\$2,294
Nonperforming assets to loans plus ORE, excluding covered assets (%)		.78	.80	.85	.88	.95
Nonperforming assets to loans plus ORE (%)		.84	.86	.95	1.00	1.07
(a) Includes equity investments in entities whose principal assets are other real estate owned.						
(b) Does not include accruing loans 90 days or more past due.						

Nonperforming assets at March 31, 2014, totaled \$1,999 million, compared with \$2,037 million at December 31, 2013, and \$2,406 million at March 31, 2013. Total nonperforming assets at March 31, 2014, included \$205 million of covered assets. The ratio of nonperforming assets to loans and other real estate was .84 percent (.78 percent excluding covered assets) at March 31, 2014, compared with .86 percent (.80 percent excluding covered assets) at December 31, 2013, and 1.07 percent (.95 percent excluding covered assets) at March 31, 2013. Total commercial nonperforming assets were \$54 million (40.3 percent) higher on a linked

(MORE)

quarter basis and \$87 million (86.1 percent) higher year-over-year. Commercial real estate nonperforming assets declined by \$34 million (11.2 percent) on a linked quarter basis and \$238 million (46.9 percent) year-over-year. Residential mortgage nonperforming assets increased \$7 million (.9 percent) on a linked quarter basis and \$104 million (15.5 percent) year-over-year. Credit card nonperforming assets were \$13 million (16.7 percent) lower on a linked basis and \$62 million (48.8 percent) lower year-over-year. Other retail nonperforming assets decreased \$3 million (1.6 percent) on a linked quarter basis and \$40 million (17.5 percent) year-over-year.

Accruing loans 90 days or more past due were \$1,167 million (\$695 million excluding covered loans) at March 31, 2014, compared with the \$1,189 million (\$713 million excluding covered loans) at December 31, 2013, and the \$1,165 million (\$609 million excluding covered loans) at March 31, 2013.

<b>CAPITAL POSITION</b>					<b>Table 11</b>
(\$ in millions)	<b>Mar 31</b>	<b>Dec 31</b>	<b>Sep 30</b>	<b>Jun 30</b>	<b>Mar 31</b>
	<b>2014</b>	<b>2013</b>	<b>2013</b>	<b>2013</b>	<b>2013</b>
Total U.S. Bancorp shareholders' equity	\$42,054	\$41,113	\$40,132	\$39,683	\$39,531
Basel III transitional standardized approach/Basel I (a)					
Common equity tier 1 capital	\$29,463	\$27,942	\$27,265	\$26,778	\$26,321
Tier 1 capital	34,627	33,386	32,707	32,219	31,774
Total risk-based capital	40,741	39,340	38,873	38,378	38,099
Common equity tier 1 capital ratio	9.7 %	9.4 %	9.3 %	9.2 %	9.1 %
Tier 1 capital ratio	11.4	11.2	11.2	11.1	11.0
Total risk-based capital ratio	13.5	13.2	13.3	13.3	13.2
Leverage ratio	9.7	9.6	9.6	9.5	9.3
Common equity tier 1 capital to risk-weighted assets estimated for the Basel III fully implemented standardized approach (b)					
	9.0	8.8	8.6	8.6	8.2
Tangible common equity to tangible assets	7.8	7.7	7.4	7.5	7.4
Tangible common equity to risk-weighted assets	9.3	9.1	8.9	8.9	8.8
(a) March 31, 2014, based on the Basel III transitional standardized approach, all prior periods under Basel I					
(b) The Basel III regulatory requirements for March 31, 2013, were based on the proposed rules for the Basel III fully implemented standardized approach released June 2012, all other periods were based on the final rules for the Basel III fully implemented standardized approach					

Total U.S. Bancorp shareholders' equity was \$42.1 billion at March 31, 2014, compared with \$41.1 billion at December 31, 2013, and \$39.5 billion at March 31, 2013. During the first quarter, the Company returned 67 percent of first quarter earnings to shareholders, including \$420 million in common stock dividends and \$482 million of repurchased common stock.

Prior to 2014, the regulatory capital requirements effective for the Company followed Basel I. During 2013, U.S. banking regulators approved final regulatory capital rule enhancements, which implemented aspects of Basel III and the Dodd-Frank Act, such as redefining the regulatory capital elements and minimum capital ratios, introducing regulatory capital buffers above those minimums, revising rules for calculating risk-weighted assets and introducing a new common equity tier 1 ratio. Beginning January 1, 2014, the regulatory capital requirements effective for the company follow Basel III, subject to certain transition provisions from Basel I over the next four years to full implementation by January 1, 2018. The common equity tier 1 capital ratio using the transition provisions was 9.7 percent at March 31, 2014. The tier 1 capital ratio was 11.4 percent at March 31, 2014, compared with 11.2 percent at December 31, 2013, and 11.0 percent at March 31, 2013. The tangible common equity to tangible assets ratio was 7.8 percent at March 31, 2014, compared with 7.7 percent at December 31, 2013, and 7.4 percent at March 31, 2013. All regulatory ratios continue to be in excess of "well-capitalized" requirements. The common equity tier 1 capital to risk-weighted assets ratio estimated for the Basel III fully implemented standardized approach was 9.0 percent at March 31, 2014, compared with 8.8 percent at December 31, 2013, and 8.2 percent at March 31, 2013.

<b>COMMON SHARES</b>		<b>Table 12</b>				
(Millions)	<b>1Q 2014</b>	<b>4Q 2013</b>	<b>3Q 2013</b>	<b>2Q 2013</b>	<b>1Q 2013</b>	
Beginning shares outstanding	1,825	1,832	1,844	1,858	1,869	
Shares issued for stock option and stock purchase plans, acquisitions and other corporate purposes	8	6	5	4	6	
Shares repurchased	(12)	(13)	(17)	(18)	(17)	
Ending shares outstanding	<u>1,821</u>	<u>1,825</u>	<u>1,832</u>	<u>1,844</u>	<u>1,858</u>	

LINE OF BUSINESS FINANCIAL PERFORMANCE (a)						Table 13
(\$ in millions)						
Business Line	Net Income Attributable to U.S. Bancorp			Percent Change		1Q 2014
	1Q	4Q	1Q	1Q14 vs	1Q14 vs	Earnings
	2014	2013	2013	4Q13	1Q13	Composition
Wholesale Banking and Commercial Real Estate	\$288	\$289	\$319	(.3)	(9.7)	21 %
Consumer and Small Business Banking	291	396	368	(26.5)	(20.9)	21
Wealth Management and Securities Services	48	40	34	20.0	41.2	3
Payment Services	233	236	210	(1.3)	11.0	17
Treasury and Corporate Support	537	495	497	8.5	8.0	38
Consolidated Company	<u>\$1,397</u>	<u>\$1,456</u>	<u>\$1,428</u>	(4.1)	(2.2)	<u>100</u> %

(a) preliminary data

### Lines of Business

The Company's major lines of business are Wholesale Banking and Commercial Real Estate, Consumer and Small Business Banking, Wealth Management and Securities Services, Payment Services, and Treasury and Corporate Support. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance. Noninterest expenses incurred by centrally managed operations or business lines that directly support another business line's operations are charged to the applicable business line based on its utilization of those services, primarily measured by the volume of customer activities, number of employees or other relevant factors. These allocated expenses are reported as net shared services expense within noninterest expense. Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company's diverse customer base. During 2014, certain organization and methodology changes were made and, accordingly, prior period results were restated and presented on a comparable basis.

**Wholesale Banking and Commercial Real Estate** offers lending, equipment finance and small-ticket leasing, depository services, treasury management, capital markets, international trade services and other financial services to middle market, large corporate, commercial real estate, financial institution, non-profit

(MORE)

and public sector clients. Wholesale Banking and Commercial Real Estate contributed \$288 million of the Company's net income in the first quarter of 2014, compared with \$319 million in the first quarter of 2013 and \$289 million in the fourth quarter of 2013. Wholesale Banking and Commercial Real Estate's net income decreased \$31 million (9.7 percent) from the same quarter of 2013 due to a decrease in total net revenue and a higher provision for credit losses, partially offset by a reduction in total noninterest expense. Total net revenue declined by \$38 million (4.9 percent), due to a 12.1 percent decrease in total noninterest income, and a .8 percent decrease in net interest income. Net interest income decreased \$4 million (.8 percent) year-over-year, primarily due to lower rates on loans and the impact of lower rates on the margin benefit from deposits, partially offset by an increase in average total loans. Total noninterest income decreased by \$34 million (12.1 percent), driven by lower wholesale transaction activity and other loan-related fees. In addition, equity investment revenue was lower year-over-year. Total noninterest expense decreased by \$6 million (1.9 percent) from a year ago, primarily due to lower costs related to other real estate owned. The provision for credit losses was \$18 million higher year-over-year due to an unfavorable change in the reserve allocation, partially offset by lower net charge-offs.

Wholesale Banking and Commercial Real Estate's contribution to net income in the first quarter of 2014 was \$1 million (.3 percent) lower than the fourth quarter of 2013, mainly due to lower total net revenue, partially offset by a decrease in the provision for credit losses. Total net revenue decreased by \$48 million (6.1 percent) compared with the prior quarter. Net interest income decreased by \$20 million (3.9 percent) on a linked quarter basis, primarily due to lower loan rates, the impact of lower rates on the margin benefit from deposits and two fewer days in the current quarter relative to the prior quarter, partially offset by an increase in average total loans. Total noninterest income decreased by \$28 million (10.2 percent), driven by lower wholesale transaction activity, in part due to seasonally higher transaction volumes in the prior quarter and lower equity investment revenue, partially offset by higher treasury management fees. Total noninterest expense was relatively flat, decreasing \$2 million (.7 percent), as lower professional services and loan-related expense was offset by higher net shared services costs. The provision for credit losses decreased by \$43 million due to a favorable change in the reserve allocation, partially offset by higher net charge-offs due to a high level of recoveries in the prior quarter.

