

# **Supplemental Business Line Schedules**

**4Q 2017**

U.S. Bancorp Fourth Quarter 2017 Business Line Results

January 17, 2018

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<b>LINE OF BUSINESS FINANCIAL PERFORMANCE (a)</b>									
(\$ in millions)									
<b>Business Line</b>	<b>Net Income Attributable to U.S. Bancorp</b>			<b>Percent Change</b>		<b>Net Income Attributable to U.S. Bancorp</b>			<b>4Q 2017 Earnings Composition</b>
	<b>4Q</b>	<b>3Q</b>	<b>4Q</b>	<b>4Q17 vs 3Q17</b>	<b>4Q17 vs 4Q16</b>	<b>Full Year</b>	<b>Full Year</b>	<b>Percent</b>	
	<b>2017</b>	<b>2017</b>	<b>2016</b>			<b>2017</b>	<b>2016</b>	<b>Change</b>	
Corporate and Commercial Banking	\$291	\$284	\$272	2.5	7.0	\$1,123	\$846	32.7	17 %
Consumer and Business Banking	340	362	296	(6.1)	14.9	1,311	1,332	(1.6)	20
Wealth Management and Investment Services	134	125	106	7.2	26.4	498	379	31.4	8
Payment Services	309	302	329	2.3	(6.1)	1,177	1,312	(10.3)	19
Treasury and Corporate Support	608	490	475	24.1	28.0	2,109	2,019	4.5	36
<b>Consolidated Company</b>	<b>\$1,682</b>	<b>\$1,563</b>	<b>\$1,478</b>	<b>7.6</b>	<b>13.8</b>	<b>\$6,218</b>	<b>\$5,888</b>	<b>5.6</b>	<b>100 %</b>

(a) preliminary data

Lines of Business

The Company's major lines of business are Corporate and Commercial Banking, Consumer and Business Banking, Wealth Management and Investment Services, Payment Services, and Treasury and Corporate Support. These operating segments are components of the Company about which financial information is prepared and is evaluated regularly by management in deciding how to allocate resources and assess performance. Noninterest expenses incurred by centrally managed operations or business lines that directly support another business line's operations are charged to the applicable business line based on its utilization of those services, primarily measured by the volume of customer activities, number of employees or other relevant factors. These allocated expenses are reported as net shared services expense within noninterest expense. Designations, assignments and allocations change from time to time as management systems are enhanced, methods of evaluating performance or product lines change or business segments are realigned to better respond to the Company's diverse customer base. During 2017, certain organization and methodology changes were made and, accordingly, prior period results were restated and presented on a comparable basis.

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<b>CORPORATE AND COMMERCIAL BANKING (a)</b>								
(\$ in millions)								
	4Q	3Q	4Q	<u>Percent Change</u>		Full Year	Full Year	Percent
	2017	2017	2016	4Q17 vs	4Q17 vs	2017	2016	Change
				3Q17	4Q16			
<b>Condensed Income Statement</b>								
Net interest income (taxable-equivalent basis)	\$619	\$616	\$603	.5	2.7	\$2,425	\$2,241	8.2
Noninterest income	203	215	221	(5.6)	(8.1)	900	897	.3
Securities gains (losses), net	--	--	2	--	nm	(3)	2	nm
Total net revenue	822	831	826	(1.1)	(.5)	3,322	3,140	5.8
Noninterest expense	386	392	374	(1.5)	3.2	1,566	1,440	8.8
Other intangibles	1	1	1	--	--	4	4	--
Total noninterest expense	387	393	375	(1.5)	3.2	1,570	1,444	8.7
Income before provision and taxes	435	438	451	(.7)	(3.5)	1,752	1,696	3.3
Provision for credit losses	(23)	(9)	23	nm	nm	(14)	365	nm
Income before income taxes	458	447	428	2.5	7.0	1,766	1,331	32.7
Income taxes and taxable-equivalent adjustment	167	163	156	2.5	7.1	643	485	32.6
Net income	291	284	272	2.5	7.0	1,123	846	32.7
Net (income) loss attributable to noncontrolling interests	--	--	--	--	--	--	--	--
Net income attributable to U.S. Bancorp	\$291	\$284	\$272	2.5	7.0	\$1,123	\$846	32.7
<b>Average Balance Sheet Data</b>								
Loans	\$94,046	\$94,004	\$93,645	--	.4	\$94,000	\$92,049	2.1
Other earning assets	2,988	2,855	2,833	4.7	5.5	2,958	2,452	20.6
Goodwill	1,647	1,647	1,647	--	--	1,647	1,647	--
Other intangible assets	12	13	16	(7.7)	(25.0)	13	17	(23.5)
Assets	102,611	102,328	102,465	.3	.1	102,586	100,570	2.0
Noninterest-bearing deposits	35,320	35,369	37,972	(.1)	(7.0)	36,001	36,912	(2.5)
Interest-bearing deposits	73,491	74,466	72,171	(1.3)	1.8	71,859	63,993	12.3
Total deposits	108,811	109,835	110,143	(.9)	(1.2)	107,860	100,905	6.9
Total U.S. Bancorp shareholders' equity	9,930	9,952	9,201	(.2)	7.9	9,872	8,996	9.7
(a) preliminary data								

**Corporate and Commercial Banking** offers lending, equipment finance and small-ticket leasing, depository services, treasury management, capital markets services, international trade services and other financial services to middle market, large corporate, commercial real estate, financial institution, non-profit and public sector clients. Corporate and Commercial Banking contributed \$291 million of the Company's net income in the fourth quarter of 2017, compared with \$272 million in the fourth quarter of 2016. Total net revenue decreased \$4 million (0.5 percent) due to a \$20 million (9.0 percent) decrease in total noninterest income, mostly offset by a \$16 million (2.7 percent) increase in net interest income. Net interest income grew year-over-year primarily due to the impact of rising rates on the margin benefit from deposits, partially

offset by lower rates on loans, reflecting a competitive marketplace. Total noninterest income decreased year-over-year primarily due to higher loan-related charges in addition to lower foreign currency customer activity from a year ago. Total noninterest expense was \$12 million (3.2 percent) higher compared with a year ago due to an increase in variable costs allocated to manage the business. The provision for credit losses decreased \$46 million primarily due to a favorable change in the reserve allocation driven by continued stabilization in credit quality in the energy sector.

