U.S. Bancorp

1Q11 Earnings Conference Call

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April 19, 2011

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Forward-looking Statements and Additional Information

The following information appears in accordance with the Private Securities Litigation Reform Act of 1995:

This presentation contains forward-looking statements about U.S. Bancorp. Statements that are not historical or current facts, including statements about beliefs and expectations, are forward-looking statements and are based on the information available to, and assumptions and estimates made by, management as of the date made. These forward-looking statements cover, among other things, anticipated future revenue and expenses and the future plans and prospects of U.S. Bancorp. Forward-looking statements involve inherent risks and uncertainties, and important factors could cause actual results to differ materially from those anticipated. Global and domestic economies could fail to recover from the recent economic downturn or could experience another severe contraction, which could adversely affect U.S. Bancorp's revenues and the values of its assets and liabilities. Global financial markets could experience a recurrence of significant turbulence, which could reduce the availability of funding to certain financial institutions and lead to a tightening of credit, a reduction of business activity, and increased market volatility. Stress in the commercial real estate markets, as well as a delay or failure of recovery in the residential real estate markets, could cause additional credit losses and deterioration in asset values. In addition, U.S. Bancorp's business and financial performance is likely to be impacted by effects of recently enacted and future legislation and regulation. U.S. Bancorp's results could also be adversely affected by continued deterioration in general business and economic conditions; changes in interest rates; deterioration in the credit quality of its loan portfolios or in the value of the collateral securing those loans; deterioration in the value of securities held in its investment securities portfolio; legal and regulatory developments; increased competition from both banks and non-banks; changes in customer behavior and preferences; effects of mergers and acquisitions and related integration; effects of critical accounting policies and judgments; and management's ability to effectively manage credit risk, residual value risk, market risk, operational risk, interest rate risk and liquidity risk.

For discussion of these and other risks that may cause actual results to differ from expectations, refer to U.S. Bancorp's Annual Report on Form 10-K for the year ended December 31, 2010, on file with the Securities and Exchange Commission, including the sections entitled "Risk Factors" and "Corporate Risk Profile" contained in Exhibit 13, and all subsequent filings with the Securities and Exchange Commission under Sections 13(a), 13(c), 14 or 15(d) of the Securities Exchange Act of 1934. Forward-looking statements speak only as of the date they are made, and U.S. Bancorp undertakes no obligation to update them in light of new information or future events.

This presentation includes non-GAAP financial measures to describe U.S. Bancorp's performance. The reconciliations of those measures to GAAP measures are provided within or in the appendix of the presentation. These disclosures should not be viewed as a substitute for operating results determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies.

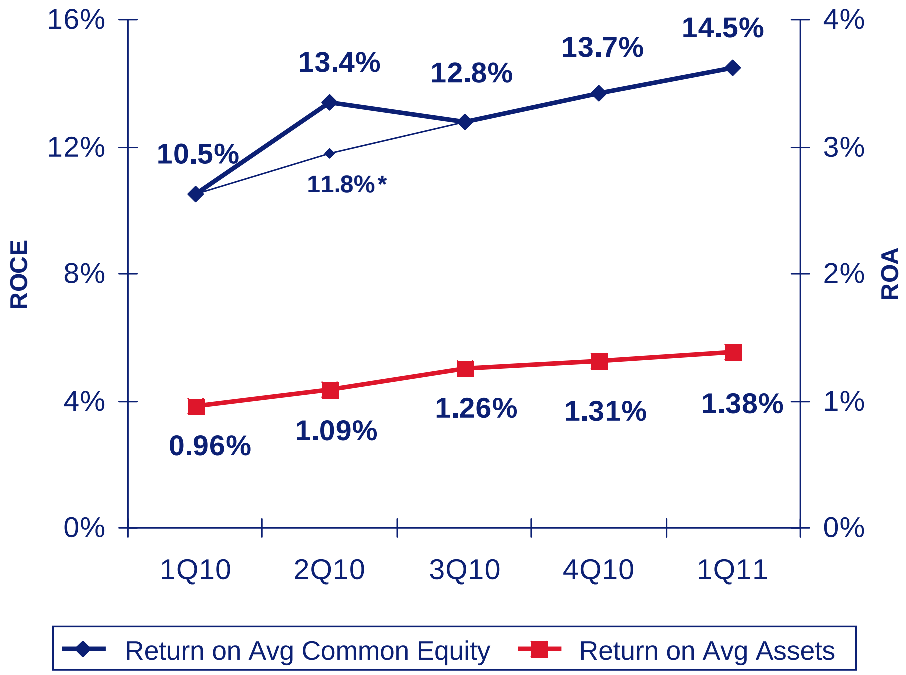
1Q11 Highlights

- ✓ Net income of $1.0 billion; $0.52 per diluted common share
- ✓ Total net revenue of $4.5 billion, up 4.6% vs. 1Q10
  - Net interest income growth of 4.3% vs. 1Q10
  - Noninterest income growth of 4.9% vs. 1Q10
- ✓ Average loan growth of 2.4% (2.1% excluding acquisitions) vs. 1Q10 and average loan growth of 1.1% (0.7% excluding acquisitions) vs. 4Q10
- ✓ Strong average low cost deposit[1] growth of 15.3% (10.2% excluding acquisitions) vs. 1Q10 and average low cost deposit growth of 6.7% vs. 4Q10 (2.1% excluding acquisitions)
- ✓ Net charge-offs declined 14.1% vs. 4Q10 and nonperforming assets (excluding covered assets and FCB acquisition) declined 4.7% vs. 4Q10
- ✓ Capital generation continues to strengthen capital position
  - Tier 1 common equity ratio of 8.2%
  - Tier 1 capital ratio of 10.8%

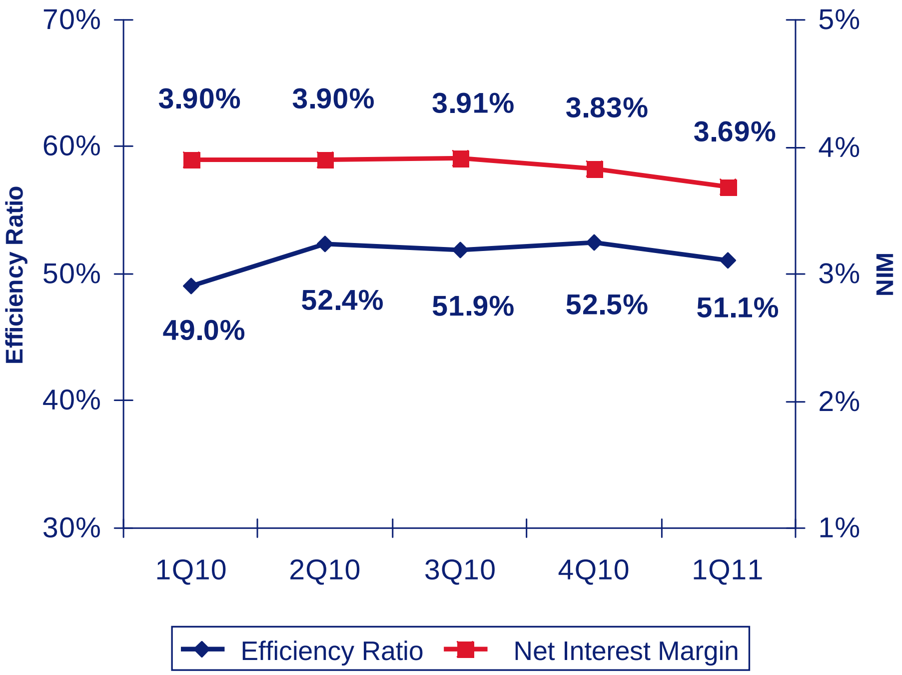
[1] Low cost deposits include noninterest-bearing, interest checking, money market and savings deposits

Performance Ratios

ROCE and ROA



Efficiency Ratio and Net Interest Margin



Efficiency ratio computed as noninterest expense divided by the sum of net interest income on a taxable-equivalent basis and noninterest income excluding securities gains (losses) net

* Adjusted for ITS transaction (reported net income $862 million - $118 million ITS transaction equity impact + $13 million debt extinguishment costs (net of tax) = adjusted net income of $757 million)

Capital Position

$ in billions

	1Q11	4Q10	3Q10	2Q10	1Q10
Shareholders' equity	$ 30.5	$ 29.5	$ 29.2	$ 28.2	$ 26.7
Tier 1 capital	26.8	25.9	24.9	24.0	23.3
Total risk-based capital	34.2	33.0	32.3	31.9	30.9
Tier 1 common equity ratio	8.2%	7.8%	7.6%	7.4%	7.1%
Tier 1 capital ratio	10.8%	10.5%	10.3%	10.1%	9.9%
Total risk-based capital ratio	13.8%	13.3%	13.3%	13.4%	13.2%
Leverage ratio	9.0%	9.1%	9.0%	8.8%	8.6%
Tangible common equity ratio	6.3%	6.0%	6.2%	6.0%	5.6%
Tangible common equity as a percent of risk-weighted assets	7.6%	7.2%	7.2%	6.9%	6.5%