**Consumer and Small Business Banking** delivers products and services through banking offices, telephone servicing and sales, on-line services, direct mail, ATM processing and mobile devices, such as mobile phones and tablet computers. It encompasses community banking, metropolitan banking, in-store banking, small business banking, consumer lending, mortgage banking, workplace banking, student banking

(MORE)

and 24-hour banking. Consumer and Small Business Banking contributed \$291 million of the Company's net income in the first quarter of 2014, a \$77 million (20.9 percent) decrease from the first quarter of 2013 and a \$105 million (26.5 percent) decrease from the prior quarter. Within Consumer and Small Business Banking, the retail banking division reported a 7.5 percent increase in its contribution over the same quarter of last year, principally due to a reduction in the provision for credit losses. Retail banking's total net revenue was 2.2 percent lower than the first quarter of 2013. Net interest income decreased 3.5 percent, primarily due to the lower rates on loans and the impact of lower rates on the margin benefit from deposits, partially offset by higher average loan and deposit balances. Total noninterest income for the retail banking division increased 1.0 percent over a year ago, principally due to higher deposit service charges, mainly due to increased monthly account fees, and an increase in retail lease revenue, partially offset by decreases in ATM processing services and commercial products revenue. Total noninterest expense for the retail banking division in the first quarter of 2014 increased 1.5 percent from the same quarter of the prior year, largely due to higher compensation and employee benefits expense and net shared services costs, partially offset by lower other intangibles expense. The provision for credit losses for the retail banking division decreased 30.0 percent on a year-over-year basis due to lower net charge-offs and a favorable change in the reserve allocation. The contribution of the mortgage banking division was lower by 42.6 percent than the first quarter of 2013, reflecting a decrease in total net revenue, partially offset by a reduction in total noninterest expense. The division's 35.4 percent decrease in total net revenue was due to a 41.9 percent decrease in total noninterest income, driven by lower mortgage origination and sales revenue, as well as a 21.3 percent decrease in net interest income, primarily the result of lower average loans held for sale. Total noninterest expense was 14.2 percent lower than the prior year, reflecting lower compensation and employee benefits expense and mortgage servicing-related costs. The provision for credit losses for the mortgage banking division decreased by \$32 million due to a favorable change in the reserve allocation and lower net charge-offs.

Consumer and Small Business Banking's contribution in the first quarter of 2014 was \$105 million (26.5 percent) lower than the fourth quarter of 2013, driven by a higher provision for credit losses and lower total net revenue. Within Consumer and Small Business Banking, the retail banking division's contribution decreased 43.8 percent, mainly due to an increase in the provision for credit losses and lower total net revenue. Total net revenue for the retail banking division decreased 3.7 percent compared with the previous quarter. Net interest income was 4.3 percent lower, primarily due to lower rates on loans, two less days in the current quarter relative to the prior quarter and seasonally lower loan fees, partially offset by higher

average loan and deposits balances. Total noninterest income was 2.2 percent lower on a linked quarter basis, driven by seasonally lower deposit service charges, partially offset by higher retail lease revenue. Total noninterest expense for the retail banking division was relatively flat on a linked quarter basis, as an increase in compensation and employee benefits expense was offset by lower marketing expense and other intangibles expense. The provision for credit losses increased \$157 million on a linked quarter basis due to an unfavorable change in the reserve allocation, reflecting a reduction in the home equity allocation in the prior quarter, and higher net charge-offs in the current quarter. The contribution of the mortgage banking division increased 30.4 percent from the fourth quarter of 2013 mainly due to a decrease in the provision for credit losses. Total net revenue decreased 1.1 percent due to a 4.6 percent decline in net interest income, the result of lower average loans held for sale, partially offset by a 1.3 percent increase in total noninterest income, primarily due to a favorable change in the valuation of mortgage servicing rights, net of hedging activities, partially offset by lower origination and sales revenue. Total noninterest expense increased 1.5 percent, primarily reflecting higher net shared services costs and employee benefits expense, partially offset by lower professional services expense. The provision for credit losses for the mortgage banking division decreased by \$51 million on a linked quarter basis due to a favorable change in the reserve allocation.

**Wealth Management and Securities Services** provides private banking, financial advisory services, investment management, retail brokerage services, insurance, trust, custody and fund servicing through five businesses: Wealth Management, Corporate Trust Services, U.S. Bancorp Asset Management, Institutional Trust & Custody and Fund Services. Wealth Management and Securities Services contributed \$48 million of the Company's net income in the first quarter of 2014, compared with \$34 million in the first quarter of 2013 and \$40 million in the fourth quarter of 2013. The business line's contribution was \$14 million (41.2 percent) higher than the same quarter of 2013, as an increase in total net revenue was partially offset by higher total noninterest expense. Total net revenue increased by \$31 million (8.1 percent) year-over-year, driven by a \$36 million (12.2 percent) increase in total noninterest income, reflecting the impact of account growth, improved market conditions, business expansion and higher investment products fees. Net interest income decreased \$5 million (5.7 percent), principally due to the impact of lower rates on the margin benefit from deposits, partially offset by higher average loan balances. Total noninterest expense increased by \$12 million (3.6 percent) primarily as a result of higher compensation and employee benefits expense, including the impact of business expansion. The provision for credit losses decreased \$4 million mainly from a favorable change in the reserve allocation.

The business line's contribution in the first quarter of 2014 was \$8 million (20.0 percent) higher than the prior quarter. Total net revenue remained relatively flat on a linked quarter basis, reflecting a decrease in net interest income (2.4 percent), principally due to lower average deposit balances and the impact of lower rates on the margin benefit of deposits, offset by an increase in total noninterest income (1.9 percent), primarily due to higher trust and investment management fees, resulting from improved market conditions and account growth, including business expansion. Total noninterest expense decreased \$6 million (1.7 percent), primarily as a result of lower professional services and litigation-related costs, partially offset by higher compensation and employee benefits expense. The provision for credit losses decreased \$3 million on a linked quarter basis due to lower net charge-offs.

**Payment Services** includes consumer and business credit cards, stored-value cards, debit cards, corporate and purchasing card services, consumer lines of credit and merchant processing. Payment Services contributed \$233 million of the Company's net income in the first quarter of 2014, compared with \$210 million in the first quarter of 2013 and \$236 million in the fourth quarter of 2013. The \$23 million (11.0 percent) increase in the business line's contribution from the prior year was driven by an increase in total net revenue, partially offset by an increase in total noninterest expense. Total net revenue increased by \$54 million (4.8 percent) year-over-year. Net interest income increased by \$26 million (6.7 percent), primarily due to higher average loan balances and improved loan rates. Total noninterest income was \$28 million (3.7 percent) higher year-over-year, due to an increase in credit and debit card revenue on higher transaction volumes, and higher merchant processing services revenue, the result of an increase in product fees and higher volumes, partially offset lower rates. Total noninterest expense increased by \$22 million (3.8 percent) over the first quarter of 2013, primarily due to higher compensation and employee benefits expense, including the impact of business expansion, partially offset by reductions in technology and communications expense and other intangibles expense. The provision for credit losses decreased by \$4 million (2.0 percent) due to a favorable change in the reserve allocation, partially offset by higher net charge-offs.

Payment Services' contribution in the first quarter of 2014 declined \$3 million (1.3 percent) from the fourth quarter of 2013. Total net revenue decreased \$35 million (2.9 percent) on a linked quarter basis. Net interest income decreased by \$2 million (.5 percent) due to two fewer days in the current quarter and higher rebate costs on the Company's government card program, partially offset by improved loan rates. Total noninterest income declined by \$33 million (4.1 percent), reflecting a decrease in credit and debit card revenue due to seasonally lower transaction volumes, and a decline in merchant processing revenue due to seasonally lower product fees and volumes, partially offset by an increase in corporate payment products

(MORE)



revenue on seasonally higher volumes. Total noninterest expense decreased by \$13 million (2.1 percent) due to lower net shared services, professional services, marketing and other intangibles expense, partially offset by an increase in compensation and employee benefits expense, due principally to seasonally higher payroll taxes. The provision for credit losses was \$15 million (6.9 percent) lower on a linked quarter basis due to a favorable change in the reserve allocation, partially offset by an increase in net charge-offs.

**Treasury and Corporate Support** includes the Company's investment portfolios, most covered commercial and commercial real estate loans and related other real estate owned, funding, capital management, interest rate risk management, the net effect of transfer pricing related to average balances, income taxes not allocated to business lines, including most investments in tax-advantaged projects, and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis. Treasury and Corporate Support recorded net income of \$537 million in the first quarter of 2014, compared with net income of \$497 million in the first quarter of 2013 and net income of \$495 million in the fourth quarter of 2013. Net interest income increased by \$53 million (9.2 percent) from the first quarter of 2013, principally due to an increase in the investment portfolio average balances and lower rates on short-term borrowings. Total noninterest income increased by \$75 million over the first quarter of last year, driven by higher equity investment and commercial products revenue, including an increase in syndication fees on tax-advantaged projects. Total noninterest expense increased by \$65 million (62.5 percent), principally reflecting an increase in other expense driven by insurance-related recoveries in the prior year and an increase in occupancy costs, partially offset by lower costs related to investments in tax-advantaged projects. The provision for credit losses was \$12 million lower year-over-year, due to a favorable change in the reserve allocation, partially offset by higher net charge-offs.