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<b>CONSUMER AND BUSINESS BANKING (a)</b>								
(\$ in millions)								
	<b>4Q</b>	<b>3Q</b>	<b>4Q</b>	<b>Percent Change</b>		<b>Full Year</b>	<b>Full Year</b>	<b>Percent</b>
	<b>2017</b>	<b>2017</b>	<b>2016</b>	<b>4Q17 vs</b>	<b>4Q17 vs</b>	<b>2017</b>	<b>2016</b>	<b>Change</b>
				<b>3Q17</b>	<b>4Q16</b>			
<b>Condensed Income Statement</b>								
Net interest income (taxable-equivalent basis)	\$1,328	\$1,309	\$1,229	1.5	8.1	\$5,117	\$4,752	7.7
Noninterest income	608	632	627	(3.8)	(3.0)	2,445	2,526	(3.2)
Securities gains (losses), net	--	--	--	--	--	--	--	--
Total net revenue	1,936	1,941	1,856	(.3)	4.3	7,562	7,278	3.9
Noninterest expense	1,292	1,267	1,312	2.0	(1.5)	5,117	5,058	1.2
Other intangibles	8	8	8	--	--	30	32	(6.3)
Total noninterest expense	1,300	1,275	1,320	2.0	(1.5)	5,147	5,090	1.1
Income before provision and taxes	636	666	536	(4.5)	18.7	2,415	2,188	10.4
Provision for credit losses	102	97	71	5.2	43.7	354	93	nm
Income before income taxes	534	569	465	(6.2)	14.8	2,061	2,095	(1.6)
Income taxes and taxable-equivalent adjustment	194	207	169	(6.3)	14.8	750	763	(1.7)
Net income	340	362	296	(6.1)	14.9	1,311	1,332	(1.6)
Net (income) loss attributable to noncontrolling interests	--	--	--	--	--	--	--	--
Net income attributable to U.S. Bancorp	\$340	\$362	\$296	(6.1)	14.9	\$1,311	\$1,332	(1.6)
<b>Average Balance Sheet Data</b>								
Loans	\$143,407	\$142,076	\$138,695	.9	3.4	\$141,301	\$136,428	3.6
Other earning assets	4,250	4,304	5,476	(1.3)	(22.4)	3,947	4,704	(16.1)
Goodwill	3,681	3,681	3,681	--	--	3,681	3,682	--
Other intangible assets	2,759	2,701	2,508	2.1	10.0	2,739	2,422	13.1
Assets	158,636	156,733	154,888	1.2	2.4	155,835	151,759	2.7
Noninterest-bearing deposits	28,938	28,701	28,793	.8	.5	27,983	27,516	1.7
Interest-bearing deposits	122,074	121,119	117,392	.8	4.0	120,867	115,309	4.8
Total deposits	151,012	149,820	146,185	.8	3.3	148,850	142,825	4.2
Total U.S. Bancorp shareholders' equity	11,425	11,489	11,353	(.6)	.6	11,468	11,192	2.5
(a) preliminary data								

**Consumer and Business Banking** delivers products and services through banking offices, telephone servicing and sales, on-line services, direct mail, ATM processing and mobile devices. It encompasses community banking, metropolitan banking and indirect lending, as well as mortgage banking. Consumer and Business Banking contributed \$340 million of the Company's net income in the fourth quarter of 2017, compared with \$296 million in the fourth quarter of 2016. Total net revenue increased \$80 million (4.3 percent) due to a \$99 million (8.1 percent) increase in net interest income, partially offset by a decrease of \$19 million (3.0 percent) in total noninterest income. Net interest income increased year-over-year primarily due to the impact of rising rates on the margin benefit from deposits along with growth in average

loan and deposit balances, partially offset by lower spread on loans. Total noninterest income decreased year-over-year principally driven by lower mortgage banking revenue due to lower origination and sales volumes from home refinancing activities which were higher in the prior year quarter and lower margins on mortgage loan sales. Partially offsetting the impact of lower mortgage banking revenue was growth in retail leasing revenue due to stronger end-of-term gains on auto leases, higher deposit service charges and higher ATM processing services fees. Total noninterest expense in the fourth quarter of 2017 decreased \$20 million (1.5 percent) from the same quarter of the prior year primarily due to lower professional services expense and lower variable compensation, partially offset by higher net shared services expense. The provision for credit losses increased \$31 million (43.7 percent) primarily due to an unfavorable change in the reserve allocation reflecting slower improvements in residential mortgage and home equity credit quality compared with the fourth quarter of 2016.

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<b>WEALTH MANAGEMENT AND INVESTMENT SERVICES (a)</b>								
(\$ in millions)								
	4Q 2017	3Q 2017	4Q 2016	Percent Change		Full Year 2017	Full Year 2016	Percent Change
				4Q17 vs 3Q17	4Q17 vs 4Q16			
<b>Condensed Income Statement</b>								
Net interest income (taxable-equivalent basis)	\$205	\$192	\$163	6.8	25.8	\$763	\$537	42.1
Noninterest income	424	411	406	3.2	4.4	1,646	1,589	3.6
Securities gains (losses), net	--	--	--	--	--	--	--	--
Total net revenue	629	603	569	4.3	10.5	2,409	2,126	13.3
Noninterest expense	415	401	398	3.5	4.3	1,608	1,511	6.4
Other intangibles	5	5	6	--	(16.7)	20	24	(16.7)
Total noninterest expense	420	406	404	3.4	4.0	1,628	1,535	6.1
Income before provision and taxes	209	197	165	6.1	26.7	781	591	32.1
Provision for credit losses	(2)	1	(2)	nm	--	(1)	(4)	75.0
Income before income taxes	211	196	167	7.7	26.3	782	595	31.4
Income taxes and taxable-equivalent adjustment	77	71	61	8.5	26.2	284	216	31.5
Net income	134	125	106	7.2	26.4	498	379	31.4
Net (income) loss attributable to noncontrolling interests	--	--	--	--	--	--	--	--
Net income attributable to U.S. Bancorp	\$134	\$125	\$106	7.2	26.4	\$498	\$379	31.4
<b>Average Balance Sheet Data</b>								
Loans	\$8,802	\$8,598	\$7,652	2.4	15.0	\$8,420	\$7,268	15.9
Other earning assets	168	158	145	6.3	15.9	157	141	11.3
Goodwill	1,569	1,568	1,567	.1	.1	1,568	1,567	.1
Other intangible assets	74	79	93	(6.3)	(20.4)	81	101	(19.8)
Assets	11,979	11,498	10,661	4.2	12.4	11,588	10,358	11.9
Noninterest-bearing deposits	14,766	14,715	15,103	.3	(2.2)	14,819	13,716	8.0
Interest-bearing deposits	58,593	56,647	53,914	3.4	8.7	57,536	49,923	15.2
Total deposits	73,359	71,362	69,017	2.8	6.3	72,355	63,639	13.7
Total U.S. Bancorp shareholders' equity	2,345	2,381	2,392	(1.5)	(2.0)	2,373	2,382	(.4)
(a) preliminary data								

**Wealth Management and Investment Services** provides private banking, financial advisory services, investment management, retail brokerage services, insurance, trust, custody and fund servicing through five businesses: Wealth Management, Corporate Trust Services, U.S. Bancorp Asset Management, Institutional Trust & Custody and Fund Services. Wealth Management and Investment Services contributed \$134 million of the Company's net income in the fourth quarter of 2017, compared with \$106 million in the fourth quarter of 2016. Total net revenue increased \$60 million (10.5 percent) year-over-year driven by an increase in net interest income of \$42 million (25.8 percent) principally due to the impact of rising rates on the margin benefit from deposits along with growth in average loan and deposit balances. Total noninterest income

increased \$18 million (4.4 percent) principally due to favorable market conditions and net asset and account growth. Total noninterest expense increased \$16 million (4.0 percent) primarily as a result of higher compensation expense, reflecting the impact of higher staffing and merit increases, and higher net shared services expense, partially offset by lower professional services expense. The provision for credit losses was flat compared with the prior year quarter.