Capital Actions

✓ Dividend and share repurchase authorization announced March 18th

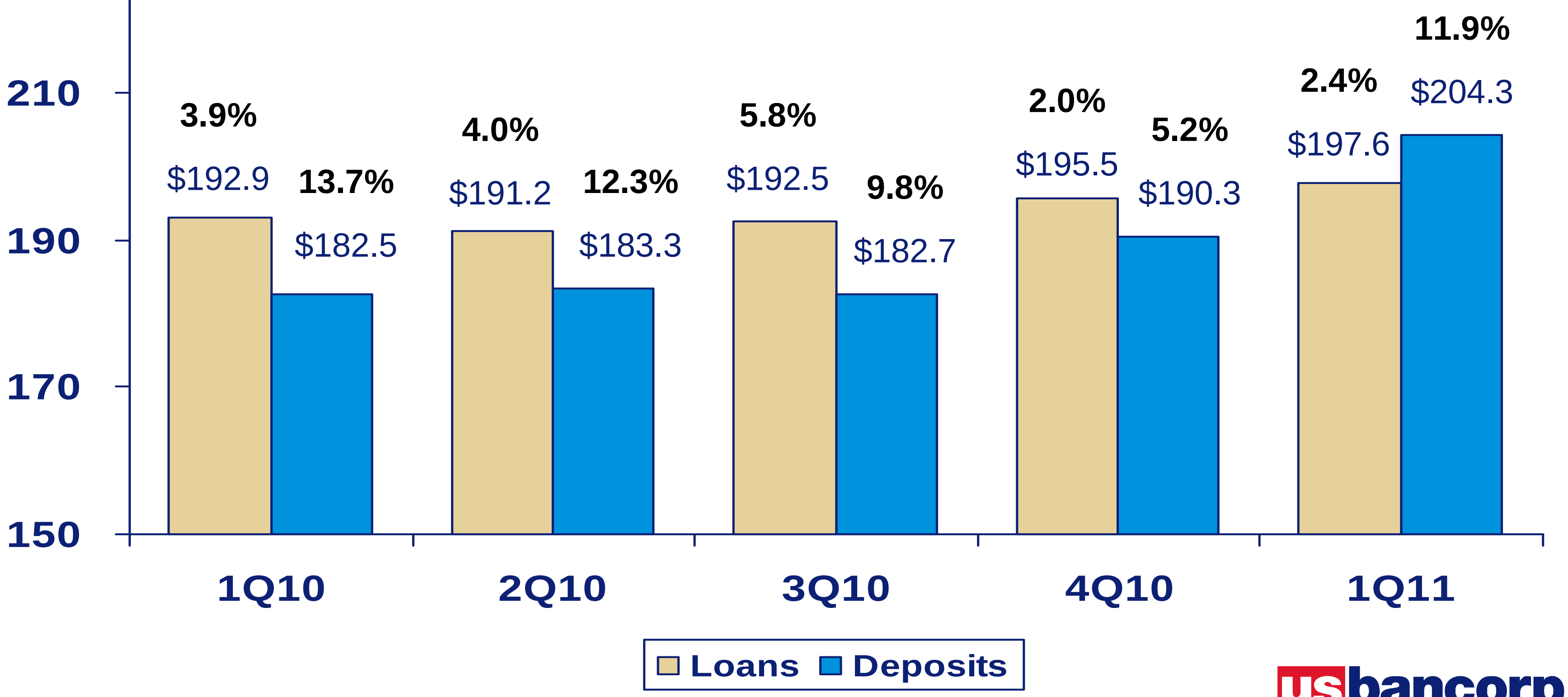
- Annual dividend raised from $0.20 to $0.50, a 150% increase
- One year share repurchase authorization of 50 million shares - we do not expect to begin buying back a meaningful number of shares before final Basel III capital guidelines are published later this year