Net income in the first quarter of 2014 was \$42 million (8.5 percent) higher on a linked quarter basis, driven by higher total net revenue and lower total noninterest expense. Total net revenue was \$59 million (8.4 percent) higher than the prior quarter, driven by higher equity investment revenue, partially offset by a decrease in commercial products revenue, mainly due to seasonally lower syndication fees on tax-advantaged projects. A \$121 million (41.7 percent) decrease in total noninterest expense was primarily due to lower tax-advantaged investment expense due to seasonally lower volume and the affordable housing tax credit change. The provision for credit losses was \$16 million lower compared with the fourth quarter of 2013, due to a favorable change in the reserve allocation.

Additional schedules containing more detailed information about the Company's business line results are available on the web at [usbank.com](http://usbank.com) or by calling Investor Relations at 612-303-4328.

**On Wednesday, April 16, 2014, at 8:00 a.m. (CDT) Richard K. Davis, chairman, president and chief executive officer, and Andrew Cecere, vice chairman and chief financial officer, will host a conference call to review the financial results. The conference call will be available by telephone or on the Internet. A presentation will be used during the call and will be available on the Company's website at [www.usbank.com](http://www.usbank.com). To access the conference call from locations within the United States and Canada, please dial 866-316-1409. Participants calling from outside the United States and Canada, please dial 706-634-9086. The conference ID number for all participants is 32344679. For those unable to participate during the live call, a recording of the call will be available approximately two hours after the conference call ends on Wednesday, April 16th, and will run through Wednesday, April 23rd, at 11:00 p.m. (CDT). To access the recorded message within the United States and Canada, dial 855-859-2056. If calling from outside the United States and Canada, please dial 404-537-3406 to access the recording. The conference ID is 32344679. To access the webcast and presentation go to [www.usbank.com](http://www.usbank.com) and click on "About U.S. Bank." The "Webcasts & Presentations" link can be found under the Investor/Shareholder information heading, which is at the left side of the bottom of the page.**

Minneapolis-based U.S. Bancorp ("USB"), with \$371 billion in assets as of March 31, 2014, is the parent company of U.S. Bank National Association, the 5th largest commercial bank in the United States. The Company operates 3,083 banking offices in 25 states and 4,878 ATMs and provides a comprehensive line of banking, brokerage, insurance, investment, mortgage, trust and payment services products to consumers, businesses and institutions. Visit U.S. Bancorp on the web at [usbank.com](http://usbank.com).

### Forward-Looking Statements

The following information appears in accordance with the Private Securities Litigation Reform Act of 1995:

This press release contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements and are based on the information available to, and assumptions and estimates made by, management as of the date hereof. These forward-looking statements cover, among other things, anticipated future revenue and expenses and the future plans and prospects of U.S. Bancorp. Forward-looking statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated. A reversal or slowing of the current moderate economic recovery or another severe contraction could adversely affect U.S. Bancorp's revenues and the values of its assets and liabilities. Global financial markets could experience a recurrence of significant turbulence, which could reduce the availability of funding to certain financial institutions and lead to a tightening of credit, a reduction of business activity, and increased market volatility. Continued stress in the commercial real estate markets, as well as a delay or failure of recovery in the residential real estate markets could cause additional credit losses and deterioration in asset values. In addition, U.S. Bancorp's business and financial performance is likely to be negatively impacted by recently enacted and future legislation and regulation. U.S. Bancorp's results could also be adversely affected by deterioration in general business and economic conditions; changes in interest rates; deterioration in the credit quality of its loan portfolios or in the value of the collateral securing those loans; deterioration in the value of securities held in its investment securities portfolio; legal and regulatory developments; increased competition from both banks and non-banks; changes in customer behavior and preferences; effects of mergers and acquisitions and related integration; effects of critical accounting policies and judgments; and management's ability to effectively manage credit risk, residual value risk, market risk, operational risk, interest rate risk and liquidity risk.

For discussion of these and other risks that may cause actual results to differ from expectations, refer to U.S. Bancorp's Annual Report on Form 10-K for the year ended December 31, 2013, on file with the Securities and Exchange Commission, including the sections entitled "Risk Factors" and "Corporate Risk Profile" contained in Exhibit 13, and all subsequent filings with the Securities and Exchange Commission under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934. However, factors other than these also could adversely affect U.S. Bancorp's results, and the reader should not consider these factors to be a complete set of all potential risks or uncertainties. Forward-looking statements speak only as of the date hereof, and U.S. Bancorp undertakes no obligation to update them in light of new information or future events.

### Non-GAAP Financial Measures

In addition to capital ratios defined by banking regulators, the Company considers various other measures when evaluating capital utilization and adequacy, including:

- Tangible common equity to tangible assets,
- Tangible common equity to risk-weighted assets,
- Tier 1 common equity to risk-weighted assets using Basel I definition, and
- Common equity tier 1 capital to risk-weighted assets estimated for the Basel III fully implemented standardized approach

These measures are viewed by management as useful additional methods of reflecting the level of capital available to withstand unexpected market or economic conditions. Additionally, presentation of these measures allows investors, analysts and banking regulators to assess the Company's capital position relative to other financial services companies. These measures differ from currently effective capital ratios defined by banking regulations principally in that the numerator includes unrealized gains and losses related to available-for-sale securities and excludes preferred securities, including preferred stock, the nature and extent of which varies among different financial services companies. These measures are not defined in generally accepted accounting principles ("GAAP"), or are not currently effective or defined in federal banking regulations. As a result, these measures disclosed by the Company may be considered non-GAAP financial measures.

There may be limits in the usefulness of these measures to investors. As a result, the Company encourages readers to consider the consolidated financial statements and other financial information contained in this press release in their entirety, and not to rely on any single financial measure. A table follows that shows the Company's calculation of these non-GAAP financial measures.

###

# U.S. Bancorp

## Consolidated Statement of Income

(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	Three Months Ended	
	March 31,	
	2014	2013
<b>Interest Income</b>		
Loans	\$2,522	\$2,562
Loans held for sale	27	72
Investment securities	441	410
Other interest income	32	67
Total interest income	3,022	3,111
<b>Interest Expense</b>		
Deposits	119	155
Short-term borrowings	69	85
Long-term debt	184	218
Total interest expense	372	458
Net interest income	2,650	2,653
Provision for credit losses	306	403
Net interest income after provision for credit losses	2,344	2,250
<b>Noninterest Income</b>		
Credit and debit card revenue	239	214
Corporate payment products revenue	173	172
Merchant processing services	356	347
ATM processing services	78	82
Trust and investment management fees	304	278
Deposit service charges	157	153
Treasury management fees	133	134
Commercial products revenue	205	200
Mortgage banking revenue	236	401
Investment products fees	46	41
Securities gains (losses), net	5	5
Other	176	138
Total noninterest income	2,108	2,165
<b>Noninterest Expense</b>		
Compensation	1,115	1,082
Employee benefits	289	310
Net occupancy and equipment	249	235
Professional services	83	78
Marketing and business development	79	73
Technology and communications	211	211
Postage, printing and supplies	81	76
Other intangibles	49	57
Other	388	348
Total noninterest expense	2,544	2,470
Income before income taxes	1,908	1,945
Applicable income taxes	496	558
Net income	1,412	1,387
Net (income) loss attributable to noncontrolling interests	(15)	41
Net income attributable to U.S. Bancorp	\$1,397	\$1,428
Net income applicable to U.S. Bancorp common shareholders	\$1,331	\$1,358
Earnings per common share	\$.73	\$.73
Diluted earnings per common share	\$.73	\$.73
Dividends declared per common share	\$.230	\$.195
Average common shares outstanding	1,818	1,858
Average diluted common shares outstanding	1,828	1,867

## U.S. Bancorp

### Consolidated Ending Balance Sheet

(Dollars in Millions)	March 31, 2014	December 31, 2013	March 31, 2013
<b>Assets</b>	(Unaudited)		(Unaudited)
Cash and due from banks	\$7,408	\$8,477	\$6,932
Investment securities			
Held-to-maturity	40,712	38,920	34,716
Available-for-sale	44,761	40,935	40,570
Loans held for sale	1,843	3,268	7,719
Loans			
Commercial	73,701	70,033	66,323
Commercial real estate	40,131	39,885	37,400
Residential mortgages	51,708	51,156	45,984
Credit card	17,129	18,021	16,229
Other retail	47,607	47,678	46,680
Total loans, excluding covered loans	230,276	226,773	212,616
Covered loans	8,099	8,462	10,735
Total loans	238,375	235,235	223,351
Less allowance for loan losses	(4,189)	(4,250)	(4,390)
Net loans	234,186	230,985	218,961
Premises and equipment	2,589	2,606	2,656
Goodwill	9,204	9,205	9,152
Other intangible assets	3,422	3,529	2,918
Other assets	27,164	26,096	31,823
Total assets	\$371,289	\$364,021	\$355,447
<b>Liabilities and Shareholders' Equity</b>			
Deposits			
Noninterest-bearing	\$73,363	\$76,941	\$67,802
Interest-bearing	157,918	156,165	148,906
Time deposits greater than \$100,000	29,331	29,017	31,304
Total deposits	260,612	262,123	248,012
Short-term borrowings	30,781	27,608	27,126
Long-term debt	23,774	20,049	25,239
Other liabilities	13,379	12,434	14,223
Total liabilities	328,546	322,214	314,600
Shareholders' equity			
Preferred stock	4,756	4,756	4,769
Common stock	21	21	21
Capital surplus	8,236	8,216	8,138
Retained earnings	39,584	38,667	35,720
Less treasury stock	(9,693)	(9,476)	(8,176)
Accumulated other comprehensive income (loss)	(850)	(1,071)	(941)
Total U.S. Bancorp shareholders' equity	42,054	41,113	39,531
Noncontrolling interests	689	694	1,316
Total equity	42,743	41,807	40,847
Total liabilities and equity	\$371,289	\$364,021	\$355,447