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<b>PAYMENT SERVICES (a)</b>								
(\$ in millions)								
			<u>Percent Change</u>					
	<b>4Q</b>	<b>3Q</b>	<b>4Q</b>	<b>4Q17 vs</b>	<b>4Q17 vs</b>	<b>Full Year</b>	<b>Full Year</b>	<b>Percent</b>
	<b>2017</b>	<b>2017</b>	<b>2016</b>	<b>3Q17</b>	<b>4Q16</b>	<b>2017</b>	<b>2016</b>	<b>Change</b>
<b>Condensed Income Statement</b>								
Net interest income (taxable-equivalent basis)	\$570	\$563	\$562	1.2	1.4	\$2,223	\$2,141	3.8
Noninterest income	927	920	911	.8	1.8	3,613	3,562	1.4
Securities gains (losses), net	--	--	--	--	--	--	--	--
Total net revenue	1,497	1,483	1,473	.9	1.6	5,836	5,703	2.3
Noninterest expense	693	708	660	(2.1)	5.0	2,761	2,601	6.2
Other intangibles	30	30	30	--	--	121	119	1.7
Total noninterest expense	723	738	690	(2.0)	4.8	2,882	2,720	6.0
Income before provision and taxes	774	745	783	3.9	(1.1)	2,954	2,983	(1.0)
Provision for credit losses	288	270	254	6.7	13.4	1,082	869	24.5
Income before income taxes	486	475	529	2.3	(8.1)	1,872	2,114	(11.4)
Income taxes and taxable-equivalent adjustment	177	173	193	2.3	(8.3)	682	770	(11.4)
Net income	309	302	336	2.3	(8.0)	1,190	1,344	(11.5)
Net (income) loss attributable to noncontrolling interests	--	--	(7)	--	nm	(13)	(32)	59.4
Net income attributable to U.S. Bancorp	\$309	\$302	\$329	2.3	(6.1)	\$1,177	\$1,312	(10.3)
<b>Average Balance Sheet Data</b>								
Loans	\$30,157	\$29,612	\$29,265	1.8	3.0	\$29,448	\$28,549	3.1
Other earning assets	246	241	258	2.1	(4.7)	246	350	(29.7)
Goodwill	2,482	2,469	2,456	.5	1.1	2,465	2,463	.1
Other intangible assets	373	385	465	(3.1)	(19.8)	401	493	(18.7)
Assets	35,700	35,035	34,871	1.9	2.4	35,020	34,389	1.8
Noninterest-bearing deposits	1,078	1,029	964	4.8	11.8	1,037	951	9.0
Interest-bearing deposits	104	103	99	1.0	5.1	102	97	5.2
Total deposits	1,182	1,132	1,063	4.4	11.2	1,139	1,048	8.7
Total U.S. Bancorp shareholders' equity	6,239	6,206	6,469	.5	(3.6)	6,269	6,389	(1.9)
(a) preliminary data								

**Payment Services** includes consumer and business credit cards, stored-value cards, debit cards, corporate, government and purchasing card services, consumer lines of credit and merchant processing. Payment Services contributed \$309 million of the Company's net income in the fourth quarter of 2017, compared with \$329 million in the fourth quarter of 2016. Total net revenue increased \$24 million (1.6 percent) due to an \$8 million (1.4 percent) increase in net interest income and a \$16 million (1.8 percent) increase in total noninterest income. Net interest income increased year-over-year primarily due to higher loan volumes and rising interest rates. Total noninterest income increased year-over-year primarily due to higher corporate payment products revenue and credit and debit card revenue driven by higher sales. Total

noninterest expense increased \$33 million (4.8 percent) over the fourth quarter of 2016 principally due to higher net shared services expense, driven by costs to support business growth, and higher compensation and employee benefits expense, reflecting higher staffing to support business investment and compliance programs and merit increases. The provision for credit losses increased \$34 million (13.4 percent) due to higher net charge-offs and an unfavorable change in the reserve allocation.

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<b>TREASURY AND CORPORATE SUPPORT (a)</b>								
(\$ in millions)								
	4Q 2017	3Q 2017	4Q 2016	Percent Change		Full Year 2017	Full Year 2016	Percent Change
				4Q17 vs 3Q17	4Q17 vs 4Q16			
<b>Condensed Income Statement</b>								
Net interest income (taxable-equivalent basis)	\$475	\$506	\$447	(6.1)	6.3	\$1,918	\$2,060	(6.9)
Noninterest income	269	235	260	14.5	3.5	950	981	(3.2)
Securities gains (losses), net	10	9	4	11.1	nm	60	20	nm
Total net revenue	754	750	711	.5	6.0	2,928	3,061	(4.3)
Noninterest expense	1,109	227	215	nm	nm	1,718	887	93.7
Other intangibles	--	--	--	--	--	--	--	--
Total noninterest expense	1,109	227	215	nm	nm	1,718	887	93.7
Income (loss) before provision and taxes	(355)	523	496	nm	nm	1,210	2,174	(44.3)
Provision for credit losses	(30)	1	(4)	nm	nm	(31)	1	nm
Income (loss) before income taxes	(325)	522	500	nm	nm	1,241	2,173	(42.9)
Income taxes and taxable-equivalent adjustment	(937)	26	19	nm	nm	(890)	130	nm
Net income	612	496	481	23.4	27.2	2,131	2,043	4.3
Net (income) loss attributable to noncontrolling interests	(4)	(6)	(6)	33.3	33.3	(22)	(24)	8.3
Net income attributable to U.S. Bancorp	\$608	\$490	\$475	24.1	28.0	\$2,109	\$2,019	4.5
<b>Average Balance Sheet Data</b>								
Loans	\$3,339	\$3,336	\$3,414	.1	(2.2)	\$3,368	\$3,517	(4.2)
Other earning assets	126,107	123,641	120,588	2.0	4.6	122,576	114,419	7.1
Goodwill	--	--	--	--	--	--	--	--
Other intangible assets	--	--	--	--	--	--	--	--
Assets	147,172	145,036	142,018	1.5	3.6	143,553	136,237	5.4
Noninterest-bearing deposits	2,201	2,150	2,060	2.4	6.8	2,093	2,081	.6
Interest-bearing deposits	2,597	852	715	nm	nm	1,217	2,312	(47.4)
Total deposits	4,798	3,002	2,775	59.8	72.9	3,310	4,393	(24.7)
Total U.S. Bancorp shareholders' equity	18,895	18,791	18,220	.6	3.7	18,484	18,380	.6
(a) preliminary data								

**Treasury and Corporate Support** includes the Company's investment portfolios, funding, capital management, interest rate risk management, income taxes not allocated to the business lines, including most investments in tax-advantaged projects, and the residual aggregate of those expenses associated with corporate activities that are managed on a consolidated basis. Treasury and Corporate Support recorded net income of \$608 million in the fourth quarter of 2017, compared with \$475 million in the fourth quarter of 2016. The increase in net income of \$133 million (28.0 percent) year-over-year is primarily related to the notable items which included the impacts of tax reform, a special bonus to eligible employees, a charitable contribution to the U.S. Bank Foundation and a regulatory and legal accrual. Total net revenue increased

\$43 million (6.0 percent) due to a \$28 million (6.3 percent) increase in net interest income and a \$15 million (5.7 percent) increase in total noninterest income. Net interest income increased year-over-year principally due to growth in the investment portfolio. Total noninterest income increased year-over-year primarily due to lower loan-related charges. Total noninterest expense increased \$894 million over the fourth quarter of 2016 principally due to the impacts of the notable items including a special bonus to eligible employees, a charitable contribution to the U.S. Bank foundation and a regulatory and legal accrual. The provision for credit losses decreased by \$26 million primarily due to lower net charge-offs reflecting higher recoveries in the current quarter. Income tax expense decreased by \$956 million primarily due to the impacts of tax reform on the Company's tax related assets and liabilities.