Loan and Deposit Growth

$ in billions

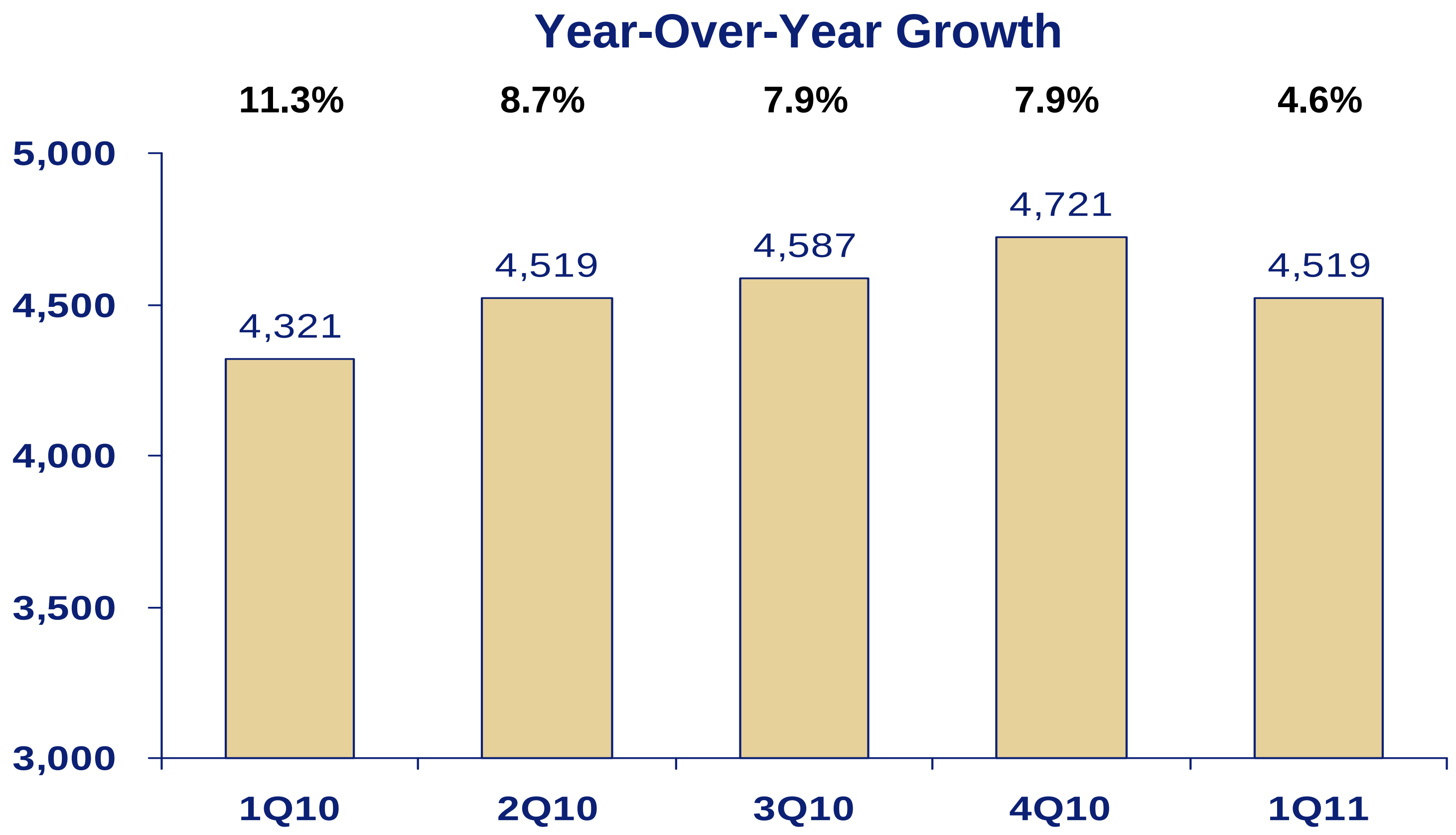
Average Balances
Year-Over-Year Growth

1Q11 Acquisition Adjusted
Loan Growth = 2.1%
Deposit Growth = 7.3%



Revenue Growth

$ in millions

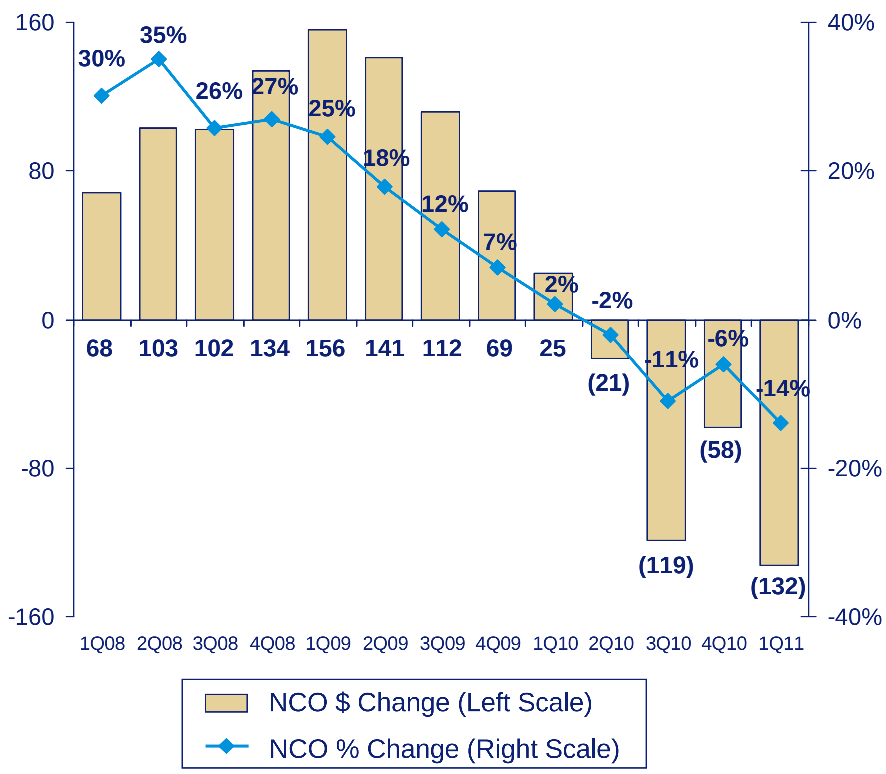


Taxable-equivalent basis

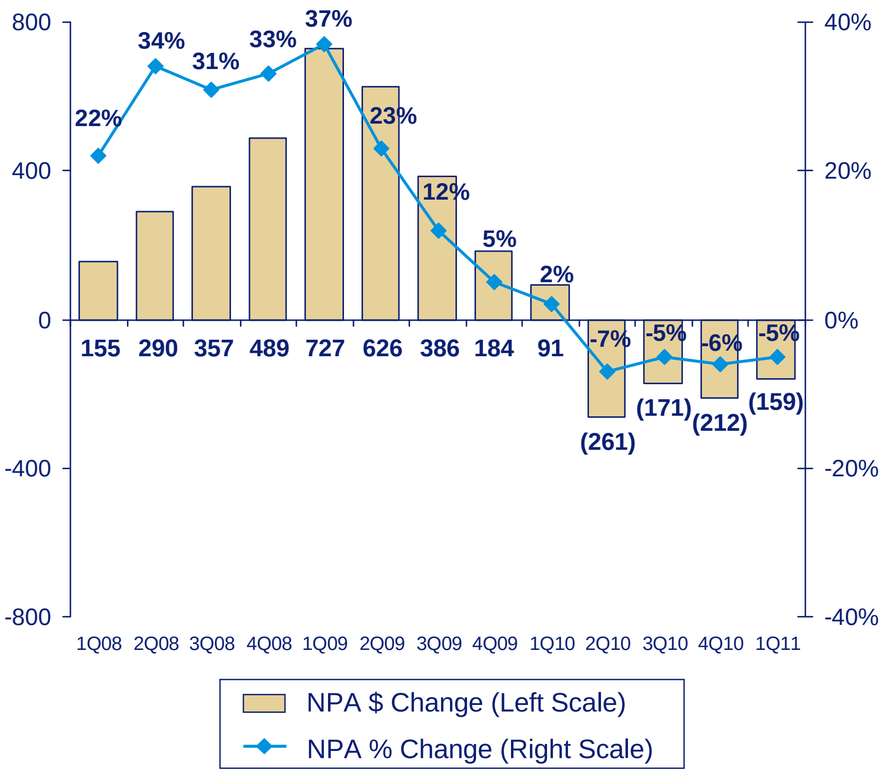
Credit Quality

1Q11 Earnings
Conference Call

Change in Net Charge-offs



Change in Nonperforming Assets*



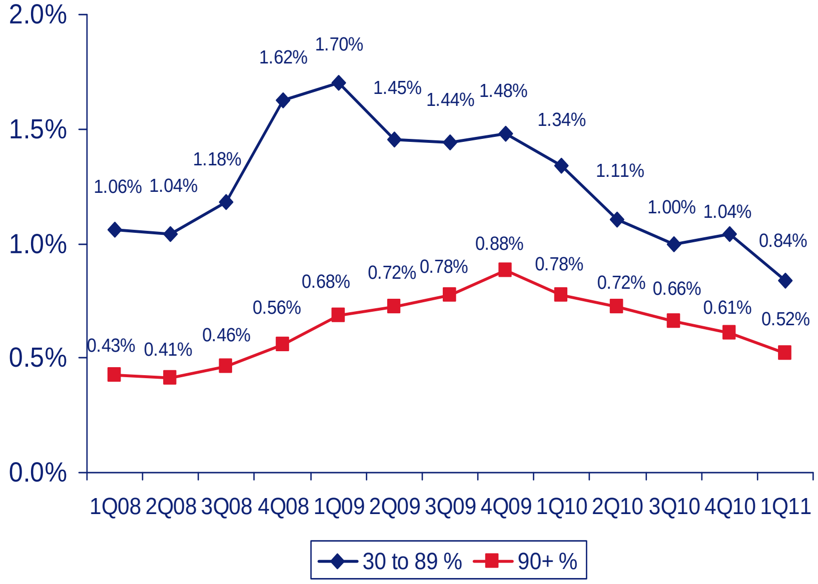
$ in millions, linked quarter change

* Excluding Covered Assets (assets subject to loss sharing agreements with FDIC) and FCB acquisition (1Q11 NPAs = $287 million)

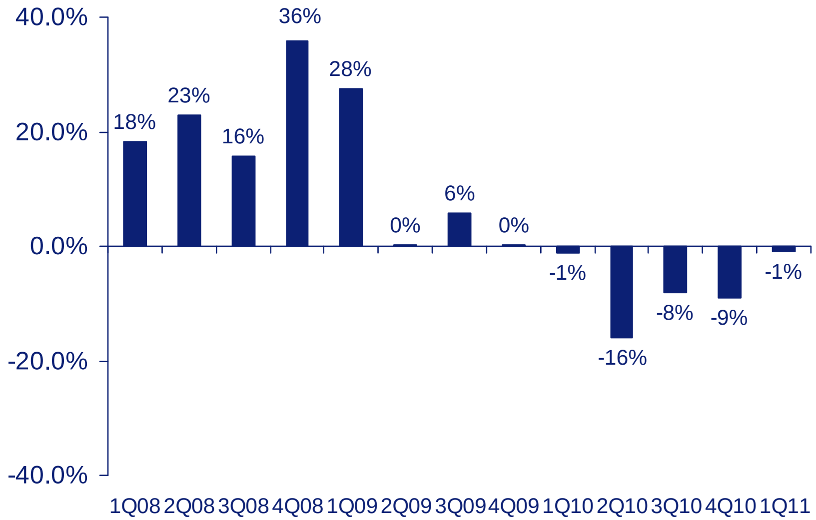
Credit Quality - Outlook

✓ The Company expects the level of Net Charge-offs and Nonperforming Assets, excluding covered assets, to trend lower during 2Q11

Delinquencies*



Changes in Criticized Assets*



* Excluding Covered Assets (assets subject to loss sharing agreements with FDIC)
1Q11 change in criticized assets excludes FCB acquisition

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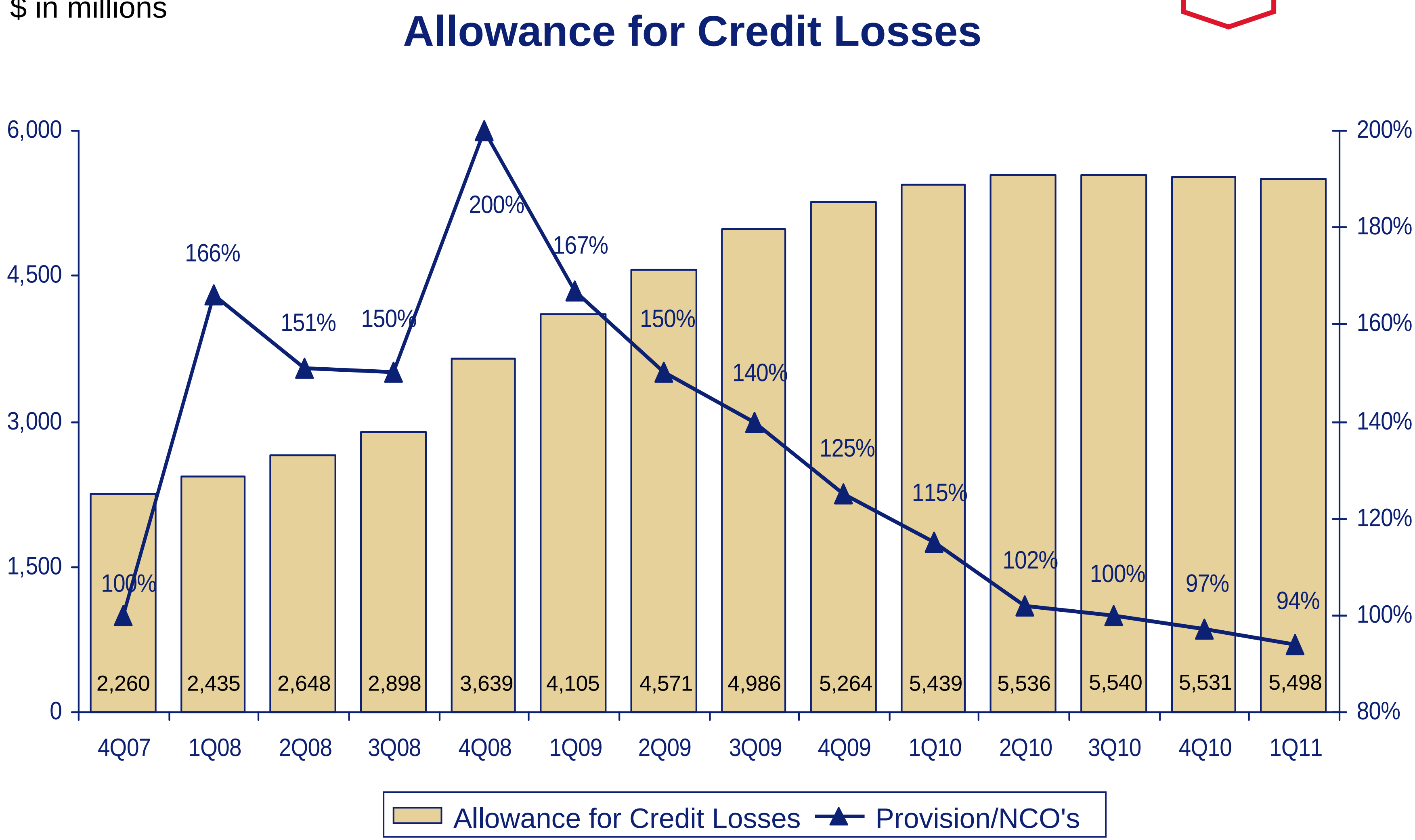
Credit Quality - Reserves