U.S. Bancorp

**Non-GAAP Financial Measures**

(Dollars in Millions, Unaudited)	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
Total equity	\$42,743	\$41,807	\$41,552	\$41,050	\$40,847
Preferred stock	(4,756)	(4,756)	(4,756)	(4,756)	(4,769)
Noncontrolling interests	(689)	(694)	(1,420)	(1,367)	(1,316)
Goodwill (net of deferred tax liability) (1)	(8,352)	(8,343)	(8,319)	(8,317)	(8,333)
Intangible assets, other than mortgage servicing rights	(804)	(849)	(878)	(910)	(963)
Tangible common equity (a)	28,142	27,165	26,179	25,700	25,466
Tangible common equity (as calculated above)	28,142	27,165	26,179	25,700	25,466
Adjustments (2)	239	224	258	195	81
Common equity tier 1 capital estimated for the Basel III fully implemented standardized approach (b)	28,381	27,389	26,437	25,895	25,547
Tier 1 capital, determined in accordance with prescribed regulatory requirements using Basel I definition		33,386	32,707	32,219	31,774
Preferred stock		(4,756)	(4,756)	(4,756)	(4,769)
Noncontrolling interests, less preferred stock not eligible for Tier 1 capital		(688)	(686)	(685)	(684)
Tier 1 common equity using Basel I definition (c)		27,942	27,265	26,778	26,321
Total assets	371,289	364,021	360,681	353,415	355,447
Goodwill (net of deferred tax liability) (1)	(8,352)	(8,343)	(8,319)	(8,317)	(8,333)
Intangible assets, other than mortgage servicing rights	(804)	(849)	(878)	(910)	(963)
Tangible assets (d)	362,133	354,829	351,484	344,188	346,151
Risk-weighted assets, determined in accordance with prescribed regulatory requirements (e)	302,841 *	297,919	293,155	289,613	289,672
Adjustments (3)	13,238 *	13,712	13,473	12,476	21,021
Risk-weighted assets estimated for the Basel III fully implemented standardized approach (f)	316,079 *	311,631	306,628	302,089	310,693
<b>Ratios *</b>					
Tangible common equity to tangible assets (a)/(d)	7.8 %	7.7 %	7.4 %	7.5 %	7.4 %
Tangible common equity to risk-weighted assets (a)/(e)	9.3	9.1	8.9	8.9	8.8
Tier 1 common equity to risk-weighted assets using Basel I definition (c)/(e)	--	9.4	9.3	9.2	9.1
Common equity tier 1 capital to risk-weighted assets estimated for the Basel III fully implemented standardized approach (b)/(f)	9.0	8.8	8.6	8.6	8.2

\* Preliminary data. Subject to change prior to filings with applicable regulatory agencies.

Note: The Basel III regulatory requirements for March 31, 2013, were based on the proposed rules for the Basel III fully implemented standardized approach released June 2012, all other periods were based on the final rules for the Basel III fully implemented standardized approach.

(1) Includes goodwill related to certain investments in unconsolidated financial institutions per prescribed regulatory requirements beginning March 31, 2014.

(2) Includes net losses on cash flow hedges included in accumulated other comprehensive income and other adjustments. March 31, 2013, also includes a deduction for disallowed mortgage servicing rights.

(3) Includes higher risk-weighting for unfunded loan commitments, investment securities, mortgage servicing rights and other adjustments. March 31, 2013, also includes higher risk-weighting for residential mortgages.

# **Supplemental Analyst Schedules**

**1Q 2014**



## U.S. Bancorp

### Income Statement Highlights

(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	Three Months Ended			Percent Change v. March 31, 2014	
	March 31, 2014	December 31, 2013	March 31, 2013	December 31, 2013	March 31, 2013
Net interest income (taxable-equivalent basis)	\$2,706	\$2,733	\$2,709	(1.0) %	(.1) %
Noninterest income	2,108	2,156	2,165	(2.2)	(2.6)
Total net revenue	4,814	4,889	4,874	(1.5)	(1.2)
Noninterest expense	2,544	2,682	2,470	(5.1)	3.0
Income before provision and income taxes	2,270	2,207	2,404	2.9	(5.6)
Provision for credit losses	306	277	403	10.5	(24.1)
Income before income taxes	1,964	1,930	2,001	1.8	(1.8)
Taxable-equivalent adjustment	56	56	56	--	--
Applicable income taxes	496	403	558	23.1	(11.1)
Net income	1,412	1,471	1,387	(4.0)	1.8
Net (income) loss attributable to noncontrolling interests	(15)	(15)	41	--	*
Net income attributable to U.S. Bancorp	\$1,397	\$1,456	\$1,428	(4.1)	(2.2)
Net income applicable to U.S. Bancorp common shareholders	\$1,331	\$1,389	\$1,358	(4.2)	(2.0)
Diluted earnings per common share	\$.73	\$.76	\$.73	(3.9)	--
Revenue per diluted common share (a)	\$2.63	\$2.67	\$2.61	(1.5)	.8
<b>Financial Ratios</b>					
Net interest margin (b)	3.35 %	3.40 %	3.48 %		
Interest yield on average loans (b)	4.36	4.47	4.70		
Rate paid on interest-bearing liabilities (b)	.63	.68	.80		
Return on average assets	1.56	1.62	1.65		
Return on average common equity	14.6	15.4	16.0		
Efficiency ratio (c)	52.9	54.9	50.7		
Tangible efficiency ratio (d)	51.9	53.7	49.6		

\* Not meaningful

- (a) Computed as the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses), divided by average diluted common shares outstanding
- (b) On a taxable-equivalent basis
- (c) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses)
- (d) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses) and intangible amortization

U.S. Bancorp

Quarterly Consolidated Statement of Income

(Dollars and Shares in Millions, Except Per Share Data) (Unaudited)	Three Months Ended				
	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
<b>Interest Income</b>					
Loans	\$2,522	\$2,595	\$2,568	\$2,552	\$2,562
Loans held for sale	27	31	46	54	72
Investment securities	441	409	420	392	410
Other interest income	32	33	34	40	67
Total interest income	3,022	3,068	3,068	3,038	3,111
<b>Interest Expense</b>					
Deposits	119	128	134	144	155
Short-term borrowings	69	83	98	87	85
Long-term debt	184	180	178	191	218
Total interest expense	372	391	410	422	458
Net interest income	2,650	2,677	2,658	2,616	2,653
Provision for credit losses	306	277	298	362	403
Net interest income after provision for credit losses	2,344	2,400	2,360	2,254	2,250
<b>Noninterest Income</b>					
Credit and debit card revenue	239	263	244	244	214
Corporate payment products revenue	173	166	192	176	172
Merchant processing services	356	367	371	373	347
ATM processing services	78	79	83	83	82
Trust and investment management fees	304	297	280	284	278
Deposit service charges	157	177	180	160	153
Treasury management fees	133	130	134	140	134
Commercial products revenue	205	243	207	209	200
Mortgage banking revenue	236	231	328	396	401
Investment products fees	46	45	46	46	41
Securities gains (losses), net	5	1	(3)	6	5
Other	176	157	115	159	138
Total noninterest income	2,108	2,156	2,177	2,276	2,165
<b>Noninterest Expense</b>					
Compensation	1,115	1,103	1,088	1,098	1,082
Employee benefits	289	275	278	277	310
Net occupancy and equipment	249	240	240	234	235
Professional services	83	118	94	91	78
Marketing and business development	79	103	85	96	73
Technology and communications	211	209	214	214	211
Postage, printing and supplies	81	80	76	78	76
Other intangibles	49	56	55	55	57
Other	388	498	435	414	348
Total noninterest expense	2,544	2,682	2,565	2,557	2,470
Income before income taxes	1,908	1,874	1,972	1,973	1,945
Applicable income taxes	496	403	542	529	558
Net income	1,412	1,471	1,430	1,444	1,387
Net (income) loss attributable to noncontrolling interests	(15)	(15)	38	40	41
Net income attributable to U.S. Bancorp	\$1,397	\$1,456	\$1,468	\$1,484	\$1,428
Net income applicable to U.S. Bancorp common shareholders	\$1,331	\$1,389	\$1,400	\$1,405	\$1,358
Earnings per common share	\$.73	\$.76	\$.76	\$.76	\$.73
Diluted earnings per common share	\$.73	\$.76	\$.76	\$.76	\$.73
Dividends declared per common share	\$.230	\$.230	\$.230	\$.230	\$.195
Average common shares outstanding	1,818	1,821	1,832	1,843	1,858
Average diluted common shares outstanding	1,828	1,832	1,843	1,853	1,867
<b>Financial Ratios</b>					
Net interest margin (a)	3.35 %	3.40 %	3.43 %	3.43 %	3.48 %
Interest yield on average loans (a)	4.36	4.47	4.49	4.58	4.70
Rate paid on interest-bearing liabilities (a)	.63	.68	.71	.74	.80
Return on average assets	1.56	1.62	1.65	1.70	1.65
Return on average common equity	14.6	15.4	15.8	16.1	16.0
Efficiency ratio (b)	52.9	54.9	52.4	51.7	50.7
Tangible efficiency ratio (c)	51.9	53.7	51.3	50.6	49.6