**CORPORATE AND COMMERCIAL BANKING**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>INCOME STATEMENT</b>					
<b>Net Interest Income (taxable-equivalent basis)</b>	\$619	\$616	\$602	\$588	\$603
<b>Noninterest Income</b>					
Credit and debit card revenue	--	--	--	--	--
Corporate payment products revenue	--	--	--	--	--
Merchant processing services	--	--	--	--	--
ATM processing services	--	--	--	--	--
Trust and investment management fees	3	3	3	4	3
Deposit service charges	--	--	--	--	--
Treasury management fees	109	111	118	113	109
Commercial products revenue	63	76	88	87	77
Mortgage banking revenue	--	--	--	--	--
Investment products fees	--	--	--	--	--
Securities gains (losses), net	--	--	--	(3)	2
Other	28	25	29	40	32
Total noninterest income	203	215	238	241	223
Total net revenue	822	831	840	829	826
<b>Noninterest Expense</b>					
Compensation and employee benefits	135	139	140	141	129
Net occupancy and equipment	11	12	11	11	11
Other intangibles	1	1	1	1	1
Net shared services	164	165	171	168	148
Other	76	76	76	70	86
Total noninterest expense	387	393	399	391	375
Income before provision and income taxes	435	438	441	438	451
<b>Provision for Credit Losses</b>	(23)	(9)	(18)	36	23
Income before income taxes	458	447	459	402	428
Income taxes and taxable-equivalent adjustment	167	163	167	146	156
Net income	291	284	292	256	272
Net (income) loss attributable to noncontrolling interests	--	--	--	--	--
Net income attributable to U.S. Bancorp	\$291	\$284	\$292	\$256	\$272
<b>FINANCIAL RATIOS</b>					
Return on average assets	1.13 %	1.10 %	1.14 %	1.01 %	1.06 %
Net interest margin (taxable-equivalent basis)	2.53	2.52	2.48	2.47	2.49
Efficiency ratio	47.1	47.3	47.5	47.0	45.5

**CORPORATE AND COMMERCIAL BANKING**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>AVERAGE BALANCE SHEET</b>					
<b>Loans</b>					
Commercial	\$74,434	\$73,883	\$73,395	\$72,412	\$72,171
Commercial real estate	19,606	20,115	20,820	21,305	21,464
Residential mortgages	6	6	6	8	9
Credit card	--	--	--	--	--
Other retail	--	--	1	1	1
Total loans, excluding covered loans	94,046	94,004	94,222	93,726	93,645
Covered loans	--	--	--	--	--
Total loans	94,046	94,004	94,222	93,726	93,645
<b>Other Earning Assets</b>	2,988	2,855	3,107	2,882	2,833
Total earning assets	97,034	96,859	97,329	96,608	96,478
<b>Non-earning Assets</b>					
Goodwill	1,647	1,647	1,647	1,647	1,647
Other intangible assets	12	13	14	15	16
Other non-earning assets	3,918	3,809	4,111	4,037	4,324
Total non-earning assets	5,577	5,469	5,772	5,699	5,987
Total assets	102,611	102,328	103,101	102,307	102,465
<b>Deposits</b>					
Noninterest-bearing deposits	35,320	35,369	36,411	36,931	37,972
Interest checking	11,268	9,710	9,545	9,256	9,848
Savings products	43,422	45,145	45,776	48,815	49,014
Time deposits	18,801	19,611	13,550	12,475	13,309
Total deposits	108,811	109,835	105,282	107,477	110,143
<b>Other Interest-bearing Liabilities</b>	6,557	6,364	6,011	6,738	8,692
<b>Other Noninterest-bearing Liabilities</b>	2,860	2,913	2,886	3,081	3,382
Total liabilities	118,228	119,112	114,179	117,296	122,217
<b>Total U.S. Bancorp shareholders' equity</b>	9,930	9,952	9,921	9,680	9,201
<b>Noncontrolling interests</b>	--	--	--	--	--
<b>Total equity</b>	9,930	9,952	9,921	9,680	9,201
<b>NET INTEREST SPREADS</b>					
Total earning assets	1.49 %	1.54 %	1.55 %	1.54 %	1.57 %
Total assets	1.34	1.40	1.40	1.40	1.42
Total deposits	.85	.78	.78	.76	.73
Total liabilities	.83	.77	.76	.74	.70
<b>CREDIT QUALITY</b>					
<b>Net Charge-offs</b>					
Commercial	\$17	\$42	\$25	\$30	\$24
Commercial real estate	10	(5)	(3)	--	(8)
Residential mortgages	--	--	--	--	--
Credit card	--	--	--	--	--
Other retail	--	--	--	--	--
Total net charge-offs, excluding covered loans	27	37	22	30	16
Covered loans	--	--	--	--	--
Total net charge-offs	\$27	\$37	\$22	\$30	\$16
<b>Net Charge-off Ratios</b>					
Commercial	.09 %	.23 %	.14 %	.17 %	.13 %
Commercial real estate	.20	(.10)	(.06)	--	(.15)
Residential mortgages	--	--	--	--	--
Credit card	--	--	--	--	--
Other retail	--	--	--	--	--
Total net charge-offs, excluding covered loans	.11	.16	.09	.13	.07
Covered loans	--	--	--	--	--
Total net charge-offs	.11 %	.16 %	.09 %	.13 %	.07 %
<b>Nonperforming Assets</b>					
Nonperforming loans, excluding covered loans	\$244	\$229	\$312	\$433	\$467
Covered assets	--	--	--	--	--
Other nonperforming assets	1	1	1	2	2
Total nonperforming assets	\$245	\$230	\$313	\$435	\$469

**CORPORATE AND COMMERCIAL BANKING**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>OTHER INFORMATION</b>					
<b>Average Loan Balances</b>					
Commercial real estate division	\$26,490	\$26,727	\$27,158	\$27,194	\$27,113
Leasing and asset-based lending	18,446	18,494	18,742	18,521	18,379
Specialized industries	18,113	17,745	17,727	17,454	17,818
Middle market	15,114	15,457	15,362	15,148	14,903
National corporate	10,793	10,559	10,269	10,364	10,441
Public, nonprofit and other	5,090	5,022	4,964	5,045	4,991
Total loans, excluding covered loans	\$94,046	\$94,004	\$94,222	\$93,726	\$93,645
Commercial	\$69,014	\$68,369	\$67,875	\$67,017	\$66,879
Lease financing	5,420	5,514	5,520	5,395	5,292
Total commercial	\$74,434	\$73,883	\$73,395	\$72,412	\$72,171
<b>Net Charge-off Ratios</b>					
Commercial	.06 %	.22 %	.13 %	.16 %	.12 %
Lease financing	.44	.29	.22	.30	.30
Total commercial	.09 %	.23 %	.14 %	.17 %	.13 %