$ in millions



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Earnings Summary

$ in millions, except per-share data

	1Q11	4Q10	1Q10	% B/(W) vs 4Q10	% B/(W) vs 1Q10
Net Interest Income	$ 2,507	$ 2,499	$ 2,403	0.3	4.3
Noninterest Income	2,012	2,222	1,918	(9.5)	4.9
Total Revenue	**4,519**	**4,721**	**4,321**	**(4.3)**	**4.6**
Noninterest Expense	2,314	2,485	2,136	6.9	(8.3)
Operating Income	**2,205**	**2,236**	**2,185**	**(1.4)**	**0.9**
Net Charge-offs	805	937	1,135	14.1	29.1
Excess Provision	(50)	(25)	175	--	--
Income before Taxes	**1,450**	**1,324**	**875**	**9.5**	**65.7**
Applicable Income Taxes	421	368	212	(14.4)	(98.6)
Noncontrolling Interests	17	18	6	(5.6)	--
Net Income	**1,046**	**974**	**669**	**7.4**	**56.4**
Preferred Dividends/Other	43	23	21	(87.0)	(104.8)
NI to Common	**$ 1,003**	**$ 951**	**$ 648**	**5.5**	**54.8**
Diluted EPS	$ 0.52	$ 0.49	$ 0.34	6.1	52.9
Average Diluted Shares	1,928	1,922	1,919	(0.3)	(0.5)

Taxable-equivalent basis

1Q11 Results - Key Drivers

vs. 1Q10

- ✓ Net Revenue growth of 4.6% (2.8% excluding significant items)
  - Net interest income growth of 4.3%; net interest margin of 3.69% vs. 3.90%
  - Noninterest income growth of 4.9% (1.0% excluding significant items)
  - Significant items: net change of $75 million
- ✓ Noninterest expense growth of 8.3%
- ✓ Provision for credit losses lower by $555 million
  - Net charge-offs lower by $330 million
  - Provision lower than NCOs by $50 million; provision in excess of NCOs by $175 million in 1Q10

vs. 4Q10

- ✓ Net Revenue decline of 4.3% (3.3% excluding significant items)
  - Net interest income growth of 0.3%; net interest margin of 3.69% vs. 3.83%
  - Noninterest income decline of 9.5% (7.6% excluding significant items)
  - Significant items: net change of $48 million
- ✓ Noninterest expense decline of 6.9%
- ✓ Provision for credit losses lower by $157 million
  - Net charge-offs lower by $132 million
  - Provision lower than NCOs by $50 million; provision lower than NCOs by $25 million in 4Q10

Significant Items

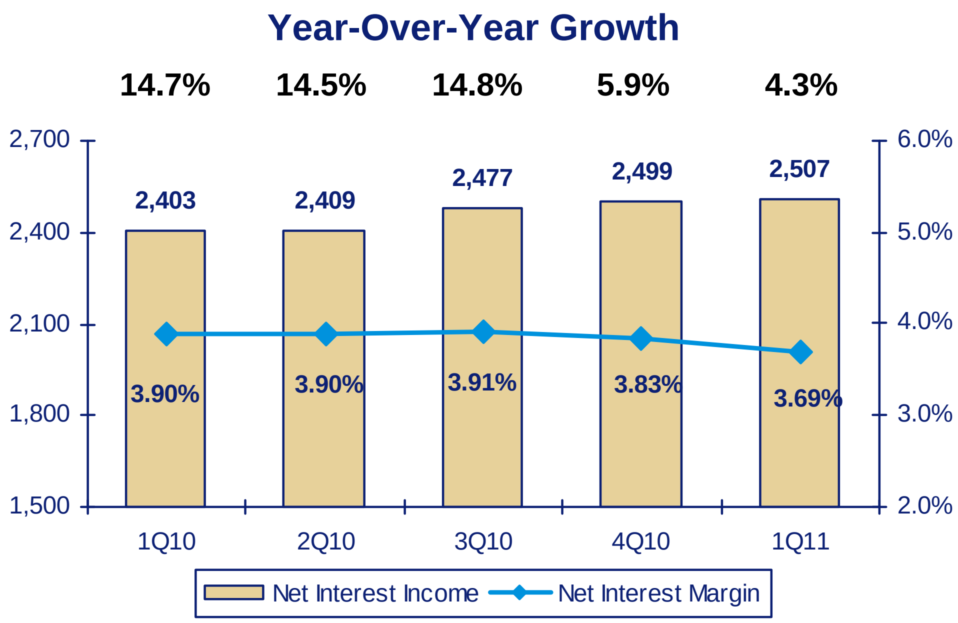
$ in millions

	1Q11	4Q10	1Q10
Revenue Items			
Securities gains (losses), net	$ (5)	$ (14)	$ (34)
Gain related to FCB acquisition	46	-	-
Nuveen transaction	-	103	-
Expense Items			
Incremental Provision	(50)	(25)	175

Net Interest Income

$ in millions

Net Interest Income



Key Points

vs. 1Q10

- ✓ Average earning assets grew by $25.1 billion, or 10.1% (9.7% excluding acquisitions)
- ✓ Net interest margin lower by 21 bp (3.69% vs. 3.90%) driven by:
  - Higher balances in lower yielding investment securities
  - Higher cash position at the Federal Reserve

vs. 4Q10

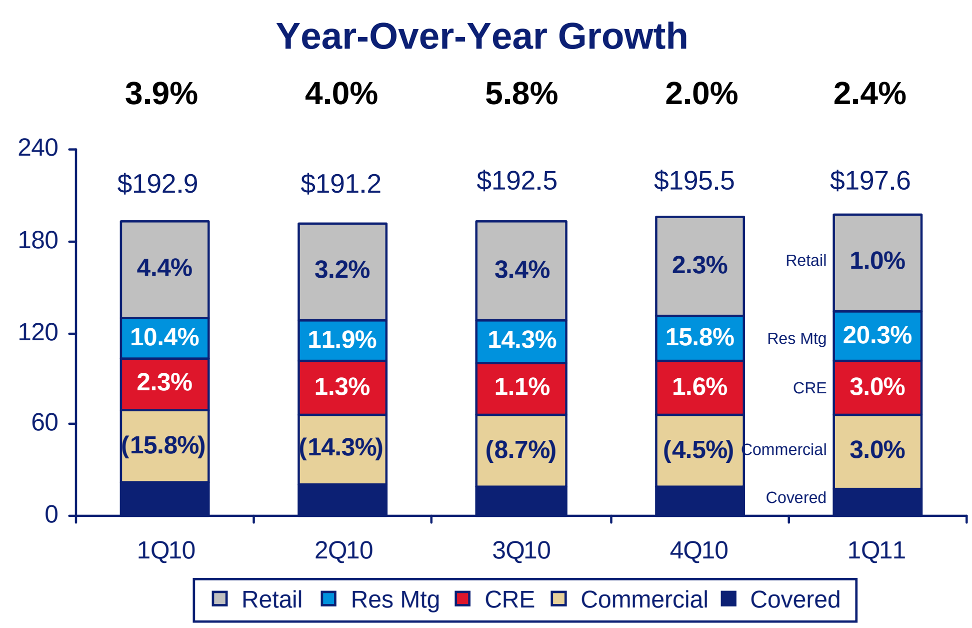
- ✓ Average earning assets grew by $14.1 billion, or 5.4% (5.0% excluding acquisitions)
- ✓ Net interest margin lower by 14 bp (3.69% vs. 3.83%) driven by:
  - Higher balances in lower yielding investment securities
  - Higher cash position at the Federal Reserve

Taxable-equivalent basis

Average Loans

$ in billions

Average Loans



Key Points

vs. 1Q10

- ✓ Average total loans grew by $4.7 billion, or 2.4% (2.1% excluding acquisitions)
- ✓ Average commercial loans (excluding lease financing) increased $1.8 billion, or 4.5% (4.2% excluding acquisitions), due to higher demand for loans and lines by new and existing credit-worthy borrowers