(a) On a taxable-equivalent basis

(b) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses)

(c) Computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding net securities gains (losses) and intangible amortization

# U.S. Bancorp

## Consolidated Ending Balance Sheet

(Dollars in Millions)	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
<b>Assets</b>	(Unaudited)		(Unaudited)	(Unaudited)	(Unaudited)
Cash and due from banks	\$7,408	\$8,477	\$11,615	\$6,618	\$6,932
Investment securities					
Held-to-maturity	40,712	38,920	36,904	34,668	34,716
Available-for-sale	44,761	40,935	39,307	40,307	40,570
Loans held for sale	1,843	3,268	3,858	4,766	7,719
Loans					
Commercial	73,701	70,033	68,958	68,185	66,323
Commercial real estate	40,131	39,885	38,678	38,298	37,400
Residential mortgages	51,708	51,156	50,170	47,753	45,984
Credit card	17,129	18,021	17,063	16,649	16,229
Other retail	47,607	47,678	47,114	47,105	46,680
Total loans, excluding covered loans	230,276	226,773	221,983	217,990	212,616
Covered loans	8,099	8,462	9,396	9,985	10,735
Total loans	238,375	235,235	231,379	227,975	223,351
Less allowance for loan losses	(4,189)	(4,250)	(4,258)	(4,312)	(4,390)
Net loans	234,186	230,985	227,121	223,663	218,961
Premises and equipment	2,589	2,606	2,608	2,622	2,656
Goodwill	9,204	9,205	9,173	9,156	9,152
Other intangible assets	3,422	3,529	3,455	3,287	2,918
Other assets	27,164	26,096	26,640	28,328	31,823
Total assets	\$371,289	\$364,021	\$360,681	\$353,415	\$355,447
<b>Liabilities and Shareholders' Equity</b>					
Deposits					
Noninterest-bearing	\$73,363	\$76,941	\$72,333	\$70,632	\$67,802
Interest-bearing	157,918	156,165	152,861	147,693	148,906
Time deposits greater than \$100,000	29,331	29,017	36,522	33,243	31,304
Total deposits	260,612	262,123	261,716	251,568	248,012
Short-term borrowings	30,781	27,608	26,128	26,179	27,126
Long-term debt	23,774	20,049	18,750	19,724	25,239
Other liabilities	13,379	12,434	12,535	14,894	14,223
Total liabilities	328,546	322,214	319,129	312,365	314,600
Shareholders' equity					
Preferred stock	4,756	4,756	4,756	4,756	4,769
Common stock	21	21	21	21	21
Capital surplus	8,236	8,216	8,188	8,167	8,138
Retained earnings	39,584	38,667	37,692	36,707	35,720
Less treasury stock	(9,693)	(9,476)	(9,174)	(8,680)	(8,176)
Accumulated other comprehensive income (loss)	(850)	(1,071)	(1,351)	(1,288)	(941)
Total U.S. Bancorp shareholders' equity	42,054	41,113	40,132	39,683	39,531
Noncontrolling interests	689	694	1,420	1,367	1,316
Total equity	42,743	41,807	41,552	41,050	40,847
Total liabilities and equity	\$371,289	\$364,021	\$360,681	\$353,415	\$355,447

U.S. Bancorp  
**Consolidated Quarterly Average Balance Sheet**

(Dollars in Millions, Unaudited)	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
<b>Assets</b>					
Investment securities	\$82,216	\$77,248	\$74,988	\$74,438	\$73,467
Loans held for sale	2,626	2,946	4,965	6,292	8,764
Loans					
Commercial					
Commercial	65,645	63,714	62,856	61,507	59,921
Lease financing	5,189	5,210	5,208	5,255	5,378
Total commercial	70,834	68,924	68,064	66,762	65,299
Commercial real estate					
Commercial mortgages	32,049	31,780	31,546	31,371	31,011
Construction and development	8,001	7,538	6,955	6,513	6,207
Total commercial real estate	40,050	39,318	38,501	37,884	37,218
Residential mortgages	51,584	50,732	49,139	46,873	45,109
Credit card	17,407	17,366	16,931	16,416	16,528
Other retail					
Retail leasing	5,979	5,847	5,664	5,653	5,448
Home equity and second mortgages	15,366	15,488	15,648	15,989	16,434
Other	26,312	26,059	25,682	25,224	25,364
Total other retail	47,657	47,394	46,994	46,866	47,246
Total loans, excluding covered loans	227,532	223,734	219,629	214,801	211,400
Covered loans	8,327	9,057	9,733	10,385	11,021
Total loans	235,859	232,791	229,362	225,186	222,421
Other earning assets	5,525	6,531	5,745	6,011	9,340
Total earning assets	326,226	319,516	315,060	311,927	313,992
Allowance for loan losses	(4,260)	(4,285)	(4,322)	(4,420)	(4,468)
Unrealized gain (loss) on investment securities	257	183	221	962	1,183
Other assets	42,089	42,109	41,202	41,120	40,680
Total assets	\$364,312	\$357,523	\$352,161	\$349,589	\$351,387
<b>Liabilities and Shareholders' Equity</b>					
Noninterest-bearing deposits	\$70,824	\$74,468	\$68,264	\$66,866	\$66,400
Interest-bearing deposits					
Interest checking	51,305	50,112	48,235	48,403	48,404
Money market savings	59,244	57,550	55,982	55,368	53,096
Savings accounts	33,200	32,235	32,083	31,929	31,409
Time deposits less than \$100,000	11,443	11,979	12,495	13,152	13,610
Time deposits greater than \$100,000	31,463	30,562	35,309	31,667	32,099
Total interest-bearing deposits	186,655	182,438	184,104	180,519	178,618
Short-term borrowings	29,490	27,527	27,495	27,557	28,164
Long-term debt	22,131	19,236	19,226	21,343	25,404
Total interest-bearing liabilities	238,276	229,201	230,825	229,419	232,186
Other liabilities	12,763	11,794	11,740	12,029	12,335
Shareholders' equity					
Preferred equity	4,756	4,756	4,756	4,936	4,769
Common equity	37,005	35,879	35,180	34,968	34,408
Total U.S. Bancorp shareholders' equity	41,761	40,635	39,936	39,904	39,177
Noncontrolling interests	688	1,425	1,396	1,371	1,289
Total equity	42,449	42,060	41,332	41,275	40,466
Total liabilities and equity	\$364,312	\$357,523	\$352,161	\$349,589	\$351,387

**Consolidated Daily Average Balance Sheet and Related Yields and Rates (a)**

For the Three Months Ended March 31,  
2014 2013

(Dollars in Millions) (Unaudited)	Average Balances	Interest	Yields and Rates	Average Balances	Interest	Yields and Rates	% Change Average Balances
<b>Assets</b>							
Investment securities	\$82,216	\$473	2.30 %	\$73,467	\$445	2.42 %	11.9 %
Loans held for sale	2,626	27	4.14	8,764	72	3.29	(70.0)
Loans (b)							
Commercial	70,834	534	3.05	65,299	539	3.34	8.5
Commercial real estate	40,050	387	3.92	37,218	393	4.28	7.6
Residential mortgages	51,584	503	3.92	45,109	477	4.25	14.4
Credit card	17,407	434	10.11	16,528	415	10.19	5.3
Other retail	47,657	558	4.74	47,246	582	4.99	.9
Total loans, excluding covered loans	227,532	2,416	4.30	211,400	2,406	4.61	7.6
Covered loans	8,327	130	6.27	11,021	178	6.49	(24.4)
Total loans	235,859	2,546	4.36	222,421	2,584	4.70	6.0
Other earning assets	5,525	32	2.32	9,340	67	2.91	(40.8)
Total earning assets	326,226	3,078	3.81	313,992	3,168	4.07	3.9
Allowance for loan losses	(4,260)			(4,468)			4.7
Unrealized gain (loss) on investment securities	257			1,183			(78.3)
Other assets	42,089			40,680			3.5
Total assets	\$364,312			\$351,387			3.7
<b>Liabilities and Shareholders' Equity</b>							
Noninterest-bearing deposits	\$70,824			\$66,400			6.7
Interest-bearing deposits							
Interest checking	51,305	8	.06	48,404	10	.08	6.0
Money market savings	59,244	24	.17	53,096	17	.13	11.6
Savings accounts	33,200	12	.15	31,409	14	.18	5.7
Time deposits less than \$100,000	11,443	34	1.22	13,610	54	1.61	(15.9)
Time deposits greater than \$100,000	31,463	41	.53	32,099	60	.75	(2.0)
Total interest-bearing deposits	186,655	119	.26	178,618	155	.35	4.5
Short-term borrowings	29,490	69	.95	28,164	86	1.23	4.7
Long-term debt	22,131	184	3.35	25,404	218	3.48	(12.9)
Total interest-bearing liabilities	238,276	372	.63	232,186	459	.80	2.6
Other liabilities	12,763			12,335			3.5
Shareholders' equity							
Preferred equity	4,756			4,769			(.3)
Common equity	37,005			34,408			7.5
Total U.S. Bancorp shareholders' equity	41,761			39,177			6.6
Noncontrolling interests	688			1,289			(46.6)
Total equity	42,449			40,466			4.9
Total liabilities and equity	\$364,312			\$351,387			3.7 %
Net interest income		\$2,706			\$2,709		
Gross interest margin			3.18 %			3.27 %	
Gross interest margin without taxable-equivalent increments			3.11			3.20	
<b>Percent of Earning Assets</b>							
Interest income			3.81 %			4.07 %	
Interest expense			.46			.59	
Net interest margin			3.35 %			3.48 %	
Net interest margin without taxable-equivalent increments			3.28 %			3.41 %	

(a) Interest and rates are presented on a fully taxable-equivalent basis utilizing a tax rate of 35 percent.