**CONSUMER AND BUSINESS BANKING**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>INCOME STATEMENT</b>					
<b>Net Interest Income (taxable-equivalent basis)</b>	\$1,328	\$1,309	\$1,258	\$1,222	\$1,229
<b>Noninterest Income</b>					
Credit and debit card revenue	4	4	4	3	3
Corporate payment products revenue	--	--	--	--	--
Merchant processing services	--	--	--	--	--
ATM processing services	95	92	90	85	87
Trust and investment management fees	37	35	36	35	35
Deposit service charges	191	184	177	170	180
Treasury management fees	36	38	38	36	34
Commercial products revenue	3	5	4	4	4
Mortgage banking revenue	202	213	212	207	240
Investment products fees	--	--	--	--	--
Securities gains (losses), net	--	--	--	--	--
Other	40	61	59	45	44
Total noninterest income	608	632	620	585	627
Total net revenue	1,936	1,941	1,878	1,807	1,856
<b>Noninterest Expense</b>					
Compensation and employee benefits	577	575	576	574	573
Net occupancy and equipment	147	145	145	144	145
Other intangibles	8	8	7	7	8
Net shared services	330	321	323	321	323
Other	238	226	245	230	271
Total noninterest expense	1,300	1,275	1,296	1,276	1,320
Income before provision and income taxes	636	666	582	531	536
<b>Provision for Credit Losses</b>	102	97	90	65	71
Income before income taxes	534	569	492	466	465
Income taxes and taxable-equivalent adjustment	194	207	179	170	169
Net income	340	362	313	296	296
Net (income) loss attributable to noncontrolling interests	--	--	--	--	--
Net income attributable to U.S. Bancorp	\$340	\$362	\$313	\$296	\$296
<b>FINANCIAL RATIOS</b>					
Return on average assets	.85 %	.92 %	.81 %	.78 %	.76 %
Net interest margin (taxable-equivalent basis)	3.57	3.55	3.51	3.46	3.39
Efficiency ratio	67.1	65.7	69.0	70.6	71.1



**CONSUMER AND BUSINESS BANKING**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>AVERAGE BALANCE SHEET</b>					
<b>Loans</b>					
Commercial	\$10,182	\$10,316	\$10,235	\$9,916	\$10,308
Commercial real estate	18,342	18,353	18,504	18,552	18,472
Residential mortgages	56,654	56,131	55,786	55,247	54,222
Credit card	--	--	--	--	--
Other retail	55,039	53,929	52,484	51,686	51,776
Total loans, excluding covered loans	140,217	138,729	137,009	135,401	134,778
Covered loans	3,190	3,347	3,532	3,717	3,917
Total loans	143,407	142,076	140,541	139,118	138,695
<b>Other Earning Assets</b>					
Total earning assets	147,657	146,380	143,746	143,140	144,171
<b>Non-earning Assets</b>					
Goodwill	3,681	3,681	3,682	3,682	3,681
Other intangible assets	2,759	2,701	2,730	2,768	2,508
Other non-earning assets	4,539	3,971	4,086	4,069	4,528
Total non-earning assets	10,979	10,353	10,498	10,519	10,717
Total assets	158,636	156,733	154,244	153,659	154,888
<b>Deposits</b>					
Noninterest-bearing deposits	28,938	28,701	27,299	26,966	28,793
Interest checking	48,215	47,401	47,375	46,318	44,815
Savings products	61,170	60,819	60,662	59,855	58,661
Time deposits	12,689	12,899	12,812	13,217	13,916
Total deposits	151,012	149,820	148,148	146,356	146,185
<b>Other Interest-bearing Liabilities</b>					
	1,313	1,245	1,419	1,619	1,723
<b>Other Noninterest-bearing Liabilities</b>					
Total liabilities	155,619	154,220	152,559	150,830	151,070
<b>Total U.S. Bancorp shareholders' equity</b>					
	11,425	11,489	11,435	11,523	11,353
<b>Noncontrolling interests</b>					
	--	--	--	--	--
<b>Total equity</b>					
	11,425	11,489	11,435	11,523	11,353
<b>NET INTEREST SPREADS</b>					
Total earning assets	1.84 %	1.89 %	1.91 %	1.97 %	2.00 %
Total assets	1.62	1.68	1.70	1.76	1.79
Total deposits	1.70	1.62	1.55	1.47	1.37
Total liabilities	1.66	1.58	1.51	1.43	1.33
<b>CREDIT QUALITY</b>					
<b>Net Charge-offs</b>					
Commercial	\$4	\$6	\$20	\$14	\$20
Commercial real estate	11	--	--	(1)	1
Residential mortgages	10	7	8	12	12
Credit card	--	--	--	--	--
Other retail	62	58	57	57	60
Total net charge-offs, excluding covered loans	87	71	85	82	93
Covered loans	--	--	--	--	--
Total net charge-offs	\$87	\$71	\$85	\$82	\$93
<b>Net Charge-off Ratios</b>					
Commercial	.16 %	.23 %	.78 %	.57 %	.77 %
Commercial real estate	.24	--	--	(.02)	.02
Residential mortgages	.07	.05	.06	.09	.09
Credit card	--	--	--	--	--
Other retail	.45	.43	.44	.45	.46
Total net charge-offs, excluding covered loans	.25	.20	.25	.25	.27
Covered loans	--	--	--	--	--
Total net charge-offs	.24 %	.20 %	.24 %	.24 %	.27 %
<b>Nonperforming Assets</b>					
Nonperforming loans, excluding covered loans	\$745	\$777	\$791	\$820	\$860
Covered assets	27	32	37	29	32
Other nonperforming assets	163	183	174	174	201
Total nonperforming assets	\$935	\$992	\$1,002	\$1,023	\$1,093

**CONSUMER AND BUSINESS BANKING**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>OTHER INFORMATION</b>					
<b>Other Retail Loan Information</b>					
<b>Average Balances</b>					
Retail leasing	\$7,982	\$7,762	\$7,181	\$6,469	\$6,191
Home equity and second mortgages	15,832	15,815	15,751	15,754	15,930
Other	31,225	30,352	29,552	29,463	29,655
Total other retail	\$55,039	\$53,929	\$52,484	\$51,686	\$51,776
Home equity first lien*	\$13,026	\$13,148	\$13,350	\$13,499	\$13,318
Home equity loans	1,427	1,411	1,382	1,380	1,391
Home equity lines	14,405	14,404	14,369	14,374	14,539
Total home equity	\$28,858	\$28,963	\$29,101	\$29,253	\$29,248
<b>Net Charge-off Ratios</b>					
Retail leasing	.15 %	.15 %	.11 %	.19 %	.13 %
Home equity and second mortgages	(.05)	(.03)	(.03)	(.03)	(.02)
Other	.78	.73	.76	.76	.79
Total other retail	.45 %	.43 %	.44 %	.45 %	.46 %
<b>Retail Credit Production</b>					
Indirect loan/lease production volume	\$3,695	\$4,521	\$4,358	\$3,642	\$3,436
Direct branch loan/line production volume	2,799	2,886	3,131	2,791	3,300
Other production volume	176	191	251	345	409
Total retail credit production volume	\$6,670	\$7,598	\$7,740	\$6,778	\$7,145
<b>Branch and ATM Data</b>					
# of traditional branches	2,244	2,247	2,254	2,255	2,264
# of instore branches	725	725	726	728	734
# of onsite branches	93	95	97	97	97
# of retirement centers	5	5	11	11	11
Total # of branches	3,067	3,072	3,088	3,091	3,106
# of U.S. Bank ATMs	4,771	4,801	4,826	4,838	4,842
# of ATMs driven	31,184	31,321	30,604	30,718	31,654
<b>Assets Under Management by Asset Category**</b>					
Equity	\$10,080	\$9,599	\$9,105	\$9,135	\$8,647
Fixed income	4,910	4,930	4,747	4,677	4,602
Money market	1,011	964	1,069	1,057	966
Other	2,024	2,021	1,970	1,979	1,986
Total	\$18,025	\$17,514	\$16,891	\$16,848	\$16,201

\* Home equity first lien balances are reported within residential mortgages as required by regulatory accounting principles.