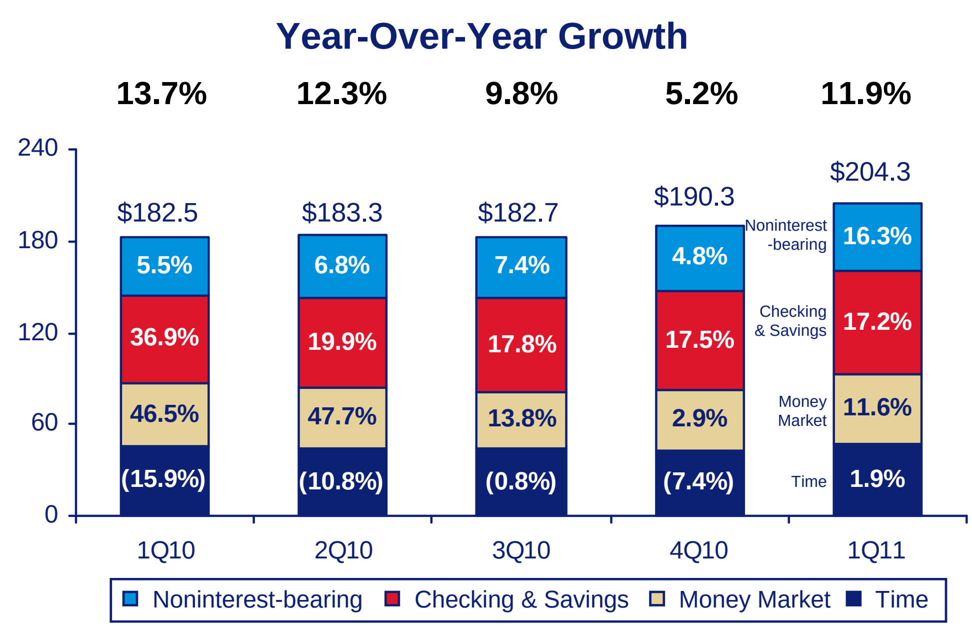
vs. 4Q10

- ✓ Average total loans grew by $2.1 billion, or 1.1% (0.7% excluding acquisitions)
- ✓ Average commercial loans (excluding lease financing) grew by $1.0 billion, or 2.4% (2.1% excluding acquisitions), due to rise in demand for new loans

Average Deposits

$ in billions

Average Deposits



Key Points

vs. 1Q10

- ✓ Average total deposits grew by $21.8 billion, or 11.9% (7.3% excluding acquisitions)
- ✓ Average low cost deposits (NIB, interest checking, money market and savings), grew by $20.9 billion, or 15.3% (10.2% excluding acquisitions)

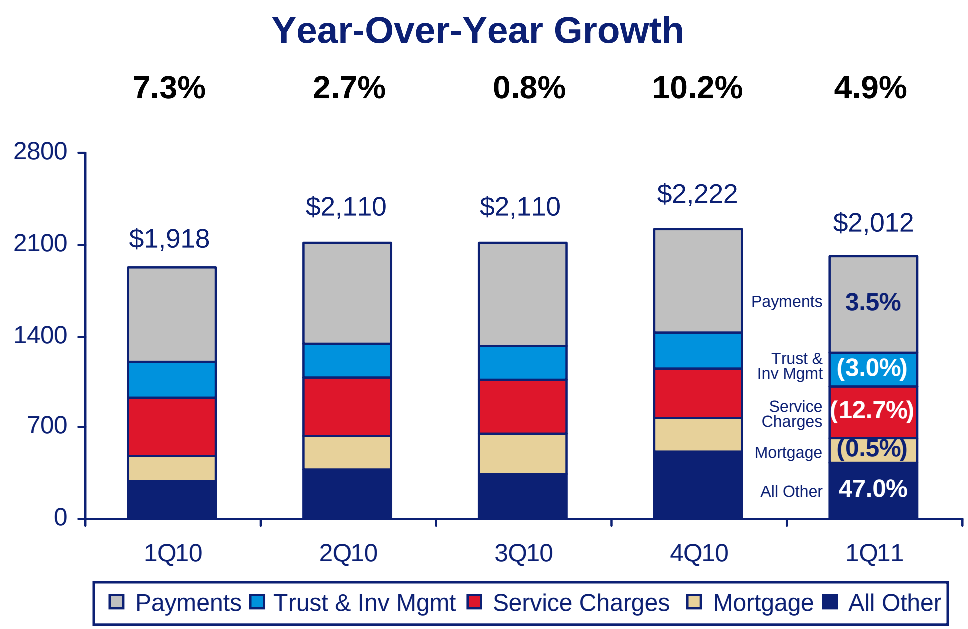
vs. 4Q10

- ✓ Average total deposits increased by $14.0 billion, or 7.4% (2.8% excluding acquisitions)
- ✓ Average low cost deposits increased by $9.9 billion, or 6.7% (2.1% excluding acquisitions), primarily due to higher corporate trust balances and increased balances in Consumer and Small Business Banking

Noninterest Income

$ in millions

Noninterest Income



Significant Noninterest Income Items

	1Q10	2Q10	3Q10	4Q10	1Q11
Valuation losses	$ (34)	$ (21)	$ (9)	$ (14)	$ (5)
Other non-operating gains	-	-	-	103	46
Total	$ (34)	$ (21)	$ (9)	$ 89	$ 41

Payments = credit and debit card revenue, corporate payment products revenue and merchant processing services; Service charges = deposit service charges, treasury management fees and ATM processing services

Key Points

vs. 1Q10

- ✓ Noninterest income grew by $94 million, or 4.9%, driven by:
  - Payments revenue (3.5% growth)
  - Commercial products revenue (18.6% growth)
  - Lower deposit service charges due to Reg E and fee policy changes
- ✓ Significant items, including net securities losses, were favorable by $75 million

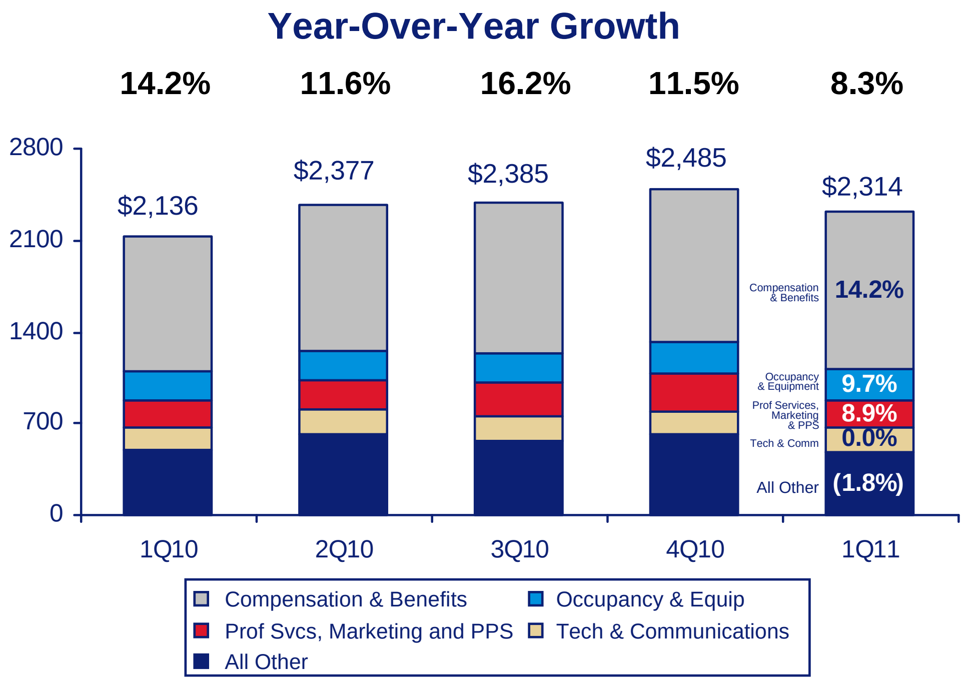
vs. 4Q10

- ✓ Noninterest income declined by $210 million, or 9.5%, driven by:
  - Payments revenue seasonally lower
  - Trust and investment management fees lower mainly due to Nuveen acquisition partially offset by securities trust acquisition
  - Mortgage banking revenue decrease of $51 million
    - 38% decrease in production volume
    - Favorable net change in MSR valuation and related hedging (hedge $62 1Q11 vs. $41 4Q10)
- ✓ Significant items, including net securities losses, unfavorable by $48 million

Noninterest Expense

$ in millions

Noninterest Expense



Significant Noninterest Expense Items

	1Q10	2Q10	3Q10	4Q10	1Q11
ITS transaction	$ -	$ 18	$ -	$ -	$ -
Total	$ -	$ 18	$ -	$ -	$ -

Key Points

vs. 1Q10

✓ Noninterest expense was higher by $178 million, or 8.3%, majority of variance driven by:

- Increased compensation and employee benefits
- Investments in business expansion initiatives and technology-related projects

vs. 4Q10

✓ Noninterest expense was lower by $171 million, or 6.9%, majority of variance driven by:

- Lower compensation due to lower incentives and commissions partially offset by the impact of business expansion initiatives
- Seasonally lower professional services and marketing and business development expenses
- Other expense lower mainly due to lower acquisition integration expense, lower costs associated with other real estate owned and seasonally lower investments in affordable housing and other tax-advantaged projects
- Partially offset by increase in employee benefits expense, reflecting seasonal increase in payroll taxes and higher pension and medical costs

Mortgage Repurchase

Mortgages Repurchased and Make-whole Payments

Mortgage Representation and Warranties Reserve

$ in millions	1Q11	4Q10	3Q10	2Q10	1Q10
Beginning Reserve	$180	$147	$101	$73	$72
Net Realized Losses	(32)	(27)	(24)	(20)	(22)
Additions to Reserve	33	60	70	48	23
Ending Reserve	$181	$180	$147	$101	$73
Mortgages repurchased and make-whole payments	$90	$69	$53	$27	$23

- ✓ Repurchase activity lower than peers due to:
  - Conservative credit and underwriting culture
  - Disciplined origination process
- ✓ Repurchase requests expected to remain slightly elevated over the next few quarters

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Positioned to Win

Proven performance

Building momentum

Positioned to Win!