(b) Interest income and rates on loans include loan fees. Nonaccrual loans are included in average loan balances.



U.S. Bancorp  
**Loan Portfolio**

	March 31, 2014		December 31, 2013		September 30, 2013		June 30, 2013		March 31, 2013	
(Dollars in Millions, Unaudited)	Amount	Percent of Total	Amount	Percent of Total	Amount	Percent of Total	Amount	Percent of Total	Amount	Percent of Total
<b>Commercial</b>										
Commercial	\$68,556	28.8 %	\$64,762	27.5 %	\$63,696	27.5 %	\$62,910	27.6 %	\$60,988	27.3 %
Lease financing	5,145	2.1	5,271	2.3	5,262	2.3	5,275	2.3	5,335	2.4
Total commercial	73,701	30.9	70,033	29.8	68,958	29.8	68,185	29.9	66,323	29.7
<b>Commercial real estate</b>										
Commercial mortgages	31,878	13.4	32,183	13.7	31,467	13.6	31,630	13.9	31,155	13.9
Construction and development	8,253	3.4	7,702	3.3	7,211	3.1	6,668	2.9	6,245	2.8
Total commercial real estate	40,131	16.8	39,885	17.0	38,678	16.7	38,298	16.8	37,400	16.7
<b>Residential mortgages</b>										
Residential mortgages	38,316	16.1	37,545	15.9	36,484	15.8	34,651	15.2	33,779	15.1
Home equity loans, first liens	13,392	5.6	13,611	5.8	13,686	5.9	13,102	5.7	12,205	5.5
Total residential mortgages	51,708	21.7	51,156	21.7	50,170	21.7	47,753	20.9	45,984	20.6
<b>Credit card</b>	17,129	7.2	18,021	7.7	17,063	7.4	16,649	7.3	16,229	7.3
<b>Other retail</b>										
Retail leasing	6,009	2.5	5,929	2.5	5,761	2.5	5,802	2.6	5,526	2.5
Home equity and second mortgages	15,261	6.4	15,442	6.6	15,544	6.7	15,816	6.9	16,131	7.2
Revolving credit	3,187	1.3	3,276	1.4	3,289	1.4	3,260	1.4	3,206	1.4
Installment	5,751	2.4	5,709	2.4	5,717	2.4	5,635	2.5	5,450	2.4
Automobile	13,933	5.9	13,743	5.8	13,130	5.7	12,807	5.6	12,474	5.6
Student	3,466	1.5	3,579	1.5	3,673	1.6	3,785	1.7	3,893	1.8
Total other retail	47,607	20.0	47,678	20.2	47,114	20.3	47,105	20.7	46,680	20.9
Total loans, excluding covered loans	230,276	96.6	226,773	96.4	221,983	95.9	217,990	95.6	212,616	95.2
<b>Covered loans</b>	8,099	3.4	8,462	3.6	9,396	4.1	9,985	4.4	10,735	4.8
Total loans	\$238,375	100.0 %	\$235,235	100.0 %	\$231,379	100.0 %	\$227,975	100.0 %	\$223,351	100.0 %

U.S. Bancorp  
**Supplemental Financial Data**

(Dollars in Millions, Unaudited)	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
Book value of intangibles					
Goodwill	\$9,204	\$9,205	\$9,173	\$9,156	\$9,152
Merchant processing contracts	215	229	244	257	275
Core deposit benefits	128	135	145	156	166
Mortgage servicing rights	2,618	2,680	2,577	2,377	1,955
Trust relationships	116	122	131	132	141
Other identified intangibles	345	363	358	365	381
Total	\$12,626	\$12,734	\$12,628	\$12,443	\$12,070

	Three Months Ended				
	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
Amortization of intangibles					
Merchant processing contracts	\$14	\$16	\$15	\$17	\$16
Core deposit benefits	7	10	11	10	10
Trust relationships	7	9	8	8	9
Other identified intangibles	21	21	21	20	22
Total	\$49	\$56	\$55	\$55	\$57

**Mortgage Banking Division Data**

Mortgage banking revenue					
Origination and sales (a)	\$73	\$120	\$130	\$312	\$295
Loan servicing	188	188	192	187	187
Mortgage servicing rights fair value changes, net of economic hedges (b)	58	30	108	13	41
Other changes in mortgage servicing rights fair value (c)	(83)	(107)	(102)	(116)	(122)
Total mortgage banking revenue	\$236	\$231	\$328	\$396	\$401
Mortgage production volume	\$6,245	\$8,563	\$15,192	\$17,796	\$21,698
Mortgage application volume	\$10,149	\$10,605	\$13,335	\$23,867	\$21,681
Mortgages serviced for others (d)	\$227,186	\$226,842	\$226,727	\$223,904	\$220,321
Mortgages repurchased and make-whole payments made	\$36	\$32	\$42	\$41	\$79
Realized losses on mortgage repurchases and make-whole payments	10	63	13	16	23
Mortgage representation and warranties reserve (d)	75	83	176	190	233
Outstanding repurchase and make-whole requests	44	89	114	64	66

A summary of the Company's mortgage servicing rights and related characteristics by portfolio as of March 31, 2014, was as follows:

(Dollars in Millions)	MRBP (e)	Government	Conventional (f)	Total
Servicing portfolio	\$16,459	\$41,550	\$166,628	\$224,637
Fair value	\$188	\$485	\$1,945	\$2,618
Value (bps) (g)	114	117	117	117
Weighted-average servicing fees (bps)	39	32	29	30
Multiple (value/servicing fees)	2.92	3.66	4.03	3.90
Weighted-average note rate	4.67 %	4.23 %	4.16 %	4.21 %
Weighted-average age (in years)	3.8	2.8	2.7	2.8
Weighted-average expected prepayment (constant prepayment rate)	13.3 %	11.8 %	11.1 %	11.4 %
Weighted-average expected life (in years)	6.2	6.7	7.0	6.9
Weighted-average discount rate	11.9 %	11.2 %	9.8 %	10.2 %

(a) Origination and sales revenue recorded based on estimated number of applications that will close.

(b) Represents the net impact of changes in the fair value of mortgage servicing rights related to assumption changes and the derivatives used to economically hedge the mortgage servicing rights fair value changes.

(c) Primarily represents changes due to realization of expected cash flows over time (decay).

(d) Amounts reported reflect end of period balances and include subserviced mortgages with no corresponding mortgage servicing rights asset.

(e) MRBP represents mortgage revenue bond programs.

(f) Represents loans primarily sold to government-sponsored enterprises.

(g) Value is calculated as fair value divided by the servicing portfolio.



U.S. Bancorp

**Line of Business Financial Performance\***

Three Months Ended (Dollars in Millions, Unaudited)	Wholesale Banking and Commercial Real Estate			Consumer and Small Business Banking			Wealth Management and Securities Services		
	Mar 31, 2014	Mar 31, 2013	Percent Change	Mar 31, 2014	Mar 31, 2013	Percent Change	Mar 31, 2014	Mar 31, 2013	Percent Change
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis)	\$490	\$494	(.8) %	\$1,090	\$1,163	(6.3) %	\$83	\$88	(5.7) %
Noninterest income	246	280	(12.1)	625	787	(20.6)	330	294	12.2
Securities gains (losses), net	--	--	--	--	--	--	--	--	--
Total net revenue	736	774	(4.9)	1,715	1,950	(12.1)	413	382	8.1
Noninterest expense	301	306	(1.6)	1,116	1,132	(1.4)	332	320	3.8
Other intangibles	1	2	(50.0)	8	11	(27.3)	9	9	--
Total noninterest expense	302	308	(1.9)	1,124	1,143	(1.7)	341	329	3.6
Income before provision and income taxes	434	466	(6.9)	591	807	(26.8)	72	53	35.8
Provision for credit losses	(18)	(36)	50.0	133	228	(41.7)	(4)	--	**
Income before income taxes	452	502	(10.0)	458	579	(20.9)	76	53	43.4
Income taxes and taxable-equivalent adjustment	164	183	(10.4)	167	211	(20.9)	28	19	47.4
Net income	288	319	(9.7)	291	368	(20.9)	48	34	41.2
Net (income) loss attributable to noncontrolling interests	--	--	--	--	--	--	--	--	--
Net income attributable to U.S. Bancorp	\$288	\$319	(9.7)	\$291	\$368	(20.9)	\$48	\$34	41.2
<b>Average Balance Sheet Data</b>									
Loans	\$75,328	\$68,624	9.8 %	\$128,784	\$122,311	5.3 %	\$5,202	\$4,414	17.9 %
Other earning assets	1,935	1,642	17.8	3,178	9,295	(65.8)	150	99	51.5
Goodwill	1,604	1,604	--	3,515	3,515	--	1,565	1,528	2.4
Other intangible assets	21	27	(22.2)	2,741	2,015	36.0	171	182	(6.0)
Assets	82,249	74,720	10.1	141,694	140,229	1.0	8,217	7,286	12.8
Noninterest-bearing deposits	32,218	29,908	7.7	21,945	21,352	2.8	14,713	14,106	4.3
Interest-bearing deposits	45,985	39,260	17.1	101,619	100,400	1.2	36,690	37,552	(2.3)
Total deposits	78,203	69,168	13.1	123,564	121,752	1.5	51,403	51,658	(.5)
Total U.S. Bancorp shareholders' equity	7,527	7,150	5.3	11,569	12,040	(3.9)	2,296	2,359	(2.7)