\*\* Amounts reported reflect end of month balances reported on a one month lag.

**CONSUMER AND BUSINESS BANKING**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>Mortgage Banking Division Data</b>					
Mortgage banking revenue					
Origination and sales (a)	\$120	\$122	\$122	\$108	\$152
Loan servicing	185	183	186	192	188
Mortgage servicing rights fair value changes, net of economic hedges (b)	(2)	--	5	12	14
Other changes in mortgage servicing rights fair value (c)	(101)	(92)	(101)	(105)	(114)
Total mortgage banking revenue	<u>\$202</u>	<u>\$213</u>	<u>\$212</u>	<u>\$207</u>	<u>\$240</u>
Mortgage production volume	\$12,526	\$12,061	\$10,999	\$9,984	\$13,978
Mortgage application volume	\$14,358	\$16,530	\$16,660	\$13,258	\$14,230
Mortgages serviced for others (d)(e)	\$234,728	\$233,128	\$232,423	\$233,558	\$232,597

A summary of the Company's mortgage servicing rights and related characteristics by portfolio as of December 31, 2017, was as follows:

(Dollars in Millions)	HFA (f)	Government	Conventional (g)	Total
Servicing portfolio (h)	\$40,737	\$36,756	\$155,353	\$232,846
Fair value	\$450	\$428	\$1,767	\$2,645
Value (bps) (i)	110	116	114	114
Weighted-average servicing fees (bps)	35	34	27	29
Multiple (value/servicing fees)	3.17	3.38	4.24	3.86
Weighted-average note rate	4.43 %	3.92 %	4.02 %	4.08 %
Weighted-average age (in years)	3.0	4.3	4.2	4.0
Weighted-average expected prepayment (constant prepayment rate)	9.8 %	11.6 %	9.7 %	10.0 %
Weighted-average expected life (in years)	7.7	6.5	6.9	7.0
Weighted-average option adjusted spread (j)	9.9 %	9.2 %	7.2 %	8.0 %

(a) Origination and sales revenue recorded based on estimated number of applications that will close.

(b) Represents the net impact of changes in the fair value of mortgage servicing rights related to assumption changes and the derivatives used to economically hedge the mortgage servicing rights fair value changes.

(c) Primarily represents changes due to realization of expected cash flows over time (decay).

(d) Amounts reported reflect end of period balances.

(e) Includes subserviced mortgages with no corresponding mortgage servicing rights asset.

(f) Represents Housing Finance Agency division.

(g) Represents loans primarily sold to government-sponsored enterprises.

(h) Represents principal balance of mortgages having corresponding mortgage servicing rights asset.

(i) Calculated as fair value divided by the servicing portfolio.

(j) Option adjusted spread is the incremental spread added to the risk-free rate to reflect optionality and other risk inherent in the mortgage servicing rights asset.

**WEALTH MANAGEMENT AND INVESTMENT SERVICES**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>INCOME STATEMENT</b>					
<b>Net Interest Income (taxable-equivalent basis)</b>	\$205	\$192	\$187	\$179	\$163
<b>Noninterest Income</b>					
Credit and debit card revenue	--	--	--	--	--
Corporate payment products revenue	--	--	--	--	--
Merchant processing services	--	--	--	--	--
ATM processing services	--	--	--	--	--
Trust and investment management fees	354	342	341	329	330
Deposit service charges	6	7	6	6	5
Treasury management fees	3	3	3	3	3
Commercial products revenue	--	--	--	--	--
Mortgage banking revenue	--	--	--	--	--
Investment products fees	43	39	41	40	38
Securities gains (losses), net	--	--	--	--	--
Other	18	20	22	20	30
Total noninterest income	424	411	413	398	406
Total net revenue	629	603	600	577	569
<b>Noninterest Expense</b>					
Compensation and employee benefits	209	209	208	206	201
Net occupancy and equipment	19	19	19	19	20
Other intangibles	5	5	5	5	6
Net shared services	86	86	87	88	81
Other	101	87	81	84	96
Total noninterest expense	420	406	400	402	404
Income before provision and income taxes	209	197	200	175	165
<b>Provision for Credit Losses</b>	(2)	1	(1)	1	(2)
Income before income taxes	211	196	201	174	167
Income taxes and taxable-equivalent adjustment	77	71	73	63	61
Net income	134	125	128	111	106
Net (income) loss attributable to noncontrolling interests	--	--	--	--	--
Net income attributable to U.S. Bancorp	\$134	\$125	\$128	\$111	\$106
<b>FINANCIAL RATIOS</b>					
Return on average assets	4.44 %	4.31 %	4.49 %	3.93 %	3.96 %
Net interest margin (taxable-equivalent basis)	9.07	8.70	8.87	8.94	8.32
Efficiency ratio	66.8	67.3	66.7	69.7	71.0

**WEALTH MANAGEMENT AND INVESTMENT SERVICES**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>AVERAGE BALANCE SHEET</b>					
<b>Loans</b>					
Commercial	\$3,664	\$3,504	\$3,373	\$3,189	\$3,041
Commercial real estate	501	514	506	513	519
Residential mortgages	2,979	2,893	2,752	2,645	2,487
Credit card	--	--	--	--	--
Other retail	1,658	1,687	1,678	1,617	1,605
Total loans, excluding covered loans	8,802	8,598	8,309	7,964	7,652
Covered loans	--	--	--	--	--
Total loans	8,802	8,598	8,309	7,964	7,652
<b>Other Earning Assets</b>	168	158	147	153	145
Total earning assets	8,970	8,756	8,456	8,117	7,797
<b>Non-earning Assets</b>					
Goodwill	1,569	1,568	1,567	1,566	1,567
Other intangible assets	74	79	83	87	93
Other non-earning assets	1,366	1,095	1,322	1,674	1,204
Total non-earning assets	3,009	2,742	2,972	3,327	2,864
Total assets	11,979	11,498	11,428	11,444	10,661
<b>Deposits</b>					
Noninterest-bearing deposits	14,766	14,715	15,945	13,841	15,103
Interest checking	11,191	10,917	10,320	10,067	9,946
Savings products	43,933	42,209	43,321	42,146	39,696
Time deposits	3,469	3,521	4,285	4,755	4,272
Total deposits	73,359	71,362	73,871	70,809	69,017
<b>Other Interest-bearing Liabilities</b>	3,394	3,036	2,919	3,123	3,463
<b>Other Noninterest-bearing Liabilities</b>	1,008	747	969	1,294	855
Total liabilities	77,761	75,145	77,759	75,226	73,335
<b>Total U.S. Bancorp shareholders' equity</b>	2,345	2,381	2,365	2,402	2,392
<b>Noncontrolling interests</b>	--	--	--	--	--
<b>Total equity</b>	2,345	2,381	2,365	2,402	2,392
<b>NET INTEREST SPREADS</b>					
Total earning assets	1.15 %	1.18 %	1.19 %	1.25 %	1.28 %
Total assets	.56	.62	.60	.64	.71
Total deposits	.93	.89	.85	.84	.76
Total liabilities	.93	.89	.85	.84	.75
<b>CREDIT QUALITY</b>					
<b>Net Charge-offs</b>					
Commercial	\$--	\$--	\$--	\$--	\$--
Commercial real estate	--	--	--	--	--
Residential mortgages	--	--	--	--	--
Credit card	--	--	--	--	--
Other retail	--	--	--	--	--
Total net charge-offs, excluding covered loans	--	--	--	--	--
Covered loans	--	--	--	--	--
Total net charge-offs	\$--	\$--	\$--	\$--	\$--
<b>Net Charge-off Ratios</b>					
Commercial	-- %	-- %	-- %	-- %	-- %
Commercial real estate	--	--	--	--	--
Residential mortgages	--	--	--	--	--
Credit card	--	--	--	--	--
Other retail	--	--	--	--	--
Total net charge-offs, excluding covered loans	--	--	--	--	--
Covered loans	--	--	--	--	--
Total net charge-offs	-- %	-- %	-- %	-- %	-- %
<b>Nonperforming Assets</b>					
Nonperforming loans, excluding covered loans	\$6	\$6	\$7	\$7	\$7
Covered assets	--	--	--	--	--
Other nonperforming assets	--	--	--	--	--
Total nonperforming assets	\$6	\$6	\$7	\$7	\$7