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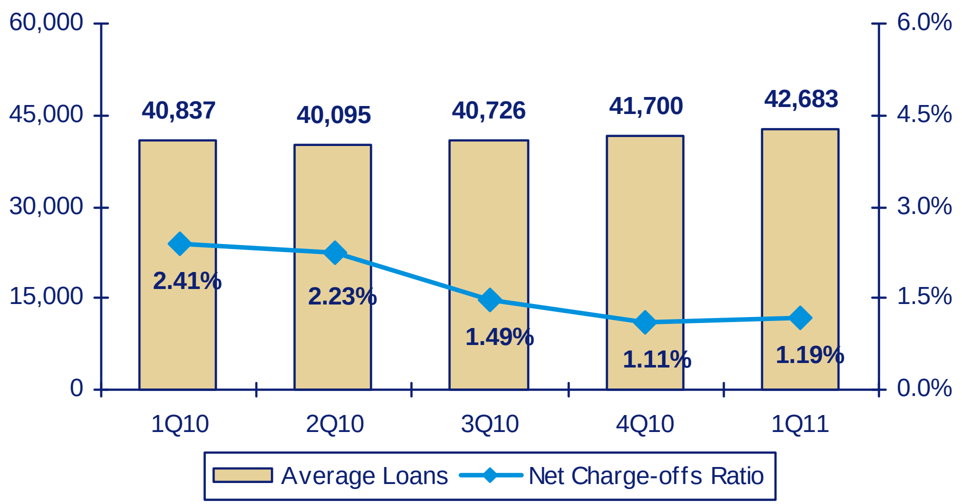
Appendix

Credit Quality - Commercial Loans

1Q11 Earnings Conference Call

$ in millions

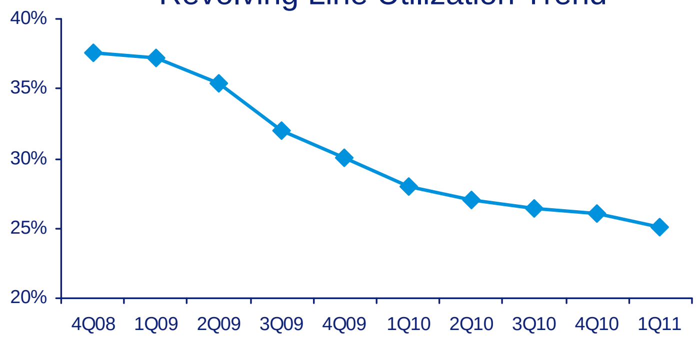
Average Loans and Net Charge-offs Ratios



Key Statistics

	1Q10	4Q10	1Q11
Average Loans	40,837	41,700	42,683
30-89 Delinquencies	0.91%	0.57%	0.58%
90+ Delinquencies	0.21%	0.15%	0.13%
Nonperforming Loans	1.90%	1.23%	1.02%

Revolving Line Utilization Trend



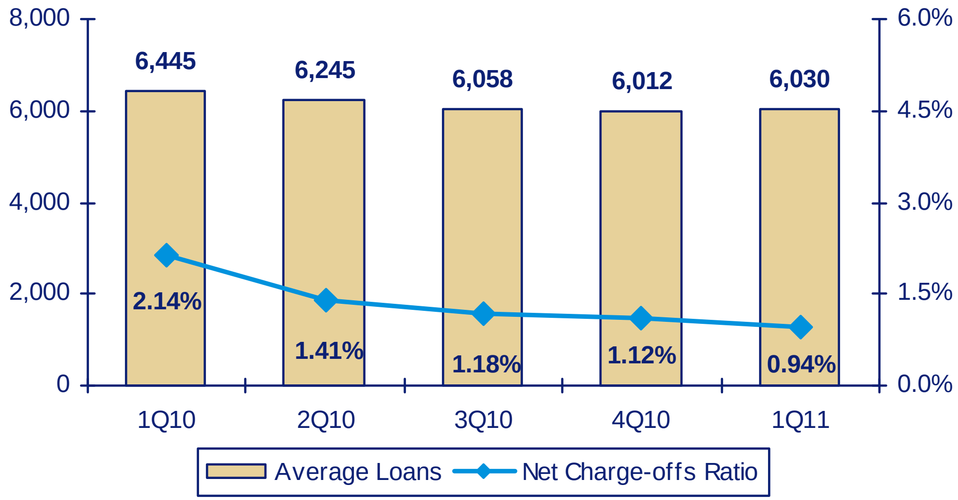
Comments

- ✓ Overall delinquencies remain stable
- ✓ Continued improvement in nonperforming loans
- ✓ Commercial utilization remains historically weak

Credit Quality - Commercial Leases

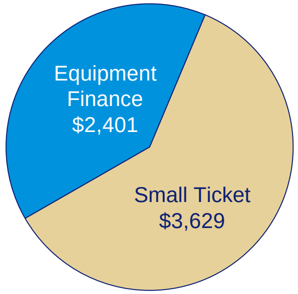
$ in millions

Average Loans and Net Charge-offs Ratios



Key Statistics

	1Q10	4Q10	1Q11
Average Loans	6,445	6,012	6,030
30-89 Delinquencies	1.91%	1.34%	1.18%
90+ Delinquencies	--%	0.02%	0.03%
Nonperforming Loans	1.77%	1.27%	0.90%



Comments

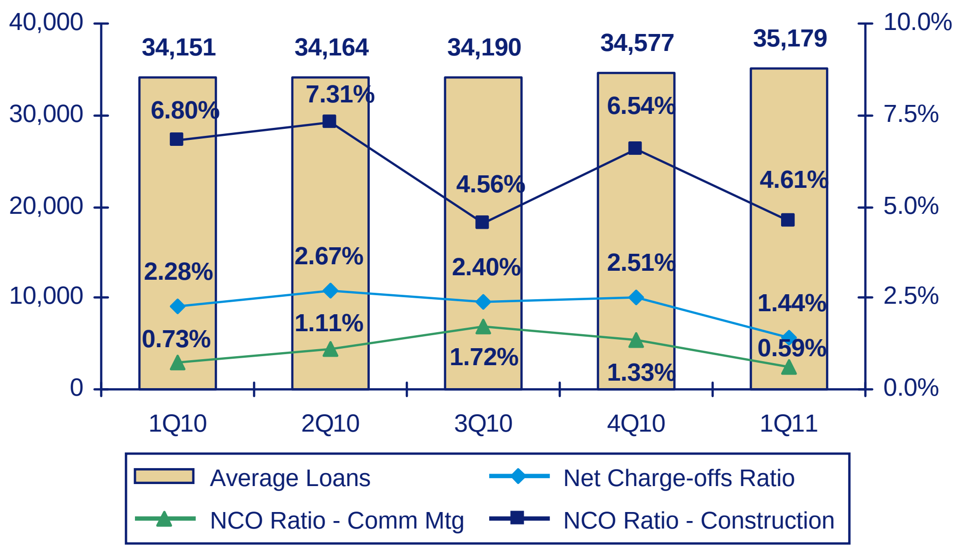
- ✓ Net charge-offs declined and early stage delinquencies continue to improve
- ✓ Significant improvement in nonperforming loans this quarter

Credit Quality - Commercial Real Estate

1Q11 Earnings Conference Call

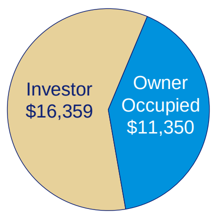
$ in millions

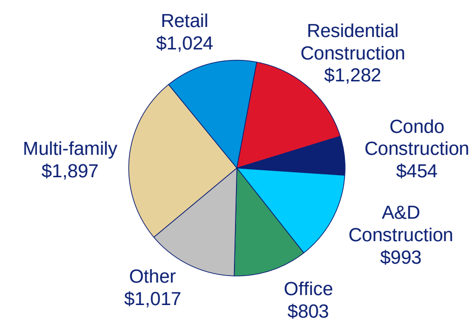
Average Loans and Net Charge-offs Ratios



Key Statistics

	1Q10	4Q10	1Q11
Average Loans	34,151	34,577	35,179
30-89 Delinquencies	1.44%	1.20%	0.74%
90+ Delinquencies	0.01%	--%	0.02%
Nonperforming Loans	5.36%	3.73%	4.15%
Performing TDRs	87	15	184