Three Months Ended (Dollars in Millions, Unaudited)	Payment Services			Treasury and Corporate Support			Consolidated Company		
	Mar 31, 2014	Mar 31, 2013	Percent Change	Mar 31, 2014	Mar 31, 2013	Percent Change	Mar 31, 2014	Mar 31, 2013	Percent Change
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis)	\$414	\$388	6.7 %	\$629	\$576	9.2 %	\$2,706	\$2,709	(.1) %
Noninterest income	775	747	3.7	127	52	**	2,103	2,160	(2.6)
Securities gains (losses), net	--	--	--	5	5	--	5	5	--
Total net revenue	1,189	1,135	4.8	761	633	20.2	4,814	4,874	(1.2)
Noninterest expense	577	551	4.7	169	104	62.5	2,495	2,413	3.4
Other intangibles	31	35	(11.4)	--	--	--	49	57	(14.0)
Total noninterest expense	608	586	3.8	169	104	62.5	2,544	2,470	3.0
Income before provision and income taxes	581	549	5.8	592	529	11.9	2,270	2,404	(5.6)
Provision for credit losses	201	205	(2.0)	(6)	6	**	306	403	(24.1)
Income before income taxes	380	344	10.5	598	523	14.3	1,964	2,001	(1.8)
Income taxes and taxable-equivalent adjustment	138	125	10.4	55	76	(27.6)	552	614	(10.1)
Net income	242	219	10.5	543	447	21.5	1,412	1,387	1.8
Net (income) loss attributable to noncontrolling interests	(9)	(9)	--	(6)	50	**	(15)	41	**
Net income attributable to U.S. Bancorp	\$233	\$210	11.0	\$537	\$497	8.0	\$1,397	\$1,428	(2.2)
<b>Average Balance Sheet Data</b>									
Loans	\$24,106	\$23,156	4.1 %	\$2,439	\$3,916	(37.7) %	\$235,859	\$222,421	6.0 %
Other earning assets	459	433	6.0	84,645	80,102	5.7	90,367	91,571	(1.3)
Goodwill	2,519	2,508	.4	--	--	--	9,203	9,155	.5
Other intangible assets	507	612	(17.2)	1	2	(50.0)	3,441	2,838	21.2
Assets	30,372	29,444	3.2	101,780	99,708	2.1	364,312	351,387	3.7
Noninterest-bearing deposits	698	692	.9	1,250	342	**	70,824	66,400	6.7
Interest-bearing deposits	610	477	27.9	1,751	929	88.5	186,655	178,618	4.5
Total deposits	1,308	1,169	11.9	3,001	1,271	**	257,479	245,018	5.1
Total U.S. Bancorp shareholders' equity	5,669	5,961	(4.9)	14,700	11,667	26.0	41,761	39,177	6.6

\* Preliminary data

\*\* Not meaningful

U.S. Bancorp

**Line of Business Financial Performance\***

Three Months Ended (Dollars in Millions, Unaudited)	Wholesale Banking and Commercial Real Estate			Consumer and Small Business Banking			Wealth Management and Securities Services		
	Mar 31, 2014	Dec 31, 2013	Percent Change	Mar 31, 2014	Dec 31, 2013	Percent Change	Mar 31, 2014	Dec 31, 2013	Percent Change
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis)	\$490	\$510	(3.9) %	\$1,090	\$1,139	(4.3) %	\$83	\$85	(2.4) %
Noninterest income	246	274	(10.2)	625	631	(1.0)	330	324	1.9
Securities gains (losses), net	--	--	--	--	--	--	--	--	--
Total net revenue	736	784	(6.1)	1,715	1,770	(3.1)	413	409	1.0
Noninterest expense	301	302	(.3)	1,116	1,110	.5	332	337	(1.5)
Other intangibles	1	2	(50.0)	8	10	(20.0)	9	10	(10.0)
Total noninterest expense	302	304	(.7)	1,124	1,120	.4	341	347	(1.7)
Income before provision and income taxes	434	480	(9.6)	591	650	(9.1)	72	62	16.1
Provision for credit losses	(18)	25	**	133	27	**	(4)	(1)	**
Income before income taxes	452	455	(.7)	458	623	(26.5)	76	63	20.6
Income taxes and taxable-equivalent adjustment	164	166	(1.2)	167	227	(26.4)	28	23	21.7
Net income	288	289	(.3)	291	396	(26.5)	48	40	20.0
Net (income) loss attributable to noncontrolling interests	--	--	--	--	--	--	--	--	--
Net income attributable to U.S. Bancorp	\$288	\$289	(.3)	\$291	\$396	(26.5)	\$48	\$40	20.0
<b>Average Balance Sheet Data</b>									
Loans	\$75,328	\$72,819	3.4 %	\$128,784	\$127,651	.9 %	\$5,202	\$5,102	2.0 %
Other earning assets	1,935	1,845	4.9	3,178	3,456	(8.0)	150	140	7.1
Goodwill	1,604	1,604	--	3,515	3,515	--	1,565	1,551	.9
Other intangible assets	21	22	(4.5)	2,741	2,743	(.1)	171	171	--
Assets	82,249	79,343	3.7	141,694	140,823	.6	8,217	8,024	2.4
Noninterest-bearing deposits	32,218	33,258	(3.1)	21,945	22,442	(2.2)	14,713	17,001	(13.5)
Interest-bearing deposits	45,985	45,941	.1	101,619	100,472	1.1	36,690	35,134	4.4
Total deposits	78,203	79,199	(1.3)	123,564	122,914	.5	51,403	52,135	(1.4)
Total U.S. Bancorp shareholders' equity	7,527	7,341	2.5	11,569	12,492	(7.4)	2,296	2,415	(4.9)

Three Months Ended (Dollars in Millions, Unaudited)	Payment Services			Treasury and Corporate Support			Consolidated Company		
	Mar 31, 2014	Dec 31, 2013	Percent Change	Mar 31, 2014	Dec 31, 2013	Percent Change	Mar 31, 2014	Dec 31, 2013	Percent Change
<b>Condensed Income Statement</b>									
Net interest income (taxable-equivalent basis)	\$414	\$416	(.5) %	\$629	\$583	7.9 %	\$2,706	\$2,733	(1.0) %
Noninterest income	775	808	(4.1)	127	118	7.6	2,103	2,155	(2.4)
Securities gains (losses), net	--	--	--	5	1	**	5	1	**
Total net revenue	1,189	1,224	(2.9)	761	702	8.4	4,814	4,889	(1.5)
Noninterest expense	577	587	(1.7)	169	290	(41.7)	2,495	2,626	(5.0)
Other intangibles	31	34	(8.8)	--	--	--	49	56	(12.5)
Total noninterest expense	608	621	(2.1)	169	290	(41.7)	2,544	2,682	(5.1)
Income before provision and income taxes	581	603	(3.6)	592	412	43.7	2,270	2,207	2.9
Provision for credit losses	201	216	(6.9)	(6)	10	**	306	277	10.5
Income before income taxes	380	387	(1.8)	598	402	48.8	1,964	1,930	1.8
Income taxes and taxable-equivalent adjustment	138	141	(2.1)	55	(98)	**	552	459	20.3
Net income	242	246	(1.6)	543	500	8.6	1,412	1,471	(4.0)
Net (income) loss attributable to noncontrolling interests	(9)	(10)	10.0	(6)	(5)	(20.0)	(15)	(15)	--
Net income attributable to U.S. Bancorp	\$233	\$236	(1.3)	\$537	\$495	8.5	\$1,397	\$1,456	(4.1)
<b>Average Balance Sheet Data</b>									
Loans	\$24,106	\$24,340	(1.0) %	\$2,439	\$2,879	(15.3) %	\$235,859	\$232,791	1.3 %
Other earning assets	459	409	12.2	84,645	80,875	4.7	90,367	86,725	4.2
Goodwill	2,519	2,518	--	--	--	--	9,203	9,188	.2
Other intangible assets	507	536	(5.4)	1	1	--	3,441	3,473	(.9)
Assets	30,372	30,396	(.1)	101,780	98,937	2.9	364,312	357,523	1.9
Noninterest-bearing deposits	698	730	(4.4)	1,250	1,037	20.5	70,824	74,468	(4.9)
Interest-bearing deposits	610	528	15.5	1,751	363	**	186,655	182,438	2.3
Total deposits	1,308	1,258	4.0	3,001	1,400	**	257,479	256,906	.2
Total U.S. Bancorp shareholders' equity	5,669	6,085	(6.8)	14,700	12,302	19.5	41,761	40,635	2.8