**WEALTH MANAGEMENT AND INVESTMENT SERVICES**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>OTHER INFORMATION</b>					
<b>Trust and Investment Management Fees</b>					
Wealth management	\$95	\$92	\$93	\$91	\$89
U.S. Bancorp Asset Management	4	4	4	4	4
Institutional trust & custody	43	42	40	42	41
Corporate trust	112	105	106	100	104
Fund services	96	95	94	89	88
Other	4	4	4	3	4
Total	\$354	\$342	\$341	\$329	\$330
<b>Total Net Revenue</b>					
Wealth management	\$207	\$198	\$197	\$193	\$189
U.S. Bancorp Asset Management	4	5	4	4	4
Institutional trust & custody	53	52	49	52	51
Corporate trust	245	231	232	217	215
Fund services	115	113	112	107	105
Other	5	4	6	4	5
Total	\$629	\$603	\$600	\$577	\$569
<b>Assets Under Management by Asset Category*</b>					
Equity	\$38,102	\$35,699	\$34,729	\$33,915	\$32,351
Fixed income	36,758	36,703	35,255	34,142	33,655
Money market	52,799	53,406	52,283	50,545	50,882
Other	6,365	6,495	6,367	6,324	6,232
Total	\$134,024	\$132,303	\$128,634	\$124,926	\$123,120

\* Amounts reported reflect end of month balances reported on a one month lag.

**PAYMENT SERVICES**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>INCOME STATEMENT</b>					
<b>Net Interest Income (taxable-equivalent basis)</b>	\$570	\$563	\$540	\$550	\$562
<b>Noninterest Income</b>					
Credit and debit card revenue	329	304	315	289	313
Corporate payment products revenue	189	201	184	179	171
Merchant processing services	400	405	407	378	404
ATM processing services	--	--	--	--	--
Trust and investment management fees	--	--	--	--	--
Deposit service charges	1	1	1	1	1
Treasury management fees	--	--	--	--	--
Commercial products revenue	--	1	1	1	1
Mortgage banking revenue	--	--	--	--	--
Investment products fees	--	--	--	--	--
Securities gains (losses), net	--	--	--	--	--
Other	8	8	1	9	21
Total noninterest income	927	920	909	857	911
Total net revenue	1,497	1,483	1,449	1,407	1,473
<b>Noninterest Expense</b>					
Compensation and employee benefits	198	198	193	187	185
Net occupancy and equipment	14	14	14	13	12
Other intangibles	30	30	30	31	30
Net shared services	266	259	256	253	246
Other	215	237	229	215	217
Total noninterest expense	723	738	722	699	690
Income before provision and income taxes	774	745	727	708	783
<b>Provision for Credit Losses</b>	288	270	283	241	254
Income before income taxes	486	475	444	467	529
Income taxes and taxable-equivalent adjustment	177	173	162	170	193
Net income	309	302	282	297	336
Net (income) loss attributable to noncontrolling interests	--	--	(6)	(7)	(7)
Net income attributable to U.S. Bancorp	\$309	\$302	\$276	\$290	\$329
<b>FINANCIAL RATIOS</b>					
Return on average assets	3.43 %	3.42 %	3.18 %	3.40 %	3.75 %
Net interest margin (taxable-equivalent basis)	7.44	7.48	7.39	7.64	7.57
Efficiency ratio	48.3	49.8	49.8	49.7	46.8

**PAYMENT SERVICES**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>AVERAGE BALANCE SHEET</b>					
<b>Loans</b>					
Commercial	\$8,499	\$8,233	\$7,975	\$7,611	\$7,825
Commercial real estate	--	--	--	--	--
Residential mortgages	--	--	--	--	--
Credit card	21,218	20,926	20,631	20,845	20,942
Other retail	440	453	464	480	498
Total loans, excluding covered loans	30,157	29,612	29,070	28,936	29,265
Covered loans	--	--	--	--	--
Total loans	30,157	29,612	29,070	28,936	29,265
<b>Other Earning Assets</b>	246	241	241	257	258
Total earning assets	30,403	29,853	29,311	29,193	29,523
<b>Non-earning Assets</b>					
Goodwill	2,482	2,469	2,457	2,452	2,456
Other intangible assets	373	385	408	437	465
Other non-earning assets	2,442	2,328	2,602	2,483	2,427
Total non-earning assets	5,297	5,182	5,467	5,372	5,348
Total assets	35,700	35,035	34,778	34,565	34,871
<b>Deposits</b>					
Noninterest-bearing deposits	1,078	1,029	1,015	1,024	964
Interest checking	--	--	--	--	--
Savings products	104	103	102	99	99
Time deposits	--	--	--	--	--
Total deposits	1,182	1,132	1,117	1,123	1,063
<b>Other Interest-bearing Liabilities</b>	203	177	198	168	186
<b>Other Noninterest-bearing Liabilities</b>	3,821	3,591	3,969	3,788	3,703
Total liabilities	5,206	4,900	5,284	5,079	4,952
<b>Total U.S. Bancorp shareholders' equity</b>	6,239	6,206	6,228	6,405	6,469
<b>Noncontrolling interests</b>	--	--	10	10	12
<b>Total equity</b>	6,239	6,206	6,238	6,415	6,481
<b>NET INTEREST SPREADS</b>					
Total earning assets	7.71 %	7.92 %	7.75 %	8.00 %	7.87 %
Total assets	6.40	6.60	6.38	6.63	6.55
Total deposits	1.68	1.40	1.44	1.44	1.50
Total liabilities	(1.75)	(2.83)	(2.20)	(2.32)	(2.09)
<b>CREDIT QUALITY</b>					
<b>Net Charge-offs</b>					
Commercial	\$35	\$35	\$33	\$31	\$32
Commercial real estate	--	--	--	--	--
Residential mortgages	--	--	--	--	--
Credit card	205	187	204	190	181
Other retail	2	2	2	3	2
Total net charge-offs, excluding covered loans	242	224	239	224	215
Covered loans	--	--	--	--	--
Total net charge-offs	\$242	\$224	\$239	\$224	\$215
<b>Net Charge-off Ratios</b>					
Commercial	1.63 %	1.69 %	1.66 %	1.65 %	1.63 %
Commercial real estate	--	--	--	--	--
Residential mortgages	--	--	--	--	--
Credit card	3.83	3.55	3.97	3.70	3.44
Other retail	1.80	1.75	1.73	2.53	1.60
Total net charge-offs, excluding covered loans	3.18	3.00	3.30	3.14	2.92
Covered loans	--	--	--	--	--
Total net charge-offs	3.18 %	3.00 %	3.30 %	3.14 %	2.92 %
<b>Nonperforming Assets</b>					
Nonperforming loans, excluding covered loans	\$1	\$2	\$2	\$3	\$4
Covered assets	--	--	--	--	--
Other nonperforming assets	--	--	--	--	--
Total nonperforming assets	\$1	\$2	\$2	\$3	\$4