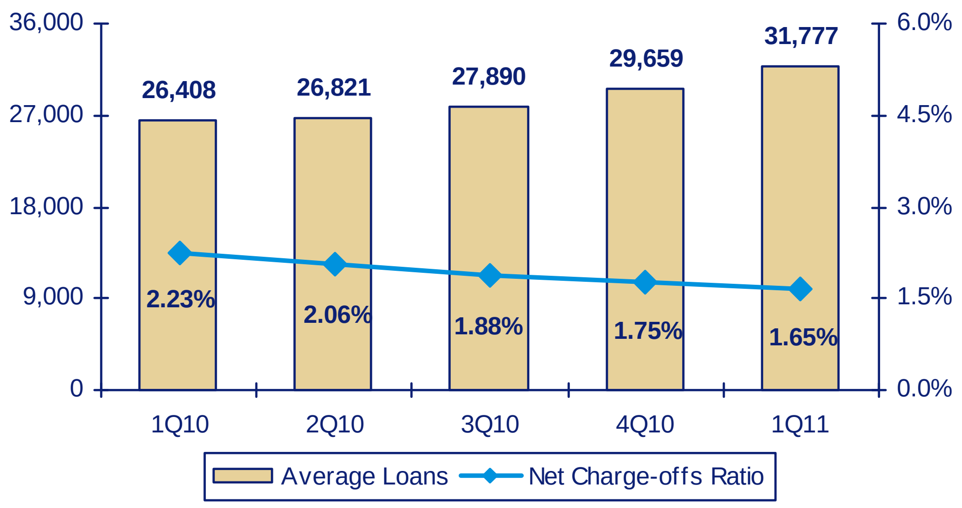
Comments

- ✓ Year over year average loans grew by 3.0% while quarter over quarter growth totaled 1.7%
- ✓ Improving net charge-off trends in commercial mortgages continued during the quarter while significant improvement was noted in the construction loan segment
- ✓ Although the level of non-performing loans remains elevated, early stage delinquencies improved both during the quarter and year over year

Credit Quality - Residential Mortgage

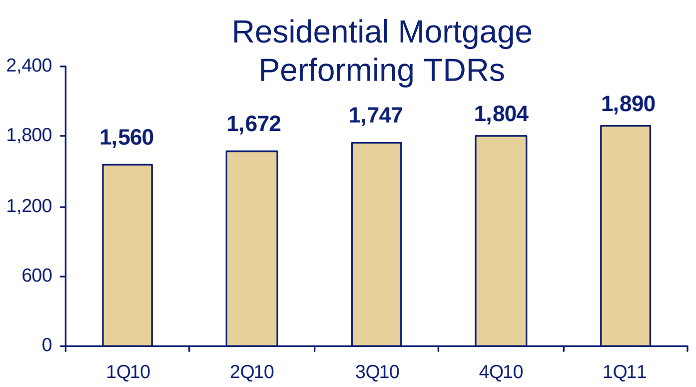
$ in millions

Average Loans and Net Charge-offs Ratios



Key Statistics

	1Q10	4Q10	1Q11
Average Loans	26,408	29,659	31,777
30-89 Delinquencies	1.96%	1.48%	1.22%
90+ Delinquencies	2.26%	1.63%	1.33%
Nonperforming Loans	2.07%	2.07%	2.12%



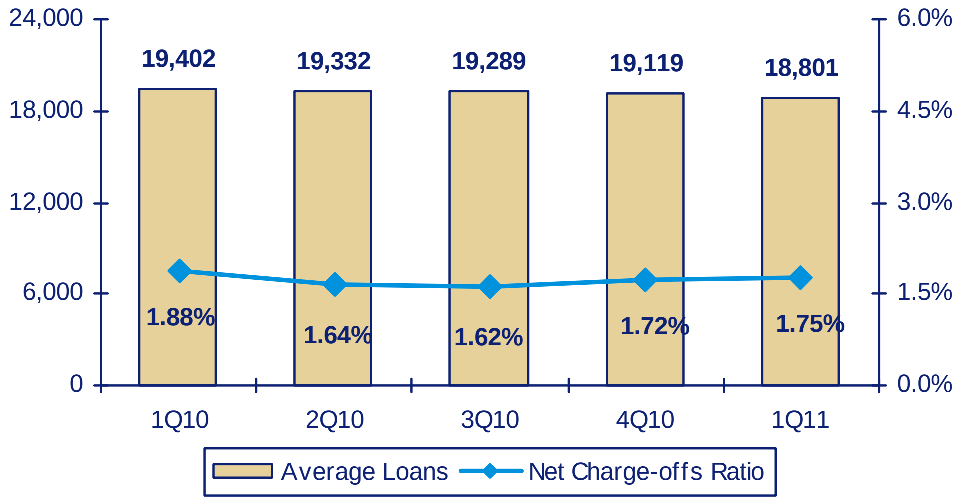
Comments

- ✓ Strong growth in high quality originations (weighted average FICO 756, weighted average LTV 69%) as average loans increased 7.1% over 4Q10 driven by demand for refinancing
- ✓ Delinquencies and net charge-offs continuing to decline
- ✓ Continue to help home owners by successfully modifying 5,282 loans (owned and serviced) in 1Q11, representing $964 million in balances

Credit Quality - Home Equity

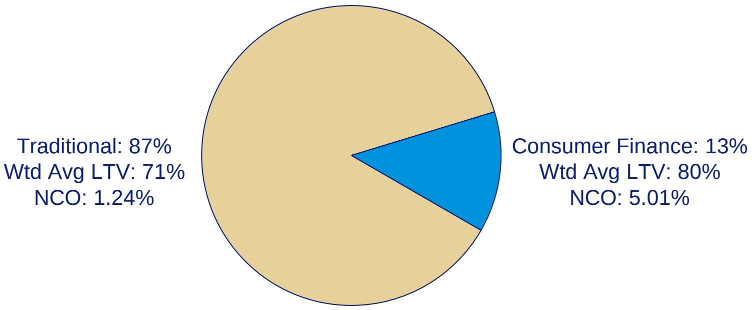
$ in millions

Average Loans and Net Charge-offs Ratios



Key Statistics

	1Q10	4Q10	1Q11
Average Loans	19,402	19,119	18,801
30-89 Delinquencies	0.85%	0.93%	0.81%
90+ Delinquencies	0.69%	0.78%	0.71%
Nonperforming Loans	0.16%	0.19%	0.23%



Comments

- ✓ Strong credit quality portfolio (weighted average FICO 746, weighted average CLTV 72%) originated primarily through the retail branch network to existing bank customers on their primary residence
- ✓ Loan demand remains soft for home equity products
- ✓ Early and late stage delinquencies improved during the quarter

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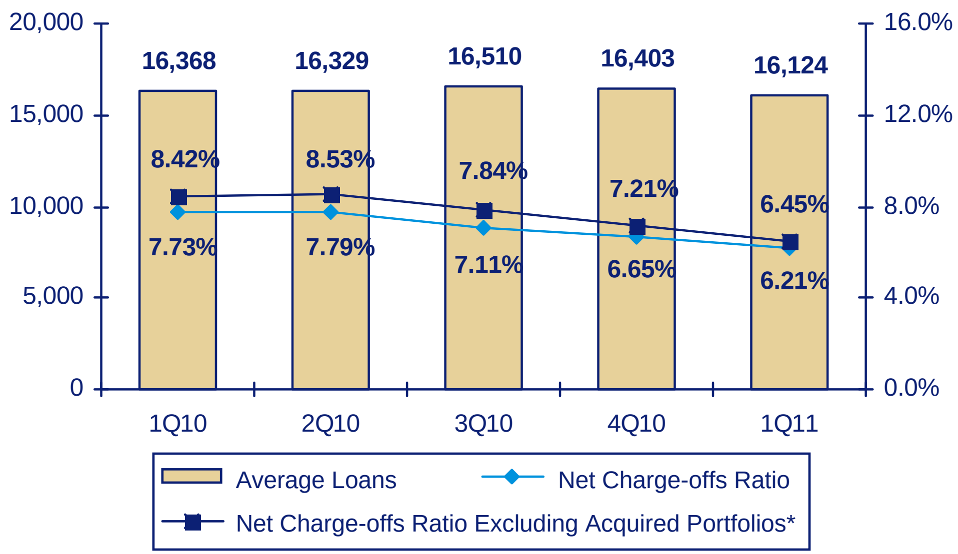
Credit Quality - Credit Card

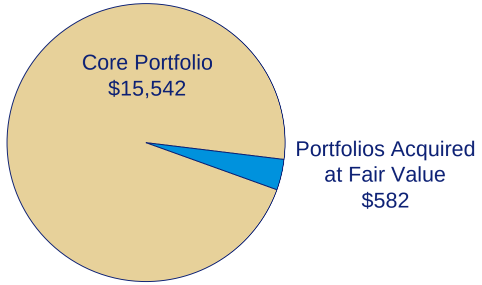
$ in millions

Average Loans and Net Charge-offs Ratios



Key Statistics

	1Q09	4Q10	1Q11
Average Loans	16,368	16,403	16,124
30-89 Delinquencies	2.35%	1.60%	1.44%
90+ Delinquencies	2.57%	1.86%	1.62%
Nonperforming Loans	1.02%	1.36%	1.61%