\* Preliminary data

\*\* Not meaningful

# **Supplemental Credit Schedules**

**1Q 2014**

# U.S. Bancorp

## Residential Mortgages

(Dollars in Millions, Unaudited)	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
<b>Prime Borrowers</b>					
Loans outstanding	\$43,593	\$43,086	\$42,209	\$39,885	\$38,072
Nonperforming loans	568	567	548	521	513
<b>Delinquency Ratios</b>					
30-89 days past due	.49 %	.55 %	.56 %	.62 %	.60 %
90 days or more past due	.54	.55	.46	.47	.49
Nonperforming loans	1.30	1.31	1.30	1.30	1.35
<b>Sub-Prime Borrowers</b>					
Loans outstanding	\$1,347	\$1,395	\$1,433	\$1,478	\$1,529
Nonperforming loans	190	184	168	150	147
<b>Delinquency Ratios</b>					
30-89 days past due	6.09 %	7.60 %	6.91 %	7.38 %	5.36 %
90 days or more past due	5.86	6.02	4.47	3.92	3.47
Nonperforming loans	14.11	13.19	11.72	10.15	9.61
<b>Other Borrowers</b>					
Loans outstanding	\$893	\$909	\$907	\$887	\$856
Nonperforming loans	19	19	16	14	13
<b>Delinquency Ratios</b>					
30-89 days past due	1.35 %	1.65 %	1.43 %	1.69 %	1.40 %
90 days or more past due	1.90	1.43	1.21	.79	.82
Nonperforming loans	2.13	2.09	1.77	1.58	1.52
<b>Loans Purchased From GNMA Mortgage Pools*</b>					
Loans outstanding	\$5,875	\$5,766	\$5,621	\$5,503	\$5,527
Three Months Ended					
	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
<b>Prime Borrowers</b>					
Net charge-offs	\$39	\$32	\$42	\$55	\$63
Net charge-off ratio	.36 %	.30 %	.40 %	.57 %	.68 %
<b>Sub-Prime Borrowers</b>					
Net charge-offs	\$17	\$15	\$12	\$17	\$26
Net charge-off ratio	5.07 %	4.22 %	3.28 %	4.55 %	6.79 %
<b>Other Borrowers</b>					
Net charge-offs	\$1	\$2	\$2	\$2	\$3
Net charge-off ratio	.45 %	.87 %	.88 %	.92 %	1.44 %
<b>Loans Purchased From GNMA Mortgage Pools</b>					
Net charge-offs	\$--	\$--	\$1	\$--	\$--
Net charge-off ratio	-- %	-- %	.07 %	-- %	-- %

\* Past due GNMA loans are excluded from delinquency ratios as their repayments are primarily insured by the Federal Housing Administration or guaranteed by the Department of Veterans Affairs.

U.S. Bancorp  
**Residential Mortgages**

(Dollars in Millions, Unaudited)

March 31, 2014	Loans Outstanding	As a Percent of Total Loan Balances	Weighted Average Credit Score		Weighted Average Loan-to-Value	
			At Origination	Updated	At Origination	Updated
<b>PORTFOLIO PROFILE</b>						
Prime Borrowers	\$43,593	84 %	756	775	70 %	63 %
Sub-Prime Borrowers	1,347	3	622	621	86	84
Other Borrowers	893	2	705	718	88	83
Loans Purchased From GNMA Mortgage Pools	5,875	11	*	*	*	*
Total	\$51,708	100 %	751	770	71 %	64 %

Three Months Ended March 31, 2014	Loans Originated	Weighted Average Credit Score	Weighted Average Loan-to-Value
Prime Borrowers	\$2,152	759	70 %
Sub-Prime Borrowers	--	--	--
Other Borrowers	15	678	70
Loans Purchased From GNMA Mortgage Pools	--	*	*
Total	\$2,167	759	70 %

March 31, 2014	Loans Outstanding	As a Percent of Total Loan Balances	Nonperforming Loans	As a Percent of Loan Balances
<b>Prime Borrowers</b>				
California	\$9,305	21.3 %	\$46	.5 %
Minnesota	3,680	8.4	52	1.4
Colorado	2,785	6.4	24	.9
Illinois	2,734	6.3	71	2.6
Washington	2,644	6.1	35	1.3
Other	22,445	51.5	340	1.5
Total	\$43,593	100.0 %	\$568	1.3 %
<b>Sub-Prime Borrowers</b>				
Ohio	\$111	8.2 %	\$15	13.5 %
Pennsylvania	85	6.3	13	15.3
Florida	76	5.7	16	21.1
Tennessee	73	5.4	8	11.0
Missouri	61	4.5	6	9.8
Other	941	69.9	132	14.0
Total	\$1,347	100.0 %	\$190	14.1 %
<b>Other Borrowers</b>				
California	\$78	8.7 %	\$1	1.3 %
Colorado	72	8.1	1	1.4
Minnesota	72	8.1	1	1.4
Missouri	70	7.8	--	--
Ohio	67	7.5	1	1.5
Other	534	59.8	15	2.8
Total	\$893	100.0 %	\$19	2.1 %
<b>Loans Purchased From GNMA Mortgage Pools</b>				
Florida	\$688	11.7 %	\$ --	-- %
Ohio	640	10.9	--	--
New York	373	6.3	--	--
Indiana	336	5.7	--	--
Missouri	268	4.6	--	--
Other	3,570	60.8	--	--
Total	\$5,875	100.0 %	\$ --	-- %

\* Not applicable.

U.S. Bancorp  
**Home Equity and Second Mortgages**

(Dollars in Millions, Unaudited)	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
<b>Prime Borrowers</b>					
Loans outstanding	\$14,491	\$14,662	\$14,778	\$15,050	\$15,352
Nonperforming loans	144	144	154	165	176
<b>Delinquency Ratios</b>					
30-89 days past due	.50 %	.57 %	.56 %	.64 %	.61 %
90 days or more past due	.28	.27	.24	.24	.25
Nonperforming loans	.99	.98	1.04	1.09	1.15
<b>Sub-Prime Borrowers</b>					
Loans outstanding	\$280	\$296	\$306	\$327	\$347
Nonperforming loans	13	14	16	19	15
<b>Delinquency Ratios</b>					
30-89 days past due	3.93 %	4.39 %	3.92 %	4.58 %	4.04 %
90 days or more past due	1.79	2.03	.65	.92	1.15
Nonperforming loans	4.64	4.73	5.23	5.81	4.32
<b>Other Borrowers</b>					
Loans outstanding	\$490	\$484	\$460	\$439	\$432
Nonperforming loans	10	9	9	10	10
<b>Delinquency Ratios</b>					
30-89 days past due	.82 %	1.24 %	1.52 %	1.36 %	1.39 %
90 days or more past due	.82	.62	.22	.23	.23
Nonperforming loans	2.03	1.86	1.96	2.28	2.32

	Three Months Ended				
	March 31, 2014	December 31, 2013	September 30, 2013	June 30, 2013	March 31, 2013
<b>Prime Borrowers</b>					
Net charge-offs	\$27	\$33	\$37	\$48	\$62
Net charge-off ratio	.75 %	.89 %	.99 %	1.27 %	1.61 %
<b>Sub-Prime Borrowers</b>					
Net charge-offs	\$3	\$3	\$5	\$8	\$7
Net charge-off ratio	4.46 %	3.98 %	6.36 %	9.64 %	8.02 %
<b>Other Borrowers</b>					
Net charge-offs	\$1	\$1	\$1	\$2	\$4
Net charge-off ratio	.83 %	.83 %	.88 %	1.83 %	3.77 %

U.S. Bancorp

**Home Equity and Second Mortgages**

(Dollars in Millions, Unaudited)

March 31, 2014	Loans Outstanding	As a Percent of Total Loan Balances	Weighted Average Credit Score		Weighted Average Loan-to-Value	
			At Origination	Updated	At Origination	Updated
<b>PORTFOLIO PROFILE</b>						
Prime Borrowers	\$14,491	95 %	752	762	72 %	72 %
Sub-Prime Borrowers	280	2	654	659	89	98
Other Borrowers	490	3	699	719	72	60
Total	\$15,261	100 %	748	759	73 %	72 %

Three Months Ended March 31, 2014	Loans Originated	Weighted Average Credit Score	Weighted Average Loan-to-Value
<b>LOAN ORIGINATIONS</b>			
Prime Borrowers	\$815	768	70 %
Sub-Prime Borrowers	--	--	--
Other Borrowers	24	672	72
Total	\$839	765	70 %

March 31, 2014	Loans Outstanding	As a Percent of Total Loan Balances	Nonperforming Loans	As a Percent of Loan Balances
<b>LOAN PORTFOLIO BY GEOGRAPHY - TOP STATES</b>				
<b>Prime Borrowers</b>				
California	\$2,410	16.6 %	\$26	1.1 %
Minnesota	2,242	15.5	18	.8
Colorado	1,151	7.9	13	1.1
Washington	1,072	7.4	13	1.2
Oregon	942	6.5	11	1.2
Other	6,674	46.1	63	.9
Total	\$14,491	100.0 %	\$144	1.0 %
<b>Sub-Prime Borrowers</b>				
Ohio	\$27	9.7 %	\$2	7.4 %
Minnesota	25	8.9	1	4.0
Colorado	20	7.1	1	5.0
Missouri	18	6.4	1	5.6
Washington	17	6.1	1	5.9
Other	173	61.8	7	4.0
Total	\$280	100.0 %	\$13	4.6 %
<b>Other Borrowers</b>				
California	\$218	44.5 %	\$7	3.2 %
Minnesota	30	6.1	--	--
Colorado	29	5.9	--	--
Washington	28	5.7	--	--
Ohio	23	4.7	--	--
Other	162	33.1	3	1.9
Total	\$490	100.0 %	\$10	2.0 %