**PAYMENT SERVICES**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>OTHER INFORMATION</b>					
<b>Total noninterest income</b>					
Retail payment solutions	\$334	\$309	\$320	\$293	\$317
Corporate payment systems	189	201	185	180	174
Global merchant acquiring	404	410	404	384	420
Total	\$927	\$920	\$909	\$857	\$911
<b>Credit Card Charge Volume (Issuing)</b>					
Retail payment solutions	\$24,001	\$22,742	\$23,000	\$20,990	\$22,485
Corporate payment services	15,137	15,685	14,830	14,201	13,632
Total	\$39,138	\$38,427	\$37,830	\$35,191	\$36,117
Merchant volume (acquiring)	\$99,436	\$100,710	\$100,358	\$93,989	\$92,490
# of merchant transactions	1,332,791,155	1,324,381,784	1,313,322,662	1,207,703,927	1,242,843,530
Debit card transaction volume	\$17,131	\$16,555	\$16,861	\$16,143	\$16,327

**TREASURY AND CORPORATE SUPPORT**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>INCOME STATEMENT</b>					
<b>Net Interest Income (taxable-equivalent basis)</b>	\$475	\$506	\$481	\$456	\$447
<b>Noninterest Income</b>					
Credit and debit card revenue	--	--	--	--	--
Corporate payment products revenue	--	--	--	--	--
Merchant processing services	--	--	--	--	--
ATM processing services	--	--	--	--	--
Trust and investment management fees	--	--	--	--	--
Deposit service charges	--	--	--	--	--
Treasury management fees	4	1	1	1	1
Commercial products revenue	145	139	117	115	135
Mortgage banking revenue	--	--	--	--	--
Investment products fees	--	--	--	--	--
Securities gains (losses), net	10	9	9	32	4
Other	120	95	112	100	124
Total noninterest income	279	244	239	248	264
Total net revenue	754	750	720	704	711
<b>Noninterest Expense</b>					
Compensation and employee benefits	684	600	586	597	530
Net occupancy and equipment	68	68	66	60	59
Other intangibles	--	--	--	--	--
Net shared services	(846)	(831)	(837)	(830)	(798)
Other	1,203	390	391	349	424
Total noninterest expense	1,109	227	206	176	215
Income (loss) before provision and income taxes	(355)	523	514	528	496
<b>Provision for Credit Losses</b>	(30)	1	(4)	2	(4)
Income (loss) before income taxes	(325)	522	518	526	500
Income taxes and taxable-equivalent adjustment	(937)	26	21	--	19
Net income	612	496	497	526	481
Net (income) loss attributable to noncontrolling interests	(4)	(6)	(6)	(6)	(6)
Net income attributable to U.S. Bancorp	\$608	\$490	\$491	\$520	\$475
<b>FINANCIAL RATIOS</b>					
Return on average assets	nm %	nm %	nm %	nm %	nm %
Net interest margin (taxable-equivalent basis)	nm	nm	nm	nm	nm
Efficiency ratio	nm	nm	nm	nm	nm

**TREASURY AND CORPORATE SUPPORT**

(Dollars in Millions) (Unaudited)	Three Months Ended				
	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016
<b>AVERAGE BALANCE SHEET</b>					
<b>Loans</b>					
Commercial	\$779	\$697	\$660	\$611	\$462
Commercial real estate	2,560	2,639	2,719	2,788	2,936
Residential mortgages	--	--	--	--	--
Credit card	--	--	--	--	--
Other retail	--	--	--	--	--
Total loans, excluding covered loans	3,339	3,336	3,379	3,399	3,398
Covered loans	--	--	7	15	16
Total loans	3,339	3,336	3,386	3,414	3,414
<b>Other Earning Assets</b>					
Total earning assets	126,107	123,641	121,655	118,809	120,588
<b>Non-earning Assets</b>					
Goodwill	--	--	--	--	--
Other intangible assets	--	--	--	--	--
Other non-earning assets	17,726	18,059	17,513	17,113	18,016
Total non-earning assets	17,726	18,059	17,513	17,113	18,016
Total assets	147,172	145,036	142,554	139,336	142,018
<b>Deposits</b>					
Noninterest-bearing deposits	2,201	2,150	2,040	1,976	2,060
Interest checking	43	38	50	40	38
Savings products	491	445	440	453	477
Time deposits	2,063	369	224	199	200
Total deposits	4,798	3,002	2,754	2,668	2,775
<b>Other Interest-bearing Liabilities</b>					
	40,650	40,227	40,262	36,827	36,933
<b>Other Noninterest-bearing Liabilities</b>					
	4,375	4,577	4,399	4,827	5,348
Total liabilities	49,823	47,806	47,415	44,322	45,056
<b>Total U.S. Bancorp shareholders' equity</b>	18,895	18,791	18,324	17,913	18,220
<b>Noncontrolling interests</b>	627	628	626	625	626
<b>Total equity</b>	19,522	19,419	18,950	18,538	18,846
<b>NET INTEREST SPREADS</b>					
Total earning assets	nm %	nm %	nm %	nm %	nm %
Total assets	nm	nm	nm	nm	nm
Total deposits	nm	nm	nm	nm	nm
Total liabilities	nm	nm	nm	nm	nm
<b>CREDIT QUALITY</b>					
<b>Net Charge-offs</b>					
Commercial	\$(28)	\$--	\$--	\$--	\$--
Commercial real estate	(3)	(2)	(6)	(1)	(2)
Residential mortgages	--	--	--	--	--
Credit card	--	--	--	--	--
Other retail	--	--	--	--	--
Total net charge-offs, excluding covered loans	(31)	(2)	(6)	(1)	(2)
Covered loans	--	--	--	--	--
Total net charge-offs	\$(31)	\$(2)	\$(6)	\$(1)	\$(2)
<b>Net Charge-off Ratios</b>					
Commercial	nm %	nm %	nm %	nm %	nm %
Commercial real estate	nm	nm	nm	nm	nm
Residential mortgages	nm	nm	nm	nm	nm
Credit card	nm	nm	nm	nm	nm
Other retail	nm	nm	nm	nm	nm
Total net charge-offs, excluding covered loans	nm	nm	nm	nm	nm
Covered loans	nm	nm	nm	nm	nm
Total net charge-offs	nm %	nm %	nm %	nm %	nm %
<b>Nonperforming Assets</b>					
Nonperforming loans, excluding covered loans	\$6	\$15	\$18	\$20	\$24
Covered assets	--	--	--	--	--
Other nonperforming assets	7	6	7	7	6
Total nonperforming assets	\$13	\$21	\$25	\$27	\$30