Comments

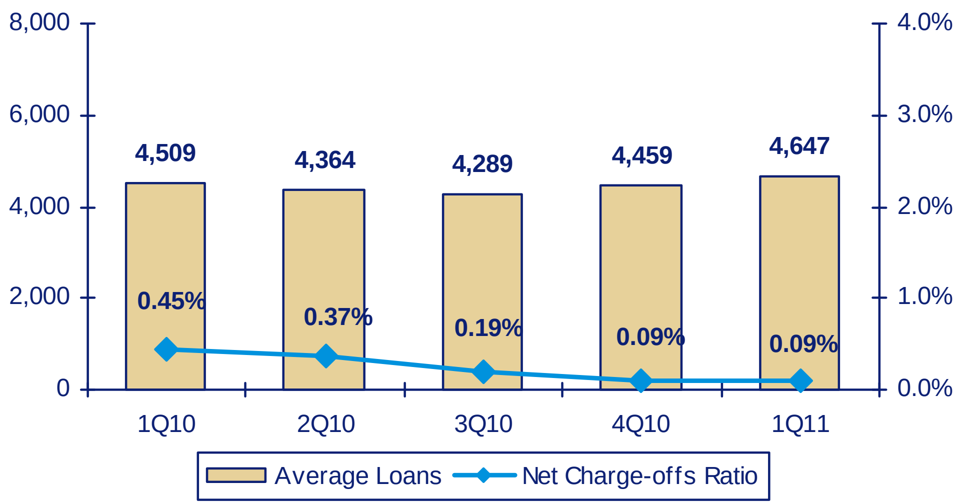
- ✓ Both early and late stage delinquencies continue to improve
- ✓ Net charge-offs declined for the third consecutive quarter

* Excluding portfolio purchases where the acquired loans were recorded at fair value at the purchase date

Credit Quality - Retail Leasing

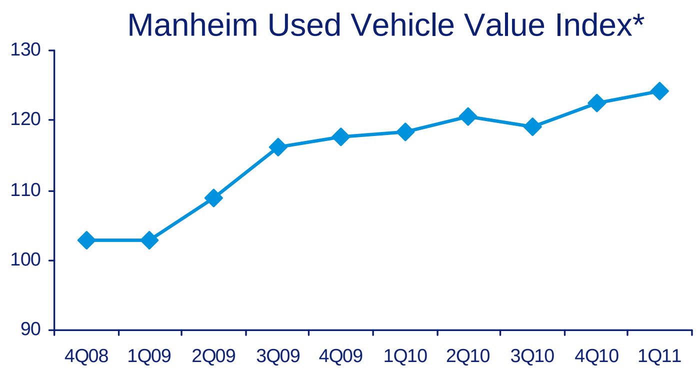
$ in millions

Average Loans and Net Charge-offs Ratios



Key Statistics

	1Q10	4Q10	1Q11
Average Loans	4,509	4,459	4,647
30-89 Delinquencies	0.56%	0.37%	0.26%
90+ Delinquencies	0.07%	0.05%	0.04%
Nonperforming Loans	--%	--%	--%



Comments

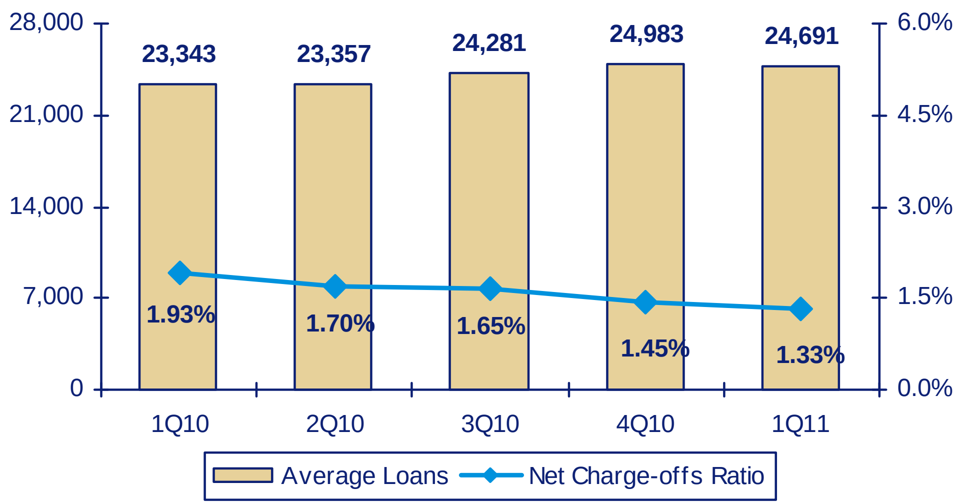
- ✓ Average loans increased during the quarter as demand for new auto leases increased
- ✓ Retail leasing delinquencies continue to improve, reaching pre-recession levels
- ✓ Strong used auto values continue to reduce end of term risk and net charge-offs

* Manheim Used Vehicle Value Index source: www.manheimconsulting.com, January 1995 = 100, quarter value = average monthly ending value

Credit Quality - Other Retail

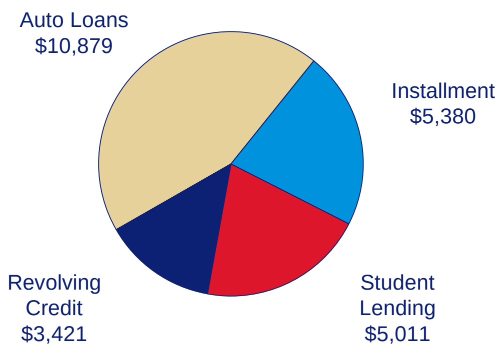
$ in millions

Average Loans and Net Charge-offs Ratios



Key Statistics

	1Q10	4Q10	1Q11
Average Loans	23,343	24,983	24,691
30-89 Delinquencies	0.89%	0.85%	0.63%
90+ Delinquencies	0.35%	0.26%	0.25%
Nonperforming Loans	0.14%	0.12%	0.13%



Comments

- ✓ Average balances increased 5.8% over 1Q10 driven by auto loan demand
- ✓ Net charge-offs and delinquencies continue to decline while nonperforming loans remain stable

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Non-Regulatory Capital Ratios

$ in millions	1Q11	4Q10	3Q10	2Q10	1Q10
Total equity	$ 31,335	$ 30,322	$ 29,943	$ 28,940	$ 27,388
Preferred stock	(1,930)	(1,930)	(1,930)	(1,930)	(1,500)
Noncontrolling interests	(828)	(803)	(792)	(771)	(679)
Goodwill (net of deferred tax liability)	(8,317)	(8,337)	(8,429)	(8,425)	(8,374)
Intangible assets (exclude mortgage servicing rights)	(1,342)	(1,376)	(1,434)	(1,525)	(1,610)
Tangible common equity (a)	18,918	17,876	17,358	16,289	15,225
Tier 1 Capital, determined in accordance with prescribed regulatory requirements using Basel I definition	26,821	25,947	24,908	24,021	23,278
Trust preferred securities	(3,949)	(3,949)	(3,949)	(3,949)	(4,524)
Preferred stock	(1,930)	(1,930)	(1,930)	(1,930)	(1,500)
Noncontrolling interests, less preferred stock not eligible for Tier I capital	(694)	(692)	(694)	(694)	(692)
Tier 1 common equity using Basel I definition (b)	20,248	19,376	18,335	17,448	16,562
Tier 1 capital, determined in accordance with prescribed regulatory requirements using anticipated Basel III definition	21,855				
Preferred stock	(1,930)				
Noncontrolling interests of real estate investment trusts	(667)				
Tier 1 common equity using anticipated Basel III definition (c)	19,258				
Total assets	311,462	307,786	290,654	283,243	282,428
Goodwill (net of deferred tax liability)	(8,317)	(8,337)	(8,429)	(8,425)	(8,374)
Intangible assets (exclude mortgage servicing rights)	(1,342)	(1,376)	(1,434)	(1,525)	(1,610)
Tangible assets (d)	301,803	298,073	280,791	273,293	272,444
Risk-weighted assets, determined in accordance with prescribed regulatory requirements using Basel I definition (e)	247,486	247,619	242,490	237,145	234,042
Risk-weighted assets using anticipated Basel III definitions (f)	251,625				
Ratios					
Tangible common equity to tangible assets (a)/(d)	6.3%	6.0%	6.2%	6.0%	5.6%
Tier 1 common equity to risk-weighted assets using Basel I definition (b)/(e)	8.2%	7.8%	7.6%	7.4%	7.1%
Tier 1 common equity to risk-weighted assets using anticipated Basel III definition (c)/(f)	7.7%				
Tangible common equity to risk-weighted assets (a)/(e)	7.6%	7.2%	7.2%	6.9%	6.5%

1Q11 risk-weighted assets are preliminary data, subject to change prior to filings with applicable regulatory agencies

Anticipated Basel III definitions reflect adjustments for changes to the related elements as proposed in December 2010 by regulatory agencies

U.S. Bancorp

1Q11 Earnings Conference Call

April 19, 2011

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